



AGENDA
TOWN FINANCE COMMITTEE
Thursday – February 8, 2024

Hybrid

5:00 P.M.

LINK TO PARTICIPATE REMOTELY:

<https://scarboroughmaine.zoom.us/j/85856002514>

TO VIEW MEETING ONLY:

<https://www.youtube.com/channel/UCD5Y8CFy5HpXMftV3xX73aw>

Item 1. Call to Order.

Item 2. Those Present.

Item 3. Approval of Minutes: January 11, 2024

Item 4. Discussion on the following:

- 2024 Revaluation Update
- Cost to Serve [[Excel Workbook](#)]
- Impact Fee Update [[October 4, 2023 Presentation](#)]
- Section 1 of the Fiscal Policy

Item 5. Public Comment.

Item 6. Adjourn.

FY25 Budget Considerations

Please Note: For Illustrative Purposes ONLY

Actual/Future Results Will Be Dependant Upon Several Unknown Factors (TBD August 2024)

Town Council Finance Committee Meeting

Thursday, February 8, 2024

Materials Include Information &/or Estimated Modeling Illustrations on the following:

- ~ Net Budget Change References
- ~ Tax Rate Computation Considerations
- ~ Potential Commercial to Residential "Shift" Modeling
- ~ State Senior Property Tax Stabilization Program: Impact Modeling
- ~ Local Senior Property Tax Assistance Program Information

FY25 Budget Considerations

Town Council Finance Committee Meeting

Thursday, February 8, 2024

Net Budget Change References

Section 1 of 5

FY25 Budget Goal Data

Net Budget Increase if Following Town Policy

(Est. Valuation Growth at 90% of Prior Year's Growth)

- AND -

Tax Rate Change = 3% Increase

Fiscal Year	Total Town Valuation	Total Net Budget	Tax Rate	Rate/\$1,000	Tax Rate Change	Tax Rate % Change
2023	\$4,988,176,876	\$76,768,042	0.01539	\$15.39		
2024	\$5,142,583,176	\$82,127,053	0.01597	\$15.97	\$0.58	3.77%

Prior Year Growth ->	\$154,406,300
X .90 ->	\$138,965,670

Council Policy Est. <i>Prior Year Total, plus 90% of Prior Year Growth</i>	2025	\$5,281,548,846	\$86,881,479	0.01645	\$16.45	\$0.48	3.00%
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Amount of Net Budget Increase to equal 3% Tax Rate Increase	\$4,754,426
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Net Budget % Increase	5.47%
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Note: if 5% Net Budget Increase, Total = \$86,233,406 and Increase = \$4,106,353

FY25 Budget Goal Data

Average Net Budget Increase in the Past 5 Years

Fiscal Year	Taxable Valuation	% Change in Valuation	Tax Rate/1000	% Change in Tax Rate	Total Tax Levy	% Change in Annual Net Budget
2020	\$4,696,461,376	17.05%	14.70	-10.86%	\$69,037,982	4.35%
2021	\$4,727,230,976	0.66%	14.86	1.09%	\$70,246,652	1.75%
2022	\$4,845,682,776	2.51%	15.02	1.08%	\$72,782,155	3.61%
2023	\$4,988,176,876	2.94%	15.39	2.46%	\$76,768,042	5.48%
2024	\$5,142,583,176	3.10%	15.97	3.77%	\$82,127,053	6.98%

4.43%

5 Year Average

FY25 Budget Considerations

Town Council Finance Committee Meeting

Thursday, February 8, 2024

Tax Rate Computation Considerations

Section 2 of 5

Final FY24 Tax Rate Computation

Tax Commitment 8-16-2023

	2023 Budget	2024 Budget	
Municipal Gross	41,592,968	42,987,850	3.4%
Less: Debt Revenues	(932,164)	(708,503)	-24.0%
Less: TIF Revenues	(1,567,998)	(928,491)	-40.8%
Less: TIF Revenues for Operating	(297,914)	(284,512)	-4.5%
Less: Revenues	(17,199,803)	(18,255,592)	6.1%
Total Municipal - Revenues	(19,997,879)	(20,177,098)	0.9%
Municipal (Net Appropriation)	21,595,089	22,810,752	5.6%
Education Gross	58,801,486	62,052,141	5.5%
Less: Revenues	(6,851,528)	(7,792,838)	13.7%
Education (Net)	51,949,958	54,259,303	4.4%
Adult Learning	184,370	183,149	-0.7%
Less: Revenues	(104,370)	(120,738)	15.7%
Adult Learning (Net)	80,000	62,411	-22.0%
Food Services	2,041,000	2,313,735	13.4%
Less: Revenues	(2,041,000)	(2,313,735)	13.4%
Food Service (Net)	-	-	0.0%
Municipal Capital Program	8,264,872	6,904,300	-16.5%
School Capital Program	2,313,283	140,456,583	5971.7%
Total Capital Projects - Gross	10,578,155	147,360,883	1293.1%
Less: Revenues			
Municipal Capital Program Revenues	(440,319)	(965,000)	119.2%
Recreation Reserve	-	(300,000)	100.0%
Working Waterfront Reserve	-	(50,000)	
Town Bond Revenues	(5,288,010)	(3,479,800)	-34.2%
ARPA Revenues	(1,755,608)	-	-100.0%
Downtown TIF	(130,000)	(885,000)	580.8%
Municipal Capital Reserve Use	(17,435)	-	-100.0%
School Capital Reserve Use	(199,000)	(405,783)	103.9%
School Bond Revenues	(1,489,283)	(139,047,700)	9236.6%
Total C.I.P. - Revenues	(9,319,655)	(145,133,283)	1457.3%
Capital (Net Appropriation)	1,258,500	2,227,600	77.0%
Total Townwide Operating Budgets	74,883,547	79,360,066	6.0%
County Assessment	3,119,411	3,193,206	2.4%
6 month County Assessment transition (Year 1 of 5)	-	287,875	100.0%
Overlay	333,958	256,425	-23.2%
Tax Increment Financing Districts	2,019,728	3,347,632	65.7%
Credit Enhancement Agreements	1,525,197	1,411,477	-7.5%
Resident Senior Property Tax Relief Fund	340,000	320,000	-5.9%
Capital Equipment Reserve	-	-	0.0%
Homestead Exemption Reimbursement	(1,490,804)	(1,554,641)	4.3%
Business Equipment Tax Exemption (BETE)	(827,989)	(866,808)	4.7%
State Municipal Revenue Sharing (Estimate)	(3,135,000)	(3,628,179)	15.7%
Total Net Budget	76,768,048	82,127,053	7.0%

	<u>Fiscal Year</u>	<u>Taxable Value</u>	<u>Net Budget</u>	<u>Tax Rate</u>	<u>Rate/\$1,000</u>	<u>Change</u>	<u>% Change</u>
Actual	2024	\$5,142,583,176	\$82,127,053	\$0.01597	\$15.97	\$0.58	3.77%
	2023	\$4,988,176,876	\$76,768,042	\$0.01539	\$15.39		

FY25 Budget Considerations

~ Tax Rate Computation Outlook ~

For Illustrative Purposes ONLY

Actual/Future Results Will Be Dependant Upon Several Unknown Factors (TBD August 2024)

OVERLAY

Budget Consideration	FY 24 Actual	FY 25 <i>Est. If No Reval</i>	FY 25 <i>Est. With Reval</i>	Details
Overlay	\$256,425	Same or Reduce: ≤ \$256 k	Increase: > \$256 k	<p>More abatements expected 1-2 years directly following Revaluations.</p> <p>Via careful review and pre-Commitment hearings with owners, the Assessor will aim to minimize exposure/issues requiring abatements, but they are still likely to occur significantly more than in a non-reval year.</p> <p>Totals of Abatements & Mediated Settlements from Prior Reval:</p> <p>2018: \$658,000 2019: \$738,000 Total: \$1,396,000</p>

FY25 Budget Considerations

~ Tax Rate Computation Outlook ~

For Illustrative Purposes ONLY

Actual/Future Results Will Be Dependant Upon Several Unknown Factors (TBD August 2024)

TIFs & CEAs

Budget Consideration	FY 24 Actual	FY 25 <i>Est. If No Reval</i>	FY 25 <i>Est. With Reval</i>	Details
TIFs	\$3,347,632	Increase: No Reval Impact	Increase: No Reval Impact	<p>TIFs = Revenue from Captured New Value <u>Retained by the Town</u></p> <p>There is new development & value created in TIF districts YoY, so the amount of captured TIF funds is projected to increase each year.</p> <p>The Reval is not expected to impact this number. Although values will increase the Tax Rate will decrease, so TIF funds would be approx. the same whether or not there was a Reval.</p> <p>Net Neutral:</p> <p>If all captured Town TIF revenues can be used to pay for allowable budget expenditures, it is possible for TIFs to have no Net effect on the budget</p>
CEAs	\$1,411,477	Increase: No Reval Impact	Increase: No Reval Impact	<p>CEAs = Revenue from Captured New Value in TIFs <u>to Developer(s)</u></p> <p>There is new development & value created in TIF districts YoY, so the amount of captured TIF funds (and thus CEA funds) is projected to increase each year.</p> <p>The Reval is not expected to impact this number. Although values will increase the Tax Rate will decrease, so CEA funds would be approx. the same whether or not there was a Reval.</p>

FY25 Budget Considerations

~ Tax Rate Computation Outlook ~

For Illustrative Purposes ONLY

Actual/Future Results Will Be Dependant Upon Several Unknown Factors (TBD August 2024)

Homestead & BETE Reimbursements

Budget Consideration	FY 24 Actual	FY 25 <i>Est. If No Reval</i>	FY 25 <i>Est. With Reval</i>	Details
Homestead Reimbursement	\$1,554,641	Decrease: \$1,340,024	Decrease: \$1,125,465	FY24: $(23,500 \times 5,456) \times 0.01597 \times .76^* = 1,556,183$ (but 33 accts < 23,500) FY25-No Reval Rough Est: $(19,500 \times 5,500) \times 0.01644^{**} \times .76 = \$1,340,024$ FY25-w/ Reval Rough Est: $(25,000 \times 5,500) \times 0.01077^{***} \times .76 = \$1,125,465$
BETE Reimbursement	\$866,808	Decrease: \$740,435	Increase: \$888,525	FY24: $(115,483,700 \times .94) \times 0.01597 \times 0.50^* = \$866,808$ FY25-No Reval Rough Est: $(115,483,700 \times .78^{****}) \times 0.01644^{**} \times 0.50 = \$740,435$ FY25-w/ Reval Rough Est: $(165,500,000^{****} \times 100\%) \times 0.01077^{***} \times 0.50 = \$888,525$

Notes:

- * State's Fixed Reimbursement Rates (not reval-related): Homestead = .76 & BETE = .50
- ** 0.01644 = Est. Tax Rate if No Reval and 3% Tax Rate Increase YoY
- *** 0.01077 = Rough Est. of Possible Reval Outcome Tax Rate = See "Shift" Modeling Scenario B
- **** 165.5 M = Rough Est. of Possible Reval Outcome for BETE Value
- ***** .78 = Estimated Certified Ratio if No Reval, which Reimbursements must be adjusted by

FY25 Budget Considerations

Town Council Finance Committee Meeting

Thursday, February 8, 2024

Modeling of Potential Commercial to Residential "Shift"

Section 3 of 5

	A	B	C	D	E	F	G	H
1	Modeling Exercise Example Template							
2	<i>Actual/Future Results Will Be Dependant Upon Several Currently Unknown Factors (TBD August 2024)</i>							
3								
4		Taxable Assessed Value					Total	Total
5		Residential	Commercial	Industrial	Personal Prop	Total Taxable	Residential	Non-Residential
7	Actual FY24 (4/1/2023)	3,847,211,900	937,189,576	247,722,500	110,459,200	5,142,583,176	3,847,211,900	1,295,371,276
8	% of Total	74.8%	18.2%	4.8%	2.1%		74.8%	25.2%
10	Est. FY25 (4/1/2024)	B7 x B15	C7 x C15	D7 x D15	E7 x E15	B10+C10+D10+E10	B10	C10+D10+E10
11	% of Total	B10 / F10	C10 / F10	D10 / F10	E10 / F10			
12								
13								
14							Resulting % of Town Valuation	
15	Avg. % Increase (Assessed Value)	#	#	#	#			
16		Residential	Commercial	Industrial	Personal Prop		Residential	Commercial
18	Avg % Tax Bill Change, If Net Budget Change equals ____*						G10 / F10	H10 / F10
19		_____ %	_____ %	_____ %	_____ %			
20								
21								
22								
23								
24								
25								
26								
27								
28								
29								

Figures Needed to Produce Modeling Outcomes

* _____ : Est % Change of Tax Levy (Net Budget: FY24 to FY25)

Avg % Change in Assessed Value for:

Residential : # Industrial : #

Commercial : # Pers. Prop. : #

Potential "Shift" - Modeling Exercise Examples
If YoY Net Budget Change in FY25 = 0% or No Change

*** For Illustrative Purposes ONLY ***

Actual/Future Results Will Be Dependant Upon Several Unknown Factors (TBD August 2024)

					Resulting % of Town Valuation	Resulting Mill Rate	Total Town Value	Townwide Assess Change
A	Avg. % Increase (Assessed Value)	60%	50%	50%	20%			
		Residential	Commercial	Industrial	Personal Prop	Residential	Commercial	
	Avg % Tax Bill Change * If 0 % Net Budget Increase	2.0%	-4.4%	-4.4%	-23.5%	76.3%	23.7%	10.18 8.07 B 57%
B	Avg. % Increase (Assessed Value)	60%	45%	45%	20%			
		Residential	Commercial	Industrial	Personal Prop	Residential	Commercial	
	Avg % Tax Bill Change * If 0 % Net Budget Increase	2.8%	-6.9%	-6.9%	-22.9%	76.9%	23.1%	10.26 8.00 B 56%
C	Avg. % Increase (Assessed Value)	60%	40%	40%	20%			
		Residential	Commercial	Industrial	Personal Prop	Residential	Commercial	
	Avg % Tax Bill Change * If 0 % Net Budget Increase	3.5%	-9.4%	-9.4%	-22.3%	77.5%	22.5%	10.33 7.95 55%

Potential "Shift" - Modeling Exercise Examples
If YoY Net Budget Change in FY25 = 5% Increase

*** For Illustrative Purposes ONLY ***

Actual/Future Results Will Be Dependant Upon Several Unknown Factors (TBD August 2024)

	Avg. % Increase (Assessed Value)	Resulting % of Town Valuation				Resulting Mill Rate	Total Town Value	Townwide Assess Change
		Residential	Commercial	Industrial	Personal Prop			
A		60%	50%	50%	20%			
		Residential	Commercial	Industrial	Personal Prop	Residential	Commercial	
	Avg % Tax Bill Change	7.1%	0.4%	0.4%	-19.7%	76.3%	23.7%	10.69 8.07 B 57%
*	<i>If 5% Net Budget Increase</i>							
<hr/>								
B		60%	45%	45%	20%			
		Residential	Commercial	Industrial	Personal Prop	Residential	Commercial	
	Avg % Tax Bill Change	7.9%	-2.2%	-2.2%	-19.1%	76.9%	23.1%	10.77 8.00 B 56%
*	<i>If 5% Net Budget Increase</i>							
<hr/>								
C		60%	40%	40%	20%			
		Residential	Commercial	Industrial	Personal Prop	Residential	Commercial	
	Avg % Tax Bill Change	8.7%	-4.9%	-4.9%	-18.5%	77.5%	22.5%	10.85 7.95 55%
*	<i>If 5% Net Budget Increase</i>							

FY25 Budget Considerations

Town Council Finance Committee Meeting

Thursday, February 8, 2024

Modeling of State Senior Property Tax Stabilization Program Impact

Section 4 of 5

FY25 Budget Considerations

~ Other / Misc. ~

State's Senior Property Tax Stabilization Program

(1-Year Program Only)

~ No Reval Impact ~

Approved Applicants	Total Tax Savings	Average	Median	Range
1,835	\$412,523	\$225	\$207	\$0 - 2,613

Notes:

For the majority of Applicants, Savings equated to not experiencing the following:

a) FY24 Tax Rate Increase of 3.77% or 0.58 Mill Rate change (aka .00058 tax rate change)

b) 6% Exemption Reductions (i.e. Homestead from 25,000 to 23,500, or ~ \$23.50)

i.e. \$375,000 [taxable assessed, after Exemptions] x 0.00058 = \$217.50 + \$23.50 = \$241

FY25 Budget Considerations

~ Other / Misc. ~

For Illustrative Purposes ONLY

Actual/Future Results Will Be Dependant Upon Several Unknown Factors (TBD August 2024)

State's Senior Property Tax Stabilization Program

Modeling Example/Estimate of Potential FY25 Impact

FY 24 w/ "Freeze"	Assessed Value	Taxable Assessed if 23,500 Homestead	Total FY24 Taxes (0.01597 Rate)	Owner's Taxes Due	State's Portion	YoY % Change of Owner's Tax Bill
	400,000	376,500	\$6,013	\$5,771	\$241	0%

FY 25 If No Reval (Est. ONLY)	Assessed Value	Taxable Assessed if 19,500 Homestead	Tax Rate if 3% Rate Change	Owner's Taxes Due	Owner's Increase Vs. "Freeze" Year	% Change of Owner's Tax Bill
	400,000	380,500	0.01644	\$6,255	\$484	8.39%

FY 25 With Reval (Est. ONLY)	Assessed Value if 60% Increase	Taxable Assessed if 25,000 Homestead	Tax Rate if "B" from "Shift" Model	Owner's Taxes Due	Owner's Increase Vs. "Freeze" Year	% Change of Owner's Tax Bill
	640,000	615,000	0.01077	\$6,624	\$852	14.77%

Example 1 of 3: If 4/1/23 Assessed Value = 400,000

FY25 Budget Considerations

~ Other / Misc. ~

For Illustrative Purposes ONLY

Actual/Future Results Will Be Dependant Upon Several Unknown Factors (TBD August 2024)

State's Senior Property Tax Stabilization Program

Modeling Example/Estimate of Potential FY25 Impact

FY 24 w/ "Freeze"	Assessed Value	Taxable Assessed if 23,500 Homestead	Total FY24 Taxes (0.01597 Rate)	Owner's Taxes Due	State's Portion	YoY % Change of Owner's Tax Bill
	300,000	276,500	\$4,416	\$4,232	\$183	0%

FY 25 If No Reval (Est. ONLY)	Assessed Value	Taxable Assessed if 19,500 Homestead	Tax Rate if 3% Rate Change	Owner's Taxes Due	Owner's Increase Vs. "Freeze" Year	% Change of Owner's Tax Bill
	300,000	280,500	0.01644	\$4,611	\$379	8.96%

FY 25 With Reval (Est. ONLY)	Assessed Value if 60% Increase	Taxable Assessed if 25,000 Homestead	Tax Rate if "B" from "Shift" Model	Owner's Taxes Due	Owner's Increase Vs. "Freeze" Year	% Change of Owner's Tax Bill
	480,000	455,000	0.01077	\$4,900	\$668	15.79%

Example 2 of 3: If 4/1/23 Assessed Value = 300,000

FY25 Budget Considerations

~ Other / Misc. ~

For Illustrative Purposes ONLY

Actual/Future Results Will Be Dependant Upon Several Unknown Factors (TBD August 2024)

State's Senior Property Tax Stabilization Program

Modeling Example/Estimate of Potential FY25 Impact

FY 24 w/ "Freeze"	Assessed Value	Taxable Assessed if 23,500 Homestead	Total FY24 Taxes (0.01597 Rate)	Owner's Taxes Due	State's Portion	YoY % Change of Owner's Tax Bill
	600,000	576,500	\$9,207	\$8,849	\$357	0%

FY 25 If No Reval (Est. ONLY)	Assessed Value	Taxable Assessed if 19,500 Homestead	Tax Rate if 3% Rate Change	Owner's Taxes Due	Owner's Increase Vs. "Freeze" Year	% Change of Owner's Tax Bill
	600,000	580,500	0.01644	\$9,543	\$694	7.84%

FY 25 With Reval (Est. ONLY)	Assessed Value if 60% Increase	Taxable Assessed if 25,000 Homestead	Tax Rate if "B" from "Shift" Model	Owner's Taxes Due	Owner's Increase Vs. "Freeze" Year	% Change of Owner's Tax Bill
	960,000	935,000	0.01077	\$10,070	\$1,221	13.79%

Example 3 of 3: If 4/1/23 Assessed Value = 600,000

FY25 Budget Considerations

Town Council Finance Committee Meeting

Thursday, February 8, 2024

Local Senior Property Tax Assistance Program

Section 5 of 5

FY25 Budget Considerations

~ Tax Rate Computation Outlook ~

Scarborough's Senior PTAP

~ No Reval Impact ~

FY24 Actual Outcomes

	Eligible Applicants	Benefit Sum
Owner	395	\$ 290,896.23
Rental	28	\$ 20,327.65
Total	423	\$ 311,223.88

Full*	401	\$ 300,750.00
Partial	22	\$ 10,473.88

Notes

* FY24 Max or Full Benefit Amount per Household = \$750

~ Increased from \$600 to \$750 in 2020

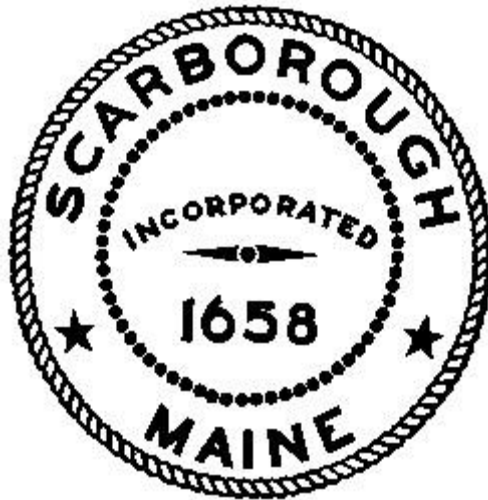
~ Household Income Limit = \$50,000 AGI

CHAPTER 313-A

TOWN OF SCARBOROUGH

PROPERTY TAX ASSISTANCE

ORDINANCE



Adopted November 4, 2015
Amended June 7, 2017
Amended November 1, 2017
Amended April 18, 2018
Amended June 24, 2020

TABLE OF CONTENTS

Section 1. Purpose	1
Section 2. Definitions	1
Section 3. Criteria for Participation	1
Section 4. Application and Payment Procedures	1
Section 5. Determination of eligibility and amount of eligibility	1
Section 6. Annual Report to Town Council.....	2
Section 7. Program Fund – Limitations on Payments	2
Section 8. Creation of the Program Fund	2
Section 9. Timing of Payments.....	2
Section 10. Limitaions Upon Payments.....	2
Section 11. Effective Date and Repeal of Prior Ordinance	3
Exhibit - Application	4

CHAPTER 313-A
TOWN OF SCARBOROUGH PROPERTY TAX ASSISTANCE ORDINANCE

Section 1. Purpose

The purpose of this Ordinance is to establish a program to provide property tax assistance to persons 62 years of age and over who reside in the Town of Scarborough.

Section 2. Definitions

Homestead: A homestead is a dwelling owned or rented by the person seeking tax assistance under this Ordinance or held in a revocable living trust for the benefit of that person. The dwelling must be occupied by that person as a home.

Qualifying applicant: A qualifying applicant is a person who is determined by the Tax Assessor or her/his designee, after review of a complete application submitted under Section 4 of this Ordinance, to be eligible for a payment under the terms of this Ordinance. [amended 11/01/17]

Section 3. Criteria for Participation

In order to participate in the Property Tax Assistance Program, an applicant shall demonstrate all of the following:

- a. The applicant shall be 62 years of age or more by last day on which an application may be filed under Section 4 of this Ordinance.
- b. The applicant shall have been a resident of the Town of Scarborough with a Homestead therein for the ten years immediately preceding the last day on which an application may be filed under Section 4 of this Ordinance.
- c. The federal adjusted gross income of the applicant (plus that of any other adult members of the applicant's household) does not exceed \$50,000.

Section 4. Application and Payment Procedures

Persons seeking to participate in the Property Tax Assistance Program shall submit a written request to the Tax Assessor no later than October 15th. Applications are required every year to participate in this program. The Tax Assessor shall provide an application form for the program, which shall include the applicant's name, homestead address and contact information. At the time of application, Applicants must provide adequate evidence of eligibility. The Assessor may accept a statement under oath. No confidential income records, including tax returns, will be kept by the Town. The Tax Assessor shall review and determine if the application is complete and accurate and if the applicant is eligible to participate in the Program. The Tax Assessor shall notify an applicant if an application is determined to be incomplete. The Tax Assessor's decision on eligibility to participate in the Program shall be final.

Section 5. Determination of eligibility and amount of eligibility [Amended 11/07/17 - 06/07/17 – 04/18/18]

1. Eligibility for Homeowners

If the Tax Assessor determines that the applicant is eligible to participate in the Program, he/she shall determine the amount of the benefit paid. The amount shall be the least of the following:

- a. The amount, if any, by which (i) the taxes assessed for fiscal year of the Town beginning on July 1 of the preceding calendar year exceeds (ii) 5% of the federal adjusted gross income of the applicant (plus that of any other adult members of the applicant's household); or

- b. A pro-rata share of the available monies in the Program Fund, including any amount in the Property Tax Assistance Reserve Account, allocated based on the amount of the refunds determined under sub-section a for all eligible applicants; or
- c. \$750.00. [Amended 06/07/17, Amended 06/24/2020]

In the case of applicants who did not file federal income tax returns, the Tax Assessor, upon presentation of adequate information returns and other information, shall calculate the federal adjusted gross income.

2. Eligibility for Renters

In the case of renters, the tax assessed for purposes of Section 5.1.a(i) shall be deemed to include 18% of the rent payable from own funds by applicant (and other adult members of applicant's household) in the preceding calendar year. The Tax Assessor, upon presentation of adequate documents and other information, shall determine the amount of rent. [Amended 04/18/18]

Section 6. Annual Report to the Town Council

The Tax Assessor shall report in writing to the Town Council no later than their first regular meeting in December each year the projected payments and number of eligible applicants requesting assistance for the program fund.

Section 7. Program Fund - Limitations On Payments

In the event that a lack of funding results in no payment or less than the full payment to a qualifying applicant, the request will not carry over to the next year.

Section 8. Creation of the Program Fund

The Program Fund from which payments shall be made under the terms of this Ordinance shall be created as follows:

As funds are available, the Town Council shall annually appropriate monies from the general fund or other sources to support this program. Any surplus monies available after all payments have been made shall revert to the Property Tax Assistance Reserve Account.

Section 9. Timing of Payments

A person who qualifies for payment under this Program shall be mailed a check for the full amount no later than December 15th for the year in which participation is sought.

Section 10. Limitations upon payments

Only one qualifying applicant per household shall be entitled to payment under this Program each year. The right to file an application under this Ordinance is personal to the applicant and does not survive the applicant's death, but the right may be exercised on behalf of an applicant by the applicant's legal guardian or attorney-in-fact. If an applicant dies after having filed a timely complete application that results in a determination of qualification, the amount determined by the Tax Assessor shall be disbursed to another member of the household as determined by the Town Assessor in consultation with the Town Manager. If the applicant was the only member of a household, then no payment shall be made under this Ordinance.

Section 11. Effective Date and Repeal of Prior Ordinance

This ordinance repeals and replaces Chapter 313, the Town of Scarborough Property Tax Assistance Ordinance adopted on April 18, 2007 as amended such that this Chapter applies to applications for property tax assistance received after October 15, 2015 under this chapter for payments paid beginning in calendar year 2016 related to taxes assessed in fiscal year July 1, 2015 through June 30, 2016, and thereafter.

Town of Scarborough
Property Tax Assistance Program
Determination of Eligibility and Benefits

(This version for Tax Filing Owners)

- | | |
|--|---|
| 1. Name: _____ | Phone: _____ |
| 2. Address: _____ | E-Mail: _____ |
| 3. Date of Birth: _____
Applicants must be 62 on 10/15/2016
Born on/before 10/15/1954 | Document Seen: _____ ME Driver's License/ID
_____ US Passport
_____ Other _____ |
| 4. Resident of Scarborough
For at least 10 years on 10/15/2016 | Document Seen: _____ Assessing Record
_____ Other
_____ Oath |
| 5. Federal Adjusted Gross Income
From filed Form 1040, 1040-A, or 1040-EZ | _____ |
| 6. Additional income of other adults in household | _____ |
| 7. Total Income (Line 5 plus Line 6) | _____ |
| 8. Income Limit | \$50,000 |
| a. If line 7 exceeds line 8: STOP: No benefit paid | |
| 9. Benefit Threshold
5% of Line 7 | _____ |
| 10. Real Estate Tax Assessed
July 1, 2015 through June 30, 2016 (FY 2016) | _____ |
| 11. Excess of Tax Assessed over Benefit Threshold
Line 10 minus Line 9. If line 10 does not exceed
Line 9: STOP: No benefit paid | _____ |
| 12. Benefit Cap | \$500 |
| 13. Benefit Determined (Check Mailed by 12/15/2016)
Lesser of Excess Tax of Benefit Cap
(Lesser of Line 11 or Line 12) | _____ |

Oath: I certify that the information contained herein is accurate to the best of my knowledge and belief,
under penalties of perjury.

Signed: _____

Prepared / Approved by _____ Date: _____

SCARBOROUGH

FISCAL IMPACT ANALYSIS



SCARBOROUGH
MAINE



IN 2018:

DO EXISTING RESIDENTS SUBSIDIZE GROWTH?

DOES LAND USE MAKE A DIFFERENCE?

WHAT IS THE QUESTION?

CAN WE SIMPLIFY THE MODEL?

WHAT ASSUMPTIONS ARE WE USING?

WHAT ELSE CAN YOU DO WITH THE MODEL?

CAN WE RECALCULATE THE DOWNS BASED ON ACTUAL DEVELOPMENT ?

WHERE DO THE TAX DOLLARS FLOW?

IN 2024:

FISCAL IMPACT

Fiscal impact analysis looks at the “direct, current, and public costs and revenues” as a result of land development.

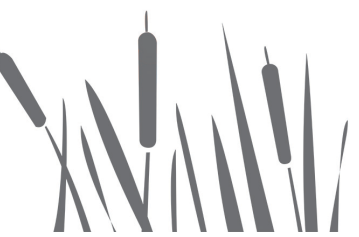
A fiscal impact assessment is the net (positive or negative) of the costs incurred and the revenues received by the Town

Fiscal impact does not take into account Economic Impacts such as jobs; it does not assess environmental or land use compatibility, nor impacts on neighbors. Indirect effects not included.

This analysis does not include any shift benefit analysis from Sheltering Value in a TIF

It's one piece of the puzzle for making decisions about the future

SCARBOROUGH
MAINE



FISCAL IMPACT IN SCARBOROUGH

Used during the review of the Downs CEA

Based on work that was done by a consultant For Comp Plan

Consultant Determined the original factors

Project reviewed by two outside consultants

Over time, factors updated based on current Budgets & Census Bureau Data



SIMPLIFY

Original Analysis estimated each year separately (30 Workbooks)

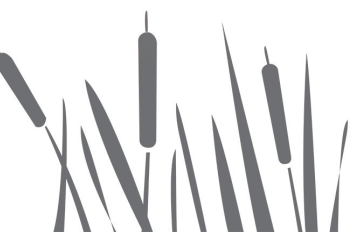
Simplification:

Converted from 30 separate workbooks to 3 Connected workbooks

Reorganized the work into Revenues, Costs, Build Scenario, and Summary

Provides options for different assumptions

Uses a “Sandbox” for relevant data



UPDATE

- * Assumes reval every 5 years starting in year 6
- * Provides options for Assumptions (to look at different Scenarios)
- * Adds the Balance of the Town
- * Updates costs to latest available numbers
- * Lets the user select the Key Data Points

BASIC CONCEPT

REVENUES - CEA INVESTMENT - COSTS =
FISCAL IMPACT

COMPONENTS: REVENUES

- *Property tax generated by Values assigned by type of use**
- * Revenues separated into Sharable under CEA (Original Assessed Value Subtracted)**
- * CEA Share subtracted from Sharable Revenues**
- * Original Assessed Value (OAV) added back to revenues after CEA dollars removed**
- * Excise tax calculated and added into mix**



COMPONENTS: COSTS

- * 2024 Department Net Budgets used as base
- * Education, Public Works, Police, Fire/EMS, Library, Community Services
- * These budgets represent **77%** of total Town Tax Levy in 2024

COMPONENTS: COSTS

Capital Costs are not included

Impact Fees intended to cover capital

Direct costs Only as Reflected in Budget

OPTIONS: REVALS

Year 6 Valuation Increase (Town) – 50% (recommended by Assessor)

Year 6 Valuation Increase (The Project) – 50%

Years 11, 16, 21, 26 (Townwide) – 15%

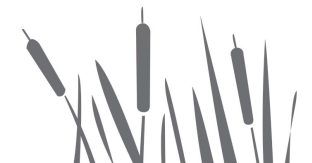
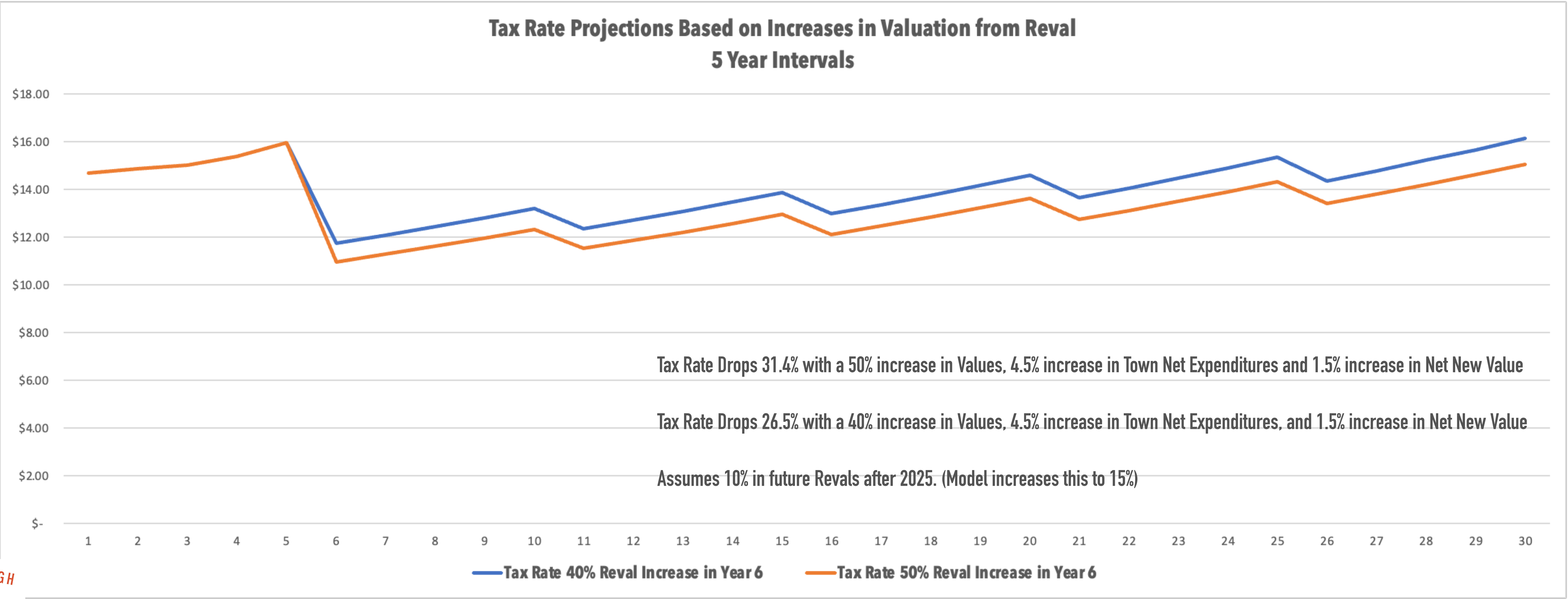
Alternate Assumptions can be made for a project

BUDGET ASSUMPTIONS

Annual Town Tax Levy Increases Non Revaluation Years:	4.5%
Annual Town Tax Levy Increases Revaluation Years:	4.5%
Annual Department Increases:	4%
Annual Increase in Townwide Valuation:	1.5%



TAX RATE PROJECTIONS



2023 HOUSING SALES

January through December Housing Sales in Scarborough

Category	Single Family	Townhouse	Condo	All Units
# Sold	214	25	44	283
Ave Price	\$742,980	\$610,240	\$572,875	\$704,806
Total # of Bedrooms	725	67	94	886
Ave Number of Bedrooms	3.39	2.68	2.14	3.13
# of Units with 4 or More Bedrooms	91	1	1	93
% of Units with 4 or More Bedrooms	42.5%	4.0%	2.3%	32.9%
Ave Square Feet	2,266	1,798	1,374	2,086
# of New Units (Built 2022-2023)	49	6	13	68
New Units as a % of Total	23%	24%	30%	24%
Ave Price of New Units	\$837,788	\$622,000	\$488,115	\$755,339



THE MODEL

4 LINKED SPREADSHEETS:

*GENERIC FISCAL IMPACT 24 (SAND BOX)

*GENERIC FISCAL IMPACT 24 REVENUES

*GENERIC FISCAL IMPACT 24 COSTS

*GENERIC FISCAL IMPACT 24 SUMMARY

VALUES PER UNIT

Value per Unit	2019	4/1/23	Revaluaton # 1 Year 6 FY 24-25	Revaluation # 2 Year 11 FY 24-25	Revaluation #3 Year 16 FY 34-35	Revaluation #4 Year 21 FY 39-40	Revaluation #5 Year 26 FY 44-45)
Single Family	\$275,000	\$475,000	\$712,500	\$819,375	\$942,281	\$1,083,623	\$1,246,167
Condos	\$225,000	\$375,000	\$562,500	\$646,875	\$743,906	\$855,492	\$983,816
Apartments - Market Rate	\$130,000	\$125,000	\$187,500	\$215,625	\$247,969	\$285,164	\$327,939
Apartments - Subsidized		\$79,000	\$118,500	\$136,275	\$156,716	\$180,224	\$207,257
Senior Apartments - Market Rate	\$130,000	\$125,000	\$187,500	\$215,625	\$247,969	\$285,164	\$327,939
Senior Apartments - Subsidized		\$79,000	\$118,500	\$136,275	\$156,716	\$180,224	\$207,257
Assisted Living/Special Units	\$130,000	\$250,000	\$375,000	\$431,250	\$495,938	\$570,328	\$655,000

Based on 50% increase in 2025, 15% increases in remaining Years



VALUES PER SQUARE FEET



Value per Sq Ft	2019	2023	Revaluaton # 1 Year 6 FY 25	Revaluation # 2 Year 11 FY 30	Revaluation #3 Year 16 FY 35	Revaluation #4 Year 21 FY 40	Revaluation #5 Year 26 FY 45
Small Retail	\$125	\$130	\$195	\$224	\$258	\$297	\$341
Large Retail	\$100	\$123	\$185	\$212	\$244	\$281	\$323
Restaurants	\$160	\$185	\$278	\$319	\$367	\$422	\$485
All Other Retail & Service (Nursing Homes)	\$150	\$150	\$225	\$259	\$298	\$342	\$394
Recreational Fields/sports facilities	\$75	\$75	\$113	\$129	\$149	\$171	\$197
Office	\$125	\$130	\$195	\$224	\$258	\$297	\$341
Medical Office	\$200	\$220	\$330	\$380	\$436	\$502	\$577
Research/Professional Office/Production	\$100	\$212	\$318	\$366	\$421	\$484	\$556
Production	\$100	\$105	\$158	\$181	\$208	\$240	\$275
Warehouse	\$50	\$70	\$105	\$121	\$139	\$160	\$184
Hotel/Lodging		\$175	\$263	\$302	\$347	\$399	\$459

Based on 50% increase in 2025, 15% increases in remaining Years

COSTS: BASED ON DEPARTMENT BUDGETS

Category	Basis	Factor	30 Year Forecast
Public Works	Per Mile	\$32,918	\$87,753
Police	Per Call/Landuse	\$261	\$724
Fire	Per Call/Landuse	\$1,049	\$2,980
Education- Total	Per Student	\$18,736	\$49,947
Education: less 22% Fixed Costs	Per Student	\$14,614	\$38,959
Community Services	Per Person	\$34	\$91
Library	Per Person	\$53	\$141

Includes 4% annual increase in cost factor

TEST PROJECT: MIXED USE WITH SOME SUBSIDIZED UNITS

810 POP

471 UNITS, 90 SENIOR SUBSIDIZED, 24 MARKET RATE SENIOR

52 STUDENTS

36,000 SQ FT COMMERCIAL

MODEL OUTPUT

Summary of Fiscal Impacts

Project: Test A/Mixed Use with Subsidized Units

Project Components:

95 Single Family
72 Condos
256 Market Rate Apartments
24 Subsidized Apartments
24 Senior Market Rate Apartments
90 Senior Subsidized Apartments
10 Specialized Units
36,000 Square Feet of Commerical

Buildout over 7 Years starting in 2020

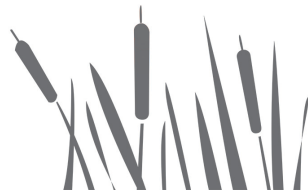
In Year 30:		
Revenues Sharable	\$	3,678,327
Revenues Excise	\$	500,749
Revenues OAV	\$	12,609

Fiscal Impact Year 7:	\$ 554,347
Fiscal Impact Year 15:	\$ 435,771
Fiscal Impact Year 20:	\$ 371,870
Fiscal Impact Year 30:	\$ 124,812

In Year 30:		
Municipal Costs	\$	1,295,396
School Costs	\$	2,035,810
CEA:	\$	735,665

Property Tax Rates		
2020	\$	14.70
2025	\$	10.96
2030	\$	11.03
2035	\$	11.09
2040	\$	11.16
2045	\$	11.22
2049	\$	12.61

Assumptions:		
CEA:		20%
Length of CEA		30 Years
OAV	\$	1,000,000
Reval Year Increase 2025		50%
Future Reval Increases		15%
Annual Budget Increases		4.50%
Annual Townwide Increase in Value		1.50%
Annual Increase in Department Budgets		4%



THOUGHTS ON MODEL

Models do better estimating larger areas

Estimating total students doesn't identify pinch points

Model uses average growth in department budgets – major changes that affect service delivery should be identified

Universal approach is starting point, but there will likely be unique circumstance to each large project

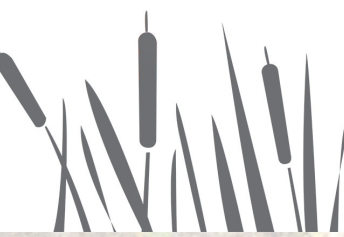
Complicated relationship between growth and cost to serve – example School Population.

Some service types may need a slider – 10% less and 10% more with Model output as base

This model looks at marginal costs operating budgets

Concept of Public Services as a vending machine – Sometimes you get more than you put in, sometimes you get less!

We are asking others to review the new concepts to help improve our model. A little “crowd sourcing”





TO: John Anderson, Chair of Finance Committee
FROM: Karen Martin, SEDCO Executive Director
DATE: February 5, 2024
SUBJECT: Fiscal Model Update

Overview

The Finance Committee requested a refresh of the fiscal model that has been used in conjunction with The Downs project. Staff understood the request as the following:

- 1) How can we make the model useful to other projects?
- 2) How can we simplify the existing model?
- 3) What factors are being used to generate the fiscal impact?
- 4) Can we update the model, using first five years of actual data, for The Downs

At the meeting on Thursday, I plan to go over the major workings of the fiscal model. I also hope to get some general consensus regarding the inputs. Once there is a general consensus about how the model works, we can go to item 4, a full analysis of The Downs in a future meeting.

Update and Simplify

The attached Presentation (Presentation Fiscal Impact 24.pdf) includes details on the following:

- Model Background
- Model Simplification
- Model Updates
- Current Fiscal Assumptions on net budget Increase
- Current Fiscal Assumptions regarding background growth
- Current assumptions about department budget increases
- Current Assumptions about Revaluations
- Forecast of tax rates
- Current Cost per unit/Square foot assumptions
- Current assumptions on values
- Sample Project Analysis

A test project of a mixed-use development was used in the updated model to show how development impacts revenues, costs and net impacts.

Model Spreadsheet-Inputs

In addition to pdf presentation I have included the first of the workbooks which contains the balance of the research involved with updating the model.

I refer to this workbook as my "sandbox" because it contains research on budgets, on values and on tax rate projections. There is a table of contents as the first sheet in the workbook which allows you to jump to the various sheets in the workbook.

My suggestion would be to open the tax rate projection sheet in this workbook. In this sheet, you can input your own assumptions at the top of the spreadsheet and watch how the tax rate changes.

Once we make decisions about the inputs, the balance of the workbooks can be synchronized with the assumptions, and we can evaluate The Downs input at your next meeting.

Impact Fee	Ordinance Reference	Existing Fee	Proposed	Revision/New Timeframe	Applicability	
					Residential Users	Commercial Users
School Impact Fee	Ch 415	SF - \$5,210 Duplex - \$1,990 MF \$1,310 MH - \$1,310 Affordable \$2,620	Update Amounts	Fall 2023	Yes	No
Parks and Recreation Impact Fee	Add to Ch 415	Yes \$500 per unit	YES – New	Utilizing Parks & Facilities Master Plan Fall 2023	Yes	Potential
Open Space Impact Fee	Add to Ch 415	TBD	YES - New	After Open Space Plan completion Fall/Winter 2024	Yes	Potential

Impact Fee	Ordinance Reference	Existing Fee	Proposed	Revision/New Timeframe	Applicability	
					Residential Users	Commercial Users
Oak Hill Mitigation Fee	Policy	\$755 per trip	Continue	NA	Yes	Yes
Payne Road Area – District 1	Ch 410	\$149.43 per trip	Closing Per TMP – 2025/2026	NA	Yes	Yes
Payne Road Area – District 2	Ch 410	\$292.42 per trip*	Continue	Potential Revision 2025 (Capacity Revisions at Payne & Gorham Rd Intersection)	Yes	Yes
Payne Road Area – District 3	Ch 410	\$449.05 per trip*	Continue	Revision Fall 2023 (Nonesuch River Crossing and Ginn Road)	Yes	Yes
Payne Road Area – District 4	Ch 410	NA	Closed	NA	Yes	Yes
Payne Road Area – District 5	Ch 410	\$1,024.52 per trip	Closing after North Scarborough Spring 2025	NA	Yes	Yes
Dunstan Corner	Ch 415A	\$1,402 per trip	Continue	NA	Yes	Yes
Haigis Parkway	Ch 415B	\$990 per trip	Continue	NA	Yes	Yes
Additional Traffic Impact Fees	Add to Ch 415	TBD	Will be informed after Transportation Master Plan	Winter 2024	Yes	Yes



Proposed Amendments

- Chapter 415 – Impact Fee Ordinance
 - Section 1 - General Provisions - Combined from all
 - Add Accelerator for School and Recreation Impact Fee
 - Section 2 – Revised School Impact Fees
 - Section 3 – NEW Recreation Impact Fees
 - Section 4 - Reserved for Open Space
 - Section 5 - Roadway Impact Fees - Dunstan Corner Capital Improvement District (MOVED)
 - Section 6 – Roadway Impact Fees - Haigis parkway / Route One Capital Improvement District (MOVED)
 - Section 7 – Payne Road Area Capital Improvement District (MOVED)
 - Section 8 – NEW Payne Road and Ginn Intersection
 - Section 9 – NEW Payne Road and Nonesuch River Crossing Bridge
- Repeal Chapter 415 A – Dunstan Corner Capital Improvement District
- Repeal Chapter 415 B – Haigis Parkway / Route One Capital Improvement District
- Repeal Chapter 410 Roadway Impact Fee Ordinance: Payne Road Area Capital Improvement District



Next Steps – Proposed Part 1

- **Part 1: Prepare Draft Ordinance for Chapter 415 including the following:**

- Section 1 - General Provisions - Combined from all
 - Add Accelerator for School and Recreation Impact Fee
- Section 2 – Revised School Impact Fees
- Section 3 – NEW Recreation Impact Fees
- Section 4 - Reserved for Open Space
- Section 5 - Roadway Impact Fees - Dunstan Corner Capital Improvement District (MOVED)
- Section 6 – Roadway Impact Fees - Haigis parkway / Route One Capital Improvement District (MOVED)
- Section 7 – Payne Road Area Capital Improvement District (MOVED)
- Repeal Chapters 415A, 415B and 410

- **Legal Review**

- **Engage Development Community**

- **School and Recreation Fee ready for review at the end of the year**



Next Steps – Proposed Part 2

- **Part 2: Prepare Draft Ordinance for Traffic impact Fees**
 - Section 8 – NEW or Revised Payne Road and Ginn Road Intersection
 - Section 9 – NEW or Revised Payne Road and Nonesuch River Crossing
- **Legal Review**
- **Engage Development Community**
- **New Traffic impact Fees ready for review early 2024**

- **Options – Two part ordinance amendment or combine all efforts into one larger change early 2024**

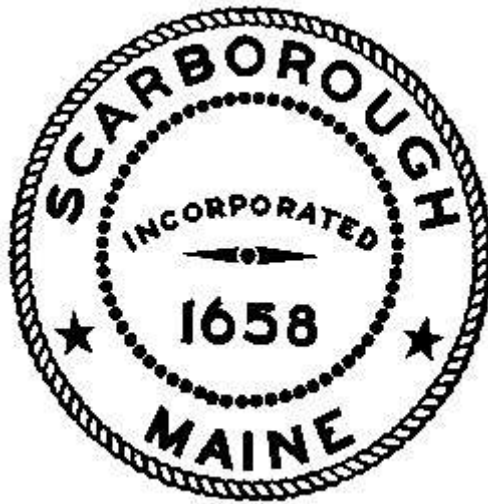
Comparison of Impact Fees: Schools

Town	School	Basis	Fee Structure	Potential For Reduced Fees	Adoption Date	Ability to Modify or Waive
Scarborough	Middle School, High School, Wentworth, & Primary Schools	Inflation Adjustment.	SF/\$5,390, 2 Family/\$2,060, Apt/\$1,360, Mobile Home in Park/\$1,360, Affordable Housing Unit/\$2,710	Deferred Fee for Current Over 55. no fee for replacement units, Exemption for permanently restricted senior housing	2002	Council
Gorham	New Middle School Facilities	Fee based on anticipated by number of bedrooms in units. For other types of units, number of students anticipated will be multiplied by \$8,492 per student	SF: 1 bed/\$0, 2 bed/\$424.60, 3 Beds/\$1,273.80, 4 beds/\$1,273.80, 5 or More/\$1,698.40. MF: 1 Bed/\$0, 2 Bed/\$169.84, 3 + beds/\$424.60	Permanently restricted Senior units (65+) exempted. 55+ restricted units pay 10% of fee	Began in 2002, repealed in 2009 due to Cost of Housing, Revised 2019.	
Westbrook	Renovation of Middle School and Saccarappa School Improvements - Fees failed at Council	Note- the fee schedule does not appear in the schedule of fees, so impact fee may not be in place. Fees were labeled as Draft. Fees Applies to new development, including additional units added to existing structures, Not required for replacement units	2 Bed SF/\$735 2 Bed MF/\$662 2 Bed Mobile/\$549 3 Bed SF/\$3,245 3 Bed MF/\$1,506 3 Bed Mobile/\$2,964 4 Bed SF/\$3,483 5+ Bed/\$4,084	Exemptions for Housing for units solely occupied by 62+	Enabling legislation passed but School and Sewer impact fees failed at 2nd reading	If developer makes off site improvements, Fees increase by inflation rate
York	Middle School and High School Authorized by voters in 1998	Based on new development or improvements leading to additional bedrooms	1 & 2 bed/ \$0, 3 bed SF/\$1,700 3 bed apt/\$1,900, 4 bed SF/\$3400. 4 bed apt/\$3,400	Exemptions for elderly or congregate Housing	2011 updated	Board of Selectmen can revise annually

Checklist of Towns with Impact Fees

Town	Impact Fees	School	Open Space, Parks & Rec	Public Safety	Transportation	Water/ Wastewater	Date of Ordinance Adoption	Notes
Scarborough	✓	✓			✓			Not required for replacement units, Senior Housing exemption
Brunswick	✓		✓		✓		3/7/22	Any activity, development, construction, or change of use shall be subject to one or more of the fees. Credit is given for existing uses
Cumberland	✓		✓				6/28/2001, amended 4/9/2012	Applicable to new Residential Growth only
Eliot	✓			✓				Per \$1,000 of improvements in excess of \$100,000
Freeport	✓				✓			Residential, Commercial, or Industrial by gross floor area or length of road construction
Gorham	✓	✓	✓			✓	2002, suspended in 2009 due to concern for affordability, reinstated 2019/2023 for Parks Impact Fee	School fee based on bedrooms, 55+ units are exempt/Parks fee based on SF residential people/unit and bedrooms in 2 or more units
Portland	✓		✓		✓	✓	12/19/18	Study conducted in 2018, Any new building or addition which results in new residential units, non residential SF or water/wastewater meters.
Kennebunk	✓			✓	✓		6/28/05	Per SQ Ft of habitable area of both residential and non residential/Transportation fee relates to Bicycle Facility Improvements (Construction of paved shoulders)
Saco	✓		✓	✓		✓		Based on Single Family residence
South Portland	✓						2022	Enabling legislation passed in December 2022
Westbrook	✓					✓	2016	Residential types by number of bedrooms Impact fee enabling ordinance, but school Impact fee failed at Council
Windham	✓		✓		✓			Sidewalks, Route 302 Road Improvements, Recreation
Wells	✓						2007	Based on # of Bedrooms, SqFt of Floor Area and Traffic Generated
York	✓	✓					1998/2000/2011	

Town of Scarborough
Financial and Fiscal Policy



Adopted September 5, 2018
Amended November 20, 2019

TABLE OF CONTENTS

INTRODUCTION	1
SECTION I. DEBT MANGEMENT	1
PURPOSE	1
DEFINITIONS	2
ENFORCEMENT	3
IMPLEMENTATION	3
USE OF DEBT FINANCING	5
Short-Term Debt & Interim Financing	5
Lines and Letters of Credit	5
Commercial Paper	5
Lease/Purchase Arrangement	5
Long-Term Debt (Bonds) – Maturity Over One (1) Year	5
General Obligation Bonds	5
Special Assessment Bonds/TIFs	6
Overlapping Debt with Intergovernmental Agencies	6
STRUCTURE AND TERM OF DEBT FINANCING	7
Structure of Debt Obligations	7
Call Provisions	7
Competitive Sale	7
Negotiated Sale	7
Voter Approved Bonds	7
DEBT ADMINISTRATION AND FINANCING	8
State Statutory Debt Limits and Exclusions	8
Town of Scarborough Local Debt Limit	8
Capital Improvement Budget	8
Bond Fund	9
Reserve Funds	9
Equipment Reserve Funds	9
Finance Department	9
Investments	9
Bond Counsel	9
Underwriter’s Counsel	9
Municipal Advisor	9
Bond Anticipation or Revenue Anticipation Notes	10
Credit Enhancements-Bond Insurance	10
Competitive Sale of Debt	10
REFUNDING OF DEBT	10
Current Refundings	10

Advance Refundings.....	11
CONDUIT FINANCINGS.....	11
ARBITRAGE LIABILITY MANAGEMENT	11
LEGAL AND REGULATORY REQUIREMENTS.....	11
CREDIT RATING	12
Rating Agency Relationships	12
Use of Rating Agencies	12
Rating Agency Presentation	12
Financial Disclosure	12
Continuing Disclosure	12
POST-ISSUANCE REPORTING AND COMPLIANCE	13
Components	13
General Procedures	13
 SECTION II. INVESTMENT.....	 15
PURPOSE.....	15
DEFINITIONS.....	15
ENFORCEMENT.....	16
SCOPE.....	16
PRUDENCE.....	16
INVESTMENT OBJECTIVES.....	17
Prudence.....	17
Liquidity.....	17
Return on Investment.....	17
DELEGATION OF AUTHORITY.....	17
ETHICS AND CONFLICTS OF INTEREST.....	17
PROHIBITED INTEREST.....	18
AUTHORIZED FINANCIAL DEALERS AND INSTITUTIONS.....	18
SAFEKEEPING AND CUSTODY.....	18
MAXIMUM MATURITIES	18
AUTHORIZED INVESTMENTS	18
DIVERSIFICATION	19
INTERNAL CONTROLS	19
CHECKS AND BALANCES	19
ACCOUNTING METHODS.....	19
EXTERNAL MANAGEMENT	19

STATUTORY COMPLAINE	19
BIBLIOGRAPHY	19
 SECTION III. FUND BALANCE	20
OPERATING BUDGET	20
Non-spendable and Restricted funds	20
CLASSIFYING FUND BALANCE AMOUNTS	21
AUTHORITY TO COMMIT FUNDS	21
AUTHORITY TO ASSIGN FUNDS	21
UNASSIGNED FUND BALANCE	21
REPORTING	22
REPEAL OF PRIOR TOWN COUNCIL FUND BALANCE POLICY	22
 SECTION IV. CAPITAL PLANNING	22
PURPOSE	22
DEFINITIONS	23
IMPLEMENTATION/POLICY MANAGEMENT	23
CAPITAL IMPROVEMENT BUDGET	24
PRESERVATION OF EXISTING CAPITAL INFRASTRUCTURE	24
LONG-RANGE FACILITY PLAN	24
LIFE-CYCLE EXPENSES	24
FINANCING OPTIONS FOR CAPITAL BUDGETS	25
REPEAL OF PRIOR TOWN COUNCIL POLICY ACTIONS	25
 APPENDIX 1 RATIOS [AMENDED 11/20/19]	26
APPENDIX 2 NET INTERST COST VS TRUE INTEREST COST	12

**Town of Scarborough
Financial and Fiscal Policy
Adopted September 5, 2018**

INTRODUCTION

The Town of Scarborough is committed to supporting, and being a significant stakeholder in, a vibrant, engaged, dynamic and successful community. Central to this commitment is the consistent ability to fund programs and provide services our residents rely on. Debt management, prudent investment, regulation of fund balances, and capital planning all help determine the Town's success in meeting this commitment to the community. This policy describes procedures that will be followed in borrowing money, making investments, maintaining fund balance, and planning for capital investments. The policy also establishes fiscal and financial health indicators that will guide budgeting and planning decisions for both staff and elected officials. By adopting these indicators and committing to use them to guide decision making the Town of Scarborough furthers its promise to our residents to use their tax monies in an efficient, prudent, and thoughtful manner that ensures high quality services and predictable tax rates.

Staff will conduct an annual measurement of the established indicators (see Appendix 1) and will report the findings to the Finance Committee within the first quarter of each calendar year. This assessment will take place within one month of the publication of the Comprehensive Annual Financial Report. None of the indicators found in this policy, alone or in combination, should be used as the sole basis for making decisions on fiscal policy. Rather, they are intended to be early warnings of areas that need further discussion. The policy statements included in this policy have been developed to guide these discussions.

SECTION I. DEBT MANAGEMENT

PURPOSE

The Policy Statement sets forth comprehensive guidelines for the financing of capital expenditures. It is the objective of this policy that (1) the Town obtains financing only when desirable, (2) the process for identifying the timing and amount of debt financing be as efficient as possible (3) obtain and then retain the highest possible credit rating, (4) obtain the most favorable interest rate and other related costs and (5) comply with full and complete financial disclosure and reporting, as required.

Debt financing includes general obligation bonds, special assessment bonds, temporary notes, lease/purchase agreements, debt guaranteed by the Town, and other Town obligations permitted to be issued or incurred under Maine statute and should only be used to purchase capital assets that will not be acquired from current resources. The useful life of the asset or project needs to equal or exceed the payout schedule of any debt the Town assumes for that project. This allows for a closer match between those who benefit from the asset or project and those that pay for it.

To enhance creditworthiness and prudent financial management, the Town is committed to systematic capital planning, intergovernmental cooperation and coordination, and long-term financial planning. Evidence of this commitment to capital planning will be demonstrated through adoption and periodic adjustment of the Town's Capital Improvement Plan (the CIP) and the annual adoption of a multi-year Capital Improvement Budget.

DEFINITIONS

Arbitrage. Arbitrage refers to the rebate amount due the Internal Revenue Service (IRS) where funds received from the issuance of tax-exempt debt have been invested and greater interest earnings have occurred unless complying with certain exceptions.

EMMA. Electronic Municipal Market Access System of the Municipal Securities Rulemaking Board (“MSRB”).

General Obligation Bonds. Bonds backed by the full faith and credit of the Town unless paid from other sources, are payable as to both principal and interest from ad valorem taxes that are subject to limitation unless certain procedural requirements per Title 30-A, Section 5721-A of the Maine Revised Statutes, as amended, are met, in which case such ad valorem taxes may then be levied, without limit as to rate or amount upon all the property within the territorial limits of the Town and taxable by it. A special tax rate levied for the Bond & Interest Fund may be used annually to pay for General Obligation debt service. Because it is secured by tax levies, this structure has strong marketability and lower interest costs.

Moral Obligation Bonds. A bond that, in addition to its primary source of security, is also secured by a non-binding covenant that any amount necessary to make up any deficiency in debt service will be included in the budget recommendation made to the governing body, which may appropriate funds to make up the shortfall. The governing body, however, is not legally obligated to make such an appropriation.

Revenue Bonds. Bonds secured by specific revenues to be collected for the project and not by the full faith and credit of the Town. Also known as Non-recourse loans whereby the revenues pledged to pay for debt service are the only revenues available to pay the bonds.

Lease/Purchase Agreements. A financial arrangement under which tangible property, such as equipment, property or vehicles, is leased in exchange for a periodic payment, with the option to purchase the property at the end of the leasing period. Many times, these obligations are subject to annual appropriations and are therefore, not statutory debt.

Special Assessment Bonds. Bonds Debt issued to develop capital facilities or basic infrastructure for the benefit of properties within an assessment district. Assessments are levied on properties benefited by the project. The Town’s recourse for non-payment is typically foreclosure on the property and the remaining long-term obligation becomes the Town’s direct obligation.

Capital Appreciation Bonds (CABs). A municipal security on which the investment return on an initial principal amount is reinvested at a stated compounded rate until maturity. At maturity the investor receives a single payment (the “maturity value”) representing both the initial principal amount and the total investment return. CABs typically are sold at a deeply discounted price with maturity values in multiples of \$5,000. CABs are distinct from traditional zero coupon bonds because the investment return is considered to be in the form of compounded interest rather than accreted original issue discount. For this reason only the initial principal amount of a CAB would be counted against a municipal issuer’s statutory debt limit, rather than the total par value, as in the case of a traditional zero coupon bond, similar to US Savings Bonds.

Bond Anticipation Notes (BANs). Notes issued to provide temporary financing, to be repaid by long-term financing. This type of interim financing has a maximum maturity of three years under Maine statute.

ENFORCEMENT

This policy will be enforced by the Town's Finance Director. This Debt Management Policy shall be reviewed by the Finance Director, Town Manager and the Finance Committee at least annually.

IMPLEMENTATION

The Town's Debt Policy shall be implemented by the Finance Director when developing comprehensive debt management guidelines that provides for the following:

- Full and timely payment of principal and interest on all outstanding debt;
- That debt be incurred only for those purposes as provided by State statute;
- Capital improvements should be developed, approved and financed in accordance with the Town Charter and Ordinances and the capital improvement budgeting process;
- The payment of debt shall be secured by the faith and credit of the Town, in the case of General Obligation and [1] by the pledge of only specific revenues in the case of Revenue Bonds. The Town shall not pledge any Town revenues to its non-recourse conduit bond financings. Furthermore, the Town has no moral obligation to repay bondholders of conduit financings issued under its authority.
- Principal and interest retirement schedules shall be structured to: (1) achieve a low borrowing cost for the Town, (2) accommodate the debt service payments of existing debt and (3) respond to perceptions of market demand. Shorter maturities shall always be encouraged to demonstrate the taxpayer's willingness to repay its obligations at an aggressive pace.
- Debt incurred shall generally be limited to obligations with serial and term maturities (pursuant to State Statute) but may be sold in the form of CABs or other structures if circumstances warrant;
- The average life of the debt incurred should be no greater than the projected average life of the project or assets being financed;
- The Town shall select a method of sale that will maximize the financial benefit to the Town. Such sales can be competitive or negotiated, depending upon the project and market conditions. All methods of sale shall first be subject to Town Council approval.
- Underwriters for negotiated sales should be selected in accordance with the Town's Purchasing Ordinance and the Debt Management Policies and Guidelines developed by the Town. The selection should maximize the quality of services received while minimizing the cost to the Town. Any additions to the underwriting teams shall be subject to Town Council approval. Selected underwriters shall adhere to the MSRB and the Securities and Exchange Commission ("SEC") rules and regulations;
- The Town shall maintain good communications with bond rating agencies to ensure complete and clear understanding of the credit worthiness of the Town; and
- Every financial report, bond offering document (the "Official Statement") and the Annual Information and Operating Statement ("AIOS") shall follow a policy of full, complete and accurate disclosure of financial conditions and operating results. All reports shall conform to guidelines issued by the Government Finance Officers Association ("GFOA"), SEC, and the

Internal Revenue Service Code (the “Code”) to meet the disclosure needs of rating agencies, the MSRB, investors and taxpayers.

Primary responsibility for making debt-financing recommendations rests with the Finance Director with assistance from finance staff. The responsibilities of Town staff shall be to:

- Consider the need for debt financing and assess progress on the current Capital Improvement Budget and any other program/improvement deemed necessary by the Town Manager;
- To review applicable debt ratios as listed in Appendix 1, to ensure that the Town is staying within the guidelines set forth by this policy;
- Review changes in federal and State legislation, and tax or securities law that affect the Town’s ability to issue debt and report such findings to the Town Manager as appropriate;
- Review the provisions of ordinances authorizing issuance of General Obligation bonds of the Town, annually;
- Review the opportunities for refinancing existing debt; and,
- Recommend services by a municipal advisor, bond counsel, paying agents and other debt financing service providers when appropriate.

In developing financing recommendations, the Town staff should consider:

- Options for interim financing including short-term and inter-fund borrowing, taking into consideration federal and State reimbursements;
- Effects of proposed actions on the tax rate changes and/or user charges;
- Trends in bond market structures;
- Trends in interest rates; and,
- Other factors as deemed appropriate.

Debt is intended to be structured to match projected cash flows, moderate the impact on future property tax levies, and maintain a relatively rapid repayment of principal. The Town will endeavor to repay as much of the initial principal amount within ten years as practicable.

The Town shall use an objective analytical approach to determine whether it desires to issue new General Obligation bonds. Generally, this process will compare ratios of key financial and economic data. The goal will be for the Town to maintain or improve its existing credit rating.

These ratios should include, at a minimum:

- Debt per capita,
- Debt as a percent of Statutory debt limit,
- Debt as a percent of State equalized valuation,
- Annual tax-supported debt service payments as a percent of annual budgeted governmental expenditures, and;
- Debt service payments as a percentage of the level of overlapping net debt of all local taxing jurisdictions. A set of ratios to be adopted are listed in Appendix 1, attached.

The decision on whether or not to issue new General Obligation bonds should be based, in part, on (a) costs versus benefits, (b) the current conditions of the bond market, and (c) the Town's ability to issue new General Obligation bonds as determined by the aforementioned benchmarks.

USE OF DEBT FINANCING

The Town shall assess all financial alternatives for funding capital improvements prior to issuing debt. “Pay-as-you-go” financing should be considered before issuing any debt. Pay-as-you-go financing may include: intergovernmental grants from federal, State, and other sources, current revenues and fund balances; private sector contributions; public/private partnership or leases. Debt financing is generally not considered appropriate for any recurring purpose such as current operating and maintenance expenditures. Once the Town determines that pay-as-you-go is not a feasible financing option, the Town may use short-term or long-term debt to finance capital projects or acquire assets.

A. Short-Term Debt and Interim Financing

Short-term obligations may be issued to finance projects or portions of projects for which the Town may issue long-term debt (i.e., it could be used to provide interim financing that eventually would be refunded with the proceeds of long-term obligations). Short-term obligations may be backed with a tax or revenue pledge, or a pledge of other available resources. *Lines of and Letters of Credit* should not exceed one (1) year and, pursuant to the SEC, *Commercial Paper* maturities may not exceed two hundred and seventy days (270 days).

Line and Letter of Credit. Where their use is judged to be prudent and advantageous to the Town, the Finance Director and Town Manager have the power to enter into agreements with commercial banks or other financial entities for purposes of acquiring Lines of or Letters of Credit that shall provide the Town with access to credit under terms and conditions as specified in such agreements. Any agreements with financial institutions for the acquisition of Lines of or Letters of Credit shall be approved by the Town Council. Lines of and Letters of Credit entered into by the Town shall be in support of projects contained in the approved (CIP) budget.

Commercial Paper. The Town may choose to issue Commercial Paper as a source of interim financing for projects contained in the Town’s approved CIP plan only after the Finance Director determines that such a financing represents the least-cost interim financing option for the Town. Furthermore, Commercial Paper shall not be issued for Town capital programs unless it is of sufficient economic size as determined by the Town Manager and approved the Town Council.

Lease/Purchase Arrangement. The Town may choose to enter into a capital lease-purchase arrangement as a source of financing for projects contained in the Town’s approved CIP plan after the Finance Director determines that such a financing represents the least cost financing option for the Town. All lease/purchase arrangements shall be obtained through a request for proposal process in accordance with the Town’s Purchasing Ordinance, with the bid going to the vendor whose proposal is most advantageous to the Town. Lease/purchase arrangements should not exceed five (5) years unless approved, in advance, by the Town Manager but shall never exceed ten (10) years or the life of the asset, whichever is less.

B. Long-Term Debt (Bonds) – Maturity over one (1) year

General Obligation Bonds. Long-term General Obligation or Revenue Bonds shall be issued to finance significant capital improvements or assets for purposes set forth by voters in bond elections and the CIP. Additionally, Revenue Bonds may be issued in response to public need without voter authorization. Long-term debt will be incurred in keeping with MRSA Title 30-A, Section 5772 – A

municipality may issue general obligation securities for funding or refunding all or part of its debt and for any purpose for which it may raise money.

The Town will use debt financing only when it is an appropriate means to achieve a fair allocation of costs between current and future beneficiaries or users; in the case of a capital need emergency; for one-time capital improvement projects; and for equipment purchases, under the following circumstances:

- The project is included in the Town's capital improvement budget and is in conformance with the Town's CIP;
- Disasters requiring emergency funding;
- The project is the result of growth-related activities within the community that require unanticipated and unplanned infrastructure or capital improvements by the Town;
- The project's useful life or the projected service life of the equipment will be greater than or equal to the term of the financing;
- There are revenues sufficient to service the debt, whether from future property taxes, user fees, or other specified and reserved resources, debt supported by user fees, special assessments or special charges are preferred and for the term thereon,
- The debt should be used primarily to finance only capital projects that have a relatively long life (i.e., typically ten (10) years or longer).
- For long-term borrowing, the equipment or project is an item that is purchased and/or constructed infrequently, has an expected useful life of at least five (5) years, and costs in excess of \$100,000; and
- For short-term borrowing or lease/purchases, the equipment is an item that is purchased infrequently, has an expected useful life of at least five (5) years, and costs less than \$100,000.

Special Assessment Bonds - Tax Increment Financing Districts. The Town shall maintain a watchful attitude over the issuance of special assessment bonds for the benefit of district improvements. The Town's share of any benefit district project may not exceed more than 95% of any proposed costs related to a benefit district. To the extent possible, the developer shall be required to deposit 25% of the costs allocated to the benefit district prior to authorization. In most cases, the debt will have a maximum term of ten (10) years, however, a longer term may be allowed provided it does not exceed the life of the improvements included in the benefit district or State statute (i.e., currently twenty (20) years). The benefit district will be assigned costs such as administration, engineering, financing and legal associated with the formation of the district and issuance of any debt.

Overlapping Debt with Intergovernmental Agencies. The Town will typically not use its debt capacity for projects by entities or other special purpose units of government that have the ability to issue tax-exempt debt. The Town will, annually, determine its proportional share of its portion of outstanding debt of the following agencies: Portland Water District, ecomaine, Portland Water District, Saco-Biddeford Water District, Scarborough Sanitary District and Cumberland County.

The Town may also enter into arrangements with other governmental entities where a portion of the project costs will be reimbursed by the other government. An agreement as to how the project costs will be allocated and reimbursements made must be approved by the governing bodies.

STRUCTURE AND TERM OF DEBT FINANCING

Structure of Debt Obligations. The Town normally issues bonds pursuant to State Statute with a final maturity of no greater than thirty (30) years for General Obligation and special assessment bonds. Lease/purchase arrangements should typically be for a period of not more than five (5) years. The typical structure of General Obligation bonds will result in even principal payments or even principal and interest payments, per project, over the term of the debt. There shall always be at least interest paid in the first fiscal year after a bond closing. In cases where related revenues may not occur for several years, it may be desirable to capitalize the interest by increasing the size of the issue and deferring the principal payments so that only interest is paid on the debt for the first few years until the project is “placed in service” but, pursuant to State statute, for a period of not greater than five (5) years from the date of issue.

Call Provisions. Call provisions terms and penalties for bond issues if any, will be evaluated based upon then current market conditions.

Competitive Sale. Town debt will typically be issued through a competitive bidding process. All rates shall be computed based on True Interest Cost (“TIC”) providing other bidding requirements are satisfied. TIC is defined as the rate necessary to discount the amounts payable on the respective principal and interest payment dates to the purchase price received for the new issue of bonds. Exceptions to this would be bonds issued in part through a grant that ties the remaining monies to a loan (e.g., USDA Rural Development) due to the small size of the loan making a competitive bid process less than cost effective or other special circumstance.

Negotiated Sale. When certain conditions favorable for a competitive sale do not exist or when a negotiated sale will provide significant benefits to the Town that would not be achieved through a competitive sale, the Town may elect to sell its debt obligations through a private or negotiated sale, upon approval by the Town Council. Such determination may be made on an issue-by-issue basis; for a series of issues; or for part or all of a specific financing program. The Town Council may provide for the sale of Town debt by negotiating the terms and conditions of the sale, including prices, interest rates, credit facilities, underwriter, underwriting or remarketing fee, and commissions. Examples of such sales include, but are not limited to the following:

- Variable rate long-term obligations that the Town may choose to issue that pay a rate of interest that varies according to a pre-determined formula or results from a periodic remarketing of the securities consistent with securities and tax law, State law and covenants of pre-existing bonds, each depending on market conditions;
- A debt issue so small or large that the number of potential bidders would be too limited to provide the Town with truly competitive bids.

Voter Approved Bonds. Per section 907 of the Town Charter: “The Town Council shall submit orders or resolves authorizing the issuance of General Obligation securities of the Town, or the appropriation and expenditure of funds derived solely from municipal revenue sources, or a combination of both, in a principal amount greater than \$400,000 for a single capital improvement or item of capital equipment to voter referendum subject to the section 907.1.1 of the Charter as follows: The provisions of this section shall not be applicable to any order or resolve authorizing (i) the refunding of any securities or other obligation of the Town; (ii) the issuance of General Obligation securities, or other direct or indirect obligations, of the Town for streets, sidewalks, or storm or sanitary sewers or other public utilities; or (iii) any construction or financing of improvements or equipment needed

as a result of fire, flood, disaster, or other declared emergency. For purposes of this section, the Town Council may by vote of five (5) of its members adopt emergency orders or resolves authorizing construction or financing of improvements or equipment needed as a result of fire, flood, disaster or other emergency and such orders or resolves shall contain a section in which the emergency is set forth and defined; provided, however, that the declaration of such emergency by the Town Council shall be conclusive.” (Amended November 5, 2002; effective November 20, 2002).

DEBT ADMINISTRATION AND FINANCING

State Statutory Debt Limits and Exclusions. In accordance with Title 30-A, Section 5702 of the Maine Revised Statutes, as amended, “No municipality shall incur debt which would cause its total debt outstanding at any time, exclusive of debt incurred for school purposes, for storm or sanitary sewer purposes, for energy facility purposes or for municipal airport purposes to exceed 7½% of its last full state valuation, or any lower percentage or amount that a municipality may set. A municipality may incur debt for school purposes to an amount outstanding at any time not exceeding 10% of its last full state valuation, or any lower percentage or amount that a municipality may set, for storm and sewer purposes to an amount outstanding at any time not exceeding 7½% of its last full state valuation, or any lower percentage or amount that a municipality may set, and for municipal airport and special district purposes to an amount outstanding at any time not exceeding 3% of its last full state valuation, or any lower percentage or amount that a municipality may set; provided, however, that in no event shall any municipality incur debt which would cause its total debt outstanding at any time to exceed 15% of its last full state valuation, or any lower percentage or amount that a municipality may set.”

Title 30-A, Section 5703 of the Maine Revised Statutes, as amended, provides that the limitations on municipal debt contained in Section 5702 do not apply “...to any funds received in trust by any municipality, any loan which has been funded or refunded, notes issued in anticipation of federal or state aid or revenue sharing money, tax anticipation loans, notes maturing in the current municipal year, indebtedness of entities other than municipalities, indebtedness of any municipality to the Maine School Building Authority, debt issued under Chapter 235 and Title 10, Chapter 110, Subchapter IV, obligations payable from revenues of the current municipal year or from other revenues previously appropriated by or committed to the municipality, and the state reimbursable portion of school debt.” Please see the Bibliography for the State Statute relating to Municipal Borrowings (Title 30-A, Chapter 223, Maine Revised Statutes, as amended, Municipal Finances, Subchapter 3, Municipal Debt).

Town of Scarborough Local Debt Limits. In accordance with Town Council Order No. 12-37, dated March 21, 2012, the Town of Scarborough shall not incur debt, which would cause its total debt outstanding at any time, for the following to be exceeded for

- School purposes: 5%
- Storm or Sanitary: 4%
- Airport, water & special districts: 1.50%
- Other purposes: 4%, of
- In no event shall Scarborough incur debt which would cause its total debt outstanding at any time to exceed 8.50% of its last equalized State valuation.

Capital Improvement Budget. A Multi-Year Capital Improvement Budget shall be prepared and submitted to the Town Council annually. The budget shall provide a list of projects and the means of financing. The budget should cover a five-year period of time. The projects included in the budget should be part of the Town’s CIP. Projects must be in either the Capital Improvement Budget or CIP

to be authorized for bonding. Major construction projects, which are required to go to voter referendum, shall also be included in the multi-year Capital Improvement Budget.

Bond Fund. Generally, payment of General Obligation bonds and special assessment bonds shall be from the Town's general operating budget. However, in situations where General Obligation bonds are to be paid from user fees, then bond payments should be made from the fund that receives the revenue and be deemed "self-supporting" debt.

Reserve Funds. Adequate operating reserves are important to insure the functions of the Town especially during economic downturns. The Town desires to build a contingency reserve in the General Fund of no less than \$1,000,000. Over the next ten (10) years of the date of this policy adoption, the Town will initiate a Committed Fund Balance for working capital sufficient to finance 90 days of operations (3 months) but not to exceed four (4) months of operations. These funds will help to pay for capital and operating costs during revenue deficient months.

Equipment Reserve Fund. An Equipment Reserve Fund to be set up to fund future capital equipment and will be financed sufficiently to ensure that adequate funds are available to purchase replacement equipment on a timely basis without debt financing. Determination of the amount needed to adequately fund this equipment reserve fund will be prepared by the Finance Director and the Town Manager and approved by the Finance Committee. Complete financing of the Capital Equipment Reserve Fund will be accomplished within six (6) years of the date of adoption of this policy.

Finance Department. The Finance Department is responsible for the Preliminary and final Official Statements. The Town Clerk is responsible for collecting and maintaining all supporting documentation such as minutes of the Town Council meetings and relevant resolutions and ordinances. The Finance Department will also be responsible for following applicable secondary-market disclosure requirements.

Investments. Bond proceeds will be invested in accordance with the Town's Investment Policy and applicable federal and State laws. Adherence to the guidelines on arbitrage, if any, shall be followed which, at times, may require that the investment yield be restricted or monitored to adhere with the Code. In most cases, the investment will be selected to maximize interest with the assumption that the Town will meet the Code's spend-down requirements that allows for various exemption from arbitrage calculations.

Bond Counsel. The Town will utilize nationally recognized Bond Counsel for all debt issues. All debt issued by the Town will include a written opinion by Bond Counsel affirming that the Town is authorized to issue the debt, stating that the Town has met all federal and State constitutional and statutory requirements necessary for issuance, and determining the debt's federal and state income tax status. Bond Counsel will be selected on a competitive basis.

Underwriter's Counsel. Town payments for Underwriters Counsel will be authorized for negotiated sales by the Finance Director on a case-by-case basis depending on the nature and complexity of the transaction and the needs expressed by the Underwriters. Underwriter Counsel will be selected through a process consistent with such undertaking.

Municipal Advisor. The Town may utilize an external Municipal Advisor. The utilization of the Municipal Advisor for debt issuance will be at the discretion of the Finance Director on a case-by-case basis. For each Town bond sale, the Municipal Advisor will provide the Town with information on structure, credit analysis, pricing and fees for comparable sales by other issuers. The Municipal

Advisor will be selected on a competitive basis for a period not to exceed five (5) years, renewable following the competitive basis if selected.

Bond Anticipation or Revenue Anticipation Notes. Use of short-term borrowing, such as Bond Anticipation or Revenue Anticipation (“Temporary Notes”) may be undertaken until the final cost of the project is known or can be accurately projected. In some cases, projects might be funded with internal funds that will be reimbursed with bond proceeds at a future date should appropriate Declaration(s) of Official Intent be enacted no longer than sixty (60) days after the first disbursement of the temporary funds.

Credit Enhancements – Bond Insurance. Credit enhancement (letters of credit, bond insurance, etc.) may be used if the costs of such enhancements will reduce the debt service payments, or marketability of.

Competitive Sale of Debt. The Town, as a matter of policy, should seek to issue its Temporary Notes and General Obligation bonds through competitive bid sales. In such instances where the Town, through a competitive bidding for its bonds, deems the bids received as unsatisfactory or does not receive bids, it may, at the election of the Town Manager, enter into negotiation for sale of the bonds. In cases where the circumstances of the bond issuance are complex or out of the ordinary, a negotiated sale may be recommended if allowed by State statute.

REFUNDING OF DEBT

Refunding involves the issuance of new debt whose proceeds are used to repay previously issued (prior but still outstanding) debt. The new debt proceeds must be used to repay such debt within ninety (90) days (a “Current Refunding).

Periodic reviews of all outstanding debt will be undertaken to determine refunding opportunities. Refunding will be considered (within federal tax law constraints) if and when there is a net economic benefit from the refunding; the refunding is needed in order to modernize covenants essential to operations and management; to restructure the payment of existing debt. Town staff and the Municipal Advisor shall monitor the markets for opportunities to obtain interest savings by refunding outstanding debt. As a general rule, the Town will look for a present value (PV) savings of a refunding, to provide, at least five percent (5%).

Refunding issues that produce a net PV savings of less than three percent (3%) percent will be considered on a case-by-case basis and with negative savings may be considered if there is a compelling public policy objective.

Current Refundings:

- Requires that the refunding escrow may not exceed 90 days;
- Unless otherwise justified, an current refunding transaction shall require a PV savings of at least three percent (3%) of the principal amount of the refunding debt being issued and shall incorporate all costs of issuance expenses;
- Refunded maturities shall not extend beyond the final refunded maturity; and,
- Surplus monies in debt service funds or debt service reserve funds associated with the refunded bond issue may be used as a source of funds for the refunding issue.

CONDUIT FINANCINGS

A Conduit Financing is an arrangement involving a governmental or other qualified agency using its name in an issuance of fixed-income securities for a non-profit organization's capital project(s). The Town may sponsor conduit financings or qualified Industrial Revenue Bonds for those activities (i.e., economic development, housing, health facilities, etc.) that have a general public purpose and are consistent with the Town's overall service and policy objectives as determined by the Town Council.

All conduit financings must be non-recourse and insulate the Town completely from any credit risk or exposure. They must first be approved by the Town Manager before being submitted to the Town Council for consideration and an Tax Equity and Fiscal Responsibility Act of 1982 (TEFRA) Hearing is held. The Town Manager should review the selection of the underwriter, bond counsel and underwriter, require compliance with disclosure and arbitrage requirements, and establish minimum credit ratings acceptable for the conduit debt. Credit enhancement, such as Bond or Direct-Pay Letters of Credit may be required for certain issues.

ARBITRAGE LIABILITY MANAGEMENT

Federal arbitrage legislation is intended to discourage entities from issuing tax-exempt obligations unnecessarily. In compliance with the spirit of this legislation, the Town will not issue obligations except for identifiable projects with good prospects of timely initiation. Temporary Notes and subsequent General Obligation bonds will be issued timely so that debt proceeds will be spent quickly.

It is the Town's policy to minimize the cost of arbitrage rebate and yield restrictions while strictly complying with the law. To further this goal:

- The Town shall maintain investment allocations by source of funds and record pro-rata interest income of any commingled bond funds monthly;
- Project cash flows shall be carefully planned to insure the applicability of rebate exceptions, if feasible;
- Rebate computations, if applicable, must be performed every five (5) years;
- It is the Town's policy to segregate current arbitrage earnings for future payment or credit, and to enter the amount as a liability on its books;
- The Town shall report to the IRS, as required by the Code, and make rebate payments, if any, as required by federal law; and
- The Town shall structure its financings in such a way as to reduce or eliminate arbitrage rebate liability, wherever feasible.

Because of the complexity of arbitrage rebate regulations and the severity of non-compliance penalties, the Town will engage qualified outside consultants to calculate potential arbitrage liability.

LEGAL AND REGULATORY REQUIREMENTS

The Town Manager and Finance Director shall consult and jointly recommend appointment of the Town's Bond Counsel to the Town Council.

The Town's Bond Counsel shall:

- Coordinate activities with the Finance Director to ensure that all securities are issued in the most efficient and cost-effective manner possible;

- Coordinate activities with the Finance Director to ensure that in the opinion of the Town's Bond Counsel, all securities are issued in compliance with the applicable Town, State and federal statutes, regulations, charter and ordinances; and,
- Prepare documents and opinions relating to the issuance of debt and have extensive experience in public finance, securities regulation and tax issues.

CREDIT RATINGS

Rating Agency Relationships. It is the responsibility of the Finance Director to maintain relationships with the rating agencies that assign ratings to the Town's debt. This effort includes providing periodic updates on the Town's financial condition along with coordinating meetings and presentations in conjunction with a new debt issuance.

Use of Rating Agencies. The Town will typically obtain rating(s) from Moody's Investors Service and Standard & Poor's Global. The Finance Director will recommend whether or not additional ratings should be requested on a particular financing and which, if any, major rating agencies should be asked to provide such a rating.

Rating Agency Presentations. Full disclosure of operations and open lines of communication shall be made to rating agencies used by the Town. The Town Manager, together with the Finance Director and Municipal Advisor, shall prepare the necessary materials for presentation to the rating agencies.

Financial Disclosure. The Town is committed to full and complete financial disclosure, and to cooperating fully with rating agencies, institutional and individual investors, Town departments and agencies, other levels of government, and the general public to share clear, comprehensible, and accurate financial information and operating data. The Town is committed to meeting the SEC's Rule 15c2-12, secondary disclosure requirements on a timely and comprehensive basis.

Official Statements accompanying debt issues, Comprehensive Annual Financial Reports, (CAFR) and continuous disclosure statements will meet (at a minimum), the standards articulated by the Government Accounting Standards Board (GASB), Government Finance Officers Association (GFOA) and Generally Accepted Accounting Principles (GAAP). The Finance Director shall be responsible for continuing disclosure to EMMA, MSRB or the SEC and for maintaining compliance with disclosure standards promulgated by State and national regulatory bodies.

What is Continuing Disclosure?

Per the MSRB, "*Continuing Disclosure consists of important information about a municipal bond that arises after the initial issuance of the bond. This information generally would reflect the financial or operating condition of the issuer as it changes over time, as well as specific events occurring after issuance that can have an impact on the ability of issuer to pay amounts owing on the bond, the value of the bond if it is bought or sold prior to its maturity, the timing of repayment of principal, and other key features of the bond. Each bond will have its own unique set of continuing disclosures, and not all types of continuing disclosures will apply to every bond.*"

EMMA website publicly displays continuing disclosures that are provided either as required disclosures by municipal issuers and other parties known as "obligated persons" or "obligors" under contractual agreements entered into under Rule 15c2-12 of the SEC or as voluntary disclosures by issuers and obligated persons without a contractual obligation to do so. As noted above, these disclosures generally are divided between submissions made to update financial or operating

information about the issuer and notices that disclose the occurrence of specific events that may have an impact on the bonds. These disclosures are described below.” For more information, please refer to the following website:

<http://www.emma.msrb.org/EducationCenter/UnderstandingContinuingDisclosure.aspx>.

POST ISSUANCE REPORTING AND COMPLIANCE

The Town issues tax-exempt obligations from time to time to finance acquisition of capital assets or various capital improvements. As an issuer of tax-exempt bonds or capital leases, the Town is required, by the Code, and various regulations promulgated under the Treasury Regulations to take certain actions subsequent to the issuance of such bonds to ensure the continuing tax-exempt status of bonds. The Town recognizes that compliance with applicable provisions of the Code and Treasury Regulations is an on-going process, necessary during the entire term of the obligation(s), and is an integral component of the Town’s overall debt management. Accordingly, the analysis of those facts and implementation will require on-going monitoring and consultation with Bond Counsel.

Components. The Finance Director and Town Manager approve the terms and structure of “Obligations” executed by the Town. Such Obligations are issued in accordance with State Statute, the Town Charter and Ordinances. Specific post-issuance compliance procedures address the relevant areas described below.

General Procedures. The following guidelines will be used to monitor post-issuance compliance requirements:

1. The Finance Director, will be the person primarily responsible for ensuring that the Town successfully carries out its post-issuance compliance requirements, as required. The Finance Director shall also be assisted by the following entities:
 - a. Bond Counsel
 - b. Municipal Advisor
 - c. Paying Agent
 - d. Rebate Specialist

The Finance Director shall be responsible for assigning post-issuance compliance responsibilities to other staff, Bond Counsel, Municipal Advisor, Paying Agent and Rebate Specialist, if any, and utilize such other professional service organizations as are necessary to ensure compliance with post-issuance compliance requirements.

2. The following responsibilities by the Finance Director shall verify that the following post-issuance compliance actions have been taken on behalf of the Town with respect to each issue of tax-exempt obligations:
 - a. Ensure that a full and complete record for the principal documents of each the issue has been completed by the Bond Counsel and Municipal Advisor;
 - b. Ensure that the Internal Revenue Service (IRS), that all IRS forms 8038 are properly and promptly filed with the IRS within the time limits imposed by Section 149(e) of the Code by Bond Counsel;
 - c. Account for the allocation of the proceeds of the tax-exempt bonds to expenditures as required by the Code;

- d. Coordinate receipt and retention of relevant books and records with respect to the investment and expenditures of the issue proceeds from Town and School Department staff;
 - e. Identify proceeds of tax-exempt obligations, in consultation with Bond Counsel and Municipal Advisor, that are yield-restricted and monitor the investments of any yield-restricted funds to ensure that the yield on such investments does not exceed the bond yield to which such investments are restricted;
 - f. Determine, in consultation with Bond Counsel and Municipal Advisor, whether the Town is subject to the rebate requirements of Section 148(f) of the Code and related Treasury Regulations with respect to each issue of the Town. The Finance Director shall contact a Rebate Specialist, if required, prior to the fifth anniversary of the date of issuance of each issue and each fifth anniversary thereafter until the obligation has matured to arrange for calculation of the rebate requirements, as needed, to be paid by the Town. If any rebate is required to be paid to the IRS, the Finance Director will file Form 8038-T, along with the required payment.
 - g. Shall monitor the use of all financed facilities in order to determine whether private business uses of financed facilities have exceeded the *de minimis* limits set forth in Section 141(b) of the Code (generally no greater than 10% of issue proceeds) that provide special legal entitlements to non-governmental persons.
3. The Finance Director shall collect and retain the following records with respect to each issue of tax-exempt obligations and with respect to the facilities of such obligations:
- a. Audited financial statements of the Town;
 - b. Appraisals, surveys, feasibility studies, if any, with respect to the facilities to be financed with issue proceeds;
 - c. Trustee and/or Paying Agent statements;
 - d. Records of all investments and the gains (or losses) from such investments;
 - e. Expenditures reimbursed with the issue proceeds;
 - f. Allocation of issue proceeds to expenditures (including cost of issuance) and the dates and amounts of each expenditure (including requisitions, draw down schedules, invoices, bills and cancelled checks as related to each expenditure);
 - g. Construction or renovation contracts for financed facilities or projects;
 - h. Maintain an asset list of all tax-exempt financed depreciable property and sales of tax-exempt financed assets;
 - i. Arbitrage rebate reports and records of rebate and yield reduction payments, if any;
 - j. Resolutions or other actions, if any, taken by the Town Council subsequent to the date of issue of the obligations;
 - k. Formal elections taken with respect to the bonds; and
 - l. Relevant correspondence relating to such bonds.

The records collected by the Town shall be stored in any format deemed appropriate by the Town and shall be retained for a period equal to the life of the tax-exempt obligations, including the life of any obligations issued to refund obligations, plus three (3) years.

- 4 In addition to its post-issuance compliance requirements under the Code and Treasury Regulations, the Town has agreed to provide Continuing Disclosure, such as annual financial information and material event notices. The continuing disclosure obligations are governed

by the Continuing Disclosure Documents and by the terms of the SEC's Rule 15c2-12, as amended, and officially interpreted from time-to-time and incorporated as reference herein.

BIBLIOGRAPHY

Maine Revised Statutes Title 30-A Chapter 223, Subchapter 3 Municipal Debt

<C:\My Documents\OneTouch Docs\State requirements on Municipal Debt.pdf>

Maine Revised Statutes Title 30-A Chapter 223, Subchapter 6 Municipal Borrowings

<C:\My Documents\OneTouch Docs\State Municipal Borrowing.pdf>

SECTION II. INVESTMENT

PURPOSE

The purpose of the Investment section of the Financial and Fiscal Policy is to establish the investment scope, objectives, delegation of authority, internal controls, standards of prudence, authorized investments and transactions, diversification requirements risk tolerance, safekeeping and custodial procedures, and reporting requirements for the invested funds. The Finance Director shall maintain administrative procedures and internal controls, consistent with this Investment Policy, for the operation of the Town's investment program. Such procedures shall be designed to prevent losses of public funds arising from fraud, employee error and misrepresentation by third parties, or unauthorized actions by employees of the Town.

DEFINITIONS

Collateral. Securities or property pledged by a borrower to secure payment.

Delivery versus Payment. There are two methods of delivery of securities: Delivery vs. payment ("DVP") and delivery vs. receipt (or "Free Delivery"). DVP is delivery of securities with an exchange of money for securities. Free Delivery is delivery of securities with an exchange of a signed receipt for the securities.

Diversification. Investment funds divided among a variety of securities offering independent returns.

Federal Deposit Insurance Corporation (FDIC). An independent agency created by the Congress to maintain stability and public confidence in the nation's financial system by insuring deposits, examining and supervising financial institutions for safety and soundness and consumer protections, and managing receiverships.

Liquidity. Assets converted easily and rapidly into cash without a substantial loss of value.

Pooled Investments. Assets from different funds that are invested together.

Portfolio. A Portfolio is a collection of securities and investments held by investors.

Securities. Securities are financial contracts that grant the owner a stake in the asset. Such securities account for most of what is traded in financial markets.

ENFORCEMENT

This policy will be enforced by the Finance Director. This Investment Policy shall be reviewed by the Finance Director, the Town Manager and the Finance Committee at least every three years.

SCOPE

This investment policy applies to all financial assets of the Town accounted for within the Town's Comprehensive Annual Financial Report. These funds include but are not limited to:

- General Fund Operating Funds
- Capital Project Funds
- Special Revenue Funds
- Proprietary Funds
- Permanent Funds (i.e., Cemetery Funds)
- Bond Proceeds
- Enterprise Funds including Tax Increment Financing (TIF) Accounts
- Trust and Agency Funds
- Endowments and Trust Funds
- CDBG Funds
- Escrow or Custodial Accounts

Since many of these funds are pooled for investment purposes, the investment income derived from the pooled investment account will be allocated to the various funds based on their applicable balance.

PRUDENCE

The standard of prudence to be used, for managing the Town's assets, shall be Title 30-A, Section 5718 of the Maine Revised Statutes, as amended, which states:

“All investments made under this subchapter must be made with the judgment and care that persons of prudence, discretion and intelligence, under circumstances then prevailing, exercise in the management of their own affairs, not for speculation but for investment, considering:

- **Safety:** The safety of principal and preservation of capital in the overall portfolio;
- **Maintenance of liquidity:** Maintenance of sufficient liquidity to meet all operating and other cash requirements with which a fund is charged that are reasonably anticipated; and
- **Income:** The income to be derived throughout budgetary and economic cycles, taking into account prudent investment risk constraints and the cash-flow characteristics of the portfolio.

This standard must be applied to the overall investment portfolio of the municipality and not to individual items within a diversified portfolio.”

These State standards shall be applied to the Town's overall investment portfolio. Investment Officials acting in accordance with written procedures and this Investment Policy and exercising due diligence, shall be relieved of personal liability for an individual security's credit risk or market price changes, provided deviations from expectations are reported in a timely manner to the Town Manager.

INVESTMENT OBJECTIVES

The primary objectives, in order of priority, of the Town's investment activities shall be:

- **Prudence:** All participants in the investment process shall seek to act responsibly as custodians of the public trust. The overall program shall be designed and managed with a degree of professionalism that is worthy of the public trust.
- **Safety:** Investments shall be made by the Finance Director or designee in a manner that seeks to ensure preservation of capital and investment principal in the overall portfolio. The idea of safety is to mitigate credit risk and interest rate risk. To obtain this objective, the Finance Director shall use basic techniques to diversify the investment portfolio. The Finance Director shall utilize the Federal Deposit Insurance Corporation (FDIC) insured bank deposits and/or obtain collateralized investments that guarantee the Town a perfected security interest in the underlying security. Further, the Finance Director shall invest funds only in highly capitalized and highly rated financial institutions.
- **Liquidity:** The Town's investment portfolio will remain sufficiently liquid to enable the Town to meet all operating requirements that might be reasonably anticipated through cash flow analysis. The Finance Director will structure the portfolio so that securities mature concurrent with cash needs to meet anticipated demands. Since all possible cash demands cannot be anticipated, the portfolio shall maintain assets that can be liquidated without penalty prior to their maturity.
- **Return on Investment:** The Town's investment portfolio shall be designed with the objective of attaining a market rate of return throughout any budgetary and economic cycles and fluctuations, taking into account prudent investment risk constraints and the cash flow characteristics of the Town's portfolio. This objective shall take into account the constraints of the aforementioned safety and liquidity objectives.

DELEGATION OF AUTHORITY

Authority to manage the Town's investment program is derived from Maine Revised Statutes, as amended, Title 30-A, Sections 5706 through 5719, and the Town's Charter. The Town Council delegates the investment of Town funds to the Finance Director. Upon approval of this document, the Finance Director shall prepare written procedures for the operation of the investment program consistent with this investment policy. Such internal procedures shall include delegation of authority to persons responsible for investment transactions. No person may engage in an investment transaction except as provided under the terms of this policy and the procedures established by the Finance Director. The Finance Director will manage all investment or cash management transactions undertaken.

From time to time, investments will be managed through external programs, facilities and professionals. To constitute compliance, these must be managed in a manner consistent with this policy.

ETHICS AND CONFLICTS OF INTEREST

The Finance Director and employees involved in the investment process shall refrain from personal business activity that could conflict with the proper execution of the investment program, or could impair their ability to make impartial investment decisions. Elected Officials, Department

Administrators, town and school employees and other municipal officials shall disclose to the Finance Director any material financial interest in financial institutions that conduct business with the Town. Further, they shall disclose any personal financial/investment position that could be related to the performance of the Town's investment portfolio.

PROHIBITED INTEREST

No Town employee shall invest Town funds in any instrument or institution in which he/she has a direct or indirect financial interest, neither shall he/she accept any gift, free services or payment of any kind for performing their duties under this policy.

AUTHORIZED FINANCIAL DEALERS AND INSTITUTIONS

The Finance Director shall maintain a list of financial institutions authorized to provide investment services. No Public deposit shall be made except in a qualified public depository as established by State law. An annual review of the financial condition and registrations of qualified bidders will be conducted by the Finance Director.

SAFEKEEPING AND CUSTODY

All security transactions, including collateral for repurchase agreements, entered into by the Town shall be conducted on a DVP basis. Securities will be held by a third party custodian or Trust Department designated by the Finance Director and evidenced by safekeeping receipts and meets or exceeds the minimum risk category classification GASB standards.

MAXIMUM MATURITIES

To the extent possible, the Town will endeavor to match investments with anticipated cash requirements. Unless matched to a specific process/procedure, the Town will not directly invest in securities maturing more than one year from date of purchase. The Town may, however, collateralize its repurchase agreements using longer investments not to exceed five (5) years.

Special Revenue, Trust, Permanent and Endowments funds may be invested in securities exceeding one year if the maturity of such investments are made to coincide as nearly as practicable with the expected use of the funds.

AUTHORIZED INVESTMENTS

The Town of Scarborough is authorized to invest only in the following types of securities:

- Obligations of the United States (U.S.) Government, its agencies and instrumentalities
- Certificates of Deposits and other evidences of deposits at banks
- Prime Commercial Paper
- Repurchase Agreements whose underlying collateral by obligations of the Federal government in amounts equal to the Town's investment.
- Money Market Mutual Funds whose portfolios are secured by obligations of the Federal Government.

DIVERSIFICATION

The Town will diversify its investments by security type and institution. No more than fifty percent (50%) of the Town's total investment portfolio will be invested in a single security type or with single financial institution.

INTERNAL CONTROLS

The Finance Director shall establish a system of internal controls. The internal controls shall be reviewed periodically and completed within the time frame of the annual audit. This review will be conducted by the external auditor during the annual Town Audit. The external auditing firm will be selected by the Council. To provide reasonable assurance that these objectives are met, this review will enhance internal control by assessing compliance with policies and procedures to ensure that the assets of the Town are protected from loss, theft or misuse.

CHECKS AND BALANCES

These guidelines have been established to enhance the integrity and transparency of the Town's internal procedures for investing the Town's funds and accounting for those investments.

The Finance Director and the Deputy Finance Director will be authorized to transact investment business on behalf of the Town. All trade confirmations will be sent directly to the Accountant where transaction details will be compared and verified against internal records.

ACCOUNTING METHOD

Investments will be carried on the Town books at cost. Interest on securities will be credited to investment income at the time of sale. The values of investment securities will be accrued as of each fiscal year end.

EXTERNAL MANAGEMENT

The Finance Director may contract with a qualified external money management company in order to benefit from portfolio diversification, credit research, full-time portfolio management and economies of scale that are unavailable from Town staff. Any such contract will define and control the risks of the portfolio and establish performance criteria for monitoring and evaluating results.

STATUTORY COMPLIANCE

Nothing in the Town's investment policy shall be read to contravene with State law, Title 30-A Sections 5706 through 5719 of the Maine Revised Statutes, as amended.

BIBLIOGRAPHY

Maine Revised Statutes Title 30-A Chapter 223, Subchapter 3-A Municipal Investments:
<http://www.mainelegislature.org/legis/statutes/30-A/title30-Ach223sec0.html>

SECTION III. FUND BALANCE

The Fund Balance Policy is intended to provide guidelines during the preparation and execution of the annual budget to ensure that sufficient reserves are maintained for unanticipated expenditures or revenue shortfalls. It also is intended to preserve flexibility throughout the fiscal year to make adjustments in funding for programs approved in connection with the annual budget.

The Fund Balance Policy should be established based upon a long-term perspective recognizing that stated thresholds are considered minimum balances. The main objective of establishing and maintaining a Fund Balance Policy is for the Town to be in a strong fiscal position that will allow for better position to weather negative economic trends.

The Fund Balance consists of five categories: Non-spendable, Restricted, Committed, Assigned, and Unassigned.

- **Non-spendable** Fund Balance consists of funds that cannot be spent due to their form (e.g. inventories and pre-pays) or funds that legally or contractually must be maintained intact.
- **Restricted** Fund Balance consists of funds that are mandated for a specific purpose by external parties, constitutional provisions or enabling legislation.
- **Committed** Fund Balance consists of funds that are set aside for a specific purpose by the Council. Formal action must be taken prior to the end of the fiscal year. The same formal action must be taken to remove or change the limitations placed on the funds.
- **Assigned** Fund Balance consists of funds that are set aside with the intent to be used for a specific purpose by the Council. Assigned funds cannot cause a deficit in unassigned fund balance.
- **Unassigned** Fund Balance consists of excess funds that have not be classified in the previous four categories. All funds in this category are considered spendable resources. This category also provides the resources necessary to meet unexpected expenditures and revenue shortfalls.
- **Unrestricted** Fund Balance is the combination of the Committed, Assigned and Unassigned fund balance.

OPERATING BUDGET

The total General Fund Budget, are all budgets, including amendments, as adopted by the Town council. The General Fund Budget shall include all budgets included in funds 1100 and 7100:

Municipal Gross Budget
Education Gross Budget
Adult Learning
Community Services- All Divisions
Capital Equipment
Debt Service
County Assessment

Non-spendable and Restricted Funds. Non-spendable funds are those funds that cannot be spent because they are either:

- Not in spendable form (e.g. inventories and prepaids)
- Legally or contractually required to be maintained intact

It is the responsibility of the Town Manager or their designee, to report all Non-spendable Funds appropriately in the Town's Financial Statements.

Restricted funds are those funds that have constraints placed on their use either:

- Externally by creditors, grantors, contributors, or laws or regulations or other governments
- By law through constitutional provisions or enabling legislation.

It is the responsibility of the Town Manager, or their designee, to report all Restricted Funds appropriately in the Town's Financial Statements.

CLASSIFYING FUND BALANCE AMOUNTS

When both restricted and unrestricted funds are available for expenditure, restricted funds should be spent first unless legal requirements disallow it. When committed, assigned and unassigned funds are available for expenditure, committed funds should be spent first, assigned funds second, and unassigned funds last; unless the Town Council has provided otherwise in its commitment or assignment actions.

AUTHORITY TO COMMIT FUNDS

The Town Council has the authority to set aside funds for a specific purpose. Any funds set aside as Committed Fund Balance requires the passage of a resolution by a simple majority vote. The passage of such action must take place prior to June 30th of the applicable fiscal year. If the actual amount of the commitment is not available by June 30th, the resolution must state the process or formula necessary to calculate the actual amount as soon as information is available.

AUTHORITY TO ASSIGN FUNDS

Upon passage of the Fund Balance Policy, authority is given to the Town Manager to assign funds for specific purposes. Any funds set aside as Assigned Fund Balance must be reported to the Town Council. The Town Council has the authority to set aside funds for the intended use of a specific purpose. Any funds set aside as Assigned Fund Balance requires a simple majority vote and must be recorded in the minutes. The same action is required to change or remove the assignment.

UNASSIGNED FUND BALANCE

Unassigned Fund Balance is the residual amount of Fund Balance in the General Fund. It represents the resources available for future spending. An appropriate level of Unassigned Fund Balance should be maintained in the General Fund in order to cover unexpected expenditures and revenue shortfalls.

In the event of projected revenue shortfalls, it is the responsibility of the Town Manager to report the projections to the Town Council's Finance Committee on a quarterly basis and will include an outline of recommended Management actions to address any shortfall.

The Town has set a goal, through this Fund Balance Policy, to maintain the level of Unassigned Fund Balance equal to 10.0% of the Town's Operating Budget for the prior fiscal year and to not fall below 8.33% (or 1/12) of the Town's Operating Budget.

Once the Town achieves an unassigned fund balance equal to 10.0% of Scarborough's Operating Budget, any excess above 12% must be assigned by any combination to one of the following:

- Retained in non-spendable and restricted accounts that offset unfunded liabilities, and/or

- Retained in assigned accounts that may be used in future budget cycles as a property tax rate stabilization; available for use during a catastrophic event, and/or
- Funding future capital expenditures and/or projects, and/or
- Retirement of debt, and/or
- Taxpayer refund.

In the event that the balance drops below the established minimum level, the Town Council will develop a plan to replenish the fund balance to the established minimum level within two years.

Policy statement: Unrestricted Fund Balance as a Percentage of Revenues: The level of unrestricted fund balance will not be allowed to drop below 8% of annual revenues with a goal of building unrestricted fund balance to 12% of annual revenues.

REPORTING

Annually the Town Manager shall report to the Town Council's Finance Committee the Statement of Activity of all fund balances that will include the beginning year's balances, gross adjustments in and out of each account during the reporting period and final report period ending balances. Such report shall occur following receipt of the audited financial statements.

REPEAL OF PRIOR TOWN COUNCIL FUND BALANCE POLICY.

This section repeals the Town Council Fund Balance Policy adopted by the Town Council on September 17, 1997, as amended on January 20, 2010 and replaces it this document adopted by the Town Council on November 2, 2016.

SECTION IV. CAPITAL PLANNING

PURPOSE

As a way of structuring the review and funding of capital improvement projects competing for economic resources, the Town of Scarborough looks at long-term capital planning and budgeting. This policy sets forth comprehensive guidelines for the determination and prioritization of capital asset purchases and improvements. It is the objective of this policy to:

- Determine the physical assets to be renovated or replaced;
- Document the decision-making process;
- Demonstrate a commitment to long-term financial planning objectives;
- Annually prioritize those physical assets to be included in the Capital Improvement Plan;
- Utilize debt financing only when desirable;
- Identify capital planning objectives for staff to implement;
- Understand how the operating budget will be impacted by the completion of the capital project;
- Ensure that the useful life of the asset or project equals or exceeds the payout schedule of any debt the Town assumes for the project. This allows for a closer match between those who benefit from the asset and those who pay for it.

Capital projects may involve the following:

- Purchasing Land

- Constructing new public facilities
- Improving infrastructure (i.e., refurbishing a bridge, resurfacing a street)
- Purchasing major equipment

DEFINITIONS

Public Infrastructure. Infrastructure of the Town of Scarborough to include, land, buildings, parks, streets, bridges, vehicles and equipment, etc.

Capital Budget. The first year of the capital improvement program with a detailed source of financing for each of the capital projects specified for implementation during the upcoming year with a listing and description of the following four (4) years.

Capital Improvement Program. A listing of the planned capital improvement projects (coupled with expected costs and financing plans of each) for the upcoming five (5) year period, and scheduled according to priorities and timing the CIP. The CIP should be organized between capital projects and capital equipment. In addition to estimated costs, a narrative description of each capital item should be provided.

Capital Improvement Project. A major, nonrecurring expenditure used to expand or improve a government's physical asset, including facilities and infrastructure, that are not consumed within a year but rather have a multi-year life.

Capital Equipment. A major expenditure used to expand or improve a government's equipment, including vehicles, technology, building equipment.

Multi-Year Capital Budget. A process designed to ensure that the longer range consequences of capital budget decisions are identified and reflected in the budget totals and updated annually.

Equipment Replacement Schedule. A detailed systematic schedule of anticipated replacement of all vehicles and major equipment that is customized to each department and is based on industry standards of predicted life expectancy. The replacement schedule is based on the premise that vehicles and equipment should be replaced before major maintenance expenses are incurred and while residual (trade-in) value can be maximized. These schedules shall serve as the basis for the capital equipment portion of the CIP.

IMPLEMENTATION/POLICY MANAGEMENT

The Town's Capital Planning Policy shall be implemented by the Town Manager and the Finance Director when developing comprehensive capital planning management guidelines that provides for the following:

- Departments Administrators to review their physical assets annually;
- Capital improvements should be developed, approved and financed in accordance with the Town Charter and Purchasing Policy and the capital improvement budgeting process;
- Determine which projects need voter authorization;
- Assess financing alternatives for funding capital improvement prior to issuing debt (bonds);
- Determine the funding source for the project being improved (appropriation, bonds, property taxes, grants, etc.).

- For long-term borrowing, the equipment or project is an item that is purchased and/or constructed infrequently, has an expected useful life of at least five (5) years, and costs in excess of \$100,000; and
- For short-term borrowing or lease/purchases, the equipment is an item that is purchased infrequently, has an expected useful life of at least five (5) years, and costs less than \$100,000.
- Funding by Appropriation: Any capital item can be funded by appropriation, regardless of value.

This policy will be enforced by the Town Manager and the Finance Director. This Capital Planning Debt Management Policy shall be reviewed by the Finance Director and the Town Manager and the Finance Committee at least annually.

CAPITAL IMPROVEMENT BUDGET

A capital budget forces a systematic identification and prioritization of capital projects. This helps to avoid unexpected budget fluctuations and surprises in the operating budget. The goal is to anticipate and plan for most projects involving public facility improvements and major equipment purchases. Thus, a capital budget is the implementation vehicle for adopting a capital improvement project that is part of a long-range capital improvement program.

A multi-year capital improvement budget shall be prepared and submitted to the Finance Committee, separate from the operating budget, annually. The capital budget shall provide a list of projects and the means of financing and cover a five year period of time. The projects included in the capital budget should be part of the Town's capital improvement program. To be considered for bonding, projects must be included in the Capital Improvement Budget as part of the capital improvements or capital equipment. All projects which are required to go to voter referendum, shall also be included in the multi-year Capital Improvement Budget.

PRESERVATION OF EXISTING CAPITAL INFRASTRUCTURE

It shall be the policy of the Town that adequate resources are allocated to preserve existing infrastructure before targeting resources to build new facilities that also have operating and maintenance obligations. Emphasis shall be given to protect historical investments in capital facilities and to avoid embarking on a facility enhancement program, which when couple with the existing facility requirements, the Town cannot afford to maintain.

LONG-RANGE FACILITY PLAN

A long-range facilities plan should be prepared that considers the Town's future needs based on a 20-year outlook. This plan should consider estimated costs and list projects in order of priority. Before new facilities are considered, efforts should be exhausted to modify existing facilities to meet future needs as well exploration of "partnerships" to minimize capital investment required for construction as well as operations and maintenance.

LIFE-CYCLE EXPENSES

New facilities should be of high quality, low maintenance and least cost. The CIP should emphasize and consider life-cycle costs as a consideration in prioritization. Priority should be given to new

facilities that have minimal ongoing maintenance costs as to limit the impact upon both the CIP and the operating budget.

FINANCING OPTIONS FOR CAPITAL BUDGETS

Funding for capital items may come from a number of sources, including, but not limited to: long-term debt (general obligation bonds), leases, reserve funds, grants or direct appropriations.

Voter Approved Bonds

Reserve Funds (From the Debt Management Policy). Adequate operating reserves are important to insure the functions of the Town especially during economic downturns. The Town desires to build a contingency reserve in the General Fund of no less than \$1,000,000. Over the next ten (10) years of the date of this policy adoption, the Town will initiate a Committed Fund Balance for working capital sufficient to finance 90 days of operations (3 months) but not to exceed 4 months of operations. These funds will help to pay for capital and operating costs during revenue-short months.

Equipment Reserve Fund (From the Debt Management Policy). An Equipment Reserve Fund to be set up to fund future capital equipment and will be financed sufficiently to ensure that adequate funds are available to purchase replacement equipment on a timely basis without debt financing. Determination of the amount needed to adequately fund this equipment reserve fund will be prepared by the Finance Director and the Town Manager and approved by the Finance Committee. Complete financing of the Capital Equipment Reserve Fund will be accomplished within six (6) years of the date of adoption of this policy.

REPEAL OF PRIOR TOWN COUNCIL POLICY ACTIONS, AS FOLLOWS:

This section repeals the Town Council Debt Management Policy adopted by the Town Council on March 21, 2012; the Town Council Investment Policy adopted by the Town Council on March 21, 2012; the Town Council Fund Balance Policy adopted by the Town Council on September 17, 1997, as amended on January 20, 2010 and replaced the document adopted by the Town Council on November 2, 2016 and the Town Council Capital Planning Policy adopted by the Town Council on September 9, 2016 and replaces all Policies with the afore mention Financial and Fiscal Policy adopted by the Town Council on September 5, 2018.

APPENDIX 1. RATIOS

Ratios will be calculated and reported to the Finance Committee within the first quarter of each calendar year. Ratios will also be reported annually as part of the Fiscal Health Metrics Dashboard approved by the Finance Committee. [Amended 11/20/19]

1. *Annual Debt Service as a Percentage of Government Budgeted Operating Revenues.*

Debt service includes principal and interest payments on tax-backed general municipal debt obligations borrowed for capital project expenditures. Debt service payments are examined relative to general operating revenues including special revenue funds and excluding truly “self-supporting” debt or State Educational Subsidy.

As a fixed cost, debt service can reduce expenditure flexibility and can be a major part of a government’s fixed costs.

Policy statement: Debt Service as a Percentage of Annual Revenues: Debt service will be managed with an intent to not exceed 15% of annual revenues and with a goal of keeping this percentage below 12%.

2. *Debt as a Percentage of State Equalized Value.* This ratio is calculated by dividing the amount of direct net debt by the total equalized State Valuation of the municipality.

Comparing debt to the appraised value provides an indication of the burden that debt places on all property tax owners with our jurisdiction.

Policy statement: Total Debt as a Percentage of equalized State Valuation: Total debt will be managed to prevent the total debt from exceeding 8.5% of the most recent calculation of state equalized valuation with a commitment to keep total debt below 3% of the most recently calculated full state valuation.

3. *Debt Per Capita.* Total bonded debt of a municipality, divided by its most recent U.S. Census Bureau population data. A more refined version, called net per capita debt, divides the total bonded debt less applicable sinking funds by the total population.

Policy statement: Debt per capita will be assessed every 5 years, changing to every 3 years after 2020, using per capita debt as a percentage of per capita income with a goal of not having this ratio exceed 15%. On an annual basis, debt per capita will be reported as part of the annual review of fiscal health indicators. New debt issuance may be discouraged if the new debt will result in debt per capita exceeding 115%, adjusted for inflation, of base year FY18.

4. *Per Capita Debt as a Percentage of Per Capita Income.* Policy statement: Per Capita Debt as a Percentage of per Capita Income: Per capita General Obligation debt may be managed with the intent to not exceed 15% of the most recent computation by the US Census Bureau or the American Community Survey of Scarborough’s per capita annual personal income. In 2015 this value was \$40,139 which would limit debt per capita to \$6,021.

APPENDIX 2. INDUSTRY STANDARD DEFINITIONS OF NIC AND TIC

NET INTEREST COST (or NIC) is a common method of computing the interest expense to the issuer of bonds, which usually serves as the basis of award in a competitive sale. NIC takes into account any premium and discount paid on the issue. NIC represents the dollar amount of coupon interest payable over the life of a serial issue, without taking into account the time value of money (as would be done in other calculation methods, such as the “true interest cost” method). While the term “net interest cost” actually refers to the dollar amount of the issuer’s interest cost, it is also used to refer to the overall rate of interest to be paid by the issuer over the life of the bonds. The formula for calculating the NIC rate is:

$$\frac{\text{Total Coupon Interest Payments} + \text{Discount (or – Premium)}}{\text{Bond Years}^{(1)}}$$

TRUE INTEREST COST (or TIC) is also known as “Canadian Interest Cost”. Under this method of computing the borrowing issuer’s cost, interest cost is defined as the rate, compounded semi-annually, necessary to discount the amounts payable on the respective principal and interest payment dates to the purchase price received for the new issue securities. TIC computations produce a figure slightly different from the net interest cost (NIC) method since TIC considers the time value of money while NIC does not.”

Source: *Glossary of Municipal Securities Terms*, Municipal Securities Rulemaking Board, 1985.

The TIC bid discourages early year’s high coupon or later year’s deep discount bidding, and is most compatible with compliance with the issuer’s concern with present value. Furthermore, this is currently the most commonly used method for bidding on bond issues.

The time value of money or “Present Value” undertakes computations that are used to determine whether or not a particular investment with a specified future cash flow is a good investment. This is based upon the premise that one dollar paid today is worth more than a dollar paid in future years. Present Value includes evaluating any borrowing where money is paid today over the future stream of such borrowing, to demonstrate the projected future expense. As such, an analysis assigns an implicit time value on money by measuring the effect of foregoing the return from potential future investment of money. In summary, the Absolute Savings are the actual numbers of dollars paid over the life of the issue. Present Value is the actual value today of amounts paid over the life of the issue.

NOTE: ⁽¹⁾ A Bond Year is \$1,000 of debt outstanding for one (1) year. The number of “bond years” in an issue is equal to the product of the number of bonds (One bond equals \$1,000 regardless of actual certificate denomination) and the number of years from the dated date (or other stated date) to the stated maturity. The total number of bond years is used in calculating the average life of an issue and its net interest cost. Computations are often made of bond years for each maturity or for each coupon rate, as well as total bond years for an entire issue. Source: *Glossary of Municipal Securities Terms*, Municipal Securities Rulemaking Board, 1985.