

EVALUATION MATRIX
Security Fencing & Access Control Gates
June 28, 2023


EVALUATORS	Monetary Proposal Amount 50 pts. Poss.	Responsiveness to RFP 15 pts. Poss.	Experience 15 pts. Poss.	Overall Impression 20 pts. Poss.	HUB 5 pts Poss.	TOTAL SCORE
Blair McDavid Industrial Fencing Group	50	15	15	15	0	95
Emily Lorenz Industrial Fencing Group	45	13	12	16	0	86
Kelly Murphy Industrial Fencing Group	50	15	15	15	0	95
John Garcia Industrial Fencing Group	50	15	15	20	0	100


As a result of the District's recent procurement for Security fencing & Access Control Gates, the District received one proposal. Industrial Fencing Group (IFG) has 20 years of experience delivering the requested services. As illustrated in the table above, four evaluators reviewed, graded, and scored the proposal submitted by the vendor. The vendor was deemed responsive to the solicitation, and presented a proposal which was within market rates. The evaluators gave them good scores based on their experience, and overall impression.

After the evaluation of pricing options, it was the consensus of the evaluation team to accept the alternate proposal of Alumi-Guard, anodized aluminum pressed spear Belmont option. This alternate of \$513,506.00 represents a savings of approximately \$350,000 under the expected budget. References were verified with London ISD, San Diego ISD, and Gerloff Restoration Services.

Therefore, it is the recommendation of the evaluation team to award Industrial Fencing Group the contract for Security Fencing & Access Control Gates in the amount of \$513,506.00 pending Board approval.


 Blair McDavid
 Director of Operations
 Calallen ISD


 Emily Lorenz
 Superintendent
 Calallen ISD


 Kelly Murphy
 Director of Maintenance
 Calallen ISD


 John Garcia
 Director of Safety & Security
 Calallen ISD