

**PROPOSAL**

Pequea SD Salisbury ES VAVs BAS Controls Owner Install

**PREPARED BY**

Siemens Industry, Inc. ("Siemens")

**PREPARED FOR**

Pequea School District

**DELIVERED ON**

3/16/23

SMART BUILDINGS

# Transforming the Everyday



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**Contact Information**

Proposal #:	7763980
Date:	3/16/23

Sales Executive:	David Hebel
Branch Address:	5095 Ritter Rd Mechanicsburg, PA 17363
Telephone:	717 706-4968
Email Address:	David.Hebel@Siemens.com

Customer Contact:	Gavin Scayler
Customer:	Pequea SD
Address:	
Services shall be provided at:	Pequea Valley School District
	Salisbury Elementary School

## Scope of Work

This scope of work definitions provided by Siemens Industry, Inc is interpreted from the following documents:

**Mechanical Drawings dated 11-20-200, Trane Drawings dated 8-28-2001 and list of equipment as provided by Pequea Valley School district.**

**Base Job: Siemens will provide Controls, VAV boxes and Labor for 37 Replacement VAV Boxes Installed and wired by Others:**

1. Siemens will provide qty 37 pre-packaged and piped fan powered ZCU (vavs) to include Siemens controls.
  - a. Provide Fan Powered Series VAV Box, W/2 row coil, 2 way Piping Package in the following sizes:
    - a. Qty 1, 5" inlet
    - b. Qty 2, 6" inlet
    - c. Qty 3, 8" inlet
    - d. Qty 27, 10" inlet
    - e. Qty 4, 12" inlet
  - b. ZCUs will will be provided with:
    - a. Pre-piped and wired control valve
    - b. Pre installed and wired control damper motor
    - c. Fan motor controlled and monitored.
    - d. P1 DXR and power transformer
    - e. 120V Disconnect Switch
  - c. Siemens ship loose "Temporary" temperature only sensor and Supply Air sensor
  - d. Siemens QMX Sensor will not be available until after summer, this sensor will be installed at a later date
2. Siemens will provide Labor and PM and Engineering for Controls Scope of Work
  - a. Update site drawings for new VAV boxes
  - b. Program and bring DXR On line
  - c. Test and commission points (with temporary space sensor)
  - d. When QMX 3 Sensors are available, change out temp sensors and update programming
  - e. Update graphics to view new VAVs

**As an alternate, Siemens will provide our wiring associated with new VAV Installation :**

1. Demo existing TEC and disconnect 120V for removal of VAV by others
2. Once new box is installed, Reconnect 120V Feed. Price includes re-work to abandon existing disconnect switch and re-wire to new switch on VAV box.
3. P1 DXR will use existing communication wiring. Price includes any extensions or replacement of sections that to prevent splicing.
4. Run 2 conductor wiring for Temporary sensor, and 2 conductor KNX wiring for QMX sensor. Install temporary, space temperature only sensor. Occupants will have no display or adjustment,
5. Install Supply Air Sensor

## Clarifications

- Price assumes that this will be summer work, and VAVs can remain off line until Siemens can work an entire day for startup
- All pricing based on scope of work being performed during normal working hours.
- Siemens is providing a one year warranty
- Project scope for labor cost and project management cost are based on a three month completion date.
- Siemens is providing a project manager as needed to manage the project.
- All existing mechanical equipment is considered operational and functional, no repairs or corrections to existing mechanical equipment included in this price.
- Customer to provide storage and mobilization area.

## Exclusions

- Price assumes that VAVs and room sensors can be mounted in current locations.
- Siemens is not providing any Balancing, but will provide 8 hours of balancing support to Balancer contracted by others
- Siemens is not providing any ceiling removal for attic access
- No use or sales tax included
- Prevailing Wage not used as this pricing is direct to School District
- Removal of material to provide access to work is not included and is the responsibility of the owner to provide safe access to equipment and work areas.
- Access panels are not furnished in this scope of work.
- Siemens is not providing temporary heating or cooling.
- Performance and payment bonds are not included.
- Siemens is not including the costs of any other permits as part of this scope.

**Sell Price**

Total Quote Price for base	<u>\$212,000.00</u>
ADDER to provide Field Wiring	<u>\$41,000.00</u>

This price is firm for 30 days from the date of this proposal.

## Payment Terms

### Payment Terms Acceptance Agreement

The total price of: \$212,000.00 and the estimated return on investment are based on the items outlined in this proposal. ANY STATEMENTS MADE HEREIN REGARDING SAVINGS THAT MAY BE ACHIEVED BY IMPLEMENTING THE SERVICES OFFERED IN THIS PROPOSAL ARE ESTIMATES ONLY. NO WARRANTY, EITHER EXPRESSED OR IMPLIED, SHALL BE CONSTRUED TO ARISE FROM SUCH STATEMENTS, NOR SHALL SUCH STATEMENTS BE CONSTRUED AS CONSTITUTING A GUARANTEE BY SIEMENS THAT SUCH SAVINGS WILL OCCUR IF THE SERVICES ARE IMPLEMENTED.

The Buyer acknowledges that when accepted by the Buyer as proposed by Siemens Industry, Inc., this Proposal and the Siemens RAM Projects Business Standard Terms and Conditions, (together with any other documents incorporated into the forgoing) shall constitute the entire agreement of the parties with respect to its subject matter. BY EXECUTION HEREOF, THE SIGNER CERTIFIES THAT (S)HE HAS READ ALL OF THE TERMS AND CONDITIONS AND DOCUMENTS, THAT SIEMENS OR ITS REPRESENTATIVES HAVE MADE NO AGREEMENTS OR REPRESENTATIONS EXCEPT AS SET FORTH THEREIN, AND THAT (S)HE IS DULY AUTHORIZED TO EXECUTE THE SIGNATURE PAGE ON BEHALF OF THE BUYER.

*Proposal is valid for thirty (30) days from the delivery date of . Payment is due within 30 days of invoice date.*

**Payment Terms: 25% mobilization in advance, progress payments**

**Total: \$212,000.00**

## Terms & Conditions Link(s)

Terms and Conditions (Click to download)
<a href="#">Terms &amp; Conditions (Unrestricted)</a> (www.siemens.com/standard-terms-project-unrestricted)

**Price Escalation.** If, during the term of this Contract, the price of various materials or labor or logistics are increased as reflected by CRU/IHS Markit/CMAI/COMEX market index, then Siemens may increase the Contract Sum or apply a surcharge to Customer accordingly.

As a result of the global Covid-19 Virus outbreak, temporary delays in delivery, labor or services from Siemens and its sub-suppliers or subcontractors may occur. Among other factors, Siemens' delivery is subject to the correct and punctual supply from sub-suppliers or subcontractors, and Siemens reserves the right to make partial deliveries or modify its labor or services. While Siemens shall make every commercially reasonable effort to meet the delivery or service or completion date mentioned above, such date is subject to change.

## Attachment A

Riders (Click on rider below to download)
<a href="#">SI Monitoring Rider</a> (www.siemens.com/rider-monitoring)
<a href="#">SI Online Backup and Data Protection</a> (www.siemens.com/rider-data-backup)
<a href="#">SI UBM or Utility Procurement</a> (www.siemens.com/rider-ubm)
<a href="#">SI Software License Warranty</a> (www.siemens.com/rider-software-license)
<a href="#">SI Consulting Rider</a> (www.siemens.com/rider-consuling)

**Signature Page**

**Proposed by:**

Siemens Industry, Inc.

\_\_\_\_\_  
Company

Angie Klingler

\_\_\_\_\_  
Name

7763980

\_\_\_\_\_  
Proposal #

\$212,000.00

\_\_\_\_\_  
Proposal Amount

\_\_\_\_\_  
Date

**Accepted by:**

PEQUEA VALLEY SCHOOL DISTRICT INC

\_\_\_\_\_  
Company

\_\_\_\_\_  
Name (Printed)

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Purchase Order #