

**CALLEN ISD
DOOR ACCESS CONTROLS
EVALUATION MATRIX
May 9, 2023**

EVALUATORS	ORGANIZATION	I. Cost 50 Pts. Possible	II. Responsiveness to RFP 15 Pts. Possible	III. Experience 15 Pts. Possible	IV. Overall Impression 20 Pts. Possible	V. Historically Underutilized Businesses (HUB's) 5 Pts. Possible	TOTAL POINTS
Kevin Beatty	H&H Doors	50	15	15	20	0	100
David Burk	H&H Doors	50	15	15	20	0	100
Fernando Gamboa	H&H Doors	50	15	15	20	0	100

On March 31st, staff released a formal procurement for the installation of Door Access Controls for various doors throughout the district. As indicated in the Evaluation Matrix provided, there was only one vendor which submitted a proposal in response to the district's request for services.

Vendors were afforded the opportunity of unlimited access to all campuses for field measurements and to review specific elements within the RFP. As a result, only one vendor submitted a proposal for review. H&H Doors has been a proven vendor for several years by providing service work and new installations of exterior doors and access controls for the district in the past.

Their proposal was reviewed and graded with the established criteria indicated above. All of the pricing submitted as part of the proposal was in line with historical costs of previous projects. H&H provided all of the required elements of the solicitation as a turn key project. Though the total cost appears to be at market rates (considering inflation), the final decision regarding the total scope of work which the district will obligate itself will be determined by the Assistant Superintendent, Superintendent, and the Board of Trustees.

As stated under Special Notes: It was clearly stated that the district retained the right to accept in whole or in part any of the line items presented within the proposal. Since pricing regarding the Field House was not accepted, the overall cost was reduced. Door access controls will be done during the renovation of the Field House as part of a separate project pending architect's recommendations. This change reduced the price of the pending project to \$598,459.00.

Therefore, it is the recommendation of the evaluation team to award the contract for Door Access Controls to H&H Doors in the amount of \$598,459.00 pending Board approval.



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Network Engineer
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