



To: Bill Powell
Assistant Superintendent for Support Services

From: Jennifer Chiu
Director of Procurement Services

Date: January 21, 2022

Re: Special Education Equipment and Supplies / Repair Parts & Labor
Annual Contract # 22-03-4832R-RFP

The following proposals were received and opened at 3:00 p.m., Thursday, January 6, 2022, as advertised and specified in documents concerning **Annual Contract # 22-03-4832R-RFP Special Education Equipment and Supplies / Repair Parts & Labor**. The proposals received are located on pages 2-4.

- ^a Provides Assistive Technology repair service and parts for their products at no charge
- ^b Cost is covered through the hourly rate \$85/hour
- ^c No award

Award contracts to each of the vendors listed at the discount noted.

Funding: Activity Funds, Bond Funds, Grant Funds, M & O Funds

Estimated Expenditure: \$1,750,000.00

Contract Term: March 1, 2022 - February 28, 2023

Renewal: 4 Years

ja

Line 1 Equipment and Supplies (does not include medical equipment)**Line 2 Adaptive Equipment for Physical Therapy (PT)**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Communication Enhancements, LLC	20.0%
Educators Depot, Inc.	5.0%
Gamebreaker, Inc. (Don Martinez)	0.0%
Great American Mobility (Great American Scooter Co. of Humble, LLC)	18.0%
Inclusive TLC	0.0%
Independent Living Aids	5.0%
MaxiAids, Inc.	10.0%
Medicaleshop, Inc.	1.0%
National Seating and Mobility, Inc.	18.0%
Rifton Equipment (CPLLC)	25.0%
School Health Corporation	13.0%
School Specialty, LLC	35.0%
Therapro, Inc.	0.0%
Therapy Shoppe® Inc.	0.0%

Line 3 Occupational Therapy (OT)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Communication Enhancements, LLC	0.0%
Educators Depot, Inc.	5.0%
Funtastic Learning Toys (Future Business Ventures, Ltd. Co.)	5.0%
Handwriting Without Tears (No Tears Learning)	0.0%
Communication Enhancements, LLC	0.0%
Independent Living Aids	5.0%
MaxiAids, Inc.	10.0%
Rifton Equipment (CPLLC)	25.0%
School Specialty, LLC	35.0%
Therapro, Inc.	0.0%
Therapy Shoppe® Inc.	0.0%

Line 4 Music Therapy (MT)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Communication Enhancements, LLC	0.0%
Educators Depot, Inc.	5.0%
Funtastic Learning Toys (Future Business Ventures, Ltd. Co.)	5.0%
Inclusive TLC	0.0%
Independent Living Aids	5.0%
School Specialty, LLC	35.0%
Therapy Shoppe® Inc.	0.0%

Line 5 Visual Therapy (VI)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Attainment Company, Inc.	5.0%
Christal Vision	2.0%
Communication Enhancements, LLC	0.0%
Educators Depot, Inc.	5.0%
Funtastic Learning Toys (Future Business Ventures, Ltd. Co.)	5.0%
Inclusive TLC	0.0%
Independent Living Aids	5.0%
MaxiAids, Inc.	10.0%
School Specialty, LLC	35.0%
Therapro, Inc.	0.0%
Therapy Shoppe® Inc.	0.0%

Line 6 Assistive Technology (AT) - includes, but not limited to: CCTVs, braille embossers, and software for

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Attainment Company, Inc.	5.0%
Brainchild Corp.	0.0%
Christal Vision	2.0%
Communication Enhancements, LLC	20.0%
Educators Depot, Inc.	5.0%
Funtastic Learning Toys (Future Business Ventures, Ltd. Co.)	5.0%
Great American Mobility (Great American Scooter Co. of Humble, LLC)	18.0%
HIMS, Inc.	0.0%
Inclusive TLC	0.0%
Independent Living Aids	5.0%
MaxiAids, Inc.	10.0%
Medicaleshop, Inc.	1.0%
National Seating and Mobility, Inc.	18.0%
Oticon, Inc.	0.0%
Prentke Romich Company	0.0%
School Health Corporation	13.0%
Therapro, Inc.	0.0%
Therapy Shoppe® Inc.	0.0%
Tobii Dynavox, LLC	0.0%

Line 7 Equipment Repair Parts and Labor

Line 8 Hourly labor rate for repair service performed on-site.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Brainchild Corp.	1	HOUR	\$0.00 ^a
Educators Depot, Inc.	1	HOUR	\$30.00
National Seating and Mobility, Inc.	1	HOUR	\$52.32
Attainment Company, Inc.	1	HOUR	\$75.00
Great American Mobility (Great American Scooter Co. of Humble, LLC)	1	HOUR	\$85.00
HIMS, Inc.	1	HOUR	\$95.00

Line 9 Overtime labor rate for repair service performed on-site.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Great American Mobility (Great American Scooter Co. of Humble, LLC)	1	HOUR	\$0.00 ^b
National Seating and Mobility, Inc.	1	HOUR	\$0.00
Brainchild Corp.	1	HOUR	\$0.00 ^a
Educators Depot, Inc.	1	HOUR	\$45.00
HIMS, Inc.	1	HOUR	\$95.00

Line 10 Mileage charge for repair service performed on-site.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Brainchild Corp.	1	MILE	\$0.00 ^a
Great American Mobility (Great American Scooter Co. of Humble, LLC)	1	MILE	\$0.00 ^b
National Seating and Mobility, Inc.	1	MILE	\$0.52
HIMS, Inc.	1	MILE	\$1.00
Educators Depot, Inc.	1	MILE	\$2.50

Line 11 Trip charge for repair service performed on-site.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Great American Mobility (Great American Scooter Co. of Humble, LLC)	1	TRIP	\$0.00 ^b
National Seating and Mobility, Inc.	1	TRIP	\$0.00
Brainchild Corp.	1	TRIP	\$0.00 ^a
Educators Depot, Inc.	1	TRIP	\$50.00
HIMS, Inc.	1	TRIP	\$100.00

Line 12 Minimum rate for repair service performed on-site.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Great American Mobility (Great American Scooter Co. of Humble, LLC)	1	EACH	\$0.00
Brainchild Corp.	1	EACH	\$0.00
Educators Depot, Inc.	1	EACH	\$0.00
National Seating and Mobility, Inc.	1	EACH	\$24.80
HIMS, Inc.	1	EACH	\$95.00

Line 13 Minimum percent off markup for materials supplied by contractor for repair/maintenance.

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Brainchild Corp.	0.0%
Educators Depot, Inc.	75.0%
Great American Mobility (Great American Scooter Co. of Humble, LLC)	18.0%
HIMS, Inc.	0.0%
National Seating and Mobility, Inc.	0.0%
Prentke Romich Company	0.0%
Rifton Equipment (CPLLC)	25.0%

Line 14 Perkins Brailers Parts and Repair

Line 15 General Maintenance - hourly rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
MaxiAids, Inc.	1	HOUR	\$75.00

Line 16 General Maintenance - flat rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
MaxiAids, Inc.	1	FLAT RATE	\$75.00

Line 17 Minor Repairs - hourly rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
MaxiAids, Inc.	1	HOUR	\$75.00

Line 18 Minor Repairs - flat rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
MaxiAids, Inc.	1	FLAT RATE	\$756.00

Line 19 Major Repairs - hourly rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
MaxiAids, Inc.	1	HOUR	\$75.00

^c **Line 20 Major Repairs - flat rate**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
-----------------	------------	------------	--------------

^c **Line 21 Warranty Repairs - hourly rate**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
-----------------	------------	------------	--------------

^c **Line 22 Warranty Repairs - flat rate**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
-----------------	------------	------------	--------------

Line 23 Miscellaneous repair related expenses.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Brainchild Corp.	1	EA	\$0.00
Prentke Romich Company	1	EA	\$0.00
Tobii Dynavox, LLC	1	EA	\$140.00