



WATAUGA COUNTY BOARD OF EDUCATION

Margaret E. Gragg Education Center
175 Pioneer Trail Boone, NC 28607
(828) 264-7190

WATAUGA COUNTY BOARD OF EDUCATION MEETING AGENDA August 17, 2023

5:00 p.m.	1. CALL TO ORDER	Board Chair
5:03 p.m.	2. CLOSED SESSION <ul style="list-style-type: none">A. Approval of the Minutes for 7/25/2023B. Reportable Offenses – N.C.G.S.115C-288(g)C. Student Records - N.C.G.S.143-318.11(a)(1)D. Personnel – N.C.G.S.143-318.11(a)(6)E. Attorney-Client - N.C.G.S 143-318.11(a)(3)	Board Chair
5:45 p.m.	3. OPEN SESSION CALL TO ORDER / MOMENT OF SILENCE	Board Chair
5:47 p.m.	4. DISCUSSION AND ADJUSTMENT OF AGENDA	Board Chair
5:48 p.m.	5. SUPERINTENDENT’S REPORT	Dr. Leslie Alexander
6:03 p.m.	6. DISTRICT UPDATE AND PRIORITIES FOR 2023-24	Dr. Leslie Alexander
6:20 p.m.	7. CONSENT AGENDA <ul style="list-style-type: none">A. Approval of the Minutes for 7/25/2023B. Field Trip RequestsC. Declaration of SurplusD. Mini-Bid Request for E-Rate SwitchesE. 2023-24 After School Rates and FeesF. Personnel Report	Dr. Leslie Alexander
6:25 p.m.	8. PUBLIC COMMENT	Board Chair
6:35 p.m.	9. BOARD OPERATIONS	Board Chair

6:40 p.m. 10. BOARD COMMENTS Board Chair

6:50 p.m. 11. ADJOURNMENT Board Chair

12. MISCELLANEOUS INFORMATION

- WCS MTAC (Media & Technology Advisory Committee) Members 2023-24
- Watauga County BOE “Gold Bell” Award Recognition at LEAD Training: September 6, 2023



WATAUGA COUNTY BOARD OF EDUCATION

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WATAUGA COUNTY BOARD OF EDUCATION MEETING

DATE: July 25th, 2023

PRESENT:

- Gary Childers, Steve Combs, Marshall Ashcraft, Jason Cornett, Jay Fenwick, *BOE Members*
- Dr. Leslie Alexander, *Superintendent*

TIME: 6:00 p.m.

PLACE: Margaret E. Gragg Education Center

CALL TO ORDER

At 6:09 p.m., Steve Combs moved to go into open session, Jason Cornett seconded, and all Board members approved.

WELCOME/MOMENT OF SILENCE

Dr. Childers welcomed those attending the meeting. He began with a request to observe a moment of silence.

DISCUSSION AND ADJUSTMENT OF AGENDA

The break was moved to be directly after the Consent Agenda.

OATH OF OFFICE FOR DR. LESLIE ALEXANDER

Dr. Leslie Alexander took an oath of office as Judge Rebecca Eggers-Gryder swore her in as the newest Superintendent of Watauga County Schools. Dr. Alexander took her oath on her grandmother's Bible with her husband and daughter by her side.

SUPERINTENDENT'S REPORT

For Dr. Leslie Alexander's first Superintendent's report, she began by welcoming the Board

members, Board Attorney Chris Campbell, newest Student Board Representative Mia Llibre, faculty/staff members who were present, and family members in attendance.

- The HR Department has hired/filled 107 positions this summer.
- A Leadership Retreat for Directors and school administrators will be August 1st-2nd.
- New Employee Orientation is August 8th-10th.
- The “Back 2 School Festival” will be held August 12th at Watauga High School, and there are school-specific times. The Festival helps streamline school readiness efforts, and the outpouring of generosity from the community helps students be fully prepared to start the school year. The event provides free school supplies to any student in Watauga County, and free haircuts will also be provided. Last year the festival served more than 1,600 students, and it is expected to serve at least that many again this year.
- August 15th is “Convocation” for all faculty/staff of Watauga County Schools.
- The first day of school for students is Monday, August 21st.
- Dr. Mike Marcela, Director of Exceptional Children’s Programs, will be retiring at the end of July.

VALLE CRUCIS SCHOOL UPDATE

Dr. Leslie Alexander expressed appreciation to Kenneth Reece for the visual timeline of progress that he posted on *Watauga Online*. The design for the bridges has been released to the contractors and are being fabricated. A \$115,000 donation was received to go towards a second story terrace classroom. Owner/Architect/Contractor meetings will be in person beginning Thursday, July 27th.

CONSENT AGENDA

- A. Approval of the Minutes for 6/19/2023
- B. Field Trip Requests
- C. Declaration of Surplus
- D. Request for Adoption of Interim Continuing Budget Resolution
- E. 2023-24 Proposed Title I Budget
- F. 2023-24 WCS Student Fees
- G. 2023-24 Student/Parent Mobile Computing Device Handbook
- H. Personnel Report

Jason Cornett made a motion to approve the Consent Agenda. Marshall Ashcraft seconded, and it was unanimously approved.

Dr. Leslie Alexander introduced Mr. Ricky Ward (new Bethel School Principal) and Mr. Travis Gillespie (new Hardin Park Principal) and presented them with gift baskets. Mr. Ward and Mr. Gillespie each briefly spoke about their excitement to be in these roles in Watauga County. Two other leadership positions that were approved through the Personnel Report are Mr. Brian Bettis (former Bethel Principal) who will be the Director of Elementary Education, and Mr. Trevor Owens who will be the Assistant Director of After School. Dr. Gary Childers expressed that he is excited about the future with the leadership that is now in place districtwide.

PUBLIC COMMENT

There were no citizens who made public comments at the July BOE meeting.

POLICIES: SUBSTANTIVE FOR SECOND READ

- 3101 Dual Enrollment
- 5040 News Media Relations
- 6315 Drivers and Vehicles
- 6330 Insurance for Student Transportation Services
- 6402 Participation by Historically Underutilized Businesses
- 6430 Purchasing Requirements for Equipment, Materials, and Supplies
- 7800 Professional and Staff Development

There were no changes to the policies from the “first read.” After Dr. Wayne Eberle (Director of Accountability and Federal Programs) answered questions by Board members regarding a couple of the policies, Steve Combs moved to approve all of the policies. Marshall Ashcraft seconded, and it was approved by all Board members.

CLOSED SESSION

Jason Cornett made a motion at 7:13 p.m. to return to closed session. Jay Fenwick seconded, and it was unanimously approved.

OPEN SESSION

Steve Combs moved to go into open session at 8:43 p.m., Jason Cornett seconded, and all Board members approved. Jay Fenwick made a motion to approve the Personnel Report Addendum, Marshall Ashcraft seconded, and it was unanimously approved by the Board.

BOARD OPERATIONS

Board Chair Gary Childers recommended that the August Board meeting start at 5:15 p.m. He also proposed for the Board to have a work session in the fall for planning and goal-setting.

BOARD COMMENTS

There were no additional comments.

ADJOURNMENT

Steve Combs motioned to adjourn, Jay Fenwick seconded, and it was unanimously approved. The meeting was adjourned at 8:47 p.m.

WATAUGA COUNTY FIELD TRIP REQUEST FORM

This request is for a: day trip ~~/~~ ~~X~~ out of state day trip overnight trip ~~X~~ overnight & out of state trip

Day trips must be submitted to the principal 15 days before the trip. Overnight trip requests must be submitted to the superintendent by the first day of each month. Overnight field trips require the prior approval of the principal, transportation director, superintendent, and Board of Education. All trips utilizing rental or charter vehicles require the prior approval of the transportation director. No employee will transport students in a personal vehicle and no employee or volunteer driver will transport students in a 12-15 passenger van. No more than five students will be transported by a school system employee or volunteer in any one vehicle other than a school bus or activity bus.

Sponsoring teacher: (Print) Laura Elliott School: Parkway

Cell phone number: 8285538596 Grade(s): 8 Number of students: Approx. 78

Departure date: April 17, 2024 Return date: April 19, 2024

Departure time: 7:00 am Return time: 9:00 pm

Educational purpose:

Trip destination including city, state, and all places to be visited: (attach detailed itinerary as needed)

~~The Williamsburg, Virginia area (including the Jamestown Settlement and Virginia Beach). See detailed itinerary.~~

Purpose of trip and how it relates to the curriculum: The purpose of this trip is for Parkway's 8th grade students to have first hand experience regarding some of the nation's oldest settlements which directly correlates to several areas of the 8th grade social studies curriculum, specifically >>>>

The trip to Bush Gradens will be a day of fun and team building for our students. The ecology tour will provide our students with hands on activities related to marine biology and ecology. Tying directly into the the following areas of the 8th grade science curriculum>>>>>>>

Supervision and Safety:

Names of all school staff chaperones: Laura Elliott, Lindsay Evans, Owen Gray, Mary Greene, Cogie Reed,

Names of all non-school chaperones:

All chaperones have a background check completed: Yes Sponsoring teacher initials: LE

Are all site(s) accessible to students with disabilities? X yes ___ no How will students with disabilities be accommodated for site access and transportation? _____

Sponsoring Teacher Initials _____ (If applicable) A safety/supervision plan for high risk and/or water activities has been shared with the parents. Please attach a copy of the plan to this form if applicable. At this time we do not have any high risk water activities planned. Should this change I would notify the Board.

Transportation plan:

Mode of transportation: _____ Yellow bus with wheelchair lift _____ Yellow bus without wheelchair lift
_____ Activity bus with wheelchair lift _____ Activity bus without wheelchair lift _____ Rental car/mini-van
X Charter bus Other (Please explain) _____

Name of charter bus company (if checked above) Christian Tours

(If applicable, bus request form must be attached)

Driver/s: _____ Round trip mileage: _____ # of buses needed: _____

Total cost per student \$ _____ Source of funds: _____

The sponsoring teacher has reviewed Board policies 3320, 3320-R, and 6315: Teacher initials: LE

Approval/Signatures:

Sponsoring teacher signature: Laura Elliott Date: 7 / 13 / 23

Principal approval: [Signature] Date: 7 / 13 / 23

Required signatures if applicable:

Transportation Director approval: [Signature] Date: 8 / 7 / 23

Superintendent approval: [Signature] Date: 8 / 7 / 23

Board of Education approval: _____ Date: ____ / ____ / ____



Burke Educational TRAVEL

A division of Burke International Tours/Christian Tours

P.O. Box 890 | Newton, NC 28658 | 828-465-3900



Colonial Williamsburg Including Busch Gardens & Eco Tour

April 17-19, 2024

Parkway Elementary School 8th grade tour

Proposal

June 14, 2023

Ms. Laura Elliott

160 Parkway School Dr
Boone, NC 28607

School Phone: 828-264-3032
Cell Phone: 828-553-8596

elliottl@wataugaschools.org

ITINERARY

Day 1 (Wednesday):

- Coach arrives for boarding at 6:30 am
- Depart the school at 7:00 am
- Rest or meal stops every two hours
- Travel to Williamsburg, VA
- Fast food lunch (\$15 allowance included)
- Explore Colonial Williamsburg (*minimum of 15 students required*)
- Pizza dinner (*included*)
- Ghost tour of Williamsburg
- Check-in at our Williamsburg, VA area hotel (*2 nights – hotel security included*)

Day 2 (Thursday):

- Continental breakfast (*included*)
- Visit the Jamestown Settlement
- Spend the day Busch Gardens Williamsburg (*pending 2024 schedule*)
- Lunch in the park (\$20 allowance included)
- Dinner in the park (\$20 allowance included)
- Return to the hotel for the evening (*security included*)

Day 3 (Friday):

- Continental breakfast (*included*)
- Travel to Virginia Beach
- Eco Tour with the Nature Bus (*stations based on teacher's curriculum*)
- Box lunch on the beach (*included*)
- Depart for home
- Fast food dinner en route (\$15 allowance included)
- Arrive at school approximately 9:00pm



INCLUSIONS

- Hotel accommodations rating 3 star or above for two nights with hotel security
- Transportation in a deluxe motorcoach equipped with a DVD player with multiple monitors throughout the coach, a public address system and restroom facilities with a Professional Motorcoach Operator(s) (maximum of 50 passengers per coach)
- Full time-professional Burke Educational Travel Tour Director for the duration of the tour (one per coach)
- All meals and attractions as indicated in the itinerary
- Taxes and gratuities for included attractions and meals
- Free teacher/chaperone packages based upon the required minimum number of passengers
- Office support staff to assist lead teachers throughout the tour process

PER PERSON RATES

Rates are based on the number of passengers per coach. The minimum number of passengers is inclusive of the free tours for that particular rate. The quote is based on the group requiring **two** motorcoaches.

Price Per Person: Based on a minimum of 50 passengers **Per Coach** (including **4 free per coach**)
Quad occupancy: \$490 Triple: \$515 Double: \$570 Single: \$730

Price Per Person: Based on a minimum of 44 passengers **Per Coach** (including **4 free per coach**)
Quad occupancy: \$525 Triple: \$555 Double: \$605 Single: \$765

Price Per Person: Based on a minimum of 36 passengers **Per Coach** (including **3 free per coach**)
Quad occupancy: \$580 Triple: \$610 Double: \$660 Single: \$820

*****Free tours are calculated at the double rate. Should the complimentary passenger choose to have a single room, they must pay the difference between the double rate and the single rate.***

SPECIAL PROVISIONS

- All quotes are firm for 30 days from the proposal date. Booking your tour early increases the probability of availability with the attractions we have planned.
- Gratuities to your driver(s) and tour director(s) are included in your proposal. Our staff appreciates your thoughtfulness.
- Hotel security is included in your rates. Williamsburg hotels require security for any student group that does not have an adult in each room.
- Once theme park tickets are purchased, they become the property of the person for whom they were purchased and are non-refundable.
- Eco study programs run rain or shine.
- Transportation cost in this proposal is based on fuel prices as of June 2023. A fuel surcharge may apply depending on the cost of fuel at the time of travel.

HOW TO BOOK YOUR TOUR

- Review the itinerary, dates and inclusions with this proposal to be sure the trip includes all the things you are expecting.
- Call or email our office with your acceptance of the proposal. Once the tour is booked, the booking folder will be mailed to you (RED FOLDER).
- A deposit is not normally required at the time of booking. All payment requirements will be included with your booking information.
- A list of company policies and important information will be included in the booking folder.
- Once you receive your booking folder, please sign the agreement and return it to our office promptly.

TERMS AND CONDITIONS

- **\$100 deposit** per paying passenger on or before **October 15, 2023.**
- **Some attractions cannot be booked until the deposit has been credited to your account.**
- Tentative passenger list with the deposit.
- Final rooming list and bus rosters are due on or before **March 4, 2024.** A final invoice cannot be generated until you submit your final rooming list.
- Balance due on or before **March 15, 2024.**
- Final tour information (final itinerary, hotel assignment, emergency telephone numbers, name of driver(s) and tour director(s), luggage tags, etc.) will be sent to the school **two weeks** prior to departure.
- Should the number of passengers drop below the stated minimums, the rates will increase or could become ineligible for group pricing.

CANCELLATION POLICIES

- Should it be necessary for you to cancel the entire tour, BET will refund all payments less any deposits or monies not returned to us by vendors as long as cancellations take place prior to 60 days before departure.
- Individual cancellations within thirty days of departure will result in penalties.
- Individual cancellations the day of departure can result in a full penalty.
- If your tour requires multiple coaches, it is imperative that any adjustments to the number of required coaches are done no less than 60 days before travel. Any adjustment in the motorcoach count within 60 days of travel can incur penalties.

Thank you for allowing Burke Educational Travel the opportunity to offer our proposal for your tour. Feel free to call with any comments or questions. We look forward to the opportunity to serve you, your students, other staff, and parents of Parkway Elementary School

Sincerely,

Melissa Jones & Amy Eades

Melissa Jones & Amy Eades
Burke Educational Travel
melissa@burkechristiantours.com
amy@burkechristiantours.com
828-465-3900 or 1-800-476-3900

Declaration of Surplus Items - August 2023

Date Approved: _____

Bethel

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
900322	1	DESKTOP - PRECISION T3500		1
NONE	1	MONITOR- DELL		1
<div></div>			<div></div>	<div></div>
2			0	2

Blowing Rock

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
28802	1	PROJECTOR- POWERLITE		1
200831	1	SMARTBOARD		1
<div></div>			<div></div>	<div></div>
2			0	2

Cove Creek

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
<div></div>			<div></div>	<div></div>
0			0	0

Green Valley

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
28844	1	DESKTOP- OPTIPLEX 790	1	
<div></div>			<div></div>	<div></div>
1			1	0

Hardin Park

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
34387	1	LAPTOP- LENOVO 100e		1

1

0

1

Mabel

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
901017	1	LAPTOP- ELITEBOOK FOLIO 1020		1

1

0

1

Parkway

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
29810	1	DESKTOP- OPTIPLEX 790	1	
29773	1	DESKTOP- OPTIPLEX 7980	1	
NONE	8	STUDENT CHAIRS	8	
NONE	4	CHAIRS	4	
NONE	1	TABLE - RECTANGULAR		1
NONE	3	CABINET- FILING	3	
701238	1	TOY REFRIGERATOR	1	
29787	1	DESKTOP- OPTIPLEX	1	
701238	1	REFRIGERATOR		1
NONE	1	OFFICE CHAIR		1
NONE	1	Student Chair		1
NONE	4	Filing Cabinet	4	
NONE	2	Desk	2	
NONE	1	Fridge	1	
700437	1	Fridge		1

31

26

5

Valle Crucis

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
----------------	-----------------	--------------------	---------------	-----------------

0

0

0

Watauga High School

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
28711	1	CHROMEBOX		1
28710	1	CHROMEBOX		1
<div></div>			<div></div>	<div></div>
2			0	2

Central Office

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
<div></div>			<div></div>	<div></div>
0			0	0

Technology Department

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
28438	1	iPAD	1	
29713	1	DESKTOP- OPTIPLEX 790	1	
29836	1	DESKTOP- OPTIPLEX 790	1	
29820	1	DESKTOP- OPTIPLEX 790	1	
28705	1	TABLET- GALAXY 4	1	
NONE	1	TABLET- MOBY MAX	1	
518	1	DESKTOP- COMPAQ 8300		1
517	1	DESKTOP- COMPAQ 8300		1
29844	1	DESKTOP- OPTIPLEX 790	1	
906043	1	iPAD MINI	1	
906044	1	iPAD MINI	1	
906027	1	iPAD MINI	1	
903428	1	iPAD MINI	1	
903219	1	iPAD MINI	1	
29829	1	DESKTOP- OPTIPLEX 790	1	
33515	1	CHROMEBOOK-300e	1	
32979	1	CHROMEBOOK-300e	1	
51719	1	CHROMEBOOK-300e	1	
80381	1	TABLET- SURFACE BOOK	1	
80382	1	TABLET- SURFACE BOOK	1	
<div></div>			<div></div>	<div></div>
20			18	2

Transportation Department

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
51813	1	ACTIVITY BUS- 1999 FREIGHLINER	1	
	<input type="text"/>		<input type="text"/>	<input type="text"/>
	1		1	0

Maintenance Department

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
52410	1	SAW- RECIPROCATING		1
	<input type="text"/>		<input type="text"/>	<input type="text"/>
	1		0	1

Child Nutrition

<u>Asset #</u>	<u>Quantity</u>	<u>Description</u>	<u>Usable</u>	<u>Unusable</u>
	<input type="text"/>		<input type="text"/>	<input type="text"/>
	0		0	0



WATAUGA COUNTY BOARD OF EDUCATION

Margaret E. Gragg Education Center
175 Pioneer Trail, Boone, NC 28607

April 18, 2023

To: Dr. Scott Elliott, Superintendent
Members, Watauga County Board of Education

From: Ms. Ly Marze, Finance Officer

Re: Vendor Recommendation for District-wide Switches

Watauga County Schools' Technology Department released a "Mini-Bid" request for leverage of funding benefits under NCDPI's E-Rate Category 2 State Master Contracts for switching with licensing and installation. Multiple companies were solicited of which seven responded to the Mini-Bid request. Quotes and proposals were opened by the technology team on March 14, 2023. The responsive vendors and their responses are as follows:

VENDOR	PRICE QUOTE	SCORE
A3 Communications	\$ 552,594.26	76
ANC – Aruba	\$ 529,211.67	49
ANC – Ruckus	\$ 323,302.50	55
CNIC	\$ 388,424.93	85
DISYS	\$ 613,469.70	65
Encore	\$ 543,213.35	91
Internetwork Services	\$ 667,889.87	62

Based on all criteria, scope of work requirements, response time, and overall proposal submission information, we respectfully recommend the Mini-Bid request for E-Rate Switches be awarded to **Encore** as they scored the highest in total bid criteria. Attached is the rubric used for the scoring of submissions for your information and review. As a reminder, federal E-Rate funds will cover 70% of the cost while the remaining 30% will be the school district's cost.

Encore – \$543,213.35

E-Rate portion (70%) = \$380,249.35

Watauga County Schools portion (30%) = \$162,964.00

Vendor	Vendor Email	BID RECEIVED?	Weighting:					AUTOMATIC SCORE CALCULATIONS								TOTAL
			Enter Quote Amount	30 Eligible Costs 0-10pts	25 Technical Sufficiency 0-10pts	20 Vendor Experience 0-10pts	10 Ineligible Costs 0-10pts	10 Technical Support 0-10pts	5 Single Source 0-10pts	Eligible Costs	Technical Sufficiency	Vendor Experience	Ineligible Costs	Technical Support	Single Source	
A3 Communications	bthomas@a3communications.com	Yes	\$552,594.26	60	50	100	100	100	100	18	13	20	10	10	5	76
ADT Security	mlmiller@adt.com	No								0	0	0	0	0	0	NO BID CriteriaK12
Applied Data Technologies	lisa.windle@applieddata.com	No								0	0	0	0	0	0	NO BID CriteriaK12
Applied Network Consulting (ANC) - Aruba	quotequest@angroup.com	Yes	\$529,211.67	80	0	0	100	100	100	24	0	0	10	10	5	49
Applied Network Consulting (ANC) - Ruckus	quotequest@angroup.com	Yes	\$323,302.50	100	0	0	100	100	100	30	0	0	10	10	5	55
BridgeTek	sales@bridgetek.com	No								0	0	0	0	0	0	NO BID CriteriaK12
Carolina Advanced	customerservice@carad.com	No								0	0	0	0	0	0	NO BID CriteriaK12
CDW-G	adefrinh@cdw.com	No								0	0	0	0	0	0	NO BID CriteriaK12
Cercent	heather.furter@cercent.com	No								0	0	0	0	0	0	NO BID CriteriaK12
Cloud Cast	brad@cloudcast.com	No								0	0	0	0	0	0	NO BID CriteriaK12
CNIC	seattle@cnic.com	Yes	\$388,424.93	90	50	100	100	100	100	27	13	20	10	10	5	85
Converged	sales@convergednetworks.com	No								0	0	0	0	0	0	NO BID CriteriaK12
Data Network Solutions	orders@datanetworksolutions.com	No								0	0	0	0	0	0	NO BID CriteriaK12
DISIS	bidsdistribution@dislect.com	Yes	\$613,469.70	50	100	0	100	100	100	15	25	0	10	10	5	65
Double Radius	gerry@doubleradius.com	No								0	0	0	0	0	0	NO BID CriteriaK12
EMA	monika@ema.com	No								0	0	0	0	0	0	NO BID CriteriaK12
R Encore	indiasale@encore.com	Yes	\$543,213.35	70	100	100	100	100	100	21	25	20	10	10	5	91
Goodlife Comm	team@goodlifecommunications.com	No								0	0	0	0	0	0	NO BID CriteriaK12
Howard Tech	h.team@howard.com	No								0	0	0	0	0	0	NO BID CriteriaK12
Intelligent Visibility	itvnew@intelligentvisibility.com	No								0	0	0	0	0	0	NO BID CriteriaK12
Internet Network Services	blids@innet.com	Yes	\$667,889.87	40	100	0	100	100	100	12	25	0	10	10	5	62
NetSource	amccarvey@netsource.com	No								0	0	0	0	0	0	NO BID CriteriaK12
NWNI	slidley@nwnt.com	No								0	0	0	0	0	0	NO BID CriteriaK12
Pharr Technologies	kristy@pharrtechnologies.com	No								0	0	0	0	0	0	NO BID CriteriaK12
Presidio	janet@presidio.com	No								0	0	0	0	0	0	NO BID CriteriaK12
SHI	scott@shiteam.com	No								0	0	0	0	0	0	NO BID CriteriaK12
Step CG	amccarvey@stepcg.com	No								0	0	0	0	0	0	NO BID CriteriaK12
Symex	ec@symex.com	No								0	0	0	0	0	0	NO BID CriteriaK12
Tiber Creek	keith.bond@tibercreek.com	No								0	0	0	0	0	0	NO BID CriteriaK12
TSA Choice	jp@tsachoice.com	No								0	0	0	0	0	0	NO BID CriteriaK12
Internet Network Services	tonals@innet.com	OEM Courtesy copy email								0	0	0	0	0	0	NO BID CriteriaK12
Encore	dsales@encore.com	OEM Courtesy copy email								0	0	0	0	0	0	NO BID CriteriaK12
Commscope	seattle@commscope.com	OEM Courtesy copy email								0	0	0	0	0	0	NO BID CriteriaK12
Extreme	dc@extremenetworks.com	OEM Courtesy copy email								0	0	0	0	0	0	NO BID CriteriaK12
Juniper	ed@juniper.net	OEM Courtesy copy email								0	0	0	0	0	0	NO BID CriteriaK12
Juniper	michael@juniper.net	OEM Courtesy copy email								0	0	0	0	0	0	NO BID CriteriaK12
Cisco	elincorn@cisco.com	OEM Courtesy copy email								0	0	0	0	0	0	NO BID CriteriaK12
Cisco	dschaven@cisco.com	OEM Courtesy copy email								0	0	0	0	0	0	NO BID CriteriaK12
EVALUATION NOTES																
SCORE																
A3 Communications																76
ADT Security																BID CriteriaK12
Applied Data Technologies																BID CriteriaK12
Applied Network Consulting (ANC)																49
BridgeTek																BID CriteriaK12
Carolina Advanced																BID CriteriaK12
CDW-G																BID CriteriaK12
Cercent																BID CriteriaK12
Cloud Cast																BID CriteriaK12
CNIC																BID CriteriaK12
Converged																85
Data Network Solutions																BID CriteriaK12
EMA																BID CriteriaK12
R DISIS																BID CriteriaK12
Double Radius																BID CriteriaK12
R Encore																BID CriteriaK12
Goodlife Comm																BID CriteriaK12
Howard Tech																BID CriteriaK12
Intelligent Visibility																BID CriteriaK12
Internet Network Services																BID CriteriaK12
NetSource																BID CriteriaK12
NWNI																BID CriteriaK12
Pharr Technologies																BID CriteriaK12
Presidio																BID CriteriaK12
SHI																BID CriteriaK12
Step CG																BID CriteriaK12
Symex																BID CriteriaK12
Tiber Creek																BID CriteriaK12
TSA Choice																BID CriteriaK12
Internet Network Services																BID CriteriaK12
Encore																BID CriteriaK12
Commscope																BID CriteriaK12
Extreme																BID CriteriaK12
Juniper																BID CriteriaK12
Juniper																BID CriteriaK12
Cisco																BID CriteriaK12
Cisco																BID CriteriaK12

Date completed:	3/14/23
Completed by:	Chris Huebner, Jarrett Whiteside, Alison Schreede
Evaluation Meetings	
Date / Time	Attendees
3/14/23 CH, JW, AS	
3/14/23 CH, JW, AS	
3/14/23 CH, JW, AS	
3/14/23 CH, JW, AS	

Date completed: 3/14/23
 Completed by: Chris Huelmeyer, Jarrett Whiteside, Alison Schlee
 Evaluation Meetings
 Date / Time Attendees
 3/14/23 CH, JW, AS
 3/14/23 CH, JW, AS
 3/14/23 CH, JW, AS

Watauga County Schools

2023-2024

After School Fees & Budget Summary

Budget Summary for 2022-23

The Stabilization Grant paid parent fees from August 2022 - March 2023. Parents, then started paying regular rates for After School Care. We were able to operate a June Camp at no cost to parents with remaining funds from the Grant as well as an end of year Staff Bonus to cover employee expenses through July since we do not offer a July Summer Camp for our staff.

Projections for 2023-24

- o Expending the remaining stabilization grant funds by September 2023
 - Additional bonuses to recruit and maintain staff
 - Advanced equipment, furniture, and supplies
- o Personnel costs associated with running the program
- o Education and training costs for staff members to keep star rating and licensure
- o Additional state mandated increases in retirement and health care costs.
- o Summer camps for 2024

Proposed Budget and Fees for 2023-2024

The five day rate for 2023-2024 proposes a 0% increase in parent fees. To sustain expenses in personnel costs alone, parent fees need to remain at \$279/month at 5 days per week (based on a 9 month billing cycle). This is an increase of \$0.00 per month from the prior year. Personnel is our highest expense.

The WCS employee scholarship for child care was certainly appreciated by staff in our school system.

Looking Forward 23-24

- Grant Funding will end at the end of September. We are hoping to buy basic supplies and help schools in areas that both the After School Program and the elementary schools use.
- We will be looking at licensing pros and cons this year to see what is better for the kids, parents, staff, and schools while also considering the benefits and sacrifices financially.
- As you know, one of our perpetual challenges is to be able to recruit highly qualified personnel according to DCDEE guidelines to maintain our five star status. Our programs had waiting lists at almost every center for the entire year. Our increases last year in the salary scale will hopefully help us maintain enough highly qualified personnel to provide child care to everyone who needs it.

The complete after school fee schedule for 2023-2024 is shown on the reverse side of this page.

Compiled and submitted by: Trevor Owens, Assistant After School Director

Watauga County Schools
2023-2024
After School Rates and Fees
Awaiting Approval

AFTER SCHOOL - MONTHLY FEES PER CHILD

<u># days per week</u>	<u>REGULAR RATE</u>	<u>**Reduced Rate Scholarship</u>	<u>WCS Employee Scholarship</u>
*3 days or less,	\$204.00	N/A	\$32.00
4	\$268.00	\$134.00	\$39.00
5	\$279.00	\$140.00	\$49.00

HOLIDAY/SNOW DAY PROGRAM FEES- PER DAY, PER CHILD

1	\$32.00	\$16.00	\$7.50
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After School rates are prorated over a 9 month period instead of 10. The first payment covers both August and September. Since we begin so late in August this saves parents multiple payments within a short time span, particularly for those with multiple children. The second payment occurs October 1 permitting more time to set parents up in the billing system to receive their invoices. At the five day rate, this effectively delivers high quality child care at \$4.43 per hour.

* We were not able to relieve waiting lists during the 2022-23 school year due to the inability to hire enough staff. This is a concern for the 2023-24 school year as well.

**The reduced rate is available only to low income parents who do not qualify for child care subsidies from the Department of Social Services and meet specific criteria.

Other fees and charges:

Unscheduled use rate Afterschool: \$32.00/day

Unscheduled use rate Holiday/Snow Day: \$46.50/day

Late payment fee: \$15.00 first 2 times, \$20.00 thereafter

Late pickup charge: \$1.00 per minute after 6:00

Returned check fee: Determined and collected by a private contractor – not a revenue to the after school program.

WCS MTAC members 2023-2024

Meetings for the 2023-24 school year will take place from 3:45-5:00 pm at WHS in 2202 on:
 Monday, September 18, 2023
 Monday, December 4, 2023
 Monday, March 25, 2023

School	Name	Role	Term Expires
Bethel	Belle Wilson	Instructional Technology Facilitator	2024
	Maura Miller	3-5 Teacher	2025
Blowing Rock	Annette Glover	Instructional Technology Facilitator	2024
	Roberto de la Cerda	3-5 Teacher	2024
	Lisa Clinard	K-2 Teacher	2024
Cove Creek	Laurie Warren	Media Coordinator	2024
	Jamie Oxentine	Instructional Technology Facilitator	2025
Green Valley	Christie DeHart	6-8 Teacher	2025
	Sierra Jackson	3-5 Teacher	2025
	Libby Diehl	Instructional Technology Facilitator	2025
Hardin Park	Morgan Miller	K-2 Teacher	2025
Mabel	Monica Parsons	Instructional Technology Facilitator	2024
	Tiffany Stephens	Teacher Assistant	2025
Parkway	Jenny Phillips	Instructional Technology Facilitator	2025
	Lauren Collier	3-5 Teacher	2025
	Sharon Hady	6-8 Teacher	2025
Valle Crucis	Dr. Bonnie Smith	Principal	2025
	Elisa Lovejoy	Instructional Technology Facilitator	2025

Watauga High School	Laura Carson	Instructional Technology Facilitator	Permanent
	Kourtney Rabinowitz	English Teacher	2025
	Dana Ramseur	Media Coordinator	2024
Central Office- Technology	Alison Schleede	Technology Director	Permanent
	Jarrett Whiteside	WAN Engineer	Permanent
	Chris Hutelmyer	Technician	Permanent
	Logan Absher	Technician	Permanent
	Leslie Lawrence	Technician	Permanent
Central Office - Instr. Services	Philip Norman	Chief Academic Officer	Permanent
	Brian Bettis	Director of Elementary Education	Permanent
	Meredith Jones	Director of Middle Grades Education	Permanent
	Sarah Cardwell	LMS and Blended Learning Coordinator	Permanent
Central Office-Superintendent	Dr. Leslie Alexander	Superintendent	Permanent (ex-officio)
Central Office Finance Department	Ly Marze	Finance Officer	2024
Central Office Assistive Technology Team	Chasity Schwarze	Exceptional Children's Teacher	2024
Board of Education	Dr. Jay Fenwick	BOE Member	Permanent
Parent Representatives	Kelly Boman-Fulks	Parent	2025
	Marc Smith	Parent	2025
Student Representatives	Alexis Edgerton	WHS Student	2025
	Sebastian Afanador	WHS Student	2024