



EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY
#65MCESCCPS NJ STATE APPROVED COOPERATIVE PRICING SYSTEM
ESC NJ 15/16-73 WATER TESTING SERVICES BID
Contract Term: 6/3/2016 – 6/2/2017 - Extended through 6/2/2018
**** Extended through 6/2/2019 ****

8 Bid Packages Requested
 5 Bid Packages Received

That the Representative Assembly approve the award of the Water Testing Services bid #ESC NJ 15/16-73 to **TTI Environmental, Inc.**, 1253 N. Church Street, Moorestown, New Jersey 08057; and, **Omega Environmental Services, Inc.**, 280 Huyler Street, South Hackensack, New Jersey 07606, in the following fashion:

TTI Environmental, Inc.	
Pricing for the following counties: Mercer, Monmouth, Ocean, Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Salem	
Labor Rates	Cost per hour
Regular Business Hours	\$50.00
After-Hours or Weekends	\$69.00
Environmental Water Supply Consultant Services	\$75.00
Laboratory Fees	Cost per hour
Lead*	\$245.00
Volume-Based Discounts	0
Turbidity Analysis**	\$75.00
Copper Analysis**	\$75.00
o-Phosphate Analysis**	\$80.00
Corrosivity (pH, Temp, Calcium, Alkalinity, & TDS)**	\$105.00
Sample Rates	Cost per hour
100 Lead Samples [50 taps in a school]	\$50.00
200 Lead Samples [100 taps (50 in each of 2 schools)]	\$50.00
500 Lead Samples [250 taps (50 in each 5 schools)]	\$50.00
Estimated number of taps sampled per day	40-160
*Estimated samples collected and analyzed is 10 per hour.	
**Based on 2 samples per hour, per facility.	

TTI Environmental, Inc.		
Supplemental Table		
Test	Turnaround Time	Price Per Analysis
Lead	10 – 15 Days	\$24.50
Lead	1 Week	\$30.00
Lead	72 Hours	\$48.00

Notes: (1) Minimum of 4 hours per site per visit.
(2) Laboratory subcontractor analysis not outlined above will be billed at cost plus 10%.

Omega Environmental Services, Inc.	
Pricing for the following counties: Bergen, Essex, Hudson, Morris, Passaic, Sussex, Union, Hunterdon, Middlesex, Somerset, Warren Counties	
Labor Rates	Cost per hour
Regular Business Hours	\$47.00
After-Hours or Weekends	\$61.00
Environmental Water Supply Consultant Services	\$80.00
Laboratory Fees	Cost per sample
Lead	\$24.00
Volume-Based Discounts	2% (> 500 samples)
Turbidity Analysis*	\$24.00
Copper Analysis**	\$24.00
o-Phosphate Analysis	\$39.00
Corrosivity (pH, Temp, Calcium, Alkalinity, & TDS)	\$59.00
Sample Rates	Cost
100 Lead Samples [50 taps in a school]	\$2,450.00 (includes labor and analysis)
200 Lead Samples [100 taps (50 in each of 2 schools)]	\$4,850.00 (includes labor and analysis)
500 Lead Samples [250 taps (50 in each 5 schools)]	\$12,050 (includes labor and analysis)
Estimated number of taps sampled per day	100 samples (50 tabs) per technician. Omega has up to 10 sampling technicians available.
* No cost if included with lead analysis (not reported)	
** \$13.00 if included with lead analysis (not reported)	