



Fulton County Schools Employees' Pension Plan

Outsource Chief Investment Officer Report - Public Session First Quarter 2021

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The SEI logo consists of the letters 'SEI' in a large, white, bold, sans-serif font. To the right of 'SEI', the tagline 'New ways. New answers.®' is written in a smaller, white, sans-serif font. The background for this text is a dark green triangle that points towards the bottom right of the slide.

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May 12, 2021

Agenda – Public Session

- Executive Summary, Economic Outlook & Capital Markets Review
- Investment Governance & Performance Review
- Appendix



Executive Summary, Economic Outlook & Capital Markets Review

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Fulton County Schools Employees' Pension Plan Executive Summary – March 31, 2021

Plan Assets	Q1 2021 Return	FYTD Return	1-Year Return	2020 Return	Since Inception Return (12/31/15)
\$513,990,081	2.6%	21.0%	39.4%	15.5%	10.31%

Portfolio Objectives

- The objective of the investment program is to improve the funded status of the Plan to ensure sufficient resources to meet or exceed benefit obligations by achieving the highest rate of return at the most appropriate level of risk with minimal annual pension expense volatility.

2021 Strategy & Asset Allocation Recap

- The return to fundamental investing and the reopening of the economy have fueled broad based equity returns over the last four (4) quarters that have generated significant relative outperformance and absolute returns.
- As a result, the Portfolio posted both strong absolute and relative returns in Q1, and for the 1 year period ending 3/31/21, returning +2.6% and 39.4%, respectively, resulting in a net increase in assets of ~\$10 million.
- Longer term, the portfolio performance continues to exceed the actuarial assumption and net hurdle rate by a meaningful margin. .
- As long term allocators of capital, we are focused on achieving your goals and investing to create an advantage as other investors capitulate or are forced to liquidate positions during crisis periods. Our periodic review of the Asset Allocation prepares the portfolio for event shocks.
- In Q1, there were two manager terminations and three managers hired within the public market fund investment strategies.

2021 Agenda Items

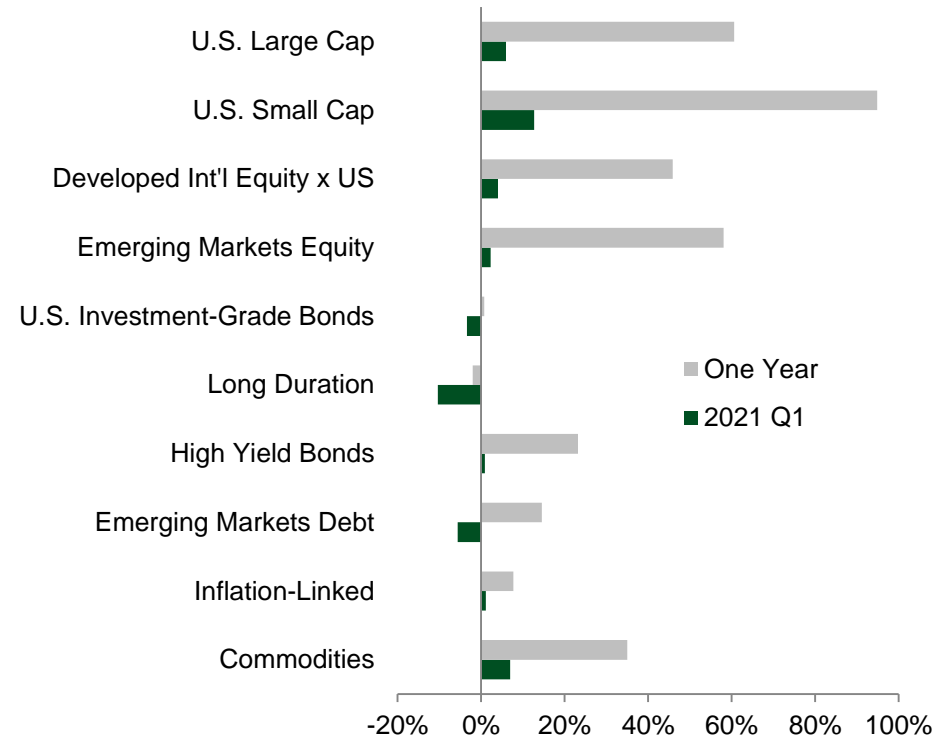
- Q2: Update and Board education on alternative investments.
- Q3: Portfolio and Capital Markets Review, Peer Analysis, Fee Analysis
- Q4: Governance review and update with a focus on the Investment Policy Statement (IPS).

Please refer to the important disclosures accompanying your portfolio performance in this presentation for information on performance calculations.

Market performance overview

- The post-COVID reflation theme was in full bloom during the first quarter, as markets anticipated economic reopenings and additional rounds of massive U.S. fiscal easing. Bond yields rose in response, and the U.S. dollar staged a turnaround from a weakening trend that had been in place since May of 2020.
- Equities continued to roll along, especially smaller U.S. companies, as the work-from-home and megacap dynamic gave up further ground to cyclical and “go-out” names. Non-U.S. stocks were positive but lagged on renewed COVID outbreaks and dollar strength.
- Rising growth and inflation expectations pushed Treasury yields sharply higher, causing another difficult stretch for high-quality and long-duration bonds. Riskier domestic credits managed to tread water, as spreads remained well behaved thanks to the favorable economic outlook. Dollar strength was an additional headwind to international and emerging bond returns. Stronger inflation expectations resulted in positive returns from inflation-linked bond despite higher real rates.
- Commodities overcame a stronger dollar to turn in another positive quarter, as the growth outlook buoyed expected demand. Energy led the way, and industrial metals also performed well as strong gains from aluminum and copper overcame softness in nickel and zinc prices. Precious metals struggled in the face of rising real interest rates. Agricultural commodities performed well overall, led by livestock, corn and soybean products.

Financial Markets Review



Commodities = Bloomberg Commodity Total Return Index (USD), Inflation-Linked = Bloomberg Barclays 1-5 Year US TIPS Index (USD), Emerging Markets Debt = 50/50 JPM EMBI Global Div & JPM GBI EM Global Div, High Yield Bonds = ICE BofAML US High Yield Constrained Index (USD), Long Duration = Bloomberg Barclays Long US Government/Credit Index (USD), U.S. Investment-Grade Bonds = Bloomberg Barclays US Aggregate Bond Index (USD), Emerging Markets Equity = MSCI EFM (Emerging+Frontier Markets) Index (Net) (USD), Developed Int'l Equity x US = MSCI World ex-USA Index (Net) (USD), U.S. Small Cap = Russell 2000 Index (USD), U.S. Large Cap = Russell 1000 Index (USD). Sources: SEI, index providers. Past performance is no guarantee of future results. As of 3/31/2020.

The outlook: A healthier world, but a sicker bond market

The good news

- COVID-19 vaccine creation and distribution are now being ramped up to a meaningful extent, raising hopes that the pandemic will subside in the U.S. and other advanced economies during the second half of 2021.
- Economic growth is set to accelerate throughout 2021, especially in the U.S., where fiscal stimulus is reaching record levels.
- The rebound in global economic activity should result in strong profit growth for cyclical companies and service-oriented industries that had been badly hurt during the pandemic.
- Monetary policy remains geared toward fostering strong economic growth and keeping interest rates low despite extraordinary debt issuance.

The bad news

- The virus continues to evolve, forcing countries and regions into additional disruptive lockdowns.
- The prospect of a quick return to full employment in the U.S. over the next 12-to-18 months has pushed bond yields higher.
- Richly-valued growth stocks have lagged badly in recent months amid the climb in interest rates, the gathering strength of the economic recovery, and the prospect of higher taxes beginning in 2022.
- There is some danger that the U.S. Federal Reserve maintains low interest rates and other stimulative policy measures for too long, allowing inflationary pressures to take root; however, in the near term, any increase in measured inflation will likely be viewed by investors as transitory.

Investment Governance and Performance Review

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Important information: Asset valuation and portfolio returns

Inception date 12/31/2015 Historical Total Index can be provided upon request.

The Portfolio Return and fund performance numbers are calculated using Gross Fund Performance, using a true time-weighted performance method (prior to 6/30/2012, the Modified Dietz method of calculation was used). Gross Fund Performance reflects the effective performance of the underlying mutual funds that are selected or recommended by SIMC to implement an institutional client's investment strategy. Gross Fund Performance does not reflect the impact of fund level management fees, fund administration or shareholder servicing fees, all of which, if applicable, are used to offset the account level investment management fees the client pays to SIMC. Gross Fund Performance does reflect certain operational expenses charged by the funds and the reinvestment of dividends and other earnings. The inclusion of the fund level expenses that the client incurs but that are offset against the client's account level investment management fees would reduce the Gross Fund Performance of the mutual funds. For additional information about how performance is calculated, please see your monthly performance report.

If applicable, alternative, property and private assets performance and valuations may be reported on a monthly or quarterly lag. Alternative, property and private assets performance is calculated gross of investment management fees and net of administrative expenses and underlying fund expenses. However: Structured Credit Fund performance is calculated gross of investment management fees and net of administrative expenses; SEI Offshore Opportunity Fund II Ltd. Class A performance is calculated net of investment management and administrative expenses; and Energy Debt Fund performance is calculated net of management fees, performance fees, as applicable, and operating expenses.

Net Portfolio Returns since 6/30/12 reflect the deduction of SIMC's investment management fee and the impact that fee had on the client's portfolio performance. Prior to 6/30/12, Net Portfolio Returns deduct a proxy annual fee for all periods to demonstrate the impact that SIMC's investment management fee had on the portfolio performance. However, this is a hypothetical calculation, as it does not reflect the actual fees paid by the client during the period. Please see your client invoice for actual fees paid.

The current composition of the "Total Portfolio Index" is as follows. This composition went into effect at the close of business on 7/31/2019.

24.6 %	MSCI All Country World ex US Index (Net)
23.6 %	Bloomberg Barclays US Agg Bond Index
18.5 %	S&P 500 Index
8.2 %	Russell Small Cap Completeness Index
7.1 %	Hist Blnd: Dynamic Asset Allocation Index
5.1 %	Hist Blnd: High Yield Bond Index
4.1 %	Hist Blnd: Emerging Markets Debt Index
3.1 %	ICE BofA ML 3 Mth Cons Mat LIBOR Index
3.1 %	MSCI Emerging + Frontier Mkts Index (Net)
2.6 %	Hist Blnd: Core Property Index

The Alternatives allocation listed on the following Investment Returns slide is a non SEI investment asset that is a legacy holding from the previous portfolio implementation. The Invesco Partnership Fund VI, LP, is a private equity fund. Future allocations, if any, to the Alternative asset class will be determined by the Board.

Fulton County Schools Employees' Pension Plan

IPS compliance: allocation vs. permitted ranges

Strategy	Market Value	Allocation	IPS Permitted Ranges	Compliance Verification
Return Enhancement				
S&P 500 INDEX FUND	\$97,140,840	18.9%		
EXTENDED MARKETS INDEX FUND	\$43,811,122	8.5%		
DYNAMIC ASSET ALLOCATION FUND	\$38,206,974	7.4%		
WORLD EQUITY EX-US FUND	\$127,847,236	24.9%		
EMERGING MARKETS EQUITY FUND	\$15,949,671	3.1%		
HIGH YIELD BOND FUND	\$26,449,186	5.1%		
OPPORTUNISTIC INCOME FUND	\$15,365,771	3.0%		
EMERGING MARKETS DEBT FUND	\$19,696,739	3.8%		
Subtotal	\$384,467,539	74.8%	50% - 90%	<input checked="" type="checkbox"/>
Risk Management				
CORE FIXED INCOME FUND	\$113,671,045	22.1%		
Subtotal	\$113,671,045	22.1%	10% - 50%	<input checked="" type="checkbox"/>
Alternatives				
CORE PROPERTY FUND	\$11,234,762	2.2%		
PRIVATE EQUITY - Invesco, GPA V	\$4,616,733	0.9%		
Subtotal	\$15,851,495	3.1%	0% - 5%	<input checked="" type="checkbox"/>
Cash				
CASH	\$2	0.0%		
Grand Total	\$513,990,081	100.0%		

As of 3/31/2021

Fulton County Schools Employees' Pension Plan

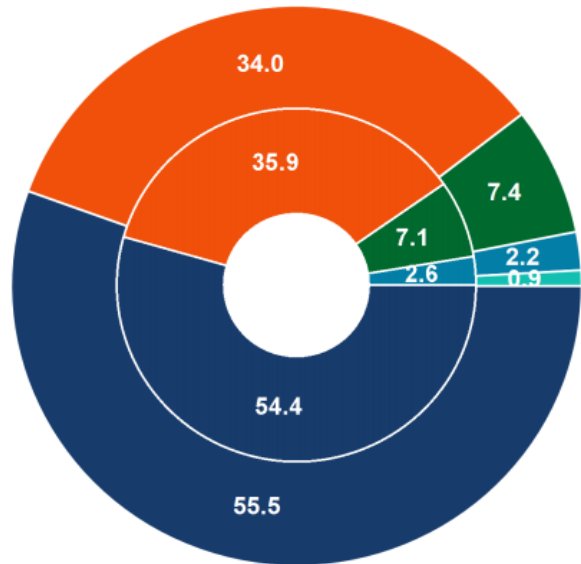
IMA compliance: allocation vs. strategic targets

Strategy	Market Value	Allocation	IMA Targets	Compliance Verification
Equity				
S&P 500 INDEX FUND	\$97,140,840	18.9%	18.0%	✓
EXTENDED MARKETS INDEX FUND	\$43,811,122	8.5%	8.0%	✓
DYNAMIC ASSET ALLOCATION FUND	\$38,206,974	7.4%	7.0%	✓
WORLD EQUITY EX-US FUND	\$127,847,236	24.9%	24.0%	✓
EMERGING MARKETS EQUITY FUND	\$15,949,671	3.1%	3.0%	✓
Subtotal	\$322,955,843	62.8%	60%	
Fixed Income				
CORE FIXED INCOME FUND	\$113,671,045	22.1%	23.0%	✓
HIGH YIELD BOND FUND	\$26,449,186	5.1%	5.0%	✓
OPPORTUNISTIC INCOME FUND	\$15,365,771	3.0%	3.0%	✓
EMERGING MARKETS DEBT FUND	\$19,696,739	3.8%	4.0%	✓
Subtotal	\$175,182,741	34.1%	35%	
Inflation/Real Asset				
CORE PROPERTY FUND	\$11,234,762	2.2%	2.5%	✓
Subtotal	\$11,234,762	2.2%	2.5%	
Alternatives				
PRIVATE EQUITY - Invesco, GPA V	\$4,616,733	0.9%	2.5%	✓
Subtotal	\$4,616,733	0.9%	2.5%	
Cash				
CASH	\$2	0.0%	0.0%	✓
Grand Total	\$513,990,081	100.0%	100.0%	

As of 3/31/2021

Fulton County: Portfolio summary – March 31, 2021

Asset Allocation (%)
Actual (Outer Ring) vs. Target (Inner Ring)



■ Total Equity
 ■ Other
 ■ Alternatives
■ Total Fixed
 ■ Real Estate/Property

Summary for periods ending 3/31/2021

	One Month	Three Month	Year To Date	1 Year
Beginning Portfolio Value	\$508,142,729	\$503,881,479	\$503,881,479	\$378,120,351
Net Cash Flows	(\$1,244,275)	(\$2,810,453)	(\$2,810,453)	(\$11,068,801)
Gain / Loss	\$7,091,628	\$12,919,056	\$12,919,056	\$146,938,531
Ending Portfolio Value	\$513,990,081	\$513,990,081	\$513,990,081	\$513,990,081

	Total Assets (\$)	Actual Alloc (%)	Cumulative (%)			Annualized (%)				Inception 12/31/2015
			1 Month	3 Month	FYTD	1 Year	3 Year	5 Year	10 Year	
Total Portfolio Return	513,990,081	100	1.41	2.62	21.00	39.41	10.24	10.60	-	10.31
<i>Standard Deviation Portfolio</i>							12.68	10.18		
Total Portfolio Index			1.01	2.13	19.39	35.86	9.78	10.26	-	9.96
<i>Standard Deviation Index</i>							12.26	9.86		
60% MSCI World/ 40% Bloomberg Barclays Agg			1.50	1.57	15.89	30.51	9.92	9.44	-	9.20

Important information

SEI's Institutional Group does not sell services to managers and does not engage in activities that result in compensation paid by such managers to SEI. There are no circumstances where our officers or employees receive direct or indirect compensation from managers. There are also no database subscription fees, manager/client conference fees or other "pay to play" practices that exist in our manager selection and oversight processes. In addition, SEI does not participate in any client-directed brokerage programs.

Manager changes

Funds	Manager Addition and Rationale	Manager Termination and Rationale
SIIT Emerging Markets Equity Fund	<p><u>Robeco Institutional Asset Management (February 2021)</u> The strategy has a bias towards value-oriented stocks. The addition of Robeco should provide us with the ability to better manage the Fund's exposure to value, both tactically and strategically. However, stock selection is expected to be the primary source of alpha. We believe the strategy should perform well in recovery environments due to the focus on undervalued stocks.</p>	<p><u>AllianceBernstein (February 2021)</u> We made this change in an effort to reduce beta (a measure of volatility in the markets) within the Fund. High-beta securities are more sensitive to movements in the broad market; low-beta securities are less sensitive. The assets in AB's strategy were transferred to the newly-added Robeco Institutional Asset Management's Emerging Markets Stars strategy.</p>
World Equity ex-US Fund	<p><u>Lazard Asset Management (February 2021)</u> Lazard believes that a concentrated, bottom-up portfolio of non-U.S. stocks will drive returns. The strategy has a strong tilt towards the stability alpha source. Stability oriented managers seek to benefit from investor tendency to undervalue lower-risk, higher-stability businesses—resulting from a focus on short time horizons and overconfidence in forecasts for momentum-driven stocks.</p> <p><u>The Macquarie Group Limited (February 2021)</u> Macquarie takes a stability-oriented approach to investing, seeking lowrisk, high-quality assets that should benefit from the power of long-term compounding. The strategy has a bias towards stability-oriented stocks. We expect it to perform well during times of market stress given its low-volatility exposure and intended risk-mitigation orientation.</p>	<p><u>Baillie Gifford (February 2021)</u> We removed Baillie Gifford in order to allocate assets to a higher-conviction strategy with greater exposure to the stability alpha source without compromising on quality and profitability characteristics. The assets in Baillie Gifford's strategy were transferred to the newly-added Lazard International Quality Growth strategy.</p>

Appendix

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Important information

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There are risks involved with investing including loss of principal. There is no assurance that the objectives of any strategy or fund will be achieved or will be successful. No investment strategy, including diversification, can protect against market risk or loss. Current and future portfolio holdings are subject to risk. Past performance does not guarantee future results.

For those SEI products which employ a multi-manager structure, SIMC is responsible for overseeing the sub-advisers and recommending their hiring, termination, and replacement. References to specific securities, if any, are provided solely to illustrate SIMC's investment advisory services and do not constitute an offer or recommendation to buy, sell or hold such securities.

Any presentation of gross mutual fund performance of underlying mutual fund investments or gross account level performance is only intended for one-on-one presentations with clients and may not be duplicated in any form by any means or redistributed without SIMC's prior written consent.

Through September 30, 2012, annual performance is calculated based on monthly return streams, geometrically linked. From September 30, 2012 onward, annual performance is based upon daily return streams, geometrically linked as of the specific month end.

Performance results do not reflect the effect of certain account level advisory fees. The inclusion of such fees would reduce account level performance, particularly when compounded over a period of years. The following hypothetical illustration shows the compound effect fees have on investment return: For an account charged 1% with a stated annual return of 10%, the net total return before taxes would be reduced from 10% to 9%. A ten year investment of \$100,000 at 10% would grow to \$259,374, and at 9%, to \$236,736 before taxes. For a complete description of all fees and expenses, please refer to SIMC's Form ADV Part 2A, the investment management agreement between SIMC and each client, and quarterly client invoices.

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Index returns are for illustrative purposes only and do not represent actual fund performance. Index performance returns do not reflect any management fees, transaction costs, or expenses, which would reduce returns. Indexes are unmanaged and one cannot invest directly in an index.

Important information

As identified in the presentation, certain funds are collective trust funds, not mutual funds. A collective trust fund is an investment fund that is maintained by a bank or trust company for the collective investment of qualified retirement plans and governmental plans, and that is exempt from SEC registration as an investment company under Section 3(c)(11) of the Investment Company Act of 1940. Collective trust funds eliminate many of the administrative costs associated with institutional and retail mutual funds.

For more information on the collective trust funds, including fees and expenses, please read the disclosure document for the trust.

There is no guarantee that the investment objective will be fulfilled. If the fund is a target date fund, the principal balance of the portfolio may be depleted prior to a portfolio's target end-date and, therefore, distributions may end earlier than expected. This risk increases if the distribution amount chosen is a significant portion of the starting principal. The target date represents the respective date when an investor intends to retire. Principal of any target date fund is not guaranteed at any time, including the target date. The projected time periods do not take into account the payment of fees to the advisor out of the portfolio or any other additional distribution from the account.

For those SEI collective trust funds that may be held in the account, the SEI collective trust fund is part of a Collective Investment Trust (the "Trust") operated by SEI Trust Company ("STC"). STC manages the Trust based on the advice of one or more third party managers, which may include SIMC. Additionally, STC serves as the trustee of the collective trust funds and maintains ultimate fiduciary authority over the management of, and the investments made, in the funds. STC is also a wholly owned subsidiary of SEI Investments Company.