

35100 Little Mack - Clinton Township, Michigan 48035 586.791.6300 - www.clintondaleschools.net

PUBLIC NOTICE OF MEETING

THE CLINTONDALE COMMUNITY SCHOOLS BOARD OF EDUCATION WILL CONVENE IN A REGULAR BOARD MEETING on:

Monday, March 4, 2024, at 6:30pm

35200 Little Mack, Clinton Township, MI 48035 High School Conference Center

"The Clintondale Community Schools, upon at least three (3) hours prior notice of a given Board meeting, will provide necessary and reasonable auxiliary aids and services, such as signers for hearing-impaired persons and audiotapes of printed materials for visually-impaired persons, at the commencement of that meeting. Disabled persons requiring such auxiliary aids or services must notify the District by contacting Richard Lerman, Director of Technology, by one of the following methods: 35100 Little Mack Avenue, Clinton Township, Michigan 48035, email:<u>lermanr@clintondaleschools.net</u> or call 586-791-6300, extension 1023."

If you should have any questions or if you plan to bring a group of people to the meeting, please call the Board of Education at (586) 791-6300.

Mr. Jared Maynard President, Board of Education

Proposed minutes of the above meeting will be available for public inspection during regular business hours, at 35100 Little Mack, Clinton Township, MI and online not more than eight business days after said meeting, and approved minutes of said meeting will be available for public inspection during regular business hours, at the same location, not more than five business days after the meeting at which they are approved. Copies of the minutes shall also be available at the reasonable estimated cost of printing and copying.

This Notice is given in compliance with Act. No. 267 of the Public Acts of Michigan, 1976.

District Policy requires nondiscrimination on the basis of race, color, religion, national origin or ancestry, age, sex, marital status, English Proficiency, handicap, or disability, height or weight; in its programs, services, activities, employment, or admissions policies. The following persons have been designated to handle complaints, questions, etc.: Heather Halpin, The Age Act, Title VI, Title IX, 35100 Little Mack Clinton Township, MI (586)791-6300; Mr. Kenneth Janczarek, Title II and Section 504, 35200 Little Mack, Clinton Township, MI (586) 791-6300.



Clintondale Community Schools Board Agenda 35200 Little Mack - Clinton Township, MI 48035 High School Conference Center March 4, 2024 6:30 p.m. Regular Board Meeting

Call Regular Board	Meeting to Order -	- 6:30 p.m.	Regular Board N	lecting began at	:	
ROLL CALL Jared Maynard Felicia Kaminski	Barry Powers Diane Zontini	Lisa Valer Michael N				
ALSO IN ATTENI	DANCE					
PLEDGE OF ALL	EGIANCE					
AGENDA- It is reco	ommended by the Bo	ard President	, that the Board app	rove the agenda	as submitted or a	mended.
Motion by	Support	by	Y	N	Ab	
APPROVAL OF T Meeting Minutes- Fe	HE MINUTES- It is ebruary 21, 2024.	s recommende	ed by the Board Pre	sident, that the l	Board approve the	Regular
Motion by	Support	by	Y	N	Ab	
CORRESPONDEN acknowledge the cor			perintendent and th	e Board Preside	nt, that the Board	
Kari Brown David Myers						
Motion by	Support	by	Y	N	Ab	
SUPERINTENDEM Strategic Plan Updat Southeast Michigan	te	rce Luncheor	1			
DECEMBER						

PRESENTATION- None

PUBLIC COMMENT REGARDING BUSINESS BEFORE THE BOARD

We encourage you to voice your opinion on topics on the agenda. Please stand and be recognized by the Chairperson, and state your name and address before commenting. To provide the opportunity for all to participate, board policy limits each individual to three minutes. To ensure due process and respect of individual rights, the District maintains a formal process for handling complaints against individuals. A problem involving an individual(s) or specific incident is best handled through administrative channels. Speakers are asked to express themselves in a civil manner, with due respect for the dignity and privacy of others who may be affected by your comments, speakers should be aware that if your statements violate the rights of others under the law of defamation or invasion of privacy, you may be held legally responsible.

CONSENT ITEMS- #1-2

1. **Resignation** - It is recommended by the Superintendent and the Director of Athletics, that the Board accept the resignation of **Kari Brown** as the High School Varsity and Junior Varsity Volleyball Coach.

NOTE: Mrs. Brown has coached volleyball for 13 seasons.



Clintondale Community Schools Board Agenda 35200 Little Mack - Clinton Township, MI 48035 High School Conference Center February 21, 2024 6:30 p.m. Regular Board Meeting Minutes

Call Regular Board Meeting to Order - 6:30 p.m.

ROLL CALL

Beverly Lewis- Moss Jared Felicia Kaminski Diane

Jared Maynard Bar Diane Zontini Mi

Barry Powers Lisa Vale Michael Manning

Lisa Valerio-Nowc

ALSO IN ATTENDANCE

Kenneth Janczarek- Superintendent Shauna Hamler- Elementary School Principal Rashida Shack- Elementary School Principal LaTanya Mixon- Dean of Students Lee Walmsley- Director of Human Resources Bob Walmsley- Director of Athletics Maria Romain- Middle School Principal

PLEDGE OF ALLEGIANCE

Motion by Ms. Kaminski, Support by Mr. Manning, that the Board approve the agenda as amended. Motion carried 7-0.

Motion by Mr. Maynard, Support by Mr. Manning, that the Board approve the Regular Meeting Minutes- February 5, 2024. Motion carried 5-2. Mr. Powers and Ms. Zontini voted No.

Motion by Ms. Kaminski, Support by Mr. Manning, that the Board acknowledge the correspondence and receive them. Motion carried 7-0.

SUPERINTENDENT'S REPORT

Rainbow Early Childhood Center Committee Work

PRESENTATION

C2 Pipeline- Grand Canyon University College Tour- Clinton Loh Elementary School Presentation Legislative Update- Ms. Valerio-Nowc Resolution- Mr. Barry Powers

PUBLIC COMMENT REGARDING BUSINESS BEFORE THE BOARD

We encourage you to voice your opinion on topics on the agenda. Please stand and be recognized by the Chairperson, and state your name and address before commenting. To provide the opportunity for all to participate, board policy limits each individual to three minutes. To ensure due process and respect of individual rights, the District maintains a formal process for handling complaints against individuals. A problem involving an individual(s) or specific incident is best handled through administrative channels. Speakers are asked to express themselves in a civil manner, with due respect for the dignity and privacy of others who may be affected by your comments, speakers should be aware that if your statements violate the rights of others under the law of defamation or invasion of privacy, you may be held legally responsible. Two

DISTRICT REPORTS- #1-2

- 1. Motion by Mr. Manning, Support by Ms. Kaminski, that the Board approve the Department Reports. Motion carried 6-0.
- Motion by Mr. Manning, Support by Mr. Powers, that the Board approve the Building Reports. Motion carried 6-0.

Regular Meeting – February 21, 2024 Page #2

CONSENT ITEM - #1

1. Motion by Ms. Kaminski, Support by Mr. Manning, that the Board approve **MARIANA PALI** as a custodian effective immediately, contingent upon approved fingerprints, records check and physical. Motion carried 6-0.

1AD- Motion by Ms. Kaminski, Support by Mr. Manning, that the Board approve Alexandra Hichel as Director of Communications. Motion carried 6-0.

2AD- Motion by Ms. Kaminski, Support by Mr. Powers, that the Board select Birgit McQuiston for the position of MASB Board of Directors. Motion carried 6-0.

NON-CONSENT ITEMS #1-7

1. Motion by Ms. Kaminski, Support by Mr. Manning, that the Board approve the revision of the Board Meetings Calendar. Motion carried 6-0.

2. Motion by Mr. Manning, Support by Ms. Valerio-Nowc, that the Board accept the resolution as presented. Motion carried 6-0.

3. Motion by Mr. Manning, Support by Ms. Kaminski, that the Board approve the resignation of **BETH KRAFT**, Elementary Art Teacher, effective immediately, per her letter dated January 31, 2024. Motion carried 6-0.

4. Motion by Ms. Kaminski, Support by Mr. Manning, that the Board receive Recognition from the Congress of the United States. Motion carried 6-0.

5. Motion by Mr. Manning, Support by Ms. Kaminski, that the Board of Education enter into a Closed Session as authorized by Section 8(b) of the Open Meetings Act for a student discipline hearing. Motion carried 6-0.

6. Motion by Ms. Kaminski, Support by Ms. Zontini, that the Board of Education enter into a Closed Session as authorized by Section 8(b) of the Open Meetings Act for a student discipline hearing. Motion carried 6-0.

7. Motion by Ms. Kaminski, Support by Mr. Manning, that the Board approve the C2 Pipeline visit to Grand Canyon University. Motion carried

GENERAL PUBLIC COMMENT ON ITEMS NOT ON THE AGENDA

We encourage you to voice your opinion on topics not on the agenda. Please stand and be recognized by the Chairperson, and state your name and address before commenting. To provide the opportunity for all to participate, board policy limits each individual to three minutes. To ensure due process and respect of individual rights, the District maintains a formal process for handling complaints against individuals. A problem involving an individual(s) or specific incident is best handled through administrative channels. Speakers are asked to express themselves in a civil manner, with due respect for the dignity and privacy of others who may be affected by your comments, speakers should be aware that if your statements violate the rights of others under the law of defamation or invasion of privacy, you may be held legally responsible. One.

Motion by Mr. Manning, Support by Ms. Kaminski, that the Board of Education, that the Board approve the bills ending February 9, 2024. Motion carried 6-0.

Motion by Ms. Kaminski, Support by Mr. Manning, that the Board of Education meeting adjourn at 11:14pm.



March 4, 2024 - Regular Meeting of the Board of Education

MEMO FROM THE OFFICE OF HUMAN RESOURCES

CONSENT ITEMS #1-2

- 1. **Resignation** Kari Brown not only served in the role of Junior Varsity and Varsity Volleyball Coach, she is also a 2nd Grade Teacher at McGlinnen Elementary. Due to her impending retirement from Clintondale at the end of the 2023-24 school year, Mrs. Brown will also retire from coaching.
- <u>Resignation</u> David Myers is currently employed as an Instructional Assistant at Parker Elementary and is a member of the AFSCME group. As stated, in his letter, duties of a Run Club Sponsor conflict with other duties. Mr. Myers also works after school in the Parker LatchKey program as needed, as well as coaches other sports county-wide.





Volleyball 1 message



Thu, Feb 22, 2024 at 10:01 AM

Good morning Lee I'm informing you that I will no longer be doing the Varsity or Jv volleyball for the 2024 season. Thank you



Sorry to inform 1 message



Fri, Feb 16, 2024 at 11:51 AM

I am putting in my letter of resignation for the run club. I loved the opportunity, however, it just conflicts with another obligation. Thank you. Go Dragons!

Regular Meeting –March 4, 2024 Page #2

2. <u>Resignation</u> - It is recommended by the Superintendent and the Director of Human Resources, that the Board accept the resignation of **David Myers** as the Parker Elementary Run Club sponsor.

NOTE: Mr. Myers served as the Parker Run Club sponsor for one year.

END OF CONSENT ITEM- Please ask if any Board Member would like to isolate and item.

 Motion by ______
 Support by ______
 Y _____
 N _____
 Ab _____

NON-CONSENT ITEM- #1-2

1. It is recommended by the Superintendent and the Chief Financial Officer that the Board approve attendance of Edward MaKinen and Presleigh Derosette at the Michigan School Business Officials Annual Conference.

 Motion by ______
 Support by ______
 Y _____
 N _____
 Ab _____

2. It is recommended by the Director of Technology and the Chief Financial Officer that the Board award the bid for network and wireless upgrades to inaCOMP TSG.

Motion by _____ Support by _____ Y ___ N ___ Ab ____

3. It is recommended by the Superintendent and the High School Principal, that the Board approve the C2 Pipeline Grand Canyon University College Tour.

Motion by _____ Y ____ N ____ Ab ____

GENERAL PUBLIC COMMENT ON ITEMS NOT ON THE AGENDA

We encourage you to voice your opinion on topics not on the agenda. Please stand and be recognized by the Chairperson, and state your name and address before commenting. To provide the opportunity for all to participate, board policy limits each individual to three minutes. To ensure due process and respect of individual rights, the District maintains a formal process for handling complaints against individuals. A problem involving an individual(s) or specific incident is best handled through administrative channels. Speakers are asked to express themselves in a civil manner, with due respect for the dignity and privacy of others who may be affected by your comments, speakers should be aware that if your statements violate the rights of others under the law of defamation or invasion of privacy, you may be held legally responsible.

APPROVAL OF BILLS ENDING February 29, 2024

Motion by	Support by	Y	N	Ab	
ADJOURNMENT					
Motioned by:	Supported by:			Time:	



Clintondale Cares

Accountability Achievement Equity Hard Work Community

March 1, 2024

Clintondale Community Schools Board of Education,

It is recommended by the Chief Financial Officer that the Board of Education approve the 4-day MSBO Annual Conference & Exhibit Show from April 22 to April 25, 2024. This is a yearly state-wide conference in which every school district sends school business officials to represent their district for learning, networking, and professional development.

Last year, Clintondale sent 4 school representatives to the conference and the feedback was extremely positive. This year, we are requesting 2 employees attend this conference, Edward Makinen, CFO and Presleigh Derosette, Accountant III. The price of the conference itself will be \$570 per employee, hotels will be \$850 for a total of \$1420 per person, or a grand total of \$2840.

A synopsis of the conference is as follows:

- Monday the conference begins with hotel check ins and meet and greets from different school business entities such as law firms, insurance companies, and financial advisors.
- Tuesday will be an all-day conference for new business manages
- Wednesday & Thursday will consist of 1-2 hour individual seminar break-out classes, with the conference ending on Thursday afternoon.

Examples of the classes we will attend are:

- Bond and Sinking Fund Audit and Reporting Requirements
- Budgeting & Treasury Reporting
- o MDE Accounting, Financial Reporting, and FID Updates
- Bonded Construction Fund and Sinking Fund Audits

Both Edward and Presleigh have been employed with the district for less than 6 Months, however their growth and dedication to this district can greatly be enhanced with the experience gained from this conference.

Thank you for considering this professional growth opportunity,

Edward Makinen CFO - Clintondale Community Schools

Michigan School Business Officials

1001 Centennial Way, Suite 200Lansing, MI 48917

Presleigh Jo Derosette

Accountant III Clintondale Community Schools 35100 Little Mack Ave Clinton Twp, MI 48035-2633

2024 MSBO Annual Conference Attendee Registration

Tuesday, April 23, 2024 - Thursday, April 25, 2024 Amway Grand Hotel and Devos Place 187 Monroe Ave. NW Grand Rapids, MI 48903

You are registered for the following:

Function	Quantity	Rate	Amount
Annual Conference Registration (For Office Use)	1	0.00	0.00
150 New Business Manager Pre-Conference	1	190.00	190.00
Full Conference Registration	1	380.00	380.00
B11 Accounting and Auditing Update	Ť	0.00	0.00
C12 Bulletin 1022 Accounting Manual Overview	1	0.00	0.00
E06 Grant Processing A-Z	1	0.00	0.00
F05 MDE Accounting, Financial Reporting, and FID Updates	1	0.00	0.00
H08 Bonded Construction Fund and Sinking Fund Audits	1	0.00	0.00
i10 Basic Treasury Filing Requirements	1	0.00	0.00
		Total	570.00
		Payment	570.00
		Balance	0.00

This is confirmation of your registration to MSBO's Annual Conference being held April 23-25, 2024 at the Amway Grand Plaza Hotel, 187 Monroe NW, Grand Rapids, MI, 49305-2666.

Make check payable to MSBO, 1001 Centennial Way, Ste 200, Lansing, MI 48917. Contact Nancy Jungkans at 517/327-5920 or njungkans@msbo.org if you have any questions.

NOTE: A \$25 service fee will be retained for cancellations. No refunds are given for cancellations within two weeks of the event. Substitutions may be made at any time. Payment must be received by the date of the event or an invoice will be issued that includes a \$25 billing fee. Open invoices may be paid online by logging into your account. Invoices are found under the "My Activities" tab.

02/06/2024



Edward Makinen

Meeting Confirmation/Invoice

Director of Business and Finance Your MSBO ID number is: 27626 Clintondale Community Schools 35100 Little Mack Ave Clinton Twp, MI 48035-2633 2024 MSBO Annual Conference Attendee Registration Meeting: Tuesday, April 23, 2024 through Thursday, April 25, 2024 Amway Grand Hotel and Devos Place 187 Monroe Ave, NW Grand Rapids, MI 48903 You are registered for the following: Function Quantity Rate Amount Tuesday, April 23, 2024 through Thursday, April 25, 2024 Annual Conference Registration (For Office Use) 8:00AM - 4:30PM 1 \$0.00 \$0.00 Tuesday, April 23, 2024 150 New Business Manager Pre-Conference 8:30AM - 4:30PM \$190.00 \$190.00 1 Wednesday, April 24, 2024 through Thursday, April 25, 2024 Full Conference Registration 7:00AM - 4:30PM 1 \$380.00 \$380.00 Wednesday, April 24, 2024 807 Bond and Sinking Fund Audit and Reporting Requirements 9:20AM - 10:20AM \$0.00 1 \$0.00 C10 Budgeting in Today's Landscape of State and Federal 10:40AM - 11:40AM \$0.00 1 \$0.00 Thursday, April 25, 2024 E08 ESSER Monitoring: Lessons to Apply Before ARP ESSER III 8:20AM - 9:20AM \$0.00 \$0.00 1 F05 MDE Accounting, Financial Reporting, and FID Updates 9:40AM - 10:40AM \$0.00 \$0.00 1 H08 Bonded Construction Fund and Sinking Fund Audits 1:15PM - 1:45PM \$0.00 1 \$0.00 i10 Basic Treasury Filing Requirements 2:00PM - 2:30PM 1 \$0.00 \$0.00 Total \$570.00 Payment \$570.00 Balance \$0.00

This is confirmation of your registration to MSBO's Annual Conference being held April 23-25, 2024 at the Amway Grand Plaza Hotel, 187 Monroe NW, Grand Rapids, MI, 49305-2666.

Make check payable to MSBO, 1001 Centennial Way, Ste 200, Lansing, MI 48917. Contact Nancy Jungkans at 517/327-5920 or njungkans@msbo.org if you have any questions.

NOTE: A \$25 service fee will be retained for cancellations. No refunds are given for cancellations within two weeks of the event. Substitutions may be made at any time. Payment must be received by the date of the event or an invoice will be issued that includes a \$25 billing fee. Open invoices may be paid online by logging into your account. Invoices are found under the "My Activities" tab.



Thank you for choosing to stay with Hyatt Hotels & Resorts

Confirmation: 24223313

Hyatt Place Grand Rapids/Downtown

140 Ottawa Avenue NW Grand Rapids, Michigan, 49503 United States Tel: +1 616 984 1200

Reservation Summary

Check-in		Mon, Apr 22, 2024 03:00 PM
Checkout		Thu, Apr 25, 2024 12:00 PM
	i 1720a i	t the last ending t
Room	Accessible Two Queen Beds (plus sofa bed) / Tub	Accessible Two Queen Beds (plus sofa bed) / Tub
Guest		2 Adult
8 192339 8	20194 a	17.27 (WA) - 12.27 (WA) - 12.27
Guest Det	tails	Presleigh Derosette
		Edward Makinen
		35100 Little Mack Ave
	Clin	ton Township, MI 48035 US
		(586) 453-2915
85 5	6.8 N.X.X	5 (= 0) <u>8 8(39</u> (30))
Payment	Details	MasterCard xxxx1646

Rate

Total Cash Per Room*	\$848.88
Mon, Apr 22	\$246.05
Tue, Apr 23	\$246.05
Wed, Apr 24	\$246.05
Subtotal	\$738.15
OCCUPANCY TAX	\$29.53
STATE TAX	\$44.29
LODGING TAX	\$36.91
Taxes & Fees	\$110.73

*Changes in taxes or fees will affect the total price.

Rate

÷

6/2027

Total Cash Per Room*	\$848.88
Mon, Apr 22	\$246.05
Tue, Apr 23	\$246.05
Wed, Apr 24	\$246.05
Subtotal	\$738.15
OCCUPANCY TAX	\$29.53
STATE TAX	\$44.29
LODGING TAX	\$36.91
Taxes & Fees	\$110.73

*Changes in taxes or fees will affect the total price.

Clinton Township, MI



Clintondale Cares

Accountability | Achievement | Equity | Hard Work | Community

March 1, 2024

Clintondale Community Schools Board of Education,

It is recommended by the Director of Technology and the Chief Financial Officer that the Board of Education approve awarding the bid of our data network and wireless upgrade RFP to InaComp TSG. InaComp TSG submitted the lowest complete bid, and is a vendor we already have a relationship with.

The district receives funds every 5 years from a federal program called E-rate, which is used to help us provide Internet access and support our computer network. We can use these funds to cover 85% of the purchase of computer network hardware and services, which is based on the number of students who are eligible for free or reduced lunch. The district has a relationship with Convergent Technology Partners, who provides consulting on how to utilize our E-rate funds.

With the assistance of the district's E-rate fund consultants, the data network and wireless upgrade RFP was released on January 22nd, bids were received on February 20th, and reviewed on February 23rd. Three bids were received. The data network and wireless upgrade RFP will be purchased using \$76,934.50 of E-rate funds, and \$13,576.69 of general funds.

The following equipment will be replaced:

- 42 wireless access points
- 9 network switches
- The district firewall

We still have additional E-rate funds to spend, so we are continuing to work with Convergent Technology Partners to developed another RFP that will focus on replacing old network wiring.

Thank you for your consideration,

Richard Lerman Director of Technology Clintondale Community Schools



Convergent
Technology Partners

Rd, Suite 4

Swartz
Creek, M1
48502
810.720.3820 Fax 810.720.3886

info@ctpartners.net

E-mail:
Website:
www.ctpartners.net

February 26, 2024

Edward Makinen Chief Financial Officer Clintondale Community Schools 35100 Little Mack Avenue Clinton Township, MI 48035

Subject: Data Network and Wireless Upgrade Recommendation - E-Rate 2024/2025

Mr. Makinen:

On January 22, 2024, the District issued a Request for Proposal (RFP) soliciting competitive bids for network and wireless upgrades at specific locations within all buildings. The RFP was posted to the District website as well as the USAC website for E-rate posting.

Swartz Creek, MI 48473

E-mail; info@ctpartners.net Website: www.ctpartners.net

810.720.3820

Additionally, Convergent contacted several viable manufacturers regarding the solicitation and pointed them to the websites to download the RFP and supporting documentation. This was to ensure the District would have a good bidding pool. On February 20th, 2024, sealed bids were accepted and opened by the District. Three proposals were received. The initial results were tabulated as follows:

Bidder	Base Bid
Auxiom	\$ 160,090.87
InaComp TSG	\$ 109,796.04
NerdsXpress	\$ 76,941.36

The proposals were evaluated for compliance with the RFP requirements, pricing, technical solution and acceptance of terms and conditions of the RFP. Convergent Technology Partners has worked with all bidders, and we regard all three as reputable integrators.

During our evaluation, we found that the apparent low bidder had not included pricing for one of the components required in the RFP. Due to this, the low bidder that is fully compliant with the RFP is InaComp TSG. In addition to being the low bidder, InaComp also provided pricing for several alternates that we recommend the District accept.

These alternates are outlined below:

Base Bid	\$ 109,796.04
Alternate 1 – Replace specified Access Point with a newer higher functioning Access Point	\$ 3,205.02
Alternate 3 – Replace specified Router with unit better suited to the District	(\$ 22,489.87)
Total	\$ 90,511.19

Based on our evaluation, we recommend the award of the network upgrade project and Alternates 1 and 3 to InaComp TSG in the amount of \$ 90,511.19.

By awarding the contract as outlined, Clintondale Community Schools could recoup up to \$ 76,934.50 from the E-rate program. The final amount reimbursable by E-rate will not be known until the paperwork is completed and the contract awards are compared against the eligibility review and funds available to the District through the E-rate program. This reimbursement amount is based on the District's historical discount level of 85%.

Please contact me with any questions at (810) 223-0528.

Respectfully,

John C Jooten

John C. Foster, RCDD President

Cc: Richard Lerman

BID TABULATION SHEET Clintondale Community Schools Network Upgrade February 20, 2024 @ 2:00PM

Bidder	Bond	PA-232	Iran Affidavit	Base Bid Total
Auxiom	٢	۲	۲	\$160,090.87
Inacomp TSG	٢	۲	۲	\$109,796.04
NerdsXpress	٢	۲	۲	\$76,941.36
			-	

John Foster Signed

ORIGINAL

A Proposal

By



For

Clintondale Community Schools

35100 Little Mack Ave Clintondale, Mi 48035

Data Network and Wireless Upgrade

Proposals Due: February 20, 2024 2:00pm EST. Chief Financial Officer- Edward Makinen February 20, 2024



Edward Makinen, Chief Financial Officer Clintondale Community Schools 35100 Little Mack Ave. Clintondale, Mi 48035

Dear Ms. Miceli

We appreciate the opportunity to respond to Clintondale Community School's E-Rate RFP for an upgrade to its existing network infrastructure. Based on the current requirements of your organization, InaComp is recommending deployment of a Meraki Solution

We understand you have many choices when it comes to selecting a preferred vendor on any given project and we appreciate your consideration. At InaComp, we truly believe in the value of holding long term working relationships with our clients. Because of this, we stand by our dedication and commitment to providing the highest levels of service and support not only throughout the course of the deployment itself, but well into the days, months, and years that follow. InaComp's SPIN number is 143032908

As always, feel free to reach out at any time with any questions you might have. I look forward to working with you.

Sincerely,

Jamie J. Ogden

Jamie J. Ogden Executive Vice President InaCompTSG Jamie.ogden@inacomptsg.com 248-286-9003

CLINTONDALE COMMUNITY SCHOOLS DATA NETWORK AND WIRELESS UPGRADE

SUPPLEMENTAL E - FAMILIAL DISCLOSURE AFFIDAVIT

The undersigned, the owner or authorized officer of <u>Inacomp Technical Services Group</u> (the "Bidder"), pursuant to the familial disclosure requirement provided in the Clintondale Community Schools (the "School District") Request For Proposals, hereby represents and warrants that, except as provided below, no familial relationships exist between the owner or any employee of the Bidder, and any member of the Board of Education of the School District or the Superintendent of the School District.

List any Familial Relationships:

NONE

1

BIDDER:

Inacomp Technical Services Group

By: Title: **VP-Finance**

STATE OF MICHIGAN COUNTY OF Daklanc

This instrument was acknowledged before me on the 23 day of 39

Tracy Brady

PETER MARTIN BRADY NOTARY PUBLIC, STATE OF MI COUNTY OF OAKLAND MY COMMISSION EXPIRES Jun 1, 2027 ACTING IN COUNTY OF

aklanc

Notary Public

Oak/a ounty, Michigan

My Commission Expires: 6 Acting in the County of: Bakla

SUPPLEMENTAL E - FAMILIAL DISCLOSURE AFFIDAVIT

CLINTONDALE COMMUNITY SCHOOLS DATA NETWORK AND WIRELESS UPGRADE

SUPPLEMENTAL F - AFFIDAVIT OF COMPLIANCE - IRAN ECONOMIC SANCTIONS ACT

Michigan Public Act No. 517 of 2012

The undersigned, the owner or authorized officer of the below named applicant (the "Applicant"), pursuant to the compliance certification requirement provided in the Clintondale Community Schools (the "School District") Request For Proposals for Data Network and Wireless Upgrades (the "RFP"), hereby certifies, represents and warrants that the Applicant (including its officers, directors and employees) is not an "Iran linked business" within the meaning of the Iran Economic Sanctions Act, Michigan Public Act No. 517 of 2012 (the "Act"), and that in the event Applicant is awarded a contract as a result of the aforementioned RFP, the Applicant will not become an "Iran linked business" at any time during the course of performing the Work or any services under the contract.

The Applicant further acknowledges that any person who is found to have submitted a false certification is responsible for a civil penalty of not more than \$250,000.00 or 2 times the amount of the contract or proposed contract for which the false certification was made, whichever is greater, the cost of the School District's investigation, and reasonable attorney fees, in addition to the fine. Moreover, any person who submitted a false certification shall be ineligible to bid on a request for proposal for three (3) years from the date it is determined that the person has submitted the false certification.

APPLICANT:

Name of Applicant Inacomp Technical Services Group

inance

Jan 23, 2024

By:

Title:

Date:

STATE OF Michigan COUNTY OF C

Dday of an 29 This instrument was acknowledged before me on the

Tracy Brady Fary Public Daklanchou My Commission Expires:

Acting in the County of:

PETER MARTIN BRADY NOTARY PUBLIC, STATE OF MI COUNTY OF OAICAND MY COMMISSION EXPIRES Jun 1, 2027 ACTING IN COUNTY OF

BOND NO. BOA 194855

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

CONTRACTOR (Name and Address): PCX, Inc /DBA Inacomp Computers Inacomp Technical Services Group, LLC 17250 West Twelve Mile Road Southfield, MI 48076	AMCO INSUR/ Bond Departr 1100 Locust	Street IA 50391-2006
OWNER (Name and Address): Clintondale Community Schools 35100 Little Mack Ave. Clintondale, Mi 48035		
CONSTRUCTION CONTRACT Date: Febuary 20, 2024 Amount: \$120,000.00 Description (Name and Location): Data Network and Wir	eless Upgrade	
BOND Date (Not earlier than Construction Contract Date): Fet Amount: \$6,000,00 Modifications to this Bond:	buary 20, 2024 None	D See Page 3
CONTRACTOR AS PRINCIPAL (Corporate Seal) Company: Inacomp Technical Services Group, LLC Signature:	SURETY Company: AMCO Insu Signature:	(Corporate Seal) Irance Company
Name and Title: // (Any additional signatures appear on page 3)		J. Johnson, Attorney-in the
(FOR INFORMATION ONLY-Name, Address and Telephone AGENT or BROKER:) OWNER"S REPRESENT other party):	ATIVE (Architect, Engineer or

Printed in cooperation with the American Institute of Architects (AIA) by AMCO Insurance Company. AMCO Insurance Company vouches that the language in this document conforms exactly to the language used in AIA Document A 312, December, 1984 Edition, Third Printing, March, 1987.

1 The Contractor and the Surety, jointly and severally, bind themselves, their heirs, executors, administrators, successors and assigns to the Owner for the performance of the Construction Contract, which is incorporated herein by reference.

2 If the Contractor performs the Construction Contract, the Surety and the Contractor shall have no obligation under this Bond, except to participate in conferences as provided in Subparagraph 3.1.

3 If there is no Owner Default, the Surety's obligation under this Bond shall arise after:

3. 1 The Owner has notified the Contractor and the Surety at its address described in Paragraph 10 below that the Owner is considering declaring a Contractor Default and has requested and attempted to arrange a conference with the Contractor and the Surety to be held not later than fifteen days after receipt of such notice to discuss methods of performing the Construction Contract. If the Owner, the Contractor and the Surety agree, the Contractor shall be allowed a reasonable time to perform the Construction Contract, but such an agreement shall not waive the Owner''s right, if any, subsequently to declare a Contractor Default; and

3.2 The Owner has declared a Contractor Default and formally terminated the Contractor's right to complete the contract. Such Contractor Default shall not be declared earlier than twenty days after the Contractor and the Surety have received notice as provided in Subparagraph 3.1; and

3.3 The Owner has agreed to pay the Balance of the Contract Price to the Surety in accordance with the terms of the Construction Contract or to a contractor selected to perform the Construction Contract in accordance with the terms of the contract with the Owner.

4 When the Owner has satisfied the conditions of Paragraph 3, the Surety shall promptly and at the Surety's expense take one of the following actions:

4.1 Arrange for the Contractor, with the consent of the Owner, to perform and complete the Construction Contract; or

4.2 Undertake to perform and complete the Construction Contract itself, through its agents or through independent contractors; or

4.3 Obtain bids or negotiated proposals from qualified contractors acceptable to the Owner for a contract for performance and completion of the Construction Contract, arrange for a contract to be prepared for execution by the Owner and the contractor selected with the Owner's concurrence, to be secured with performance and payment bonds executed by a qualified surety equivalent to the bonds issued on the Construction Contract, and pay to the Owner the amount of damages as described in Paragraph 6 in excess of the Balance of the Contract Price incurred by the Owner resulting from the Contractor's default; or 4.4 Waive its right to perform and complete, arrange for completion, or obtain a new contractor and with reasonable promptness under the circumstances:

.1 After investigation, determine the amount for which it may be liable to the Owner and, as soon as practicable after the amount is determined, tender payment therfor to the Owner; or

.2 Deny liability in whole or in part and notify the Owner citing reasons therefor.

5 If the Surety does not proceed as provided in Paragraph 4 with reasonable promptness, the Surety shall be deemed to be in default on this Bond fifteen days after receipt of an additional written notice from the Owner to the Surety demanding that the Surety perform its obligations under this Bond, and the Owner shall be entitled to enforce any remedy available to the Owner. If the Surety proceeds as provided in Subparagraph 4.4, and the Owner refuses the payment tendered or the Surety has denied liability, in whole or in part, without further notice the Owner.

6 After the Owner has terminated the Contractor"s right to complete the Construction Contract, and if the Surety elects to act under Subparagraph 4.1, 4.2, or 4.3 above, then the responsibilities of the Surety to the Owner shall not be greater than those of the Contractor under the Construction Contract, and the responsibilities of the Owner to the Surety shall not be greater than those of the Owner under the Construction Contract. To the limit of the amount of this Bond, but subject to commitment by the Owner of the Balance of the Contract Price to mitigation of costs and damages on the Construction Contract, the Surety is obligated without duplication for:

6.1 The responsibilities of the Contractor for correction of defective work and completion of the Construction Contract;

6.2 Additional legal, design professional and delay costs resulting from the Contractor's Default, and resulting from the actions or failure to act of the Surety under paragraph 4; and

6.3 Liquidated damages, or if no liquidated damages are specified in the Construction Contract, actual damages caused by delayed performance or non-performance of the Contractor.

7 The Surety shall not be liable to the Owner or others for obligations of the Contractor that are unrelated to the Construction Contract, and the Balance of the Contract Price shall not be reduced or set off on account of any such unrelated obligations. No right of action shall accrue on this Bond to any person or entity other than the Owner or its heirs, executors, administrators or successors.

8 The Surety hereby waives notice of any change, including changes of time, to the Construction Contract or to related subcontracts, purchase orders and other obligations.

9 Any proceeding, legal or equitable, under this Bond may be instituted in any court of competent jurisdiction in the location in which the work or part of the work is located and shall be instituted within two years after Contractor Default or within two years after the Contractor ceased working or within two years after the Surety refuses or fails to perform its obligations under this Bond, whichever occurs first. If the provisions of this Paragraph are void or prohibited by law the minimum period of limitation available to sureties as a defense in the jurisdiction of the suit shall be applicable.

10 Notice to the Surety, the Owner or the Contractor shall be mailed or delivered to the address shown on the signature page.

11 When this Bond has been furnished to comply with a statutory or other legal requirement in the location where the construction was to be performed, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. The intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

MODIFICATIONS TO THIS BOND ARE AS FOLLOWS:

NONE

12 DEFINITIONS

12. 1 Balance of the Contract Price: The total amount payable to the Owner to the Contractor under the Construction Contract after all proper adjustments have been made, including allowance to the Contractor of any amounts received or to be received by the Owner in settlement of insurance or other claims for damages to which the Contractor is entitled, reduced by all valid and proper payments made to or on behalf of the Contractor under the Construction Contract.

12. 2 Construction Contract: The agreement between the Owner and the Contractor identified on the signature page, including all Contract Documents and changes thereto.

12.3 Contractor Default: Failure of the Contractor, which has neither been remedied nor waived, to perform or otherwise to comply with the terms of the Construction Contract.

12.4 Owner Default: Failure of the Owner, which has neither been remedied nor waived, to pay the Contractor as required by the Construction Contract or to perform and complete or comply with the other terms thereof.

(Space is provided below for additional signatures of added parties, other than those appearing on the cover page.)

CONTRACTOR AS PRINCIPAL Company:

(Corporate Seal)

SURETY Company: (Corporate Seal)

Signature: N/A Name and Title: Address: Signature: <u>N/A</u> Name and Title: Address:

CLINTONDALE COMMUNITY SCHOOLS DATA NETWORK AND WIRELESS UPGRADE

SECTION 00 40 10 - BID PROPOSAL FORM

OWNER:	Clintondale Community Schools
	35100 Little Mack Ave.
	Clinton Twp., MI 48035

PROJECT: CLINTONDALE COMMUINTY SCHOOLS DATA NETWORK AND WIRELESS UPGRADE

NAME OF BIDDER:	InacompTSG	

BASE BID:

Lump sum bid for all work specified and shown on the drawings as indicated for base bid in the amount of:

one hundred nine thousand seven hundred ninety six dollars and four cents

Dollars (\$ 109,796.04

The Bid Proposal amount shall be shown in both words and figures. In the case of discrepancy, the amount shown is words shall govern.

BASE BID: The undersigned, having examined the Bid Documents and examined the conditions affecting the Work/Project, hereby proposes and agrees to furnish all of the labor, materials, and equipment and perform all work necessary to complete the Work/Project as required by the Bid Documents for the stipulated sum identified above and detailed in Attachment A (Cost Analysis Worksheet). The Bid Documents set forth the terms and conditions upon which the Bidder will provide a "turnkey" solution for the installation and operation of the project for use by the Owner and represents and warrants that the design, operation and functionality of the project are in accordance with the Bid Documents. All prices provided by the Bidder on this Bid Proposal Form must include all cables, connectors, equipment etc. that are necessary to the make the project fully operational for the intent and purpose stated in the Bid Documents

BID SECURITY

Enclosed herewith find (Certified Check)/ (Bid Bond) in the amount of \$______6000.00______being five percent (5%) of the maximum Bid Proposal herein, made payable to Clintondale Community Schools or naming Clintondale Community Schools as obligee. The proceeds of which are to remain the property of Clintondale Community, if the Bidder does not, within ten (10) days after notice of the acceptance of Bid Proposal, enter into the Contract.

CLINTONDALE COMMUNITY SCHOOLS DATA NETWORK AND WIRELESS UPGRADE

TAXES

33

9

Please identify the amount, if any, of this Bid Proposal that has been attributed to sales or use tax. If an amount has been attributed to such tax, please identify which components of the Bid to which the tax has been attributed.

SUBCONTRACTORS

Bidders must provide attach complete list of proposed subcontractors (one per discipline), if any are proposed to be utilized on the project. Listing two or more subcontractors per discipline will be grounds for disqualification.

EXCEPTIONS

Any Exceptions to the terms and conditions contained in the RFP or contract are identified below:

ADDENDA

This RFP incorporates the following Addenda:

Addendum No	Dated	Addendum No	Dated
Addendum No	Dated	Addendum No	Dated
Addendum No	Dated	Addendum No	Dated

BID PROPOSAL FORM SUPPLEMENTS:

The following Bid Form Proposal Supplements are attached hereto and are considered an integral part of this Bid Proposal Form:

BID PROPOSAL FORM

- SUPPLEMENTAL A Cost Analysis Worksheet
- SUPPLEMENTAL B Unit Pricing
- SUPPLEMENTAL C Mandatory Alternates
- SUPPLEMENTAL D Voluntary Alternates
- SUPPLEMENTAL E Familial Disclosure Affidavit
- SUPPLEMENTAL F Iran Economic Sanctions Act Compliance Affidavit

BIDDER NAME:	InacompTSG
ADDRESS:	17250 w 12 mile rd
	Southfield, Mi 48076
DATE:	February 20, 2024
TELEPHONE:	248-286-9003
EMAIL ADDRESS:	Jamle.ogden@inacomptsg.com
ERATE SERVICE PROVIDER NO. (SPIN)	143032908

If award is made to our firm based upon our Bid Proposal, we agree to enter into the form of Contract with the School District in accordance with this Request for Proposal, the contract and our Bid Proposal.

My signature certifies that the Bid Proposal as submitted complies with all terms and conditions as set forth in this Request For Proposal, unless specifically enumerated as an exception as part of this Bid Proposal Form.

I hereby certify that I am authorized to sign as a Representative for the Firm:

(Authovized Signature)

CLINTONDALE COMMUNITY SCHOOLS DATA NETWORK AND WIRELESS UPGRADE

SUPPLEMENTAL B - UNIT PRICING

All bid proposals shall include a detailed Bill of Materials that notes each item, part number, and unit price.

Provide this Bill of Materials, attached to and submitted with the Bid Proposal. These unit costs, which shall be considered firm pricing during the contract period and not subject to change, will be used to determine costs for additions and deletions during the contract period. The Owner reserves the right to adjust any or all quantities at any time.

In additional to the required Bill of Materials, include the following Unit Prices.

Section 27 10 00 - COMMUNICATIONS CABLING

÷.

UP1	Cost to provide and install (1) Category 6 data drop including cable, jacks, terminations, testing and labeling	319.00 \$
UP2	Cost to provide and install (2) Category 6 data drops including cable, jacks, terminations, testing and labeling	460.00 \$
UP3	Cost to provide and install (1) 48 port Category 6 patch panel	299.00 \$

Section 27 20 00 - NETWORK EQUIPMENT

UP4	Cost to provide, install and program an MR44 wireless access point. Do not include Category 6 cabling price.	409.44 \$
UP5	Cost for the Meraki MR Enterprise License and Support, 5 year	188.16 \$
UP6	Cost to provide, install and program an MS130-24X switch.	1606.88 \$
UP7	Cost for Meraki MS130-24/24P/24X Enterprise License and Support, 5 year.	\$ 161.82

CLINTONDALE COMMUNITY SCHOOLS DATA NETWORK AND WIRELESS UPGRADE

SUPPLEMENTAL D - VOLUNTARY ALTERNATES

VOLUNTARY ALTERNATE 1:

ŝ

, t - 1

Add/Deduct/No Change

Meraki 9162mr ap add Dollars (\$ 3205.02

VOLUNTARY ALTERNATE 2:

Add/Deduct/No Change

meraki 10yr Ap lic. add Dollars (\$ 7902.41)

VOLUNTARY ALTERNATE 3:

Add/Deduct/No Change

Fortigate 201F firewall deduct Dollars (\$ 22489.87)

SUPPLEMENTAL D - VOLUNTARY ALTERNATES

Customer: Clintondale Community schools Configset Name: Erate Switching/Wireless Created On: 20 Feb 2024 Created By: Jamie Ogden Contract: RFP

ä

4



Item Name	Description	Quantit	Sell Price	Ext. Sell Price
	Bae Bid Cabling and Network			
	Electronics			
	High School			
MR44-hw	Meraki Mr44 802.11ax dual band cloud managed AP	15	324.44	4,866.56
ic-ent-5yr	Meraki AP enterprise management lic 5yrs	15	188.16	2,822.36
MS130-24X-HW	Cisco Meraki MS130-24x - Switch - managed - 18 x	2	1,381.88	2,763.75
LIC-MS130-24-5Y	Meraki MS130-24 Enterprise License and Support, 5 Year	2	161.82	323.63
cat6-7ft	cat 6 7" patch cable	15	3.00	45.00
cat6-1M	cat6 1M patch cable	12	3.00	36.00
cat6-2m	cat6 2M patch cable	24	3.00	72.00
cat6-3m	cat6 3M patch cable	12	5.00	60.00
ina-cbl	Cat6 data drop	15	280.00	4,200.00
ina-ss	installation of new ap and removal of old ap	15	85.00	1,275.00
ina-ss	installation of new switch and removal of old switch	2	225.00	450.00
			Subtotal HS	16,914.30
	Middle School			
MR44-hw	Meraki Mr44 802.11ax dual band cloud managed AP	8	324.44	2,695.50
lic-ent-5yr	Meraki AP enterprise management lic 5yrs	8	188.16	1,505.20
MS130-24X-HW	Cisco Meraki MS130-24x - Switch - managed - 18 x	4	1,381.88	5,527.50
LIC-MS130-24-5Y	Meraki MS130-24 Enterprise License and Support, 5 Year	4	161.82	647.26
cat6-7ft	cat 6 7" patch cable	8	3.00	24.00
cat6-1M	cat6 1M patch cable	24	3.00	72.00
cat6-2m	cat6 2M patch cable	48	3.00	144.00
cat6-3m	cat6 3M patch cable	24	5.00	120.00
ina-cbl	Cat6 data drop	8	280.00	2,240.00
ina-ss	installation of new ap and removal of old ap	8	85.00	680.0
ina-ss	installation of new switch and removal of old switch	4	225.00	900.00

14,455.52 4 324.44 5 188.16 8 1,381.88 2 161.82 0 3.00 0 18.00 0 36.00 0 30.00 0 30.00 0 30.00 0 30.00
5 188.16 8 1,381.88 2 161.82 0 3.00 0 18.00 0 36.00 0 30.00
5 188.16 8 1,381.88 2 161.82 0 3.00 0 18.00 0 36.00 0 30.00
5 188.16 8 1,381.88 2 161.82 0 3.00 0 18.00 0 36.00 0 30.00
B 1,381.88 2 161.82 0 3.00 0 18.00 0 36.00 0 30.00
2 161.82 0 3.00 0 18.00 0 36.00 0 30.00
0 18.00 0 36.00 0 30.00
0 18.00 0 36.00 0 30.00
0 36.00 0 30.00
0 30.00
60 000 000 000 000 000 000 000 000 000
280.00
0 85.00
0 225.00
2,733.30
4 2,595.50
6 1,505.26
8 1,381.88
2 161.82
0 24.00
0 18.00
0 36.00
0 30.00
0 2,240.00
0 680.00 0 225.00
8,897.46
4 2,919.94
4 2,919.94 6 1,693.42
5 5

cat6-7ft	cat 6 7" patch cable	9	3.00	27.00
cat6-1M	cat6 1M patch cable	6	3.00	18.00
cat6-2m	cat6 2M patch cable	12	3.00	36.00
cat6-3m	cat6 3M patch cable	6	5.00	30.00
ina-cbl	Cat6 data drop	9	280.00	2,520.00
ina-ss	installation of new ap and removal of old ap	9	85.00	765.00
ina-ss	installation of new switch and removal of old switch	1	225.00	225.00
			subtotal	9,778.06
	Administration Elementary			
MR44-hw	Meraki Mr44 802.11ax dual band cloud managed AP	1	324,44	324,44
lic-ent-5yr	Meraki AP enterprise management lic 5yrs	1	188.16	188.16
cat6-7ft	cat 6 7" patch cable	1	3.00	3.00
ina-cbl	Cat6 data drop	1	280.00	280.00
ina-ss	installation of new ap and removal of old ap	1	85.00	85.00
			subtotal admin	880.60
			subtotal project	53,659.24
	Base Bid Firewall			
FG-401f-bdl-950-60	Fortinet Fortigate 401f security appliance w/5yr UTP	1	39,657.60	39,657.60
fc10-0401f-211-0260	Fortigate 401f 5yr 4-hour priportiy hardware delivery RMA	1	3,196.00	3,196.00
FN-TRAN-SFP+BD33	fortinet 10gb LR SFP+ moduel	4	325.00	1,300.00
ina-ss	installation, configuration, and ongoing management for 3yrs	1	8,000.00	8,000.00
				52,153.60
	5 8			
ina-pm	project management, documentation	1	5,000.00	5,000.00

ж 35 ²

Total Base bid 112,912.84

Alternate 1 Wireless AP

2 2

.

CW9162I-MR	Cisco Meraki Catalyst 9162 - Wireless access point - Wi-Fi 6E - 2.4 GHz, 5 GHz, 6 GHz - cloud-managed - internal	42	400.75	16,831.29
	Alternate 2 Wireless License			
lic-ent-10yr	Meraki AP enterprise management lic 10yrs	42	376.31	15,805.13
	Alternate 2 Firewall			
fg-201f-bdl-950-60	Fortinet Fortigate 201f security aplliance w/5y UTP	1	17,212.50	17,212.50
fc10-0201f-211-02-60	Fortigate 201f 5yr 4-hour priportiy hardware delivery RMA	1	1,190.00	1,190.00

Customer: Clintondale Community schools Configset Name: Erate Switching/Wireless Created On: 20 Feb 2024 Created By: Jamie Ogden Contract: RFP



4

225.00

900.00

Item Name	Description	Quantit y	Sell Price	Ext. Sell Price
	Bae Bid Cabling and Network			
	Electronics			
	High School			
MR44-hw	Meraki Mr44 802.11ax dual band cloud managed AP		201.11	
lic-ent-5yr	Meraki AP enterprise management lic 5yrs	15	324.44 188.16	4,866.56
MS130-24X-HW	Cisco Meraki MS130-24x - Switch - managed - 18 x	15	1.381.88	2,822.36
LIC-MS130-24-5Y	Meraki MS130-24 Enterprise License and Support, 5 Year	2		2,763.75
CIO-WIO 100-24-01	Meraki Moroo-24 Enterprise License and Support, 5 Year	2	161.82	323.63
cat6-7ft	cat 6 7" patch cable	15	3.00	45.00
cat6-1M	cat6 1M patch cable	12	3.00	36.00
cat6-2m	cat6 2M patch cable	24	3.00	72.00
cat6-3m	cat6 3M patch cable	12	5.00	60.00
ina-cbl	Cat6 data drop	15	280.00	4,200.00
ina-ss	installation of new ap and removal of old ap	15	85.00	1,275.00
ina-ss	installation of new switch and removal of old switch	2	225.00	450.00
			Subtotal HS	16,914.30
	Middle School			
MR44-hw	Meraki Mr44 802.11ax dual band cloud managed AP	8	324.44	2,595.50
lic-ent-5yr	Meraki AP enterprise management lic 5yrs	8	188.16	1,505.26
MS130-24X-HW	Cisco Meraki MS130-24x - Switch - managed - 18 x	4	1,381.88	5,527.50
LIC-MS130-24-5Y	Meraki MS130-24 Enterprise License and Support, 5 Year	4	161.82	647.26
cat6-7ft	cat 6 7" patch cable	8	3.00	24.00
cat6-1M	cat6 1M patch cable	24	3.00	72.00
cat6-2m	cat6 2M patch cable	48	3.00	144.00
cat6-3m	cat6 3M patch cable	24	5.00	120.00
ina-cbl	Cat6 data drop	8	280.00	2,240.00
ina-ss	installation of new ap and removal of old ap	8	85.00	680.00
1999 - 1999 - 1999 1997 - 1999 - 1999		-		

installation of new switch and removal of old switch

ina-ss



Company Background

InacompTSG Company Overview

Inacomp Technical Services Group is a leading provider of professional technology services to government, education and mid-market commercial customers in the state of Michigan. We have been in this market and area serving customers for over 25 years. We provide a broad range of solutions that address the critical business needs of organizations today, such as Cisco voice, data and wireless solutions, IT security, enterprise access and technology management. We help organizations reduce the complexity of their environments by delivering cohesive solutions that make information more secure, accessible and manageable today, with the extensibility and built-in functionality to meet future growth and development.

What We Do

As a professional technology services firm, InacompTSG incorporates advances in technology, best practices and an exceptional consulting team to create solutions designed to meet your real-time demands for secure, accessible information. Our **solution-centric** approach focuses on understanding our customer's specific technical environment and providing solutions to business problems.

Our solutions are organized into focused practices, managed and delivered by subject matter experts. We help organizations build, implement, manage and support the infrastructure for their critical business functions. Our multi-disciplinary practice expertise enables InacompTSG to serve as a single-source for our customer's IT needs:

Cisco Advanced Networking

- Plan, Design, Implementation and Optimization of Advanced Network and Voice Technologies:
 - Level 2 & 3 Network Infrastructure Design and Support
 - IP Communications
- Wireless Technologies

- o Pre and Post wireless implementation survey
- o Wireless network design
- o Wireless network implementation
- o Post wireless implementation survey and documentation.
- End User Computer Platform Services
 - Planning, procurement and implementation of large scale PC Computing rollouts
 - o Image development
 - o Workstation security
- Microsoft Advanced Infrastructure
 - Envisioning, Planning, Developing, Stabilizing, and Deploying Microsoft technologies such as Active Directory, Server 2021, InTune, and Exchange 2021
- Storage Technology
 - Design and implementation of high availability SMB to enterprise storage solutions.
 - VMWare design and implementation to help enterprises lower costs, respond faster and deliver flexible and consistent technology solutions.
The InacompTSG Difference

÷

Unparalleled Technical Talent & Depth of Certifications

InacompTSG is has an impressive depth of technical expertise, with technical certifications including top industry & manufacturer certifications such as CCVP, MCITP, VCP, MASE, and CCEA. Over 80% of the company's employee base is client-facing technical talent.

Outstanding Service & Support: When you need us, we're there.

When there is no alternative to excellence in customer service, there's InacompTSG. We have a concerted focus on providing outstanding customer service and support, which is aided by dedicated client teams and a rigid customer satisfaction process.

Award Winning Partnerships

We have built partnerships with industry leading vendors who share the same goals and commitment to long-term strategic relationships and enhanced customer value. These include **Microsoft**, **HP**, **Vmware and Cisco** among others. As part of this commitment, InacompTSG has highly-trained sales, technical and customer support team that has been certified by our vendor partners and industry organizations, and who also regularly obtain training to stay current with the products we recommend and support.

Local Office

InacompTSG maintains a local office with a sales and service center in Southfield, MI. We maintain a Customer Response Center in this location as well. This is staffed by full time InacompTSG employees who can be reached 24x7x365 to initiate a services request.



Clintondale Community Schools

Proposal for Category 2 Services Form 470 Application Number: 240015410

On behalf of Nerds Express Inc (Nerds Xpress), thank you for considering our response for Network Upgrades.

Nerds Xpress is fully committed to contract with the plant to provide professional services to support the following needs:

- Procurement and Installation of Upgraded Network Infrastructure
- Support of network infrastructure
- Project management and planning
- Testing and certifications
- Cut-over services (if applicable)
- Demo and removal / disposal or turnover of obsolete equipment
- Training
- Warranty of all equipment

Nerds Xpress will agree to hold the proposed pricing firm for a period of at least the erate contract period.

Contact Person: Dustin Barlow, 313-460-0407, dbarlow@nerdsxpress.com

Legal Name: Nerds Express Inc

Legal Status : Corporation

Years in Business: 12 Years

Spin Number: 143052558

Tax ID: 92-1598256



Executive Summary

On behalf of Nerds Xpress, Inc. (Nerds Xpress), thank you for the opportunity to participate in proposing for the IT Support Opportunity.

In order to properly and effectively service the needs of Clintondale Community Schools technology infrastructure Nerds Xpress is proposing services to address the following needs:

- Procurement of technology
- Project Management
- Deployment of Technology per Form 470

Nerds Xpress Profile:

Nerds Xpress was founded in 2011 and is headquartered in Detroit, Michigan at TechTown, Wayne State University Research and Technology Park, 440 Burroughs Street, Detroit, MI. Nerds Xpress is an innovative and integrity driven Information Technology company that specializes in providing effective and affordable technology solutions for small to medium businesses and nonprofit organizations.

With years of experience in the IT industry, our knowledgeable team of certified engineers and service advisors will be sure to steer your company in the right direction. As a trusted advisor, Nerds Xpress will provide your company with top notch service and work directly with you to take your organization to the next level. In addition to an outstanding service offering, Nerds Xpress' partnerships with industry-leading hardware and software manufacturers ensure our customers have direct access to the most comprehensive mix of value-added services and business integration solutions available today.

We understand the importance of enhancing your business and take pride in partnering with companies in order to achieve that goal. Nerds Xpress provides the IT expertise you need so you can focus on what's important - running your School.



Proposer Execution Page

The undersigned hereby acknowledges having received the proposal containing a full set of documents and affirms that the Proposer shall be bound by all the terms and conditions contained in the documents, regardless of whether a complete set thereof is attached to this bid. The bidder is responsible for reading and understanding all sections of the needs and the submitted proposal shall be firm for a period of at least the erate contract period. If successful, the bidder agrees to enter into a written contract with the organization for the Services. The undersigned warrants that he/she is duly authorized to bind the entity submitting this proposal to fully perform all duties and deliver all services in accordance with the terms and conditions set forth herein.

FIRM NAME: Nerds Express, Inc. ADDRESS: 25240 Lahser Rd, Suite 2 CITY: Southfield, MI 48033 CONTACT PERSON REPRESENTING THE BIDDER: DUSTIN BARLOW TITLE: CEO TELEPHONE: 313-460-0407 EMAIL: dbarlow@nerdsxpress.com

SIGNED BY:	2~	(Signature)	DATE: 1-23-24
0.979 20.079 201 202 202 202 202 202 202 202 202 202		(eignature)	hard the house the fair to fair the



Qualifications of Proposer

Our company takes great pride in the qualifications and experience of our staff who are responsible for project management, supervision of installations, and Genetec integration. Our team consists of highly skilled professionals with diverse backgrounds and certifications in their respective areas. Here are the details on the experience and qualifications of key staff members who may be assigned to your project:

Project Management:

Our project management team is composed of experienced project managers who have a proven track record of successfully delivering complex projects on time and within budget. They possess strong leadership and communication skills, ensuring effective coordination among all project stakeholders. Our project managers are well-versed in various project management methodologies, including Agile and Waterfall, enabling them to adapt their approach to suit the unique requirements of each project.

Installation Supervision:

The supervision of installations is overseen by a team of seasoned field supervisors and technicians. Our field supervisors have extensive experience in overseeing camera installations and security infrastructure deployments across diverse environments. They work closely with our installation technicians to ensure that all work is carried out in compliance with industry standards and best practices. Our technicians are certified and trained in handling a wide range of security equipment, ensuring the successful implementation of your security solution.

Continuous Professional Development:

To stay at the forefront of technological advancements and industry best practices, our staff undergoes continuous professional development. They actively participate in training

sessions, workshops, and certification programs to keep their skills and knowledge up-to-date. This dedication to learning ensures that our team remains adept at handling the latest security

technologies and solutions.



Track Record of Success:

Our team's collective experience includes successfully completing a wide range of projects involving network and security solutions. This experience spans various industries, including commercial, educational, healthcare, government, and critical infrastructure. Our team's consistent track record of delivering high-quality installations and integrations has earned us a reputation as a trusted security solutions provider.

Qualifications of Assigned Personnel

For the duration of this project we will provide a dedicated project team consisting of a project manager, and the entire back office team at Nerds Xpress. These resources will be full time dedicated to your institution.

NERDS XPRESS LEADERSHIP TEAM:

The general direction and strategic decision-making is performed by Dustin Barlow, with support from managerial leadership.

- Mr. Dustin Barlow, President and Founder Mr. Barlow is a 2013 graduate from Lawrence Technological University with a degree in engineering, has extensive background of 14 years in Information Technology. Since founding Nerds Xpress, he has overseen its growth from one client to hundreds of clients. Mr. Barlow has been a young leader and entrepreneur who has been recognized in the city of Detroit for success at a young age. Mr. Barlow has helped in many ways change the way businesses communicate and utilize technology, which promoted economic growth within the small to medium size business market.
- Tony Robertson, Director of Sales and Marketing Mr. Robertson manages all of the sales and marketing activities within the company. Since joining Nerds Xpress, Mr. Robertson has helped to implement, document, and refine processes and procedures for delivering quotes, sales orders, service tickets, and invoices to customers in an effective and timely manner. Additionally, he will ensure that the developed processes and procedures are implemented and followed by the



account management team.

- *Tony Edwards, Project Manager* Mr. Edwards is a U.S. Army veteran, who comes to Nerds Xpress by way of Additional Communications, a physical security company which he owned for 14 years. Tony brings a wealth of knowledge regarding networking, security surveillance, cameras, access control, NVR's, cabling, A/V and alarm monitoring.
- Scott Reitman, VP Of Operations and Technology Mr. Reitman has several cisco certifications and has been in the industry for over 15 years. He currently heads of the technology operations in Nerds Xpress but also overseas all network deployments
- Anthony Dooley, Senior Infrastructure Technician Mr. Dooley has been with Nerds Xpress for seven years and serves as one of our key cabling technicians.

Legal Actions:

There are no outstanding nor prior legal actions pending against Nerds Express, Inc.

Organization	Contact Name	Address	Phone #	Email
Martin Luther King Jr Educational Academy	Raphael Price	16827 Appoline St. Detroit, Mi 48235	313-341-4944	rprice@mlkeca.org
City of Detroit	Mohammed Khalid	2 Woodward Ave, Detroit, MI 48226	313-224-3270	KHALIDM@detroitmi.gov
Southfield Public Schools	Allyson Dewar	24661 Lahser Rd. Southfield, MI 48033	248-746-8777	Allyson.Dewar@oakland.k12.mi.us
Michigan First Credit Union	Mike Wakenell	27000 Evergreen Rd. Lathrup Village, MI 48076	248-327-0773	mwakenell@michiganfirst.com
University Preparatory Academy	Linda Edwards	485 W Milwaukee Ave. Detroit, MI 48202	313-887-1613 Ext 11120	linda.edwards@uprepschools.com

References



PLEASE SEE ATTACHED PRICING SHEET

SECTION 00 40 10 - BID PROPOSAL FORM

OWNER: Clintondale Community Schools 35100 Little Mack Ave. Clinton Twp., MI 48035

PROJECT: CLINTONDALE COMMUINTY SCHOOLS DATA NETWORK AND WIRELESS UPGRADE

NAME OF BIDDER: Nerds Express, Inc.

BASE BID:

Lump sum bid for all work specified and shown on the drawings as indicated for base bid in the amount of:

Seventy six thousand, nine hundred forty one and	36/100		
	Dollars (\$	76,941.36)

The Bid Proposal amount shall be shown in both words and figures. In the case of discrepancy, the amount shown is words shall govern.

BASE BID: The undersigned, having examined the Bid Documents and examined the conditions affecting the Work/Project, hereby proposes and agrees to furnish all of the labor, materials, and equipment and perform all work necessary to complete the Work/Project as required by the Bid Documents for the stipulated sum identified above and detailed in Attachment A (Cost Analysis Worksheet). The Bid Documents set forth the terms and conditions upon which the Bidder will provide a "turnkey" solution for the installation and operation of the project for use by the Owner and represents and warrants that the design, operation and functionality of the project are in accordance with the Bid Documents. All prices provided by the Bidder on this Bid Proposal Form must include all cables, connectors, equipment etc. that are necessary to the make the project fully operational for the intent and purpose stated in the Bid Documents

BID SECURITY

Enclosed herewith find (Certified Check)/ (Bid Bond) in the amount of $\frac{1}{1.137.06}$ being five percent (5%) of the maximum Bid Proposal herein, made payable to Clintondale Community Schools or naming Clintondale Community Schools as obligee. The proceeds of which are to remain the property of Clintondale Community, if the Bidder does not, within ten (10) days after notice of the acceptance of Bid Proposal, enter into the Contract.

TAXES

Please identify the amount, if any, of this Bid Proposal that has been attributed to sales or use tax. If an amount has been attributed to such tax, please identify which components of the Bid to which the tax has been attributed.

____N/A______

SUBCONTRACTORS

Bidders must provide attach complete list of proposed subcontractors (one per discipline), if any are proposed to be utilized on the project. Listing two or more subcontractors per discipline will be grounds for disqualification.

EXCEPTIONS

Any Exceptions to the terms and conditions contained in the RFP or contract are identified below:

/A		 	
	<u> </u>	 	
	÷		

ADDENDA

This RFP incorporates the following Addenda:

Addendum No	Dated	Addendum No	Dated
Addendum No	Dated	Addendum No	Dated
Addendum No	Dated	Addendum No	Dated

BID PROPOSAL FORM SUPPLEMENTS:

The following Bid Form Proposal Supplements are attached hereto and are considered an integral part of this Bid Proposal Form:

BID PROPOSAL FORM

- SUPPLEMENTAL A Cost Analysis Worksheet
- SUPPLEMENTAL B Unit Pricing
- SUPPLEMENTAL C Mandatory Alternates
- SUPPLEMENTAL D Voluntary Alternates
- SUPPLEMENTAL E Familial Disclosure Affidavit
- SUPPLEMENTAL F Iran Economic Sanctions Act Compliance Affidavit

BIDDER NAME:	Nerds Express, Inc,	
ADDRESS:	25240 Lahser Rd Ste 2	
	Southfield. MI 48033	
DATE:		
TELEPHONE:		
EMAIL ADDRESS;	dbarlow@nerdsxpress.com	· · · · · · · · · · · · · · · · · · ·
ERATE SERVICE PROVIDER NO. (SPIN)	143052558	, F

If award is made to our firm based upon our Bid Proposal, we agree to enter into the form of Contract with the School District in accordance with this Request for Proposal, the contract and our Bid Proposal.

My signature certifies that the Bid Proposal as submitted complies with all terms and conditions as set forth in this Request For Proposal, unless specifically enumerated as an exception as part of this Bid Proposal Form.

I hereby certify that I am authorized to sign as a Representative for the Firm:

4 CEO.

(Authorized Signature)

(Title)

SUPPLEMENTAL E - FAMILIAL DISCLOSURE AFFIDAVIT

The undersigned, the owner or authorized officer of <u>Nerds Express, Inc.</u> (the "Bidder"), pursuant to the familial disclosure requirement provided in the Clintondale Community Schools (the "School District") Request For Proposals, hereby represents and warrants that, except as provided below, no familial relationships exist between the owner or any employee of the Bidder, and any member of the Board of Education of the School District or the Superintendent of the School District.

List any Familial Relationships:

BIDDER:

Nerds Express, Inc.

By:

Title: CEO

STATE OF MICHIGAN COUNTY OF GARDAN

This instrument was acknowledged before me on the 15th day of Tebrucry, 2021, by

Ana Camerio

Notary Public

Oax Lond County, Michigan

My Commission Expires: 11/11/29

Acting in the County of: Darlond

Ana Cameron Notary Public State of Michigan Osidand County My Commission Expires 11/11/2029 Acting in the County of

SUPPLEMENTAL E – FAMILIAL DISCLOSURE AFFIDAVIT

SUPPLEMENTAL F - AFFIDAVIT OF COMPLIANCE - IRAN ECONOMIC SANCTIONS ACT

Michigan Public Act No. 517 of 2012

The undersigned, the owner or authorized officer of the below named applicant (the "Applicant"), pursuant to the compliance certification requirement provided in the Clintondale Community Schools (the "School District") Request For Proposals for Data Network and Wireless Upgrades (the "RFP"), hereby certifies, represents and warrants that the Applicant (including its officers, directors and employees) is not an "Iran linked business" within the meaning of the Iran Economic Sanctions Act, Michigan Public Act No. 517 of 2012 (the "Act"), and that in the event Applicant is awarded a contract as a result of the aforementioned RFP, the Applicant will not become an "Iran linked business" at any time during the course of performing the Work or any services under the contract.

The Applicant further acknowledges that any person who is found to have submitted a false certification is responsible for a civil penalty of not more than \$250,000.00 or 2 times the amount of the contract or proposed contract for which the false certification was made, whichever is greater, the cost of the School District's investigation, and reasonable attorney fees, in addition to the fine. Moreover, any person who submitted a false certification shall be ineligible to bid on a request for proposal for three (3) years from the date it is determined that the person has submitted the false certification.

APPLICANT:

Nerds Express, Inc. BV: O Title: CEO Date: 2/15/2024 STATE OF Michigan COUNTY OF <u>concland</u>) This instrument was acknowledged before me on the 15 day of Elonary pha cameron , Notary Public Oaxland County, Michigen My Commission Expires: 1(/1) 29 Acting in the County of: Callond



 \mathcal{D}

SUPPLEMENTAL C - MANDATORY ALTERNATES

Mandatory Alternate 1: None at this time.		
Add/Deduct <u>N/A</u>	Dollars (\$	_)
Mandatory Alternate 2:		
Add/Deduct	Dollars (\$	_)
Mandatory Alternate 3:		
Add/Deduct	Dollars (\$	_)
Mandatory Alternate 4:		
Add/Deduct	Dollars (\$	_)
Mandatory Alternate 5:		
Add/Deduct	Dollars (\$	_)

SUPPLEMENTAL D - VOLUNTARY ALTERNATES

VOLUNTARY ALTERNATE 1:

Add/Deduct/No Change		
<u>VOLUNTARY ALTERNATE 2:</u>	Dollars (\$)
Add/Deduct/No Change		
VOLUNTARY ALTERNATE 3:	Dollars (\$)
Add/Deduct/No Change		
	Dollars (\$	

ACORD	

CEDTIEICATE OF LIADULITY INCLIDANCE

OP ID: GO DATE (MM/DD/YYYY)

NERDS-1

<u> </u>	JER	TIFICATE OF LL	ABILITYING	UKAN	JE	01	1/24/2024
THIS CERTIFICATE IS ISSUED AS A CERTIFICATE DOES NOT AFFIRMAT BELOW. THIS CERTIFICATE OF IN REPRESENTATIVE OR PRODUCER, A	SURAN	OR NEGATIVELY AMEND) EXTEND OR ALT	ER THE CO	VERAGE AFEORDED F	IV TH	E DOLICIES
IMPORTANT: If the certificate holder If SUBROGATION IS WAIVED, subjec this certificate does not confer rights t	t to the	terms and conditions of	the noticy contain a	ve ADDITION olicies may	NAL INSURED provision require an endorsement	sort As	e endorsed. statement on
PRODUCER		248-625-0410	CONTACT GEORG	INE		-	
Total Insurance Agy Serv Inc 7044 Gateway Park Drive			PHONE (A/C, No, Ext): 248-63	25-0410	FAX (A/C, No):	248-6	25-7603
Clarkston, MI 48346			E-MAIL GEORG	INE@TOTA	LINS.NET		
Patrick Stevens			IN	SURER(S) AFFO	RDING COVERAGE		NAIC #
			INSURER A : Auto-O	wners Insu	rance Company		18988
NERDS XPRESS LLC			INSURER B Accide	nt Fund Ins	urance Compan		10166
DUSTIN BARLOW			INSURER C :			-12	
25240 LAHSER RD. SUITE 2 SOUTHFIELD, MI 48033			INSURER D:				
			INSURER E :				
			INSURER F :	7 K. 74			
		ATE NUMBER:			REVISION NUMBER:		
THIS IS TO CERTIFY THAT THE POLICIES INDICATED. NOTWITHSTANDING ANY R CERTIFICATE MAY BE ISSUED OR MAY EXCLUSIONS AND CONDITIONS OF SUCH	PERTAI	IN THE INSURANCE AFFOR	N OF ANY CONTRACT	OR OTHER	DOCUMENT WITH DECDE	OT TO	WILLICH TUR
LTR TYPE OF INSURANCE	ADDL 5	VBR POLICY NUMBER	POLICY EFF (MM/DD/YYYY)		ЦМП	s	
A X COMMERCIAL GENERAL LIABILITY	1997 - 1996 - 1 997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997				EACH OCCURRENCE	\$	2,000,000
CLAIMS-MADE X OCCUR		04184418	05/25/2023	05/25/2024	DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	300,000
					MED EXP (Any one person)	s	10,000
	4				PERSONAL & ADV INJURY	\$	2,000,000
GEN'L AGGREGATE LIMIT APPLIES PER:					GENERAL AGGREGATE	\$	4,000,000
POLICY X JECT LOC					PRODUCTS - COMPIOP AGG	\$	4,000,000
	+-+				COMBINED SINGLE LIMIT	5	
AUTOMOBILE LIABLITY		E4E4700200	05104/0000		COMBINED SINGLE LIMIT (Ea accident)	\$	1,000,000
AUTOS ONLY X AUTOS		5451729300	1	Beering (rei persuit)	\$		
X HUTOS ONLY X NON-OWNED					BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	5	
A X UMBRELLA LIAB X OCCUR	++					5	
A X UMBRELLA LIAB X OCCUR EXCESS LIAB CLAIMS-MADE		52-407379-01	00/04/2022	05/25/2024	EACH OCCURRENCE	\$	4,000,000
DED RETENTION \$		02-407070-01	09/01/2023	03/23/2024	AGGREGATE	\$	4,000,000
B WORKERS COMPENSATION	<u>+ +</u>				V PER LOTH-	s	
AND EMPLOYERS' LIABILITY		WCV19968	09/06/2023	09/06/2024	X PER OTH-		1,000,000
ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A				E.L. EACH ACCIDENT	\$	1,000,000
If yes, describe under DESCRIPTION OF OPERATIONS below					EL DISEASE - EA EMPLOYEE	\$	1,000,000
					E.L. DISEASE - POLICY LIMIT		
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHIC	LES (AC	ORD 101, Additional Remarks Sched	luis, may be attached if mor	re space is requir	ed)		
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHIC	LES (AC	ORD 101, Additional Remarks Sched	dule, may be attached if moi	re space is requir	rad)	3	
CERTIFICATE HOLDER			CANCELLATION	<u> </u>			
		CLINTOD					
CLINTONDALE COMMUN DISTRICT		CHOOL	SHOULD ANY OF THE EXPIRATION ACCORDANCE WIT	DATE THE	ESCRIBED POLICIES BE C. REOF, NOTICE WILL E Y PROVISIONS.	ANCEL 3ë de	LED BEFORE
35100 LITTLE MACK AVE CLINTON TWP, MI 48035-			AUTHORIZED REPRESE				

ACORD 25 (2016/03)

© 1988-2015 ACORD CORPORATION. All rights reserved.

AUTHORIZED REPRESENTATIVE Patrick Stevens

SUPPLEMENTAL B - UNIT PRICING

All bid proposals shall include a detailed Bill of Materials that notes each item, part number, and unit price.

Provide this Bill of Materials, attached to and submitted with the Bid Proposal. These unit costs, which shall be considered firm pricing during the contract period and not subject to change, will be used to determine costs for additions and deletions during the contract period. The Owner reserves the right to adjust any or all quantities at any time.

In additional to the required Bill of Materials, include the following Unit Prices.

UP1	Cost to provide and install (1) Category 6 data drop including cable, jacks, terminations, testing and labeling	\$ 175
UP2	Cost to provide and install (2) Category 6 data drops including cable, jacks, terminations, testing and labeling	\$ 350
UP3	Cost to provide and install (1) 48 port Category 6 patch panel	\$ 304

Section 27 10 00 – COMMUNICATIONS CABLING

Section 27 20 00 - NETWORK EQUIPMENT

UP4	Cost to provide, install and program an MR44 wireless access point. Do not include Category 6 cabling price.	\$ 598.96
UP5	Cost for the Meraki MR Enterprise License and Support, 5 year	\$ 386.96
UP6	Cost to provide, install and program an MS130-24X switch.	\$ 2,664.53
UP7	Cost for Meraki MS130-24/24P/24X Enterprise License and Support, 5 year.	\$ 345.21

CLATOWINE COMMUNITY SCHOOLS DARK HETWORK AND WRRELESS UPDRADE SUPPLENENTIAL A. COST ANLYSS WORKSHEET BD BASS PREMIDIAN

Partilo Neurhw		017 10	Unit Prea	Ed. Pros
NPCALAWY		Y	COR GC	Chick of the second sec
	Heran Wild dit Tac 259 Gabs Wreters Across Part - 2-49 GAL 5 GAL - MMO "advation" - 1 z Natros R. 451 - 25 Gards Rivers and Concentration "Nat Naturates			AN ADDITION IN A REAL PROPERTY OF A REAL PROPERTY O
LICENTSYR		10	5365.56	52785.40
WELTS-24X-MW	Handi Efternet Soter - 24 Poh - Humpode - Ognal Biternet, 105 opti Efternet, 105 opti	14	52,654.53	55,223 (6
LICHSSI36-24-51	Neado Estéprue - Stapard Anno - Tubore - Siter	-	123422	24/0695
CAT6090P	Cat6 Days be Accuse port	2	5175.00	01225.00
1cu				52341628
Middle Scheel			34	
Pert Na.		011	Unit Price	Ed. Pra
WS44+W	Meno MPA M2111 23 234 244 Weres Aussisficia - 2.46 244: SGHs. HMD Thereology - 1 x Moneor (RJ45) - 2.5 Gqust Efformat - Davids. Carley Monazole, Workstonde	-	56 945	BIN'S
UC ENTSYR	Mendi MP E registes Cout Cartolin Lossen, 5 Yans - Meak MH Same Access Poid - Substricten Lisnes - Siter Lisnes Methor Parios	-	195 302	\$2,007,58
MS130-24X.HW	Need Elevel Sector 28 PSA-Navguate - Gapal Elevers, 25 Gapal Elevers, 19 Gapal Elevers - 19 (64)000 Elevers - 19 (64)000 Elevers, 20 Elevers, 20 Elevers, -	¥	52.064.53	51055012
10-10-10-10-10-10-10-10-10-10-10-10-10-1	Marvi Estervice • Support - Subport Support - Subport Connect - S Vicio	-	1234521	N2000.12
CK15080P	Cat5 Deap to Accessibility	-	S:TS:20	\$1,400.00
Teur		Ī		2010/025
Pater Ecredury				
Partic	Daerdeion	ary u	Unit Pres	Ent Pros
MARAN	Mente Milled R00.112 231 Quite Mereza Access Port - 240 GH4 - GH4 - WWO Technology - 1 z Mehora (R124) - 2.5 Grank Electric Disologo Coning Metricola Tici Mondatte	-	96'85'55	56065S
JC CHT SYR	Jusciale RATE Elebergriae Caste Castedier Listenas à Yoyne - Haroid MCS Sureis Aconsis Truit - School spront Usergeu fur fabore fundamente et	-	5285.96	96 995S
WHY XN2 OC SI	Work Bleek Shith 34 Poin - Veneeste - Good Eternet, 25 Sept Eternet, 10 Sept Eternet, 1902/10008an,1,25 Seture 7, 10 Sept Eternet, 30 W PuE Reps: Optic Fort Pricted Pri- PuE Point- Rescriction of the Control Point Pricted PrictedP	-	52.664.50	S264.53
UC MSI20-24-5Y	Vecati Enloyees • Support • Solucipion License • 5 Year		5345.21	534521
CHEERCH	Califorty b Access pord	2	2175.00	20202
Tobs		T		54.105.06
Patho	Deservice	ory U	Unit Fran	Ed. Pros
WEARA	4 812 Tao 256 Carls Wreeks Access Perk - 2 40 CML 5 CML - MINO Terrorbage - 1 - Manuer (PJ-45) - 2 5 Good Erbenel - Ceefres, Carles Manuaco, Mai Neuriusa		9536355	S4/31/68
CC BULSH	literatu NE Eckensnee Coold Controller Unarce, 5 Yanas - Vinasi ME Sares Access Press - 3 Transcourd Addison Pesse	8	\$185.56	53,215
MEDICOLSM	Marak Envire Svier. 24 Pete - Manapada - Orgal Ehernet, 25 Gigat Ehernet, 9 Ogaal Ehernet, 10/06/1008ac-7, 25/08ao-1, 10/08ao-1, 10/08ao	2	12,654.53	226422
LIC-MS133-24-ST	Marani Eddentrie - Stasson - Sebactrytien Lantu - 1 Laenze - 5 Year		1234521	122MS21
CATEGROP	Casi Dava la Acasta part.	8	21210	S: 400.00
Taul				\$12,285,10
MdBirnenEquary				
Part No.		OTY U	Unit Pros	Ed. Pizz
Wetersen	Werse Mith BG2.142 23D GMN Wrease Across Part - 2-43 GAL 5 GAL - MWD Norwebyr - 1 XMonow K-145] - 25 Gapat Efrence: Desluga, Gabary Wordson, Waldontano	a	351655	25,280.04
UC ENT SYR	Meak HR Erlennes Cled Caracterizares. 5 Years - Neosi HR Sone Acres Part - Statoretae Logras - 5 Year Logras 42 (2023) Parts	6	55925	STATE
WHXN202121M		-	22,654.55	S HE S
NC-41SI JO 24-5Y	Mente Eterpres + Support Supportion Libera - 1 Learna - 5 Year	-	175965	125405
CKTSURDP	Card Digs Access pool	ð	035215	2155216
				Constant of the second
1001	_			76644710
Achinetelen				
Patha		du	Unit Proce	Ed. P138
URAL-SW	Hareb Kera 512 Har 2.9 Geb Wrees April 2.40 GHz 5 GHz - MMO Refreetyr - 1 Alebrah 81-451 - 23 Gyns Ebrand - Teylop Colling Mourlabh, MS Mourlabh	+	S29155	10000
CAT6260P	augus ex reapportuna contenten a tanta - un escant contactor for excess for a suprementation of the suprementation of t	-	317500	5775.00
(cel				51.152.52

Main: 313-887-0727

Email: dbarlow@nerdsxpress.com

Web: www.nerdsxpress.com



Form 470 Application Number: 240015410 Clintondale 2024 470 Cat 2

Quote # 003213 Version 1

Prepared for

CLINTONDALE COMM SCHOOL DIST

Prepared by:

Nerds Xpress



Email: dbarlow@nerdsxpress.com

Web: www.nerdsxpress.com

High School

Description		Price	Qty	Ëxt. Price
MR44-HW	Meraki MR44 802.11ax 2.93 Gbit/s Wireless Access Point - 2.40 GHz, 5 GHz - MIMO Technology - 1 x Network (RJ-45) - 2.5 Gigabit Ethernet - Desktop, Ceiling Mountable, Wall Mountable	\$598.96	15	\$8,984.40
LIC-ENT-5YR	Meraki MR Enterprise Cloud Controller License, 5 Years - Meraki MR Series Access Point - Subscription License - 5 Year License Validation Period	\$385.96	15	\$5,789.40
MS130-24X- HW	Meraki Ethernet Switch - 24 Ports - Manageable - Gigabit Ethernet, 2.5 Gigabit Ethernet, 10 Gigabit Ethernet - 10/100/1000Base-T, 2.5GBase-T, 10GBase-X - 2 Layer Supported - 370 W PoE Budget - Optical Fiber, Twisted Pair - PoE Ports - Rack-mo	\$2,664.53	2	\$5,329.06
LIC-MS130-24- 5Y	Meraki Enterprise + Support - Subscription License - 1 License - 5 Year	\$345.21	2	\$690.42
CAT6DROP	Cat6 Drop to Access point	\$175.00	15	\$2,625.00
		S	ubtotal:	\$23,418.28

Middle School

Description		Price	Qty	Ext. Price
MR44-HW	Meraki MR44 802.11ax 2.93 Gbit/s Wireless Access Point - 2.40 GHz, 5 GHz - MIMO Technology - 1 x Network (RJ-45) - 2.5 Gigabit Ethernet - Desktop, Ceiling Mountable, Wall Mountable	\$598.96	8	\$4,791.68
LIC-ENT-5YR	Meraki MR Enterprise Cloud Controller License, 5 Years - Meraki MR Series Access Point - Subscription License - 5 Year License Validation Period	\$385.96	8	\$3,087.68
MS130-24X- HW	Meraki Ethernet Switch - 24 Ports - Manageable - Gigabit Ethernet, 2.5 Gigabit Ethernet, 10 Gigabit Ethernet - 10/100/1000Base-T, 2.5GBase-T, 10GBase-X - 2 Layer Supported - 370 W PoE Budget - Optical Fiber, Twisted Pair - PoE Ports - Rack-mo	\$2,664.53	4	\$10,658.12
LIC-MS130-24- 5Y	Meraki Enterprise + Support - Subscription License - 1 License - 5 Year	\$345.21	4	\$1,380.84



Web: www.nerdsxpress.com

Middle School

Description		Price	Qty	Ext. Price
CAT6DROP	Cat6 Drop to Access point	\$175.00	8	\$1,400.00
		Su	ibtotal:	\$21,318.32

Parker Elementary

Description		Price	Qty	Ext. Price
MR44-HW	Meraki MR44 802.11ax 2.93 Gbit/s Wireless Access Point - 2.40 GHz, 5 GHz - MIMO Technology - 1 x Network (RJ-45) - 2.5 Gigabit Ethernet - Desktop, Ceiling Mountable, Wall Mountable	\$598.96	1	\$598.96
LIC-ENT-5YR	Meraki MR Enterprise Cloud Controller License, 5 Years - Meraki MR Series Access Point - Subscription License - 5 Year License Validation Period	\$385.96	1	\$385.96
MS130-24X- HW	Meraki Ethernet Switch - 24 Ports - Manageable - Gigabit Ethernet, 2.5 Gigabit Ethernet, 10 Gigabit Ethernet - 10/100/1000Base-T, 2.5GBase-T, 10GBase-X - 2 Layer Supported - 370 W PoE Budget - Optical Fiber, Twisted Pair - PoE Ports - Rack-mo	\$2,664.53	1	\$2,664.53
LIC-MS130-24- 5Y	Meraki Enterprise + Support - Subscription License - 1 License - 5 Year	\$345.21	1	\$345.21
CAT6DROP	Cat6 Drop to Access point	\$175.00	1	\$175.00
		Su	ubtotal:	\$4,169.66

Rainbow Elementary

Description		Price	Qty	Ext. Price
MR44-HW	Meraki MR44 802.11ax 2.93 Gbit/s Wireless Access Point - 2.40 GHz, 5 GHz - MIMO Technology - 1 x Network (RJ-45) - 2.5 Gigabit Ethernet - Desktop, Ceiling Mountable, Wall Mountable	\$598.96	8	\$4,791.68
LIC-ENT-5YR	Meraki MR Enterprise Cloud Controller License, 5 Years - Meraki MR Series Access Point - Subscription License - 5 Year License Validation Period	\$385.96	8	\$3,087.68



Web: www.nerdsxpress.com

Rainbow Elementary

Description		Price	Qty	Ext. Price
MS130-24X- HW	Meraki Ethernet Switch - 24 Ports - Manageable - Gigabit Ethernet, 2.5 Gigabit Ethernet, 10 Gigabit Ethernet - 10/100/1000Base-T, 2.5GBase-T, 10GBase-X - 2 Layer Supported - 370 W PoE Budget - Optical Fiber, Twisted Pair - PoE Ports - Rack-mo	\$2,664.53	1	\$2,664.53
LIC-MS130-24- 5Y	Meraki Enterprise + Support - Subscription License - 1 License - 5 Year	\$345.21	1	\$345.21
CAT6DROP	Cat6 Drop to Access point	\$175.00	8	\$1,400.00
		Su	ibtotal:	\$12,289.10

McGlinnen Elementary

Description		Price	Qty	Ext. Price
MR44-HW	Meraki MR44 802.11ax 2.93 Gbit/s Wireless Access Point - 2.40 GHz, 5 GHz - MIMO Technology - 1 x Network (RJ-45) - 2.5 Gigabit Ethernet - Desktop, Ceiling Mountable, Wall Mountable	\$598.96	9	\$5,390.64
LIC-ENT-5YR	Meraki MR Enterprise Cloud Controller License, 5 Years - Meraki MR Series Access Point - Subscription License - 5 Year License Validation Period	\$385.96	9	\$3,473.64
MS130-24X- HW	Meraki Ethernet Switch - 24 Ports - Manageable - Gigabit Ethernet, 2.5 Gigabit Ethernet, 10 Gigabit Ethernet - 10/100/1000Base-T, 2.5GBase-T, 10GBase-X - 2 Layer Supported - 370 W PoE Budget - Optical Fiber, Twisted Pair - PoE Ports - Rack-mo	\$2,664.53	1	\$2,664.53
LIC-MS130-24- 5Y	Meraki Enterprise + Support - Subscription License - 1 License - 5 Year	\$345.21	1	\$345.21
CAT6DROP	Cat6 Drop to Access point	\$175.00	9	\$1,575.00
		Su	ubtotal:	\$13,449.02



Email: dbarlow@nerdsxpress.com

Web: www.nerdsxpress.com

Administration

Description		Price	Qty	Ext. Price
MR44-HW	Meraki MR44 802.11ax 2.93 Gbit/s Wireless Access Point - 2.40 GHz, 5 GHz - MIMO Technology - 1 x Network (RJ-45) - 2.5 Gigabit Ethernet - Desktop, Ceiling Mountable, Wall Mountable	\$598.96	1	\$598.96
LIC-ENT-5YR	Meraki MR Enterprise Cloud Controller License, 5 Years - Meraki MR Series Access Point - Subscription License - 5 Year License Validation Period	\$385.96	1	\$385.96
CAT6DROP	Cat6 Drop to Access point	\$175.00	1	\$175.00
		Su	ubtotal:	\$1,159.92

BOND

Ē

Description		Price	Qty	Ext. Price
BOND	Bond Cost	\$1,137.06	1	\$1,137.06
		Su	btotal:	\$1,137.06



Email: dbarlow@nerdsxpress.com

Web: www.nerdsxpress.com

Form 470 Application Number: 240015410 Clintondale 2024 470 Cat 2

Quote Information:

Quote #: 003213 Version: 1 Delivery Date: 02/19/2024 Expiration Date: 03/18/2024 Prepared for: **CLINTONDALE COMM SCHOOL DIST** 35100 LITTLE MACK AVE CLINTON TWP, MI 48035 Marie Zuk Prepared by:

Nerds Xpress Dustin Barlow 313-460-0407 Fax 313-887-1336 dbarlow@nerdsxpress.com



mzuk@ctpartners.net

Quote Summary

Description	Amount
High School	\$23,418.28
Middle School	\$21,318.32
Parker Elementary	\$4,169.66
Rainbow Elementary	\$12,289.10
McGlinnen Elementary	\$13,449.02
Administration	\$1,159.92
BOND	\$1,137.06
Total:	\$76,941.36

Payment Options

Description	Payments	Interval	Amount
Term Options			
Cash	1	One-Time	\$76,941.36

Summary of Selected Payment Options

Description	Amount
Term Options: Cash	
Total of Payments	\$76,941.36

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Main: 313-887-0727

Email: dbarlow@nerdsxpress.com

Web: www.nerdsxpress.com



Nerds Xpress

CLINTONDALE COMM SCHOOL DIST

Signature:	Disks Br
Name:	Dustin Barlow
Title:	Principal
Date:	02/19/2024

Signature:		
Name:	Marie Zuk	the second se
Data:		

ATLANTIC SPECIALTY INSURANCE COMPANY

intact surety 605 Highway 169 North, Suite 800 Plymouth, Minnesota 55441

Bid Bond

CONTRACTOR:

(Name, legal status and address)

Auxiom, LLC

929 W University Ste 200

Rochester, MI 48307

OWNER:

(Name, legal status and address)

Clintondale Community Schools

35100 Little Mack Ave.

Clinton Twp., MI 48035

BOND AMOUNT: Five Percent (5%) of Amount Bid

PROJECT:

(Name, location or address and Project number, if any)

Clintondale Community Schools

Data Network and Wireless Upgrade

Clinton Township, Michigan

Signed and and and the 1 File

SURETY: (Name, legal status and principal place of business)

Atlantic Specialty Insurance Company 605 Highway 169 North, Suite 800 Plymouth, Minnesota 55441

> This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind the optimation and constructions, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accessors the bid of the Contractor within the time accessing in the bid documents, or within such time restor as may be are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be are such that if the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material functional outer the encoded of the owner, for the ratio performance of such contract and for the prompt peyment of abor and material specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by and this then the obligation shell be still and used in the owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not

day of February	2024	
Micole Mylighe	Auxiom, LLC	
Nicole McTighe (Witness)	- Zi	, Principal (Seal)
Andalon Hell	Atlantic Specialty Insurance	CEO (Title)
Anna Vander Hoff (Witness)	LA SKelley	(Surety)
The language in this document conforms over it is in	Ashley Skelly, Attorney-In-Fact	(Title), (Seal)

inguage in this document conforms exactly to the language used in AIA Document A310 - Bid Bond 2010 edition.



Power of Attorney

KNOW ALL MEN BY THESE PRESENTS, that ATLANTIC SPECIALTY INSURANCE COMPANY, a New York corporation with its principal office in Plymouth, Minnesota, does hereby constitute and appoint: James D. Kapnick, Jerald J. Van Buren, Jr., Robert V. Weiland, Jason McLelland, Heidi Schluessler, Ashley Skelly, each individually if there be more than one named, its true and lawful Attorney-in-Fact, to make, execute, seal and deliver, for and on its behalf as surety, any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof; provided that no bond or undertaking executed under this authority shall exceed in amount the sum of: unlimited and the execution of such bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof in pursuance of these presents, shall be as binding upon said Company as if they had been fully signed by an authorized officer of the Company and sealed with the Company seal. This Power of Attorney is made and executed by authority of the following resolutions adopted by the Board of Directors of ATLANTIC SPECIALTY INSURANCE COMPANY on the twenty-fifth day of September, 2012:

Resolved: That the President, any Senior Vice President or Vice-President (each an "Authorized Officer") may execute for and in behalf of the Company any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof, and affix the seal of the Company thereto; and that the Authorized Officer may appoint and authorize an Attorney-in-Fact to execute on behalf of the Company any and all such instruments and to affix the Company seal thereto; and that the Authorized Officer may at any time remove any such Attorney-in-Fact and revoke all power and authority given to any such Attorney-in-Fact.

Resolved: That the Attorney-in-Fact may be given full power and authority to execute for and in the name and on behalf of the Company any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof, and any such instrument executed by any such Attorney-in-Fact shall be as binding upon the Company as if signed and sealed by an Authorized Officer and, further, the Attorney-in-Fact is hereby authorized to verify any affidavit required to be attached to bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof.

This power of attorney is signed and sealed by facsimile under the authority of the following Resolution adopted by the Board of Directors of ATLANTIC SPECIALTY INSURANCE COMPANY on the twenty-fifth day of September, 2012:

Resolved: That the signature of an Authorized Officer, the signature of the Secretary or the Assistant Secretary, and the Company seal may be affixed by facsimile to any power of attorney or to any certificate relating thereto appointing an Attorney-in-Fact for purposes only of executing and sealing any bond, undertaking, recognizance or other written obligation in the nature thereof, and any such signature and seal where so used, being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.

IN WITNESS WHEREOF, ATLANTIC SPECIALTY INSURANCE COMPANY has caused these presents to be signed by an Authorized Officer and the seal of the Company to be affixed this twenty-seventh day of April, 2020.





repontin

Paul J. Brehm, Senior Vice President

On this twenty-seventh day of April, 2020, before me personally came Paul J. Brehm, Senior Vice President of ATLANTIC SPECIALTY INSURANCE COMPANY, to me personally known to be the individual and officer described in and who executed the preceding instrument, and he acknowledged the execution of the same, and being by me duly sworn, that he is the said officer of the Company aforesaid, and that the seal affixed to the preceding instrument is the seal of said Company and that the said seal and the signature as such officer was duly affixed and subscribed to the said instrument by the authority and at the direction of the Company.



fism Nash

Notary Public

By

I, the undersigned, Secretary of ATLANTIC SPECIALTY INSURANCE COMPANY, a New York Corporation, do hereby certify that the foregoing power of attorney is in full force and has not been revoked, and the resolutions set forth above are now in force. Signed and sealed. Dated 15th ______ day of February 2024

This Power of Attorney expires January 31, 2025



2/5 Bar

Kara Barrow, Secretary



÷

OUTSMART CHAOS

Data Network and Wireless Upgrade

Clintondale Community School District

ERATE Category 2 Wireless Access Points, Switches

ERATE 470 Number: 240015410

20-Feb, 2024

Primary Contact: Marie Zuk mzuk@ctpartners.net 810-223-0055 35100 Little Mack Ave. Clinton Township, MI 48035-2633

Auxiom USAC/ERATE SPIN Number: 143051223 Auxiom FCC Registration Number: 0027962901

> Prepared by: Matt Opificius Director of Professional Services matto@auxiom.com 586.210.9020 929 W. University Dr. Rochester, MI 48307

Executive Summary

Auxiom has partnered with **Juniper Networks** to prepare an RFP response package for the Clintondale Community School District Data Network and Wireless Upgrade request for proposals, for E-Rate 470 # 240015410. This includes pricing for network hardware, required accessories, software, manufacturer support, and any required Professional Services.



This proposals is inclusive of the following hardware categories.

- Network Switches
- Wireless Access Points
- Structured Cabling Solutions

Pricing Summary

Base Bid - Network Switching and Wireless	\$67,611.08
Voluntary Alternative Bid - Network Switching and Wireless	Add \$7,499.93 Adds virtual network assistant component to the licensing. Not E-rate eligible.
Base Bid - Structured Cabling	\$16,164.50
Base Bid - Firewall	\$77,204.90

Please see the attached itemized quote, included at the end of this RFP response document, for all additional and optional components.

RFP Requirements

- 42x Medium Density Wireless Access Point, 5-year licensing.
- 42x Cat6 data drop for wireless access point.
- 9x 24-port Multigigabit PoE+ network switch, with 5-year licensing.
- 1x Enterprise firewall with 5-year software licensing, manufacturer support, estimated 90-day logging capabilities, installation.
 - Ongoing management contract for 36-months.

Product Summary

Network Switches: Juniper Networks, Mist AI cloud-managed, network switch hardware. This hardware includes a lifetime hardware warranty from the manufacturer, including access to software updates. The Juniper Networks EX and QFX series network switch hardware is an enterprise class switching system, support full CLI and web-based cloud managed of the solution. Both fixed chassis and modular systems are available, with fixed or redundant power supplies. A variety of port configuration options are available.



Wireless Access Points: Juniper Networks Mist AI cloud-managed wireless access point hardware. Access points are available in a variety of configurations, including 4x4:4 radios, 2x2:2 radios, multi-gigabit, WiFi 6, and WiFi 6E.



Both of these systems include a "single pane of glass" cloud management system for the network switching, routing, and wireless solutions.

Solution Design Requirements and Assumptions

Upon review of the RFP document, Auxiom has provided compatible SKU quantities based on the recommendations in the RFP document.

Included Equipment and Services Summary

Network Switching

Auxiom has included the <u>Juniper Networks EX4100 MP</u> series PoE++ switches in this proposal for the Access Layer Switching. These switches are a highly robust, secure, cloud-enabled switch, managed with the Mist AI cloud platform, as well as via a command-line interface. The <u>Juniper Networks EX4100</u> series are available in a variety of port configurations.

Manufacturer data sheets for included products, can be located on the manufacturer's website, listed here:

1. Juniper Networks EX4100 series (Base bid with MP series)

https://www.juniper.net/content/dam/www/assets/datasheets/us/en/switches/ex4100-line-of-ethernetswitches-datasheet.pdf

- Juniper Networks EX4100-F series https://www.juniper.net/content/dam/www/assets/datasheets/us/en/switches/ex4100-f-line-ofethernet-datasheet.pdf
- Juniper Networks EX4400 series https://www.juniper.net/content/dam/www/assets/datasheets/us/en/switches/ex4400-line-of-ethernetswitches-datasheet.pdf
- 4. Juniper Networks EX4600 series

https://www.juniper.net/content/dam/www/assets/datasheets/us/en/switches/ex4600-ethernet-switchdatasheet.pdf

5. Juniper Networks EX4650 series

https://www.juniper.net/content/dam/www/assets/datasheets/us/en/switches/ex4650-ethernet-switchdatasheet.pdf

 Juniper Networks QFX5120 series https://www.juniper.net/content/dam/www/assets/datasheets/us/en/switches/qfx5120-ethernetswitch-datasheet.pdf

Please see the attached quote for details, which includes the following items:

Required Hardware

- (9) Access Layer Switch 24 port MultiGigabit PoE++: Quantity 9; Juniper EX4100-48MP PoE++ Network Switch
 - One (1) 920-watt power supply, and US power cord, is included with the hardware. This
 provides 740 watts of PoE+ power with the included modular single power supply

configuration.

- Recommended Option: Add an additional (redundant) power supply and power cord. These are modular, hot-swappable, power supplies.
- · Range of possible VLAN IDs: 1 to 4094
- Port Density: Total of 56 ports/interfaces
 - 24x 1/2.5/5 GbE PoE++ Copper Ports
 - 4x 10GbE SFP/SFP+ Ports included, no additional module required.
 - 4x 10GbE/25GbE SFP28 ports, these ports are intended to be used with DAC cables for virtual chassis.
- Up to ten (10) switches can be in a Virtual Chassis (stacking) configuration together. No
 additional licensing or hardware is required for stacking, beyond stacking cables.
- · Appropriate Stacking Cables and quantities listed on proposal as optional items.
- Management software is listed on the quote. This includes Juniper/Mist Wired Assurance, and JTAC Care Core Services, for a duration of five (5) years.
 - Virtual Network Assistant (VNA) licensing is available as an optional item, and is recommended.

Additional and Optional Hardware

- · Fiber Optic SFP+ and/or SFP28 modules can be quoted and purchased upon request.
- Any required optics, stack cables, and power supplies, as described in the RFP request, have been
 included in the RFP response. If these items were not specified, or described, in the request for
 proposal document, then these items have not been included in the base bid pricing, but are
 available to purchase separately.

Software Licensing

Standard, Advanced, and Premium Features

Please reference page 61 of the Juniper licensing guide, linked below, for licensing requirements on the EX series switches. Switches come with a "standard" license. Additional features are available in the "Advanced" and "Premium" Licenses.

https://www.juniper.net/documentation/us/en/software/license/licensing/licensing.pdf

Mist Wired Assurance, with JTAC Care Core

Auxiom has included a bundled product SKU for Mist Wired Assurance. This bundled SKU includes the **Mist Cloud Management Software, as well as JTAC Care Core Support**. JTAC Care Core is the most basic support option available from Juniper Networks. Please see the section, <u>Manufacturer Support</u>, for additional support options.

Manufacturer Support and Warranty

The Juniper Networks EX4100, EX4100-F, EX4400, EX4600, and EX4650 series hardware includes the Juniper Networks Enhanced Limited Lifetime Warranty on hardware. Details regarding this can be located on the manufacturer's website, listed here: https://support.juniper.net/support/pdf/warranty/enhanced-limited-lifetime-warranty-ex-series.pdf

Juniper Networks JTAC Care Core support service, has been bundled with the Mist Wired Assurance software, included in this proposal. A comparison of the in-scope services with JTAC Care Core, can be located on the manufacturer's website, listed here:

https://www.juniper.net/content/dam/www/assets/datasheets/us/en/services/care-services-datasheet.pdf

Wireless Access Points

Auxiom has included the Juniper Networks Mist AP33 wireless access points in this proposal for the Wireless Access Point requirement. These access points are a modern, Al-driven and cloud-based wireless platform.

Manufacturer data sheets for included products, can be located on the manufacturer's website, listed here:

Mist AP24 Access Point

https://www.juniper.net/content/dam/www/assets/datasheets/us/en/access-points/ap24-access-pointdatasheet.pdf

Mist AP33 Access Point (Base bid)

https://www.juniper.net/content/dam/www/assets/datasheets/us/en/access-points/ap33-access-pointdatasheet.pdf

- Mist AP34 Access Point https://www.juniper.net/content/dam/www/assets/datasheets/us/en/access-points/ap34-access-pointdatasheet.pdf
- Mist AP43 Access Point https://www.juniper.net/content/dam/www/assets/datasheets/us/en/access-points/ap43-access-pointdatasheet.pdf
- Mist AP45 Access Point https://www.juniper.net/content/dam/www/assets/datasheets/us/en/access-points/ap45datasheet.pdf
- Mist AP63 Outdoor Wireless Access Point

https://www.juniper.net/content/dam/www/assets/datasheets/us/en/access-points/ap63-access-pointdatasheet.pdf

Please see the attached quote for details, which includes the following items:

Required Hardware

- (42) Wireless Access Point, Indoor: Quantity 42; Juniper Networks MIST AP33-US Wireless Access Point E-Rate Bundle
 - Tri-band, quad-radio 4x4:4 802.11ax WiFi 6 on 5 GHz, 2x2:2 on 2.4 GHz.
 - Management software is listed on the quote. This includes Juniper/Mist Wireless Assurance, and JTAC support services, for a duration of one (1) year.
 - 3-year and 5-year options are also available, and listed as alternative options.
 - Virtual Network Assistant (VNA) licensing is available as an optional item, and is recommended.
 - It is recommended that this wireless access point is deployed with a PoE+ switch with a minimum of category6 wiring.

Manufacturer Support and Warranty

The Juniper Networks Mist Indoor Wireless Access Points includes the Juniper Networks Enhanced Limited Lifetime Warranty on hardware. Details regarding this can be located on the manufacturer's website, listed here: https://support.juniper.net/support/pdf/warranty/enhanced-limited-lifetime-warranty-exseries.pdf

Considerations and Recommendations

None.

Supplemental Questions

None.

Excluded Items

No items specified in the bid have been specifically excluded in this response.

End of Sale / End of Life

As of 20-Feb, 2024, there are no products included in this proposal that have either an end of sale (EOS) or end of life (EOL) date declared by the manufacturer. This information can be verified here: https://support.juniper.net/support/eol/product/ex_series/

Training

The Mist Wired and Wireless Assurance cloud management products include both virtual online training in the software platform, at no additional cost. This includes all of the necessary training to be prepared for the Juniper JNCIA-MistAI Certification Exam. Furthermore, Auxiom can create and customize a training plan for the organization upon request, for an additional cost.

Professional Services – Installation of Solutions

Installation of hardware and software included in this proposal by Auxiom's Juniper Networks Certified professional services team, has been included in this bid proposal. This includes onsite configuration and installation of hardware. Auxiom shall provide a project plan, including an implementation diagram, and project timeline, prior to the implementation of the solution.

Structured Cabling Solutions

Installation of structured cabling, including copper and fiber optic solutions, has not been included in this RFP response package.

NOTICE:

۲

If there is any information, documentation, etc. that the organization is looking for regarding this RFP, that is not listed on this document, please reach out to Auxiom to obtain.

Please reach out with any questions on our proposal to:

Auxiom Matt Opificius Director of Professional Services matto@auxiom.com 586.210.9020 929 W University Suite 200 Rochester, MI 48307

Purchasing

Please submit purchase orders to accounting@auxiom.com.

Auxiom will require proof of tax exemption, prior to purchase.

Product quote expires 180 days from the submission date of the RFP. Please contact matto@auxiom.com for revisions or extensions.

Certification Statement

Auxiom is a provider of network infrastructure solutions and professional services, based out of Rochester, MI. We are confident that our team has come up with an excellent combination of solutions, included in this bid response, for Clintondale Community School District. Among many partnerships, Auxiom is a partner and authorized reseller of Juniper Networks, Inc.

Attachments

÷

The following is a list of additional items, which have been added to this document, either by Auxiom, or because the Request for Proposals Document has required the document.

- Itemized Quote
- Iran Economic Sanctions Act Certification
- Familial Relationship Disclosure Certification
- Bid Bond
- References
- Customer Pricing Appendix
Manufacturer Introduction



Dear Customer:

On behalf of Juniper Networks, I would like to thank you for considering Juniper for your network project. Juniper Mist Al-driven wired and wireless solutions enable improving student achievement and outcomes while significantly easing the operational burden on your IT team. For this reason, leading school districts, including some of the country's largest, have standardized on Juniper. As a sampling, you can read about the experiences of Consolidated High School District 230 (Illinois), Newport News Public Schools (Virginia), Long Beach Unified School District (California), Coppell Independent School District (Texas), and Ashland School District (Oregon).

Our solution has enabled Juniper Networks to become the fastest growing company in the history of the wireless LAN industry. Gartner names Juniper a Leader in the 2022 Gartner® Magic Quadrant[™] for Enterprise Wired and Wireless LAN Infrastructure and a Leader in the 2023 Gartner® Magic Quadrant[™] for Indoor Location Services.

As you know, K-12 networks are incredibly demanding and an essential part of the educational experience. Juniper helps improve both student and educator user experiences by providing Al-driven, real-time insights into network, device, and application activities. This enables you to proactively identify and troubleshoot problems <u>before</u> users report them. Once a problem is identified, the system will dynamically capture packets and perform an automated root cause analysis. In most cases, it eliminates time travelling to remote campuses to solve tricky problems. The solution's microservices cloud architecture delivers greater reliability, unlimited scale, and automatic and non-disruptive updates/upgrades. It makes legacy controllers and their downtime upgrade processes a thing of the past.

Please allow us to demonstrate how Juniper can help you and your school. Contact your Juniper Partner or Juniper Account Sales Representative today.

Sincerely, Tom Wilburn VP Sales Al-Driven Enterprise



INDUSTRY RECOGNITION

LEADER: 2022 Gartner Magic Quadrant Wired and Wireless Access Infrastructure

LEADER: 2023 Gartner Magic Quadrant Indoor Location Services

JUNIPER GLOBAL REACH

10,400 employees 120 locations in 43 countries 24/7 availability tech support to address all customer needs

Introduction

At Juniper Networks, we strive to deliver network experiences that transform how people connect, work, and live. By challenging the inherent complexity in the 5G and cloud era, our solutions power the connections that matter most-from education to healthcare to secure banking industries. Our commitment is to advance real outcomes for network teams and every individual they serve by providing a simplified experience in running networks and those who depend on them. For education, we are relentlessly focused on putting our customers-the district's network architects, builders, and administrators-at the center of all that we do, so that the educators, students, and staff they serve—are as happy and productive as possible. Our mission is to help advance learning and achievement.

It all starts with software innovation. From the Junos operating system to Apstra and Paragon to Mist AI, we push the envelope on predictability, programmability, automation, and insights. By making **experience** the top priority, we help you build agile networks that transcend expectations. It's that simple.



JUNIPER NETWORKS, RECOGNIZED LEADER, PIONEER OF AI FOR IT

Proposed for this project is the Juniper Mist Al-Driven Digital Learning Network Ready Solution, which includes Juniper's industry recognized wired and wireless access, all driven by Mist Al. This solution has been recognized in the 2022 Gartner Magic Quadrant for Enterprise Wired and Wireless LAN Infrastructure where Gartner positioned Juniper as a Leader, furthest in completeness of vision and highest in ability to execute across all vendors.

2022 Gartner Magic Quadrant for Wired and Wireless LAN Access Infrastructure

Juniper Networks is a TOP SCORE Leader for furthest in Completeness of Vision and highest in Ability to Execute across all vendors.

Juniper Networks was recognized as a <u>Gartner</u> <u>Peer Insights™ Customers' Choice Vendor for</u> <u>Wired and Wireless LAN Access Infrastructure</u>, based on a high satisfaction rate of 4.8/5.0 across all end-user reviews. Juniper received the highest rating in this market.





The Juniper proposed solution offers unmatched capabilities giving school districts real benefits as follows:



ASSURED USER EXPERIENCES

Only solution with service levels down to the cheat session, and application level

The solution focuses on delivering great user experiences, not just managing the network. Even when the network says it is up, does not mean students, educators, or staff are happy. For every client on the district's network, the Juniper Mist Cloud is tracking 150 pre- and post-connection states in real time and understanding exactly what is happening at every moment. No more wasting valuable time chasing IT ghosts, you can focus IT efforts on maximizing learning outcomes.



SELF-DRIVING AUTOMATION

Best programmability: leader in intent-based networking and AIOps; only AI-driven support

The solution harnesses data and leverages artificial intelligence to help the IT team be proactive. When trouble occurs, automated dynamic packet captures (PCAP) are taken, and automated root cause analysis tells you exactly what is wrong with that student, educator, or staff user experience. Powerful AI-driven network tools deliver end-to-end insights for monitoring, troubleshooting, and streamlining operations and support. No more fumbling with multiple dashboards, disparate alarms, and time-consuming troubleshooting or trying to recreate intermittent troubles. Let Marvis[™] Virtual Network Assistant do the heavy work of locating and troubleshooting problems quickly so IT can solve issues fast and stay ahead of disruptions, many times without the end user being aware of the issue. When it comes time for getting your network and devices ready for assessments, let Marvis quickly identify compliant and non-compliant devices for you so you can prepare your district for assessment readiness.



CLOUD FIRST AND CLOUD READY

Bringing SaaS agility to best-in-class hardware, including weekly production updates with no downtime

The solution is designed with a modern microservices cloud to future-proof your district, increase the reliability of the network, and bring agility not possible from networks built on traditional legacy architectures. Adding more users, learning devices, or IoT devices is no problem. The solution scales as you need. Inherent to the solution is the ability for the network to evolve as rapidly as the endpoints and IoT devices that connect to it. No more fussing with cumbersome and complex controller updates along with the downtime associated with the process. With this solution, updates are pushed out bi-weekly with NO DOWNTIME, and it is 100% programmable (API driven).



LOCATION-ENGAGEMENT

Engage visitors and associates digitally without overlay systems

The solution can make your district's wireless network more valuable by enabling location and engagement services. Enhance your business and operational strategic initiatives such as boosting user engagement, locating assets, and supporting contact tracing. By leveraging Juniper's patented Bluetooth technology antenna array, quickly identify people and assets, and engage people on their devices in the network and provide engagement services that are unparalleled. These are all executed with ease and accuracy through optional software subscriptions, built on virtual BLE, machine learning, and integrated IoT technologies that eliminate the need for costly, inaccurate overlay hardware and software solutions commonly found in lesser competitive offerings.

WHAT JUNIPER BRINGS TO K-12 THAT COMPETITION CLAIMS BUT CAN'T

Juniper Benefits	What Juniper Brings to K-12	Real K-12 Customer Results
Best Operational Experience	 Simplest Ongoing Operations Become proactive with the user experience monitoring in Marvis Actions Enable a first-line helpdesk to support the network Eliminate site visits with Dynamic PCAP Reduce wired provisioning burden with dynamic port configuration Improve student safety with integrated location services Realize cloud driven bi-weekly updates for wired, wireless, and SD-WAN with no downtime 	"finally, we can measure student experience on the network, wired and wireless. We became proactive to our users. First line helpdesk solves a lot of problems themselves." "Spend 1-2 fewer days per week visiting schools to troubleshoot the network." "IT managers at school sites now have more time to focus on educational technology to foster learning, instead of troubleshooting infrastructure"
Fewest Tickets	 Self-Driving Network Reduces Tickets Deliver the best RF network for K-12 with Al-Driven Radio Resource Management (RRM) Fix problems with self-healing network without IT intervention Receive fewer troubletickets Resolve issues faster when problems occur 	">50% reduction in user opened support tickets" "zero tickets during assessment testing season. I mean ZERO" "with Juniper, we have yet to manually set a channel or power on an AP. It actually works." " 40% reduction in troubleshooting time."
Fastest Rollout	 Automated, No Mistakes Zero Touch Provisioning for wired, wireless, and SD-WAN in one cloud APs compatible with Cisco brackets Complete templatization (no CLI needed) for wired, wireless, SD-WAN Fewer templates with more flexibility Automated IoT onboarding 	"fully automated deployments for wired and wireless" "5,400 access points installed and running across 103+ schools and administrative locations in less than 10 weeks" "920 secure personal networks created for teachers' classrooms in 15 minutes" "AI-driven operations allowed IT team to install 35 to 40 APs in five hours" " < 4 hours to set up and install 45 access points"

Proposed Solution

Juniper Mist AI and Cloud Services

<u>Mist AI and Cloud Family of Services:</u> District network administrators save time and money with faster problem resolution and fewer onsite campus visits. Educators, students, and staff benefit from a network infrastructure that is more predictable, reliable, and measurable. Mist AI uses a combination of artificial intelligence, machine learning, and data science techniques to optimize user experiences and simplify operations across the wireless access, wired access, and SD-WAN domains. Key capabilities include automated event correlation, root cause identification, Self-Driving Network[™] operations, network assurance, and proactive anomaly detection.

Additionally available are:

- Marvis VNA, the first virtual network assistant purpose-built with Mist AI for enterprise WLANs, LANs, and WANs. It fundamentally transforms network operations from reactive troubleshooting to proactive remediation through self-driving actions.
- 2. Mist Access Assurance cloud service delivers zero-trust, identity-based network access control in a flexible yet simple policy framework for onboarding guest, IoT, BYOD, and corporate devices
- 3. Mist Premium Analytics, User Engagement, Asset Visibility, and IoT Assurance

Network Switches, Campus

Juniper Networks® EX Series Switches: Designed for the converged school district campus and data center to address demands for high availability, unified communications, and virtualization, EX Series switches are cloud-ready, and they offer high-performance, scalable, fixed-configuration 1GbE, and multigigabit platforms. The fixed configuration 10GbE aggregation switches are ideal for high-density campus deployments, and the modular core switches are optimized for high-density, mission-critical applications. With the EX Series, wired access networks don't have to be complex and difficult to manage. Network administrators can easily onboard, configure, and manage the switches and operate campus fabrics at scale with Juniper Mist Cloud. When the EX Series is combined with the Juniper Wi-Fi portfolio for a unified wired and wireless solution, driven by Mist AI, school districts gain simple and secure connectivity at scale. Juniper solutions reduce network complexities while addressing scalability by managing multiple devices as one. School districts can design end-to-end campus fabric architectures using Virtual Chassis technology or open, standards-based Ethernet VPN–Virtual Extensible LAN (EVPN-VXLAN) to avoid costly rip-and-replace upgrades.

Network Switches, Datacenter

Juniper Networks QFX Series Switches: QFX Series Switches, ideally suited for district traffic aggregation points and data centers, improve the efficiency of district fiber networks by aggregating traffic for WAN and Internet access transport. The QFX5100 line of Switches consists of scalable Layer 2/Layer 3 switches that are optimized for application delivery and contain a powerful feature set for virtualized data centers. The QFX10000 line of Switches offers a highly scalable, high-density network foundation for supporting today's most demanding data center and cloud environments, including midsize to large data centers, private clouds, and public clouds.

Operating System

Junos® Operating System: All Juniper switches, security platforms, and routers run Junos OS—the networking operating system that defines carrier-grade. With best-in-class protocol support, Junos OS offers the most flexible and capable CLI, including automation capabilities, open programmability for automation, and extensive libraries for Ansible, Python, Ruby, PowerShell, and others. Every Juniper device with Junos OS includes configuration management. For example, the district's network administrator can work on the switching infrastructure during the school day, writing configurations and testing, then when ready, "commit" the changes to the devices. This can even be done safely during the day since the device will not accept an incorrectly formed configuration. Junos OS can automatically recover in the event of a fat-fingered IP address or similar human error. With other network operating systems, such errors would result in significant downtime and be difficult to diagnose and resolve, often requiring a device reboot. Each Juniper device holds up to 50 previous configurations and the district gets a full audit trail of changes made for easy comparison and for rollback to a previous configuration if needed for resolving problems quickly.

Wireless Access Points

Juniper Series of High-Performance Access Points: Designed for the demands of digital learning, Juniper makes Wi-Fi predictable, reliable, and measurable by providing unprecedented visibility into the user experience. Wi-Fi, Bluetooth Low Energy (BLE), and IoT are merged with our enterprise-grade access points. They work in conjunction with the Juniper Mist Cloud architecture and Mist AI so school districts can easily customize Wi-Fi service levels, easily provide guest services, quickly identify compliant and noncompliant devices for assessment readiness, replace frustrating, time-consuming manual IT tasks with proactive automation, gain insights through detailed analytics, and leverage location-based services to support functions such as contact tracing and locating valuable assets.

Maintenance

<u>Juniper Care Services</u>: This comprehensive and flexible portfolio of support services delivers missioncritical support for Juniper hardware and software products around the clock, 365 days a year. Tailored offerings help keep your network running reliably, reduce network risk, decrease operational costs, and protect network investment.

Conclusion

Schools must be ready to seamlessly deliver digital learning across traditional, remote, or hybrid instructional models while protecting against ever-evolving cybersecurity threats and keeping students healthy and safe. For K-12 school districts, the process of procuring network equipment can be as complex and challenging as it is vital to their mission. Juniper has a deep history in helping school districts, and with our partners, we are ready to help you with your project.

Juniper Networks, driven by Mist AI, helps schools on all these fronts with a network ideally suited for all education environments, including faster and more reliable broadband and Wi-Fi connections, more effective cyber threat protection, and readiness to support value-add services such as asset location. Whether managing an entire district or a single school, Juniper's proposed solution helps support the mission of advancing learning with streamlined operations, simplified troubleshooting, and self-driving operations that let you focus on students instead of the network.

Thank you for your consideration of Juniper Networks. We leave you with the Top 10 reasons why school districts should choose Juniper Networks:

- 1. Maximizes learning outcomes through great user experiences: The first and only solution that measures the experience of every student and educator, every minute to make it better for all.
- Future-proofs your district with a modern network architecture: The only solution providing biweekly feature updates—with no downtime or the complexities of upgrading controllers or access points in controller-based architectures.
- 3. Adds bench strength to IT team: Let Marvis [™] Virtual Network Assistant do the heavy work of locating and troubleshooting problems quickly so IT can solve issues fast and stay ahead of trouble.
- 4. Stops chasing IT ghosts: Juniper's patented, dynamic packet capture technology captures packets automatically when an issue occurs. No more wasted time in truck rolls or trying after the fact to recreate the same network trouble.
- Keeps learning going with the only AI-Driven network management: Juniper provides powerful AI-Driven network tools that deliver end-to-end insights for monitoring, troubleshooting, and streamlining operations and support.
- 6. Set up personal Wi-Fi space for educators and learners: Give educators control of their classrooms with per-user, pre-shared keys. You can enable security at scale, while using the same SSID to establish Wi-Fi bubbles for classrooms, users, or IOT devices.
- 7. The network takes care of itself: Automated radio management and Al-driven, self-healing help maintain a great user experience, reducing the number of support help tickets typically associated with legacy school networks.

8. Speeds error-free network provisioning: Using 100% API-driven automation, all devices and connected clients are automatically detected and configured for faster processes, minimizing errors.

6

- 9. Enhances digital experiences with location-based services: Location-based services can be turned on with optional software subscriptions through the integrated, patented Bluetooth antenna arrays in Juniper access points to avoid battery-operated beacons.
- 10. Lowest TCO: Unlike traditional, controller-based architectures, K-12 districts with Juniper realize faster network deployments, fewer trouble tickets, faster mean time to repair, and easier, more cost-efficient operations.



QUOTE

E-RATE 470 #: 240015410

Auxiom USAC SPIN #: 143051223

Prepared For

4

Prepared By

Marie Zuk Clintondale Community School District 35100 Little Mack Ave. Clinton Township, MI 48035-2633

Phone: 810-223-0055 Email: mzuk@ctpartners.net

Matt Opificius

Auxiom

P.O. Box 80575 Rochester, MI 48308

Email: matto@auxiom.com

Quote Information

Quote#	11931
Created	13-Feb, 2024
Expires	· · · · · · · · · · · · · · · · · · ·

Quote #1: Wireless and Switches

elect One Option				Ø 4	Allow only one
Description		Price	Qty.	Disc.	Amount
Mist AP33, 1S, 5-year E- AP33-1S-5Y-E AP33 eRate bundle, Pren Performance MultiGigabil Access Point (AP33) with includes one 5yr Cloud S (default service is SUB-M mounting bracket	nium t WiFi 802.11ax Adaptive BLE ubscription	\$1,984.00	42	69 %	\$25,831.68
Mist AP33, 2S, 5-year E- AP33-2S-5Y-E		\$2,404.00	42	69 %	\$31,300.08
AP33 eRate bundle, Pren Performance MultiGigabit Access Point (AP33) with includes two 5yr Cloud St (specify SUB-MAN, SUB- AST, SUB-VNA, SUB-PM mounting bracket	t WiFi 802.11ax Adaptive BLE ubscriptions -ENG, SUB-				

		All Mandatory	
Price	Qty.	Disc.	Amoun
\$8,289.00 Each	9	70 %	\$22,380.30
	\$8,289.00	\$8,289.00 9	\$8,289.00 9 70 %

Network Switch Software...

both services and JTAC core support.

100

elect 1 option below.			(C) A	llow only one
Description	Price	Qty.	Disc.	Amount
Mist Wired Assurance, 24P, 1S, 5-Year 5 Year Wired Assurance Subscription for EX24 port switches. Includes software updates, upgrades, Cloud Subscriptions, network insights and JTAC core support; Note: If purchasing VNA, Wired Assurance is required as a pre-requisite.	\$778.00	9	48 %	\$3,641.04
Mist Wired Assurance, 24P, 2S, 5-Year 5 Year Wired Assurance and Virtual Network Assistant (VNA) Subscription for EX24 port switches. Includes software updates, upgrades, enhancements on	\$1,173.00 Each	9	48 %	\$5,489.64

Professional Services		0/	All Mandatory
Description	Price	Qty.	Amount
Professional Services, Network Switch Installation	\$891.00	9	\$8,019.00
Configure and Install one (1) Juniper Mist-managed network switch			

21

Point	\$145.00	42	\$6,090.00
Access Point			
		9/	All Mandatory
			Amount
		3	\$1,649.06
Upfront		1	\$67,611.08
Tax			$S(C_{1},0)$
	Access Point	Access Point	Access Point

ž

Quote #2: Structured Cabling

Description	Price	Qty.	Disc.	Amoun
Structured Cabling, Certified Cat6, plenum- rated: Materials and Labor	\$345.00 Each	42	\$0.00	\$14,490.00
Per-drop pricing for Cat6. Includes materials,				
abor, patch panels, certification report.				
Fluke Certified. Fire-stopping as needed, re-				
use of existing conduits and fire-stopping as nuch as possible.				
Scissor lift provided by customer if required, or				
additional charge.				
ow Voltage Print/design provided by Client,				
architect, or electrician.				
arformance Bond	NU SCHOOL	1976 Ph	3	All Mandatory

Performance Bond (base bid) - 2.5%

Upfront	

Tax

\$16,164.50

\$1,674.50

far.co

Total \$16,164,50

Quote #3: Firewall

9

÷

irewall Hardware and S			Ø	All Mandatory
Description	Price	Qty.	Disc.	Amount
Palo Alto Networks PA-1410 Firewall	\$9,995.00	1	41 %	
Includes 120GB Flash Memory.				\$5,897.05
PA-1410 Core Security Subscription	\$37,110.00	1	32 %	alexected and
Bundle 5 Year				\$25,234.80
ADVANCED THREAT PREVENTION, ADVANCED URL FILTERING, ADVANCED				
WILDFIRE, DNS SECURITY AND SD-WAN				
Palo Alto Cloud Logging Service with 1TB	\$10,000.00	1	27 %	1501 X
of storage, 5-year.				\$7,300.00
Added for additional log retention. It is estimated that 1 TB will store 90 days for the environment, however, that will depend on the raffic level and logging details.				
PANW SUPPORT: PA-1410, Partner enabled	\$9,000.00	1	27 %	
premium support, 5 years (60 months) Perm				\$6,570.00
PAN-SFP-PLUS-LR-ENC Palo Alto	\$110.00	4	\$0.00	\$440.00
Compatible 10G SFP+ module	Each	÷.		4110101

Professional Services	All Mandatory
Description	Amount
Professional Services: Firewall Configuration and Installation (fixed price)	\$11,880.00
Configuration of Palo Alto PA-1410 series firewall, and installation, to replace a Meraki MX400 series firewall.	
Implementation of App-ID Features, and Threat Prevention packages. Implementation of User-ID with Active Directory, using	

LDAP.	
Implementation of Palo Alto GlobalProtect with SAML or similar authentication method.	
Managed Services: Ongoing Support and Maintenance, 36-months	\$18,000.00
Ongoing firewall management and maintenance, for a 36- month period.	
Includes quarterly firmware upgrades, ongoing policy creation, policy adjustments, and firewall-related troubleshooting.	
Support includes up to 2.5 hours of engineer support per month, following the deployment of the solution. Additional	
hours may be purchased at a standard rate of \$198.00 per hour. Pricing can be further customized based on the needs of the district.	

		All Mandatory
Description		Amount
Performance Bond (base bid) - 2.5%		\$1,883.05
	Upfront	\$77,204.90
	Tax	\$0.00
	Total	\$77,204.90

SECTION 00 40 10 - BID PROPOSAL FORM

OWNER:	Clintondale Community Schools 35100 Little Mack Ave. Clinton Twp., MI 48035
PROJECT:	CLINTONDALE COMMUINTY SCHOOLS DATA NETWORK AND WIRELESS UPGRADE
NAME OF BIDD	DER: Auxiom, LLC

BASE BID:

Lump sum bid for all work specified and shown on the drawings as indicated for base bid in the amount of:

One hundred sixty thousand ninety dollars and eighty-seven cents

Dollars (\$_160,090.87

The Bid Proposal amount shall be shown in both words and figures. In the case of discrepancy, the amount shown is words shall govern.

BASE BID: The undersigned, having examined the Bid Documents and examined the conditions affecting the Work/Project, hereby proposes and agrees to furnish all of the labor, materials, and equipment and perform all work necessary to complete the Work/Project as required by the Bid Documents for the stipulated sum identified above and detailed in Attachment A (Cost Analysis Worksheet). The Bid Documents set forth the terms and conditions upon which the Bidder will provide a "turnkey" solution for the installation and operation of the project for use by the Owner and represents and warrants that the design, operation and functionality of the project are in accordance with the Bid Documents. All prices provided by the Bidder on this Bid Proposal Form must include all cables, connectors, equipment etc. that are necessary to the make the project fully operational for the intent and purpose stated in the Bid Documents

BID SECURITY

Enclosed herewith find (Certified Check)/ (Bid Bond) in the amount of \$<u>8,049.02</u> being five percent (5%) of the maximum Bid Proposal herein, made payable to Clintondale Community Schools or naming Clintondale Community Schools as obligee. The proceeds of which are to remain the property of Clintondale Community, if the Bidder does not, within ten (10) days after notice of the acceptance of Bid Proposal, enter into the Contract.

TAXES

Please identify the amount, if any, of this Bid Proposal that has been attributed to sales or use tax. If an amount has been attributed to such tax, please identify which components of the Bid to which the tax has been attributed.

N/A

SUBCONTRACTORS

Bidders must provide attach complete list of proposed subcontractors (one per discipline), if any are proposed to be utilized on the project. Listing two or more subcontractors per discipline will be grounds for disqualification. N/A

EXCEPTIONS

Any Exceptions to the terms and conditions contained in the RFP or contract are identified below:

N/A

ADDENDA

This RFP incorporates the following Addenda:

Addendum No	Dated	Addendum No	Dated
Addendum No	Dated	Addendum No	Dated
Addendum No	Dated	Addendum No	Dated

BID PROPOSAL FORM SUPPLEMENTS:

The following Bid Form Proposal Supplements are attached hereto and are considered an integral part of this Bid Proposal Form:

BID PROPOSAL FORM

- SUPPLEMENTAL A Cost Analysis Worksheet
- SUPPLEMENTAL B Unit Pricing

÷.

- SUPPLEMENTAL C Mandatory Alternates
- SUPPLEMENTAL D Voluntary Alternates
- SUPPLEMENTAL E Familial Disclosure Affidavit
- SUPPLEMENTAL F Iran Economic Sanctions Act Compliance Affidavit

BIDDER NAME:	Auxiom, LLC
ADDRESS:	929 W. University Dr, Suite 200
	Rochester, MI 48307
DATE:	February 20, 2024
TELEPHONE:	(586) 200-1515
EMAIL ADDRESS:	matto@auxiom.com
ERATE SERVICE PROVIDER NO. (SPIN)	143051223

If award is made to our firm based upon our Bid Proposal, we agree to enter into the form of Contract with the School District in accordance with this Request for Proposal, the contract and our Bid Proposal.

My signature certifies that the Bid Proposal as submitted complies with all terms and conditions as set forth in this Request For Proposal, unless specifically enumerated as an exception as part of this Bid Proposal Form.

I hereby certify that I am authorized to sign as a Representative for the Firm:

(Authorized Signature) Matt Loria

2-15-2024 (Title) CEO

BID PROPOSAL FORM

4

SUPPLEMENTAL A - COST ANALYSIS WORKSHEET

BASE BID BREAKDOWN

High School				
Part No.	Description	Qty	Unit Price	Ext. Price
B-AP33-1S-5Y-E	Mist AP33 eRate Bundle with 5 Year License	15	615.04	9,225.60
EX4100-24MP	Juniper EX4100-24MP MultiGig Network Switch	2	2486.70	4973.40
SUB-EX24-1S-5Y-COR	5 Year Wired Assurance Subscription for EX 24 Port Switches	2	404.56	809,12
Cabling	Per-drop pricing for Cat6, includes materials, labor, patch panels, certification report, and Fluke Certified	15	345.00	5175.00
				-70
				· · · · · · · · · · · · · · · · · · ·
Total				\$20,183.12

Middle School				
Part No.	Description	Qty	Unit Price	Ext. Price
B-AP33-1S-5Y-E	Mist AP33 eRate Bundle with 5 Year License	8	615.04	4,920.32
EX4100-24MP	Juniper EX4100-24MP MultiGig Network Switch	4	2486.70	9946.80
SUB-EX24-1S-5Y-COR	5 Year Wired Assurance Subscription for Ex 24 Port Switch	ns 4	404.56	1618.24
Cabling	Per-drop pricing for Cat6, includes materials, labor, patch panels, certification report, and Fluke Certified	8	345.00	2760.00
		24		
			·	
Total				\$19,245.36

Parker Elementary				
Part No.	Description	Qty	Unit Price	Ext. Price
B-AP33-1S-5Y-E	Mist AP33 eRate Bundle with 5 Year License	1	615.04	615.04
EX4100-24MP	Juniper EX4100-24MP MultiGig Network Switch	1	2486.70	2486.70
SUB-EX24-1S-5Y-COR	5 Year Wired Assurance Subscription for EX 24 Port Switch	es 1	404.56	404.56
Cabling	Per-drop pricing for Cat6, includes materials, labor, patch panels, certification report, and Fluke Certified	1	345.00	345.00
			-	
Total				\$3,851.30

Rainbow Elementary				
Part No.	Description	Qty	Unit Price	Ext. Price
B-AP33-1S-5Y-E	Mist AP33 eRate Bundle with 5 Year License	8	615.04	4920.32
EX4100-24MP	Juniper EX4100-24MP MultiGig Network Switch	1	2486.70	2486.70
SUB-EX24-1S-5Y-COR	5 Year Wired Assurance Subscription for EX 24 Port Switch	es 1	404.56	404.56
Cabling	Per-drop pricing for Cat6, includes materials, labor, patch panels, certification report, and Fluke Certified	8	345.00	2760.00
				·
				<u> </u>
Total		1		\$10,571.58

SUPPLEMENTAL A - COST ANALYSIS WORKSHEET

McGlinnen Elementary				
Part No.	Description	Qty	Unit Price	Ext. Price
B-AP33-1S-5Y-E	Mist AP33 eRate Bundle with 5 Year License	9	615.04	5535.36
EX4100-24MP	Juniper EX4100-24MP MultiGig Network Switch	1	2486.70	2486.70
SUB-EX24-1S-5Y-COR	5 Year Wired Assurance Subscription for EX 24 Port Switches	1	404.56	404.56
Cabling	Per-drop pricing for Cat6, includes materials, labor, patch panels, certification report, and Fluke Certified	9	345.00	3105.00
· · · · · · · · · · · · · · · · · · ·				
Total				\$11,531.62

Administration				
Part No.	Description	Qty	Unit Price	Ext. Price
B-AP33-1S-5Y-E	Mist AP33 eRate Bundle with 5 Year License	1	615.04	615.04
Cabling	Per-drop pricing for Cat6, Includes materials, labor, patch panels, certification report, and Fluke Certified	1	345.00	345.00
Tatal				
Total			Admin Total	\$960.04
Performance Bond				\$5,206.61
Base Bid Total				\$160,090.87

SUPPLEMENTAL B - UNIT PRICING

All bid proposals shall include a detailed Bill of Materials that notes each item, part number, and unit price.

Provide this Bill of Materials, attached to and submitted with the Bid Proposal. These unit costs, which shall be considered firm pricing during the contract period and not subject to change, will be used to determine costs for additions and deletions during the contract period. The Owner reserves the right to adjust any or all quantities at any time.

In additional to the required Bill of Materials, include the following Unit Prices.

UP1	Cost to provide and install (1) Category 6 data drop including cable, jacks, terminations, testing and labeling	\$ 345.00
UP2	Cost to provide and install (2) Category 6 data drops including cable, jacks, terminations, testing and labeling	\$ 690.00
UP3	Cost to provide and install (1) 48 port Category 6 patch panel	Included in cost of data \$drops provided as needed

Section 27 10 00 - COMMUNICATIONS CABLING

Section 27 20 00 - NETWORK EQUIPMENT

	Cost to provide, install and program an MR44 wireless access point. Do not include Category 6 cabling price.	\$ 145.00
UP5	Cost for the Meraki MR Enterprise License and Support, 5 year	\$ Included in AP Bundle
UP6	Cost to provide, install and program an MS130-24X switch.	\$ 891.00
UP7	Cost for Meraki MS130-24/24P/24X Enterprise License and Support, 5 year.	\$ 404.56

SUPPLEMENTAL C - MANDATORY ALTERNATES

Mandatory Alternate 1: None at this time.	
Add/Deduct	Dollars (\$)
Mandatory Alternate 2:	
Add/Deduct	Dollars (\$)
Mandatory Alternate 3:	
Add/Deduct	Dollars (\$)
Mandatory Alternate 4:	
Add/Deduct	Dollars (\$)
Mandatory Alternate 5:	
Add/Deduct	Dollars (\$)

SUPPLEMENTAL D - VOLUNTARY ALTERNATES

VOLUNTARY ALTERNATE 1:

Add/Deduct/No Change

Mist Wired Assurance, 24P, 2s, 5-Year (Includes Marvis) Dollars (\$_\$5,489.64_)

VOLUNTARY ALTERNATE 2:

Add/Deduct/No Change

_____ Dollars (\$______)

VOLUNTARY ALTERNATE 3:

Add/Deduct/No Change

_____ Dollars (\$______)

SUPPLEMENTAL D - VOLUNTARY ALTERNATES

SUPPLEMENTAL E - FAMILIAL DISCLOSURE AFFIDAVIT

The undersigned, the owner or authorized officer of <u>Auxiom LLC</u> (the "Bidder"), pursuant to the familial disclosure requirement provided in the Clintondale Community Schools (the "School District") Request For Proposals, hereby represents and warrants that, except as provided below, no familial relationships exist between the owner or any employee of the Bidder, and any member of the Board of Education of the School District or the Superintendent of the School District.

List any Familial Relationships:

NONE

BIDDER:	
---------	--

Auxiom LLC

By: < Matt Loria Title:

C.E.O.

STATE OF MICHIGAN COUNTY OF Oakland

This instrument was a MaiH LOV (A	ecknowledged before me o	on the 12th day of February, 2024by
ž.	NUMBER OF THE	NICOLE MCTighe, Notary Public
	NOTARL	Macomb County, Michigan
	PUBLIC OF NIC 2024 CP	My Commission Expires: 1/14/2024
	OF MICH	Acting in the County of: <u>Oakland</u>

SUPPLEMENTAL E - FAMILIAL DISCLOSURE AFFIDAVIT

SUPPLEMENTAL F - AFFIDAVIT OF COMPLIANCE - IRAN ECONOMIC SANCTIONS ACT

Michigan Public Act No. 517 of 2012

The undersigned, the owner or authorized officer of the below named applicant (the "Applicant"), pursuant to the compliance certification requirement provided in the Clintondale Community Schools (the "School District") Request For Proposals for Data Network and Wireless Upgrades (the "RFP"), hereby certifies, represents and warrants that the Applicant (including its officers, directors and employees) is not an "Iran linked business" within the meaning of the Iran Economic Sanctions Act, Michigan Public Act No. 517 of 2012 (the "Act"), and that in the event Applicant is awarded a contract as a result of the aforementioned RFP, the Applicant will not become an "Iran linked business" at any time during the course of performing the Work or any services under the contract.

The Applicant further acknowledges that any person who is found to have submitted a false certification is responsible for a civil penalty of not more than \$250,000.00 or 2 times the amount of the contract or proposed contract for which the false certification was made, whichever is greater, the cost of the School District's investigation, and reasonable attorney fees, in addition to the fine. Moreover, any person who submitted a false certification shall be ineligible to bid on a request for proposal for three (3) years from the date it is determined that the person has submitted the false certification.

APPLICANT: Auxiom LLC, 929 W. University Dr., Suite 200, Rochester, MI 48307

Name of Applicant Bv: Matt Loria Title: C.E.O. Date: February 12, 2024 STATE OF Michigan COUNTY OF Oakland This instrument was acknowledged before me on the 12th day of FODTUDIN, 2024 by loria Control MC Macomb My Commission Expires: U 110 Acting in the County of: Oakland

SUPPLEMENTAL F - IRAN ECONOMICS SANCTION AFFIDAVIT OF COMPLIANCE



Professional Client References:

ENTITY/ CLIENT: Memphis Community Schools

ADDRESS: 34110 Bordman Rd., Memphis, Michigan 48041

CONTACT NAME / TITLE: Brian Gerstenberger – Technology Director

EMAIL: <u>bgertsenberger@memphisk12.org</u>

PHONE: 810-535-8228

SCOPE OF PROJECT: Network switch configuration, network installation, Juniper Mist hardware and software, set up Mist cloud-based network mgmt. platform installing switches, upgrading firmware on devices, install network switches, testing network performance and functionality, create documentation, inventory of hardware

ENTITY/ CLIENT: Port Huron Area School District

ADDRESS: 2720 Riverside Dr., Port Huron, Michigan 48060

CONTACT NAME / TITLE: Phil Hudson – Technology Director

EMAIL: phudson@phasd.us

PHONE: 810-455-4118

SCOPE OF PROJECT: Auxiom provided Juniper/Mist hardware and software for the replacement of the entire network, including switches and wireless, for the entire school district. Replacement of existing Juniper switches, and Aerohive Wireless APs.

ENTITY/ CLIENT: De La Salle Collegiate High School

ADDRESS: 14600 Common Rd., Warren, MI 48088

CONTACT NAME / TITLE: Joe Girardi – Director of Operations

EMAIL: jgerardi@delasallehs.com

PHONE: 586-541-6276

SCOPE OF PROJECT: Replacement of the entire network, switching and wireless, with Juniper/Mist. Migration from Extreme Network and Aerohive Wireless Access Points



FIND YOUR PURPOSE

Dear Parent/Guardian,

Congratulations! Your student has been invited to an overnight, all-expenses-paid¹ trip to sunny Phoenix, Arizona at Grand Canyon University (GCU). This is a significant accomplishment and one we hope you will consider allowing your child to attend.

During this trip, GCU will arrange and pay for your student's transportation, overnight accommodations and meals. You can learn more about this exciting opportunity during the mandatory webinar. This required webinar is offered each Tuesday at 7 pm Arizona Time and Thursday at 4 pm Arizona Time. Please register to attend one of these webinars by scanning the link below:



Upon consent, please sign the attached waiver and return to your student's university admissions counselor prior to the deadline. Once travel arrangements are secured, you will be notified, and further instructions will follow.

Congratulations! We look forward hosting your student and providing them with a memorable experience designed to help them with the college decision-making process.

Sincerely, Office of Admissions Grand Canyon University

くくくくくくくく

OVERNIGHT CAMPUS VISIT WAIVER - STUDENT PERMISSION/WAIVER OF LIABILITY & MEDICAL RELEASE FORM

This release is required for any student visiting Grand Canyon University's (GCU) campus for an overnight stay and it must be completed in its entirety. Students will NOT be allowed to participate in a GCU overnight visit without having completed and submitted this form. This event is specifically for students who are interested in attending Grand Canyon University in the future and by submitting this form you are confirming that your interest in attending GCU is genuine. In addition to this submitting this form, to be eligible to attend an overnight campus visit you must:

- Provide a copy of your transcripts, establishing your admissibility at GCU; or, apply and be accepted to GCU.
- Participate in the programmed events during your visit as requested as this event is designed to help you
 experience college life at GCU and you will not be permitted to leave campus once you arrive.
- Attend a <u>mandatory</u> webinar prior to the event, along with your parent/guardian (if you are under 18 years old), and attend an appointment after your campus visit to review your potential course schedule, transfer credits, scholarships, university tuition/fees, etc.
- Agree to abide by the rules and expectations for the program (addendum); failure to do so will be subject to
 consequences at the discretion of administration including returning home early at the traveler's expense,
 reimbursement to GCU for damages and/or a portion of the cost of the trip, revocation of admissions to GCU,
 and in the event of an illegal act, the police may be notified with charges sought.

GCU TRAVEL CANCELATION POLICY

.

By submitting this form, you understand that if GCU is purchasing a flight or reserving ground transportation on your behalf, you agree to the following:

- Once your travel date is selected, you will attend the event as scheduled. In the event of an unanticipated conflict, a request to reschedule can be made as long as it is received seven (7) days in advance of the travel date by calling the DISCOVER HOTLINE: 480-431-7723. You understand that if you fail to make a cancellation request within this timeline or fail to arrive for travel as planned, GCU will not be able to reschedule your visit and all future travel to campus will be at the visitor's expense.
- In the event of a rescheduling request, we will do our best to accommodate those submitted prior to the deadline but cannot guarantee changes due to flight cost, availability, etc.
- GCU reserves the right to change the travel date as a result of costs, availability, etc. You will be notified and
 provided an alternative date for travel should this occur.
- Cancelled flight tickets will be the property of Grand Canyon Education.
- Students are unable to change flights without authorization from GCU. Visitors who are ill or have tested
 positive for COVID-19 within five days of their campus visit are required to reschedule their visit by calling the
 DISCOVER HOTLINE: 480-431-7723.

HOUSING/ADA REQUESTS

GCU pre-assigns rooms for visitors. Changing rooms is not permitted. If a student has a preferred roommate, this request must be made at the time the campus visit is booked.

If your student should need specific housing accommodations due to specific needs, contact Student Disability Services at 602-639-6342, 855-GCU-LOPE or <u>DisabilityOffice@gcu.edu.</u>

GCU's Residential Policies: students.gcu.edu/Student-Affairs/Residence-Life

GCU RELEASE OF LIABILITY

Having read all the above guidelines, I agree to follow all the listed policies. I fully understand that violation of any policy will have consequences that may include, but are not limited to, being prohibited from engaging in activities, being expelled from the event without a refund and/or being prohibited from attending future GCU events.

I acknowledge that I may be undertaking physically dangerous activities in conjunction with the program/event, assume the risk of such activities and will not hold GCU (or any other entity or person involved in production of the

program/event) responsible for any mishaps, injuries or other damages related to this program or pertaining to travel related to the event.

NOTE: Human Anatomy Laboratory Guidelines: The cadavers are chemically preserved and pose a possible health risk. By attending this workshop, students accept that risk. Pregnant women are prohibited from attending workshops. No food or drink is allowed in the lab at any time. Photographs and video cameras are prohibited. Avoid wearing contact lenses; it is highly recommended to wear eyeglasses. Embalming solution gases may irritate the eyes. It is highly recommended that students eat prior to coming to the workshop. Act respectfully while in the anatomy lab. We acknowledge and appreciate the people who have donated their bodies to advance medical science education.

I acknowledge that a photographer or videographer contracted by the university may be present during the events. By signing below, I am granting full and irrevocable rights for the reproduction of any and all photographs, videos and/or film taken of me (and/or those of my child, if a minor) to Grand Canyon University and/or its agents or appointees for promotional use as directly related to the university and its programs and events.

If signing on behalf of a minor child and I cannot be reached in case of emergency, I, the undersigned parent or guardian of the above-named child, do hereby authorize a representative of Grand Canyon University to consent to any medical treatment or care deemed advisable.

I give consent that in the event of injury and illness, the student can be seen at the Canyon Health and Wellness clinic.

I also give consent for the student to be transported to an outside facility in the event that the health center is closed, or it is determined that a higher level of care is needed.

I hereby release, indemnify and hold harmless Grand Canyon University, its trustees, officers, agents and employees from any and all liability, damage or claim arising out of or in any way related to my participation (and/or my child's participation, if a minor) in this visit to GCU, except where such claims are due to the sole gross negligence of the college, its agents or employees.

I understand that I am not permitted to leave campus early without parental consent. I understand that leaving the program early terminates any responsibility or obligation, real or implied, that GCU and its affiliates may have for me. Leaving the program early may also cause a denial of a portion, or all, reimbursement of my travel expenses to Discover GCU, in the sole discretion of GCU.

I have read and fully understand all the provisions of the permission/release form. I have also read and agree to comply with the Visitation Policy and the guidelines outlined in the GCU Student Code of Conduct.

NOTE: All GCU events have a zero-tolerance policy concerning physical or verbal violence, illegal and prohibited substances and sexually inappropriate activities.

I EXPRESSLY UNDERSTAND AND ACCEPT ALL RISKS, KNOWN AND UNKNOWN, ARISING OUT OF MY PARTICIPATION (OR MY CHILD'S PARTICIPATION, IF A MINOR) IN THIS CAMPUS VISIT INCLUDING BUT NOT LIMITED TO INJURY, ILLNESS OR DISABILITY. I HEREBY KNOWINGLY, FREELY AND VOLUNTARILY AGREE TO RELEASE AND DISCHARGE GCU, ITS OFFICERS, DIRECTORS, EMPLOYEES, AGENTS, SPONSORS AND VOLUNTEERS FOR ANY AND ALL CLAIMS OR DAMAGES, KNOWN OR UNKNOWN, FOR DEATH, PERSONAL INJURY OR PROPERTY DAMAGE THAT MAY ARISE FROM OR SUBSEQUENTLY ACCRUE AS A RESULT OF MY PARTICIPATION IN THIS CAMPUS VISIT, RESULTING IN INJURY OR DAMAGE TO ANY THIRD PARTY, OR ME, TO THE FULLEST EXTENT PERMITTED BY LAW.

I HAVE READ THIS AGREEMENT BEFORE SIGNING IT AND FULLY UNDERSTAND AND AGREE TO ITS TERMS.

CAMPUS VISITOR INFORMATION:					
Full Name of Student:	Cell Phone:				
Student Address:					
gal Sex: Date of Birth:					
Major:	Student Email Address:				
High School Graduation Date:					
CAMPUS VISITOR ALLERGIES/MEDICA	TIONS				
	:				
Student's Allergies:					
	de special instructions: EpiPen, dosage, diabetic procedures, etc.):				
EMERGENCY CONTACT INFORMATION	<u>u</u> :				
PRIMARY Name:	Relationship:				
Phone:	Relationship: Email:				
SECONDARY Name:	Relationship:				
Phone:	Email:				
	¢.				
Campus Visitor Signature	Date				
Sampus Haller SiBristers	Pate				
Student permission forms must be sig	ned by both the student AND parent if student is under 18.				
Parent/Guardian Signature	Date				
Parent/Guardian Name:					
Phone Number:	Email Address:				
T. MARTIN					
E	2307				

а 1 Т.

ž

of the		1	
230	TR	1142	

WELCOME TO DISCOVER GCU Visitor Guidelines

We are so happy to host your campus visit at the Discover Dorm. For the comfort of all visitors, kindly observe and familiarize yourself with the following Discover GCU rules and procedures. In some cases, these guidelines may be more restrictive than the rules to which current GCU students adhere.

DISCOVER DORM ROOM RULES

Remember that visitors of the opposite sex are not allowed in any of the Discover Dorm rooms. Please refrain from engaging in any behavior that could be construed as inappropriate, threatening or harassing. Do not move any furniture within the Discover Dorm room.

GCU CAMPUS RULES

 $\mathbf{x} = \mathbf{x}$

Do not bring any drugs, alcohol, weapons (of any kind), fireworks or medication not previously disclosed on your waiver form onto the Discover Dorm property or GCU's main campus.

Smoking or vaping is not allowed at the Discover Dorm. Please use only the designated smoking areas of GCU's campus.

Take responsible care of all GCU property including your room, classroom spaces, campus shared spaces (recreational areas, dining areas, open spaces, etc.) and all equipment used.

BE READY FOR YOUR ROOM CHECK AT 11 PM

Please return to your assigned room at 10:45 pm for your 11 pm room check.

GCU will contact the parents, guardians or emergency contacts of visitors who are not accounted for at 11 pm.





DO NOT LEAVE GCU'S MAIN CAMPUS OR THE DISCOVER DORM PROPERTY

- For the safety of all, visiting students are not permitted to leave GCU's main campus or the Discover Dorm property unless on an authorized Discover GCU Shuttle.
- Please follow the agenda provided, as well as participate in all Discover programming and activities. To maintain security, attendance will be tracked during programming. Students attempting to leave GCU's main campus or the Discover Dorm property prior to the event's conclusion will be stopped by GCU's Security and the parents or legal guardians of any student who is a minor will be notified.

DISCOVER DORM CHECK-OUT PROCEDURES

The room must be vacated to prepare for the next visitor by 8 am on your departure date.

Before leaving your room, please make sure you have all your personal belongings.

Bring your luggage to the lobby, where secured storage is available.

Drop off your meal card and your completed Discover GCU Evaluation to the front desk to complete the check-out process.

Please do not discard or give the meal card to another student for any reason.

To ensure a safe and enjoyable time for every visitor, all GCU events have a zero-tolerance policy concerning physical or verbal violence, illegal and prohibited substances and inappropriate activities.



UNIVERSITY

IMPORTANT NUMBERS (OPEN 24 HOURS)

GCU SECURITY 602-639-8100

DISCOVER HOTLINE 480-431-7723

GRAND CANYON

UNIVERSIT

DISCOVER GCU'S ILLNESS AND EMERGENCY PROTOCOL

If you are feeling ill or a personal emergency arises during your stay, please do not hesitate to contact the Discover Hotline for further assistance.

¹Travel reimbursement is only available to students who demonstrate their ability to meet admissibility for the traditional campus, plus one legal guardian, from a student's home city/state to Phoenix, AZ. School/district/organizations staff, faculty and/or personnel are also eligible. To participate, the program requires a signed MOU by both the student and parent/guardian or personnel, approval of travel dates by GCU and receipts submitted per GCU requirements. Travel reimbursement thresholds vary based on location and education sector. Only one form of travel will be reimbursed, air or ground. GCU does not reimburse hotel expenses, baggage costs, early check-in or travel insurance fees. Travel reimbursement usually occurs within 45 days.

Please note, not all GCU programs are available in all states and in all learning modalities. Program availability is contingent on student enrollment.

Grand Canyon University is accredited by the Higher Learning Commission (HLCommission.org), an institutional accreditation agency recognized by the U.S. Department of Education. The information printed in this material is accurate as of NOVEMBER 2023. Approved by the Assistant Vice President of GCU Marketing on September 18, 2023. ©2023 Grand Canyon University 23GTR1142