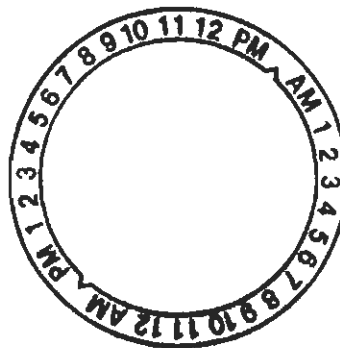


School District Five of Lexington and Richland Counties
Request for Proposal (RFP) #2018-12 Food Service Management System

Price Proposal



November 28, 2017

Education Management Systems, Inc.
2528 Independence Blvd.
Wilmington, NC 28412

Jeff Flynn
800 541 8999
jeff@mealsplus.com

PRICE SCHEDULE

1.	<u>DISTRICT OFFICE SITE MODULES</u>	<u>UNIT COST</u>	<u>TOTAL COST</u>
	Inventory Control	\$5,295.00	\$5,295.00
	Food & Supply Order Processing	(part of Inventory Module)	
	Bid Analysis/ Procurement	(part of Inventory Module)	
	Production Modules	(no fee for district office)	
	Menu Planner/ Nutrition	\$3,295.00	\$3,295.00
	USDA Commodity Management	(part of Inventory Module)	
	Free & Reduced Management	\$4,995.00	\$4,995.00
	Online Free & Reduced Applications	\$595.00	\$595.00
	Free & Reduced Scanning*	n/a	n/a
	Accountability & Financial Reporting	\$2,495.00	\$2,495.00
	*compatible with RocketScan		
2.	<u>SCHOOL SITE MODULES - 21</u>		
	Inventory Control	(district-wide license)	
	Food & Supply Order Processing	(part of Inventory Module)	
	Bid Analysis/ Procurement	(part of Inventory Module)	
	Production Modules	21 @ \$295.00	\$6,195.00
	Menu Planner/ Nutrition	(district-wide license)	
	USDA Commodity Management	(part of Inventory Module)	
	Free & Reduced	(district-wide license)	
	Point of Sale (including online payments)	21 @ \$1,995.00	\$41,895.00
3.	<u>TRAINING COSTS – ABOVE & BEYOND</u>		
	Initial setup, installation, project management, onsite & remote training (per RFP spec and proposed implementation plan)		\$20,500.00*
	A. On Site (per day)	\$1,200.00**	
	B. Off Site (per day) such as a training facility	800.00	
	Location Site/Training Facility (at Meals Plus)		
	C. Remote (per hour) via GoToMeeting	\$125.00	
	*this is a mid-tier training approach. Training can be tailored to accommodate district's needs/budget		
	**all pricing includes travel expenses for Meals Plus staff		
4.	<u>License Fees</u>		
	A. Site License Fee		
	B. Other License Fees		
	PowerSchool Connector (included in cost proposal)	\$6,495.00	
	Digital Menu Board Interface (not included in cost proposal)	\$795.00	
	Vending Interface-per machine (not included in cost proposal)	\$775.00	



5. **ANNUAL MAINTENANCE FEE** (waived for year one) \$14,980.00
(technical support, upgrade & enhancements)

6. **OTHER COSTS**

Cost Per Additional Site (School)

Production Modules

Point of Sale

License/Support

@ \$295.00/ 30.00

@ \$1,995.00/ 350.00

Customization: Hourly Rate for On-Site

quote

Support On-Site

quote

Pin Pads

\$199.00

Genovation 904

Scanner w/Barcode Reader

\$199.00

ID Tech OMNI

Combination PinPad/Barcode Scanner

\$375.00

Genovation 905

Touch Screen Color Monitors: 15"

\$495.00

Tekvisions

Touch Screen Color, Flat Panel Monitors: 17"

\$696.00

Tekvisions

All-in-One Touch PC: 18"

\$1,395.00

Tekvisions Lightning

All-in-One Touch PC: 17"

\$1,500.00

Tekvisions Lightning

Database Hosting

\$1,125.00

Quarterly

Server monitoring/maintenance

\$795.00

Quarterly

Cloud Backup

\$295.00

Quarterly

SNS Consulting-Onsite

\$1,200.00

Daily (plus travel expenses)

SNS Consulting-Remote

\$150.00

Hourly

Multi-product software discount (20%)

\$ (-14,252.00)

TOTAL PRICE FOR TURNKEY SYSTEM (Line Items 1 through 4 plus first year
of database hosting)

\$ 82,008.00

Pricing is inclusive of:

- License fees for all software modules listed (district office and school site)
- Initial software installation, project management, training
- 12 months database hosting