

Atlantic
Construction
Sales, Inc.

Firestone
BUILDING PRODUCTS COMPANY

Monday, April 13, 2009

To: Keith McAllister
Director of Construction
Lexington/Richland 5

From: Joe Spencer
ACS/Firestone Building Products
Ph. 361-8929
Fax. 781-0971

Re: Chapin Elementary School

Via Facsimile 1 of 2

Dear Keith:

I'm following up on voice mail. As noted, I forwarded the substitution request to Calloway Johnson Moore & West, P.A., in a responsible and timely fashion ten days prior to the respective bid date of April 16th, 2009.


The following day I received the attached response without explanation. In keeping with our discussions, I would respectfully request an explanation from the architect as to why the proposed Firestone system was not approved for this project.

I maintain that the proposed Firestone system meets or exceed all functional requirements for this project, provides greater warranty coverage for an extended period, and will most certainly result in cost-savings for our school district. It is not insignificant that the proposed system also earns credit with (LEED) Leadership in Energy and Environmental Design. A local midlands school district recently achieved LEED Silver Certification on an elementary school, while coming in under budget by close to \$ 4 million. Being environmental responsible no longer has to cost more money, but can result in substantial savings, as in the case of this project.

We are conducting approximately 40 architectural presentations across the state to educate and inform the architectural community about superior technological advances in commercial roofing, but have yet to have the privilege to meet with this particular firm. In addition, we are working with school districts across the state, in terms of creating greater economic efficiencies in roof system design, repair and long-term roof management & maintenance. Further we emphasize creating a competitive bid environment while focusing on environmental concerns that may be a choice today, but should not and will not be a choice tomorrow.

With three manufacturing facilities in the state, employing 1500 South Carolinians, Firestone has made a commitment to this community. As such, I thank you for your commitment to me to ascertain the reasons as to why Firestone is eliminated in consideration for this project in Lexington/Richland School District 5.

Sincerely,



Joe Spencer
ACS/Firestone Building Products
Ph. 803-781-0526
Mobile: 803-361-8929
Fax. 803-781-0971

Apr. 7. 2009 4:20PM

CALLOWAY JOHNSON MOORE & WEST

No. 5333

CC

Atlantic
ACS onstruction
Sales, Inc.

Firestone
BUILDING PRODUCTS COMPANY

KM
KF

Monday, April 06, 2009

To: Jimmy Beckham
Calloway Johnson Moore & West, P.A.
Fax. 803-957-4748

From: Joe Spencer
ACS/Firestone Building Products
Ph. 803-781-526
Mobile: 803-361-8929
Fax: 781-0971

Via Facsimile
1 of 11, incl. cover

Re: Substitution Request -- Chapin Elementary School

Mr. Beckham,

Please find attached a SUBSTITUTION REQUEST FORM for the referenced project, bidding on 4/16/09.

I've included supporting documentation and the necessary technical information sheets for your review.

Please advise with any questions or if you need additional information.

Thank you for your consideration,

Joe Spencer
Territory Manager
ACS/Firestone Building Products
Ph. 803-781-0526
Cell: 803-3612-8929

CC: Keith McAllister, Lexington/Richland School District 5
Chris Whitley, Southern Management Group

NOT APPROVED
CTMW
Marshall Carden
4-2-09

Received Time Apr. 6. 2009 3:25PM No. 5327