

**BOARD OF EDUCATION  
BALLSTON SPA CENTRAL SCHOOLS  
BALLSTON SPA, NEW YORK 12020**

**BID ANALYSIS**

**ITEM BID:** 2023-2024 Safety and Security Film with Installation

**DATE ADVERTISED:**     **SARATOGIAN**                                 3/5/2024  
   **DAILY GAZETTE**                                 3/5/2024

**DATE OF BID OPENING:** 3/12/2024

**NUMBER OF VENDORS CONTACTED:**                 5

**NUMBER OF BIDS RECEIVED:**                     1

**SOURCE OF FUNDS:** \_\_\_\_\_

**BIDDERS:**

New England Security Film LLC  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**LOW BID: (indicate name and address)**

New England Security Film LLC                     \_\_\_\_\_   
123 Bluebird Road  
Moreau, NY 12828

**RECOMMENDATION:**

Award by item to the lowest responsible bidder as per attached  
\_\_\_\_\_

**BOARD APPROVAL DATE:** \_\_\_\_\_

# Ballston Spa

## CENTRAL SCHOOL DISTRICT

Office of Business and Support Services  
Kelly Lucarelli Assistant Coordinator for Purchasing

Educating Everyone Takes Everyone

(518) 884 - 7195 Ext. 1361  
E-mail: klucarelli@bscsd.org

### BID FORM – BS1801C

**Madico SafetyShield 800 Clear Security Film**

Installed Square-Foot Cost – Security Film: \$ 11.00 /sq ft  
(1 sq ft installed at prevailing wage rate)

**Madico SafetyShield 800 RS 20 Tinted/Reflective**

Installed Square-Foot Cost – Opaque Film: \$ 12.00 /sq ft  
(1 sq ft installed at prevailing wage rate)

**Madico SafetyShield 1500 Clear**

Installed Square-Foot Cost – Opaque Film: \$ 25.00 /sq ft  
(1 sq ft installed at prevailing wage rate)

**Madico Frost Matte Privacy Film**

Installed Square-Foot Cost – Opaque Film: \$ 11.00 /sq ft  
(1 sq ft installed at prevailing wage rate)

**Dow 995 or Gull Wing Frame Anchoring**

Installed Linear-Foot Cost  
(1 ln ft installed at prevailing wage rate) \$ 8.50 /ln ft

Price is to reflect per square foot with installation.

Installation Cost is at the Prevailing Wage Rate PRC# 2016012015

Note: The District will not pay for travel or any other expenses above or beyond those indicated in the Short Term Quotation Form submitted for each project. All prices offered must be totally inclusive of all costs incurred by the vendor. No additional costs may be added after award of the contract.

**VENDOR CONTACT INFORMATION FOR EMERGENCY WORK:** (including evenings, weekends, holidays)

Name Michael Kelly  
Phone 518 - 744 - 7883

**Vendor Mail List - Security Film**  
**Bid Date 3/12/24**

View Control Systems  
1595A Ocean Avenue #11  
Bohemia, NY 11716  
631-309-1534

American Sun Control  
36 Old Route 146  
Clifton Park, NY 12065  
518-237-7375

New England Security Film  
123 Bluebird Road  
Fort Edward, NY 12828

School Specialty  
[Bidnotices@schoolspecialty.com](mailto:Bidnotices@schoolspecialty.com)  
Kathy Oakley  
419-589-1401

Construct Connect  
Corinne Eitel  
[Corrinne.Eitel@constructconnect.com](mailto:Corrinne.Eitel@constructconnect.com)