

**SARASOTA MILITARY ACADEMY
BOARD OF DIRECTORS
Annual Meeting
Tuesday September 26, 2023**

- Call to Order
- Pledge of Allegiance
- Approval of the Minutes -Tab 1
 - June 20, 2023
- Introduction of Guests
 - Prospective Board Members
 - Regimental Commander
- Superintendent Report -Tab 2
- Provost Report - Tab 3
 - HR Update
 - Teacher Utilization
- Head of School Report – SMA Prep Tab 4
 - Athletic Director Report
 - Faculty Representative
- Head of School Report – SMA High Tab 5
 - Athletic Director Report
 - Faculty Representative
- SAI Report - Tab 6
- Treasurer's Report - Tab 7
 - Monthly Financial Report
 - Proposed Budget for SY 2023-2024
 - TSIA Approval
 - Audit
- SMA Foundation, Inc. Report Tab 8
- Committee Report
 - PTCC
- Chairperson's Report
- Old Business
 - What kind of school do we want to be?

- New Business
 - Student Achievement
- Public Comment
- Meeting Adjournment

Head of School Report for September 2023

Enrollment

Grade 6: 157
Grade 7: 176
Grade 8: 160
Total: 493

Campus Life/Events

- 9/4-Labor Day-No school
- 9/6-Cadet Council meeting
- 9/8-Lockdown drill at formation
- 9/8-Dress Down Day for Cadets
- 9/11-Patriot Day observance
- 9/12-Epaulet ceremony for part of grade 6
- 9/13-Epaulet ceremony for part of grade 6
- 9/15-Virtual open house
- 9/18-Book fair begins
- 9/19-Epaulet ceremony for part of grade 6
- 9/20-Epaulet ceremony for part of grade 6
- 9/20-Half day for cadets and teacher training
- 9/26-Board meeting at the Prep-4:30 pm
- 9/29-Dress Down Day for Cadets
- 9/29-Fire drill conducted period 3

Cadet Highlights

-Cadets of the Month: **September**

	Female	Male
Spanish:	Corrine Dubois	William Green
Science:	Juliet Dowling	Geovani Golden
Girls Volleyball:	Evalyse Gonzalez	
Golf:		Matthew Horton

Staff Meetings

- 9/1-Threat Assessment Team
- 9/1-Safety Team
- 9/5-SMA Administration
- 9/11-SMA Administration
- 9/14-Prep Admin
- 9/19- SMA Administration
- 9/20-New Teachers
- 9/25- SMA Administration
- 9/28-Department Lead Teachers

Parent and Community Highlights

- 9/2-Welcome Back Videos @ 5:00 pm
- 9/12-Epaulet ceremony for part of grade 6
- 9/13-Epaulet ceremony for part of grade 6
- 9/19-Epaulet ceremony for part of grade 6
- 9/20-Epaulet ceremony for part of grade 6
- 9/26-BOD meeting at the Prep-4:30 pm

Security

- 9/1-Safety team meeting to discuss future drill and procedures
- Reminder for staff to be at their doors during passing time to assist in campus security
- Lockdown drill completed during formation. Cadets did an excellent job moving to a secure location in a timely manner.

Attention Items

- FSSAT report completed for safety and security
- School Improvement Plan (SIP) submitted to the Sarasota county office
- New Science teacher, Melissa Giresi began her assignment
- Procedures to increase cadet achievement are in progress

High School Head of School Report
September 20, 2023
THE YEAR OF MOMENTUM!

Mission:

Within a culture where every cadet is valued, Sarasota Military Academy is committed to: Preparing students for College, Careers, & Citizenship; Developing tomorrow's Leaders; and Cultivating Character based on the steadfast values of Honor, Integrity, and Respect.

Strategic Plan Goals:

- **Resources:**
 - Increase retention of rising 9th Graders by 5% each year for the next five years.
 - Held SPIN event inviting all Prep Middle School families. The event was well attended by families from both campuses. (See email from parent)
 - Continue combined events as well as providing opportunities for athletic and club events to meet with one another.
 - Increased visibility on the Prep campus by SMA-COL Bowman and LTC Nelson.
- **College, Careers, and Citizenship**
 - Acquire and retain quality staff.
 - All instructional staff completed an Individual Professional Development Plan (IPDP) to include the Academy Goals (IPDP provided)
 - Support Professional Development
 - HS: 20 September ½ Day Release
 - Thinking Maps Strategies 3 and 4
 - Literacy Strategies in the Content Areas
 - Partnering with SCF/26 West
 - Entrepreneur Club in Spring and Entrepreneur Course in Fall
 - All cadets will take the CAPE Industry Certification; Entrepreneurship & Small Business (ESB)
 - Beginning with SY 2023-2024, all cadets in the Junior class will be expected to take the ASVAB exam.
 - Educating parents/guardians is key to success of participation.

- **Character and Leadership Development**

- Create programming, staff training, climate and culture that integrates the Seven Core Values of the United States Army and Leadership Development consistently from grades 6-12.
 - Implemented Army Core Value of the Month
 - September--Loyalty

Communication/Community Outreach:

- Congressman Steube's Service Academy Fair
 - 9 September 10:00 am-12:00 pm
 - HS Gymnasium
- Spin Night
 - 13 September 5:30 pm -7:30 pm
- Tiger Bay
 - 5 October
 - 2 Adults 6 Cadets
- Open Enrollment October 1, 2023
- Next Meeting: October 17, 2023 2:30 pm High School

SARASOTA COUNTY

SARASOTA MILITARY ACADEMY - 007
2024 - 1

SIS Live.

SIS > Enrollment > View

[Options](#) | [H](#)

Enrollment by Race

Majority/Minority Section

Grade Level	Majority		Minority		Total
	MALE	FEMALE	MALE	FEMALE	
06	42	22	57	37	158
07	52	22	67	34	175
08	42	37	42	39	160
09	45	28	60	35	168
10	52	27	47	45	171
11	57	18	44	28	147
12	39	14	33	36	122
TOTAL	329	168	350	254	1101

A - ASIAN(OLD PACIFIC ISLANDER), Minority

B - BLACK/AFRICAN-AMERICAN, Minority

I - AMERICAN INDIAN/ALASKA NATIVE, Minority

P - NATIVE HAWAIIAN / PACIFIC ISLANDER, Minority

W - WHITE, Majority

Primary Race Section

Grade Level	MALE						FEMALE						Total
	I	A	B	H	M	W	I	A	B	H	M	W	
06		6	1	43	7	42		3	6	24	4	22	158
07		3	4	55	5	52		1	5	25	3	22	175
08		1	3	29	9	42	1		1	32	5	37	160
09	1	3	4	49	3	45		1	7	25	2	28	168
10		2	5	30	10	52			10	34	1	27	171
11		2	6	35	1	57		1	2	23	2	18	147
12			5	25	3	39			3	29	4	14	122
TOTAL	1	17	28	266	38	329	1	6	34	192	21	168	1101

CLASS AVERAGE FOR CORE COURSES - SURVEY 2 , 2324

LAB, MAGNET, ALTERNATIVE, SCHOOL OF CHOICE, SCHOOL OF EXCELLENCE, PRINCIPAL AUTONOMY - NO CHARTER

DISTRICT: 58 SARASOTA

SCHOOL	SCHOOL NAME	PK-3	4-8	9-12
0012	ALTA VISTA ELEMENTARY SCHOOL	11.98	15.31	00.00
0021	PINE VIEW SCHOOL	17.72	19.21	20.06
0031	SARASOTA MIDDLE SCHOOL	00.00	18.78	20.50
0051	SARASOTA HIGH SCHOOL	00.00	00.00	21.48
0071	BAY HAVEN SCHOOL OF BASICS PLU	16.80	19.35	00.00
0084	BOOKER MIDDLE SCHOOL	00.00	18.73	19.80
0085	BOOKER HIGH SCHOOL	00.00	00.00	17.81
0101	BRENTWOOD ELEMENTARY SCHOOL	13.65	18.91	00.00
0111	BROOKSIDE MIDDLE SCHOOL	00.00	16.07	22.00
0119	SARASOTA COUNTY ACCELERATION A	00.00	00.00	05.00
0121	ENGLEWOOD ELEMENTARY SCHOOL	15.31	18.11	00.00
0131	FRUITVILLE ELEMENTARY SCHOOL	13.58	16.56	00.00
0141	MCINTOSH MIDDLE SCHOOL	00.00	15.58	20.00
0171	PHILLIPPI SHORES ELEM. SCHOOL	01.00	702.0	00.00
0181	RIVERVIEW HIGH SCHOOL	00.00	00.00	19.22
0191	SOUTHSIDE ELEMENTARY SCHOOL	17.06	18.27	00.00
0201	TUTTLE ELEMENTARY SCHOOL	10.84	13.78	00.00
0211	VENICE ELEMENTARY SCHOOL	16.64	18.62	00.00
0221	VENICE SENIOR HIGH SCHOOL	00.00	00.00	20.65
0261	GOCIO ELEMENTARY SCHOOL	11.90	18.51	00.00
0271	GULF GATE ELEMENTARY SCHOOL	12.78	16.92	00.00
0291	WILKINSON ELEMENTARY SCHOOL	11.01	14.55	00.00
0293	OAK PARK SCHOOL	05.53	06.02	06.39
0294	TRIAD	00.00	10.23	12.46
0301	ASHTON ELEMENTARY SCHOOL	14.83	19.41	00.00
0381	GARDEN ELEMENTARY SCHOOL	15.05	18.20	00.00
0451	VENICE MIDDLE SCHOOL	00.00	16.86	17.88
0461	GLENALLEN ELEMENTARY SCHOOL	14.45	17.38	00.00
0471	LAKEVIEW ELEMENTARY SCHOOL	16.48	22.00	00.00
0491	TAYLOR RANCH ELEMENTARY SCHOOL	17.07	18.68	00.00
0501	EMMA E. BOOKER ELEMENTARY SCHO	12.98	15.27	00.00
1211	LAUREL NOKOMIS SCHOOL	14.64	17.66	19.12
1231	TOLEDO BLADE ELEMENTARY SCHOOL	15.50	18.11	00.00
1241	ATWATER ELEMENTARY	15.42	23.75	00.00
1251	NORTH PORT HIGH SCHOOL	00.00	00.00	17.34
1261	HERON CREEK MIDDLE SCHOOL	00.00	14.80	17.63
1271	CRANBERRY ELEMENTARY SCHOOL	13.90	18.98	00.00
1282	TATUM RIDGE ELEMENTARY SCHOOL	17.66	19.40	00.00
1291	WOODLAND MIDDLE SCHOOL	00.00	18.25	17.11
1341	LAMARQUE ELEMENTARY SCHOOL	14.39	18.39	00.00
1391	SUNCOAST POLYTECHNICAL HIGH SC	00.00	00.00	17.40

FLORIDA DEPARTMENT OF EDUCATION
EDUCATION INFORMATION AND ACCOUNTABILITY
CLASS AVERAGE FOR CORE COURSES - SURVEY 2 , 2324
CHARTER SCHOOLS

		DISTRICT: 58 SARASOTA		
SCHOOL	SCHOOL NAME	PK-3	4-8	9-12
0074	SARASOTA MILITARY ACADEMY	00.00	18.77	19.97
0081	SUNCOAST SCHOOL FOR INN.STUD.	15.52	11.00	00.00
0083	SARASOTA SCHL OF ARTS/SCIENCES	00.00	19.16	00.00
0090	ISLAND VILLAGE MONTESSORI SCHL	18.50	18.45	10.66
0100	SARASOTA SUNCOAST ACADEMY	16.30	20.31	00.00
0102	STUDENT LEADERSHIP ACADEMY	00.00	23.00	32.50
0103	IMAGINE SCHOOL AT NORTH PORT	16.29	21.83	20.07
0106	IMAGINE SCHOOL AT PALMER RANCH	16.61	19.65	18.00
0110	SKY ACADEMY VENICE	00.00	14.07	15.33
0113	SARASOTA ACADEMY OF THE ARTS	14.00	16.42	00.00
0117	SKY ACADEMY ENGLEWOOD	00.00	16.56	18.25
0120	DREAMERS ACADEMY	11.66	17.00	00.00
0122	STATE COLLEGE OF FLA COLLEGIAT	00.00	00.00	19.85
1501	COLLEGE PREPARATORY ACADEMY AT	16.50	14.00	00.00

FLORIDA DEPARTMENT OF EDUCATION
EDUCATION INFORMATION AND ACCOUNTABILITY
CLASS AVERAGE FOR CORE COURSES - SURVEY 2 , 2324
CHARTER SCHOOLS

DISTRICT: 58 SARASOTA				
SCHOOL	SCHOOL NAME	PK-3	4-8	9-12
0074	SARASOTA MILITARY ACADEMY	00.00	18.77	19.97
0081	SUNCOAST SCHOOL FOR INN.STUD.	15.52	11.00	00.00
0083	SARASOTA SCHL OF ARTS/SCIENCES	00.00	19.16	00.00
0090	ISLAND VILLAGE MONTESSORI SCHL	18.50	18.45	10.66
0100	SARASOTA SUNCOAST ACADEMY	16.30	20.31	00.00
0102	STUDENT LEADERSHIP ACADEMY	00.00	23.00	32.50
0103	IMAGINE SCHOOL AT NORTH PORT	16.29	21.83	20.07
0106	IMAGINE SCHOOL AT PALMER RANCH	16.61	19.65	18.00
0110	SKY ACADEMY VENICE	00.00	14.07	15.33
0113	SARASOTA ACADEMY OF THE ARTS	14.00	16.42	00.00
0117	SKY ACADEMY ENGLEWOOD	00.00	16.56	18.25
0120	DREAMERS ACADEMY	11.66	17.00	00.00
0122	STATE COLLEGE OF FLA COLLEGIAT	00.00	00.00	19.85
1501	COLLEGE PREPARATORY ACADEMY AT	16.50	14.00	00.00



ourSMA

Christina Bowman <christina.bowman@oursma.org>

SPIN Night

1 message

Meghan Trotter

Wed, Sep 13, 2023 at 11:51 PM

To: christina.bowman@oursma.org

Good Evening,

I wanted to take a minute and express how impressed I was with the students and staff at tonight's SPIN event.

The students at the different tables were knowledgeable and eager to share their experiences with me and my daughters. Every one I interacted with conducted themselves in a professional manner and spoke with the utmost respect and admiration for their teachers, coaches, fellow students and sports/clubs/activities.

The staff truly loved sharing about their specialties. I could tell they have a passion for educating the students and providing experiences that will enable them to grow both academically and personally. The manner in which students interacted with their various teachers really showed how much respect and adoration the students had for them. It was refreshing to witness.

I wasn't aware of how many opportunities the students really had at the school. From fencing to coding to debate and sign language. I'm even more confident my freshman daughter made the right choice to attend SMA High School. When walking to the car to head home her 7th grade sister, who attends the Prep campus and is adamant to go to our locally zoned high school, said she now wants to attend SMA High.

Thank you for all you do for your staff and students. I love how SMA lives out its values in all aspects of the school. It's giving our children the ability to learn how to be a leader, a productive member of the community after they leave school, and really just opens their eyes to all the possibilities and opportunities for them out there in the world.

From a parent raising 4 daughters in today's crazy world, I just wanted to thank you for all you are doing for the development of the children at SMA to equip them for their future.

Meghan Trotter

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
PROFESSIONAL DEVELOPMENT & TEACHER EVALUATION
PROFESSIONAL RUBRICS INVESTING & DEVELOPING EDUCATOR EXCELLENCE
PERFORMANCE EVALUATION SYSTEM

ALL TEACHERS: PRIDE INDIVIDUAL PROFESSIONAL DEVELOPMENT PLAN
CLASSROOM AND NON-CLASSROOM INSTRUCTIONAL

Name _____ Cost Center/School _____ School Year _____

Specify School or Area Improvement Goal

80% of the school population (6th through 12th grade) will demonstrate learning gains from PM 1 to PM 3 on the 2023 - 2024 Florida Assessment of Student Thinking in the areas of Math and Reading. 65% of students will demonstrate proficiency on the end of course exams in the areas of Algebra 1, Geometry, Biology and US History. 70% of students will demonstrate proficiency on the Civics EOC. 50% of students will demonstrate proficiency on the Science EOC.

Professional Growth Objective Must include clearly defined professional development objectives

Implement Thinking Maps activities. Analyze data provided in PM 1 and PM 2 to adjust and enrich lessons.
Collaborate with colleagues to implement content rich remediation based on data collaboratively analyzed. Utilize common assessments within the content areas to evaluate progress.

Expected Student Outcomes Must include specific and measurable improvements in student performance expected to result from the professional development activity(ies)

All students will make at least a 10 point improvement from PM 1 to PM 3 on the FAST reading and math progress monitoring assessments.

Professional Development Activity(ies) May include workshops, study groups, action research, coaching, reading resources, classroom visits, self-study, activities related to the Sarasota County curriculum, subject content or teaching methods, technology, assessment and data analysis, classroom management, school safety or other

Participate in SMA provided Thinking Maps training. Visit at least one classroom of another content area for observation.

Evaluation of Professional Development Plan Describe the student performance data to be used to demonstrate objective accomplishment. Must measure the extent to which each professional development activity accomplished student performance gains expected to result from the training activity(ies).

FAST PM 1 and PM 2, Common assessments developed by content areas

Use of Parent Input to Assess Attainment of Objective Describe how parent input will be used to assess attainment of objective.

Assistance and/or Resources Required

Collaborating Personnel

Administrator's Final Review Comments

Teacher's signature is required and only acknowledges an opportunity to review information. It does not necessarily indicate agreement. Signed form must be returned to evaluator within 3 work days.

INITIAL REVIEW MEETING

FINAL REVIEW MEETING

Teacher Signature _____ Date _____

Teacher Signature _____ Date _____

Evaluator Name (Printed) & Signature _____ Date _____

Evaluator Name (Printed) & Signature _____ Date _____

The fall athletic seasons continue to perform above expectations.

Coaches at both the Prep and high school are reporting positive gains within their respective programs. As I attend our events, I can attest to this. I can also say that our cadet-athletes have done an excellent job in demonstrating SMA principles and sportsmanship.

On Sept. 30 SMA will host its home cross country meet. This event is one of the highlights for SMA athletics each year. This year, changes to the course has made it a much safer and spectator friendly cross country meet. The event shows true SMA collaboration, as our music department and athletics are working together to create a memorable experience for all involved.

Planning for winter sports (high school soccer and wrestling, middle school and high school basketball, middle school cross country) is in progress. Schedules for these sports are completed and coaches will meet with prospective cadet-athletes within the next week.

Once again I stress that facilities are and will continue to be the greatest challenge for SMA high school athletics. SMA high school has no on-campus facilities to host athletic competitions. No other FHSAA registered schools that we schedule in athletics are restricted to this degree. Besides creating a disservice to our current cadet-athletes, this factor is a major deterrent when attempting to recruit students to SMA high school. Not only are the facilities on our campus unsuitable for athletic competitions, they severely limit what can be accomplished in our physical education classes. It is the desire of the athletic department to provide our students a complete high school experience. Our current facilities greatly limit this experience.

SARASOTA MILITARY ACADEMY

Senior Army Instructor
801 North Orange Avenue
Sarasota, Florida 34236

22 Sep 23

MEMORANDUM FOR GOVERNING BOARD, SARASOTA MILITARY ACADEMY

THROUGH Superintendent Sarasota Military Academy

SUBJECT: Significant Activities Report

Past Significant Activities:

- Rifle team finished 1st in the Junior Nationals Scholastic Division
- Leadership camp 2023 sets tone for the upcoming school year (53 cadets tested on the Cadet Challenge)
- Military Ball date locked in for 14 Dec 2023 1830 to 2200 @ The Grove
- Color Guard performances
 - ~ 7 Sep, Operation Patriot Support to be held at 10670 Boardwalk Loop
 - ~ 9 Sep, Service Academy night to be held at SMA
 - ~ 11 Sep, Shrine Temple, to be held at the Shrine Temple
 - ~ 13 Sep, COL Mark Tillman Event, to be held at the Van Wezel Performing Arts Hall
 - ~ 14 Sep, Sarasota Ducks Unlimited Dinner, to be held at Gold Coast Eagle Distributing
- Raider Competition this past weekend held at Braden River High School.

Significant activities next thirty days:

- Bridge building with the Prep
 - ~ Plan is to make more trips to the prep
 - ~ While down at the prep I intend on meeting with the Military Science teachers to find ways to better prepare students and encourage students to go to the prep
 - ~ Regimental staff working on a Service Learning project that will be centered around the United States Flag history and retirement. This will be done primarily with the rising 7th and 8th graders.
- Color Guard performances
 - ~ 30 Sep, SMAs Cross Country teams home meet at the prep
 - ~ 25 Oct, Sarasota Sportsman Banquet
- Rifle practice on going; first competition on 23 Sep and 30 Sep
- Drill practice on going
- Joint Leadership and Academic Bowl starting next week in preparation for our 1st competition in late October

Respectfully,

JN

JAMES A. NELSON
LTC (Retired), U.S. Army
JROTC, Senior Army Instructor

	FY24
SMA FY24 Proposed Budget	1,111
3191 • ROTC	211,080
3226 • Title II \$	27,510
3227 • Title IV \$	16,232
3230 • IDEA Revenue	22,608
3310 • Florida Ed. Fin. Program (FTE)	6,208,956
3330 • State Categorical Instructional	
3368 • Safe Schools Allocation	98,448
3373 • Reading Programs	
3374 • Supplemental Academic Inst	225,564
3396 • Classroom for Kids	1,025,184
3397 • Charter School Capital Outlay	596,755
3399 • Other Misc. State Revenue	610,686
3411 • District Schools Taxes	3,554,568
3413 • District 1.5 Millage	538,213
3430 • Interest Inc. (Invest. & Accts)	717
3440 • Gifts, Grants & Bequests	179,730
3455 • Vending Revenue	1,250
3490 • Misc Local Sources	502,174
Total Income	13,819,675
4100 • Salaries	5,695,091
Stipends	196,552
4110 • Admin Salaries	636,443
4140 • Adjunct Faculty & Subs 337843	267,843
4210 • Retirement Benefits	885,861
4220 • SS & Medicare	519,889
4230 • Employee Insurance (Health)	929,276
4240 • Worker's Compensation	53,951
4250 • Unemployment Compensation	3,952
4291 • Employee Medical Reimburse.	36,000
4292 • Employee Training & Seminars	9,465
4293 • Other Employee Benefits	168,585
4310 • Professional & Technical Serv.	970,139
4320 • Insurance (P&C)	614,131
4330 • Travel	4,735
4350 • Repairs & Maintenance	88,533
4360 • Rentals (Lease Costs)	0
4370 • Comm. (Postage, Phone)	110,967
4380 • Public Utilities (Water & Sewer)	50,890
4390 • Other Purchased Services	125,028
4392 • Dual Enrollment Charge	87,033
4430 • Electricity	189,485
4450 • Gasoline	3,767
4460 • Diesel Fuel	102,386
4510 • Supplies - Classroom	89,394
4520 • Textbooks	96,097
4521 • Dual Enrollment- Textbooks	10,659
4530 • Periodicals	3,503
4570 • Food	40,931
4590 • Other Materials & Supplies	139,515
4610 • Library Books	9,183
4622 • Non Capitalized A/V Materials	826
4642 • Non Capitalized Furniture, F & Equip.	46,030
4644 • Non Capitalized PC (Hardware)	206,026
4651 • Buses (Trip Charges)	8,426
4692 • Non Capitalized Software	118,342
4720 • Interest	367,261
4730 • Taxes, Dues & Fees	96,172
4760 • Sports & Recreation	284,179
4780 • Depreciation Expenses	697,071
Total Expenses	13,963,617
	-143,942

**2023-24 SALARY INCREASE ALLOCATION
CHARTER DISTRIBUTION PLAN TEMPLATE
DUE OCTOBER 1, 2023**

Instructions: Use this template only if you are submitting a plan for a charter school. School districts should use the district specific template. Complete the following sections in order, then review the error report at the end of the survey. **DO NOT modify this template.** Enter data as directed, as any modification will result in the need for a resubmission.

Boxes with this color indicate that data should be entered. Do not modify other cells.

Sponsoring District Name (From the Charter Plan Tab)	Sarasota
Charter School Number	74
Charter School Name	Sarasota Military Academy, Inc.

SECTION A - Allocation Data

A1	Charter proportionate share of the Maintenance Allocation.	\$262,906
A2	Charter proportionate share of the Growth Allocation.	\$82,013
A3	Charter proportionate share of the Salary Increase Allocation from 2023-24 FEFP Conference Calculation.	\$344,919
A4	Additional funding used for increases to the minimum base in the current year (do not include these expenses below).	\$0

SECTION B - Maintenance Allocation: Used to maintain the salary increases provided through Salary Increase Allocation in previous fiscal years. If the cost to maintain these increases is greater than the charter's Maintenance Allocation, other funding sources must be used to cover this difference. If the cost to maintain these increases is less than the charter's Maintenance Allocation, the remaining funds will be combined with the charter's Growth Allocation. See FAQs Q1 through Q4.

B1	Funds available for the maintenance of prior year Teacher Salary Increase Allocation increases.	\$262,906
----	---	-----------

B2	Total cost to maintain the salary increases provided through the Salary Increase Allocation in previous years (enter the total cost here, even if it exceeds the allocation).	\$373,167
B3	Funds remaining from the charter's share of the 2023-24 Maintenance Allocation.	\$0

SECTION C - Growth Allocation: Used to either (a) increase the minimum base salary reported on the charter school's performance salary schedule, as defined in section 1012.22(1)(c), F.S., to at least \$47,500 or the maximum amount achievable based on the amount the 1.41 percent generates, and/or (b) to provide salary increases to other full-time instructional personnel as defined in section 1012.01(2)(a)-(d), F.S. See FAQs Q5 through Q7.

C1	Funds available from the growth allocation and remaining maintenance allocation (A2+B2).	\$82,013
C2	2022-23 minimum base salary for teachers as defined in s. 1012.01(2)(a), F.S., including certified prekindergarten teachers funded in the 2022-23 FEFP.	\$50,250
C3	Adjusted minimum base salary for 2023-24 for teachers as defined in s. 1012.01 (2)(a), F.S., per implementation of the Salary Increase Allocation and any additional funding sources used.	\$50,250
C4	Increase in the minimum base salary as a result of the Salary Increase Allocation (Item C4 minus Item C3).	\$0
C5	Total planned expenditure of funds used to increase salaries for full-time classroom teachers to the minimum base salary listed in item C3, if applicable. (Example: One teacher receives \$5,000 increase + two teachers receive \$3,000 increase each = \$11,000).	\$0
C6	Total planned expenditure of funds used to provide salary increases to full-time classroom teachers who do not fall into item C5. (Example: One teacher receives \$4,000 increase + two teachers receive \$1,000 increase each = \$6,000).	\$80,825
C7	Total planned expenditures of funds used to increase full-time instructional personnel as defined by s. 1012.01(2)(b)-(d), F.S. (Example: One staff receives \$5,000 increase + two staff receive \$1,500 increase each = \$8,000).	\$6,981
C8	Total dollar amount of unused funds (Item C1 minus Item C5, C6 and C7). This cell should be zero.	-\$5,793

Section D - Error Report: *The following items will indicate whether there is an error with the data entered on the report or if some data should be verified for accuracy. Do not submit this report unless item D3 in this section is marked YES.*

d1	Data entered in all fields (if "No", verify that all orange boxes contain data, even if 0).	Yes
d2	The minimum base salary is greater than or equal to the previous year (if "No", please correct, as the minimum base cannot be lower than what was established in the previous year).	Yes
d3	2023-24 Salary Increase Allocation Distribution Plan ready to submit?	Yes

Parent Teacher Cadet Council



2023/24 Council Members

Staff Representative:	Maj. Russ Osterfeld	Vice Presidents:	Open
President:	Brenda Canales	Secretary/Grant Coord:	Open
Cadet Council Program Liaison:	Jeannie Whipple	Volunteer Coord:	Open
Merchandise Coord.:	Amber Martin/Jennifer Burgos	Cadet Rep.	Hannah Monahan (HS)
Calendar/Events Coord.:	Nathalie Knife	Social Media:	Karen Medina
Treasurer:	Liz Bonnett	Event Assistant:	Holly Wesner

What's New:

- **Cadet Council Program-** Operating as the student body in leading events.

Event Recap:

- First Cadet Council Meeting had a great turnout. We will be meeting on Wednesdays going forward.
- SPIN Night - Another great evening to showcase our wonderful school and Spirit Wear
- Bookfair at Middle School was a success. Last day is today, will give a recap next month.

Upcoming Events:

September

- Cross Country Meet - SMA Middle

October

- Wreaths Across America Campaign Kick Off
- Der Dutcman Pie Sales Kick Off
- Halloween Happenings

November

- Veterans Day Parade and Recognition to our schools vets.

Grant and Donation Summary:

Approved by Grant Committee (December)

Proposed Annual Budget = \$13,000
(\$500ea per semester/per Dept.)

Location	Requested	Approved
High	2	2
Middle	0	0

Total Amount for FY'23/24: \$1,000.00

NOTE: All grants are forwarded to the Finance Dept. for final approval.

September 26, 2023

BRENT BOGART

Sarasota, FL | brentmbogart@gmail.com | (941) 266-6323 | <https://www.linkedin.com/in/brent-bogart/>

SENIOR PRODUCT MANAGER

Federal Government Sector • Physical Security • Product Leadership • Active Top Security Clearance

Mission-driven leader delivering security solutions that safeguard high-risk organizations from external threats. Intrapreneur skilled at uncovering and solving client needs through product development and adoption. Customer liaison combining technical aptitude with advocacy to win new business, secure renewals, and improve protection for individuals in high-stakes positions. Servant leadership grounded in 7-year tenure as U.S. Navy SEAL Officer.

Career highlights include:

- Establishing and growing security training business that filled market gap and taught 3,000+ corporate, federal government, and military professionals how to mitigate security threats.
- Maximizing \$50M book of business at SNL Financial by leading 10+ account managers to develop customer relationships centered on product usage, education, and integration.
- Safely leading Naval Special Warfare teams in 3 deployments and 15 special operations missions.

AREAS OF EXPERTISE

Practice Development	Physical & Electronic Security	Cross-Functional Leadership
Account Management	Customer Success	Threat / Risk Mitigation
Client Relationship Development	Solution Delivery	Influence without Authority
Customer Retention	Product Adoption / Growth	Coaching & Team Building

PROFESSIONAL EXPERIENCE

TRADEWIND TECHNOLOGIES – Sarasota, FL

January 2011 – Present

Co-founded Tradewind Technologies to prepare and train professionals in high-stakes roles to protect personal electronic devices and lower risk of data breaches.

PRINCIPAL / CO-FOUNDER

2011 – Present

- Designed and delivered cyber security training that has equipped over 3,000 professionals with skills to mitigate 24/7 security threats on personal, government, and company devices.
- Uncovered market demand for end-user security training and support, filling critical needs through customized products for Department of Defense, State Department, U.S. Navy, FBI, and more.
- Gained new business by offering unique products and building relationships with senior leadership.
- Won 2 IDIQ contracts with Navy Special Warfare and an undisclosed government agency; the latter granted Tradewind exclusive rights to offer courses on electronic device security for key account.
- Grew partnership with Tier 1 military organization, becoming its top approved vendor for security training.
- Secured new and recurring business by building relationships with federal government decision-makers, demonstrating value of offerings, and recommending new solutions.
- Expanded business by launching new services in secure communications and IT infrastructure support – hired and coached instructors to deliver approximately 25 courses per year.

SNL FINANCIAL – Sarasota, FL

October 2004 – July 2010

Rapidly advanced in client services group offering business intelligence services (company acquired by S&P Global).

MANAGER, CLIENT SERVICES

2008 – 2010

- Promoted to lead 10+ account managers responsible for \$50M book of business with over 900 clients.
- Launched new client services group in Pakistan, enabling 124% growth in outbound client training calls.

- Drove utilization and renewals for 34 key accounts by personally training customers on products and renegotiating contracts to promote usage.
- Exceeded team goals for renewals and usage growth by coaching managers to advocate for clients.

ACCOUNT MANAGER**2005 – 2008**

- Increased business for \$7M portfolio of 130+ top accounts across Europe, Bermuda, and southeast U.S.
- Ranked top 2 out of 13 account managers, using customer success mentality to understand customer needs, promote product adoption, and secure contract renewals.
- Escalated customer feedback to product, support, and research teams to enhance user experience.

CLIENT SERVICES ANALYST**2004 – 2005**

- Improved customer training and cost efficiency by reorganizing account managers' territories into specific geographies and industry verticals.
- Drove 20% reduction in technical support calls by developing new client training materials.

UNITED STATES NAVY – Norfolk, VA**August 1997 – October 2004***Joined after ROTC, serving as Officer-in-Charge, Assistant Platoon Commander, and Platoon Commander.***NAVY SEAL OFFICER****1997 – 2004**

- Led up to 23 SEALs for three 18-month training cycles followed by 7-month overseas deployments.
- Coordinated 15 special operations missions that obtained critical information for NATO stabilization in Bosnia and Herzegovina.
- Directed maritime security and evacuation plan for President Bush during G-8 summit in Genoa, Italy.

ADDITIONAL EXPERIENCE**SIEGE TECHNOLOGIES | CHIEF OF STAFF (TEMPORARY)****2023**

- Monetized and productized intellectual property to create revenue streams for company in financial distress.

STOWEDGE | CO-FOUNDER & HEAD OF PRODUCT**2016 – 2022**

- Built valet storage business, including its customer-facing interface; worked with coder on back-end CRM.
- Launched 2 products for storage and retrieval, developing business model with 99%+ client retention.

RED CROWN PARTNERS | SENIOR PARTNER**2009 – 2011**

- Originated and operated physical and electronic security consulting practice within Red Crown Partners.
- Selected to lead red teaming and information-gathering for U.S. Navy's annual Trident Spectre exercise.

EDUCATION**Master of Business Administration (MBA) | University of Florida****2013****Bachelor of Science in Engineering Science | University of Florida****1997****TECHNICAL SKILLS**

Data recovery, electronic device exploitation, mobile device security, CMINT, HUMINT, OSINT, red team/blue team, physical signature reduction, Salesforce, Microsoft CRM, Microsoft Office, encryption software

Active Top Security Clearance

COMMUNITY INVOLVEMENT**Director | Operation Patriot Support****2017 – Present**