STATE OF CONNECTICUT – COUNTY OF TOLLAND INCORPORATED 1786



TOWN OF ELLINGTON

55 MAIN STREET – PO BOX 187 ELLINGTON, CONNECTICUT 06029-0187

www.ellington-ct.gov

TEL. (860) 870-3120

TOWN PLANNER'S OFFICE FAX (860) 870-3122

ECONOMIC DEVELOPMENT COMMISSION BUSINESS INFORMATIONAL PACKET

The Ellington Economic Development Commission is committed to fostering a pro-business environment that encourages a growing, sustainable, and diverse tax base. The EDC continuously looks to facilitate communication between businesses and town officials. The EDC adopts policies consistent with the town's Plan of Conservation and Development and strives to improve the quality of life in Ellington.

The EDC generally meets the second Wednesday of each month. Meeting schedules are set in December for the upcoming year. Schedules are posted on the town's website at www.ellington-ct.gov and available in the Town Planner's Office. Commission meetings are open to the public. The commission's meeting agendas are posted on the Town of Ellington's webpage (www.ellington-ct.gov) under Agenda & Minutes, Economic Development Commission, and include the location to attend in person and instructions to attend meetings remotely. Please consider visiting us, we'd love to hear from you.

The Town Planner is technical staff to the commission and is available to assist businesses, developers, and the general public with an array of land use matters. Please do not hesitate to contact the Planning Department.

Attached are some helpful handouts.

- Ellington Tax Abatement Policy Informational Document
- C-PACE (Commercial Property Assessed Clean Energy Program)
- Tolland County Chamber of Commerce Membership Info
- Present year's EDC meeting schedule
- Current Town Profile

STAFF:

Lisa Houlihan, AICP, CZEO, Town Planner (lhoulihan@ellington-ct.gov)

John Colonese, CZEO, Assistant Planner Enforcement Officer (jcolonese@ellington-ct.gov)

Barbra Galovich, CZET, Land Use Assistant (bgalovich@ellington-ct.gov)

OFFICE

HOURS:

Monday 8:00AM-6:30PM, Tuesday through Thursday 8:00AM-4:30PM, Friday - Closed,

excluding holidays and emergency closings

TOWN OF ELLINGTON ECONOMIC DEVELOPMENT TAX ABATEMENT POLICY

PURPOSE: To attract new businesses and encourage growth and investment in existing businesses to increase long term tax revenue. Farming is important to the quality of life, environment, economy, and character of Ellington. This policy allows the Town to offer reduced assessments for qualified businesses and farms.

OUTCOME: Growth and expansion provide tax revenue, potential employment, opportunities for other businesses, and retains industry in town. Investment in farming benefits quality of life and the environment, diversifies taxes, and sustains farming.

ELIGIBLE BUSINESSES: CGS §12-65b(b): office; retail; manufacturing; warehouse, storage or distribution; information technology; recreation facilities; transportation facilities.

ELIGIBLE FARMS: CGS §12-81m: dairy farms; vegetable farms; nurseries; fruit orchards, including vineyards for the growing of grapes for wine.

GENERAL INFORMATION: If unusual or extraordinary circumstances, the Board of Selectmen (BOS) may alter/waive foregoing provisions. Abatement schedules are guides; the final schedule must be approved by the BOS.

An applicant who is delinquent in taxes shall be ineligible for tax abatement.

Any agreement requires the business/farm to remain solvent/operational at least 10 years.

Abatement is based on capital expenditures at the time of agreement; future expansions are not counted.

The length and % of abatement for any new eligible business is based on cost of improvements, excluding routine maintenance, to real property as follows:

- a. Costs of improvements is \$3,000,000 or more, the increase in assessment computed by the Assessor (in accordance with standard assessment practices) may be abated as follows: no more than 7 years, 85% first and second years, 75% third year, 65% fourth year, 55% fifth year, and 45% sixth and seventh years.
- b. Costs of improvements is more than \$500,000 but less than \$3,000,000, the increase in the assessment computed by the Assessor (in accordance with standard assessment practices) may be abated no more than 3 years, 75% first year, 50% second year, and 25% third year.
- c. Costs of improvements is more than \$25,000 but less than \$500,000, 50% of the increase in the assessment computed by the Assessor (in accordance with standard assessment practices) may be abated for a period of no more than 2 years.

The length of time of an abatement agreement for any existing eligible business shall also be based on cost of improvements, excluding routine maintenance, to real property as set forth for new eligible businesses. However, the % of abatement for existing eligible businesses may be increased up to 5%.

The length and % of abatement for new or existing eligible businesses proposing to construct over \$6,000,000 in improvements shall be determined on a case-by-case basis and approved by the BOS.

The length of time of the abatement for an eligible farm is based on cost of improvements, excluding routine maintenance, to real property as follows:

a. No more than 50% of the increase in assessment computed by the Assessor (in accordance with standard assessment practices) may be abated, for a period of no more than 7 years, provided the cost of improvements is \$25,000 or more.

In the event the end user is a tenant, the tax benefit must be reflected in the lease.

DEFINITIONS:

Capital Expenditures: Cash investments to improve an asset that will have a life of more than one year.

<u>Cost of Improvements</u>: The actual cost of constructing such improvements.

<u>Existing Eligible Business:</u> An eligible business that currently has and has had facilities and operations in the Town of Ellington for a period of not less than one year as of the date of its application for tax abatement.

Improvements: Building or other structures which are permanently attached to the land.

<u>New Eligible Business</u>: An eligible business that is new to the Town of Ellington or has not had facilities and operations in Town for a period of at least one year prior to the date of its application for tax abatement.

Real Property: The physical parcel of land and all improvements permanently attached.

<u>Tax Assessment Analysis</u>: An analysis of the loss in tax revenue from granting abatement or fixed assessment on eligible cost of improvements according to the parameters listed in this policy and including an assessment of real property for the period prior to the abatement or fixed assessment.

RECAPTURE CLAUSE FOR ELIGIBLE BUSINESSES AND FARMS:

If business operations or farming operations cease or a property that was granted abatement is sold prior to ten (10) years from the initial effective date of abatement, the applicant shall pay the Town a percentage of the original amount of taxes abated pursuant to the following schedule, unless a new applicant is recommended by the EDC to assume the remaining term of abatement and approved by the BOS. In no case shall the amount to be paid to the Town exceed the original amount of taxes abated.

Between 1 day and 365 days	100%
Between 1 year 1 day and 2 years	90%
Between 2 years 1 day and 3 years	80%
Between 3 years 1 day and 4 years	70%
Between 4 years 1 day and 5 years	60%
Between 5 years 1 day and 6 years	50%
Between 6 years 1 day and 7 years	40%
Between 7 years 1 day and 8 years	30%
Between 8 years 1 day and 9 years	20%
Between 9 years 1 day and 10 years	10%
More than 10 years	0%

Recapture taxes owed to the Town pursuant to this provision shall be due and payable by the applicant at the time of transfer, sale, or recording of his/her deed or other instrument of conveyance, or in the case of a cessation of operation, within sixty (60) days of the date on which said operations ceased. Such revenue received shall become part of the general revenue of the Town.



SPARKED BY

CONNECTICUT GREEN BANK



Ellington Planning Department

55 Main St., PO BOX 187, Ellington, CT 05029 / Planning Department / Phone 860-870-3120 / Fax 860-870-3122/ planner@ellington-ct.gov

In 2014, by formal resolution of the Board of Selectmen, Ellington became a C-PACE community. C-PACE (Commercial Property Assessed Clean Energy) makes green energy upgrades accessible and affordable to commercial, industrial, non-profit and multi-family property owners. C-PACE, administered by Connecticut Green Bank, offers 100% financing for a wide range of energy improvements, so building owners can modernize their buildings, lower their energy costs, and increase their bottom



All types of properties can use it...

Privately owned, non-residential buildings can all benefit from C-PACE. Nearly any type of commercial property is eligible e.g. industrial, office, retail, agricultural, nonprofit, multifamily, etc.



to design a custom solution.

Building owners work with a contractor to develop a custom solution to save money and energy. Contractors connect with Connecticut Green Bank and its technical advisors to provide trustworthy savings projections.



...with all kinds of energy upgrades.

Contractors develop projects that reduce energy usage including lighting, heating and cooling, insulation, motors, pumps, solar panels, and other green energy upgrades.



100% financing...

Long-term, 100% financing is secured through a capital provider. Terms of up to 25 years allow building owners to spread payments out over time, resulting in positive cash flow for comprehensive projects.



...with a simple repayment structure...

C-PACE financing is repaid through an assessment that is placed on a building owner's property by their municipality, similar to a sewer assessment that can be transferred if there is a change of ownership.



...saves energy and money.

Energy savings should more than offset assessment payments. With lower energy costs, building owners unlock positive cash flow for their businesses and increase their buildings' value.

More information is available at www.cpace.com



Member Benefits

It's all about Relationships. Technology is great in many ways, but relationships between people are still hugely important to promote economic and community vitality. By plugging into the Chamber, you can engage in building constructive face-to-face relationships with all kinds of local business people and professionals. In turn, these relationships can help you to successfully operate your business and significantly enhance your quality of life in Tolland County.

To Join

Like any business and professional organization, the Tolland County Chamber of Commerce has membership criteria, a membership application, an annual dues schedule, and a vetting process by which the Leadership Board votes to allow prospective members to officially join.

Membership Information

Members are assigned to business categories and their dues are then based on number of employees (number of branches/offices for financial institutions). The date of application is the date used to determine the number of employees. Renewals are based on August 15th of that year. One principal (owner, partner) counts with initial base with all others counting as employees, whatever their affiliation is. Part time employees are counted based on hours worked on average to equate to full-time equivalent (i.e. 20 hour worker is .5 employee in the total count.

Categories and Dues Amounts

Financial - Birch

\$1005.00 for first branch/office and \$175.00 for each additional branch/office in Tolland County

Public Utilities - Maple

\$1005.00 plus \$2.00 per employee

Hospital, Health Care & Education - Beech

\$430.00 plus \$1.00 per employee for first 50 employees, then \$.50 per employee over 50

Municipality - Hemlock

\$430.00

General - Pine

\$350.00

Food Truck / Mobile Bar - Cherry

\$250.00

Individual - Cedar

\$110.00 (Must be retired from a member business)

Senior - Oak

\$50.00 (Medicare eligible)



Application Form
Business Name:
Type of Business (description):
Business Physical Address 1:
Business Physical Address 2:
Business Physical City:
Business Physical State:
Business Physical Zip Code:
Business Phone Number:
Billing Contact:
Billing Contact Phone:
Billing Contact Email:
Business Website:
Business Facebook:
Business Instagram:
Business Twitter:
Business YouTube:
Were you referred to the Tolland County Chamber by another Tolland County Chamber Member? If so, please put their name below. We certainly want to thank them.
Referred By:

Today's Date: _____

I, the undersigned, subscribe annually to the Tolland County Chamber of Commerce. Payment required before approval can be made by the Board of Directors at our next Board Meeting.
Signature:
PLEASE FILL OUT BELOW
1. Please tell us how you heard about the Tolland County Chamber of Commerce.
2. Why would you like to join our Chamber? Networking opportunities, chamber events, reputability, business exposure, referrals or other (please explain)
If you were to attend a Networking event Which days of the week work for you? (x all that apply)
Tuesday Wednesday Thursday
If you were to attend a Networking event Which time frame works for you? (x all that apply)
Morning Networking Afternoon Networking After Hours Networking

Tolland County Chamber of Commerce 30 Lafayette Sq., Hyde Avenue, Vernon, CT 06066 Phone 860-872-0587

 $\textbf{Website:} \ \underline{\textbf{www.tollandcountychamber.org}} \ \ \textbf{email:} \ \underline{\textbf{tccc@tollandcountychamber.org}}$



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ECONOMIC DEVELOPMENT COMMISSION 2024 MEETING SCHEDULE

All meetings are held in the Town Hall Annex at 7:00 PM

1/10

2/14

3/13

4/10

5/08

6/12

7/10

8/14

9/11

10/09

11/13

12/11

Ellington, Connecticut

General

ACS, 2017–2021	Ellington	State	
Current Population	16,339	3,605,330	
Land Area mi ²	34	4,842	
Population Density people per mi 2	480	745	
Number of Households	6,714	1,397,324	
Median Age	39	41	
Median Household Income	\$109,545	\$83,572	
Poverty Rate	7%	10%	

Economy

Top Industries Lightcast, 2021 (2 and 3 digit NAICS)	Jobs	Share of Industry
Government	568	
Local Government		67%
Retail Trade	499	
Food and Beverage Stores		44%
Manufacturing	482	
Machinery Manufacturing		24%
Construction	480	
Specialty Trade Contractors		70%
6 Health Care and Social Assistance	334	
Social Assistance		62%
Total Jobs, All Industries	3,386	

SOTS Business Registrations Secretary of the State, August 2023

New Business Registrations by Year

Year	2018	2019	2020	2021	2022
Total	89	78	101	123	120

Total Active Businesses 1,052

Key Employers

Data from Municipalities, 2023

- Oakridge Dairy
- Country Pure Foods
- Opposed Dymotek
- Earthlight
- Barn Yard/Great Country Garages

Demographics ACS, 2017–2021

Age Distribution			Stat	е
Under 10	1,844	11%	11%	3
10 to 19	2,007	12%	13%	,
20 to 29	2,324	14%	13%)
30 to 39	2,214	14%	12%	,
40 to 49	1,962	12%	12%	,
50 to 59	2,575	169	15%	,
60 to 69	1,788	11%	12%	
70 to 79	987	6%	7%	
80 and over	638	4%	4%	

Race and Ethnicity

Nace and Elimicity			State
Asian		6%	5%
Black		3%	10%
Hispanic or Latino/a		4%	17%
White		84%	65%
Other		3%	4%
Hispanic includes those of any rac includes American Indian, Alaska	e. Remaining i Native. Native	racial groups include only non-hispanic. 'Other' Hawaiian. Pacific Islander, two or more races	

Language Spoken at Home

at Home	
English	
Spanish	

	Ellington	State	
		78	92%
2	12%	ANG Y W	19 W.X

Educational Attainment

High School Diploma Only Associate Degree Bachelor's Degree Master's Degree or Higher



Housing

Ellington	State
\$288,900	\$286,700
\$1,537	\$1,260
7,202	1,527,039

Owner-Occupied
Detached or Semi-Detached
Vacant

Ellington	State
	66 70%
	65 75%
7 8%	65 75%

Schools

CT Department of Education, 2022-23

School Districts	Available Grades	Total Enrollment	Pre-K Enrollment	4-Year Grad Rate (2021-22)
Ellington School District	PK-12	2,586	81	96%
Statewide		513,513	19,014	89%

Smarter Balanced Assessments

Met or Exceeded Expectations, 2021-22		
	Math	ELA
Ellington School District	63%	69%
Statewide	42%	48%

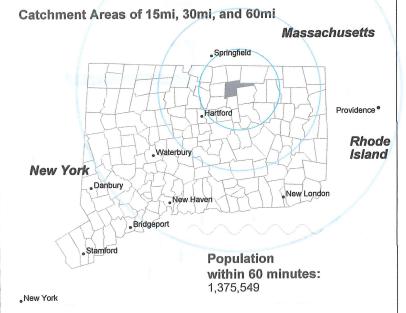






Ellington, Connecticut

Labor Force CT Department of Labor, 2022 Ellington State 1,851,993 Employed 9,562 356 80,470 Unemployed 4 4% **Unemployment Rate** 7 10% Self-Employment Rate* *ACS, 2017-2021



Access ACS, 2017–2021	Ellington	State
Mean Commute Time * No Access to a Car No Internet Access	27 min 2 8% 4 9%	26 min

Commute Mode

0 4%
0 3%
82 88%
10 11%

Public Transit

CTtransit Service Other Public Bus Operations Train Service

Fiscal Indicators

CT Office of Policy and Management, State FY 2020-21

Municipal Revenue

Total Revenue	\$66,797,743
Property Tax Revenue	\$47,391,833
per capita	\$2,835
per capita, as % of state avg.	88%
Intergovernmental Revenue	\$17,704,158
Revenue to Expenditure Ratio	101%

Municipal Expenditure

Total Expenditure	\$66,272,324
Educational	\$46,478,424
Other	\$19,793,900

Grand List

Equalized Net Grand List	\$2,130,763,585
per capita	\$128,128
per capita, as % of state avg.	79%
Commercial/Industrial Share of Net Grand List	9%
Actual Mill Rate	32.60
Equalized Mill Rate	22.13

Municipal Debt

Moody's Rating (2023) S&P Rating (2023) Total Indebtedness per capita per capita, as % of state avg. as percent of expenditures	Aa3 AA \$15,874,588 \$955 35% 24%
Annual Debt Service as % of expenditures	\$2,828,798 4%



Search AdvanceCT's SiteFinder, Connecticut's most comprehensive online database of available commercial properties. advancect.org/site-selection/ct-sitefinder

About Town Profiles

The Connecticut Town Profiles are two-page reports of demographic and economic information for each of Connecticut's 169 municipalities. Reports for data are available from profiles.ctdata.org

Feedback is welcome, and should be directed to info@ctdata.org.

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^{* 5} year estimates include pre-pandemic data