



El Camino Charter High School

Special Technology Committee Meeting

Date and Time

Thursday June 25, 2020 at 3:30 PM PDT

Location

Teleconference Only - please see below

The Technology Committee is a standing committee of the Board of Directors of El Camino Real Alliance.

For committee meeting materials, please go to the school's main office, or call (818) 595-7500. Some board meeting materials are also posted in the school's website (<https://ecrchs.net> - click the ECR Board tab).

INSTRUCTIONS FOR PRESENTATIONS TO THE COMMITTEE BY PARENTS AND CITIZENS

El Camino Real Alliance ("ECRA") welcomes your participation at ECRA's Technology Committee meetings. The purpose of a public meeting of the Technology Committee is to conduct the affairs of ECRA in public. Your participation assures us of continuing community interest in our charter school. To assist you in the ease of speaking/ participating in our meetings, the following guidelines are provided:

1. Agendas are available to all audience members at the meeting.
2. "Request to Speak" forms are available to all audience members who wish to speak on any agenda items or under the general category of "Public Comments." "Public Comments" is set aside for members of the audience to raise issues that are not specifically on the agenda. However, due to public meeting laws, the Committee can only listen to your issue, not respond or take action. These presentations are limited to three (3) minutes and total time allotted to non-agenda items will not exceed thirty (30) minutes. A member of the public who requires the use of a translator, in order to receive the same opportunity as others to directly address the Committee, shall have twice the allotted time to speak. The Committee may give direction to staff to respond to your concern or you may be offered the option of returning with a citizen-requested item.
3. You may also complete a "Request to Speak" form to address the Committee on Agenda items. With regard to such agenda items, you may specify that agenda item on your "Request to Speak" form and you will be given an opportunity to speak for up to three (3) minutes before the item, and total time allocated to agenda items will not exceed six (6) minutes for a discussion item and nine (9) minutes per vote item. A member of the public who requires the use of a translator, in order to receive the same opportunity as others to directly address the Committee, shall have twice the allotted time to speak, and the total allocated time shall be appropriately increased as well.
4. When addressing the Committee, speakers are requested to state their name and adhere to the time limits set forth. In order to maintain allotted time limits, the Committee Chair may modify speaker time allocations or the total amount of allotted time for an item.
5. Any public records relating to an agenda item for an open session of the Committee which are distributed to all, or a majority of all, of the Board members shall be available for public inspection at 5440 Valley Circle Blvd., Woodland Hills, California, 91367.

Consent Agenda: All matters listed under the consent agenda are considered by the Committee to be routine and will be approved/enacted by the Committee in one motion in the form listed below. Unless specifically requested by a Committee member for further discussion or removed from the agenda, there will be no discussion of these

items prior to the Committee votes on them. The Executive Director recommends approval of all consent agenda items.

PARTICIPATING TELEPHONICALLY

To participate in the Committee meeting telephonically, please call **(646) 749-3122, access code 172-536-037**. Please note that, in order to conduct an orderly meeting, all members of the public will be placed on mute during the Board meeting, except during public comments. If you would like to speak on a specific agenda item, please advise the Board during the public comments section. Note that members of the public attending a meeting conducted via teleconference do not need to give their name when entering the conference call.

If you have any questions or issues, please contact Daniel Chang by email at d.chang@ecrchs.net.

In compliance with the Americans with Disabilities Act (ADA) and upon request, El Camino Real Alliance may furnish reasonable auxiliary aids and services to qualified individuals with disabilities. Requests for disability related modifications or accommodations shall be made 24 hours prior to the meeting to Daniel Chang, in person, by email at d.chang@ecrchs.net, or by calling (818) 595-7537.

Agenda

	Purpose	Presenter	Time
I. Opening Items			3:30 PM
Opening Items			
A. Call the Meeting to Order		Beatriz Chen	1 m
B. Record Attendance and Guests		Beatriz Chen	1 m
C. Public Comments		Beatriz Chen	30 m
II. II. Consent			4:02 PM
A. Approve Minutes of February 27, 2020 Technology Committee Meeting	Approve Minutes	Beatriz Chen	1 m
Approve minutes for Technology Committee Meeting on February 27, 2020			
III. Technology Committee			4:03 PM
Technology Committee			
A. Discuss Technology Refresh for Teachers	Vote	Beatriz Chen	15 m
The Committee will discuss the various quotes for technology refresh for ECR teachers, and vote on making a recommendation to the Board.			
IV. Closing Items			4:18 PM
A. Adjourn Meeting	Vote	Beatriz Chen	1 m

Cover Sheet

Approve Minutes of February 27, 2020 Technology Committee Meeting

Section:	II. II. Consent
Item:	A. Approve Minutes of February 27, 2020 Technology Committee Meeting
Purpose:	Approve Minutes
Submitted by:	
Related Material:	Minutes for Technology Committee Meeting on February 27, 2020



El Camino Charter High School

Minutes

Technology Committee Meeting

Date and Time

Thursday February 27, 2020 at 3:00 PM

Location

El Camino Real Charter High School, Room A-203, 5440 Valley Circle Boulevard, Woodland Hills, CA 91367

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total time allocated to agenda items will not exceed six (6) minutes for a discussion item and nine (9) minutes per vote item. A member of the public who requires the use of a translator, in order to receive the same opportunity as others to directly address the Committee, shall have twice the allotted time to speak, and the total allocated time shall be appropriately increased as well.

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Committee Members Present

Beatriz Chen, Gregory Basile

Committee Members Absent

Kenneth Lee

Guests Present

Daniel Chang

I. Opening Items

A. Call the Meeting to Order

Beatriz Chen called a meeting of the Technology Committee committee of El Camino Charter High School to order on Thursday Feb 27, 2020 @ 3:12 PM at El Camino Real Charter High School, Room A-203, 5440 Valley Circle Boulevard, Woodland Hills, CA 91367

B. Record Attendance and Guests

C. Public Comments

There were no public comments.

II. Technology Committee

A. Discuss Lease of Laptops for Incoming 9th Graders

Ms. Chen noted that there was no breakdown by per-year cost. Ryan Guinto, Director of Student and Teacher Technology, advised that the breakdown by year will be provided once the . Mr. Guinto also noted that one of the biggest discrepancies in the quotes was the warranty. STS is still offering unlimited repairs. A breakdown was provided which showed

the yearly lease payments of \$118,755.40 x 4 years, for a total amount of \$475,021.60. And this will include paying e-waste and interest being paid up front.

Beatriz Chen made a motion to recommend the lease for laptops for incoming 9th graders with STS Education, with the total amount for a four year lease of up to \$489,485.00.

Gregory Basile seconded the motion.

The committee **VOTED** to approve the motion.

B. Discuss Phase 3 of the Promethean Smart Panel Rollout

As part of phase 3, there will be another 35 or so panels that will have to be purchased and distributed. Next month, the tech department will provide quotes and numbers. The last phase cost was \$3899 per unit.

C. Discuss Teacher Laptop Device Refresh

Our teachers have had their assigned laptops for 3 years. Different options are being considered, in order to best meet teacher needs and to ensure the next laptops purchased will last at least 4 years. Teachers will have an input as to the option chosen.

III. Closing Items

A. Adjourn Meeting

Gregory Basile made a motion to adjourn the meeting.

Beatriz Chen seconded the motion.

The committee **VOTED** unanimously to approve the motion.

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 4:20 PM.

Respectfully Submitted,
Daniel Chang

Cover Sheet

Discuss Technology Refresh for Teachers

Section: III. Technology Committee
Item: A. Discuss Technology Refresh for Teachers
Purpose: Vote
Submitted by:
Related Material: ED Recommendation Teacher Laptop Refresh.pdf
Laptop Comparison.pdf
Proposal - CDW.pdf
Proposal - Lenovo.pdf
Proposal - SHI.pdf

EL CAMINO REAL ALLIANCE

EXECUTIVE DIRECTOR RECOMMENDATION

BOARD MEETING DATE: June 25, 2020

AGENDA ITEM:

V.C. – Teacher Laptop Refresh

BRIEF SUMMARY OF THE ISSUE:

It has been 3 years since the teachers were provided school-issued laptops. In order for teachers to make use of the new programs and applications available for teaching (particularly considering the need for distance learning), teachers should be provided updated technology.

PERSONNEL INVOLVED:

Tech Office personnel to integrate the new laptops into the school system; and Business Office personnel to process payment.

FISCAL IMPLICATIONS (IF ANY):

The total cost of the teacher upgrades, based on the proposals received.

IMPACT ON SCHOOL MISSION, VISION OR GOALS (IF ANY):

Since the introduction of the 21st Century Classroom initiative, the needs of our teachers have evolved. Teachers now need updated laptops, including touchscreen and stylus functionality, in order to deliver classroom instruction. The school's technology committee, which consists of teachers from different subject areas, worked with the Tech Department to select device types which were then showcased to all teachers. Teachers then filled out a survey to determine which device best suited their needs, and the preferred device was the Lenovo L13 Yoga laptop.

OPTIONS OR SOLUTIONS:

Proposals were received from three different vendors, for three different levels of laptops. The pros and cons of each device were considered, including weight, screen size, storage, and productivity. Each proposal presented three configuration types: 1) base; 2) mid-range; and 3) top-tier.

EXECUTIVE DIRECTOR'S RECOMMENDATION:

Approve the purchase of the top-tier laptop from SHI. Purchase of the top-tier device will result in laptops with a longer life cycle. Given that the school will be engaging in distance learning at least through the start of the 2020-2021 school year, it is recommended that teachers have access to better technology in order to facilitate new technology being used.

The total cost for the recommended laptops are 175 laptops at \$1,161.00 each, plus an additional \$117.30 per unit for a 4 year warranty, for a total cost with tax of \$245,720.74.

PROPOSED MOTION:

Motion to approve the teacher laptop refresh, through vendor SHI in the total amount of \$245,720.74.

Configuration Details

Components	(Base) Lenovo Yoga L13	(Mid) Lenovo Yoga L13	(Top-Tier) Lenovo Yoga L13
Processor	Intel Core i5-10310U vPro Processor	Intel Core i5-10610U vPro Processor	Intel Core i7-10610U vPro Processor
Onboard Memory	8GB(8x8Gx16) DDR4 2666	16GB(8x8Gx16) DDR4 2666	16GB(8x16Gx16) DDR4 2666
Storage Selection	256GB Solid State Drive	256GB Solid State Drive	256GB Solid State Drive

Cost Per Unit

SHI	\$	940.10	\$	981.20	\$	1,161.00
CDW	\$	953.70	\$	994.50	\$	1,173.00
Lenovo Direct	\$	960.00	\$	998.00	\$	1,175.00

4-Year Accidental Damage Protection

SHI	\$	117.30	\$	117.30	\$	117.30
CDW	\$	131.19	\$	131.19	\$	131.19
Lenovo Direct	\$	140.00	\$	140.00	\$	140.00

Total Cost Per Unit

SHI	\$	1,057.40	\$	1,098.50	\$	1,278.30
CDW	\$	1,084.89	\$	1,125.69	\$	1,304.19
Lenovo Direct	\$	1,100.00	\$	1,138.00	\$	1,315.00

Proposed Amount

SHI	\$	203,390.78	\$	211,266.56	\$	245,720.74
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QUOTE CONFIRMATION

DEAR RYAN GUINTO,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LMFN606	6/22/2020	L13 YOGA- I5, 16GB, 256SSD	8075029	\$214,229.31

IMPORTANT - PLEASE READ

Fees applied to item(s): 6129137

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
LVO L13Y I5-10310U W10H MC00090907 Mfg. Part#: 20R6S22900-MC00090907 L13 Yoga- i5, 16gb, 256SSD Contract: Sourcewell 081419-CDW Tech Catalog (081419#CDW)	175	6129137	\$994.50	\$174,037.50
Lenovo Accidental Damage Protection for Onsite - accidental damage coverage Mfg. Part#: 5PS0N75654 UNSPSC: 81112307 Electronic distribution - NO MEDIA Contract: Sourcewell 081419-CDW Tech Catalog (081419#CDW)	175	4473790	\$131.19	\$22,958.25

RECYCLING FEE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
RECYCLING FEE 4" TO LESS THAN 15" Fee Applied to Item: 6129137	175	654809	\$4.00	\$700.00

PURCHASER BILLING INFO	SUBTOTAL	\$196,995.75
Billing Address: EL CAMINO REAL CHARTER HIGH SCHOOL ACCOUNTS PAYABLE 5440 VALLEY CIRCLE BLVD WOODLAND HILLS, CA 91367-5996 Phone: (818) 595-7500 Payment Terms: NET 30 Days-Govt/Ed	SHIPPING	\$0.00
	RECYCLING FEE	\$700.00
	SALES TAX	\$16,533.56
	GRAND TOTAL	\$214,229.31
DELIVER TO	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	
Shipping Address: EL CAMINO REAL CHARTER HIGH SCHOOL RYAN GUINTO 5440 VALLEY CIRCLE BLVD WOODLAND HILLS, CA 91367-5996 Phone: (818) 595-7500 Shipping Method: DROP SHIP-GROUND		

Need Assistance? CDW•G SALES CONTACT INFORMATION



Michael Smaniotto

(866) 465-9844

michsma@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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QUOTE CONFIRMATION



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QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LMFN510	6/22/2020	L13 YOGA- I7, 16GB, 256SSD	8075029	\$248,434.38

IMPORTANT - PLEASE READ

Fees applied to item(s): 6129132

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
LVO L13Y I7-10610U W10H MC00090907 Mfg. Part#: 20R6S22800-MC00090907 L13 Yoga- i7, 16gb, 256SSD Contract: Sourcewell 081419-CDW Tech Catalog (081419#CDW)	175	6129132	\$1,173.00	\$205,275.00
Lenovo Accidental Damage Protection for Onsite - accidental damage coverage Mfg. Part#: 5PS0N75654 UNSPSC: 81112307 Electronic distribution - NO MEDIA Contract: Sourcewell 081419-CDW Tech Catalog (081419#CDW)	175	4473790	\$131.19	\$22,958.25
RECYCLING FEE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
RECYCLING FEE 4" TO LESS THAN 15" Fee Applied to Item: 6129132	175	654809	\$4.00	\$700.00

PURCHASER BILLING INFO	SUBTOTAL	\$228,233.25
Billing Address: EL CAMINO REAL CHARTER HIGH SCHOOL ACCOUNTS PAYABLE 5440 VALLEY CIRCLE BLVD WOODLAND HILLS, CA 91367-5996 Phone: (818) 595-7500 Payment Terms: NET 30 Days-Govt/Ed	SHIPPING	\$0.00
	RECYCLING FEE	\$700.00
	SALES TAX	\$19,501.13
	GRAND TOTAL	\$248,434.38
DELIVER TO	Please remit payments to:	
Shipping Address: EL CAMINO REAL CHARTER HIGH SCHOOL RYAN GUINTO 5440 VALLEY CIRCLE BLVD WOODLAND HILLS, CA 91367-5996 Phone: (818) 595-7500 Shipping Method: DROP SHIP-GROUND	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

Need Assistance? CDW•G SALES CONTACT INFORMATION



Michael Smaniotto

(866) 465-9844

michsma@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at

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QUOTE CONFIRMATION



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QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LMFN438	6/22/2020	L13 YOGA- I5, 8GB, 256SSD	8075029	\$206,411.01

IMPORTANT - PLEASE READ

Fees applied to item(s): 6129128

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
LVO L13Y I5-10310U W10H MC00090907 Mfg. Part#: 20R6S22B00-MC00090907 L13 Yoga- i5, 8gb, 256SSD Contract: Sourcewell 081419-CDW Tech Catalog (081419#CDW)	175	6129128	\$953.70	\$166,897.50
Lenovo Accidental Damage Protection for Onsite - accidental damage coverage Mfg. Part#: 5PS0N75654 UNSPSC: 81112307 Electronic distribution - NO MEDIA Contract: Sourcewell 081419-CDW Tech Catalog (081419#CDW)	175	4473790	\$131.19	\$22,958.25
RECYCLING FEE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
RECYCLING FEE 4" TO LESS THAN 15" Fee Applied to Item: 6129128	175	654809	\$4.00	\$700.00

PURCHASER BILLING INFO	SUBTOTAL	\$189,855.75
Billing Address: EL CAMINO REAL CHARTER HIGH SCHOOL ACCOUNTS PAYABLE 5440 VALLEY CIRCLE BLVD WOODLAND HILLS, CA 91367-5996 Phone: (818) 595-7500 Payment Terms: NET 30 Days-Govt/Ed	SHIPPING	\$0.00
	RECYCLING FEE	\$700.00
	SALES TAX	\$15,855.26
	GRAND TOTAL	\$206,411.01
DELIVER TO	Please remit payments to:	
Shipping Address: EL CAMINO REAL CHARTER HIGH SCHOOL RYAN GUINTO 5440 VALLEY CIRCLE BLVD WOODLAND HILLS, CA 91367-5996 Phone: (818) 595-7500 Shipping Method: DROP SHIP-GROUND	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515	

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Michael Smaniotto

(866) 465-9844

michsma@cdwg.com

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Customer Name: EL CAMINO REAL CHRTR HIGH SCHL
Customer Number: 1214340869



Quotation No. Q-00486084
Created On: 6/22/2020
Last Updated: 6/22/2020
Master Contract No. MC00090907

Sales Representative: Leanne Agee
Phone Number: 8435682169
Email: lagee@lenovo.com
Contract: 5315446405

Thank you for requesting a quote from Lenovo. As the world's leading provider of hardware to education customers, no other manufacturer can match our education experience or the focused product innovation that delivers tools optimized for the needs of busy digital learners. We design technology that helps students create, collaborate, and explore in exciting and effective ways. Your complete quote information is included below. Please feel free to reach me by phone or email to place your order.

PRODUCT AND SERVICES DETAILS

Part Number	Description	Qty	Unit Price	End Date	Total
20R6S22A00	Thinkpad L13 Yoga	175	\$960.00	6/22/2021	\$168,000.00
20R6S22C00	Thinkpad L13 Yoga	175	\$1,175.00	6/22/2021	\$205,625.00
20R6S22600	Thinkpad L13 Yoga	175	\$998.00	6/22/2021	\$174,650.00



Did you know that Lenovo can help wrap all of your hardware, software and services into a single cost-effective fixed monthly payment by using Lenovo Financial Services? Conserve capital, lower your cost of use and gain top performance with ongoing support. **Ask us how!**

CONFIGURATION DETAILS

Components	Description	Qty
20R6S22A00	Notebook ThinkPad L13 Yoga 1G 20R6CTO1WW	1
Country/Region	USA	1
Warranty	3 Year Courier/Carry-in	1
Preload Type	Standard Image	1
Preload OS	Windows 10 Home 64	1
vPro Certified Model	vPro Certified	1
Processor	Intel Core i5-10310U vPro Processor (1.60GHz, up to 4.40GHz with Turbo Boost, 4 Cores, 6MB Cache)	1
Security Chip Setting	Enabled Discrete TPM2.0	1
Color	Black	1
Display	13.3 FHD (1920x1080), IPS, Glare, 300nits, Multi-touch	1
Graphics	Integrated Graphics	1
Camera	720P HD Camera with Microphone	1
Fingerprint Reader	Fingerprint Reader	1
Onboard Memory	8GB(8x8Gx16) DDR4 2666	1

Components	Description	Qty
Storage Selection	256GB Solid State Drive, M.2 2280, PCIe-NVMe, OPAL, TLC	1
Wireless LAN	Intel AX201 2x2AX+BT vPro WW	1
Battery	4 Cell Li-Ion Polymer Internal Battery, 46Wh	1
Power Adapter	65W AC Adapter PCC (2pin)-US (USB Type C)	1
Keyboard	Backlit Keyboard Black English	1
Publication	Publication - English	1
OS DPK	Windows 10 Home	1
Preload Language	Windows 10 Home 64 English	1
System Unit	L13&S2 i5-10310U VP IG+8G MB	1
Display Shell	13.3 FHD (1920x1080), IPS, Anti-Reflection, 300nits, Multi-touch, 720p HD Camera, Aluminium, Glossy Black	1
Pointing Device	FingerPrint Black	1
Ethernet Dongle	RJ45 Extension Connector	1
Lenovo Pen	ThinkPad Pen Pro	1
Absolute BIOS Selection	BIOS Absolute Enabled	1
System Expansion Slots	No Smart Card Reader BK	1
OS Type	Windows 10 Standard	1
GEO	NA	1
Publication 2	PUB ENG/BRL/FRA/ARA/SPA	1
Package Box	Standard	1
CPU Label	Core i5 vPro 10Gen TI	1
WLAN MISC PARTS	WLAN Misc Parts-WLAN Card	1
System Unit 2nd	D Cover Pen BK	1
20R6S22C00	Notebook ThinkPad L13 Yoga 1G 20R6CTO1WW	1
Country/Region	USA	1
Warranty	3 Year Courier/Carry-in	1
Preload Type	Standard Image	1
Preload OS	Windows 10 Home 64	1
vPro Certified Model	vPro Certified	1
Processor	Intel Core i7-10610U vPro Processor (1.80GHz, up to 4.90GHz with Turbo Boost, 4 Cores, 8MB Cache)	1
Security Chip Setting	Enabled Discrete TPM2.0	1
Color	Black	1
Display	13.3 FHD (1920x1080), IPS, Glare, 300nits, Multi-touch	1
Graphics	Integrated Graphics	1
Camera	720P HD Camera with Microphone	1

Components	Description	Qty
Fingerprint Reader	Fingerprint Reader	1
Onboard Memory	16GB(8x16Gx16) DDR4 2666	1
Storage Selection	256GB Solid State Drive, M.2 2280, PCIe-NVMe, OPAL, TLC	1
Wireless LAN	Intel AX201 2x2AX+BT vPro WW	1
Battery	4 Cell Li-Ion Polymer Internal Battery, 46Wh	1
Power Adapter	65W AC Adapter PCC (2pin)-US (USB Type C)	1
Keyboard	Backlit Keyboard Black English	1
Publication	Publication - English	1
OS DPK	Windows 10 Home Plus	1
Preload Language	Windows 10 Home 64 English	1
System Unit	L13&S2 i7-10610U VP IG+16G MB	1
Display Shell	13.3 FHD (1920x1080), IPS, Anti-Reflection, 300nits, Multi-touch, 720p HD Camera, Aluminium, Glossy Black	1
Pointing Device	FingerPrint Black	1
Ethernet Dongle	RJ45 Extension Connector	1
Lenovo Pen	ThinkPad Pen Pro	1
Absolute BIOS Selection	BIOS Absolute Enabled	1
System Expansion Slots	No Smart Card Reader BK	1
OS Type	Windows 10 Standard	1
GEO	NA	1
Publication 2	PUB ENG/BRL/FRA/ARA/SPA	1
Package Box	Standard	1
CPU Label	Core i7 vPro 10Gen TI	1
WLAN MISC PARTS	WLAN Misc Parts-WLAN Card	1
System Unit 2nd	D Cover Pen BK	1
20R6S22600	Notebook ThinkPad L13 Yoga 1G 20R6CTO1WW	200
Country/Region	USA	1
Warranty	3 Year Courier/Carry-in	1
Preload Type	Standard Image	1
Preload OS	Windows 10 Home 64	1
vPro Certified Model	vPro Certified	1
Processor	Intel Core i5-10310U vPro Processor (1.60GHz, up to 4.40GHz with Turbo Boost, 4 Cores, 6MB Cache)	1
Security Chip Setting	Enabled Discrete TPM2.0	1
Color	Black	1
Display	13.3 FHD (1920x1080), IPS, Glare, 300nits, Multi-touch	1

Components	Description	Qty
Graphics	Integrated Graphics	1
Camera	720P HD Camera with Microphone	1
Fingerprint Reader	Fingerprint Reader	1
Onboard Memory	16GB(8x16Gx16) DDR4 2666	1
Storage Selection	256GB Solid State Drive, M.2 2280, PCIe-NVMe, OPAL, TLC	1
Wireless LAN	Intel AX201 2x2AX+BT vPro WW	1
Battery	4 Cell Li-Ion Polymer Internal Battery, 46Wh	1
Power Adapter	65W AC Adapter PCC (2pin)-US (USB Type C)	1
Keyboard	Backlit Keyboard Black English	1
Publication	Publication - English	1
OS DPK	Windows 10 Home	1
Preload Language	Windows 10 Home 64 English	1
System Unit	L13&S2 i5-10310U VP IG+16G MB	1
Display Shell	13.3 FHD (1920x1080), IPS, Anti-Reflection, 300nits, Multi-touch, 720p HD Camera, Aluminium, Glossy Black	1
Pointing Device	FingerPrint Black	1
Ethernet Dongle	RJ45 Extension Connector	1
Lenovo Pen	ThinkPad Pen Pro	1
Absolute BIOS Selection	BIOS Absolute Enabled	1
System Expansion Slots	No Smart Card Reader BK	1
OS Type	Windows 10 Standard	1
GEO	NA	1
Publication 2	PUB ENG/BRL/FRA/ARA/SPA	1
Package Box	Standard	1
CPU Label	Core i5 vPro 10Gen TI	1
WLAN MISC PARTS	WLAN Misc Parts-WLAN Card	1
System Unit 2nd	D Cover Pen BK	1

TERMS AND CONDITIONS

Prices quoted are valid through 8/21/2020 but are subject to change due to events outside Lenovo's reasonable control which may necessitate a price increase. Pricing does not include taxes, fees, or other charges which may be imposed on the items purchased.

Unless a separate agreement exists between Lenovo and Customer, all purchases are subject to the Lenovo Terms and Conditions displayed at the following internet address: <https://download.lenovo.com/lenovo/content/pdf/tnc/tc2.pdf>

Thank you for choosing Lenovo!



Pricing Proposal
 Quotation #: 19048956
 Created On: 6/22/2020
 Valid Until: 6/30/2020

El Camino Real Charter High School

Ryan D. Guinto

5440 Valley Circle Blvd
 Woodlands Hills, CA 91367
 United States
 Phone: 818-595-7517
 Fax:
 Email: r.guinto@ecrchs.net

Hayley Deitz

290 Davidson Ave
 Somerset, NJ 08873
 Phone: 732-564-8141
 Fax:
 Email: Hayley_Deitz@SHI.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	LENOVO : Thinkpad L13 Yoga Lenovo - Part#: 20R6S22B00 Contract Name: Open Market Contract #: Open Market Note: Offer Expires 6/30	175	\$940.10	\$164,517.50
2	Lenovo Accidental Damage Protection for Onsite - Accidental damage coverage - 4 years (School Year Term) - for ThinkPad L380 20M5, 20M6; L380 Yoga 20M7, 20M8; L390 20NR, 20NS; L390 Yoga 20NT, 20NU Lenovo - Part#: 5PS0N75654 Contract Name: Open Market Contract #: Open Market	175	\$117.30	\$20,527.50
3	California E-Waste Fee State Of California - Part#: EWASTE Contract Name: Open Market Contract #: Open Market	175	\$4.00	\$700.00
				Subtotal
				\$185,745.00
				*Tax
				\$17,645.78
				Total
				\$203,390.78

*Tax is estimated. Invoice will include the full and final tax due.

Additional Comments

20R6S22B00 Notebook ThinkPad L13 Yoga 1G 20R6CTO1WW
 Country/Region USA
 Warranty 3 Year Courier/Carry-in
 Preload Type Standard Image
 Preload OS Windows 10 Home 64
 vPro Certified Model vPro Certified
 Processor Intel Core i5-10310U vPro Processor (1.60GHz, up to 4.40GHz with Turbo Boost, 4 Cores, 6MB Cache)
 Security Chip Setting Enabled Discrete TPM2.0
 Color Black
 Display 13.3 FHD (1920x1080), IPS, Glare, 300nits, Multi-touch
 Graphics Integrated Graphics

Components Description

Camera 720P HD Camera with Microphone
Fingerprint Reader Fingerprint Reader
Onboard Memory 8GB(8x8Gx16) DDR4 2666
Storage Selection 256GB Solid State Drive, M.2 2280, PCIe-NVMe, OPAL, TLC
Wireless LAN Intel AX201 2x2AX+BT vPro WW
Battery 4 Cell Li-Ion Polymer Internal Battery, 46Wh
Power Adapter 65W AC Adapter PCC (2pin)-US (USB Type C)
Keyboard Backlit Keyboard Black English
Publication Publication - English
OS DPK Windows 10 Home
Preload Language Windows 10 Home 64 English
System Unit L13&S2 i5-10310U VP IG+8G MB
Display Shell 13.3 FHD (1920x1080), IPS, Anti-Reflection, 300nits, Multi-touch, 720p HD Camera, Aluminium, Glossy Black
Pointing Device FingerPrint Black
Ethernet Dongle RJ45 Extension Connector
Lenovo Pen ThinkPad Pen Pro
Absolute BIOS Selection BIOS Absolute Enabled
System Expansion Slots No Smart Card Reader BK
OS Type Windows 10 Standard
GEO NA
Publication 2 PUB ENG/BRL/FRA/ARA/SPA
Package Box Standard
CPU Label Core i5 vPro 10Gen TI
WLAN MISC PARTS WLAN Misc Parts-WLAN Card
System Unit 2nd D Cover Pen BK

Please Note: Lenovo has a zero returns policy on any custom build machines. Lenovo also does not allow returns on open box/phased out products.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

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Pricing Proposal
 Quotation #: 19054730
 Created On: 6/23/2020
 Valid Until: 6/30/2020

El Camino Real Charter High School

Ryan D. Guinto

5440 Valley Circle Blvd
 Woodlands Hills, CA 91367
 United States
 Phone: 818-595-7517
 Fax:
 Email: r.guinto@ecrchs.net

Hayley Deitz

290 Davidson Ave
 Somerset, NJ 08873
 Phone: 732-564-8141
 Fax:
 Email: Hayley_Deitz@SHI.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	LENOVO : Thinkpad L13 Yoga Lenovo - Part#: 20R6S22800 Contract Name: Open Market Contract #: Open Market Note: Offer Expires 6/30	175	\$1,161.00	\$203,175.00
2	Lenovo Accidental Damage Protection for Onsite - Accidental damage coverage - 4 years (School Year Term) - for ThinkPad L380 20M5, 20M6; L380 Yoga 20M7, 20M8; L390 20NR, 20NS; L390 Yoga 20NT, 20NU Lenovo - Part#: 5PS0N75654 Contract Name: Open Market Contract #: Open Market	175	\$117.30	\$20,527.50
3	California E-Waste Fee State Of California - Part#: EWASTE Contract Name: Open Market Contract #: Open Market	175	\$4.00	\$700.00
				Subtotal \$224,402.50
				*Tax \$21,318.24
				Total \$245,720.74

*Tax is estimated. Invoice will include the full and final tax due.

Additional Comments

20R6S22800 Notebook ThinkPad L13 Yoga 1G 20R6CTO1WW
 Country/Region USA
 Warranty 3 Year Courier/Carry-in
 Preload Type Standard Image
 Preload OS Windows 10 Home 64
 vPro Certified Model vPro Certified
 Processor Intel Core i7-10610U vPro Processor (1.80GHz, up to 4.90GHz with Turbo Boost, 4 Cores, 8MB Cache)
 Security Chip Setting Enabled Discrete TPM2.0
 Color Black
 Components Description
 Display 13.3 FHD (1920x1080), IPS, Glare, 300nits, Multi-touch

Graphics Integrated Graphics
Camera 720P HD Camera with Microphone
Fingerprint Reader Fingerprint Reader
Onboard Memory 16GB(8x16Gx16) DDR4 2666
Storage Selection 256GB Solid State Drive, M.2 2280, PCIe-NVMe, OPAL, TLC
Wireless LAN Intel AX201 2x2AX+BT vPro WW
Battery 4 Cell Li-Ion Polymer Internal Battery, 46Wh
Power Adapter 65W AC Adapter PCC (2pin)-US (USB Type C)
Keyboard Backlit Keyboard Black English
Publication Publication - English
OS DPK Windows 10 Home Plus
Preload Language Windows 10 Home 64 English
System Unit L13&S2 i7-10610U VP IG+16G MB
Display Shell 13.3 FHD (1920x1080), IPS, Anti-Reflection, 300nits, Multi-touch, 720p HD Camera, Aluminium, Glossy Black
Pointing Device FingerPrint Black
Ethernet Dongle RJ45 Extension Connector
Lenovo Pen ThinkPad Pen Pro
Absolute BIOS Selection BIOS Absolute Enabled
System Expansion Slots No Smart Card Reader BK
OS Type Windows 10 Standard
GEO NA
Publication 2 PUB ENG/BRL/FRA/ARA/SPA
Package Box Standard
CPU Label Core i7 vPro 10Gen TI
WLAN MISC PARTS WLAN Misc Parts-WLAN Card
System Unit 2nd D Cover Pen BK

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Pricing Proposal
 Quotation #: 19054794
 Created On: 6/23/2020
 Valid Until: 6/30/2020

El Camino Real Charter High School

Ryan D. Guinto

5440 Valley Circle Blvd
 Woodlands Hills, CA 91367
 United States
 Phone: 818-595-7517
 Fax:
 Email: r.guinto@ecrchs.net

Hayley Deitz

290 Davidson Ave
 Somerset, NJ 08873
 Phone: 732-564-8141
 Fax:
 Email: Hayley_Deitz@SHI.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	LENOVO : Thinkpad L13 Yoga Lenovo - Part#: 20R6S22900 Contract Name: Open Market Contract #: Open Market Note: Offer Expires 6/30	175	\$981.20	\$171,710.00
2	Lenovo Accidental Damage Protection for Onsite - Accidental damage coverage - 4 years (School Year Term) - for ThinkPad L380 20M5, 20M6; L380 Yoga 20M7, 20M8; L390 20NR, 20NS; L390 Yoga 20NT, 20NU Lenovo - Part#: 5PS0N75654 Contract Name: Open Market Contract #: Open Market	175	\$117.30	\$20,527.50
3	California E-Waste Fee State Of California - Part#: EWASTE Contract Name: Open Market Contract #: Open Market	175	\$4.00	\$700.00
				Subtotal
				\$192,937.50
				*Tax
				\$18,329.06
				Total
				\$211,266.56

*Tax is estimated. Invoice will include the full and final tax due.

Additional Comments

20R6S22900 Notebook ThinkPad L13 Yoga 1G 20R6CTO1WW
 Country/Region USA
 Warranty 3 Year Courier/Carry-in
 Preload Type Standard Image
 Preload OS Windows 10 Home 64
 vPro Certified Model vPro Certified
 Processor Intel Core i5-10310U vPro Processor (1.60GHz, up to 4.40GHz with Turbo Boost, 4 Cores, 6MB Cache)
 Components Description
 Security Chip Setting Enabled Discrete TPM2.0
 Color Black
 Display 13.3 FHD (1920x1080), IPS, Glare, 300nits, Multi-touch

Graphics Integrated Graphics
Camera 720P HD Camera with Microphone
Fingerprint Reader Fingerprint Reader
Onboard Memory 16GB(8x16Gx16) DDR4 2666
Storage Selection 256GB Solid State Drive, M.2 2280, PCIe-NVMe, OPAL, TLC
Wireless LAN Intel AX201 2x2AX+BT vPro WW
Battery 4 Cell Li-Ion Polymer Internal Battery, 46Wh
Power Adapter 65W AC Adapter PCC (2pin)-US (USB Type C)
Keyboard Backlit Keyboard Black English
Publication Publication - English
OS DPK Windows 10 Home
Preload Language Windows 10 Home 64 English
System Unit L13&S2 i5-10310U VP IG+16G MB
Display Shell 13.3 FHD (1920x1080), IPS, Anti-Reflection, 300nits, Multi-touch, 720p HD Camera, Aluminium, Glossy Black
Pointing Device FingerPrint Black
Ethernet Dongle RJ45 Extension Connector
Lenovo Pen ThinkPad Pen Pro
Absolute BIOS Selection BIOS Absolute Enabled
System Expansion Slots No Smart Card Reader BK
OS Type Windows 10 Standard
GEO NA
Publication 2 PUB ENG/BRL/FRA/ARA/SPA
Package Box Standard
CPU Label Core i5 vPro 10Gen TI
WLAN MISC PARTS WLAN Misc Parts-WLAN Card
System Unit 2nd D Cover Pen BK

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