

## NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM AWARDED VENDOR LIST

Page 1 of 2

BID TITLE: Art Supplies & Equipment Grade 7-12 SPONSORING DISTRICT: Ramona Unified School District DELIVERY A.R.O.: 30 DAYS

BID NUMBER: 2024-04

DISTRICT CONTACT: Doris Fitzpatrick

MIN QTY FOR FREE FREIGHT: See Notes

CONTRACT PERIOD: 1/1/2024 – 12/31/2024

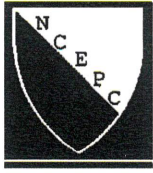
PH: (760) 787-2036

FAX: (760) 788-2185

Email: [dfitzpatrick@ramonausd.net](mailto:dfitzpatrick@ramonausd.net)

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	Notes:
<b>BLICK ART MATERIALS, LLC</b> <b>**Reference #QD20000</b>	P O BOX 1267 GALESBURG, IL 61402-1267	Phone: (800) 704-7744 Ph: Orders: (800)447- 8192 Fax: (800) 621-8293	Tamby Peterson <a href="mailto:Contracts@dickblick.com">Contracts@dickblick.com</a> Orders: <a href="mailto:PurchaseOrders@dickblick.com">PurchaseOrders@dickblick.com</a>	Free Shipping over \$49 (See Exclusions)
<b>DISCOUNT SCHOOL SUPPLY</b> <b>** Reference #NCEPC</b>	20 RYAN RANCH ROAD #200 MONTEREY, CA 93940	Phone: (800) 836-9515 Fax: (800) 879-3753	Lydia Wilson <a href="mailto:lwilson@excelligence.com">lwilson@excelligence.com</a> <a href="mailto:bidsupport@discountschools Supply.com">bidsupport@discountschools Supply.com</a>	Free Shipping over \$199 (See Exclusions)
<b>LAKESHORE LEARNING CO.</b> <b>**Reference Bid #2024-04</b>	2695 E. DOMINGUEZ ST CARSON, CA 90895	Phone: (800) 421-5354 Fax: (310) 537-7990	Rafael Muro <a href="mailto:biddept@lakeshorelearning.com">biddept@lakeshorelearning.com</a> <a href="mailto:orderdept@lakeshorelearning.com">orderdept@lakeshorelearning.com</a>	Free Shipping over \$50
<b>NASCO EDUCATION</b> <b>**QUOTE #56400</b>	901 JANESVILLE AVE FORT ATKINSON, WI 53538	Phone: (800) 558-9595 Fax: (800) 372-1236	Michelle Au <a href="mailto:info@eNasco.com">info@eNasco.com</a> Orders: <a href="mailto:orders@enasco.com">orders@enasco.com</a>	Free Shipping over \$199 (See Exclusions)
<b>ORIENTAL TRADING CO, INC</b> <b>**Customer #772450</b>	4206 S 108 <sup>th</sup> ST OMAHA, NE 68137-1215	Phone: (800) 228-0038 Fax: (877) 564-4440	Cindy Fryer <a href="mailto:npsbids@oriental.com">npsbids@oriental.com</a> <a href="mailto:orders@oriental.com">orders@oriental.com</a>	Free Shipping over \$150 (See Deviations)

**\*\*WHEN PLACING ORDERS, PLEASE REFERENCE THE NUMBERS UNDER THE VENDOR'S NAME ON ALL PURCHASE ORDERS**



## NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM AWARDED VENDOR LIST

Page 2 of 2

BID TITLE: Art Supplies & Equipment Grade 7-12    SPONSORING DISTRICT: Ramona Unified School District    DELIVERY A.R.O.: 30 DAYS  
BID NUMBER: 2024-04    DISTRICT CONTACT: Doris Fitzpatrick    MIN QTY FOR FREE FREIGHT: See Notes  
CONTRACT PERIOD: 1/1/2024 - 12/31/2024    PH: (760) 787-2036    FAX: (760) 788-2185    Email: [dfitzpatrick@ramonausd.net](mailto:dfitzpatrick@ramonausd.net)

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	NOTES
<b>QUILL, LLC</b> <b>Bid # 23-31327</b> <b>Account # 6923074</b>	100 SCHELTER RD LINCOLNSHIRE, IL 60069	Phone: (800) 634-4809 Fax: (800) 789-2016	Karrie Szalkowski <a href="mailto:bid@quill.com">bid@quill.com</a>	Free shipping.
<b>S&amp;S WORLDWIDE</b> <b>** Bid #2024-04%</b>	75 MILL ST COLCHESTER, CT 06415	Phone: (800) 642-7354 Fax: (800) 432-2842	Keith A. Snow <a href="mailto:bids@ssww.com">bids@ssww.com</a>	Free Std ground shipping except FOB/Dropship
<b>SCHOOL SPECIALTY</b> <b>**Bid #Q-401603</b> <b>Account # 666630</b>	W6316 DESIGN DRIVE GREENVILLE, WI 54942	Phone: (800) 554-7632 Fax: (800) 675-1775	Jamie Young <a href="mailto:bidwestnotices@schoolspecialty.com">bidwestnotices@schoolspecialty.com</a> <a href="mailto:orders@schoolspecialty.com">orders@schoolspecialty.com</a>	

**\*\*WHEN PLACING ORDERS, PLEASE REFERENCE THE NUMBERS UNDER THE VENDOR'S NAME ON ALL PURCHASE ORDERS**

Board Approval Date: 12/06/2023  
Revision Date:

**Addendum 1**  
**RAMONA UNIFIED SCHOOL DISTRICT**  
**720 NINTH STREET, RAMONA, CA 92065**  
**Phone: 760-787-2036 Fax: 760-788-2185**

DATE: October 25, 2023

SUBJECT: Bid #2024-04 FOR: Art Supply & Equipment Bid - Grades 7-12

**BID OPENING:** November 21, 2023 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

Submit all bids in a sealed envelope showing the **Bid Number, opening date, and opening time**. Bid must reach the Purchasing Department at the address, date and time listed in the NOTICE TO BIDDERS.

If further information is desired, please call the Purchasing Department at 760-787-2036.

**NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE**  
**This form is to be submitted with your bid.**

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of n/a % <sup>30</sup> days.

FIRM NAME: Blick Art Materials LLC

SIGNED BY: 

(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Sr Contract Specialist

DATE: 11/15/2023

ADDRESS: PO Box 1267, Galesburg, IL 61402

PHONE #: 800-704-7744

FAX #: 800-621-8293

E-MAIL: contracts@dickblick.com



Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2024 through December 31, 2024**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

The discount offer applies only to the "each" price as listed in Blick's annual printed catalog titled "Materials for Education". Quantity Prices, Sale Catalog Prices, and Website Prices are not discountable. Drop shipped items are not discountable.  
Free shipping on most orders \$49 or greater. Orders under \$49 will be billed \$9.95 shipping. The free shipping offer does not apply to oversized, heavy weight, or drop shipped items. Please see the attached Discount Terms and Exclusions for a full explanation of our offer.

List catalogs that apply to discount:

2024 Blick Materials for Art Education - Note, the 2024 catalog will be available the 2nd week of December 2023. The 2023 catalog is enclosed for your reference.

Exclusions: Drop-shipped items, quantity prices, sale or website prices. See attached for additional details.

Freight % to be added on orders under \$100: %

CATEGORIES	BID PERCENTAGES
Art Supplies, Art Equipment, Art Furniture	20% - exclusions apply, see attached discount terms

Signed: Jennifer Glackin  
Authorized Legal Representative

Typed Name: Jennifer Glackin

Company: Blick Art Materials LLC

Date: 11/15/2023

**\*\*Must be completed, signed and returned with bid\*\***



# BLICK<sup>®</sup> art materials

PO Box 1267 Galesburg IL 61402-1267  
Orders 800-447-8192  
Contracts 800-704-7744

**DickBlick.com**  
Fax 800-621-8293

## Catalog Discount Terms and Exclusions

**Contract Reference:** 2024-04 Art Supply & Equipment Bid - Grades 7-12

**Discount:** 20%

**Discount Code:** QD20000

**Contact:** Jennifer Glackin

**Email:** [contracts@dickblick.com](mailto:contracts@dickblick.com)

### Offer Terms

- Discount is applied to the "each" price as listed in Blick's annual *Materials for Art Education* annual catalog only. Item numbers begin with **B** in 2023. Letters will change annually between A, B, or C.
- **Free freight on orders of \$49 or more after discount** See below for exclusions

### Discount Exclusions

- **Sale catalogs**
- **Website prices at [www.dickblick.com](http://www.dickblick.com)**  
You will receive the **lower of the web price** at the time of order **or your catalog discount**. To view discount prices while shopping online, select **Shop School or Business** at the top of the home page and follow the prompts to authenticate your school's information. Once authenticated, your adjusted prices will be visible on product pages, in the shopping cart, and at checkout. **Note: web prices may fluctuate daily.** If you will not be placing your order immediately, or will place your order offline, move your cart contents to a **Quick Quote** to lock your prices for up to 60 days. Go to <https://www.dickblick.com/lists/quick-quote/> for more information.
- **Quantity pricing**  
You will receive the **lower of the quantity break, for the quantity ordered, or your discount** from the "EACH" price.
- **Drop-ship items**  
Any item with the **letter F** in the catalog item # prefix or noted as **factory-direct** online.
- Cannot be used in conjunction with additional **coupons or other promotions**.

### Free Freight Exclusions

- **Oversized or heavy weight** items (i.e. paper rolls, linoleum rolls, printmaking presses, or any item indicating additional handling)
- 50-lb boxes of **clay** or **ANY modeling material** totaling 50-lbs or greater in weight
- **Drop-ship items** (any item with the letter **F** in the catalog item # prefix or noted as **factory-direct** online)
- When ordering sheets of paper or board larger than 18" x 24" in quantities of less than 10, a per-order handling fee applies. Paper or boards may be assorted to reach the quantity of 10.

### To place an order

- Provide discount code on your order or in the promo field when ordering online
- Phone: **800-447-8192**
- Fax: **800-621-8293**
- Email: [PurchaseOrders@dickblick.com](mailto:PurchaseOrders@dickblick.com)
- Online: [www.dickblick.com](http://www.dickblick.com)

**Addendum 1**  
**RAMONA UNIFIED SCHOOL DISTRICT**  
**720 NINTH STREET, RAMONA, CA 92065**  
**Phone: 760-787-2036 Fax: 760-788-2185**

DATE: October 25, 2023

SUBJECT: Bid #2024-04 FOR: Art Supply & Equipment Bid - Grades 7-12

**BID OPENING:** November 21, 2023 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

Submit all bids in a sealed envelope showing the **Bid Number, opening date, and opening time**. Bid must reach the Purchasing Department at the address, date and time listed in the NOTICE TO BIDDERS.

If further information is desired, please call the Purchasing Department at 760-787-2036.

**NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE**  
**This form is to be submitted with your bid.**

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of 20 % Net 30 days.

FIRM NAME: Earlychildhood LLC d/b/a Discount School Supply

SIGNED BY: 

(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: VP of Sales DATE: 11/14/2023

ADDRESS: 20 Ryan Ranch, Ste 200, Monterey, CA 93940,

PHONE #: 800-627-2829

FAX #: 800-879-3753

E-MAIL: bidsupport@excelligence.com

### Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2024 through December 31, 2024**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

Free Shipping on orders that meet the threshold of \$199.00. If the order does not meet the minimum threshold after discount of \$199.00 a fee of 15% will be added to the order.

List catalogs that apply to discount:

Discount School Supply - 20% off Current Catalog

Exclusions: Please see Cover Letter

**Freight % to be added on orders under \$100:** 15 %

CATEGORIES	BID PERCENTAGES
All Categories in our current catalog/online.	20%

Signed:   
Authorized Legal Representative

Typed Name: Lynn Yeager

Company: Earlychildhood LLC d/b/a Discount School Supply

Date: 11/14/2023

**\*\*Must be completed, signed and returned with bid\*\***



November 15, 2023

Ramona Unified School District  
Attn: Doris Fitzpatrick /Purchasing  
720 Ninth Street  
Ramona, CA 92065



20 Ryan Ranch Road, Suite 200  
Monterey, CA 93940  
DiscountSchoolSupply.com

Dear Doris,

Thank you for allowing Discount School Supply® (DSS) the opportunity to submit our Bid for **Bid 2024- 04 Art Supply & Equipment Bid Grades 7-12**. Our mission is to provide teachers and parents with the BEST brands at the BEST prices with the BEST service.

Discount School Supply (DSS) is a leading developer, manufacturer, distributor, and retailer of education products which are sold to childcare programs, preschools, elementary schools, and families. We were founded in 1985 and we have been supplying educational products for 36 years. We are proud to offer the widest selection of the best products at the lowest possible prices, with unbeatable customer service. With a focus on preschool and childcare programs and offers more than 20,000 early childhood education products from over 25 different categories. These categories include Arts & Crafts, Dramatic Play, Active Play, Infant & Toddler Items, Furniture, Storage & Equipment, Math, Science, Language, including Colorations®, a line of top-quality arts & crafts materials; and our original Bicolor® paint.

**Pricing:**

Discount School Supply would like to offer you **20% Off** our Current Catalog.

**Shipping:**

Stock items: DSS will offer you Free Delivery with a minimum order of **\$199** on all stock items after discount excluding any drop ship items which are pictured with a truck symbol.

Drop ship items noted with a truck symbol  will be charged a 15% shipping fee.

**Payment terms:** Net 30 days

**Guarantee/ Warranty & Returns:**

Discount School Supply® offers the lowest every day prices backed by a 100% Low Price Guarantee. DSS stands behind all our products. If you are unsatisfied with any product for any reason, we are here to help you and make it right. Our hasslefree return policy and no restocking fees make it easy for our customers to obtain a refund or exchange whenever necessary. Please contact Customer Support at 800-627-2829 to receive a return authorization (RA).

**Exclusions:**

Promotionally priced items may be excluded from your standard contractual terms as mentioned above and are subject to review for special pricing. **Really Good Stuff, Frog Street, and Steve Spangler and CCEI products** are a specialty category and are excluded from these discounts and promotional pricing. Other specialty items may be excluded from discount on a case-by-case basis. This offer is not valid with any other promotions, discounts or outside the 48 contiguous United States.

Once again, thank you for your consideration. We look forward to hearing from you regarding this proposal. Please do not hesitate to contact me or my associate at the number below or via e-mail if you have any questions.

Sincerely,

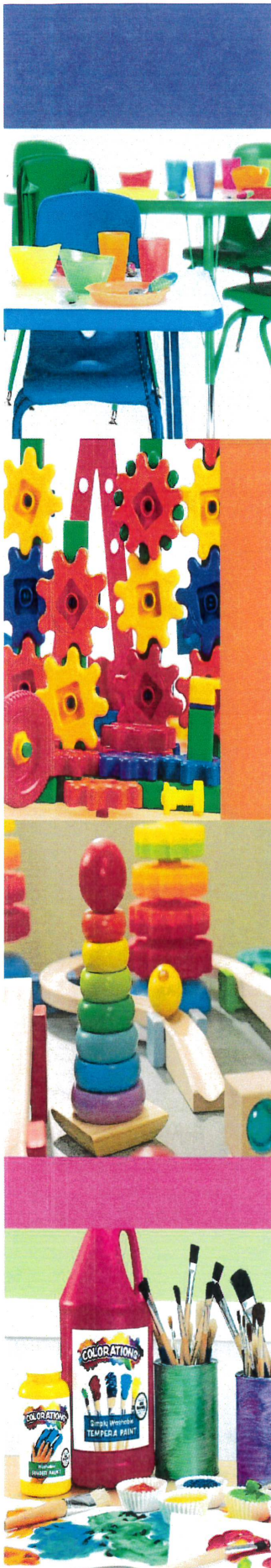
A handwritten signature in blue ink that reads "Lynn Yeager".

Lynn Yeager, VP of Sales

Discount School Supply  
Bidsupport@excelligence.com  
800-627-2829

cc:

Lydia Wilson  
lwilson@excelligence.com  
Discount School Supply



RAMONA UNIFIED SCHOOL DISTRICT  
720 NINTH STREET, RAMONA, CA 92065  
Phone: 760-787-2036 Fax: 760-788-2185

DATE: October 25, 2023

SUBJECT: Bid #2024-04 FOR: Art Supply & Equipment Bid - Grades 7-12

**BID OPENING:** November 21, 2023 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

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If further information is desired, please call the Purchasing Department at 760-787-2036.

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**This form is to be submitted with your bid.**

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of N/A\* % N/A\* days.

FIRM NAME: Lakeshore Learning Materials, LLC

SIGNED BY:   
(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Bid Analyst DATE: 11/14/2023

ADDRESS: 2695 E. Dominguez Street, Carson CA 90895

PHONE #: (800) 421-5354 FAX #: (310) 537-7990

E-MAIL: biddept@lakeshorelearning.com

\*Lakeshore does not offer a prompt payment discount.



## Specifications Bid Form

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All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

Discount is not applicable to sale items. Complete Classrooms® design, delivery and white-glove installation service complimentary on orders of \$20,000 or more that ship to a single location in the contiguous United States.  
Depending on delivery location, additional charges may apply.

List catalogs that apply to discount:

2024 Lakeshore Elementary Catalog  
2024 Lakeshore Early Childhood Catalog  
Online catalog: www.LakeshoreLearning.com

Exclusions: Discount is not applicable to sale items.

**Freight % to be added on orders under \$100:** 15% See note below\*

CATEGORIES	BID PERCENTAGES
Art Supplies	5%
Equipment Supplies	5%
All categories Lakeshore offers	5%

Signed: Johanna Lopez  
Authorized Legal Representative

Typed Name: Johanna Lopez

Company: Lakeshore Learning Materials, LLC

Date: 11/14/2023

**\*\*Must be completed, signed and returned with bid\*\***

\* Lakeshore is offering free shipping on orders over \$50.00 shipping to one location within the contiguous U.S.  
For orders under \$50.00, please estimate freight charges at 15% of the subtotal, with a minimum freight charge of \$6.99.



RAMONA UNIFIED SCHOOL DISTRICT  
720 NINTH STREET, RAMONA, CA 92065  
Phone: 760-787-2036 Fax: 760-788-2185

DATE: October 25, 2023

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If further information is desired, please call the Purchasing Department at 760-787-2036.

**NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE**  
**This form is to be submitted with your bid.**

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of N/A % \_\_\_\_\_ days.

FIRM NAME: Nasco Education LLC

SIGNED BY: 

(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Contract Sales Manager DATE: 11/2/23

ADDRESS: 901 Janesville Avenue Fort Atkinson, WI 53538

PHONE #: 800-558-9595 FAX #: 800-372-1236

E-MAIL: bids@nascoeducation.com

### Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2024 through December 31, 2024**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

\*Please see attached for terms and exclusions sheets for more information

List catalogs that apply to discount:

Art Education

Exclusions: \$199 minimum order per delivery for free ground shipping-truck logo items are excluded. Please see attached for more information

Freight % to be added on orders under \$100: see attached %

CATEGORIES	BID PERCENTAGES
Art Education	20%-see attached for terms and exclusions

Signed: Michelle Au  
Authorized Legal Representative

Typed Name: Michelle Au, Contract Sales Manager

Company: Nasco Education LLC

Date: 11/2/23

**\*\* Must be completed, signed and returned with bid\*\***



Empowered teachers, engaged students

901 Janesville Avenue  
Fort Atkinson, WI 53538

PHONE 1.800.558.9595

FAX 1.800.372.1236

EMAIL [info@nascoeducation.com](mailto:info@nascoeducation.com)

WEB [nascoeducation.com](http://nascoeducation.com)

### **Bid Exception Clarification**

Entity: North County Purchasing Consortium  
Bid ID: 2024-04  
Bid Name: Art Supply & Equipment Bid for Grades 7-12  
Contract Dates: 1/1/24-12/31/24

- Current prices can be found at [NascoEducation.com](http://NascoEducation.com). Enter your quote number when prompted to receive your discounted price.
- Free ground shipping will not apply to separate orders less than \$199 or excluded items as listed below:
  - o Excluded items:
    - Truck logo Items
    - Preserved
    - Items stated on website as being excluded
- Shipping is listed as a separate line item on Invoices. For shipping estimates, please call 800-558-9595.
- Additional charges apply to:
  - o Hazardous Material
  - o Inside Delivery
  - o Lift gate
- Nasco is not responsible for any excess costs incurred due to the purchase of items from other sources when products are unavailable at the time of order.
- Nasco will not be responsible for paying penalty fees or liquidation damages.
- Return or exchange privileges are granted only upon request, and only on stock merchandise within 30 days of date of invoice. Restocking fees may apply. You may contact our Customer Care team by calling 800-558-9595.
- Warranties vary by product and are based on manufacturer warranty terms
- Nasco does not give any additional discounts for prompt payment of invoices
- Orders are invoiced once product has shipped. Net 30 payment terms commence at time of invoicing.
- Nasco does not install, assemble or remove debris of any kind.





Empowered teachers, engaged students

901 Janesville Avenue  
Fort Atkinson, WI 53538

PHONE 1.800.558.9595

FAX 1.800.372.1236

EMAIL [info@nascoeducation.com](mailto:info@nascoeducation.com)

WEB [nascoeducation.com](http://nascoeducation.com)

**Custom Discount for:**

#2024-04 Art Supply & Equipment Bid- Grades  
7-12

**Nasco Quote Number: 56400**

Valid: 1/1/2024 – 12/31/2024

Category	Discount off current price
Art	20%
Qualifying orders over \$199 (after discount)	Free Shipping*

\* **Some exclusions apply** Please visit [nascoeducation.com/shipping](http://nascoeducation.com/shipping) for current shipping and delivery terms. Hawaii and Alaska are not included in free shipping offer. Please call 1.800.558.9595 for shipping rates.

**TERMS:** Net 30 days, with approved credit

**DELIVERY:** Approximately 5-7 business days upon receipt of order for in-stock items

**PLEASE NOTE**

- Customers will receive the best of sale pricing, contract pricing, quantity pricing, or promotional discount for qualifying orders.
- The following items do not qualify for a discount: Health science product and healthcare simulation products (such as ALEX and other training manikins), Ready-or-Not Tots®, nutrition and replicas, hydroponics, aquaponics, furniture, KitchenAid® digital subscriptions, custom kits, economy student kits, ceramic equipment, Art Class Curator Kits, Cyber.org Kits, Cornell Lab Kits, and items with a "K", "KT", "KC", "NA", or "NZ" prefix.
- An additional small order handling fee of \$5.00 will be applied to orders under \$50.00.
- A hazardous material surcharge will be added to items with a black diamond (◆) or D.O.T. symbol.
- For instructions on how to use your quote online, please visit [nascoeducation.com/how-to-use-my-quote-number](http://nascoeducation.com/how-to-use-my-quote-number).
- Due to unforeseen increases or operational changes, Nasco Education reserves the right to change published prices or shipping policies without notice. Please refer to our website for current pricing and policies.
- Nasco does not assemble, install, or remove debris of any kind.
- Please include your quote number above on all orders.

Visit us at [nascoeducation.com](http://nascoeducation.com) to browse our complete product offerings. To view our digital catalogs or to request a catalog and be added to our mailing list, please visit [nascoeducation.com/catalog-directory](http://nascoeducation.com/catalog-directory). For questions about pricing, high-quantity orders, bids and quotes, or help with product selection, contact our customer care team at 1.800.558.9595 or [custserv@nascoeducation.com](mailto:custserv@nascoeducation.com).

We look forward to serving you!

Sincerely,

Michelle Au,  
Contract Sales Manager

RAMONA UNIFIED SCHOOL DISTRICT  
720 NINTH STREET, RAMONA, CA 92065  
Phone: 760-787-2036 Fax: 760-788-2185

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**NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE**  
**This form is to be submitted with your bid.**

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of 0 % 0 days.

FIRM NAME: \_\_\_\_\_

SIGNED BY: x Cindy Fryer  
(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Bid Supervisor DATE: 11/13/23

ADDRESS: 4206 S 108th St. Omaha, NE 68137-1215

PHONE #: 800-228-0038 FAX #: 877-564-4440

E-MAIL: npsbids@oriental.com

### Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2024 through December 31, 2024**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

\_\_\_\_\_  
Please see attached deviations document  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

List catalogs that apply to discount:

\_\_\_\_\_  
Main, Seasonal, Arts & Crafts, Holiday, Pary, & Education.  
\_\_\_\_\_  
\_\_\_\_\_

Exclusions: Custom Fun & Fun impressions

**Freight % to be added on orders under \$100: \_\_\_\_\_ %**

CATEGORIES	BID PERCENTAGES
Arts & Crafts	5%
Instructional & Education	5%
Toys, Novlties, Gifts & Party	5%

Signed: x Cindy Fryer  
Authorized Legal Representative

Typed Name: Cindy Fryer

Company: OTC Direct, Inc. dba Oriental Trading Company/MindWare

Date: \_\_\_\_\_

**\*\*Must be completed, signed and returned with bid\*\***



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**Ramona Independent School District**  
**RFP # 2024-04 Art Supply & Equipment Bid - Grades 7-12**  
**Deviations**

- 1) Include the customer number and key code with every purchase order to reduce billing errors.
  - a) The Customer Number for your organization is: # **772450**.
  - b) You may take advantage of special additional offers from catalogs or email. When ordering please include the key code so that we may apply the offer.
- 1) **A 5% discount will apply to each order.** This discount applies to merchandise only. No discount will be given for shipping and handling charges. Total amount of the discount is removed at the end of the order, not from individual line items.
- 2) **Custom imprint (advertising specialty products)** sold by our **Fun Impressions** group are not eligible for discount.
- 3) **Free Standard delivery on orders over \$150.00.** Free delivery does not apply to the additional per item shipping fee for items in our catalog identified with the symbol of a truck. There is no discount for express delivery charges. Shipping charges are FOB destination, prepaid and added to invoice.
- 4) Free delivery does not apply to **custom imprint (advertising specialty products)** sold by our **Fun Impressions** group. **Shipping charges are subject to change.**
- 5) URL address: [www.orientaltrading.com](http://www.orientaltrading.com)
  - a) Online Net 30 terms are available. Call the Bid Sales Department for more information. We apologize that our discount offer does not default when orders are placed online. Phone the bid department to apply your discount to your online order. Phone 800-228-0038. Or
  - b) Save your items to your shopping cart. The shopping cart does not calculate the discount or shipping charges. [Save] and [Print] after entering all purchases to your shopping cart. Manually calculate the amount of the discount and shipping charges based on your merchandise total. Copies of your shopping cart page may be attached to your purchase order. Submit your purchase order by mail, fax or phone.
- 6) Catalogs - Main, Seasonal, Hands on Fun, Craft, and Fun Impressions are sent frequently during the year. Items may be ordered at any time, but prices are subject to change.
- 7) Merchandise is delivered approximately 7-10 business days after receipt of order. Custom Imprint items may require 30 days or longer for delivery.
- 8) Payments on net accounts due within 30 days of receiving the order. 0% discount for early payment.
- 9) The purchase order number will appear on the invoice and packing slip, but may not appear on the outside of the package. A single copy of the invoice is mailed at the time your order is shipped.
- 10) Claims for missing or damaged items must be made within 30 days of receiving order. All sales are made and consummated with Oriental Trading Company in Omaha, Nebraska.
- 11) We will not have a representative available for on-site visits. Questions or problems may be directed to: Bid Sales Department 800-228-0038.

Oct. 2023

RAMONA UNIFIED SCHOOL DISTRICT  
720 NINTH STREET, RAMONA, CA 92065  
Phone: 760-787-2036 Fax: 760-788-2185

DATE: October 25, 2023

SUBJECT: Bid #2024-04 FOR: Art Supply & Equipment Bid - Grades 7-12

BID OPENING: November 21, 2023 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

Submit all bids in a sealed envelope showing the Bid Number, opening date, and opening time. Bid must reach the Purchasing Department at the address, date and time listed in the NOTICE TO BIDDERS.

If further information is desired, please call the Purchasing Department at 760-787-2036.

NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE  
This form is to be submitted with your bid.

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of N/A %        days.

FIRM NAME: Quill LLC

SIGNED BY: 

(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Sales Effectiveness Mgr. DATE: 11-2-2023

ADDRESS: 300 Tri State International Dr. Suite 300 Lincolnshire, IL 60069

PHONE #: 800-634-4809 FAX #: 800-789-2016

E-MAIL: bid@quill.com

### Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2024 through December 31, 2024**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

See attached addenda and Delivery Policy

List catalogs that apply to discount:

Quill is an e-commerce company and has a full web-based platform available at [www.quill.com](http://www.quill.com).

Exclusions: See Quill LLC cover letter for catalog discount exclusions.

**Freight % to be added on orders under \$100:** N/A %

CATEGORIES	BID PERCENTAGES
Art Supplies	5%

Signed: Karrie Szalkowski  
Authorized Legal Representative

Typed Name: Karrie Szalkowski

Company: Quill LLC

Date: 11/2/2023

**\*\*Must be completed, signed and returned with bid\*\***



## **Delivery Policy**

**FREE SHIPPING – No minimum spend required.**

**97% on-time delivery.**

- Delivered via UPS or local carrier within 1-2 business days (Mon-Fri) ARO stock.
- UPS automatically provides inside delivery (the driver will bring the merchandise inside to a main location- no desktop delivery).
- Shipping for items with the prefix JV are normally 1-2 business days ARO stock, however, large quantities of an item may require longer delivery times, up to 5-7 business days ARO.
- Allow additional delivery time for special orders, custom-printed items and factory-direct items. Expected delivery dates can be found in your shopping cart and at checkout and on your final email order confirmation.

### **Next-Day Delivery**

- Items marked "Next-day delivery" will be delivered the next business day.
- Orders must be placed Mon-Thu by 2pm local time to qualify. Estimated delivery dates vary due to carrier shipping practices, items in your order, and delivery location. Customers in remote areas may not be eligible for next-day delivery. Subject to credit approval. Excludes delays resulting from circumstances beyond Quill's reasonable control, including, without limitation, natural disasters, labor strikes, or severe weather.

### **1-2 Day Delivery**

- Items marked as "1-2 Delivery" will be delivered within 2 business days.
- Orders must be placed by 3pm local time to qualify. Subject to credit approval. Excludes delays resulting from circumstances beyond Quill's reasonable control, including, without limitation, natural disasters, labor strikes or severe weather.

**Large Volume Orders** may ship via Truck-Tailgate Delivery within 2-7 business days ARO.

- Tailgate Delivery means the driver is only responsible to get cartons to the end of the truck and customer is responsible for unloading and bringing inside the building. No shipping or processing fees.
- A call 24 hours before a truck delivery can be arranged at no charge.
- Lift gates (cargo lift) can be requested for truck orders at no charge- you must note the PO.
- For an additional fee of \$50.00, the driver will assist in unloading cartons from truck and bring inside the building.
- Installation and/or setup is not included. Additional charges will apply based on weight and site conditions. Please call for quote.
- Pallet size is 47.5" X 36".
- We cannot guarantee full carton shipments due to our automated order system. To provide prompt delivery of your order, we may have to utilize stock from multiple warehouse locations.
- We cannot guarantee palletized shipments for large orders due to our automated order system. For us to ship larger quantities and provide prompt delivery service, we may have to utilize stock from multiple warehouse locations.

Quill's **Future Delivery** option enables a school to plan for future needs while securing today's low sale prices.

- Schedule delivery and billing up to 4 months from the time of submitting your order.
- Just write "Future Delivery" on your purchase order and the date you want the order to ship. If ordering online, simply click "Delayed Shipment" on the checkout screen.

### **Backorder Procedure**

Quill LLC operates 18 warehouses nationwide and partners with vendors and wholesalers to deliver products. If the warehouse nearest your location doesn't have the item, Quill will use one of its other warehouses or vendor/wholesaler to deliver the product or provide an alternate item of equal or higher value at the same price. Items will not be substituted without prior approval. If an item is backordered, Quill will notify you on your order confirmation or send you an e-mail with the approximate date the item will deliver.

10/25  
Contract  
Email

289092

11/21  
hs

RAMONA UNIFIED SCHOOL DISTRICT  
720 NINTH STREET, RAMONA, CA 92065  
Phone: 760-787-2036 Fax: 760-788-2185

DATE: October 25, 2023

SUBJECT: Bid #2024-04 FOR: Art Supply & Equipment Bid - Grades 7-12

BID OPENING: November 21, 2023 TIME: 2:00 p.m.

Please bid your lowest prices/discounts for the items or services on the attached sheets. Before bidding please read the INSTRUCTIONS, SPECIAL PROVISIONS, BID SHEETS, AND SPECIAL TERMS AND CONDITIONS which are attached.

Submit all bids in a sealed envelope showing the **Bid Number, opening date, and opening time**. Bid must reach the Purchasing Department at the address, date and time listed in the NOTICE TO BIDDERS.

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The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of N/A %        days.

FIRM NAME: S&S WORLDWIDE

SIGNED BY: Keith A. Snow Keith A. Snow  
(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Bid Analyst DATE: 11.16.2023

ADDRESS: 75 Mill St, Colchester, CT 06415

PHONE #: 800.642.7354 FAX #: 800.432.2842

E-MAIL: bids@ssww.com

In order to Qualify for  
Special Pricing, Please  
Reference BID # 2024-0470  
on all Purchase Orders  
or other correspondence



## Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2024 through December 31, 2024**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

ITEMS LABELED F.O.B. / DROP SHIP IN  
CATALOG WILL BE CHARGED SHIPPING  
PREPAID AND ADDED TO INVOICE.

List catalogs that apply to discount: www.ssw.com

Exclusions:

**Freight % to be added on orders under \$100:** N/A %

CATEGORIES	BID PERCENTAGES
<u>      </u> % off of Catalog List Price. Not to be combined with Sale Prices, Offer Codes, Internet Specials or Quantity Breaks.	<u>20%</u>

Signed: Keith A. Snow  
Authorized Legal Representative

Typed Name: Keith A. Snow

Company: **S&S WORLDWIDE**

Date: 11.17.2023

**\*\*Must be completed, signed and returned with bid\*\***

RAMONA UNIFIED SCHOOL DISTRICT  
720 NINTH STREET, RAMONA, CA 92065  
Phone: 760-787-2036 Fax: 760-788-2185

DATE: October 25, 2023

SUBJECT: Bid #2024-04 FOR: Art Supply & Equipment Bid - Grades 7-12

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If further information is desired, please call the Purchasing Department at 760-787-2036.

**NOTE: BIDS SUBMITTED BY FAX ARE NOT ACCEPTABLE**  
**This form is to be submitted with your bid.**

The undersigned hereby proposes and agrees to furnish and deliver the goods or services as bid in accordance with the terms, conditions, specifications, and prices herein quoted. Bid is subject to cash discount of 0 % 30 days.

FIRM NAME: School Specialty, LLC

SIGNED BY: 

(Manual signature by authorized legal representative—unsigned bids will be rejected)

TITLE: Asst. Secretary

DATE: 11-15-23

ADDRESS: W6316 Design Drive, Greenville, WI 54942

PHONE #: 1-888-388-3224

FAX #: 1-800-675-1775

E-MAIL: bidnotices@schoolspecialty.com

### Specifications Bid Form

The North County Educational Purchasing Consortium is seeking Art Supply & Equipment Grades 7-12 bids for the period **January 1, 2024 through December 31, 2024**. The Consortium would like to have bids turned in based on percentage rates off of catalog prices. Please provide categories and percentage of discounts on the bid form. All companies will factor in delivery costs on their percentages and percentages will be firm for a period of one (1) year. Identify below catalogs for which bid percentage applies. List below any exclusion that applies to this contract.

All shipments will be FOB District. Categories will be awarded based on percentage basis.

Please state additional conditions or requirements:

Please see attached Discount Letter

List catalogs that apply to discount:

Current Year School Specialty Education Essentials

Current Year School Specialty Arts & Crafts

Website: [www.schoolspecialty.com](http://www.schoolspecialty.com)

Exclusions: See attached discount letter.

**Freight % to be added on orders under \$100:** \_\_\_\_\_ %

CATEGORIES	BID PERCENTAGES
Furniture: Art Equipment, Presentation & Storage	14% off Current List Price
Supplies: Adhesives, Art Supplies, Paper, Office/Classroom Supplies & Writing	35% off Current List Price

Signed:   
Authorized Legal Representative

Typed Name: Sarah Peterson

Company: School Specialty, LLC

Date:  11-15-23

**\*\*Must be completed, signed and returned with bid\*\***





**School Specialty, LLC Catalog Discount Pricing Offer for**  
**Bid Number: Consortium Bid No. 2024-04 for Art Supply & Equipment Grades 7-12**

**School Specialty, LLC** is pleased to offer the following catalog discount by product category and freight terms. The percentage listed is a discount off the current catalog list price (list prices are subject to change). Please visit our website at [www.schoolspecialty.com](http://www.schoolspecialty.com) and log on to view your contracted pricing.

Discount off List	Product Category
14%	FURNITURE-ART EQUIPMENT
14%	FURNITURE-PRESENTATION
14%	FURNITURE-STORAGE
35%	SUPPLIES-ADHESIVES
35%	ART SUPPLIES
35%	SUPPLIES-PAPER
35%	OFFICE/CLASSROOM SUPPLIES
35%	SUPPLIES-WRITING

***Freight Terms:***

Parcel Item Orders ship free of charge. (9 and 5 prefix items)

Truck/Freight Items ship free of charge. (6 prefix items).

**\*\*Live specimens (prefix L) and hazardous materials (prefix H) may incur additional charges.**  
**Please refer to [www.schoolspecialty.com](http://www.schoolspecialty.com) for more information.**