

BOARD OF EDUCATION
BALLSTON SPA CENTRAL SCHOOLS
BALLSTON SPA, NEW YORK 12020

BID ANALYSIS

ITEM BID: 2023-2024 Toner Bid

DATE ADVERTISED: SARATOGIAN 10/4/2023

DAILY GAZETTE 10/4/2023

DATE OF BID OPENING: 10/11/2023

NUMBER OF VENDORS CONTACTED: 4

NUMBER OF BIDS RECEIVED: 3

SOURCE OF FUNDS: _____

BIDDERS:

WB Mason
Staples
ABM Federal

LOW BID: (indicate name and address)

Staples \$54,601.53

RECOMMENDATION:

Award by item to the lowest responsible bidder as per attached

BOARD APPROVAL DATE: _____

**2023-2024 HP Toner Cartridge Bid
Vendor Total Award**

WB Mason Co
29 Mill Street
Albany, NY 12204
888-926-2766
jason.foote@wbmason.com

Staples Contract Commercial LLC \$54,601.53
1901 Summit Tower
Orlando, FL 32810
gary.baker@staples.com
888-224-3784 ext 4815

ABM Federal
625 Maryville Centre Drive Suite 160
Town and Country, MO 63141
Dylan Penrod
636-229-8119
dylan.penrod@abmfederal.com

Ballston Spa Central School District
2023-2024 Toner Bid
Vendor Bid Sheet

***** MUST BE HP TONER *****
AFTER MARKET OR REFURBISHED IS NOT ALLOWED

Description	Estimated Quantity	WB Mason	Staples	ABM	Totals
HP410A - Cyan	1	95.11	83.71	101.13	83.71
HP410A - Magenta	1	95.11	83.71	101.13	83.71
HP410A - Yellow	1	95.11	83.71	101.13	83.71
HP410X - Black	1	122.85	92.78	123.08	92.78
HP507A Black	10	128.14	116.77	157.36	1167.70
HP507A Cyan	51	184.99	171.31	234.40	8736.81
HP507A Magenta	44	184.99	171.31	234.40	7537.64
HP507A Yellow	45	184.99	171.31	234.40	7708.95
HP507X Black	65	164.99	156.19	128.26	10152.35
HP55A	6	126.16	95.28	119.91	571.68
HP58A	9	82.86	72.58	83.03	653.22
HP80A	11	88.53	64.61	93.28	710.71
HP80X	9	152.43	107.91	113.40	971.19

HP81X Micro	5	no bid	no bid	473.01	
HP81X	10	243.73	184.08	181.33	1840.80
HP90A	95	139.99	121.18	162.72	11512.10
HP90X	5	248.36	187.56	304.98	937.80
HP T120 HP 711 Black	3	35.03	48.51	36.24	145.53
HP T120 HP 711 Magenta	3	29.15	28.72	30.15	86.16
HP T120 HP 711 Cyan	3	29.15	28.72	30.15	86.16
HP T120 HP 711 Yellow	3	29.15	28.72	30.15	86.16
HP201A Black	5	58.50	49.38	62.22	246.90
HP201X Cyan	2	87.19	71.22	107.08	142.44
HP201X Yellow	2	87.19	71.22	107.08	142.44
HP201X Magenta	2	87.19	71.22	107.08	142.44
HP26A	5	99.07	74.82	99.26	374.10
Brother TN620	2	76.33	58.66	69.65	117.32
Brother TN650	2	122.11	93.51	111.45	187.02
Laser Jet Pro M401dne	2	no bid	no bid	113.40	
HP LaserJet 600 M602	2	no bid	no bid	304.98	
Totals		\$105.09	\$42,462.85	\$13,352.01	\$54,601.53