



people connecting people
**INTERNETWORK
ENGINEERING**

13777 Ballantyne Corp Place | Suite 305 | Charlotte, NC 28277
IP Phone: 704.540.5800 | Fax: 704.541.0059 | http://www.ineteng.com

February 04, 2022
Customer's Address:

SD #5 of Lexington and Richland Counties
1020 Dutch Fork Road
Irmo, SC 29063
Attn: Brenda Counts
Phone: (803) 476-8191

bcounts@lexrich5.org

QUOTATION#QT-000031278-1
Please reference quote number on PO:
Please make purchase order to:

Internetwork Engineering
13777 Ballantyne Corp. Place
Suite 305

Charlotte, NC 28277

If you have any questions concerning this quote please contact

Client Services
Loretta Dabbs
704-943-5600

clientservices@ineteng.com

Account Manager
Ryan Jenkins
704-943-5642

rienkins@ineteng.com

SUBJECT: SD #5 of Lex/Rich - erate RFP 2022-026

ITEM #	PART #	DESCRIPTION	QTY.	LIST PRICE	UNIT PRICE	EXTENDED PRICE
C9300-48UN-EDU						
1	C9300-48UN-EDU	Catalyst 9300 48-port 5Gbps, K12	60	\$13,441.88	\$6,317.68	\$379,061.02
2	C9300-NW-A-48	C9300 Network Advantage, 48-port license	60	\$0.00	\$0.00	\$0.00
3	SC9300UK9-175	Cisco Catalyst 9300 XE 17.5 UNIVERSAL UNIVERSAL	60	\$0.00	\$0.00	\$0.00
4	PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply	60	\$0.00	\$0.00	\$0.00
5	C9300-SPS-NONE	No Secondary Power Supply Selected	60	\$0.00	\$0.00	\$0.00
6	CAB-TA-NA	North America AC Type A Power Cable	60	\$0.00	\$0.00	\$0.00
7	C9300-SSD-NONE	No SSD Card Selected	60	\$0.00	\$0.00	\$0.00
8	PWR-C1-BLANK	Config 1 Power Supply Blank	60	\$0.00	\$0.00	\$0.00
9	TE-C9K-SW	TE agent for IOSXE on C9K	60	\$0.00	\$0.00	\$0.00
10	C9300-DNA-A-48	C9300 DNA Advantage, 48-Port Term Licenses	60	\$0.00	\$0.00	\$0.00
11	C9300-DNA-A-48-5Y	C9300 DNA Advantage, 48-Port, 5 Year Term License	60	\$6,753.20	\$3,174.00	\$190,440.24
12	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	60	\$0.00	\$0.00	\$0.00
13	PI-LFAS-AP-T-5Y	PI Dev Lic for Lifecycle & Assurance Term 5Y	60	\$0.00	\$0.00	\$0.00
14	D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches	60	\$0.00	\$0.00	\$0.00
15	D-DNAS-EXT-S-5Y	Cisco DNA Spaces Extend for Catalyst Switching - 5Year	60	\$0.00	\$0.00	\$0.00
16	TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded	60	\$0.00	\$0.00	\$0.00
17	TE-EMBEDDED-T-5Y	ThousandEyes - Enterprise Agents	60	\$0.00	\$0.00	\$0.00
18	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	60	\$0.00	\$0.00	\$0.00
19	NM-BLANK-T1	Cisco Catalyst Type 1 Network Module Blank	60	\$0.00	\$0.00	\$0.00
20	C9300-NM-NONE	No Network Module Selected	60	\$0.00	\$0.00	\$0.00
21	STACK-T1-50CM	50CM Type 1 Stacking Cable	60	\$107.54	\$50.54	\$3,032.63
22	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	60	\$102.16	\$48.02	\$2,880.91
Sub-Total						\$575,414.80
C9300-48UN-EDU						
23	C9300-48UN-EDU	Catalyst 9300 48-port 5Gbps, K12	434	\$13,441.88	\$6,317.68	\$2,741,874.68
24	C9300-NW-E-48	C9300 Network Essentials, 48-port license	434	\$0.00	\$0.00	\$0.00
25	SC9300UK9-175	Cisco Catalyst 9300 XE 17.5 UNIVERSAL UNIVERSAL	434	\$0.00	\$0.00	\$0.00
26	PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply	434	\$0.00	\$0.00	\$0.00
27	C9300-SPS-NONE	No Secondary Power Supply Selected	434	\$0.00	\$0.00	\$0.00
28	CAB-TA-NA	North America AC Type A Power Cable	434	\$0.00	\$0.00	\$0.00
29	C9300-SSD-NONE	No SSD Card Selected	434	\$0.00	\$0.00	\$0.00
30	NM-BLANK-T1	Cisco Catalyst Type 1 Network Module Blank	434	\$0.00	\$0.00	\$0.00
31	PWR-C1-BLANK	Config 1 Power Supply Blank	434	\$0.00	\$0.00	\$0.00
32	C9300-DNA-E-48	C9300 DNA Essentials, 48-Port Term Licenses	434	\$0.00	\$0.00	\$0.00
33	C9300-DNA-E-48-5Y	C9300 DNA Essentials, 48-Port, 5 Year Term License	434	\$2,010.90	\$945.12	\$410,183.38
34	C9300-NM-NONE	No Network Module Selected	434	\$0.00	\$0.00	\$0.00
35	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	434	\$0.00	\$0.00	\$0.00
36	STACK-T1-50CM	50CM Type 1 Stacking Cable	434	\$107.54	\$50.54	\$21,936.01
37	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	434	\$102.16	\$48.02	\$20,838.60
Sub-Total						\$3,194,832.67



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since 1996

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Ryan Jenkins
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rlenkins@ineteng.com

SUBJECT: SD #5 of Lex/Rich - erate RFP 2022-026

Switch Hardware

38	PWR-C1-1100WAC-P=	1100W AC 80+ platinum Config 1 Power Supply Spare	44	\$2,043.17	\$960.29	\$42,252.76
39	CAB-TA-NA	North America AC Type A Power Cable	44	\$0.00	\$0.00	\$0.00
40	CAB-SPWR-150CM=	Catalyst Stack Power Cable 150 CM Spare	88	\$243.28	\$114.34	\$10,062.06
41	STACK-T1-1M=	1M Type 1 Stacking Cable	88	\$273.12	\$128.37	\$11,296.24
42	C9300-NM-8X=	Catalyst 9300 8 x 10GE Network Module, spare	238	\$2,843.79	\$1,336.58	\$318,106.35

Sub-Total **\$381,717.41**

Professional Services

43	ENG-VIII	Professional Services	494		\$466.80	\$230,599.20
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Sub-Total **\$230,599.20**

The price, purchase, sale, delivery, and all other matters related to the Cisco products and services listed in this Quote are governed by the terms and conditions of the South Carolina Contract #4400027242. The customer identified on this Quote ("Customer") agrees that South Carolina Contract #4400027242 and this Quote are the entire agreement and understanding between the parties relating to this Quote. No other terms and conditions shall apply to this Quote, including any additional terms attached to a Customer Purchase Order (PO) or other purchase authorization.

All Purchase Orders or other purchase authorization pertaining to the products and services listed above must include a reference to the South Carolina Contract #4400027242.

SPIN #: 143025710

Estimated Sales Tax: **\$332,157.19**

Total Investment **\$4,714,721.27**

DELIVERY: FOB: Shipping Point
TERMS: NET 30
QUOTATION FIRM FOR: 30 DAYS

VII. Bid Schedule/Price Proposal

Vendor Name: Internetwork Services Incorporated, DBA Internetwork Engineering

E-Rate Eligible Items

Item #	Qty	Description	Unit Price	Extended Price	E-Rate Ineligible
1	494	Cisco Catalyst 9300 Switch C9300-48UN-EDU or equivalent	\$6,416.24	\$3,169,623.85	
2	60	C9300 network advantage licenses 48 port or equivalent	\$3,174.00	\$190,440.24	
3	434	C9300 network essentials licenses 48 port or equivalent	\$945.12	\$410,183.38	
4	238	Cisco Expansion Module C9300-NM -8x or equivalent	\$1,336.58	\$318,106.35	
5	44	Cisco Power Supply PWR-C1-1100WAC-P or equivalent	\$960.29	\$42,252.76	
6	88	Cisco StackPower Cable CAB-SPWR-150CM or equivalent	\$114.34	\$10,062.06	
7	88	Cisco StackWise Stacking Cable STACK-T1-1M or equivalent	\$128.37	\$11,296.24	
8	1	Installation and configuration of all switches	\$466.80	\$230,599.20	
9	1	Sales Tax (8%) - all items except line 8 -(Installation and Configuration)		\$332,157.19	
		Total E-Rate Eligible Total (For Evaluation)		\$4,714,721.27	

Signature of Authorized Official: 
Chris Applegate (Feb 17, 2022 16:34 EST)

Print name and Title: Chris Applegate, EVP Business and Legal Affairs