

**EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY
 NEW JERSEY STATE APPROVED COOPERATIVE PRICING SYSTEM #65MCESCCPS
 ELECTRONIC CYLINDER ACCESS CONTROL SYSTEMS #ESCNJ 18/19-43
 BID TERM: 1/18/19 – 1/17/21; Ext. 1/17/2022; Extended through 1/17/2023
 (with extensions as permitted by NJ law)**

2 Bid Packages Requested
 2 Bid Packages Received

That the Board of Directors approve the award of the Electronic Cylinder Access Control Systems Bid #ESCNJ 18/19-43 for all Counties to **E.A. Waetjan, Inc. DBA EAW Security**, 6198 Butler Pike – Suite 135, Blue Bell, PA 19422, for CyberLock with CyberAudit-Web Enterprise Products by Videx as follows:

EAW Security

Pricing applies to ALL COUNTIES

PRICE LISTS ARE POSTED ON ESCNJ WEBSITE - BID AWARDS.

Manufacturer	Manufacturer's Product List	Name of Manufacturer's Price List	Discount %
CyberLock with CyberAudit-Web Enterprise Products by Videx	CyberLock by Videx Catalog https://cyberlock.com/product-lines/	CyberLock Price List - 09/01/2018	10%

Labor Cost for Technician for Year 2 - 1/18/20 -1/17/21; ext. 1/17/22; ext. through 1/17/2023

North Jersey		PER HOUR	Central Jersey		PER HOUR	South Jersey		PER HOUR
Bergen	\$225	Hunterdon	\$225	Atlantic	\$225			
Essex	\$225	Mercer	\$225	Burlington	\$225			
Hudson	\$225	Middlesex	\$225	Camden	\$225			
Morris	\$225	Monmouth	\$225	Cape May	\$225			
Passaic	\$225	Ocean	\$225	Cumberland	\$225			
Sussex	\$225	Somerset	\$225	Gloucester	\$225			
Union	\$225	Warren	\$225	Salem	\$225			

Travel Rate Charge: \$160.00 /Hour – Maximum 4 hours chargeable travel time.

SITE REVIEW FEES

Site Review Fees for Year 2 - 1/18/20 -1/17/21; ext. 1/17/2022; extended through 1/17/2023

Site Review Fees	
Contract Year 1 - 1/18/19 -1/17/20; ext. 1/17/22; ext. 1/17/23	\$250.00 / All Counties

Travel Rate Charge: \$150.00 /Hour – Maximum 4 hours chargeable travel time.

ENTERPRISE LICENSE FEES

Fee Per Year	
Contract Year 2 - 1/18/20 – 1/17/21; ext. 1/17/22; ext. 1/17/2023	\$1,000.00



ANNUAL HOSTING FEE

One Fee per ESCNJ Co-op Member.

Year 2: For the Period 01/18/20 – 01/17/21; ext. 1/17/2022; ext. through 1/17/2023

Item Description	Item #	ESCNJ Price/Year
Annual Hosting Fee – Small Institutions Please designate Small: 1 – 1,200 Sq. Ft.	HOST - S	\$1,000.00
Annual Hosting Fee – Medium/Multiple Locations Please designate Medium: 1,201 – 9,999 Sq. Ft. Per Location/Building Site	HOST - M	\$2,000.00
Annual Hosting Fee – Large/Multiple Institutions Please designate Large: 10,000+ Sq. Ft. Per Location/Building Site	HOST - L	\$3,000.00

EAW Security

[NJ Prevailing Wages Compliance](#)

EAW Security complies with prevailing wages rules and regulations apply as promulgated by the New Jersey Prevailing Wage Act and in conformance with N.J.S.A. 34:11-56:25.

[EAW Security Restocking Policy](#)

EAW Security Restocking Policy

Returns are subject to a restocking fee of 25% percent. Any exceptions will be agreed upon with the client on a per project basis.

Returns must be requested within 30 days of receipt of materials.

All materials must be returned unopened and in brand new condition.

Sincerely,
Bruce Waetjen
Owner