

Answer to Questions – RFP: 2018-004-VP

1. What bandwidth does each location have?

Ann Parish Elementary 100 Mbps
Bosque Farms Elementary 100 Mbps
Century High School 100 Mbps
Desert View Elementary 100 Mbps
Daniel Fernandez Campus 100 Mbps
Katherine Gallegos Elementary 10 Gbps
Los Lunas Elementary 10 Gbps
Peralta Elementary 10 Gbps
Raymond Gabaldon Elementary 10 Gbps
Sundance Elementary 100 Mbps
Tome Elementary 100 Mbps
Valencia Elementary 100 Mbps
Los Lunas Middle School 10 Gbps
Valencia Middle School 100 Mbps
Los Lunas High School 10 Gbps
Valencia High School 100 Mbps
District Service Center 100 Mbps
District Admin Complex 10 Gbps
Teacher Resource Center 10 Gbps
Special Services Complex 10 Gbps
Technology/Security/Research Data (Solomon Luna Hub, Network Core)

2. What type of Network is set up at each location?

- a. Firewall switches make and models.
No firewalls reside at any sites other than the network core on the internet edge, which is a Cisco 2110 Firepower.
Generally, we utilize Cisco equipment. 6506E in the core, 3850X in the site MDFs, and 2960X at the access layer.
- b. Is Cat5 or 6 at every station they would like a phone.
Generally, Cat6 – no less than Cat5e.

3. Are you open to using e-faxing instead of the 36 analog adapters?

Yes

4. Do you have any 911 requirements besides E911?

Ability to notify site staff when a call goes out to 911 is desirable.

Site identification is required. Granular building locations and call back may be beneficial,

though not necessarily required.

5. Do the phones need to be integrated into the PA systems within the schools and buildings?

Not required, but desirable.

6. Are there any door security systems that need to be integrated with the phones?

No.

7. Notwithstanding statements to the contrary, the District has previously accepted Contractor's standard agreement for negotiation. Is the District still willing to consider Contractor's standard contract as the basis of negotiation for a final agreement?

Offerors must submit with the proposal a complete set of any additional terms and conditions they expect to have included in a contract negotiated with the District. The evaluation committee or procurement manager may, in its sole discretion, evaluate or consider any additional terms and conditions submitted with an Offeror's response. This applies to any language appearing in or attached to the document as part of the offerors' response. By execution, the offeror agrees that any additional terms and conditions, whether submitted purposely or inadvertently, shall have no force or effect unless expressly accepted by the District.

8. If so, will the District's Q&A responses serve as an Amendment to the RFP's requirements allowing Contractor to provide its contract with its response?

The Q&A responses will not serve as an amendment to the RFP. However if the Q&A responses result in an amendment to the RFP the amendment will be issued by the procurement manager on November 13, 2017.

9. The RFP seems to allude that the District can ignore a contractor's exceptions and/or alternate language and bind the Contractor to the standard terms and conditions upon award. Will the District consider Contractor's exceptions and be willing to negotiate mutually acceptable terms upon award?

The district will consider contractor's exceptions and is willing to negotiate acceptable terms with finalists. Upon approval of award the procurement manager and evaluation committee may negotiate the final contract. Please see pages 9 & 10 Paragraphs 20, 21 and 22.

10. It is stated that "The district currently owns and operates approximately 1100 Cisco phones." Can you provide an estimated list of the quantity and model number of the phones?

Cisco Model 7911 – 730

Cisco Model 7942 – 341

Cisco Model 7962 – 65

See RFP 2018-004-VP Appendix E for further detail.

11. Given the list of schools provided, will you provide as much detail as you can about the connectivity to each school?
- a. Internet, broadband, MPLS, QMOE (Layer 2 / Layer 3), etc.

Reference Question #1 Above.

All 100Mbps connections listed are MOE.

All 10 Gbps connections listed are district fiber.

- b. Bandwidth

Reference Question #1 Above

12. Will Los Lunas Schools provide a Layer 3 network with QoS enabled across the network and if so can you describe how the network will be set up?

All sites connected back to the network core aggregation point (Central Office/Solomon Luna). All WAN connectivity is routed via the district network core. We plan to move toward each site being connected via 10Gbps fiber in the near future. The district will utilize QoS over district fiber; however, enabling QoS over the MOE network will need to be negotiated with the MOE provider.

13. Is there an interest to move to an eFAX service as opposed to reusing the ATA devices? Is there a need to provide Central Office analog lines as part of this solution?

Yes, we are open to moving to electronic fax services. There is no need to provide analog lines, although it may be desirable for survivability, depending on the survivability model proposed and selected.