

February 14, 2022

District Five of Lexington and Richland Counties
Purchasing Office
1020 Dutch Fork Road
Irmo, SC 29063

Attention: Lynda Robinson

RE: Solicitation 2022-026 - Network Switch Upgrades

Dear Ms. Robinson:


Internetwork Services Incorporated, DBA Internetwork Engineering ("IE") is pleased to submit its technical and cost proposal to District Five of Lexington and Richland Counties in response to the above-referenced Request for Proposal ("RFP") for Network Switch Upgrades.

We are excited about the opportunity to work with District Five to provide best-of-breed solutions and support to enhance teaching and learning throughout the district. The dedicated and experienced IE Public Sector Team is uniquely qualified to provide the equipment, services and support required in this RFP. IE's capabilities include but are not limited to:

- Dedicated, Committed, Local Public Sector Team with E-Rate Experience
- Cisco Partner of the Year for the Southeast
- 8 Years' Experience working with District Five supporting network, data center, and security requirements from design to implementation and support
- Local IE Office (Columbia) and Account Team: Ryan Jenkins, AM; Bill Baerwalde, SE; Paul Harmon, Project Manager; Marta Thomas, Public Sector Specialist
- Highest Level of Cisco Certifications in all Competencies:
Data Center – Enterprise Networks – Security – Collaboration
- 24x7 Support Team via IE On Demand Services

We appreciate your consideration of IE's response and look forward to finalizing a contract for the requested goods and services to support the needs of District Five students, teachers, administrators, and community.

Sincerely,


[Chris Applegate \(Feb 9, 2022 14:32 EST\)](#)

Chris Applegate
EVP Business and Legal Affairs






Lexington School District 5 ERate RFP Cover Letter.1

Final Audit Report

2022-02-09

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