



2023 Demand Occupations List

	SOC	Description	2022 Jobs	2032 Jobs	Avg. Hourly Earnings	Typical Entry Level Education
Business & Financial Operations						
1	13-1041	Compliance Officers	1,254	1,390	\$ 32.70	Bachelor's degree
2	13-1111	Management Analysts	285	410	\$ 39.97	Bachelor's degree
3	13-1151	Training and Development Specialists	480	598	\$ 26.70	Bachelor's degree
4	13-1161	Market Research Analysts and Marketing Specialists	521	737	\$ 25.93	Bachelor's degree
5	13-1082	Project Management Specialists and Business Operations Specialists, All Other 13-1199	695	819	\$ 35.47	Bachelor's degree
6	13-2052	Personal Financial Advisors	172	188	\$ 45.78	Bachelor's degree
7	43-3021	Billing and Posting Clerks	1,253	1,399	\$ 17.31	High school diploma or equivalent
		Total	4,660	5,541	\$31.98	
Computer & Mathematical						
8	15-1211	Computer Systems Analysts 15-1121	292	357	\$ 38.90	Bachelor's degree
9	15-1244	Network and Computer Systems Administrators 15-1142	320	380	\$ 33.74	Bachelor's degree
10	15-1251	Computer Programmers 15-1131	95	96	\$ 33.16	Bachelor's degree
11	15-1252	Software Developers	350	522	\$ 40.42	Bachelor's degree
	15-1253	Software Quality Assurance Analysts and Testers	55	81	\$ 33.30	Bachelor's degree
		Total	1,058	1,355	\$35.90	
Management						
12	11-1021	General and Operations Managers	5,493	6,247	\$ 39.34	Bachelor's degree
13	11-3031	Financial Managers	628	791	\$ 55.93	Bachelor's degree
14	11-9032	Education Administrators, Kindergarten through Secondary	1,293	1,485	\$ 41.34	Master's degree
15	11-9111	Medical and Health Services Managers	939	1,339	\$ 45.42	Bachelor's degree
		Total	8,353	9,862	\$45.50	
Legal						
16	23-1011	Lawyers	599	751	\$ 55.19	Doctoral or professional degree
Sales & Related						
17	41-3021	Insurance Sales Agents	1,389	1,666	\$ 27.66	High school diploma or equivalent
18	41-3031	Securities, Commodities, and Financial Services Sales Agents	663	608	\$ 33.52	Bachelor's degree
19	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	340	342	\$ 52.38	Bachelor's degree
20	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1,698	1,968	\$ 29.53	High school diploma or equivalent

		Total	4,091	4,584	\$35.77	
Education, Training, & Library						
21	25-1099	Postsecondary Teachers	3,053	3,488	\$ 34.45	Doctoral or professional degree
22	25-2012	Kindergarten Teachers, Except Special Education	584	657	\$ 27.18	Bachelor's degree
23	25-2052	Special Education Teachers, Kindergarten and Elementary School	577	644	\$ 27.16	Bachelor's degree
24	25-4022	Librarians and Media Collections Specialists 25-4021	373	424	\$ 28.97	Master's degree
25	25-9031	Instructional Coordinators	894	986	\$ 31.92	Master's degree
		Total	5,480	6,198	\$29.94	
Healthcare Practitioners & Technical						
26	29-1051	Pharmacists	547	577	\$ 59.06	Doctoral or professional degree
27	29-1122	Occupational Therapists	264	336	\$ 48.44	Master's degree
28	29-1123	Physical Therapists	465	615	\$ 47.39	Doctoral or professional degree
29	29-1127	Speech-Language Pathologists	460	554	\$ 38.07	Master's degree
30	29-1222	Physicians, All Other; and Ophthalmologists, Except Pediatric 29-1069	30	34	\$ 124.28	Doctoral or professional degree
		Total	1,766	2,117	\$63.45	
Healthcare Support						
31	31-1131	Nursing Assistants *Certified Only 31-1014	2,060	2,771	\$ 12.78	Postsecondary nondegree award
32	19-3033	Clinical, Counseling, and School Psychologists	51	68	\$ 39.13	Doctoral or professional degree
		Total	2,111	2,839	\$25.95	
Community & Social Service						
33	21-1012	Educational, Guidance, and Career Counselors and Advisors	960	1,098	\$ 29.95	Master's degree
34	21-1021	Child, Family, and School Social Workers	586	761	\$ 23.21	Bachelor's degree
		Total	1,546	1,859	\$26.58	
Construction & Extraction						
35	17-3011	Architectural and Civil Drafters	148	159	\$ 22.25	Associate's degree
36	49-9051	Electrical Power-Line Installers and Repairers	193	212	\$ 31.61	High school diploma or equivalent
		Total	341	371	\$26.93	
Installation, Maintenance, & Repair						
37	49-3011	Aircraft Mechanics and Service Technicians	128	156	\$ 40.50	Postsecondary nondegree award
38	49-9041	Industrial Machinery Mechanics	408	466	\$ 24.30	High school diploma or equivalent
		Total	536	622	\$32.40	
Transportation, Material Moving, & Warehousing						
39	53-3033	Light Truck Drivers	1,818	2,077	\$ 18.59	High school diploma or equivalent
40	53-3052	Bus Drivers, Transit and Intercity 53-3021	316	337	\$ 17.64	High school diploma or equivalent
		Total	2,133	2,414	\$18.12	
Grand Total						
			30,541	36,100	\$36.93	