

Weslaco Independent School District

RFP# 23-03-32 Athletic Supplies & Equipment EXTENSION

CONTRACT EXTENDED FROM 3/22/2024 THUR 3/21/2025 (WITH NO OPTION TO EXTEND)

Administration is recommending the following purchasing guidelines be approved with this award:

Purchase up to \$3000 - one quote will be required from the designated primary vendor(s) per brand.

For Purchases exceeding \$3,000 – three quotes will be required, a quote from all of the awarded three vendors per brand (the primary vendor and the two secondary vendors). The overall low-bid vendor, including the cost of freight will be awarded.

BRAND	VENDORS (listed in discount percentage)		
		Supplies, Equipment & Accessories	Clothing & Apparel
A-3 PERFORMANCE	VENDORS	Disc.%	Disc. %
	Athletic Supply Inc./ Game One	0%	0%
A-4	America Athletic Wear	40%	40%
	America Team Sports	40%	40%
	Athletic Supply Inc./ Game One	35%	35%
	Concourse Team Express	30%	30%
	Dick Pond Athletics, Inc.		30%
	Riddell	1-40%	1-40%
	Tennis Outlet		0-30%
AA1	Athletic Supply Inc./ Game One	0%	0%
ACCUSPLIT	BSN	35%	35%
	School Specialty	35%	
	Athletic Supply Inc./ Game One	20%	20%
	MFAC, LLC.	10%	
	Riddell	1-40%	1-40%
	Medco Sports Medicine & School First Aid	0-25%	

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ACE ATTACK	BSN	3%	3%
	Athletic Supply Inc./ Game One	0%	0%
ADIDAS	America Team Sports	40%	40%
	Athletic Supply Inc./ Game One	40%	40%
	Elliott's Custom Golf	30% Shoes	43% \$6.00 on Emb. Fee
	Concourse Team Sports	30% Footwear	40%
	Dick Pond Athletics, Inc.		30%
	Tennis Outlet		0-30%
ALLESON	America Athletic Wear	40%	40%
	BSN	40%	40%
	Athletic Supply Inc./ Game One	35%	35%
	America Team Sports	35%	35%
	Concourse Team Sports	30%	30%
	Dick Pond Athletics, Inc.		30%
	Riddell	1-40%	1-40%
ALLESON ATHLETICS	America Athletic Wear	40%	40%
	BSN	40%	40%
	Athletic Supply Inc./ Game One	35%	35%
	America Team Sports	35%	35%
	Concourse Team Sports	30%	30%
	Dick Pond Athletics, Inc.		30%
	Riddell	1-40%	1-40%
ALL STAR	Athletic Supply Inc./Game One	35%	35%
	Concourse Team Sports	25%	25%
	BSN	10%	10%
	Riddell	1-40%	1-40%

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ANTIGUA	Elliott's Custom Golf	0%	25% \$6.00 Emb. Fee
	Athletic Supply Inc./ Game One	0%	0%
ARENA			
ARENA	Athletic Supply Inc./ Game One	0%	0%
ASICS			
ASICS	BSN	41%	41%
	Athletic Supply Inc./Game One	40%	40%
	Dick Pond Athletics, Inc.	15%	30%
	Tennis OutLet		0-30%
ATHLETIC SPECIALTIES			
ATHLETIC SPECIALTIES	School Specialty	35%	
	BSN	25%	25%
	Athletic Supply Inc./Game One	20%	20%
	Alert Services	20%	
	Concourse Team Sports	10%	10%
	Riddell	1-40%	1-40%
BABOLAT			
BABOLAT	Tennis Outlet	0-30%	0-30%
	Athletic Supply Inc./Game One	0%	0%
BADEN			
BADEN	Athletic Supply Inc./Game One	20%	20%
	America Team Sports	15%	15%
	BSN	21%	21%

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BADGER	BSN	41%	41%
	Athletic Supply Inc./Game One	40%	40%
	America Athletic Wear	40%	40%
	America Team Sports	35%	35%
	Concourse Team Sports	30%	30%
	Dick Pond Athletics, Inc.		30%
	Riddell	1-40%	1-40%
	Tennis Outlet		0-30%
BISON	BSN	16%	16%
	School Specialty	14-35%	
	Athletic Supply Inc./Game One	10%	10%
	Concourse Team Sports	10%	
	Riddell	1-40%	1-40%
	Pioneer Manufacturing Co.	0%	
BROOKS	America Team Sports	35%	35%
	BSN	35%	35%
	Athletic Supply Inc./Game One	30%	30%
	Dick Pond Athletics, Inc.		30%
	Valleying Running	15%	
BRINE	BSN	15%	15%
	Athletic Supply Inc./Game One	10%	10%
BOWNET	America Team Sports	25%	25%
	BSN	11%	11%
	Concourse Team Sports	10%	
	Athletic Supply Inc./Game One	10%	10%
	Riddell	1-40%	1-40%

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CALLAWAY	Elliott's Custom Golf	30%	42% \$4.00 Ball Imp / \$6.00 EM Fee
	BSN	15%	15%
	Athletic Supply Inc./Game One	10%	10%
CHAMPION	Athletic Supply Inc./ Game One	40%	40%
	BSN	40%	40%
	America Team Sports	38%	25%
	School Specialty	35%	
	Dick Pond Athletics, Inc.		30%
	Concourse Team Sports	25%	25%
	School Health Corp.	11%	
Pioneer Manufacturing Co.	0%		
CHAMPKEY	BSN	10%	10%
	Athletic Supply Inc./ Game One	0%	0%
CHAMPRO	BSN	41%	41%
	Athletic Supply Inc./Game One	40%	40%
	America Team Sports	40%	40%
	America Athletic Wear	30%	30%
	Concourse Team Sports	20%	20%
	School Health Corp.	11%	
	Riddell	1-40%	1-40%
	Pioneer Manufacturing Co.	0%	
CLICGEAR	Elliott's Custom Golf	10%	
	Athletic Supply Inc./Game One	0%	0%

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CLIFF KEEN	Athletic Supply Inc./Game One	35%	35%
	BSN	35%	35%
	America Team Sports	25%	25%
	Dick Pond Athletics, Inc.	15%	30%
	Riddell	1-40%	1-40%
CONVERSE	Athletic Supply Inc./Game One	0%	0%
CRAMER	Athletic Supply Inc./Game One	35%	35%
	BSN	35%	35%
	Alert Services	20%	
	School Specialty	14-35%	
	School Health Corp.	11%	
	Concourse Team Sports	10%	
	Riddell	1-40%	1-40%
	Medco Sports Medicine & School First Aid	0-25%	0-25%
CSI	Athletic Supply Inc./Game One	10%	10%
	BSN	10%	10%
	MFAC, LLC.	10%	
CUTLERS	America Team Sports	25%	25%
	BSN	15%	15%
	Athletic Supply Inc./Game One	10%	10%
	Riddell	1-40%	1-40%
DIADEM	Athletic Supply Inc./Game One	0%	0%

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DIAMOND	BSN	21%	21%
	Athletic Supply Inc./Game One	20%	20%
	Concourse Team Sports	15%	
	Riddell	1-40%	1-40%
DOLFIN	Athletic Supply Inc./Game One	25%	25%
	BSN	20%	20%
DOUGLAS	BSN	20%	20%
	Athletic Supply Inc./Game One	10%	10%
	Concourse Team Sports	10%	
	Medco Sports Medicine & School First Aid	0-25%	
	Pioneer Manufacturing Co.	0%	
DUC	Athletic Supply Inc./Game One	0%	0%
DUNLOP	BSN	30%	30%
	Athletic Supply Inc./Game one	0%	0%
DUDLEY	School Specialty	35%	
	BSN	21%	21%
	Athletic Supply Inc./Game One	20%	20%
	Concourse Team Sports	10%	

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DYNAMIC	Dick Pond Athletics, Inc.		30%
	BSN	15%	15%
	Athletic Supply Inc./Game One	10%	10%
	Advance Exercise Equipment	10%	
	Elliott's Custom Golf	10%	
EASTON	School Specialty	35%	
	BSN	21%	21%
	Athletic Supply Inc./Game One	20%	20%
	Concourse Team Sports	20%	20%
	School Health Corp.	11%	
EDWARDS	Dick Pond Athletics, Inc.		30%
	Tennis Outlet	0%	30%
	Pioneer Manufacturing Co.	0%	0%
	Athletic Supply Inc./Game One	0%	0%
FILA	Athletic Supply Inc./Game One	0%	0%
FINIS	BSN	25%	25%
	Athletic Supply Inc./Game One	0%	0%
FISHER	BSN	26%	26%
	Athletic Supply Inc./Game One	25%	25%
	Concourse Team Sports	15%	
	Riddell	1-40%	1-40%
	Pioneer Manufacturing Co.	0%	

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FOX	School Specialty	35%	
	BSN	25%	25%
	Athletic Supply Inc./Game One	20%	20%
	Riddell	1-40%	1-40%
GAMMA	BSN	10%	10%
	Athletic Supply Inc./Game One	0%	0%
GARED	BSN	25%	25%
	Athletic Supply Inc./Game One	20%	20%
GARMIN	Valley Running	12%	
	BSN	10%	10%
	Dick Pond Athletics, Inc.	10%	
	Athletic Supply Inc./Game One	0%	0%
GATORADE	School Health Corp.	11%	
	Athletic Supply Inc./Game One	10%	10%
	BSN	5%	5%
	Medco Sports Medicine & School First Aid	0-25%	
GEAR PRO-TEC	BSN	10%	10%
	Athletic Supply Inc./Game One	0%	0%

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GILL	School Specialty	35%	
	Athletic Supply Inc./Game One	30%	30%
	BSN	25%	25%
	School Health Corp.	11%	
	America Team Sports	10%	10%
	Dick Pond Athletics, Inc.	10%	
	MFAC, LLC.	10%	
	Riddell	1-40%	1-40%
	Pioneer Manufacturing Co.	0%	
GILDAN	BSN	36%	36%
	America Team Sports	35%	35%
	Athletic Supply Inc./Game One	35%	35%
	America Athletic Wear	35%	35%
	Concourse Team Sports	15%	15%
	Dick Pond Athletics, Inc.		30%
	Riddell	1-40%	1-40%
	Tennis Outlet		0-30%
	GLOVERS	BSN	31%
Athletic Supply Inc./Game One		30%	30%
Riddell		1-40%	1-40%
GOLF PRIDE	Elliott's Custom Golf	30%	
	Athletic Supply Inc./Game One	0%	0%
HEAD	BSN	5%	5%
	Athletic Supply Inc./Game One	0%	0%

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HOKA ON ON ONE	Dick Pond Athletics, Inc.	15%	30%
	Valley Running	15%	
	Athletic Supply Inc./Game One	10%	10%
HOLLOWAY	BSN	40%	40%
	Athletic Supply Inc./Game One	35%	35%
	America Athletic Wear	30%	30%
	America Team Sports	30%	30%
	Dick Pond Athletics, Inc.		30%
	Elliott's Custom Golf		30%
	Concourse Team Sports	15%	15%
	Riddell	1-40%	1-40%
IMPACK BALL	BSN	15%	15%
	Athletic Supply Inc./Game One	0%	0%
JAYPRO	Athletic Supply Inc./Game One	30%	30%
	BSN	30%	30%
	Concourse Team Sports	15%	
	School Specialty	14-35%	
	School Health Corp.	11%	
	MFAC, LLC.	10%	
	Riddell	1-40%	1-40%
	Pioneer Manufacturing Co.	0%	

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JUGS	Athletic Supply Inc./Game One	15%	15%
	BSN	15%	15%
	Concourse Team Sports	15%	
	America Team Sports	10%	10%
	Riddell	1-40%	1-40%
KBA	BSN	21%	21%
	Athletic Supply Inc./Game One	15%	15%
	America Team Sports	10%	10%
	Concourse Team Sports	10%	
	Riddell	1-40%	1-40%
KENNEDY	Athletic Supply Inc./Game One	10%	10%
	BSN	10%	10%
	Dick Pond Athletics, Inc.	10%	
KIEFER	BSN	5%	5%
	Athletic Supply Inc./Game One	0%	0%
KORNEY BOARD	BSN	20%	20%
	Athletic Supply Inc./Game One	15%	15%
	America Team Sports	10%	10%
	Concourse Team Sports	10%	
	Riddell	1-40%	1-40%

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KWIK GOAL	BSN	36%	36%
	Athletic Supply Inc./Game One	36%	36%
	America Team Sports	25%	25%
	Concourse Team Sports	10%	
	Riddell	1-40%	1-40%
	Pioneer Manufacturing Co.	0%	
MACGREGOR	BSN	15%	15%
	School Health Corp.	11%	
	Riddell	1-40%	1-40%
	Pioneer Manufacturing Co.	0%	0%
	Athletic Supply Inc./Game One	0%	1-40%
MAJESTIC	Athletic Supply Inc./Game One	30%	30%
	BSN	30%	30%
	Concourse Team Sports	30%	30%
MARK1	BSN	10%	10%
	Athletic Supply Inc./Game One	5%	5%
	Riddell	1-40%	1-40%
MARK V	BSN	15%	15%
	Athletic Supply Inc./Game One	5%	5%
	Riddell	1-40%	1-40%
	Medco Sports Medicine & School First Aid	0-25%	
MARKERS	Athletic Supply Inc./Game One	0%	0%

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MARUCCI	Concourse Team Sports	18%	
	BSN	5%	5%
	Athletic Supply Inc./Game One	0%	0%
MCDAVID	BSN	36%	36%
	Athletic Supply In.c /Game One	35%	35%
	America Team Sports	25%	25%
	Concourse Team Sports	25%	
	Alert Services	20%	
	School Health Corp.	11%	
	Riddell	1-40%	1-40%
MILASA	BSN	15%	15%
	Athletic Supply Inc./Game One	10%	10%
MIZUNO	Concourse Team Sports	30%	30%
	BSN	26%	26%
	America Team Sports	25%	25%
	Elliott's Custom Golf	23%	
	Athletic Supply Inc./Game One	20%	20%
	Dick Pond Athletics, Inc.	15%	30%
	Valley Running	15%	20%
	Riddell	1-40%	1-40%
	Tennis Outlet		0-30%

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MOLTEN	BSN	20%	20%
	Athletic Supply Inc./Game One	5%	5%
MUELLER	School Specialty	35%	
	America Team Sports	25%	25%
	BSN	25%	25%
	Concourse Team Sports	25%	
	School Health Corp.	11%	
	Athletic Supply Inc./Game One	5%	5%
	Riddell	1-40%	1-40%
	Medco Sports Medicine & School First Aid	0-25%	0-25%
NEW BALANCE	Athletic Supply Inc./Game One	35%	35%
	BSN	35%	35%
	Concourse Team Sports	30%	30%
	Elliott's Custom Golf	23%	
	Dick Pond Athletics, Inc.	15%	30%
	Vallet Running	15%	20%
	Tennis Outlet		0-30%
NEW ERA	Athletic Supply Inc./Game One	30%	30%
	BSN	30%	30%

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NIKE	BSN	41%	41%
	Athletic Supply Inc./Game One	40%	40%
	Dick Pond Athletics, Inc.	15%	30%
	Elliott's Custom Golf	30% Shoes	42% \$6.00 EMB. Fee
	Tennis Outlet	0-30%	0-30%
OAKLEY	BSN	10%	10%
	Athletic Supply Inc./Game One	5%	5%
	Riddell	1-23%	1-23%
	Tennis Outlet		0-30%
ON COURT OFF COURT	BSN	15%	15%
	Tennis Outlet	0-30%	0-30%
	Athletic Supply Inc./Game One	0%	0%
PENN	BSN	35%	35%
	School Specialty	35%	
	Athletic Supply Inc./Game One	10%	10%
	Tennis Outlet	0-30%	
PORTAPIT	BSN	5%	5%
	Riddell	1-40%	1-40%
	Athletic Supply Inc./Game One	0%	0%
POWER SYSTEMS	School Health Corp.	11%	
	Athletic Supply Inc./Game One	10%	10%
	Advance Exercise Equipment	10%	10%
	BSN	10%	10%

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	Medco Sports Medicine & School First Aid	0-25%	
PRO-DOWN	BSN	15%	15%
	Riddell	1-40%	1-40%
	Athletic Supply Inc./Game One	0%	0%
	Pioneer Manufacturing Co.	0%	
PRINCE	Athletic Supply Inc./Game One	0%	0%
PUMA	BSN	20%	20%
	Athletic Supply Inc./Game One	5%	5%
RAWLINGS	Athletic Supply Inc./Game One	35%	35%
	BSN	30%	30%
	America Team Sports	25%	25%
	Concourse Team Sports	25%	25%
	School Health Corp.	11%	
	Pioneer Manufacturing Co.	0%	
REEBOK	Athletic Supply Inc./Game One	5%	5%
RICHARDSON	America Team Sports	40%	40%
	Athletic Supply Inc./Game One	40%	40%
	BSN	40%	40%
	Concourse Team Sports		25%
RIDDELL	Riddell	1-40%	1-40%
	Tennis Outlet	0-30%	

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RIDDELL	Athletic Supply Inc./Game One	0%	0%
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CONTRACT EXTENDED FROM 3/22/2024 THUR 3/21/2025 (WITH NO OPTION TO EXTEND)

Administration is recommending the following purchasing guidelines be approved with this award:

Purchase up to \$3000 - one quote will be required from the designated primary vendor(s) per brand.

For Purchases exceeding \$3,000 – three quotes will be required, a quote from all of the awarded three vendors per brand (the primary vendor and the two secondary vendors). The overall low-bid vendor, including the cost of freight will be awarded.

RISE AQUATICS	Athletic Supply Inc./Game One	0%	0%
ROL-DRI	BSN	20%	20%
	Athletic Supply Inc./Game One	5%	5%
	Tennis Outlet	0-30%	
ROBIC	School Specialty	35%	
	BSN	30%	30%
	America Team Sports	26%	26%
	Athletic Supply Inc./Game One	10%	10%
RUSSELL ATHLETICS	America Team Sports	40%	40%
	BSN	40%	40%
	Athletic Supply Inc./Game One	40%	40%
	America Athletic Wear	30%	30%
	Concourse Team Sports	15%	15%
	Dick Pond Athletics, Inc.	10%	30%
	Riddell	1-40%	1-40%
SCHUTT	Athletic Supply Inc./Game One	40%	40%
	BSN	30%	30%
	Concourse Team Sports	30%	
	Alert Services	20%	
	Pioneer Manufacturing Co.	0%	

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SELECT	BSN	30%	30%
	America Team Sports	25%	25%
	Athletic Supply Inc./Game One	25%	25%
SKLZ	BSN	26%	26%
	Athletic Supply Inc./Game One	20%	20%
	America Team Sports	10%	10%
	Elliott's Custom Golf	10%	
SLIP-NOT	BSN	21%	21%
	Athletic Supply Inc./Game One	20%	20%
	Riddell	1-40%	1-40%
	Medco Sports Medicine & School First Aid	0-25%	
SOLINCO	Tennis Outlet	0-30%	
	Athletic Supply Inc./Game One	0%	0%
SOLINCO	Tennis Outlet	0-30%	
	Athletic Supply Inc./Game One	0%	0%
SONY	BSN	15%	15%
	School Specialty	14%	
	Athletic Supply Inc./Game One	0%	0%

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SPALDING	Athletic Supply Inc./Game One	25%	25%
	BSN	20%	20%
	School Specialty	14-35%	
	School Health Corp.	11%	
	Concourse Team Sports	10%	
	Pioneer Manufacturing Co.	0%	
SPEEDO	BSN	31%	31%
	Athletic Supply Inc./Game One	30%	30%
	America Team Sports	25%	25%
SPORTBELLA	Athletic Supply Inc./Game One	5%	5%
	BSN	5%	5%
SPORTS DECAL	BSN	20%	20%
	Athletic Supply Inc./Game One	10%	10%
SPORT WRITE	BSN	15%	15%
	Athletic Supply Inc./Game One	0%	0%
TACHIKARA	BSN	35%	35%
	School Specialty	35%	
	America Team Sports	30%	30%
	Athletic Supply Inc./Game One	30%	30%
	School Health Corp.	11%	
	Concourse Team Sports	10%	
	Riddell	1-40%	1-40%

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TANDEM	BSN	35%	35%
	School Specialty	35%	
	Athletic Supply Inc./Game One	30%	30%
	America Team Sports	25%	25%
	Concourse Team Sports	10%	
TAYLOR MADE	Elliott's Custom Golf	24% \$4.00 Ball Print 10% Bags	
	Athletic Supply Inc./Game One	20%	20%
	BSN	10%	10%
TITAN	Advance Exercise Equipment	10%	
	Athletic Supply Inc./Game One	0%	0%
TITLEIST	Athletic Supply Inc./Game One	20%	20%
	BSN	15%	15%
	Elliott's Custom Golf	15% \$4.00 ball Print 5% Bags	
TOURNA	Athletic Supply Inc./Game One	10%	10%
	BSN	10%	10%
	Tennis Outlet	0-30%	
TYR	BSN	31%	31%
	America Team Sports	30%	30%
	Athletic Supply Inc./Game One	5%	5%

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ULTRAK	BSN	15%	15%
	School Specialty	14-35%	
	Athletic Supply Inc./Game One	10%	10%
	Dick Pond Athletics, Inc.	10%	
	MFAC, LLC.	10%	
	Riddell	1-40%	1-40%
UNDER ARMOR	Athletic Supply Inc./Game One	45%	45%
	BSN	40%	45%
	Concourse Team Sports	30% Footwear	40%
	Alert Services	20%	
	Dick Pond Athletics, Inc.	10%	30%
	Tennis OutLet	0-30%	0-30%
VOIT	BSN	35%	35%
	School Specialty	35%	
	School Health Corp.	11%	
	Riddell	1-40%	1-40%
	Athletic Supply Inc./Game One	0%	0%
VOLKI	BSN	5%	5%
	Athletic Supply Inc./Game One	0%	0%
WILSON	Elliott's Custom Golf	35% \$4.00 Ball Print	
	Athletic Supply Inc./Game One	20%	20%
	BSN	15%	15%
	School Specialty	14-35%	
	School Health Corp.	11%	
	Concourse Team Sports	10%	25%
	Riddell	1-40%	1-40%
	Tennis Outlet	0-30%	0-30%

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YTEX	Tennis Outlet	0-30%	
	Athletic Supply Inc./Game One	0%	0%
YONEX	BSN	10%	10%
	Tennis Outlet	0-30%	
	Athletic Supply Inc./Game One	0%	0%

Top 3 vendors per Category within each Brand