



August 2023 Financials

PREPARED SEP'23 BY



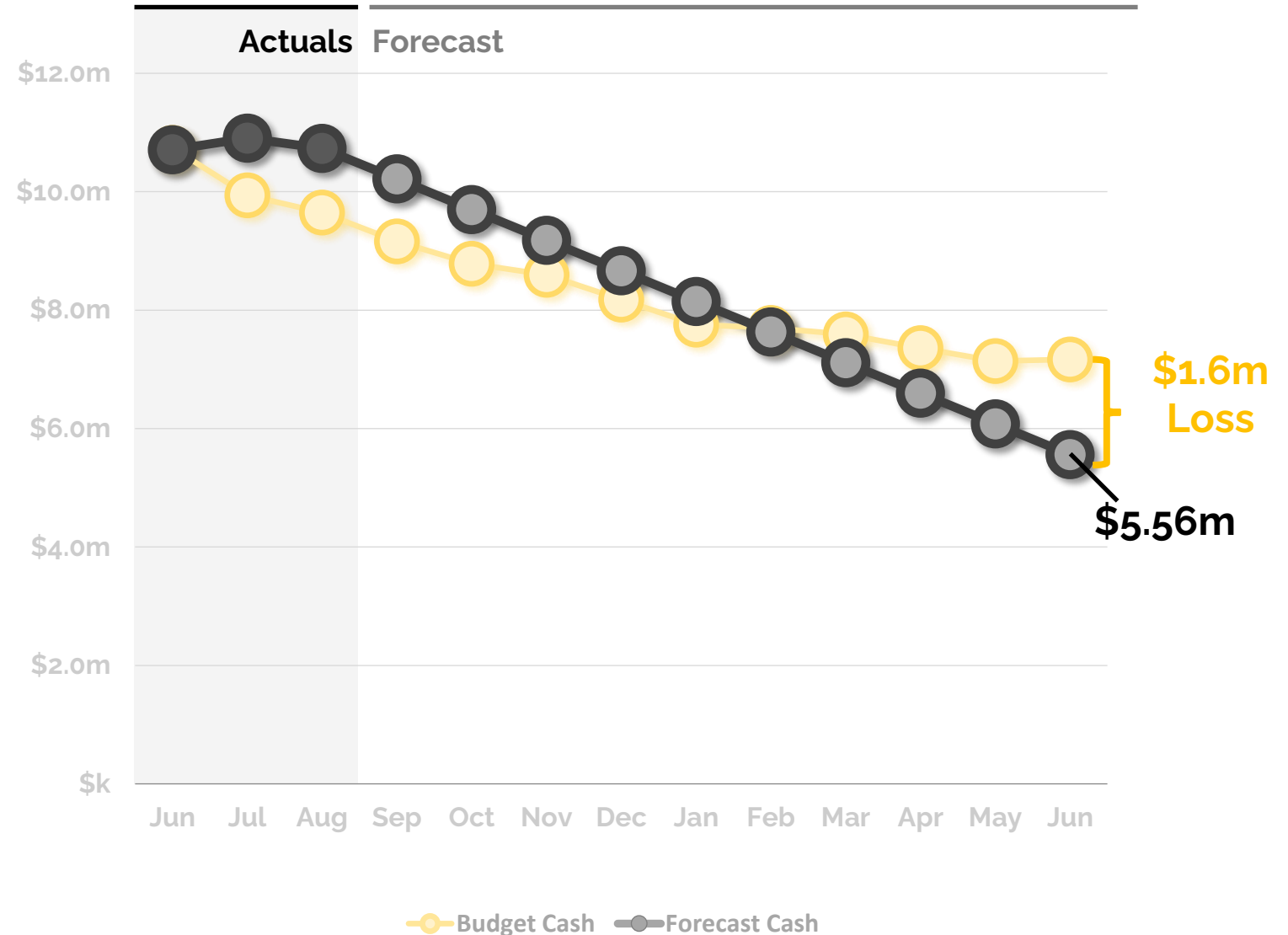
- **Executive Summary**
- **Cash Forecast**
- **Key Performance Indicators**
- **Forecast Overview**
- **Monthly Projections**
- **Balance Sheet**

- As of 8/31/23, we are projecting a year end cash balance of \$5.56M, \$1,57M lower than the original budget.
- Lower than budgeted enrollment (1192 students projected vs. 933 actual) and lower attendance (81% vs. 85%) has generated an almost \$2M revenue deficit for the year vs. the original budget.
- However, two things have decreased that deficit from \$2M to \$1.57M.
 - The per pupil allocation used for budget planning purposes was \$11,000 and the actual DESE payment is \$11,325.10.
 - When DESE adopted funding equity last year, they also voted to allow charter schools to use the higher of current WADA or the previous 3 school years FWADA. Because of this, HPA is using the FWADA for FY21-22, which is the highest of those years.

97 Days of Cash at year's end

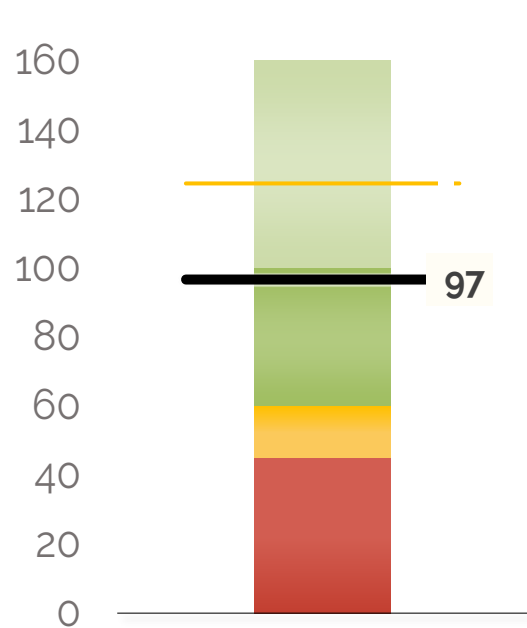
We forecast the school's year ending cash balance as **\$5.6m**, **\$1.6m** below budget.

The deficit has been created by lower enrollment than budgeted (933 vs. 1192) and lower attendance than budgeted (81% vs 85%).



Days of Cash

Cash balance at year-end divided by average daily expenses

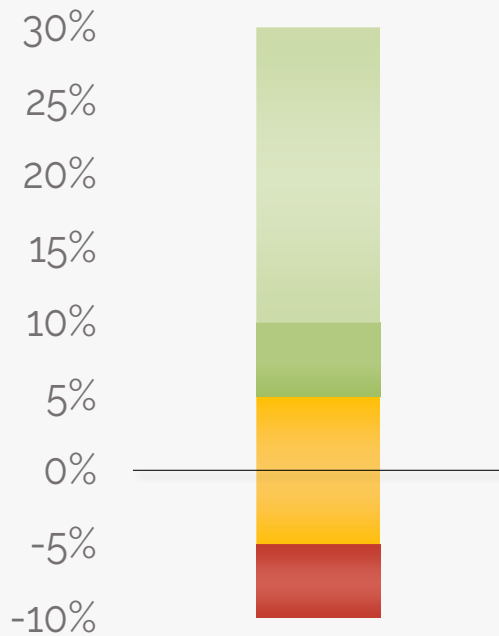


97 DAYS OF CASH AT YEAR'S END

The school will end the year with 97 days of cash. This is above the recommended 60 days

Gross Margin

Revenue less expenses, divided by revenue

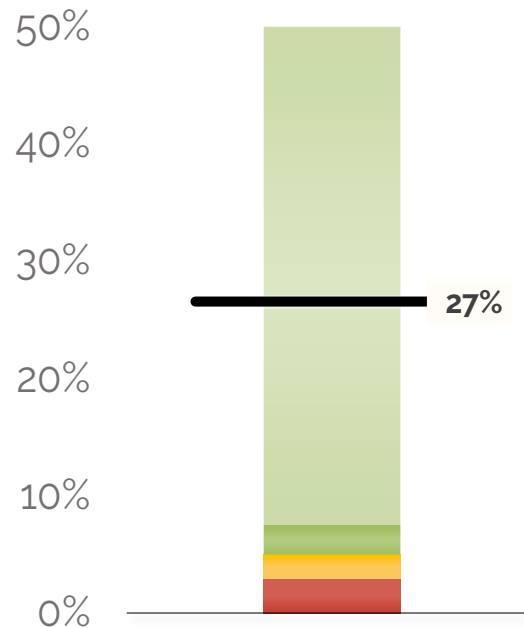


-32.4% GROSS MARGIN

The forecasted net income is -\$5.1m, which is \$1.6m below the budget. It yields a -32.4% gross margin.

Fund Balance %

Forecasted Ending Fund Balance / Total Expenses

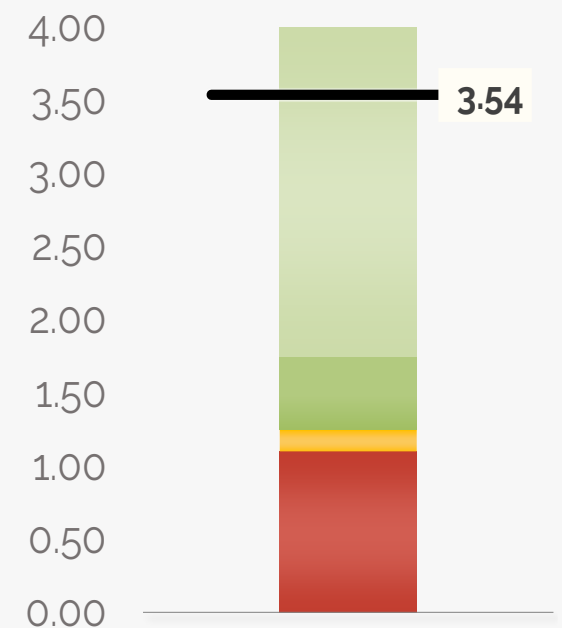


26.55% AT YEAR'S END

The school is projected to end the year with a fund balance of \$5,580,414. Last year's fund balance was \$10,725,056.

DSCR



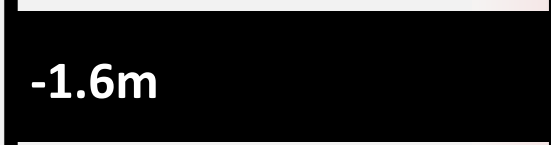


Amount of cash flow available to meet annual interest and principal payments on debt



DSCR IS 3.54

Debt Service Coverage Ratio is defined by the school's bank covenants.

Forecast Overview

	Forecast	Budget	Variance	Variance Graphic	Comments
Revenue	\$15.9m	\$17.4m	-\$1.6m	 -1.6m	Decreases in enrollment vs. budget and attendance vs. budget. Using FWADA from FY21-22.
Expenses	\$21m	\$21m	-0.07	 -0k	
Net Income	-\$5.1m	-\$3.6m	-\$1.6m	 -1.6m	
Cash Flow Adjustments	0	0	0	 +0k	
Change in Cash	-\$5.1m	-\$3.6m	-\$1.6m	 -1.6m	



QUESTIONS?

Please contact your EdOps Finance Team:

Jamie Berry

jamie@ed-ops.com

816-444-1530

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	Year-To-Date			Annual Forecast			
	Actual	Budget	Variance	Forecast	Budget	Variance	Remaining
Revenue							
Local Revenue	256,427	269,097	(12,671)	1,219,919	1,212,621	7,298	963,492
State Revenue	1,815,962	1,782,314	33,648	10,953,358	12,532,413	(1,579,055)	9,137,396
Federal Revenue	32,957	356,738	(323,781)	3,218,230	3,218,230	(0)	3,185,272
Private Grants and Donations	-	-	-	150,000	150,000	-	150,000
Earned Fees	-	-	-	332,630	332,630	-	332,630
Total Revenue	2,105,346	2,408,150	(302,804)	15,874,136	17,445,894	(1,571,758)	① 13,768,790
Expenses							
Salaries	877,120	1,053,442	176,322	6,320,652	6,320,652	(0)	5,443,532
Benefits and Taxes	255,475	307,346	51,870	1,844,073	1,844,073	(0)	1,588,598
Staff-Related Costs	11,218	15,813	4,595	94,875	94,875	0	83,657
Rent	-	5,556	5,556	33,334	33,334	0	33,334
Occupancy Service	291,093	211,787	(79,306)	1,270,722	1,270,722	(0)	979,629
Student Expense, Direct	193,755	277,128	83,373	1,662,767	1,662,767	0	1,469,012
Student Expense, Food	863	185,135	184,273	1,110,810	1,110,810	-	1,109,948
Office & Business Expense	438,374	692,149	253,775	4,152,892	4,152,892	0	3,714,518
Transportation	5,765	158,544	152,779	951,265	951,265	0	945,500
Total Ordinary Expenses	2,073,663	2,906,898	833,236	17,441,391	17,441,391	(0)	15,367,728
Interest	14,039	14,039	-	84,233	84,233	(0)	70,195
Facility Improvements	560	582,192	581,632	3,493,154	3,493,154	(0)	3,492,594
Total Extraordinary Expenses	14,599	596,231	581,632	3,577,387	3,577,387	(0)	3,562,789
Total Expenses	2,088,262	3,503,130	1,414,868	21,018,778	21,018,778	(0)	② 18,930,516
Net Income	17,085	(1,094,980)	1,112,064	(5,144,642)	(3,572,884)	(1,571,758)	③ (5,161,726)
Cash Flow Adjustments	7,514	-	7,514	0	-	0	④ (7,514)
Change in Cash	24,599	(1,094,980)	1,119,579	(5,144,642)	(3,572,884)	(1,571,758)	⑤ (5,169,241)

① REVENUE: \$1.6M BEHIND
Decrease in enrollment/attendance vs. budget

② EXPENSES: \$0K BEHIND

③ NET INCOME: \$1.6M behind

④ CASH ADJ: \$0K AHEAD

⑤ NET CHANGE IN CASH: \$1.6M BEHIND

Monthly Financials

Income Statement	Actual		Forecast										TOTAL
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
Revenue													
Local Revenue	214,626	41,800	96,349	96,349	96,349	96,349	96,349	96,349	96,349	96,349	96,349	96,349	1,219,919
State Revenue	923,510	892,452	913,740	913,740	913,740	913,740	913,740	913,740	913,740	913,740	913,740	913,740	10,953,358
Federal Revenue	16,099	16,858	318,527	318,527	318,527	318,527	318,527	318,527	318,527	318,527	318,527	318,527	3,218,230
Private Grants and Donations	0	0	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	150,000
Earned Fees	0	0	33,263	33,263	33,263	33,263	33,263	33,263	33,263	33,263	33,263	33,263	332,630
Total Revenue	1,154,235	951,111	1,376,879	1,376,879	1,376,879	1,376,879	1,376,879	1,376,879	1,376,879	1,376,879	1,376,879	1,376,879	15,874,136
Expenses													
Salaries	389,577	487,543	544,353	544,353	544,353	544,353	544,353	544,353	544,353	544,353	544,353	544,353	6,320,652
Benefits and Taxes	114,968	140,507	158,860	158,860	158,860	158,860	158,860	158,860	158,860	158,860	158,860	158,860	1,844,073
Staff-Related Costs	4,718	6,500	8,366	8,366	8,366	8,366	8,366	8,366	8,366	8,366	8,366	8,366	94,875
Rent	0	0	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	33,334
Occupancy Service	139,443	151,650	97,963	97,963	97,963	97,963	97,963	97,963	97,963	97,963	97,963	97,963	1,270,722
Student Expense, Direct	84,740	109,015	146,901	146,901	146,901	146,901	146,901	146,901	146,901	146,901	146,901	146,901	1,662,767
Student Expense, Food	863	0	110,995	110,995	110,995	110,995	110,995	110,995	110,995	110,995	110,995	110,995	1,110,810
Office & Business Expense	207,008	231,366	371,452	371,452	371,452	371,452	371,452	371,452	371,452	371,452	371,452	371,452	4,152,892
Transportation	4,265	1,500	94,550	94,550	94,550	94,550	94,550	94,550	94,550	94,550	94,550	94,550	951,265
Total Ordinary Expenses	945,582	1,128,081	1,536,773	1,536,773	1,536,773	1,536,773	1,536,773	1,536,773	1,536,773	1,536,773	1,536,773	1,536,773	17,441,391
Operating Income	208,653	-176,970	-159,894	-159,894	-159,894	-159,894	-159,894	-159,894	-159,894	-159,894	-159,894	-159,894	-1,567,254
Extraordinary Expenses													
Interest	7,019	7,019	7,019	7,019	7,019	7,019	7,019	7,019	7,019	7,019	7,019	7,019	84,233
Facility Improvements	0	560	349,259	349,259	349,259	349,259	349,259	349,259	349,259	349,259	349,259	349,259	3,493,154
Total Extraordinary Expenses	7,019	7,579	356,279	356,279	356,279	356,279	356,279	356,279	356,279	356,279	356,279	356,279	3,577,387
Total Expenses	952,601	1,135,660	1,893,052	1,893,052	1,893,052	1,893,052	1,893,052	1,893,052	1,893,052	1,893,052	1,893,052	1,893,052	21,018,778
Net Income	201,634	-184,549	-516,173	-516,173	-516,173	-516,173	-516,173	-516,173	-516,173	-516,173	-516,173	-516,173	-5,144,642
Cash Flow Adjustments	-4,610	12,124	-751	-751	-751	-751	-751	-751	-751	-751	-751	-751	0
Change in Cash	197,024	-172,425	-516,924	-516,924	-516,924	-516,924	-516,924	-516,924	-516,924	-516,924	-516,924	-516,924	-5,144,642
Ending Cash	10,904,232	10,731,807	10,214,883	9,697,959	9,181,035	8,664,111	8,147,187	7,630,262	7,113,338	6,596,414	6,079,490	5,562,566	

	<i>Previous Year End</i>	<i>Current</i>	<i>Year End</i>
Assets			
Current Assets			
Cash	10,707,208	10,731,807	5,562,566
Total Current Assets	10,707,208	10,731,807	5,562,566
Total Assets	10,707,208	10,731,807	5,562,566
Liabilities and Equity			
Liabilities			
Current Liabilities			
Other Current Liabilities	-17,847	-10,333	-17,847
Total Current Liabilities	-17,847	-10,333	-17,847
Total Long-Term Liabilities	0	0	
Total Liabilities	-17,847	-10,333	-17,847
Equity			
Unrestricted Net Assets	10,725,056	10,725,056	10,725,056
Net Income	0	17,085	-5,144,642
Total Equity	10,725,056	10,742,140	5,580,414
Total Liabilities and Equity	10,707,208	10,731,807	5,562,566