



# MUSIC & ARTS



**MUSIC AND ARTS**

**LABOR RATES AND MSRP/SUPPLY HOUSE PARTS DISCOUNTS**

**ALL COUNTIES EXCEPT CAPE MAY AND WARREN**

Woodwind Instruments	Labor Charge \$ <u>26.00</u> /half hour Labor Charge \$ <u>52.00</u> /hour	% Discount off parts: <u>20%</u>
Brass Instruments	Labor Charge \$ <u>26.00</u> /half hour Labor Charge \$ <u>52.00</u> /hour	% Discount off parts: <u>20%</u>
Stringed Instruments	Labor Charge \$ <u>26.00</u> /half hour Labor Charge \$ <u>52.00</u> /hour	% Discount off parts: <u>20%</u>
Percussion Instruments	Labor Charge \$ <u>26.00</u> /half hour Labor Charge \$ <u>52.00</u> /hour	% Discount off parts: <u>20%</u>
Guitars	Labor Charge \$ <u>26.00</u> /half hour Labor Charge \$ <u>52.00</u> /hour	% Discount off parts: <u>20%</u>

**PRICING INCLUDES ALL SHIPPING, PICK UP AND DELIVERY.  
 7 DAYS TURNAROUND TIME UNLESS A DIFFERENT TIME FRAME IS AGREED UPON  
 BETWEEN VENDOR AND MEMBER BEFORE ANY WORK COMMENCES.**

**MUSIC AND ARTS**

<b>WOODWINDS INDIVIDUAL REPAIR PRICING - ALL COUNTIES EXCEPT CAPE MAY AND WARREN</b>		
<b>INSTRUMENT</b>	<b>JOB DESCRIPTION</b>	<b>PRICE</b>
<b>Clarinet (Plastic)</b>	Replace One Pad	\$13.00
	Replace Mouthpiece and Tenon Cork	\$16.20
	Key Soldering	\$26.00
	Complete Regulation	\$47.40
<b>Alto Clarinet</b>	Replace One Pad	\$13.00
	Replace Mouthpiece or Tenon Cork	\$16.20
	Key Soldering	\$26.00
	Complete Regulation	\$55.40
<b>Bass Clarinet</b>	Replace One Pad	\$13.00
	Replace Mouthpiece or Tenon Cork	\$16.20
	Key Soldering	\$26.00
	Complete Regulation	\$55.40
<b>Flute (Closed Hole)</b>	Key Soldering	\$26.00
	Tuning Cork Replacement	\$16.20
	Replace One Pad	\$13.00
	Complete Regulation	\$47.40
<b>Flute (Open Hole)</b>	Key Soldering	\$26.00
	Tuning Cork Replacement	\$16.20
	Replace One Pad	\$13.00
	Complete Regulation	\$55.40
<b>Piccolo</b>	Key Soldering	\$26.00
	Tuning Cork Replacement	\$16.20
	Replace One Pad	\$13.00
	Complete Regulation	\$47.40
<b>Oboe (Modified)</b>	Replace One Pad	\$13.00
	Replace Tenon Cork	\$16.20
	Complete Regulation	\$55.40
<b>Oboe (Full)</b>	Replace One Pad	\$13.00
	Replace Tenon Cork	\$16.20
	Complete Regulation	\$63.40
<b>Bassoon</b>	Seal Boot	\$26.00
	Tenon Cork	\$16.20
	Restraining Tenon	\$32.20
	Complete Regulation	\$63.40
<b>Alto Sax</b>	Replace One Pad	\$13.00
	Replace Neck Cork	\$16.20
	Key Soldering	\$26.00
	Solder Brace, Post, & Key Guard	\$13.00
	Complete Regulation	\$63.40
<b>Baritone Sax</b>	Replace One Pad	\$13.00
	Replace Neck Cork	\$16.20
	Key Soldering	\$26.00
	Solder Brace, Post, & Key Guard	\$13.00
	Complete Regulation	\$63.40
<b>Tenor Sax</b>	Replace One Pad	\$13.00
	Replace Neck Cork	\$16.20
	Key Soldering	\$26.00
	Solder Brace, Post, & Key Guard	\$13.00
	Complete Regulation	\$63.40

**PRICING INCLUDES ALL SHIPPING, PICK UP AND DELIVERY.  
 7 TO 14 DAYS TURNAROUND TIME.**

**MUSIC AND ARTS**

**WOODWIND INSTRUMENT JOB REPAIR PRICING - ALL COUNTIES EXCEPT CAPE MAY AND WARREN**

WORK LEVEL	DESCRIPTION OF WORK
JOB 1	Complete Regulation, up to 4 pads replaced, up to 2 tenon corks or 1 neck cork, or 1 head joint cork. Key system oiled, mouthpiece cleaned, and case vacuumed.
JOB 2	Complete Regulation, up to 8 pads replaced, up to 3 tenon corks or 1 neck cork, or 1 head joint cork. Key system oiled, mouthpiece cleaned, and case vacuumed.
JOB 3	Complete Regulation, up to 12 pads replaced, up to 4 tenon corks or 1 neck cork, or 1 head joint cork. Key system oiled, mouthpiece cleaned, and case vacuumed.
JOB 4	Repad: Instrument is disassembled, keys and body are washed, and metal parts are chemically cleaned. Minor accessible dents removed. All key corks, pads, tenon corks, neck corks, and head joint corks are replaced. Instrument is reassembled, regulated, and lubricated. Wooden bodies are oiled.
JOB 5	Overhaul: All work included with a re-pad plus polishing of keys, posts, and flute bodies.

INSTRUMENT TYPE	JOB 1	JOB 2	JOB 3	JOB 4	JOB 5
CLARINET (Plastic)	\$13.00-\$76.00	\$80.00-\$108.00	\$112.00-\$140.00	\$156.20	\$190.00
CLARINET (Wood)	\$13.00-\$76.00	\$80.00-\$108.00	\$112.00-\$140.00	\$219.00	\$245.00
ALTO CLARINET	\$13.00-\$96.00	\$100.00-\$180.00	\$184.00-\$244.00	\$390.00	\$418.00
BASS CLARINET	\$13.00-\$96.00	\$100.00-\$180.00	\$184.00-\$244.00	\$400.20	\$428.40
FLUTE (Closed Hole)	\$13.00-\$76.00	\$80.00-\$108.00	\$112.00-\$140.00	\$156.20	\$208.20
FLUTE (Open Hole)	\$13.00-\$76.00	\$80.00-\$108.00	\$112.00-\$140.00	\$219.00	\$245.00
PICCOLO	\$13.00-\$80.00	\$84.00-\$136.00	\$140.00-\$180.00	\$217.40	\$265.20
OBOE (Modified)	\$13.00-\$80.00	\$84.00-\$144.00	\$148.00-\$184.00	\$242.20	\$275.40
OBOE (Full)	\$13.00-\$120.00	\$124.00-\$176.00	\$180.00-\$264.00	\$456.40	\$527.80
ALTO SAX	\$13.00-\$96.00	\$100.00-\$172.00	\$176.00-\$240.00	\$481.00	NO AWARD
TENOR SAX	\$13.00-\$100.00	\$104.00-\$180.00	\$184.00-\$244.00	\$534.00	NO AWARD
SOPRANO SAX	\$13.00-\$100.00	\$104.00-\$180.00	\$184.00-\$244.00	\$534.00	NO AWARD
BARITONE SAX	\$13.00-\$104.00	\$108.00-\$184.00	\$188.00-\$248.00	\$760.60	NO AWARD
BASSOON	\$13.00-\$100.00	\$104.00-\$184.00	\$188.00-\$248.00	\$481.00	\$533.00

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PRICES SHOWN ARE THE MINIMUM TO MAXIMUM CHARGES ALLOWED PER JOB. THE VENDOR AND MEMBER SHOULD BE IN AGREEMENT OF ANY JOB PRICING BEFORE WORK IS STARTED.**

**7 TO 14 DAYS TURNAROUND TIME.**

**MUSIC AND ARTS**

<b>BRASS INDIVIDUAL REPAIR PRICING - ALL COUNTIES EXCEPT CAPE MAY AND WARREN</b>		
<b>INSTRUMENT</b>	<b>JOB DESCRIPTION</b>	<b>PRICE</b>
<b>Trumpet &amp; Cornet</b>	Chemical Clean	\$56.80
	Soft Solder Brace	\$13.00
	Pull Frozen Slide	\$13.00
	Piston Work (Per Piston)	\$13.00
	Free Valve	\$6.50
	Replace Water Key	\$26.00
	Silver Chemical Clean w/ Polish	\$100.00
<b>Trombone</b>	Slide Alignment w/ Cleaning	\$55.20
	Chemical Clean	\$63.80
	Silver Chemical Clean w/ Polish	\$103.00
<b>Trombone F Attachment</b>	Slide Alignment w/ Cleaning	\$55.20
	Chemical Clean	\$90.60
	Silver Chemical Clean w/ Polish	\$129.40
<b>Bass Trombone</b>	Slide Alignment w/ Cleaning	\$55.20
	Chemical Clean	\$104.40
	Silver Chemical Clean w/ Polish	\$129.40
<b>Baritone/Alto Horn</b>	Chemical Clean	\$82.00
	Free Valve	\$6.50
	Pull Frozen Slide (s)	\$13.00
	Silver Chemical Clean w/ Polish	\$124.20
<b>Single French Horn</b>	Re-String & Regulate Rotor	\$6.50
	Single Horn Chemical Clean	\$94.40
	Free Rotary Valve	\$13.00
	Pull Frozen Slide (s)	\$13.00
	Soft Solder Brace	\$13.00
	Silver Chemical Clean w/ Polish	\$120.40
<b>Double French Horn</b>	Re-String & Regulate Rotor	\$6.50
	Single Horn Chemical Clean	\$108.20
	Free Rotary Valve	\$13.00
	Pull Frozen Slide (s)	\$13.00
	Soft Solder Brace	\$13.00
	Silver Chemical Clean w/ Polish	\$134.20
<b>Tuba/Sousaphone</b>	Chemical Clean	\$116.60
	Free Tuning slide	\$13.00
	Free Valve	\$6.50
	4 Valve Chemical Clean	\$145.00
	Silver Chemical Clean w/ Polish	\$160.40
	Nest Only Chemical Clean	\$82.00
	4 Valve Nest Only Chemical Clean	\$113.00
	Piston Valve Repair	\$26.00
<b>Euphonium</b>	Chemical Clean	\$95.80
	Silver Chemical Clean w/ Polish	\$137.20
<b>Marching Brass</b>	Chemical Clean	\$77.00
	Silver Chemical Clean w/ Polish	\$104.40
<b>Rotary Tuba</b>	Chemical Clean	\$132.60
	4 Valve Chemical Clean	\$160.20
	Silver Chemical Clean w/ Polish	\$212.20
	Nest Only Chemical Clean	\$91.40
	4 Valve Nest Only Chemical Clean	\$101.00
	Valve Repair	\$39.00

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 7 TO 14 DAYS TURNAROUND TIME.**

**MUSIC AND ARTS**

**BRASS INSTRUMENT JOB REPAIR PRICING - ALL COUNTIES EXCEPT CAPE MAY AND WARREN**

WORK LEVEL		DESCRIPTION OF WORK		
JOB 1 (LACQUER OR SILVER)		Minor valve problems, up to 2 solder joints, up to 2 frozen slides removed, and all necessary regulations.		
JOB 2 (LACQUER OR SILVER)		Chemically cleaned, minor valve problems, frozen slides removed, up to 3 solder joints all necessary regulations, and minor accessible dents. (Minor hand slide alignment for Trombone)		
JOB 3 (LACQUER ONLY)		(Trombone only) Inner and outer slide tubes chemically cleaned, dents removed, straightened and aligned.		
INSTRUMENT TYPE	SUB TYPE	JOB 1	JOB 2	JOB 3
Trumpet & Cornet	Lacquer	\$13.00-\$76.00	\$34.00-\$124.00	N/A
	Silver	\$13.00-\$76.00	\$82.00-\$172.00	N/A
Trombone	Lacquer	\$13.00-\$76.00	\$42.00-\$132.00	\$52.00-\$76.00
	Silver	\$13.00-\$76.00	\$82.00-\$172.00	N/A
Trombone F Attachment	Lacquer	\$13.00-\$76.00	\$69.00-\$159.00	NO AWARD
	Silver	\$13.00-\$76.00	\$107.00-\$197.00	N/A
Bass Trombone	Lacquer	\$13.00-\$88.00	\$82.00-\$172.00	NO AWARD
	Silver	\$13.00-\$88.00	\$107.00-\$197.00	N/A
Baritone/Alto Horn	Lacquer	\$13.00-\$76.00	\$68.00-\$128.00	N/A
	Silver	\$13.00-\$76.00	\$102.00-\$192.00	N/A
Single French Horn	Lacquer	\$13.00-\$88.00	\$74.00-\$164.00	N/A
	Silver	\$13.00-\$88.00	\$86.00-\$176.00	N/A
Double French Horn	Lacquer	\$13.00-\$88.00	\$86.00-\$176.00	N/A
	Silver	\$13.00-\$88.00	\$90.00-\$200.00	N/A
Tuba/Sousaphone	Lacquer	\$13.00-\$100.00	\$90.00-\$200.00	N/A
	Silver	\$13.00-\$100.00	\$134.00-\$244.00	N/A

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**7 TO 14 DAYS TURNAROUND TIME.**

**MUSIC AND ARTS**

**BRASS INSTRUMENT JOB REPAIR PRICING - ALL COUNTIES EXCEPT CAPE MAY AND WARREN**

WORK LEVEL		DESCRIPTION OF WORK		
JOB 1 (LACQUER OR SILVER)		Minor valve problems, up to 2 solder joints, up to 2 frozen slides removed, and all necessary regulations.		
JOB 2 (LACQUER OR SILVER)		Chemically cleaned, minor valve problems, frozen slides removed, up to 3 solder joints all necessary regulations, and minor accessible dents. (Minor hand slide alignment for Trombone)		
JOB 3 (LACQUER ONLY)		(Trombone only) Inner and outer slide tubes chemically cleaned, dents removed, straightened and aligned.		
INSTRUMENT TYPE	SUB TYPE	JOB 1	JOB 2	JOB 3
Euphonium	Lacquer	\$13.00-\$88.00	\$74.00-\$164.00	N/A
	Silver	\$13.00-\$88.00	\$114.00-\$204.00	N/A
Marching Brass	Lacquer	\$13.00-\$88.00	\$54.00-\$144.00	N/A
	Silver	\$13.00-\$88.00	\$82.00-\$172.00	N/A
Rotary Tuba	Lacquer	\$13.00-\$100.00	\$90.00-\$200.00	N/A
	Silver	\$13.00-\$100.00	\$134.00-\$244.00	N/A

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**7 TO 14 DAYS TURNAROUND TIME.**

**MUSIC AND ARTS**  
**STRING INSTRUMENT INDIVIDUAL PRICING - ALL COUNTIES EXCEPT CAPE MAY AND WARREN**

<u>JOB DESCRIPTION</u>	<u>VIOLIN</u> PRICE	<u>VIOLA</u> PRICE	<u>CELLO</u> PRICE	<u>BASS</u> PRICE
Bridge Replacement	\$36.00	\$36.00	\$68.00	\$120.00
Student Bridge Replacement	\$36.00	\$36.00	\$68.00	\$120.00
Sound Post Replacement	\$20.00	\$20.00	\$24.00	\$36.00
Sound Post Re-Set	\$20.00	\$20.00	\$20.00	\$20.00
Saddle Replacement	\$32.00	\$32.00	\$40.00	\$60.00
Nut Replacement	\$32.00	\$32.00	\$40.00	\$60.00
Tail Gut	\$20.00	\$20.00	\$24.00	\$36.00
Ebony Tailpiece Replace	\$28.00	\$28.00	\$40.00	\$192.00
End Button Ebony	\$20.00	\$20.00	N/A	N/A
End Button Hardwood	\$13.00	\$13.00	N/A	N/A
Standard End Pin Assembly (Hardwood)	N/A	N/A	\$44.00	\$60.00
Standard End Pin Assembly (Ebony)	N/A	N/A	\$56.00	\$76.00
Fingerboard Re-glue	\$52.00	\$52.00	\$64.00	\$78.00
Ebony Peg Replacement Set	\$68.00	\$68.00	\$96.00	N/A
Peg Replacement (Each)	\$20.00	\$20.00	\$24.00	N/A
String Replacement	\$34.85	\$47.50	\$82.15	\$129.40
Bow Rehair (Horse Hair)	\$40.00	\$40.00	\$48.00	\$57.60
Bow Rehair (Glasser Bows Only)	\$28.00	\$28.00	\$36.00	\$44.00
Tip Replacement (Plastic)	\$36.00	\$36.00	\$44.00	\$52.00
Tip Replacement (Bone)	\$60.00	\$60.00	\$72.00	\$88.00
Leather Pad	\$20.00	\$20.00	\$20.00	\$24.00
Wire Wrap	\$60.00	\$60.00	\$68.00	\$68.00
Bow Screw with Eyelet	\$13.00	\$13.00	\$13.00	\$13.00
Bow Frog Full Lined	\$13.00	\$13.00	\$13.00	\$13.00
Bow Frog Half Lined	\$13.00	\$13.00	\$13.00	\$13.00

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**MUSIC AND ARTS**

**STRING INSTRUMENT JOB REPAIR PRICING - ALL COUNTIES EXCEPT CAPE MAY AND WARREN**

WORK LEVEL	DESCRIPTION OF WORK				
JOB 1	(BODY) General PC Clean, check and adjust pegs and sound post, Check bridge fit and height, Check seams and fingerboard. (BOW) Re-hair bow, Adjust frog and eyelet.				
JOB 2	(BODY) GPC plus, Bridge replacement, Fit bridge feet to top of instrument, Cut top for proper string height, Shape to proper arc for best playability. (BOW) Re-hair bow, Adjust frog and eyelet, Heat treat to correct camber and straightness.				
JOB 3	(BODY) GPC plus, Bridge replacement plus, Replacement of strings. (D'Addario Prelude student level strings), Check all aspects of end pin, tuning, and tail piece. (BOW) Repair wire wrap, Install leather thumb grip ONLY.				
JOB 4	(BODY) GPC plus, Bridge replacement plus, Replacement of strings. (D'Addario Prelude student level strings) plus, Check all aspects of end pin, tuning, and tail piece. (BOW) Re-hair bow, Adjust frog and eyelet, Heat treat to correct camber and straightness, Repair wire wrap, Install leather thumb grip.				
INSTRUMENT TYPE	SUB TYPE	JOB 1	JOB 2	JOB 3	JOB 4
BASS	BODY	\$60.00	\$120.00	\$196.00	\$260.00
	BOW	\$56.00	\$64.00	\$60.00	\$100.00
CELLO	BODY	\$48.00	\$72.00	\$120.00	\$160.00
	BOW	\$48.00	\$56.00	\$52.00	\$88.00
VIOLIN/VIOLA	BODY	\$32.00	\$48.00	\$72.00	\$108.00
	BOW	\$40.00	\$48.00	\$40.00	\$48.00

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7 TO 14 DAYS TURNAROUND TIME.**

**MUSIC AND ARTS**

<b><u>PERCUSSION INSTRUMENT INDIVIDUAL REPAIR PRICING</u></b>		
<b><u>ALL COUNTIES EXCEPT CAPE MAY AND WARREN</u></b>		
<b><u>INSTRUMENT</u></b>	<b><u>JOB DESCRIPTION</u></b>	<b><u>PRICE</u></b>
<b>Snare Drum</b>	Fix Snare Lever	\$20.00
	Replace Head	\$13.00
<b>Timpani</b>	Fix Pedal	\$39.00
	Replace Head	\$26.00
<b>Xylophone</b>	Restring Instrument	\$26.00
<b>Marimbas</b>	Restring Instrument	\$26.00
<b>Bass Drum</b>	Replace Head	\$26.00

**PRICING INCLUDES ALL SHIPPING, PICK UP AND DELIVERY.  
 7 TO 14 DAYS TURNAROUND TIME.**

**MUSIC AND ARTS****GUITAR INDIVIDUAL REPAIR PRICING - ALL COUNTIES EXCEPT CAPE MAY AND WARREN**

<b>JOB DESCRIPTION</b>	<b>JOB</b>	<b>PRICE</b>
Steel string acoustic set-up	Replace strings, clean fretboard and body, check and oil tuners as needed, check and adjust truss rod and action.	\$38.00
Classical guitar set-up	Replace strings, clean fretboard and body, check and oil tuners as needed, check and adjust action.	\$36.00
Standard electric guitar set-up	Replace strings, clean fretboard and body. Tighten, oil and adjust tuners and hardware as needed. Adjust truss rod, action, intonation, tremolo (if applicable) and pick-up height. Check electronics for proper function.	\$56.50
Electric Bass set-up	Replace strings, clean fretboard and body. Tighten, oil and adjust tuners and hardware as needed. Adjust truss rod, action, intonation, and pick-up height. Check electronics for proper function.	\$60.00
Electric guitar jack replacement	Resolder and install mono jack. Secure through pickguard or mounting plate.	\$23.00
Hollow body jack replacement	Resolder and install mono jack. Secure through control cavity or F-hole in body.	\$35.00
Potentiometer replacement first component	Remove control plate or pickguard, resolder and install replacement potentiometer.	\$42.00
Potentiometer replacement each additional component	Resolder and install additional potentiometer (each - does not require initial disassembly to access controls).	\$22.00
Bone nut replacement (Job also requires set-up, cost is in addition to set-up)	Replace nut with bone blank, cut, fit and slot for proper string height and spacing.	\$44.00
Bone saddle replacement (Job also requires set-up, cost is in addition to set-up)	Replace with bone blank, cut and fit for proper height and fretboard radius.	\$36.00
Bridge remove and re-glue (Job also requires set-up, cost is in addition to set-up)	Remove bridge and old glue, re-glue and clamp bridge.	\$52.00
Switch replacement	Resolder and install 3 way or 5 way box type switch.	\$43.00
Acoustic endpin jack replacement	Resolder and install stereo jack.	\$46.00

**PRICING INCLUDES ALL SHIPPING, PICK UP AND DELIVERY**  
**7 TO 14 DAYS TURNAROUND TIME**