



Request for Proposal
RFP Number 2022-036
On-line Student Registration System

PowerSchool Group LLC Response

CONTACT INFORMATION

Following is our location and contact information. Should you have any questions about this response or our proposed PowerSchool solution, we would be happy to provide further information and a product demonstration.

RFP Response **Eric Shander**
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PowerSchool's response is subject to the Statement of Understanding included in this response.

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“Education is the most powerful
tool which you can use to change
the world.”
-Nelson Mandela

Introductions



Hi. My name is Angie Price and I am a Proposal Manager with PowerSchool. I am responsible for working with our dedicated team members and subject matter experts to ensure the response provided to you meets your specifications and clearly highlights the value of PowerSchool. I want to wish you much success with this project.



Hi. My name is Scott Allan and I am your Account Owner and dedicated contact. I have been actively involved in providing direction and input to ensure our response best aligns to your objectives and goals. I will be with you every step of the way on this journey and thank you for putting your trust in me. Please reach out if you have any questions. I can be reached at scott.allan@powerschool.com or (916) 836-6362.

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Cost Proposal

Our pricing estimate for our proposed solution is provided on the following pages.

PowerSchool Group LLC considers pricing information proprietary and confidential.

On-Going PowerSchool Subscription/Maintenance & Support fees are invoiced at then current rates & enrollment per terms of the Main Services Agreement, which may be subject to an annual increase after the first year for non-multi-year contracts and/or enrollment increases.

The services pricing is based on the scoping and level of services as best understood by PowerSchool at the time of this response for standard implementation services. The pricing in the definitive agreement may be modified based on any scoping adjustments as agreed to by the parties during final negotiations. In addition, services hours are reviewed annually for appropriateness based on the client's requirements and desired initiatives.

Often, clients request customization to standard services modules and/or the addition of complete custom services modules. (Standard implementation is defined as the services required to implement the software and to keep the software running in an up-to-date fashion.)

Unless specifically stated otherwise, PowerSchool assumes that our standard Main Services Agreement is the basis for the final agreement (see *Appendix A* of Technical Proposal).

Standard training is generally included. However, the District may request additional training to optimize adoption.

Any required sales, use or similar taxes will be invoiced in addition to the amounts as included.

All of the PowerSchool solutions and services (including those listed as optional or those currently in development) may be procured through this RFP should the District be interested in the expanded functionality that we offer. Pricing and scope of services for our optional modules is provided upon request.

PowerSchool Cost Summary

On the following pages we have provided first the Bidding Schedule required by the RFP, following by our detailed pricing.

VIII. BIDDING SCHEDULE / PRICE-BUSINESS PROPOSAL

Online Student Registration System

Vendor Name: PowerSchool Group LLC

1st year implementation/setup fees to include:

All costs associated with the initial implementation and setup, including staff training. This should include any additional costs associated with setup of multilingual services.

1st year support/licensing fee to include:

[Redacted]

All costs associated with the first-year support/licensing fees. This should include all additional costs associated with support for multilingual services.

Recurring annual support/licensing fees for 2nd year

[Redacted]

Recurring annual support/licensing fees for 3rd year:

Recurring annual support/licensing fees for 4th year:

Recurring annual support/licensing fees for 5th year:

Grand Total Price for the potential five (5) year maximum Term

Note: The Offeror shall also include an itemized price breakdown and justification for proposal pricing and a list of prices for any optional capabilities on separates forms.

Signature of Authorized Official:



Print name and Title: Eric Shander, CFO

Simple Multi-Year Pricing Table

[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]

