

Saucon Valley School District

Meeting of the Ad Hoc Finance Committee

April 21, 2021 – 5:00 pm

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Welcome to the meeting of the Saucon Valley School Board Ad Hoc Finance Committee. Our objective is to serve the students, parents, and residents of our community. You are an important part of this meeting and we look forward to your questions and comments. We are all here for the same reason. All opinions are welcomed and equally valuable. Our only request is that we address each other with civility and respect. Our courtesy toward each other is the best way to show our students how much we respect them as well.

Committee Members – Edward Andres, Cedric Dettmar, Dr. Shamim Pakzad, Shawn Welch

Agenda

- I. **Call to the Order** – *Cedric Dettmar, Committee Chair*
- II. **Pledge of Allegiance**
- III. **Recording of Attendance** – *David Bonenberger, Committee Secretary*
- IV. **Motion to Approve Agenda**
- V. **Approval of Minutes** – February 17, 2021
- VI. **Courtesy of the Floor to Visitors – Agenda Items Only** – *Visitors should state their name and address.*
- VII. **Presentation: School Building Budgets:**
Michael Sakelarides – Elementary School - Attachment
James Deegan – Middle School - Attachment
Tamara Gary – High School - Attachment
- VIII. **Discussion: 2021-2022 Budget** – David Bonenberger
- IX. **Discussion: High School Furniture & Budget Transfers** – Attachments
- X. **Discussion: High School Floor Tile Replacement** - Attachment
- XI. **Discussion: MS Café Cooler and Freezer Evaporator Replacement** – Attachment
- XII. **Discussion: Computer Buy Back**
- XIII. **Discussion: Pot Hole Repair** – Attachment

- XIV. **Discussion: 5 Year Project List – Attachment**
- XV. **Discussion: Finance Committee Approval Form – Attachment**
- XVI. **New Business**
- XVII. **Old Business**
- XVIII. **Courtesy of the Floor to Visitors - *Visitors should state their name and address.***
- XIX. **Future Meetings – May 19, 2021**
- XX. **Motion to Adjourn**

The Saucon Valley School District does not discriminate on the basis of race, color, national origin, age, sex, or handicap

A meeting of the Finance Committee was held on Wednesday, February 17, 2021 in the High School Audion. Present were Finance Committee members Edward Andres, Cedric Dettmar, Dr. Shamim Pakzad and Shawn Welch. Also present were David Bonenberger - Committee Secretary and Superintendent Dr. Craig Butler. Visitors: Susan Baxter. Michael Karabin and Sandra Miller attended via phone call.

- I. **Call to the Order** – 5:00 pm - *Cedric Dettmar, Committee Chair*
- II. **Pledge of Allegiance**
- III. **Recording of Attendance** – *David Bonenberger, Committee Secretary*
4-present, 0-absent
- IV. **Motion to Approve Agenda** - Director Welch, seconded by Director Andres moved approve the Agenda. Vote: 4-yes, 0-no
- V. **Approval of Minutes** – Director Andres, seconded by Director Welch move to approve the minutes of January 27, 2021. Vote: 4-yes, 0-no
- VI. **Courtesy of the Floor to Visitors – Agenda Items Only** – None
- VII. **Discussion: Future Technology Leases** – Michael Hanssen reported that if the District sells back the iPads and computers there will be no cost for the 1st year of the lease. The sale of the devices would cover the cost of the 1st year of the lease. If we keep the devices another year the value of them will be less.
Director Welch asked if the payments can be flattened for future years of the lease by paying up front.
Director Dettmar said if it is 0% interest rate we should take advantage of it.
Director Pakzad said if we have devices that are working why replace them. His inclination is not to do this and to look at it again in the future and see if we need to purchase them.
Director Miller asked how often we have had a lease and aren't we ahead if we do this and we can save an additional \$44,000 out of the budget.
Director Baxter asked if the cost of technology goes down every year. Michal Hanssen stated that he has not seen the cost of iPads go down.
Director Andres would rather extend the useful life of devices to year 5 and let's look at what the devices are like next year to minimize the expense.
Director Welch is inclined to not spend money but doesn't want to create bills in the future either. Thinking we should extend the current devices 2 more years.

The committee agrees to wait to do this.
- VIII. **Presentation of Copier/Printer Replacement Proposal** – David Bonenberger presented the proposal to replace the Districts copiers and printers.

Director Pakzad, seconded by Director Welch moved to approve sending this item to the Board for approval. Vote:4-yes, 0-no

- IX. Discussion: Purchase of John Deere Tractor w/ snow attachments** – John McCabe presented to the committee a proposal to purchase a new John Deere Tractor with snow removal attachments. The previous machine was 26 years old and the engine blew up. It would cost \$7,000 for a replacement engine, can't get parts for the engine anymore. Purchase price for an X758 with all the attachments and four-wheel drive is \$21,000.

Director Welch, seconded by Director Pakzad moved to approve sending this item to the Board for approval. Vote: 4-yes, 0-no

- X. Discussion: Purchase of Floor Burnisher** – John McCabe said that the Burnisher can be replaced for \$10,800.00 or fixed for \$3,000.00. The machine is 20 years old and the lead time to order a new machine is 2 weeks.

Director Andres, seconded by Director Welch moved to approve sending this item to the Board for approval. Vote: 4-yes, 0-no

- XI. Discussion: 2021-2022 Budget** – David Bonenberger reviewed the current status of the 2021-2022 budget.

- XII. Discussion: Dollar Threshold for Requiring Finance Committee Approval** - Discussion on the dollar amount of an item that needs to be approved by the Finance Committee before going to the Board for approval. It was decided that anything under the amount of \$20,000.00 could go directly to the Board for approval without going to the committee. Director Dettmar would like to see some sort of sheet with replacement cost of item, how long it is expected to last, age of previous item, etc. Director Welch asked how do we grab the other items that go through the Academic & Personnel Committee and not the Finance Committee.

XIII. New Business - None

XIV. Old Business - None

XV. Courtesy of the Floor to Visitors - None

XVI. Future Meetings – March 17, 2021

XVII. Motion to Adjourn

Director Welch, seconded by Director Andres moved to adjourn the meeting.
Vote: 4-yes, 0-no

7:15 pm

2021-2022
Saucon Valley Elementary School
Budget*

*Numbers are approximate and subject to adjustments

SV Elementary School

Demographics*

- 612 students (projected)
- Grade 4: 118
- Grade 3: 127
- Grade 2: 127
- Grade 1: 115
- Grade K: 125
- Total budget approximately: \$124,510
 - 2020-2021 original budget: \$128,611

* Data as of April 19, 2021 going into 2021-2022. Number of students subject to change by August 23, 2021

SV Elementary School

Core Subjects (Grades K-4)

- Kindergarten: \$13,250
 - 2020-2021: \$14,020 - **decrease of \$770**
 - **Decrease in Supplies**
- Grade 1: \$11,000
 - 2020-2021: \$11,000 - **remained same**
- Grade 2: \$13,500
 - 2020-2021: \$11,000 - **increase of \$2,500**
 - **Increase in Books & Periodicals for ELA classroom libraries**
- Grade 3: \$17,000
 - 2020-2021: \$12,200 - **increase of \$4,800**
 - **Increase in Books & Periodicals for ELA classroom libraries and Supplies (headphones)**
- Grade 4: \$14,500
 - 2020-2021: \$12,400 - **increase of \$2,100**
 - **Increase in Books & Periodicals for ELA classroom libraries**
- **Total budget for SVES K-4 Grade Levels: \$69,250**
 - **2020-2021: \$60,620 - increase of \$8,630**

SV Elementary School Encore (some) and SWPBS

- Art: \$4,300
 - 2020-2021 \$4,200 - **increase of \$100**
- Health: \$1,600
 - 2020-2021 \$1,500 - **increase of \$100**
- Physical Ed: \$2,600
 - 2020-2021: \$2,600 – **remained the same**
- SWPBS: \$3,000
 - 2020-2021: \$3,000 – **remained the same**
 - **Total budget for Encore (some) and SWPBS: \$11,500**
 - **2020-2021: \$11,300 - increase of \$200**

SV Elementary School

Music (Vocal/Instru.), ASC, Reading Coor.

- Music (Vocal/Choral): \$2,450
 - 2020-2021 \$2,450 – **remained the same**
- Music (Instrumental): \$2,860
 - 2020-2021 \$2,870 - **decrease of \$10**
- Academic Serv. Coordinator: \$0
 - 2020-2021: \$450 – **decreased by \$450**
- Reading Dept./Coordinator: \$4,650
 - 2020-2021: \$4,960 – **decreased by \$310**
 - **Total budget for Music (Vocal/Instru.), ASC, Reading Coor.: \$9,960**
 - **2020-2021: \$10,730 - decrease of \$770**

SV Elementary School

Other Standalone Areas

- ELL/ESL: \$2,250
 - 2020-2021 \$2,116 - **decrease of \$134**
- Attendance: \$300
 - 2020-2021 \$300 – **remained the same**
- Libraries: \$9,600
 - 2020-2021 \$9,000 - **increase of \$600**
- Instructional and Non-Instructional Staff Development: \$1,500
 - 2020-2021 \$8,650 - **decrease of \$7,150**
- Principal's Office: \$11,150
 - 2020-2021 \$13,525 - **decrease of \$2,375**
- Activities (Fine Arts): \$5,000
 - 2020-2021 \$5,800 - **decrease of \$800**
- **Total budget for Other Standalone Items: \$29,800**
 - **2020-2021 \$39,391 - decrease of \$9,591**

Budget Object Code Comparison 2018-2019 and 2021-2022

		BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	INCREASE/ (DECREASE)
	DESCRIPTION	2018/2019	EXPENSES 06/30/19	2019/2020	EXPENSES 06/30/2020	2020/2021	2021/2022	
322	PROF TECH SRVC - IU	-	-	-	118	-	-	-
330	OTHER PROF SRVC ELEM-ESL	133	136	133	34	150	-	(150)
330	CONTRACTED SERVICES ELEM	500	-	-	-	-	-	-
360	PROF ED SRVC EMPLOYEE TRAIN ELEM	10,386	55,747	12,150	1,457	10,220	4,070	(6,150)
360	PROF ED SRVC EMPLOYEE TRAINING ELEM	-	-	200	-	-	-	-
360	EMPLOYEE TRAINING SRVC	-	50	-	-	1,000	-	(1,000)
430	REPAIRS & MAINT EQUIP ELEM	-	41	-	-	800	800	-
449	OTHER RENTALS	-	-	-	1,774	-	-	-
519	STUDENT TRANS SVCS ELEM	500	198	500	257	-	-	-
530	COMMUNICATIONS ELEM	2,000	1,235	500	992	500	1,000	500
550	PRINTING AND BINDING ELEM	-	355	-	-	-	-	-
550	PRINTING AND BINDING ELEM	-	-	-	-	-	750	750

Budget Object Code Comparison 2018-2019 and 2021-2022

DESCRIPTION		BUDGET 2018/2019	ACTUAL EXPENSES 06/30/19	BUDGET 2019/2020	ACTUAL EXPENSES 06/30/2020	BUDGET 2020/2021	BUDGET 2021/2022	INCREASE/ (DECREASE)
580	TRAVEL ELEM	1,650	-	-	-	-	-	-
580	TRAVEL ELEM	-	-	200	-	200	-	(200)
580	TRAVEL-ELEM	-	928	-	1,935	-	-	-
610	SUPPLIES ELEM	38,718	39,762	32,785	39,696	39,380	39,180	(200)
610	SUPPLIES ELEM ESL	100	200	100	-	300	250	(50)
610	SUPPLIES ELEM	300	-	300	-	300	300	-
610	SUPPLIES ELEM	3,000	2,744	2,500	-	2,500	2,000	(500)
610	SUPPLIES ELEM	4,000	3,516	2,000	1,872	5,400	5,400	-
610	SUPPLIES FINE ARTS Elem	-	-	-	-	5,800	5,000	(800)
635	MEALS/REFRESHMENTS ELEM	160	-	100	-	100	-	(100)

Budget Object Code Comparison 2018-2019 and 2021-2022

DESCRIPTION		BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	INCREASE/
		2018/2019	EXPENSES 06/30/19	2019/2020	EXPENSES 06/30/2020	2020/2021	2021/2022	(DECREASE)
640	BOOKS AND PERIODICALS ELEM	31,340	31,724	30,850	27,848	37,945	44,575	6,630
640	BOOKS AND PERIODICALS ELEM ESL	600	60	600	1,016	1,041	1,000	(41)
640	BOOKS AND PERIODICALS ELEM	5,400	3,899	5,000	5,667	5,000	5,500	500
640	BOOKS AND PERIODICALS-ELEM	-	-	4,000	816	-	-	-
650	SUPPLIES & FEES-TECH RELATED-ELEM	8,981	186	8,449	4,687	7,900	9,650	1,750
650	SUPPLIES & FEES-TECH RELATED-ELEM	538	139	625	-	625	750	125
650	SUPPLIES & FEES-TECH RELATED-ELEM	1,504	1,583	1,300	1,252	1,300	2,100	800
650	SUPPLIES & FEES-TECH RELATED-ELEM	600	635	600	1,794	6,425	4,000	(2,425)
810	DUES AND FEES ELEM	200	-	875	320	525	505	(20)
810	DUES AND FEES ELEM ESL	158	-	-	-	-	250	250
810	DUES AND FEES ELEM	1,200	733	1,200	674	1,200	-	(1,200)
890	MISCELLANEOUS	-	-	-	75	-	-	-

Balance of 2020-2021 Budget

OBJECT	OBJ. CODE	Actual Expenses YTD	BUDGET 2020/2021	Current Balance YTD
PROF TECH SRVC - IU	322	118	-	(118)
CONTRACTED SERVICES	330	34	150	116
EMPLOYEE TRAINING	360	1,457	11,220	9,763
REPAIRS & MAINT EQUIP ELEM	430	-	800	800
OTHER RENTALS	449	1,774	-	(1,774)
STUDENT TRANS SVCS ELEM	519	257	-	(257)
COMMUNICATIONS ELEM	530	992	500	(492)
PRINTING AND BINDING ELEM	550	-	-	-
TRAVEL-ELEM	580	1,935	200	(1,735)
SUPPLIES ELEM	610	41,568	53,680	12,112
MEALS/REFRESHMENTS ELEM	635	-	100	100
BOOKS AND PERIODICALS ELEM	640	35,347	43,986	8,639
SUPPLIES & FEES-TECH RELATED-ELEM	650	7,733	16,250	8,517
DUES AND FEES ELEM	810	994	1,725	731
MISCELLANEOUS	890	75	-	(75)
				-
Total		92,284	128,611	36,327
		<u>-</u>	<u>(2,570)</u>	<u>(2,570)</u>
Adjusted Total		92,284	126,041	33,757

2021-2022
Saucon Valley Middle School
Budget*

*Numbers are approximate and subject to adjustments

SV Middle School

Demographics*

- 621 students (projected)
 - 2020-2021: 610 **increase of 11 students**
- Grade 8: 154
 - 2020-2021: **149 increase of 5**
- Grade 7: 166
 - 2020-2021: **154 increase of 12**
- Grade 6: 141
 - 2020-2021: 141 **no increase**
- Grade 5: 160
 - 2020-2021: **141 increase of 19**
- Total budget approximately: \$136,830.00
 - \$7,600 included in 21-22 budget for Fine Arts
 - 2020-2021 original budget: \$131,031.00

* Data as of April 15, 2021 going into 2021-2022. Number of students subject to change by August 23, 2021

SV Middle School

Main Office Staff

- 2 Administrators and 2 Administrative Assistants: \$8,900
 - **2020-2021 \$13, 900 decrease of \$5,000**
(Supplies/Cafeteria Tables & Software/Electronic Report Card)
- 2 School Counselors (Grades 5&6 301/1 and 7&8: 320/1): \$7,353
 - **2020-2021 \$2,425 increase of \$4,928**
(Supplies/Items for SWPBIS)
- ½ Attendance Assistant: \$2,000
 - **2020-2021 \$1,200 increase of \$800.00**
(Postage & supplies)
- **Total budget for SVMS Main Office \$10, 900**
 - **2020-2021 \$18,325 decrease of \$7,425**

SV Middle School

Related Arts

- Art: \$4,000 (\$6.44 per student @ 621 students)
 - 2020-2021 \$4,900 **decrease of \$900**
 - (Supplies/Contracted Maintenance)
- Health: \$380.00 (\$.61 per student @ 621 students)
 - 2020-2021 \$3,100 **decrease of \$2,720**
 - (Employee Training)
- Physical Ed:\$2,745 (\$4.42 per student @ 621 students)
 - 2020-2021: \$2,550 **increase of \$195**
 - (Supplies/Equipment)

SV Middle School

Related Arts (continued)

- Technology Ed: \$3,400 (\$5.47 per student @ 621 students)
 - 2020-2021: \$4,000 **decrease of \$600**(Supplies/Equipment)
- Music: \$12,410 (\$49.64 per student @ 250 students)
 - 2020-2021: \$12,856 **decrease of \$446**(Supplies/Instruments)
- Family Consumer Science: \$15,150 (\$24.39 per student @ 621 students)
 - 2020-2021: \$15,150 (+) **no change**(Supplies/Sewing Machines)
- Library: \$10,050 (\$16.18 per student @ 621 students)
 - 2020-2021: \$9,050 **increase of \$1,000**(Books & Periodicals)
- **Total budget for SVMS Related Arts: \$48,135.00**
 - 2020-2021: \$51,606.00 (+) **decrease of \$3,471**

SV Middle School

World Languages (Grades 6-8)

- Spanish: \$692 (\$2.16 per student @ 320 students)
 - 2020-2021: \$471 increase of \$221 (Supplies)
- French: \$672 (\$2.10 per student @ 320 students)
 - 2020-2021: \$776 decrease of \$104 (Supplies)
- **Total budget for SVMS World Languages: \$1,364**
 - 2020-2021: \$1,247.00 increase of \$117
 - (\$2.96 per student @ 461 students)**

SV Middle School

Core Subjects (Grades 5-8)

- Math: \$7,934 (\$12.77 per student @ 621 students)
 - 2020-2021: \$9,146.00 **decrease of \$1,212**
(Educational Software/supplies)
- Science: \$7,850 (\$12.64 per student @ 621 students)
 - 2020-2021: \$13,950 **decrease of \$6,100**
(Supplies/Consumables)
- English Language Arts: \$28,920 (\$46.57 per student @ 621 students)
 - 2020-2021: \$30,703 **decrease of \$1,783**
(Educational Software/supplies)
- Social Studies: \$9,283 (\$14.95 per student @ 621 students)
 - 2020-2021: \$6,054 **increase of \$3,229**
(Educational Software/supplies)
- **Total budget for SVMS Core Subjects: \$53,987.00 (\$86.93 total per student)**
 - **2020-2021: \$59,853.00 decrease of \$5,866**

Budget Object Code Comparison 2018-2022

DESCRIPTION		BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	INCREASE/ (DECREASE)
		2018/2019	EXPENSES 06/30/19	2019/2020	EXPENSES 06/30/2020	2020/2021	2021/2022	
PURCH PRO&TECH SVCS M.S.	330	500	1,475	800	300	600	600	-
OTHER PROF SRVC M.S. - ESL	330	-	264	-	-	600	-	(600)
REPAIRS & MAINT EQUIP M.S.	430	3,200	1,011	5,150	4,426	4,550	4,000	(550)
REPAIRS & MAINT EQUIP M.S.-CONS ED	430	500	-	650	-	650	650	-
STUDENT TRANS SVCS M.S.	519	1,425	2,068	2,770	810	4,270	2,800	(1,470)
STUDENT TRANS SVCS M.S.-CONS ED	519	-	-	-	-	600	2,000	1,400
COMMUNICATIONS ESL	530	142	-	-	-	-	-	-
TRAVEL M.S.	580	-	-	1,000	-	1,500	-	(1,500)
SUPPLIES M.S.	610	23,316	31,743	24,868	28,102	32,119	26,039	(6,080)
SUPPLIES M.S. ESL	610	67	-	1,700	1,455	275	300	25
SUPPLIES M.S. CONSUMER ED	610	3,000	4,167	9,000	4,001	9,500	12,500	3,000
SUPPLIES M.S. TECH ED	610	2,700	2,710	4,000	2,236	4,000	3,400	(600)
BOOKS AND PERIODICALS M.S.	640	13,115	13,021	10,139	10,056	9,666	17,276	7,610
BOOKS AND PERIODICALS M.S. ESL	640	300	-	-	-	300	500	200
SUPPLIES & FEES-TECH RELATED-M.S.	650	17,883	10,926	22,242	20,939	24,941	20,012	(4,929)
SUPPLIES & FEES-TECH RELATED-M.S.	650	1,029	139	-	-	500	-	(500)
DUES AND FEES M.S.	810	370	384	506	406	2,759	280	(2,479)
DUES AND FEES M.S. ESL	810	158	-	-	-	125	300	175
MISC EXPENSE M.S.	890	1,500	-	-	-	-	-	-
POSTAGE	530	-	-	500	-	1,000	1,500	500

Budget Object Code Comparison 2018-2022

DESCRIPTION		BUDGET 2018/2019	ACTUAL EXPENSES 06/30/19	BUDGET 2019/2020	ACTUAL EXPENSES 06/30/2020	BUDGET 2020/2021	BUDGET 2021/2022	INCREASE/ (DECREASE)
SUPPLIES M.S.	610	300	-	100	-	200	500	300
TRAVEL M.S.	580	500	-	500	-	550	-	(550)
SUPPLIES M.S.	610	550	380	550	435	550	550	-
BOOKS AND PERIODICALS M.S.	640	4,450	4,850	4,450	3,190	4,450	4,500	50
SUPPLIES & FEES-TECH RELATED-M.S.	650	3,500	3,942	3,500	3,272	3,500	5,000	1,500
PROF ED SRVC EMPLOYEE TRAIN M.S.	360	954	500	6,400	1,338	7,370	6,950	(420)
TRAVEL-M.S.	580	-	565	-	1,439	-	-	-
TRAVEL-ESL M.S	580	-	-	-	-	-	-	-
SUPPLIES M.S.	610	-	-	-	-	400	-	(400)
MEALS/REFRESHMENTS M.S.	635	-	-	-	-	100	-	(100)
CONTRACTED SERVICES M.S.	330	-	-	-	-	500	-	(500)
COMMUNICATIONS M.S.	530	3,500	2,042	1,000	1,932	3,000	3,000	-
PRINTING AND BINDING M.S.	550	750	305	-	-	-	-	-
TRAVEL- M.S.	580	500	-	-	-	300	-	(300)
SUPPLIES M.S.	610	6,000	7,257	6,000	2,748	3,500	3,000	(500)
SNACKS M.S.	634	1,000	89	-	-	-	-	-
MEALS/REFRESHMENTS M.S.	635	-	-	-	-	-	-	-
BOOKS AND PERIODICALS-M.S.	640	-	-	-	-	1,000	500	(500)
SUPPLIES & FEES-TECH RELATED-M.S.	650	-	-	-	1,273	1,300	1,400	100
DUES AND FEES M.S.	810	2,000	733	-	464	800	1,000	200
MISCELLANEOUS EXPENSE M.S.	890	2,500	177	-	-	-	-	-

Balance of 2020-2021 Budget

Object	Object Code	Balance as of 4/16/21 2020 Budget
Employee Training	360	0
Contracted Prof & Technical Services	330	600
Police and Security	350	0
Contracted Maintenance	430	750
Rental of Vehicles	444	0
Charter Travel	513	0
Field Trips	519	4270
Postage	530	1000
Advertising	549	0
Printing & Binding	550	0
Travel	580	799.98
Supplies	610	12942.2
Gasoline	626	0
Snacks	634	0
Meals/Refreshments	635	0
Books & Periodicals	640	270.44
Educational Software	650	4270.43
New Equipment*	752	0
Replacement Equipment*	762	0
Dues & Fees	810	894.25
Miscellaneous Expense	890	0
Student Fees for Instructional Related Events	894	0
Total		25797.3

SAUCON VALLEY HIGH SCHOOL



Budget Presentation 2021-2022 School Year

STUDENT DEMOGRAPHICS

	21-22*	20-21	19-20	18-19	17-18	16-17
9	152	177	179	199	186	194
10	177	172	204	181	198	179
11	172	201	174	187	170	193
12	201	174	193	173	201	187
	702	724	750	740	755	753

Total student population change from 16/17 to 21/22: decrease of -6.77%

PRIORITIES

1. Instructional materials and supplies

Did not purchase many items this year due to COVID

2. Technology

PBIS, CodeHS

3. Furniture and white boards

No extra desks, items in disrepair

TOTALS PER OBJECT CODES

OBJECT CODES DESCRIPTION	CODE	TOTAL
Employee Training	360	\$8,100.00
Contracted Prof & Technical Services	330	\$16,300.00
Police and Security	350	\$1,300.00
Laundry/Linen/Dry Clean	415	\$500.00
Contracted Maintenance	430	\$11,115.00
Rental Of Equipment	442	\$0.00
Rental of Vehicles	444	\$3,250.00
Other Rentals	449	\$0.00
Charter Travel	513	\$9,300.00
Field Trips	519	\$18,515.00
Postage	530	\$5,300.00
Advertising	549	\$0.00
Printing & Binding	550	\$6,000.00
Travel	580	\$6,900.00
Supplies	610	\$95,031.00
Gasoline	626	\$500.00
Snacks	634	\$2,100.00
Meals/Refreshments	635	\$2,660.00
Books & Periodicals	640	\$13,978.00
Educational Software	650	\$61,974.00
New Equipment*	752	\$0.00
Replacement Equipment*	762	\$0.00
Dues & Fees	810	\$12,010.00
Miscellaneous Expense	890	\$1,000.00
Student Fees for Instructional Related Events	894	\$960.00

Budget by Object



BREAKDOWN

Supplies:

- Library databases
- Instruments
- Furniture
- Graduation
- General supplies

Technology:

- Study Island
- Adobe Suite
- Turnitin.com
- CodeHS
- eHall Pass

BUDGET BY DEPARTMENT AREAS

Increase in costs have risen for technology and in Principals Supplies for furniture and whiteboards, which have not been purchased.

	21-22	20-21	19-20	
Math	\$2,512.00	\$ 5,510.00	\$ 3,400.00	(\$888.00)
Science	\$8,250.00	\$ 14,700.00	\$ 11,600.00	(\$3,350.00)
ELA	\$10,510.00	\$ 7,910.00	\$ 15,670.00	(\$5,160.00)
World Language	\$3,134.00	\$ 2,775.00	\$ 5,100.00	(\$1,966.00)
Social Studies	\$7,171.00	\$ 9,030.00	\$ 7,120.00	\$51.00
Art	\$7,300.00	\$ 6,000.00	\$ 6,600.00	\$700.00
Band	\$9,000.00	\$ 13,794.00	\$ 11,100.00	(\$2,100.00)
Technology	\$15,000.00	\$ 22,770.00	\$ 14,000.00	\$1,000.00
Phys Ed	\$4,000.00	\$ 4,400.00	\$ 3,000.00	\$1,000.00
Chorus	\$6,055.00	\$ 5,815.00	\$ 5,800.00	\$255.00
AV	\$1,000.00	\$ 1,000.00	\$ -	\$1,000.00
Central Supply	\$5,775.00	\$ 5,775.00	\$ 5,775.00	\$0.00
Business	\$13,385.00	\$ 5,317.00	\$ 5,275.00	\$8,110.00
ESL	\$1,665.00	\$ 1,800.00	\$ 1,800.00	(\$135.00)
FCS	\$8,400.00	\$ 8,400.00	\$ 8,400.00	\$0.00
Tech Ed	\$9,421.00	\$ 10,300.00	\$ 9,600.00	(\$179.00)
Attendance	\$950.00	\$ 1,600.00	\$ 600.00	\$350.00
Library	\$28,300.00	\$ 28,300.00	\$ 27,022.00	\$1,278.00
Staff Development	\$9,700.00	\$ 9,700.00	\$ 16,540.00	(\$6,840.00)
Principal Office	\$52,100.00	\$ 52,100.00	\$ 38,000.00	\$14,100.00
Activities	\$58,110.00	\$ 58,110.00	\$ 58,610.00	(\$500.00)

CHANGES TO BUDGET

2020-2021:

- Special Education, Guidance, Nurse removed from HS Budget
- COVID changed how money was spent
 - Plexiglass partitions, Signage
 - Graduation
- Budget transfer of funds to cover furniture in Business Classrooms
- Theater Budget moved to HS

TOTAL BUDGET

2021-2022

Proposed:
\$276,793.00

Per student cost:
\$394.29

*Theater budget not included

2020-2021

Proposed:
\$274,936.00

Per student cost:
\$379.74

**Due to COVID, budget
changed! Unable to
order/participate in events


2019-2020

Proposed:
\$271,280.00

Per student cost
(actual) \$334.72

Actual encumbered:
\$251,043

(did not spend \$20,237-
schools shutdown in
March)



Proposal: Furniture for Business Classrooms

Saucon Valley High School

April 14, 202



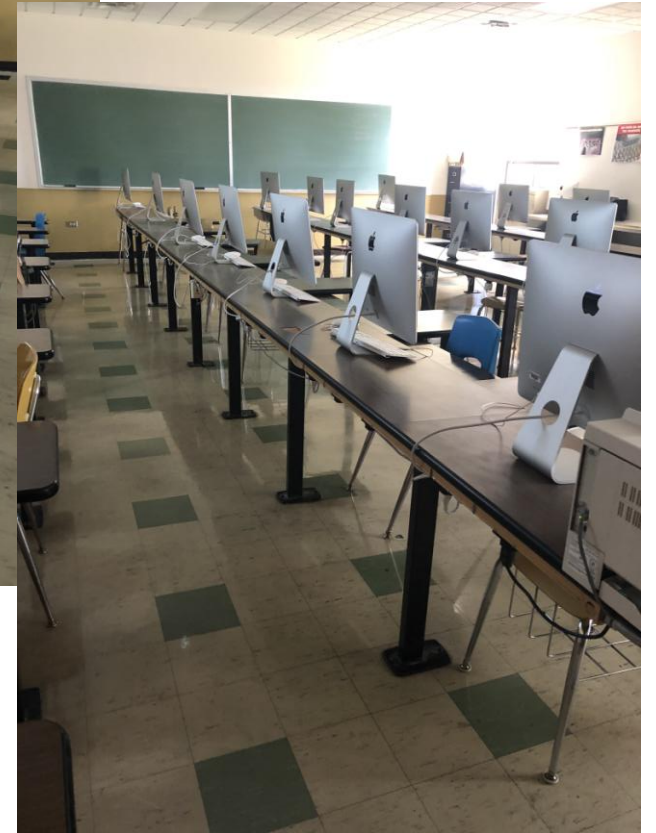
Reason and Purpose:

Room 119 had asbestos abatement summer of 2020, Rooms 117 and 115 will have asbestos abatement this summer (2021)

Rooms 117 and 115 currently have desks that are bolted to the floors of the classrooms

With the removal of the desks and tile floor, we will need to replace desks

Bolted desks in Rooms 115 and 117



Goals of Business Department

Furniture to represent an office environment

Chairs that provide support and movement while using desktop computers

Electrical connections and wiring that does not impede sight of board or projections

Safe bundling of wires

Actual teacher desks

Tanner Furniture

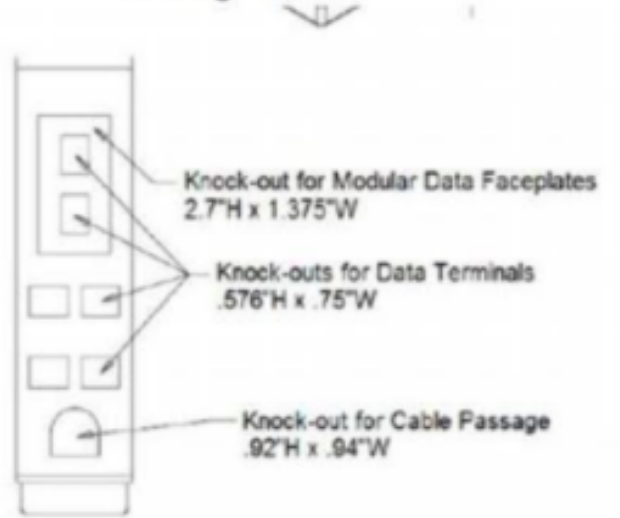
- Vendor
 - Costars (no bid)
 - Lifetime warranties on all furniture
 - Quality furniture
 - Designer services to ensure specifications
 - Includes delivery and set up



Information on Power Poles

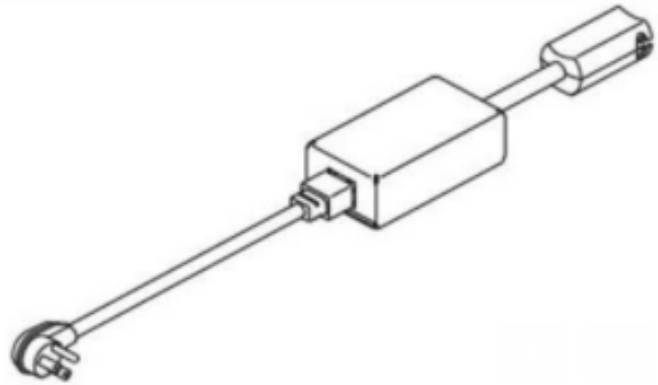
Power Poles

- 1.) The HQB base in feed is a software solution and will require a standard outlet to plug into. The in-feed is 72" long. I was not sure if the electricians would be using the power poles to run a standard outlet. This is an elevation view of the power pole base so they know what they are working with.



Electrical in student desks

For the powered tables, We used Motivate with Interlink IQ Electrical. The first table in each run will have an infeed with a three prong plug (see line drawing below) placed next to the power pole that they can bring their electric down through.



Furniture Needed

Room 119

- Abatement completed last year
- Students use desk top computers
- Need wire management and power poles
- Need chairs
- Need teacher's desk
- Set up is designed for covid this year- poles need to be added

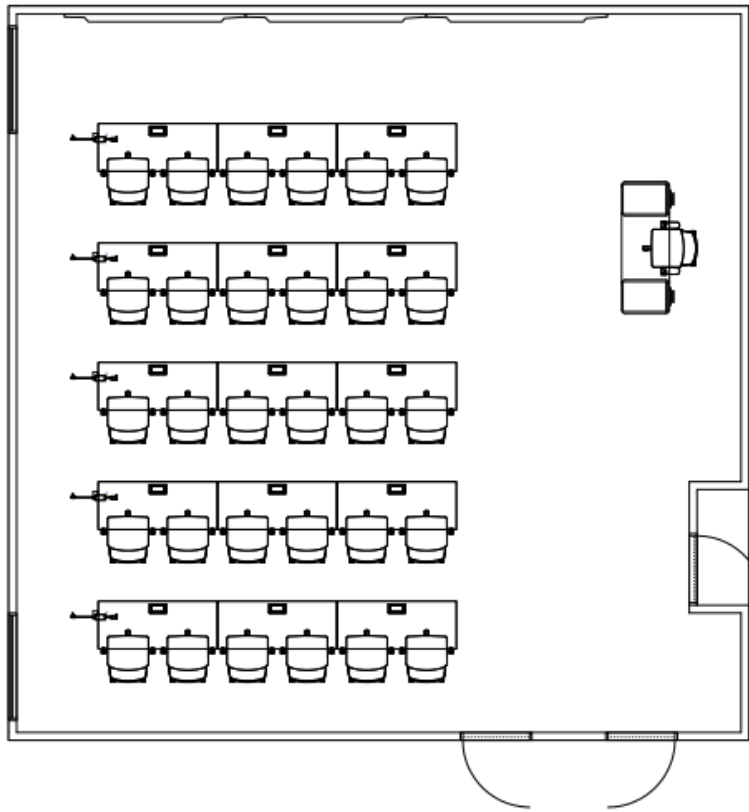
Room 117

- Abatement to be completed this year
- Students use laptops and iPads (not desktop)
- Need tables and chairs- teacher selected design for collaborative learning
- Need teacher's desk

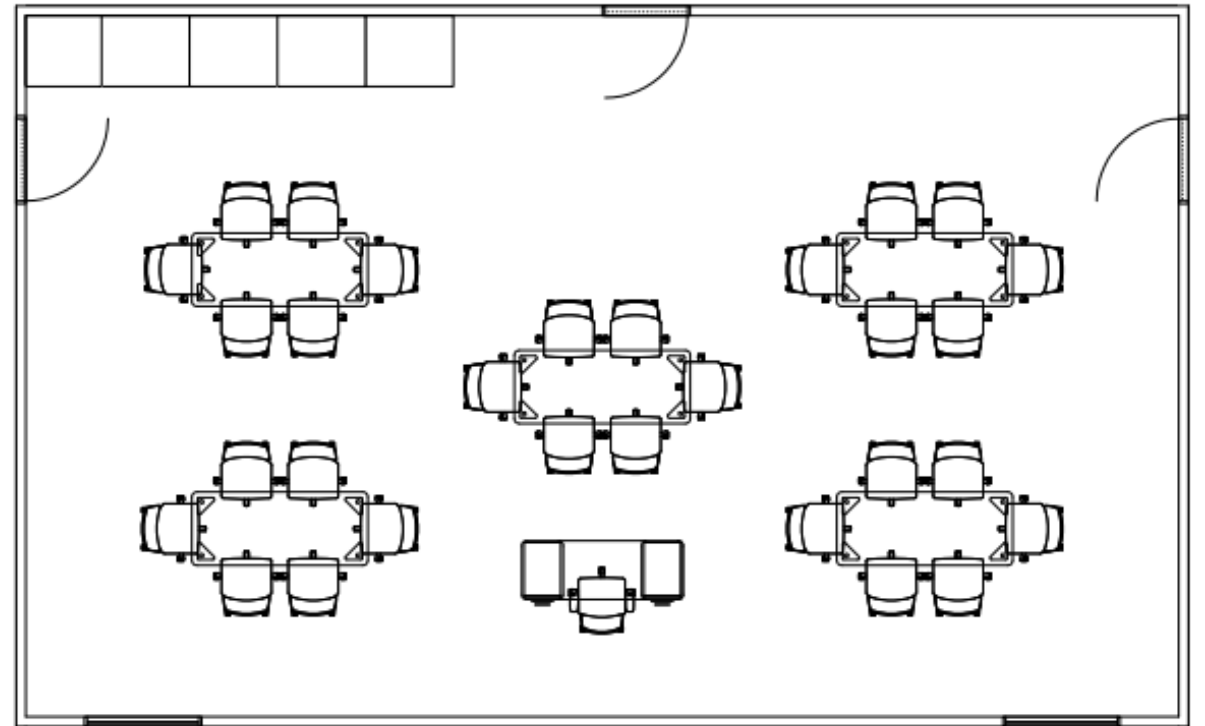
Room 115

- Abatement to be completed this year
- Students use desktop computers
- Need wire management and power poles
- Need student chairs
- Need teacher's desk

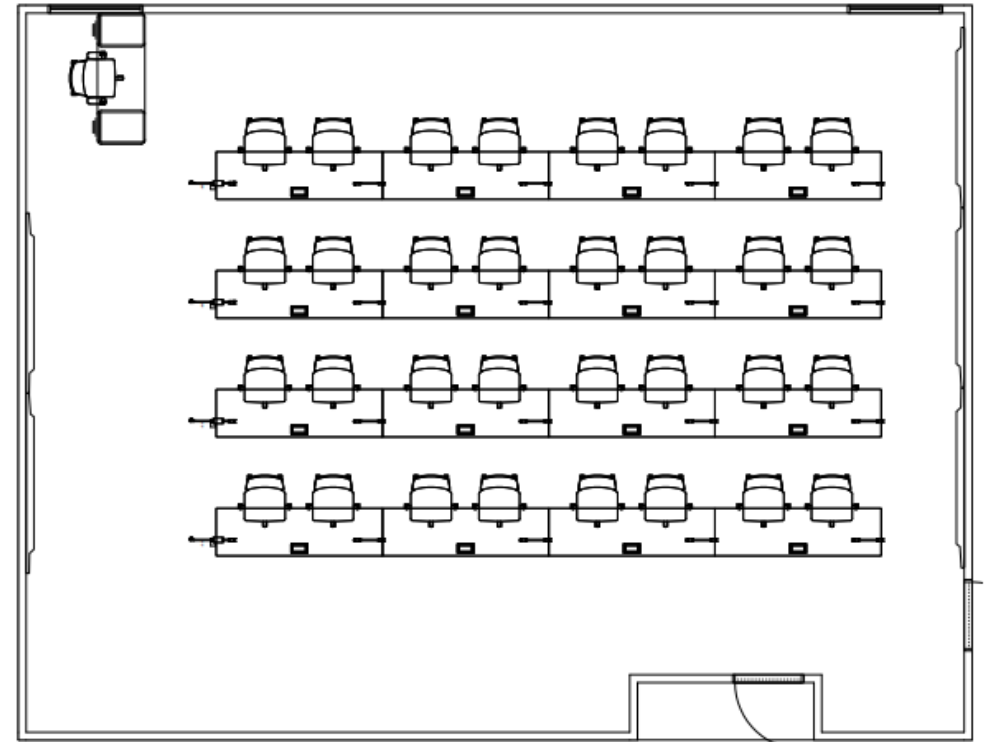
Design of Room 119



Design of Room 117



Design of Room 115



Computer Lab 115

Scale 3/16" = 1'



Differences in Chairs- Tanner Furniture



Ignition chair \$316.88



HON Mesh mid-back chair \$179.90



SmartLink Seating Swivel Chair \$154.54

Difference in Chairs- School Specialty Cost Comparison (Costars)

Classroom Select® Contemporary Pneumatic Lift Chair

The one-piece polypropylene shell features a tapered back opening to eliminate pressure and provide lower back support. The wide star base offers stability and easy movement. The progressive waterfall front seat edge promotes good circulation and relieves pressure points. Available in adjustable heights from 17-3/4" to 22-1/4" or 14-3/8" to 16-7/8".



Item #	Seat Height	Seat and Back Color	Fabric Color	List Price
6-1388745-499	A+ Shell 17-3/4 to 22-1/4 H in	Specify	-	\$174.95
6-1388746-499	A Shell 17-3/4 to 22-1/4 H in	Specify	-	\$162.95
6-1441264-499	B Shell 14-3/8 to 16-7/8 H in	Specify	-	\$141.95
With Seat and Back Pad				
6-1441248-499	A+ Shell 17-3/4 to 22-1/4 H in	Specify	Specify	\$231.95
6-1441249-499	A Shell 17-3/4 to 22-1/4 H in	Specify	Specify	\$220.95
Item #	Description			List Price
9-1444535-499	Optional Bell Glides Set of 5			\$14.95

Classroom Select® Inspo™ Pneumatic Lift Chair

The Classroom Select® Inspo™ Pneumatic Lift Chair offers updated design and comfort with a waterfall edge and ergonomic back. Opening at the top provides easy portability. Features a sturdy 5-star base that swivels 360 degrees and pneumatically adjusts in height from 17-3/4" to 22-1/4", or 14-3/8" to 16-7/8". Available in an A+ wider more accommodating seat. Casters are 2" Diameter, Hooded Swivel Casters with Nylon Wheels.



Item #	Seat Height	Seat and Back Color	List Price	
6-5003611-499	A+ Shell 17-3/4 to 22-1/4 H in	Specify	\$229.95	
6-5003610-499	A Shell 17-3/4 to 22-1/4 in	Specify	\$215.95	
6-5003612-499	B Shell 14-3/8 to 16-7/8 in	Specify	\$186.95	
Item #	Description			List Price
9-1444535-499	Optional Bell Glides Set of 5			\$14.95

Projected Costs

	Room 115	Room 117	Room 119	Totals
Furniture:				
Teacher desk	\$884.33	\$884.33	\$884.33	\$2,652.99
Teacher chair	\$330.04	\$330.04	\$330.04	\$990.12
student chairs (32)	\$4,945.28	\$4,636.20	\$4,636.20	\$14,217.68
student tables	\$9,414.56	\$1,113.95	\$7,093.20	\$17,621.71
legs for tables		\$482.65		\$482.65
Electrical:				
cable mangement	\$881.44		\$826.35	\$1,707.79
power poles	\$844.36		\$0.00	\$844.36
ganging hwdre	\$733.28		\$687.45	\$1,420.73
power base	\$1,023.76		\$1,279.70	\$2,303.46
pop up port	\$2,948.48		\$2,764.20	\$5,712.68
interlink	\$625.92			\$625.92
Total room cost	\$22,631.45	\$7,447.17	\$18,501.47	\$48,580.09
Delivery & Installation	\$3,500.00			\$3,500.00
				\$52,080.09

SmartLink Seating 18" Task Swivel Chair

	Room 115	Room 117	Room 119	Totals
Furniture:				
Teacher desk	\$884.33	\$884.33	\$884.33	\$2,652.99
Teacher chair	\$330.04	\$330.04	\$330.04	\$990.12
student chairs	\$5,756.80	\$5,396.70	\$5,396.70	\$16,550.20
student tables	\$9,414.56	\$1,113.95	\$7,093.20	\$17,621.71
legs for tables		\$482.65		\$482.65
Electrical:				
cable mangement	\$881.44		\$826.35	\$1,707.79
power poles	\$844.36		\$0.00	\$844.36
ganging hwdre	\$733.28		\$687.45	\$1,420.73
power base	\$1,023.76		\$1,279.70	\$2,303.46
pop up port	\$2,948.48		\$2,764.20	\$5,712.68
interlink	\$625.92			\$625.92
	\$23,442.97	\$8,207.67	\$19,261.97	\$50,912.61
Delivery & Installation	\$3,500.00			\$3,500.00
				\$54,412.61

HON Mesh Mid-back Task Chair

Funding

- High School funds not spent during 2020-2021 SY due to COVID and health and safety restrictions will cover the cost of the furniture
- Budget transfers are prepared for the next School Board Meeting and will be forwarded to Mr. Bonenberger for inclusion on the agenda



Saucon Valley High School with Smart Link task chairs

Mfg.	Item	Qty.	Product	Sell Price	
				Unit	Extended
115 COMP LAB					
HEN	1	1	HLTV2466T-33 Double Ped Teacher desk 24" x 66" with two BBF \$(L1STD) Grd L1 Standard Laminates .A9 LAM: Steel Mesh .P Edge: Black \$(P1) P1 Paint Opts .S Charcoal Tag 1: 115 COMP LAB Tag 2:	\$884.33	\$884.33
HND	2	16	HCTROUGH36 Cable Mngmt Trough 36W single Tag 1: 115 COMP LAB Tag 2:	\$55.09	\$881.44
HSN	3	1	HITLM Ignition 2 Task Low-back, ilira back .Y1 Syncho-Tilt W Seat Slider .A Arm: Height and Width Adj. Arm .S Soft Caster .IM Mesh: Black \$(3) GRADE: III UPHOLSTERY .SX Moxie 23 Basalt .NL No Lumbar .SB Base: Standard Base .T Frame: Black Tag 1: 115 COMP LAB Tag 2:	\$330.04	\$330.04
HEN	4	32	HSSTK-18B SmartLink Seating 18" Task Swivel Chair .S Soft .ON COLOR: Onyx Tag 1: 115 COMP LAB Tag 2:	\$154.54	\$4,945.28
HTL	5	4	HH870070 Power Pole 10'-5"H \$(P1) P1 Paint Opts .S Charcoal Tag 1: 115 COMP LAB Tag 2:	\$211.09	\$844.36
HTL	6	16	HMAGANG Interlink IQ Elect Ganging Hardware Tag 1: 115 COMP LAB Tag 2:	\$45.83	\$733.28

Mfg.	Item	Qty.	Product	Sell Price		
				Unit	Extended	
HTL	7	16	HMVR-2484G-FX Motivate Table Rect 24Dx84W 2mm Edge Fixed Base .G1 4x8 Electrical Port \$(L1STD) Grd L1 Standard Laminates .A9 Steel Mesh .P Black .G Glide \$(P1) P1 Paint Opts .P Black Tag 1: 115 COMP LAB Tag 2:	\$588.41	\$9,414.56	
HTL	8	4	HQB Interlink IQ Power Base In-Feed Tag 1: 115 COMP LAB Tag 2:	\$255.94	\$1,023.76	
HTL	9	16	HQH5-P-3P1B MhoB G1 Pop-up Port for IQ 3 AC/1 Blank .BLK Black Tag 1: 115 COMP LAB Tag 2:	\$184.28	\$2,948.48	
HTL	10	12	HQJ3 Interlink IQ Power Jumper 3ft Tag 1: 115 COMP LAB Tag 2:	\$52.16	\$625.92	
				Subtotal for Tag 1:	115 COMP LAB	\$22,631.45
117 COMP LAB						
HEN	11	1	HLTV2466T-33 Double Ped Teacher desk 24" x 66" with two BBF \$(L1STD) Grd L1 Standard Laminates .A9 LAM: Steel Mesh .P Edge: Black \$(P1) P1 Paint Opts .S Charcoal Tag 1: 117 COMP LAB Tag 2:	\$884.33	\$884.33	
HSN	12	1	HITLM Ignition 2 Task Low-back, ilira back .Y1 Syncho-Tilt W Seat Slider .A Arm: Height and Width Adj. Arm .S Soft Caster .IM Mesh: Black \$(3) GRADE: III UPHOLSTERY .SX Moxie 23 Basalt .NL No Lumbar .SB Base: Standard Base .T Frame: Black Tag 1: 117 COMP LAB Tag 2:	\$330.04	\$330.04	
HEN	13	30	HSSTK-18B SmartLink Seating 18" Task Swivel Chair .S Soft .ON COLOR: Onyx Tag 1: 117 COMP LAB Tag 2:	\$154.54	\$4,636.20	
HTL	14	5	HEB4LEG Build 4 pack adjustable post legs (22"-34") \$(P1) P1 Paint Opts .P Black Tag 1: 117 COMP LAB Tag 2:	\$96.53	\$482.65	

Mfg.	Item	Qty.	Product	Sell Price	
				Unit	Extended

HTL	15	5	HETR3072E	Build Rectangle Top 30x72		
			.N	No Grommets		
			\$(L1STD)	Grd L1 Standard Laminates	\$222.79	\$1,113.95
			.A9	LAM: Steel Mesh		
			.P	Black		
			Tag 1:	117 COMP LAB	Tag 2:	

Subtotal for Tag 1: 117 COMP LAB \$7,447.17

119 COMP LAB

HEN	16	1	HLTV2466T-33	Double Ped Teacher desk 24" x 66" with two BBF		
			\$(L1STD)	Grd L1 Standard Laminates	\$884.33	\$884.33
			.A9	LAM: Steel Mesh		
			.P	Edge: Black		
			\$(P1)	P1 Paint Opts		
			.S	Charcoal		
			Tag 1:	119 COMP LAB	Tag 2:	

HND	17	15	HCTROUGH36	Cable Mngmt Trough 36W single		
					\$55.09	\$826.35
			Tag 1:	119 COMP LAB	Tag 2:	

HSN	18	1	HITLM	Ignition 2 Task Low-back, ilira back		
			.Y1	Syncho-Tilt W Seat Slider	\$330.04	\$330.04
			.A	Arm: Height and Width Adj.		
			Arm			
			.S	Soft Caster		
			.IM	Mesh: Black		
			\$(3)	GRADE: III UPHOLSTERY		
			.SX	Moxie		
			23	Basalt		
			.NL	No Lumbar		
			.SB	Base: Standard Base		
			.T	Frame: Black		
			Tag 1:	119 COMP LAB	Tag 2:	

HEN	19	30	HSSTK-18B	SmartLink Seating 18" Task Swivel Chair		
			.S	Soft	\$154.54	\$4,636.20
			.ON	COLOR: Onyx		
			Tag 1:	119 COMP LAB	Tag 2:	

HTL	20	5	HH870070	Power Pole 10'-5"H		
			\$(P1)	P1 Paint Opts	\$211.09	\$1,055.45
			.S	Charcoal		
			Tag 1:	119 COMP LAB	Tag 2:	

HTL	21	15	HMAGANG	Interlink IQ Elect Ganging Hardware		
					\$45.83	\$687.45
			Tag 1:	119 COMP LAB	Tag 2:	

Mfg. Item Qty. Product	Sell Price	
	Unit	Extended
HTL 22 15 HMVR-2460G-FX Motivate Table Rect 24Dx60W 2mm Edge Fixed Base	\$472.88	\$7,093.20
.G1 4x8 Electrical Port		
\$(L1STD) Grd L1 Standard Laminates		
.A9 Steel Mesh		
.P Black		
.G Glide		
\$(P1) P1 Paint Opts		
.P Black		
Tag 1: 119 COMP LAB Tag 2:		
HTL 23 5 HQB Interlink IQ Power Base In-Feed	\$255.94	\$1,279.70
Tag 1: 119 COMP LAB Tag 2:		
HTL 24 15 HQH5-P-3P1B MhoB G1 Pop-up Port for IQ 3 AC/1 Blank	\$184.28	\$2,764.20
.BLK Black		
Tag 1: 119 COMP LAB Tag 2:		

Subtotal for Tag 1: 119 COMP LAB \$19,556.92

D&I

TAN 25 1 DEL Delivery & Installation, Normal Business Hours, M-F	\$3,500.00	\$3,500.00
Tag 1: D&I Tag 2:		

Subtotal for Tag 1: D&I \$3,500.00

PA COSTARS 035-025

*If using a credit card a 3% processing fee will be applied.

*50% Deposit required prior to order being placed unless otherwise agreed upon by your sales representative.

Cancellation/Return of product may require a re-stocking fee by the manufacturer. Tanner Furniture reserves the right to refuse a Cancellation/Return request based on our terms and conditions of sale.

*If you have any questions concerning this quotation please contact your sales representative.

Approved by:

Date: _____

Total: \$53,135.54

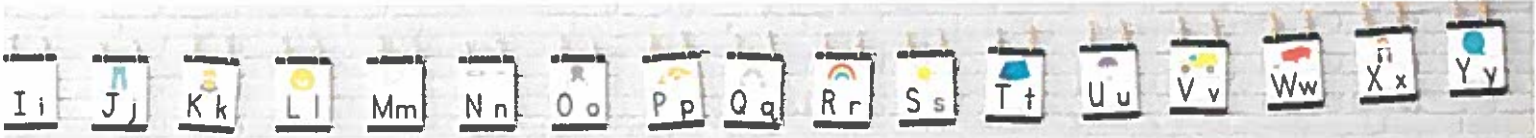
\$53,135.54

HON



SmartLink[®]

Seating



A smart addition to active learning spaces.

Ahead of the Curve

School can be hard, but your chair doesn't have to be. SmartLink seating features a flexible Learning Curve™ design to support a wider range of movement so students can turn, sit sideways, or lean back in comfort. Designed with a built-in handle for easy classroom reconfigurations, SmartLink seating is nothing short of an academic achievement.



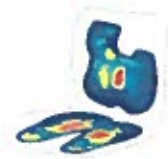
Making The Grade For Comfort

Acing all exams, SmartLink seating was pressure tested against competitive products to ensure maximum comfort.

Extra credit given for smart back design which features contoured shape to keep bags from sliding off and a built-in handle for easy transport.



SmartLink Chair



Competitor



Stacking Chairs

Pile It On

Fully engaged students seem eager to take on more. As do SmartLink stacking chairs. Available in a 4-Leg or cantilever design in sizes to fit all ages, these chairs stack up to 5-high for safe and easy transport and storage. Comfortable, functional, and uncomplicated make SmartLink stacking chairs the correct answer for any classroom.



- 1) **DOWN TO THE WIRE**
Stash books and supplies neatly under the chair with optional wire basket.
- 2) **ON A ROLL**
Keep lessons and seating moving along with optional casters available on 4-Leg chairs.
- 3) **SOCIAL STRUCTURE**
Move and interact in comfort with cantilevered seat fronts that respond with the user
- 4) **NEAT & TIDY**
Chairs can be placed on top of desks for easy cleaning, while rubber stoppers prevent scratches on surfaces.
- 5) **POP OF COLOR**
Add color to the classroom with Colorway™ paint accents on chair legs.



Swivel Chairs

Up To The Task

Like a focused study group, SmartLink task chairs and stools work perfectly together with coordinating stacking chairs. Height adjustment and full swivel rotation make this seating ideal for behind teachers' desks or in labs. Passing with 11 flying colors– including vibrant shades that keep students energized and engaged–SmartLink task seating is the smart choice for learning spaces.



Build and visualize your SmartLink® chair on the education product configurator at hon.com/configurator/education.



Make your space work.

The HON Company
200 Oak Street Muscatine, IA 52761
800.833.3964 | Check out hon.com

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To view the registered and unregistered trademarks
owned and used by The HON Company, visit
hon.com/protected-marks. Models, upholstery
and finishes are subject to change without notice.



4-Leg chairs are available in 18", 16", 14", 12" and 6" sizes to fit everyone from children to adults. Cantilever chairs are available in 18", 16", 14" sizes. 4-Leg stools are available in 24" and 30" sizes.

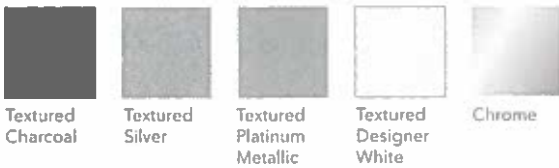


Finishes

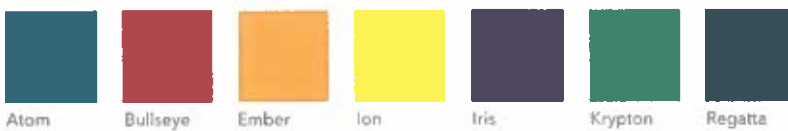
Shell Colors



Paints



Colorway



See HON Pricer for complete product information.

For more information, visit hon.com/smartlink



David Bonenberger <david.bonenberger@svpanthers.org>

RE: Info on New Business classrooms

1 message

Sharon Waddell <sharon@gotanner.com>
To: David Bonenberger <david.bonenberger@svpanthers.org>

Wed, Apr 14, 2021 at 2:55 PM

The smartlink 4-leg classroom chair comes in packs of (4) for \$285. That is \$71.25 a piece.

Sharon Hakler- Waddell, NCIDQ*Lehigh Valley Business Development*

840 W. Hamilton Street Allentown, PA 18101

7813 Derry Street Harrisburg, PA 17111

P: 717-985-9700 C: 610-256-2811

sharon@gotanner.com www.gotanner.com

From: David Bonenberger <david.bonenberger@svpanthers.org>**Sent:** Wednesday, April 14, 2021 2:20 PM**To:** Sharon Waddell <sharon@gotanner.com>**Subject:** Re: Info on New Business classrooms

Thanks can you just give me the pricing if they would go with regular chairs no casters and no swivel?

On Wed, Apr 14, 2021 at 2:10 PM Sharon Waddell <sharon@gotanner.com> wrote:

Hi Dave,

I hope this information helps you tonight.

Best Regards,

Sharon

Sharon Hakler- Waddell, NCIDQ

Lehigh Valley Business Development

840 W. Hamilton Street Allentown, PA 18101

7813 Derry Street Harrisburg, PA 17111

P: 717-985-9700 C: 610-256-2811

sharon@gotanner.com www.gotanner.com



--

David J Bonenberger, PCSBA

Director of Fiscal and Operations Management

Saucon Valley School District

2097 Polk Road

Hellertown, PA 18055

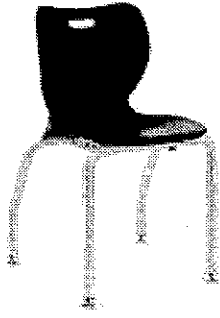
Office 610-838-7028

Fax 610-838-6661

david.bonenberger@svpanthers.org

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smartlink.JPG
22K



High School Floor Tile Abatement and New Floor Tile Installation
 FY 21/22
 4/6/2021

Contractors	FY 21/22	\$/Sq.Ft.	FY 20/21	\$/Sq.Ft.
Prism	\$20,055/2262 sf	8.87	\$19,929/1818 sf	10.96
ALM	No Bid		\$17,700/1818 sf	9.74
Sargent	\$17,400/2262 sf	7.69	\$16,985/1818 sf	9.34
Abatement and New Tile	17,400		16985	
PM, Air Monitoirng and Testing	11,000 Not to Exceed		8125	
Total	<u>28,400</u>		<u>25110</u>	



SVSD Walk-In Box Evaporators
Quote Prepared by Mark Held
03/26/2021



PROPOSAL

Account Information

Bill To: SAUCON VALLEY SCHOOL DISTRICT
2097 POLK VALLEY ROAD
HELLERTOWN PA
USA 18055

Quote Reference Number: 1-1AW29UFC

Project Name: SVSD Walk-In Box Evaporators

Site: SAUCON VALLEY SCHOOL DISTRICT
2097 POLK VALLEY RD
HELLERTOWN PA 18055-2400

Branch Info: JOHNSON CONTROLS ALLENTOWN PA CB - 0N38

Attn: John McCabe

Customer Information

Name: John McCabe

This proposal is hereby accepted and Johnson Controls is authorized to proceed with the work, subject to credit approval By Johnson Controls, Inc. Milwaukee, WI.
We propose to furnish the materials and/or perform the work below for the net price of: \$15,900.00

This proposal is valid through: 04/22/2021

SAUCON VALLEY SCHOOL DISTRICT

Johnson Controls Inc.

Signature: _____
 Name: _____
 Title: _____
 Date: _____
 PO: _____

Signature: _____
 Name: _____
 Title: _____
 Date: _____

Proposal Overview

Benefits/Scope of Work: Provide and install two new Russell evaporator assemblies. Startup and test. All existing refrigeration piping, insulation, condensing units to be re-used. Any other deficiencies found during installation will be billed separately. Quote includes recovery of existing refrigerant and up to 25 lbs. of new required refrigerant. Current lead time is three weeks from receipt of order.
Thank you for the opportunity. Mark Held 3/23/2021

THIS QUOTE IS PROVIDED UNDER THE GUIDELINES OF CO-STARS #

Exclusions:

- 1.Labor or material not specifically described above is excluded from this proposal.
- 2.Unless otherwise stated, any and all overtime labor is excluded from this proposal.
- 3.Applicable taxes or special freight charges are excluded from this proposal

(IMPORTANT): This proposal incorporates by reference the terms and conditions which are attached to this document. All work is to be performed Monday through Friday during normal Johnson Controls, Inc. (JCI) business hours unless otherwise noted. This proposal, or any accepted alternates, are hereby accepted by Customer, and JCI is authorized to proceed with the work; subject, however, to credit approval by JCI, Milwaukee, Wisconsin.

TERMS AND CONDITIONS

By accepting this proposal, Customer agrees to be bound by the following terms and conditions:

1. SCOPE OF WORK. This proposal is based upon the use of straight time labor only. Plastering, patching, and painting are excluded. Disinfecting of chiller condenser and cooling tower water systems and components for biohazards, such as but not limited to Legionella, are excluded unless otherwise specifically stated in this agreement. In-line duct and piping devices, including, but not limited to valves, dampers, humidifiers, wells, taps, flow meters, orifices, etc., if required hereunder to be furnished by JCI, shall be distributed and installed by others under JCI's supervision but at no additional cost to JCI. Customer agrees to provide JCI with required field utilities (electricity, toilets, drinking water, project hoist, elevator service, etc.) without charge. JCI agrees to keep the job site clean of debris arising out of its own operations. Customer shall not back charge JCI for any costs or expenses without JCI's written consent. Unless specifically noted in the statement of the scope of work or services undertaken by JCI under this agreement, JCI's obligations under this agreement expressly exclude any language or provision of the agreement elsewhere contained which may authorize or empower the Customer to change, modify, or alter the scope of work or services to be performed by JCI and shall not operate to compel JCI to perform any work relating to Hazards or Biohazards, such as but not limited to Legionella, without JCI's express written consent.

2. INVOICE AND PAYMENTS. JCI may invoice Customer monthly for all materials delivered to the job site or to an off-site storage facility and for all work performed on-site and off-site. Customer shall pay JCI at the time Customer signs this agreement an advance payment equal to 10% of the contract price, which advance payment shall be credited against the final payment (but not any progress payment) due hereunder. Unless otherwise agreed to by the parties, payment is due to JCI upon Customer's receipt of JCI's invoice. Invoicing disputes must be identified by Customer in writing within 21 days of the date of the invoice. Payment of any disputed amounts are due and payable upon resolution of such dispute. Failure to make payments when due will give JCI, without prejudice to any other right or remedy, the right to: (i) stop performing any services, withhold deliveries of equipment and other materials, terminate or suspend any unpaid software licenses, and/or terminate this agreement; and (ii) charge Customer interest on the amounts unpaid at a rate equal to the lesser of one and one half (1.5) percent per month or the maximum rate permitted under applicable law, until payment is made in full. Customer will pay all of JCI's reasonable collection costs (including legal fees and expenses). In the event of Customer's default, the balance of any outstanding amounts will be immediately due and payable. Lien waivers will be furnished upon request, as the work progresses, to the extent payments are received.

3. MATERIALS. If the materials or equipment included in this proposal become temporarily or permanently unavailable for reasons beyond the control and without the fault of JCI, then in the case of such temporary unavailability, the time for performance of the work shall be extended to the extent thereof, and in the case of permanent unavailability, JCI shall (a) be excused from furnishing said materials or equipment, and (b) be reimbursed for the difference between the cost of the materials or equipment permanently unavailable and the cost of a reasonably available substitute therefore.

4. EQUIPMENT WARRANTY. JCI warrants that equipment manufactured or labeled by JCI shall be free from defects in material and workmanship arising from normal usage for a period of one year. No warranty is provided for third-party products and equipment installed or furnished by JCI. Such products and equipment are provided with the third party manufacturer's warranty to the extent available, and JCI will transfer the benefits, together with all limitations, of that manufacturer's warranty to Customer. All transportation charges incurred in connection with the warranty for equipment and/or materials not installed by JCI shall be borne by Customer. These warranties shall not extend to any equipment that has been abused, altered, misused or repaired by Customer or third parties without the supervision of and prior written approval of JCI, or if JCI serial numbers or warranty date decals have been removed or altered. Customer must promptly report any failure of the equipment to JCI in writing.

5. LIMITED WARRANTY. JCI warrants its workmanship or that of its agents (Technicians) in relation to installation of equipment for a period of ninety (90) days from date of installation. Customer shall bear all labor costs associated with replacement of failed equipment still under JCI's equipment warranty or the original manufacturer's warranty, but outside the terms of this express labor warranty. All warranty labor shall be executed on normal business days during JCI normal business hours. These warranties do not extend to any equipment which has been repaired by others, abused, altered, or misused in any way, or which has not been properly and reasonably maintained. THESE WARRANTIES ARE IN LIEU OF ALL OTHER WARRANTIES, EXPRESSED OR IMPLIED, INCLUDING BUT NOT LIMITED TO THOSE OF MERCHANTABILITY AND FITNESS FOR A SPECIFIC PURPOSE. UNDER NO CIRCUMSTANCES SHALL JCI BE LIABLE FOR ANY SPECIAL, INDIRECT, OR CONSEQUENTIAL DAMAGES ARISING FROM OR RELATING TO ANY DEFECT IN MATERIAL OR WORKMANSHIP OF EQUIPMENT OR THE PERFORMANCE OF SERVICES. JCI makes no and specifically disclaims all representations or warranties that the services, products, software or third party product or software will be secure from cyber threats, hacking or other similar malicious activity, or will detect the presence of, or eliminate, treat, or mitigate the spread, transmission, or outbreak of any pathogen, disease, virus or other contagion, including but not limited to COVID 19.

6. LIABILITY. To the maximum extent permitted by law, in no event shall JCI and its affiliates and their respective personnel, suppliers and vendors ("JCI Parties") be liable to you or any third party under any cause of action or theory of liability even if advised of the possibility of such damages, for any: (a) special, incidental, consequential, punitive, or indirect damages; (b) lost profits, revenues, data, customer opportunities, business, anticipated savings, or goodwill; (c) business interruption; or (d) data loss or other losses arising from viruses, ransomware, cyber-attacks or failures or interruptions to network systems. In any case, the entire aggregate liability of the JCI Parties under this proposal for all damages, losses, and causes of action (whether in contract, tort (including negligence), or otherwise) shall be limited to the amounts payable to JCI hereunder.

7. TAXES. The price of this proposal does not include duties, sales, use, excise, or other taxes, unless required by federal, state, or local law. Customer shall pay, in addition to the stated price, all taxes not legally required to be paid by JCI or, alternatively, shall provide JCI with acceptable tax exemption certificates. JCI shall provide Customer with any tax payment certificate upon request and after completion and acceptance of the work.

8. DELAYS. JCI shall not be liable for any delay in the performance of the work resulting from or attributed to acts of circumstance beyond JCI's control, including but not limited to; acts of God, fire, riots, labor disputes, conditions of the premises, acts or omissions of the Customer, Owner, or other Contractors or delays caused by suppliers or subcontractors of JCI, etc.

9. COMPLIANCE WITH LAWS. JCI shall comply with all applicable federal, state, and local laws and regulations, and shall obtain all temporary licenses and permits required for the prosecution of the work. Licenses and permits a permanent nature shall be procured and paid for by the Customer.

10. PRICING; PAYMENT. JCI may increase prices upon notice to the Customer to reflect increases in material and labor costs. Customer shall pay all invoices when due in accordance with the payment terms provided for herein, and such payment is a condition precedent to JCI's obligation to provide products or perform

services hereunder.

11. DISPUTES. All disputes involving more than \$15,000.00 shall be resolved by arbitration in accordance with the rules of the American Arbitration Association. The prevailing party shall recover all legal costs and attorneys' fees incurred as a result. Nothing here shall limit any rights under construction lien laws.

12. INSURANCE. Insurance coverage in excess of JCI's standard limits will be furnished when requested and required. No credit will be given or premium paid by JCI for insurance afforded by others.

13. INDEMNITY. The Parties hereto agree to indemnify each other from any and all liabilities, claims, expenses, losses or damages, including attorney's fees which may arise in connection with the execution of the work herein specified and which are caused, by the negligent act or omission of the indemnifying Party.

14. CUSTOMER RESPONSIBILITIES. Customer is solely responsible for the establishment, operation, maintenance, access, security and other aspects of its computer network ("Network") and shall supply Johnson Controls secure Network access for providing its services. Products networked, connected to the internet, or otherwise connected to computers or other devices must be appropriately protected by Customer and/or end user against unauthorized access. Customer is responsible to take appropriate measures, including performing back-ups, to protect information, including without limit data, software, or files (collectively "Data") prior to receiving the service or products.

15. FORCE MAJEURE. JCI shall not be liable, nor in breach or default of its obligations under this proposal, for delays, interruption, failure to render services, or any other failure by JCI to perform an obligation under this proposal, where such delay, interruption or failure is caused, in whole or in part, directly or indirectly, by a Force Majeure Event. A "Force Majeure Event" is a condition or event that is beyond the reasonable control of JCI, whether foreseeable or unforeseeable, including, without limitation, acts of God, severe weather (including but not limited to hurricanes, tornados, severe snowstorms or severe rainstorms), wildfires, floods, earthquakes, seismic disturbances, or other natural disasters, acts or omissions of any governmental authority (including change of any applicable law or regulation), epidemics, pandemics, disease, viruses, quarantines, or other public health risks and/or responses thereto, condemnation, strikes, lock-outs, labor disputes, an increase of 5% or more in tariffs or other excise taxes for materials to be used on the project, fires, explosions or other casualties, thefts, vandalism, civil disturbances, insurrection, mob violence, riots, war or other armed conflict (or the serious threat of same), acts of terrorism, electrical power outages, interruptions or degradations in telecommunications, computer, network, or electronic communications systems, data breach, cyber-attacks, ransomware, unavailability or shortage of parts, materials, supplies, or transportation, or any other cause or casualty beyond the reasonable control of JCI. If JCI's performance of the work is delayed, impacted, or prevented by a Force Majeure Event or its continued effects, JCI shall be excused from performance under this proposal. Without limiting the generality of the foregoing, if JCI is delayed in achieving one or more of the scheduled milestones set forth in this proposal due to a Force Majeure Event, JCI will be entitled to extend the relevant completion date by the amount of time that JCI was delayed as a result of the Force Majeure Event, plus such additional time as may be reasonably necessary to overcome the effect of the delay. To the extent that the Force Majeure Event directly or indirectly increases JCI's cost to perform the services, Customer is obligated to reimburse JCI for such increased costs, including, without limitation, costs incurred by JCI for additional labor, inventory storage, expedited shipping fees, trailer and equipment rental fees, subcontractor fees or other costs and expenses incurred by JCI in connection with the Force Majeure Event.

16. OCCUPATIONAL SAFETY AND HEALTH. The Parties hereto agree to notify each other immediately upon becoming aware of an inspection under, or any alleged violation of the, Occupational Safety and Health Act relating in any way to the project or project site.

17. ONE-YEAR CLAIMS LIMITATION. No claim or cause of action, whether known or unknown, shall be brought against JCI more than one year after the claim first arose. Except as provided for herein, JCI's claims must also be brought within one year. Claims for unpaid contract amounts are not subject to the one-year limitation.

18. JCI CONNECTED EQUIPMENT SERVICES. Certain equipment sold hereunder includes by default JCI's Connected Equipment Services. Connected Equipment Services is a data-analytics and monitoring Software platform that uses a cellular or network connection to gather equipment performance data to assist JCI in advising Customer on (and Customer in better understanding) such equipment's health, performance or potential malfunction. **If Customer's equipment includes Connected Equipment Services, such services will be on by default and the remote connection will continue to connect to Customer's Equipment through the full equipment lifecycle, unless Customer specifically requests in writing that JCI disable the remote connection or JCI discontinues or removes such remote connection.** For more information on whether your particular equipment includes Connected Equipment Services, a subscription to such services and the cost, if any, of such subscription, please see your applicable order, quote, proposal, or purchase documentation or talk to your JCI sales representative. If Customer's equipment includes Connected Equipment Services, JCI will provide a cellular modem or other gateway device ("Gateway Device") owned by JCI or Customer will supply a network connection suitable to establish a remote connection with Customer's applicable equipment to permit JCI to use Connected Equipment Services to perform first-year and extended warranty services as well as other services, including troubleshooting, quarterly health reports, remote diagnostic and monitoring and aftermarket services. For certain subscriptions, Customer will be able to access equipment information from a mobile or smart device using Connected Equipment Service's mobile or web app. Any Gateway Devices provided hereunder shall remain JCI's property, and JCI may upon reasonable notice access and remove such Gateway Device and discontinue services in accordance with the Software Terms. If Customer does not permit JCI to connect via a connection validated by JCI for the equipment or the connection is disconnected by Customer, and a service representative must therefore be dispatched to the Customer site, then the Customer will pay JCI at JCI's then-current standard applicable contract regular time and/or overtime rate for services performed by the service representative. JCI disclaims any obligation to advise Customer of any possible equipment error or malfunction. **Customer acknowledges that, while Connected Equipment Services generally improve equipment performance and services, Connected Equipment Services does not prevent all potential malfunction, insure against all loss or guarantee a certain level of performance and that JCI shall not be responsible for any injury, loss, or damage caused by any act or omission of JCI related to or arising from the monitoring of the equipment under Connected Equipment Services.**

19. SOFTWARE AND DIGITAL SERVICES. Use, implementation, and deployment of the software and hosted software products ("Software") offered under these terms shall be subject to, and governed by, JCI's standard terms for such Software and Software related professional services in effect from time to time at <https://www.johnsoncontrols.com/techterms> (collectively, the "Software Terms"). Applicable Software Terms are incorporated herein by this reference. Other than the right to use the Software as set forth in the Software Terms, JCI and its licensors reserve all right, title, and interest (including all intellectual property rights) in and to the Software and improvements to the Software. The Software that is licensed hereunder is licensed subject to the Software Terms and not sold. If there is a conflict between the other terms herein and the Software Terms, the Software Terms shall take precedence and govern with respect to rights and responsibilities relating to the Software, its implementation and deployment and any improvements thereto.

20. Privacy. **JCI as Processor:** Where JCI factually acts as Processor of Personal Data on behalf of Customer (as such terms are defined in the DPA) the terms at www.johnsoncontrols.com/dpa ("DPA") shall apply. **JCI as Controller:** JCI will collect, process and transfer certain personal data of Customer and its personnel related to the business relationship between it and Customer (for example names, email addresses, telephone numbers) as controller and in accordance with JCI's Privacy Notice at <https://www.johnsoncontrols.com/privacy>. Customer acknowledges JCI's Privacy Notice and strictly to the extent consent is mandatorily required under applicable law, Customer consents to such collection, processing and transfer. To the extent consent to such collection, processing and transfer by JCI is mandatorily required from Customer's personnel under applicable law, Customer warrants and represents that it has obtained such consent.

21. ENTIRE AGREEMENT. This proposal, upon acceptance, shall constitute the entire agreement between the parties and supersedes any prior representations or understandings. Customer acknowledges and agrees that any purchase order issued by Customer in connection with this Agreement is intended only to establish payment authority for Customer's internal accounting purposes and shall not be considered to be a counteroffer, amendment, modification, or other revision to the terms of this Agreement. No term or condition included or referenced in Customer's purchase order will have any force or effect and these terms and conditions shall control. Customer's acceptance of any Services shall constitute an acceptance of these terms and conditions. Any proposal for additional or different terms, whether in Customer's purchase order or any other document, unless expressly accepted in writing by JCI, is hereby objected to and rejected.

22. CHANGES. No change or modification of any of the terms and conditions stated herein shall be binding upon JCI unless accepted by JCI in writing.

Proposal

From: T. Schiefer Contractors, Inc.
 3864 Old Easton Road
 Doylestown, PA 18902 USA
 Contact: Edward Rodenberger
 Phone: 215-345-1521
 Fax: 215-345-1799
 Email: t.schiefer@verizon.net

Project: 3-24-21 SAUCON SD REVISED
Description:

ITEM	DESCRIPTION	BID QTY	U/M	UNIT BID	AMOUNT
Base Fill Pot Holes					
1	Repair Sunken Area Edge Of Road	34.000	SY	\$82.00	\$2,788.00
2	Fill Potholes	1.000	LS	\$1,140.00	\$1,140.00
3	Fill Potholes At Bus Yard Entrance	1.000	LS	\$1,274.00	\$1,274.00
4	Fill Potholes	1.000	LS	\$1,040.00	\$1,040.00
5	Fill Potholes	1.000	LS	\$1,152.00	\$1,152.00
6	Fill Potholes	1.000	LS	\$1,085.00	\$1,085.00
7	2" Mill & Overlay Inlet Area	89.000	SY	\$44.00	\$3,916.00
8	2" Mill & Overlay Spalled Area	23.000	SY	\$68.00	\$1,564.00
9	Fill Potholes	1.000	LS	\$1,010.00	\$1,010.00

Base Fill Pot Holes **Section Total:** **\$14,969.00**

12" Full Depth Replacement 6" 2A, 4" 19mm, :

Alternate 1

10	Repair Sunken Area At ADA Ramp	84.000	SY	\$74.98	\$6,298.32
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Alternate 1

11	Repair Low Area To Create Flow to Grass Swale	67.000	SY	\$74.62	\$4,999.54
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12" Full Depth Replacement 6" 2A, 4" 19mm, 2' **Section Total:** **\$11,297.86**

Basketball Court

Alternate 2

12	2" Mill & Overlay Basketball Court 1423 SY	1.000	LS	\$42,484.20 *	\$42,484.20
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Alternate 2

12A	Remove & Replace 6" Asphalt Curb	135.000	LF	\$44.70	\$6,034.50
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Alternate 2

12B	3" 19 mm Base Repair As Needed.	143.000	SY	\$40.37 *	\$5,773.11
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Basketball Court **Section Total:** **\$54,291.81**

Inlet

Alternate 3

Proposal

ITEM	DESCRIPTION	BID QTY	U/M	UNIT BID	AMOUNT
13	Install New M Inlet On Existing 18" RCP. Mill & Install New Asphalt To Create Positive Water Flow to New Inlet	1.000	LS	\$8,140.24 *	\$8,140.24
Inlet				Section Total:	\$8,140.24
				TOTAL BID:	\$88,698.91

* CAUTION!!! The total bid shown may not be correct because of rounding. To correct rounding, return to the bid sheet and physically type Bid Units for all items with an * next to the Bid Unit value.

Schedule - FY YEAR	Description	Cost	Cost Notes	Notes
2020/2021	Current Year	Replace Cooling Tower	221,000.00	
2020/2021		Engr for Cooling Tower	12,000.00	
2020/2021		MS Roof Repairs	39,899.00	Already Board Approved
		Total	272,899.00	

2021/2022	1 year Out	Replace Indoor evaporator unit, piping and controls, for cooler and freezer at Campus	15,900.00	Firm Price. How to Fund?	Replaced outdoor condenser units 7/2019
2021/2022		Replace Windows. All HS windows exterior windows first. Courtyard windows last (most are leaking, cracked, or fogged) Phase 1	367,375.00	Firm Price	Schedule for June of 2022. ESSR Funds?
		Total	383,275.00		

Schedule - FY YEAR	Description	Cost	Cost Notes	Notes	
2022/2023	2 Years Out	Replace Remaining HS Windows, Courtyard, Shops Phase 2	600,000.00	Estimate, no hard numbers	
2022/2023		Campus roof section (168,000 sf) is deteriorating needs restoration / replacement Phase 1	400,000.00	168k sf at Campus needs attention. Restoration: \$12/sf. If nothing done soon will need complete replacement in 5 years. Estimate \$3.3MM to 4MM for complete tear off and replacement.	30 year warranty expires 2029.
2022/2023		Additional Blacktop Repairs	50,000.00	Estimate, no hard numbers	
		Total	1,050,000.00		

2023/2024	3 Years Out	HS HVAC Upgrade Phase 1	300,000.00	Estimate, no hard numbers	17 Units, R22. \$30k each estimate
2023/2024		5 Year Roof Plan for Campus 1999 Roofs Phase 2	400,000.00	Estimate, no hard numbers	
		Total	700,000.00		
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2024/2025	4 Years Out	HS HVAC Upgrade Phase 2	300,000.00	Estimate, no hard numbers	17 Units, R22. \$30k each estimate
2024/2025		5 Year Roof Plan for Campus 1999 Roofs Phase 3	400,000.00	Estimate, no hard numbers	
		Total	700,000.00		
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2025/2026	5 Years Out	MS ES HVAC Upgrade Phase 1	250,000.00	Estimate, no hard numbers	25 RTUs and AHUs. Units 23 yrs old, some with R22
2025/2026		Johnson Controls BMS Upgrade	50,000.00	Estimate, no hard numbers	
2025/2026		5 Year Roof Plan for Campus 1999 Roofs Phase 4	400,000.00	Estimate, no hard numbers	
		Total	700,000.00		
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2026/2027	6 Years Out	MS ES HVAC Upgrade Phase 2	250,000.00	Estimate, no hard numbers	25 RTUs and AHUs. Units 23 yrs old, some with R22
2026/2027		5 Year Roof Plan for Campus 1999 Roofs Phase 5	400,000.00	Estimate, no hard numbers	
2026/2027		Replace Trane Chiller	300,000.00	Estimate, no hard numbers	
		Total	950,000.00		
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Finance Committee Approval Form

(recommended updates)

Description of Item(s) to be purchased or replaced:

Reason for purchase or replacement:

Purchase or Replacement Cost:

Repair Cost and expected life cycle of existing item:

Funding Source (within budget or outside/beyond budget):

Age of item to be replaced: _____

Anticipated length of service for new item: _____

Comments: _____

Submitted by: _____