Globalpundits

Request for Proposal

Globalpundits Response

FOR

Beaufort County School District

Technical Proposal

RFP # 20-008

Kaylee Yinger
Kaylee.yinger@beaufort.k12.sc.us

Globalpundits Technology Consultancy Inc. dba Globalpundits
4715D Sunset Blvd, Lexington, SC 29072
www.globalpundits.com
803-354-9400
ATTN: Joe Doyle, Vice President

Globalpundits

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Cover Letter

September 4, 2019

Kaylee Yinger
Procurement Officer
Beaufort County School District
Procurement Office
2900 Mink Point Blvd.
Beaufort, SC 29902

Dear Kaylee Yinger,

Globalpundits is please to submit our response to RFP # 20-008 Temporary Information Technology (IT) Professional Services. Founded in 2000, Globalpundits is a leader in providing comprehensive Technical Staffing, Professional and Managed Services. Globalpundits has State of South Carolina contracts to include IT Temporary Staff Augmentation, Department of Administration IT Professional Services, Oracle PeopleSoft Professional Services, Small Application Development, and Ellucian Consulting Services. GP also supports North Carolina, Tennessee, Mississippi and Louisiana. Globalpundits has a strong higher education practice supporting Clemson University, Liberty, College of Charleston, Francis Marion, Davidson College, Lander University, and Colorado State University. Globalpundits also supports Blue Cross Blue Shield, Dominion Energy, HP, Boeing, Savannah River Nuclear Solutions, Xylem and Four Rivers Nuclear Partnership.

Globalpundits accepts the terms and conditions of the procurement, without taking any exceptions and without any additional assumptions.
Globalpundits understands and accepts the requirements, terms and conditions outlined in the RFP. We appreciate this opportunity to collaborate with you. If you have any questions do not hesitate to contact me.

Best Regards,

Joe Doyle
Vice President
Globalpundits
803-404-0088
joe@globalpundits.com

Executive Summary

Globalpundits believes we are uniquely qualified to provide IT Staff Augmentation support to Beaufort County Schools

Globalpundits is a small MBE, NMSDC certified supplier of Information Technology and Technical Professional Services and Staff Augmentation firm. For over 20 years, Globalpundits has provided expert level IT solutions for many large clients nationwide.

Globalpundits is an enterprise IT Professional Services and Staff Augmentation firm with specialized expertise in Project Management, Web & Software Development, ERP applications and Infrastructure. Globalpundits has supported state of South Carolina, North Carolina, Mississippi, Tennessee, Louisiana, Higher Education institutions, and commercial clients. Globalpundits has had over 130 project management assignments supporting SDLC and Infrastructure.

Globalpundits has also supported multiple Department of Energy sites to include Savannah River Nuclear Solutions, Oakridge, Hanford, Paducah, DUF6, CB&I AREVA MOX Services and Savannah River Remediation. Globalpundits has also supported State of SC, NC, Mississippi and Tennessee. Commercial clients include Blue Cross Blue Shield of SC & Michigan, Savannah River Nuclear Solutions, Mox, HP Fortify on Demand, Boeing, SCANA, Xylem, and Four Rivers Nuclear Partnership. current clients include not limited to Higher Education clients: State of Ohio, Liberty University, College of Charleston, Yale, Davidson College, SC State, Francis Marion and Citadel.

Globalpundits team has significant recruiting experience in all professional technical fields. Globalpundits team has proven experience in provide prioritized, timely, and efficient recruiting assistance and expertise. Globalpundits has recently expanded services to include ERP/IT Professional and Managed Services in addition to Staff Augmentation.

Globalpundits is top South Carolina contractor approved vendor on six SC State Contracts: IT Staff Augmentation, Department of Administration Professional Services, Ellucian Consulting, Oracle/People Soft, Small Application Development, and Clemson University Web Development.

Globalpundits is guided by a set of core values that result in a superior client experience

- **Integrity**: *First and foremost, maintain the highest standards of integrity toward our clients and colleagues.*
- **Excellence**: *Strive for excellence in both practice and in people.*
- **Efficiency**: *Maximize the efficiency of processes and services.*
- **Quality**: *Constantly develop the quality of our skills and delivery.*
- **Standardization**: *Execute with standard tools, methods, and processes.*

Globalpundits has more than 100 combined years of staffing experience investing in the industry's best leading recruiting technologies to include; Bullhorn Customer Relation Management (CRM), Vendor Management System (VMS) Access, Daxtra, Cloud Call, Calendly, TextUS, Career Builder Employment Screening and customized Globalpundits paperless onboarding platform. The

combination of these advanced tools and our proven processes enable us to find the best SME's, quickly and finding them first.

Globalpundits has made significant investments in recruiting technology to include not limited to:

- **BullHorn**(BH): Industry leading CRM, Data Base of
- **BullHorn VMS**: Integration tool between BH and our client/MSP Vendor Management Systems.
- **Daxtra**: AI tool, integrated with BH to expedite and improve our ability to find right talent quickly
- **CloudCall**: BH integrated cloud phone system providing "click to call", drop voicemail, auto dialer technology.
- **TextUS**: BH integrated texting tool to text multiple candidates simultaneously.
- **CareerBuilder Background Screen**: BH integrated platform to perform background checks, drug screens and remote I9 administration.
- **Job Data Bases**: LinkedIn Recruiter, Dice, Monster, Career Builder, Indeed, RoadTech's, Clearance Jobs
- **GP Onboarding**: BH integrated paperless onboarding
- **Paychex Preview:** Paperless HR & Payroll System
- **Benetrac**: Paperless

This investment in technology enables our sourcing and recruiting teams to start working on requirements within minutes of our clients sharing the requirement, identify the right people, contact them quickly, screen them thoroughly, obtain references and written right to representation prior to submitting to our clients. After submission, our Recruiters are responsible for staying in contact with candidates and new employees throughout their time working for Globalpundits and beyond. Globalpundits has hired over thousand resources and has a database of 500k professional resumes and many job boards at our access to fill future positions. Our team works quickly, efficiently and effectively to submit strong candidates who will take the job, show up, stay, perform well at the right price and time. Our Team is focused to submit our top candidates within 24 to 48 hours. Out team works staggered schedule starting at 7am – 7pm eastern to support our clients and on weekends as needed.

Globalpundits fully understands the Scope of Work to Beaufort County Schools. Globalpundits understands that Beaufort County Schools and all our clients rely on and appreciate our recruiting processes and systems to provide highly trained and qualified subject matter experts (SME) who will take an assignment, showing up, stay, performing well, all at the right price and at the right time. Our proven technical approach continues to have a positive impact for our clients as identified in our References and Past Performance section.

Globalpundits is uniquely qualified and technically capable of supporting Beaufort County Schools. Globalpundits will provide the identified technical staff using our proven technical approach, and proven, past performances.

Globalpundits rarely uses subcontractors. The Globalpundits recruiters obtain written authorization from every candidate prior to submitting them to the clients. This Right to Represent includes the

requirements, their availability to start, agreement with financial terms and employee benefits. Globalpundits hires our consultants as W2 full-time employees. Our employees are eligible for Benefits to include 80 hours of Paid Time Off, Medical Insurance with Blue Cross Blue Shield, Dental, Life, Long-term Disability and 401k.

No one with Globalpundits has a possible conflict of interest with the Beaufort County Schools. Globalpundits has never filled any bankruptcy or insolvency proceeding, or undergone the appointment of a receiver, trustee, or assignee for the benefit of creditors.

Beaufort County School District

Solicitation Number:	20-008
Date Printed:	August 15, 2019
Date Issued:	August 15, 2019
Procurement Officer:	Kaylee Yinger
Phone:	843-322-2349
Email:	Kaylee.yinger@beaufort.k12.sc.us

Invitation for Bid

DESCRIPTION: **Temporary Information Technology (IT) Professional Services**

SUBMIT OFFER BY (Opening Date & Time): **September 6, 2019; 2:00 PM**

QUESTIONS MUST BE RECEIVED BY: **August 30, 2019**

NUMBER OF COPIES TO BE SUBMITTED: **One (1) Original Signed Copy and One (1) Electronic Copy - Redacted**

Offers must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior.

SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

MAILING ADDRESS:
Beaufort County School District
Procurement Office
P.O. Drawer 309
Beaufort, SC 29901-0309

PHYSICAL ADDRESS:
Beaufort County School District
Procurement Office
2900 Mink Point Blvd
Beaufort, SC 29902

CONFERENCE TYPE: LOCATION:

DATE & TIME:

AWARDS & AMENDMENTS:

Award will be posted at the Physical Address stated above on or after September 6, 2019. The award, this solicitation, and any amendments will be posted at the following web address: http://beaufortschools.net.

You must submit a signed copy of this form with Your Offer. By submitting a proposal or bid, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of ninety (90) calendar days after the Opening Date.

NAME OF OFFEROR: (Full legal name of business submitting the offer) ENTITY TYPE:
Globalpundits Technology Consultancy Inc. BDA Globalpundits SC Corporation

AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above)

Joseph C. Doyle
PRINTED NAME

Vice President
TITLE

Instructions regarding Offeror's name: Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror above. An offer may be submitted by only one legal entity. The entity named as the Offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

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HOME OFFICE ADDRESS (Address for Offeror's home office/ Principal place of business): Globalpundits, 4715D Sunset Blvd. Lexington SC 29072	NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent):
PHONE NUMBER: 803-354-9400	
EMAIL ADDRESS: gp@globalpundits.com	

PAYMENT ADDRESS (Address to which payments will be sent):	ORDER ADDRESS (Address to which all purchase orders will be sent):
☑ Payment Address Same as Home Office Address ☐ Payment Address Same as Home Notice Address (check one only)	☑ Payment Address Same as Home Office Address ☐ Payment Address Same as Notice Address (check one only)

ACKNOWLEDGEMENT OF AMENDMENTS: Amendment Number Amendment Issue Date

Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue.

Addendum 1 August 22, 2019
Addendum 2 August 29, 2019
Addendum 3 ~~August~~ September 4, 2019

MINORITY PARTICIPATION- Are you a Minority Business Enterprise: Yes X No

If yes, please include a copy of your certification. NMSDC MBE See Attachments

2.1 Special Instructions

Globalpundits has read, understands and agrees to all the instructions provided under 2.1 Special Instructions.

3.0 Scope of Work

Globalpundits has read, understands and agrees provide Temporary Information Technology (IT) Professional Services complying with the description and/or specifications and conditions. Globalpundits understands and is very capable of providing technical services on an as needed basis. Globalpundits has the resources and highly trained full-time personnel on staff to provide highly competent and immediate support as needed.

3.0.3 Globalpundits has read, understands and agrees to provide the Scope of Work/Specifications as outlined in #1 through #11.

> 3) IT Professional Service Request: Globalpundits will respond to Service Requests with qualifications/resume of the available individual who meets the entity's requested requirements and an hourly bill rate for the services not to exceed the maximum rate for the position category commensurate with the level of expertise, experience and education within the job description. See resumes under Available Personnel.

3.0.4 Globalpundits has read, understands and agrees to provide the technical resources who meet the requirements as outlined in Job Descriptions.

5.0 Qualifications

5.0.1 Qualifications of Offeror

a) Globalpundits has the capability and 20+ years of past performance in providing IT Professional Services. Globalpundits past performance has demonstrated the Integrity and reliability BCSD requires. Globalpundits past performance includes State of SC, NC, Mississippi, Tennessee, Louisiana, Blue Cross Blue Shield, Charleston County Schools, College of Charleston, Clemson, USC Beaufort, Citadel, Davidson, Francis Marion, Yale, Savannah River Nuclear Solutions, Boeing, HP, Dominion Energy and others.

Globalpundits

Request for Proposal

Globalpundits Response

FOR

Beaufort County School District

Bidding Schedule/Price Business Proposal

RFP # 20-008

Kaylee Yinger
Kaylee.yinger@beaufort.k12.sc.us

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8.0 Bidding Schedule / Price Business Proposal

EXHIBIT C: BID FORM TEMPORARY IT PROFESSIONAL SERVICES

Indicate the categories of service that your company can supply by checking the appropriate line items below. By checking the appropriate category, the supplier affirms that their company has at least one qualified individual in the checked category who can provide on-site services to BCSD.

Note: Labor rate on Exhibit A must include all travel and additional costs.

Percentage discount from established pre-set maximum Fixed Price, (if offered): Globalpundits discount will range from 5% to 40% dependent upon the Category

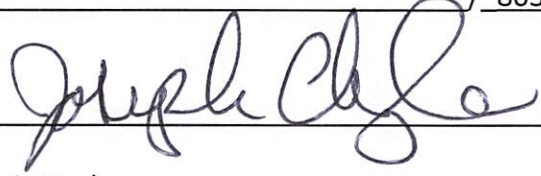
CATEGORY	Level	Bidding	Not Bidding	Hourly Rate
IT Laborer	Entry		X	$15.00
	Intermediate		X	$20.00
	Advanced		X	$25.00
AV/IWB Installer	Entry		X	$15.00
	Intermediate		X	$45.00
Desktop Technician	Entry	X		$25.00
	Intermediate	X		$45.00
	Advanced	X		$65.00
Systems Administrator	Entry	X		$50.00
	Intermediate	X		$75.00
	Advanced	X		$100.00
Systems Engineer	Entry	X		$125.00
	Intermediate	X		$200.00
	Advanced	X		$300.00
Network Administrator	Entry	X		$50.00
	Intermediate	X		$75.00
	Advanced	X		$100.00
Network Engineer	Entry	X		$125.00
	Intermediate	X		$200.00
	Advanced	X		$300.00
Database Administrator	Entry	X		$100.00
	Intermediate	X		$175.00
	Advanced	X		$250.00
IT Security Engineer	Entry	X		$100.00

	Intermediate	X		$200.00
	Advanced	X		$275.00
Technical Writer	Entry	X		$75.00
	Intermediate	X		$100.00
	Advanced	X		$125.00
Business Analyst	Entry	X		$100.00
	Intermediate	X		$150.00
	Advanced	X		$200.00
Training Specialist	Entry	X		$75.00
	Intermediate	X		$100.00
	Advanced	X		$125.00
Telecommunications Administrator / Engineer	Entry	X		$125.00
	Intermediate	X		$165.00
	Advanced	X		$200.00
Web Developer	Entry	X		$50.00
	Intermediate	X		$75.00
	Advanced	X		$100.00

Globalpundits Technology Consultancy Inc. dba Globalpundits 9/4/2019
Firm's Name Date

4715D Sunset Blvd. Lexington, SC 29072
Mailing Address

803-354-9400 / 803-996-1055
Phone/FAX #'s

Authorized Signature: 

Printed Name: Joseph C. Doyle

9.0 Attachments

Minority and Women Business Enterprise Policy and Requirements

Statement of Policy: Globalpundits MBE has read, understands and agrees to comply with Beaufort County School District's to prohibit discrimination on the basis of age, race, color, national origin, and gender.

W/MBE Compliance: Globalpundits is certified by NMSDC as MBE and by the State of SC Minority Business Enterprise. Globalpundits MBE certification is provided in section 9 attachments.

Subcontractor Participation: Globalpundits does not anticipate a need to subcontract for this contract.

Business Utilization Report: Globalpundits, MBE will supply one hundred percent 100% of the IT professional resources to Beaufort County Schools.

Business Enterprise Utilization Report

In column 2 below, please specify ethnic/racial/gender group as follows:

- AABE – African-American Business Enterprise
- HBE – Hispanic Business Enterprise
- ABE – Asian-American Business Enterprise
- WBE – Woman Business Enterprise

Contractor Name	Gender Group	Address	Phone #	Other	E-Mail
Globalpundits	MBE-ABE	4715D Sunset Blvd. Lexington, SC 29072	803-354-9400		gp@globalpundits.com

Statement of Intent

We, the undersigned have prepared and submitted all the documents required for this project. We have prepared these documents with a full understanding of the Beaufort County School District's goal to ensure equal opportunities in the proposed work to be undertaken in performance of this project. Specifically the BCSD seeks to encourage and promote on an inclusionary basis contracting opportunities without regard to the race, gender, national origin or ethnicity of the ownership or management of any business and that it is an equal opportunity employer and contracting entity. We certify that the representations contained in the Minority/Woman Business Enterprise (M/WBE) Utilization Report, which we have submitted with this solicitation, are true and correct as of this date. We commit to undertake this contract with the Minority/Woman Business utilization Report we have submitted, and to comply with all non-discrimination provisions of the Minority/Woman Business Enterprise Program in the performance of this contract.

Signature

9/4/2019

Date

Name: Joseph C. Doyle

Title: Vice President

Project: Temporary Information Technology (IT) Professional Services

MBE Certification

THIS CERTIFIES THAT

Globalpundits Technology Consultancy Inc.

dba Globalpundits

NMSDC
National Minority Supplier
Development Council

* Nationally certified by the: **CAROLINAS-VIRGINIA MINORITY SUPPLIER DEVELOPMENT COUNCIL**

*NAICS Code(s): 541330; 541511; 541512; 541513; 541519; 541690; 561320; 562910

* Description of their product/services as defined by the North American Industry Classification System (NAICS)

02/20/2019		CA02404
Issued Date		**Certificate Number**
	Adrienne Trimble	
04/30/2020		
Expiration Date		**Dominique Milton, President & CEO**

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: http://nmsdc.org

Certify, Develop, Connect, Advocate.

* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®

Small & Minority Business Contracting & Certification

Certificate of Minority Owned Business

GLOBALPUNDITS TECHNOLOGY CONSULTING, INC.

located at

Lexington, South Carolina

has been determined to be a

minority owned business operating in

the State of South Carolina

Director, Office of Small & Minority Business Contracting & Certification

Certification Number: 2017104

Date: 09-28-2017 *Expiration Date:* 09-28-2022