



RFP 62-23 Band and Orchestra Instruments Catalog Store shelf Discount

Contract Period: February 1, 2024 – January 31, 2025

It is recommended to get quotes from a few of the vendors listed to find the best value. When evaluating the RFP there was not one specific vendor cheaper on all items. Vendors are listed based off of the way they scored on RFP evaluations with the highest score first. Scores were based on location, product selection, sample pricing.

Band Instruments and Repair

Hurst Music V#3830 (WBE)

<https://www.hurstmusic.com/>

Contact Information: [Dewana Stevens](#), 859-335-0500

Instruments are priced individually and are usually 30-40% off retail. Please contact for a price quote. Most accessories are discounted 10-40%. Please contact for price quote. Printed music is 10% off.

Instruments are priced individually and are usually 30-50% off retail. Please contact for a price quote. Most accessories are discounted 20%. Please contact for price quote.

Guitar Center dba Music & Arts V#17140

<https://www.musicarts.com/educator>

Contact: [Zach Lowery](#), 502-443-3124

Instruments are priced individually and are usually 0-60% off retail. Please contact for a price quote.

Willis Music V#2087

<https://www.willismusic.com/>

Contact Information: [Cindy Hicks](#), 859-466-6629

Instruments are priced individually and are usually 30-50% off retail. Please contact for a price quote. Most accessories are discounted 20%. Please contact for price quote.

Washington Music Sales Center V#529

<https://chucklevins.com/>

Contact: [John Pryzgocki](#), 301-946-8808

Instruments are priced individually and are usually 0-60% off list. Please contact for a price quote.

Doo Wop Shop V#1942

www.doowop.com

Contact: [Jonathan Davis](#), 502-874-4751

Instruments are priced individually and are usually a 10% discount. Please contact for a price quote.

Orchestra Instruments and Repair**Old Town Violins V#18836**

<https://oldtownviolins.com/>

Contact: [Joe Hislope](#), 859-226-5015

Instruments are priced individually and are usually 0-30% off retail. Please contact for a price quote. Instrument repair is discounted 20%.

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Items not available through approved vendors may be purchased from another source. Other approved vendors can be found on KPC and OMNIA cooperatives. This ensures compliance with Kentucky Regulatory Statute (KRS 45A – Model Procurement)