

TO PATRICK RICHARDSON, SUPERINTENDENT  
MEMBERS OF THE BOARD

FROM SHELLEY TODD AND JASON EATON

SUBJECT BURNSIDE ELEMENTARY FURNITURE REQUEST FOR PROPOSALS

DATE MARCH 6, 2024

Proposals were received Friday, March 1 for furniture for the Burnside Elementary Project.

We have had dozens of vendors reach out about the project, so the purpose of the Request for Proposals (RFP) was to narrow all responses down to a smaller number of vendors moving forward, enabling us to work very closely with the awarded responders, get their input use their expertise over the next year, as we finalize the bid and award furniture orders for the new school.

Twelve vendors responded. We did a spreadsheet comparing the responses and narrowed the twelve to eight. A second spreadsheet was then done narrowing the eight to four.

A list of furniture items will be created by this summer and sent to these four vendors along with drawings of the schools, color swatches from the architect and information on the project.

Each of the four vendors will then be given an afternoon to do a presentation for us on what they feel the best options for the project would be, as well as a quote on their recommendations.

After all presentations, we would narrow the four vendors to one, KPC approved vendor, and make any changes to their presentation needed before placing orders for the project by the end of 2024.

Nothing is being ordered from this RFP, we are just using it to narrow vendors.

This is a huge project that we will work on over the next year and this seemed to be the best way to ensure our District was getting the best options and most for our money.

If you have any questions please feel free to contact Shelley Todd via email at [Shelley.todd@pulaski.kyschools.us](mailto:Shelley.todd@pulaski.kyschools.us)

12 RESPONDING VENDORS ALL COMPARED ON SPREADSHEET 1

- BLUUM
- DISCOUNT SCHOOL SUPPLY
- JW ASSOCIATES
- KDA
- KPC
- LAKESHORE
- LEARNING ENVIRONMENTS
- NU IDEA
- ORI
- SCHOOL'S IN
- SCHOOL SPECIALTY
- SUPPLY SOLUTIONS

NARROWED TO 8

8 VENDORS COMPARED ON SPREADSHEET 2

- BLUUM
- JW ASSOCIATES
- KPC
- LAKESHORE
- LEARNING ENVIRONMENTS
- NU IDEA
- ORI
- SCHOOL SPECIALTY

NARROWED TO 4

FINAL 4 VENDORS

- JW ASSOCIATES
- KPC
- NU IDEA
- ORI

## BES RFP RESPONSE

## FINAL SPREADSHEET ON TOP 4 VENDORS

#	Description	Qty	JW	KPC	NU IDEA	ORI	COMMENT
1	Wardrobe	26	\$ 21,227.70	\$ 42,713.84	\$ 32,892.33	\$ 34,139.82	Gray laminate PREMIERA
2	Teacher desk	38	\$ 27,257.40	\$ 24,302.90	\$ 29,078.74	\$ 25,062.62	HASKELL mobile educators desk or SMITH cascade
3	Teacher chair	58	\$ 13,833.00	\$ 17,821.66	\$ 9,335.10	\$ 21,041.82	EUROTECH SPTC02 and PREMIERA 44021NS
4	Cabinet	28	\$ 21,285.60	\$ 33,676.44	\$ 37,303.81	\$ 33,833.24	Gray laminate PREMIERA
5	Guest chairs	13	\$ 1,725.75	\$ 2,747.68	\$ 3,990.39	\$ 4,179.89	PREMIERA 2709-PU OR LORELL
6	L shape desk	5	\$ 2,837.00	\$ 6,574.45	\$ 5,736.39	\$ 5,593.50	Gray laminate PREMIERA
7	Conference Table	1	\$ 1,020.50	\$ 1,265.45	\$ 347.45	\$ 2,275.00	Gray laminate PREMIERA
8	13 - 13.5" chair	74	\$ 5,786.80	\$ 4,856.62	\$ 5,557.92	\$ 4,561.36	WB BRAND
9	15-15.5" chair	336	\$ 30,626.40	\$ 25,485.60	\$ 28,035.10	\$ 26,367.56	WB BRAND
10	17-18" chair	312	\$ 28,641.60	\$ 14,979.12	\$ 27,737.17	\$ 25,715.04	WB BRAND
11	Music chairs	30	\$ 2,754.00	\$ 1,892.10	\$ 1,635.83	\$ 2,472.60	MUSIC CHAIR
12	14" stools	40	\$ 3,186.00	\$ 4,036.40	\$ 3,948.28	\$ 3,423.60	ACADEMIA
13	16" stools	60	\$ 4,854.00	\$ 6,354.60	\$ 5,922.42	\$ 5,242.67	ACDEMIA
14	18" stools	66	\$ 5,484.60	\$ 7,230.30	\$ 6,514.66	\$ 5,878.04	ACADEMIA
15	Comfy stools	2	\$ 414.00	\$ 409.10	\$ 801.22	\$ 208.88	CHILDRENS FACTORY- DOT ROCKING STOOL
16	Soft seat	1	\$ 4,273.20	\$ 1,405.45	\$ 6,127.15	\$ 1,269.09	LAKESHORE BRAND PREFERRED
17	Floor seats	32	\$ 3,238.40	\$ 3,200.00	\$ 4,512.32	\$ 892.23	LAKESHORE BRAND PREFERRED
18	Nesting Center	1	\$ 3,403.05	\$ 2,822.27	\$ 609.47	\$ 3,174.72	
19	Bean Bags	4	\$ 5,772.20	\$ 1,000.00	\$ 188.00	\$ 540.80	BROWN SALES
20	Bean Bags	2	\$ 2,886.10	\$ 1,022.72	\$ 104.93	\$ 285.12	BROWN SALES
21	Ball seats w feet	8	\$ 385.80	\$ 1,431.84	\$ 1,368.80	\$ 325.85	PREFERENCE
22	9x12 Rug	18	\$ 4,053.60	\$ 8,422.00	\$ 7,013.45	\$ 6,275.13	
23	5X8 RUG	2	\$ 310.10	\$ 678.00	\$ 376.61	\$ 508.36	
24	CUBBIES	18	\$ 11,496.60	\$ 10,968.84	\$ 12,871.44	\$ 11,730.60	WB (KPC) JONTI-CRAFT (ORI)
25	cart w wheels	12	\$ 11,335.20	\$ 11,435.40	\$ 6,874.96	\$ 6,579.25	HASKELL CART AND BINS

## FINAL SPREADSHEET ON TOP 4 VENDORS

#	Description	Qty	JW	KPC	NU IDEA	ORI	
26	Horseshoe table	25	\$ 11,548.75	\$ 10,852.25	\$ 11,242.45	\$ 9,697.48	ACADEMIA
27	Trapezoid table	6	\$ 1,749.30	\$ 2,047.14	\$ 1,618.49	\$ 1,655.40	WB (ORI)
28	Clover table	4	\$ 14,664.30	\$ 14,807.52	\$ 11,502.88	\$ 12,957.60	WB
29	42" Round low floor table	4	\$ 1,130.00	\$ 1,164.76	\$ 969.02	\$ 1,199.69	WB
30	30x48 table	3	\$ 789.00	\$ 933.24	\$ 818.80	\$ 938.79	ACADEMIA
31	Jr Trapezoid table	4	\$ 1,166.20	\$ 2,047.14	\$ 1,078.99	\$ 1,550.52	ALLIED NU IDEA - ACADEMIA JW
32	Jr Round table	2	\$ 565.00	\$ 566.48	\$ 892.08	\$ 735.79	ACADEMIA
33	Library set Preschool + K	6	\$ 20,567.40	\$ 11,734.20	\$ 7,101.24	\$ 9,436.40	MIXED GROUPING (ORI AND NU IDEA) KAPLAN (KPC)
34	Dramatic play set Preschool	2	\$ 3,054.10	\$ 6,695.00	\$ 4,049.76	\$ 5,229.72	MIXED GROUPING (ORI AND NU IDEA) BOTH MOSTLY JONTI
35	Language set Preschool	2	\$ 4,905.00	\$ 3,896.90	\$ 3,082.16	\$ 2,877.80	JONTI-CRAFT AND CHILDRENS FACTORY (ORI) KAPLAN (KPC)
36	TRIANGLE FLEX	6	\$ 6,186.45	\$ 7,206.72	\$5775.00-\$10,417.00	\$ 6,725.28	WB (ORI)
37	CURVED FLEX	2	\$ 19,099.45	\$ 7,745.46	\$ 7,750.24	\$ 13,545.20	LAKESHORE BRAND PREFERRED
38	WRITE ON FLEX	4	\$ 8,539.40	\$ 19,545.44	\$ 10,039.44	\$ 8,365.20	WB
39	STANDING FLEX	4	\$ 8,983.25	\$ 22,045.45	\$ 5,701.76	\$ 3,263.72	WB (ORI)
40	CHAIRZONE FLEX	1	\$ 6,705.35	\$ 5,816.36	\$ 7,474.11	\$ 3,784.85	LAKESHORE BRAND PREFERRED
41	Shelf - preschool	2	\$ 804.00	\$ 629.90	\$ 1,599.23	\$ 1,478.86	KAPLAN
42	SHELF END	4	\$ 723.40	\$ 891.80	\$ 863.62	\$ 913.80	KAPLAN
43	Cube storage	8	\$ 3,782.00	\$ 2,541.84	\$ 6,798.50	\$ 6,291.51	LAKESHORE BRAND PREFERRED
44	Desks - student	468	103,474.80	\$ 102,960.00	\$ 65,920.89	\$ 72,683.60	WB (ORI)
45	Book case	34	\$ 19,451.40	\$ 18,342.66	\$ 8,024.00	\$ 20,595.50	ALLIED
46	BOOK CASE	8	\$ 8,090.80	\$ 3,226.40	\$ 1,784.16	\$ 9,382.40	ALLIED
47	Easel	10	\$ 3,781.00	\$ 9,763.60	\$ 2,885.10	\$ 3,612.82	ACADEMIA
48	Easel	6	\$ 2,863.20	\$ 1,906.38	\$ 1,465.56	\$ 4,163.28	NU IDEA MOORECO 62542 - ORI IS THE MOORECO OGEE BOARD
49	WRITE ON DESK	12	\$ 2,653.20	\$ 2,911.32	\$ 2,389.50	\$ 1,866.50	WB