

	<b>2023-2024</b>	
	<b>DRAFT Budget</b>	
<b>Income</b>		
Fundraising (ways and means):		
Spring Fundraiser	10,000.00	The Spring Fundraiser has varied year to year between adult only events or family fun events.
Annual Fund	10,000.00	Annual Fund is one of HES PTO's primary fundraising campaigns. Flyers are sent home with students at the beginning of the school year to explain how PTO funds are used and ask for donations.
Bingo Night	4,000.00	Bingo Night is an event hosted by HES PTO and raises funds through admission tickets and raffles.
Husky Hustle	2,000.00	The Husky Hustle is HES PTO's annual 5k and fun run for students and their families. There is a fee per participant to fund the event. Sponsors (local businesses) also contribute money to fund the event.
Restaurant Night	1,500.00	Local restaurants partner with HES PTO to give a percentage of sales back on a specific night.
Fall Fair Trade Sales	1,000.00	Fair Trades is a new fundraiser in 2023 that will replace Wrapping Paper. HES PTO earns a percentage of the sales.
Spirit Wear	1,000.00	HES PTO earns proceeds from sales of customized Hillendale spirit wear (clothing and other merchandise) which are ordered from various vendors. Items are priced so that a portion of sales is retained by the PTO to fund other programs.
Holiday Gift Shop	1,000.00	Holiday Gift Shop is our annual fundraiser where children shop for holiday gifts for friends and family and HES PTO earns a percentage of the sales.
Picture Day	1,000.00	A percentage of sales from Lifetouch, the school picture vendor, is earned by HES PTO.
Luminaria Night	1,000.00	The Luminaria Trail Walk raises funds while celebrating the beauty of our trail in the Winter time together as a Hillendale family.
Book Fair	1,000.00	HES PTO hosts the annual bookfair, which earns money as a percentage of sales.
Mother's Day Plant Sale	800.00	HES PTO hosts an annual Mother's Day Plant Sale, which earns funds for the PTO as the excess of sales over plant costs.
Square 1 Art	700.00	Square 1 Art puts children's art on keepsakes for families to purchase, with a percentage of sales earned by HES PTO.
School Tool Box	500.00	School Toolbox provides parents the opportunity to purchase pre-packaged school supplies from a vendor rather than shopping for supplies on their own.
GotSneakers	100.00	Our sneaker drive fundraiser keeps sneakers out of landfills and reduces toxic chemicals. All reusable sneakers are recirculated to secondhand markets, and heavily used sneakers are recycled. PTO is compensated per pair.
Box Tops for Education	50.00	Funds are earned via passive fundraising through the Box Tops program, where parents can submit receipts for groceries to Box Tops via email or the Box Tops mobile app. Qualified purchases earn funds which are donated to HES PTO.
Total Fundraising	35,650.00	
<b>Expenditures:</b>		
Administrative and Operations:		
Tax Accountant Fees	1,500.00	Tax accountant preparation fees as well as government filing fees.
Square Fees	1,200.00	Fees deducted from cash received on Square as a cost of doing business on that medium.
PTO Insurance	600.00	Basic PTO insurance sold by PTO Today to cover injury, accident, and other liability claims that could be incurred at PTO sponsored events.

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Postage, Envelopes, Labels, and Paper	300.00	Regular administrative supplies.
Annual Licenses and Taxes (TBC)	180.00	Software licenses for Treasurer's Briefcase (accounting software).
Bank Fees	50.00	Citizens bank charges certain fees when activity (deposits) exceed a certain amount.
<b>Programs:</b>		
Outdoor Education Pavilion - Structure	29,786.00	PTO's funds raised in prior school years specific to the outdoor education pavilion, less deposits paid to date.
Outdoor Education Pavilion - Contents	15,000.00	The Cetrulo Family grant that was awarded in early 2023 provided \$15k worth of funding towards outdoor education pavilion contents - tables, chairs, etc.
Assemblies	6,500.00	HES PTO organizes and pays for various student assemblies.
Teacher Classroom Consumables	5,850.00	HES PTO covers up to \$150.00 of classroom supplies for each full-time teacher at HES.
Teacher Grant Funding	5,500.00	HES PTO funds various teacher grants for school/classroom enhancements that are expected to be used long term.
Bagged Lunch	2,548.00	Bagged Lunch program provides food and other supplies to local families in need; this is funded by the Penny Drive. Students in each grade participate in decorating and packing lunch bags over a 6 week period in the spring. Residual funds earned by the Penny Drive are donated to other similar causes.
Playground Consumables	1,000.00	HES PTO funds supplies needed each year to maintain the playground (e.g. sand, related toys).
Donut Day	1,000.00	HES PTO hosts an annual Donut Day where students and accompanying adults can enjoy donuts together; this is a great way of bringing the HES community together for some easy fun.
Beautification	1,000.00	HES PTO provides funding and volunteers to keep the grounds of Hillendale beautiful! Typical purchases include various flowers, plants, and mulch. One time increase in 2023 to finish perennial project.
<b>Grade Level Programs:</b>		
Kindergarten	500.00	HES PTO contributes funds towards various grade level celebrations; amounts needed in excess of the budget are raised/collected by the program chairs as needed.
1 <sup>st</sup> Grade – Mini Mall	500.00	1st Grade holds a “mini mall” where students are able to “shop” for items using pretend money.
2 <sup>nd</sup> Grade	500.00	2nd Grade will have a PTO sponsored event that is TBD.
3 <sup>rd</sup> Grade – Read-a-thon	800.00	3rd Grade parents organize an annual book-themed party with various activities in different rooms throughout the school.
4 <sup>th</sup> Grade – Skating Party	600.00	4th Grade students enjoy a skating party joined with all 4th grade students throughout the district.
5 <sup>th</sup> Grade – Luau and Breakfast	1,000.00	5th Grade students enjoy a luau-themed party as well as a special breakfast on the last day of school.
<b>Staff Appreciation:</b>		
Fall Staff Appreciation	1,000.00	HES PTO hosts several events throughout the year to show our appreciation for the amazing staff at Hillendale!
Spring Staff Appreciation Lunch	1,000.00	
Other Staff Appreciation	1,000.00	
Time for Kids	850.00	HES PTO pays for magazine subscriptions for all 4th and 5th grade students to Time for Kids magazine.
Assignment Books	800.00	HES PTO supplies assignment books for all students at Hillendale Elementary.

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PSSA Celebration	750.00	At the conclusion of PSSA testing, students in grades 3-5 are treated with a celebration to recognize the students' hard work.
UCFSD Community Scholarship	400.00	Each year HES PTO contributes towards the UCFSD Community Scholarship Fund which provides scholarship to aid outstanding seniors at Unionville High School.
Volunteer Appreciation	400.00	Some activities throughout the year occur to show our thanks towards the many parent volunteers that make PTO and school events possible.
Focus/Healthy Bodies	300.00	Each year the HES PTO contributes \$300.00 towards the FOCUS committee, the UCFSD district wide committee whose mission is to promote well-being for families and healthy choices for youth in our community.
KIND	300.00	KIND fund provides money for students in need to participate in various school events (e.g. book fair, field trips, yearbooks).
Other Student Celebrations	250.00	Various minor student celebrations occur through the year which HES PTO funds, including the student/teacher basketball game gifts and prizes, and popsicles for field day.
After Prom	250.00	After Prom funds events that occur evening of the prom after conclusion of the events. The checks written each year are deposited for use of the current 5th grade class when they reach their senior year.
Gifts for annual fund contributions plus envelopes	225.00	A small gift is provided to students of families who contribute to the annual fund by a certain date. Envelopes are needed to send flyers and payment forms home to each family.
School Nurse Supplies	150.00	HES PTO provides funds for the school nurse to use towards necessary supplies.
Library	100.00	HES PTO provides funds for the Librarian to use towards library supplies. PTO's scholastic dollars from Book Fair activity also provide books, outside of the cash budget.
Food Adventure	100.00	Nurse led food tastings to introduce students to new kinds of fruits!
Total Expenditures	83,789.00	
Excess of cash receipts over cash disbursements	(48,139.00)	
Beginning Cash Book Balance 8/1/2023	109,573.31	
Estimated Ending Available Funds 7/31/2024	<b>61,434.31</b>	