



Oakland Unified School District

RFQ#23-141 Expanded Summer Learning and Intersession

Reply to Questions Received Through November 15, 2023

Date: November 21, 2023

To: All Prospective Respondents

From: Procurement Department

This notice responds to the questions received by the Oakland Unified School District regarding RFQ#23-141 Expanded Summer Learning and Intersession.

Question 1	Is the district accepting proposals from virtual-only enrichment providers within this RFQ?
Answer 1	No, our funding guidance has shifted post pandemic and we can only support in person programming with these funds.

Question 2	We offer a STEM enrichment programming with a focus on Technology and Digital Arts: 1) Will we have access to the district's, or students', computers? 2) If vendors have access to district devices, what operating system do these devices run on? Windows, MacOS, or ChromeOS?
Answer 2	This would have to be negotiated directly with either the school site or OUSD Expanded Learning, but it is a possibility. Our system is ChromeOS.

Question 3	Will vendors have access to district Wifi/ Network?
Answer 3	Yes, if you are housed on an OUSD site you will have access to our Wifi network.

Question 4	Will Vendors have access to the district's Tech or IT Team members in order to ensure that all sites being used for the program are whitelisted
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	OR will a separate password-protected network for vendors be set up?
Answer 4	Vendors will be able to work with OUSD Expanded Learning to accommodate their technology and permission needs within our network ahead of time.

Question 5	Is there an estimated number of students expected to partake in summer intersession programming?
Answer 5	This depends on the model you apply for. For our District-led Programs there is a dynamic number between 60 - 180, depending on grade level. Our independent programs identify the amount of OUSD students they are able to serve based on prior enrollment and work towards that goal.

Question 6	Do all schools within the district run summer programs or are there specific schools where summer programs are held?
Answer 6	There are specific schools where summer programs are held. Small programs may share a campus with another summer program.

Question 7	Is there a maximum award amount?
Answer 7	The award amount is based on how many students are served. We have not published a maximum award amount but there is a reasonable amount based on students who want summer programming. <i>*For summer learning and intersession models agencies will receive a rate of \$30.54/student/day for any program TK-12. This higher rate allows agencies to meet the requirement of a 9 hour day, create staggered staffing schedules, and have additional staff to meet the 10:1 TK/K staffing requirement, as well as to integrate with morning academic programs to add small group pull out and/or enrichment rotation.</i>

Question 8	Could you please let us know whether expanded learning management solutions (and not program providers) should also submit proposals to the Expanded Learning for Summer Learning and Intersession::California?
Answer 8	This RFQ is only for organizations who will provide programming for students.

Question 9	I understand that XXX (<i>charter name is redacted</i>) is not eligible for ExLo after-school programming as they are a charter school. I also understand that our program might be considered in the RFQ process if we apply as renters of XXX (<i>charter name is redacted</i>) to hold our after-school programs on their campus as an external location. We did not submit the RFQ with the initial request for many reasons: We run instrumental programs and need an orchestra room. We understood that the ExLo programs were mostly approved for elementary and middle schools, yet most of these campuses do not have an orchestral room. These rooms are primarily on high school campuses. Most high schools do not want an external organization like ours in their orchestra rooms after school for various reasons. including equipment usage. We have a program, where we support OUSD middle and high school music programs. Most are underresourced and already have issues with equipment and facilities. We do not want to exasperate that. We are struggling to secure program space. We have a lot of equipment, but our current location is unavailable for programming on Mon-Wed, Sunday, or Saturday afternoons, so our hours are very limited. We wanted to know if we submitted the current RFQ, for intersession and summer programs, and if we might be added to the list for ExLo programs after school. We plan to rent the XXX (<i>charter name is redacted</i>) facilities to offer our own programs. As you might expect, XXX (<i>charter name is redacted</i>) has excellent facilities available and set up for music instruction. This is an ideal location for us and we can serve the district with after-school programming from this site. We would love approval to serve OUSD students in these excellent facilities. Please let us know if we might be considered if we turn in the latest RFQ. We are not quite ready for summer and intersession programs this school year, as we need to settle into a new location, but we would once secure a rental contract for our programs.
Answer 9	This RFQ is for summer & intersession, not for after-school. That RFP for after-school should be coming up next year. For the summer RFQ, we can support programs that are housed offsite. For example, if you wanted to hold a summer program at a local ion in the city now owned by OUSD, we would support OUSD students financially. For the after-school programs, that is a separate RFP, which cannot be circumvented by doing this summer/intersession RFQ. If your organization's focus is after-school, they should do that RFP. Note: there is no current precedent for funding off site programs for the after-school RFP and if you apply for this RFP, you would have to be the full service lead agency.
Question 10	On page 24 in the RFQ, the link to CDE website is not accessible. Can you please share?
Answer 10	Sure, here is the link.

Question 11	In the meeting on Friday, the amount of \$30.52 was mentioned, which is also listed in the updated Q&A. The application amount says \$30.24. Which one is correct?
Answer 11	\$30.24 is the amount in the RFQ so this is the amount.

Question 12	Is this \$30.54/24 funding per day for the Independent Model? Is there a different amount for the Collaborative Model? My understanding is that Independent Model is providing full day and one is partial day with OUSD Staffing.
Answer 12	The amount is the same for any program because even collaborative model expect there to be staff on site for nine hours of the day. They both have to provide service for nine hours.

Question 13	Is the payment/funding based on daily attendance or sign-ups? For example, a student attends Mon-Wed and not Th-Fri. Would the Lead Agency only be paid for Mon-Wed or the entire week? Would this amount be pro-rated for holiday weeks like Juneteenth or July 4?
Answer 13	we fund you for how many days you are doing programming so if it is five weeks minus the holidays, it would be 21 days. If you get funding for 21 days for a student then you can use that funding for whatever 21 days they attend.

Question 14	We hope to have fee-based camps at OUSD sites for summer 2024. May we add ELOP-eligible students to current programs?
Answer 14	yes

Question 15	How many months of operating cash is needed?
Answer 15	It is good to have two months of operating cash.

Question 16	Do all three models require that all data tracking happen via Aeries?
Answer 16	yes and no. We use Aeries to track your attendance for all programs but our independent sites often have an additional data tracking since they also serve non ousd students. Independent sites will not have to interact with Aeries directly but will revise us data to enter.

Question 17	Data is a BIG deal to our team, and part of the goal of our platform is tracking quality data. What data systems are providers required to use, and how are we able to use our own data system to enroll students, administer family satisfaction surveys?
Answer 17	Agencies are required to submit attendance records that we can upload into Aries in to submit sign in and sign out sheets. This is a requirement for CDE and is not negotiable. However, agencies can do their own data tracking systems as well. In addition, We also have a contract with an agency to do evaluation. Many independent agencies do our evaluation in addition to their own internal evaluation so this is possible as well.

Question 18	I wanted to ask, is the cycle for the Summer Learning RFP yearly? Will we be able to submit an application next year at this time for Summer 2025?
Answer 18	We cannot confirm future RFPs at this time, as it is determined by our funding cycles and agency needs. But there is a possibility of another RFP for Summer 2025, and it would follow a similar timeline.

Question 19	Do Lead Agencies need to budget for OUSD administrators and Teachers within the budget of \$30.24 per child per day?
Answer 19	No, not for the collaborative model.

Question 20	Will OUSD provide an academic curriculum to be led by OUSD teachers and administrators for the collaborative model?
Answer 20	yes