



Minnesota Healthcare Consortium

Participating Minnesota Service Cooperatives

Medical Spending Accounts

- The Minnesota Healthcare Consortium facilitated a Medical Spending Account RFP for 2021, where six vendors were evaluated and considered
- After extensive evaluations, vendor presentations and negotiations, the decision was made to renew with the incumbent administrator, Further (formally known as SelectAccount)
- Meaningful improvements were achieved through the RFP process that will significantly benefit both participating groups and accountholders:
 - Reduced account fees guaranteed for the next four years (2021-2024) that are well below retail rates
 - Significant increase in VEBA returns with interest rates well above the market
 - Dedicated service model and improved member experience

Account Fee Improvements

MHC Medical Customer Fee Schedule

With MHC	Value HSA	ThriftSaver VEBA	BasicSaver HSA/VEBA	Premium HSA/VEBA	FSA	HRA	Wellness	Investment	Stacked Accounts
Current Price	\$0.95	\$0.95	\$2.05	\$2.95	\$2.95	\$2.95	\$0.95	\$1.50	\$2.95
New	\$0.80	\$0.80	\$1.90	\$2.75	\$2.75	\$2.75	\$0.80	\$1.50	\$2.75
Savings	15.79%	15.79%	7.32%	6.78%	6.78%	6.78%	15.79%	0.00%	6.78%

MHC Non-Medical Customer Fee Schedule

Not with MHC	Value HSA	ThriftSaver VEBA	BasicSaver HSA/VEBA	Premium HSA/VEBA	FSA	HRA	Wellness	Investment	Stacked Accounts
Current Price	\$0.95	\$0.95	\$2.40	\$3.95	\$4.30	\$4.30	\$0.95	\$1.50	\$4.30
New	\$0.80	\$0.80	\$2.25	\$3.75	\$4.10	\$4.10	\$0.80	\$1.50	\$4.10
Savings	15.79%	15.79%	6.25%	5.06%	4.65%	4.65%	15.79%	0.00%	4.65%

VEBA Return Improvements

	VEBABasicSaver		VEBAPremiumSaver		VEBAThriftSaver	
	Current	New	Current	New	Current	New
\$0.01-\$499.99	0.15%	1.6%	0.35%	1.6%	0.05%	1.6%
\$500-\$999.99	0.15%	1.6%	0.35%	1.6%	0.05%	1.6%
\$1,000-\$1,499.99	0.15%	1.6%	0.35%	1.6%	0.05%	1.6%
\$1,500-\$2,499.99	0.15%	1.6%	0.35%	1.6%	0.05%	1.6%
\$2,500-\$4,999.99	0.15%	1.6%	0.45%	1.6%	0.10%	1.6%
\$5,000-\$9,999.99	0.15%	1.6%	0.45%	1.6%	0.10%	1.6%
\$10,000-\$24,999.99	0.25%	1.6%	0.55%	1.6%	0.13%	1.6%
\$25,000-\$49,999.99	0.45%	1.6%	0.70%	1.6%	0.20%	1.6%
\$50,000+	0.45%	1.6%	0.70%	1.6%	0.20%	1.6%

Based on current VEBA assets, the increased rate of return on accounts will contribute an estimated \$1.5M in incremental returns on an annualized basis