

Lakewood Board of Education
200 Ramsey Ave
Lakewood, NJ 08701

COMMITTEE REPORT

COMPETITIVE CONTRACT CC 01-2122

DUE DATE: MAY 7, 2021 @ 10:00 A.M.

UNIVERSAL SCREENING AND DIGITAL LEARNING PLATFORM

One response was received for this solicitation and scored by an Evaluation Committee as follows:

Istation
8150 N. Central Expressway
Suite 2000
Dallas, TX 75206

		TECHNICAL		MANAGEMENT		COST
		MAX 40		MAX 20		MAX 40
SCORER #1		40		19		40
SCORER #2		40		19		40
SCORER #3		40		19		40
TOTAL SCORE						99 POINTS

Istation scored 99 out of 100 points. Their response was exceptional in both the Technical and Management components and the committee members gave them the highest score in each category. They did lose one point in management as the price for training is reasonable but only a small number of teachers can participate per trainer.

Costs are as follows:

SCHOOLS	LMS	OAK	PINER	SSS	CAGS	EGC	LECC	WEIGHTED VALUE %
COST ELEMENTS								
	COST	COST	COST	COST	COST	COST	COST	
Universal Screener in English & Spanish	\$8,053.50*	\$4,517.50*	\$2,990.00*	\$3,412.50	\$3,250.00*	\$3,022.50	\$585.00*	30%
Computerized Reading Intervention Program with Home Access	\$12,688.00	\$12,688.00	\$10,806.00	\$10,806.00	\$10,806.00	\$10,806.00	\$1,305.00	30%
Bilingual Spanish Computerized Reading Intervention Program with Home Access	\$1,350.00	\$1,350.00	\$1,350.00	\$1,350.00	\$1,350.00	\$1,350.00	\$1,215.00	30%
Cost of Training per Day (for evaluation purposes the committee will assume 2 days)	\$3,300.00**	\$3,300.00**	\$3,300.00**	\$3,300.00**	\$3,300.00**	\$3,300.00**	\$3,300.00**	10%

*Istation's universal screener, ISIP, can be purchased as a stand-alone product for the price quoted in that field. However, if you purchase Istation Reading's or Istation Española's intervention program, the price of the universal screener is included in the subscription price. For example, the \$12,688.00 quoted for Istation Reading Intervention for Lakewood Middle School includes the cost of the Intervention Program. AND universal screener.

**Price quoted is for a full day of on-site training for up to 40 people.