Beaufort County School District

Response to Request for Proposal- 20-008

Temporary Information Technology (IT) Professional Services

BUSINESS PROPOSAL

RFP DUE DATE:September 6, 2019| OPENING:02:00 PM

PREPARED FOR:

Beaufort County School District
Procurement Office
Attn: Kaylee Yinger
2900 Mink Point Blvd
Beaufort, SC 29902
Email: Kaylee.yinger@beaufort.k12.sc.us

POINT OF CONTACT
Monika Anand
President
1 Eves Dr, Suite 145,
Marlton, NJ 08053
Phone: 1866-237-0101 Xtn-101
Email: monika.anand@crystaldatasystems.net

PREPARED BY
Crystal Data LLC
1 Eves Dr, Suite 145,
Marlton, NJ 08053
Phone: 1866-237-0101 Xtn-7
Fax: 773-409-3875
http://www.crystaldatasystems.net

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COVER LETTER

Date: September 06, 2019.

Beaufort County School District
Procurement Office
2900 Mink Point Blvd
Beaufort, SC 29902

Attention: Kaylee Yinger
Subject: Response to Solicitation 20-008
Temporary Information Technology (IT) Professional Services

Dear Kaylee,

Crystal Data LLC (Crystal Data) is pleased to respond to Temporary Information Technology (IT) Professional Services issued by Beaufort County School District.

Crystal Data LLC has been providing Temporary Information Technology (IT) Professional Services in various State governments since 2008.

- Crystal Data LLC is a State certified Small and Diverse Business. (certification number 410194-2014-05-SB-W, State of PA)
- Crystal Data LLC is also certified as a Minority Women Owned Business (certification number 111644, City of Philadelphia).

Our involvement in the project significantly increase the likelihood of an on-time, high quality, in-budget implementation with consistent and dependable outcome with measurable metrics. We focus on our client's need, cultivate teamwork, then employ innovation and creativity to a solution framework that will achieve your goals and realize your vision. In addition, we have relevant large-scale credentials in the commercial and federal space. With the required technical experience, relevant past performance, effective knowledge of business processes with State and Federal organizations, we are fully confident and committed to Temporary Information Technology (IT) Professional Services for to The Beaufort County School District in order to meet its Services and associated deliverables.

Name of Business Entity	Crystal Data LLC
Full Address	1 Eves Dr, Suite 145, Marlton, NJ 08053
CAGE Code	6UQN7
DUNS No.	033422160
Federal Tax ID	26-2704773
Point of Contact	Monika Anand
Authorized Representative	[redacted]

As instructed, we have provided One (1) Original Signed Copy and One (1) Electronic Copy – Redacted of our Proposal response. Also Business and Technical proposal are kept on separate USB Drives with labels mentioned in section 2.1.3 ELECTRONIC COPIES -- REQUIRED MEDIA AND FORMAT.

Crystal Data makes the following certifications and guarantees regarding this proposal:

- Crystal Data will comply with all contract terms and conditions as indicated in this RFP
- Crystal Data Understands the services to be performed under this contract and will successfully provide all the services
- Crystal Data's proposal is predicated upon:
  - ✓ The RFP published on August 15, 2019;
  - ✓ Addendum 1 issued on August 22, 2019;
  - ✓ Addendum 2 issued on August 29, 2019
  - ✓ Crystal Data acknowledges and accept all terms and conditions stated in the RFP

It is our objective to provide cost effective Temporary Information Technology (IT) Professional Services for Information Services to Beaufort County School District. We take no exception to the solicitation terms and conditions and have included no terms, conditions, or assumptions in our response.

Our team stands ready to move forward with your mission critical objectives and look forward to establishing a tenured relationship with the Beaufort County School District. Should you have any questions regarding our offer, please contact us via phone 1866-237-0101 Xtn-7 or via email rfp@crystaldatasystems.net.

Sincerely,

Monika Anand(President)
Phone: 1866-237-0101 Xtn-101
Email:monika.anand@crystaldatasystems.net

Bidding Schedule/Price Proposal

EXHIBIT C

BID FORM TEMPORARY IT PROFESSIONAL SERVICES

Indicate the categories of service that your company can supply by checking the appropriate line items below. By checking the appropriate category, the supplier affirms that their company has at least one qualified individual in the checked category who can provide on-site services to BCSD.
Note: Labor rate on Exhibit A must include all travel and additional costs.

Percentage discount from established pre-set maximum Fixed Price, (if offered):
_____**%**

CATEGORY	Level	Bidding	Not Bidding	Hourly Rate
IT Laborer	Entry	X		$15.00
	Intermediate	X		$20.00
	Advanced	X		$25.00
AV/IWB Installer	Entry	X		$15.00
	Intermediate	X		$45.00
Desktop Technician	Entry	X		$25.00
	Intermediate	X		$45.00
	Advanced	X		$65.00
Systems Administrator	Entry	X		$50.00
	Intermediate	X		$75.00
	Advanced	X		$100.00
Systems Engineer	Entry	X		$125.00
	Intermediate	X		$200.00
	Advanced	X		$300.00
Network Administrator	Entry	X		$50.00
	Intermediate	X		$75.00
	Advanced	X		$100.00
Network Engineer	Entry	X		$125.00
	Intermediate	X		$200.00
	Advanced	X		$300.00
Database Administrator	Entry	X		$100.00
	Intermediate	X		$175.00
	Advanced	X		$250.00
IT Security Engineer	Entry	X		$100.00
	Intermediate	X		$200.00
	Advanced	X		$275.00

Technical Writer	Entry	X		$75.00
	Intermediate	X		$100.00
	Advanced	X		$125.00
Business Analyst	Entry	X		$100.00
	Intermediate	X		$150.00
	Advanced	X		$200.00
Training Specialist	Entry	X		$75.00
	Intermediate	X		$100.00
	Advanced	X		$125.00
Telecommunications Administrator / Engineer	Entry	X		$125.00
	Intermediate	X		$165.00
	Advanced	X		$200.00
Web Developer	Entry	X		$50.00
	Intermediate	X		$75.00
	Advanced	X		$100.00

Crystal Data LLC. **09/04/2019**

Firm's Name Date

1 Eves Dr, Suite 145, Marlton, NJ 08053

Mailing Address

1866-237-0101 Xtn-7 / 773-409-3875 /

Phone/FAX #'s

Authorized Signature: Monika Anand

Printed Name: **Monika Anand**