



**FY2021 WAN/IA
WAN Mini-Quote Request for Pricing
March 10, 2021
Based on ALJP 2018IA Contract**

VENDORS MUST CONTACT JOSEPH TURNER AT joseph.turner@tcboe.org IF YOU HAVE QUESTIONS ABOUT THE REQUEST NO LATER THAN **MARCH 23, 2021**.

DUE DATE: **Wednesday, March 24, 2021 no later than 8:30am**

DELIVERY: **Proposals must be submitted via email to joseph.turner@tcboe.org**

SERVICE: This Request for Proposal (RFP) by the Talladega County School District is requesting managed 1G telecommunication/bandwidth/service and distribution to all of our specified locations - 17 schools, Central Office, Transportation, and South Maintenance with the option to upgrade to a maximum of 10G.

TERM: TCBOE is requesting a **60-month contract with optional 1yr extensions if applicable.**

QUANTITY: 1G minimum WAN connectivity to all locations listed in service above with the option to upgrade to a maximum of 10G.

PRICING: Vendors must use their ALJP bid as the basis for this quote. Pricing may be lower, but Talladega County Schools must be able to demonstrate to USAC that the prices submitted here clearly tie back to the vendor's ALJP bid award.

FUNDS: Talladega County Schools is relying on E-Rate funding for the services requested. Any agreement between TCBOE and the selected vendor will be contingent upon the availability of E-Rate funds and any required local funds (if applicable).

EVALUATION CRITERIA: The provider will be selected based on the following criteria:

One Time Install and Total Service Cost <i>(Based on all eRate eligible installation and service costs. Note that points may be deducted when one-time installation costs in the first year form a high percentage of the first year costs.)</i>	45%
Additional Costs to District for Implementation <i>(Based on all costs that the District would assume, including ineligible eRate installation and monthly costs, costs associated with preparing sites to accept service, and equipment the District would be required to purchase in order to successfully receive the services.)</i>	25%
Quality of Proposed Services and prior experience and performance record of vendor	20%
Transition and Implementation Plan	10%

TERMS AND CONDITIONS:

- Requested Service must begin on July 1, 2021. (No Exceptions)
- Vendor must have a NOC located in the state of Alabama (Must have been established for 5+ years)
- Vendor must be a valid E-Rate service provider with an approved SPIN
- Vendor must provide toll free technical support
- Vendor must be a Certified Drug Free Workplace
- Vendor must be a registered State of Alabama E-Verify Company

Each site must also be segmented on its own IP space independent of any other site on the local network to provide for the secure and efficient use of the network resources. This segmentation must comply with our current IP configuration.

The vendor must provide monitoring of all infrastructure components and node locations for the entire network. The monitoring must be provided 24 hours a day, 7 days a week and must include customer notification of any network issues as they occur.

The vendor will be required to provide the full amount of dedicated bandwidth requested for each link location during the entire course of the agreement.

Evaluation

Each proposal will be evaluated based on criteria and priorities defined by the Talladega County School System. The school system will award a contract based on the vendor submission that best meets the needs of the school system with regard to the current Technology Plan, future growth, and RFP specifications, not necessarily the lowest price even though price will be a priority factor. Proposals will first be evaluated upon the base requirements, which include, but are not limited to, the following:

1. Vendor's overall performance record based on available references, reliability, and meeting the requirements as defined in the Vendor Qualifications List.
2. Vendor's performance history based on the length of time installing proposed products. The vendor should be able to prove extensive working knowledge of K-12 environments and demonstrate an adequate number of similar fiber network installations in such environments in the state of Alabama.
3. Vendor's ability to meet all the requirements detailed in the RFP as a vendor that can supply hardware, installation, engineering, and support services as required to implement and maintain the installed fiber network.
4. The Talladega County School System reserves the right to accept or reject any and all bids based on best overall value and in the best interest of the Talladega County School System.
5. Vendor's implementation team, including but not limited to, qualifications, experience, certifications, and management capabilities.

Locations

Winterboro High School 22435 Al Hwy 21 South Alpine, Al 35014	Munford High School 300 Cedars Road Munford, Al 36168
Talladega County Central High School 5104 Howell Cove Road Talladega, Al 35160	Munford Middle School 300 Cedars Road Munford, Al 36168
Sycamore School 22405 Al Hwy 21 South Alpine, Al 35014	Munford Elementary School 365 Cedars Road Munford, Al 36168
Stemley Road Elementary School 2760 Stemley Bridge Road Talladega, Al 35160	Lincoln High School 78989 Al Hwy 77 N Lincoln, Al 35096
Charles R. Drew Middle School 78989 Al Hwy 77 N Lincoln, Al 35096	Lincoln Elementary School 79001 Al Hwy 77 N Lincoln, Al 35096
Fayetteville School 170 West W. Averitte Drive Sylacauga, Al 35151	BB Comer High School 801 Seminole Ave Sylacauga, Al 35150

Childersburg Elementary School 235 Pinecrest Drive Childersburg, Al 35044	Comer Elementary School 801 Seminole Ave Sylacauga, Al 35150
Childersburg Middle School 800 4th Street S.E. Childersburg, Al 35044	Watwood Elementary School 2000 Limbaugh Ave Childersburg, Al 35044
Childersburg High School 122 Fay S. Perry Drive Childersburg, Al 35044	Talladega County Board of Education 106 South St. West Talladega, Al 35160
TCBOE Transportation Shop 35500 Alabama 21 B Talladega AL, 35160	TCBOE S. Maintenance Shop 18075 Alabama Hwy 21 Alpine AL, 35014

REFERENCES (List 3) Each Alabama reference must have 4+ Sites in District

Name of School System or Company	Name of Person/ Job Title	Contact Phone Number

I understand and agree to all the terms of this mini-quote.

Printed Name of Respondent	Title of Respondent	Email Address of Contact
Signature of Respondent		Phone Contact
Company Name		E-Rate SPIN
Home Office Company Address		Years in Erate Program
24/7 Network Operations Center Address in AL. (Must have been established for 5+ yrs)		Date Signed & Submitted