

Pleasanton Unified School District

2022/23 Unaudited Actuals

Board of Trustees Meeting

September 14, 2023

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Presentation Summary



- Key Findings
- Review 2022/23 Unaudited Actuals Revenue
- Review 2022/23 Unaudited Actuals Expenditures
- 2022/23 Variance Reports
- Comparison between 2021/22 and 2022/23
- All Funds Report
- Components of the Ending Fund Balance
- Next Steps
- Appendix

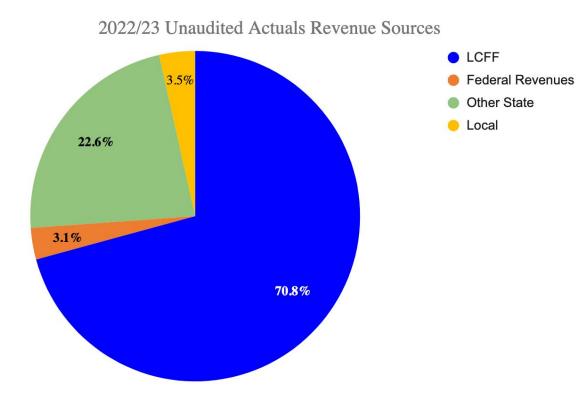
Key Finding



- State made new investments into LCFF and provided Restricted grants in 2022/23
- Total Restricted Program Ending Fund Balance: \$20.9M
- Received \$13M in one-time restricted funds in 2022/23
- Total reserves is at \$12.17M or 5.62% of total expenditures
- In 2022/23, PUSD had Unrestricted **deficit** of \$2.34M
- Increased costs in Salaries, Benefits, and Services and Operations
- Contribution from unrestricted to restricted programs has increased
- Enrollment decline will impact the budget more in the next few years as a result of the 3 year average formula used to calculate our funded ADA

2022/23 Unaudited Actuals Revenues





Total Revenues: \$223,166,723

- LCFF revenues grew by 11.24%
- 6.56% COLA for 2021/22 + 6.07% increase to base
- LCFF revenue based on 3 year average ADA (hold harmless)
- Enrollments has declined 1,100 students since 2019/20 (CBED)
- Includes \$13M of one-time funding

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2022/23 Unaudited Actuals Expenditures

SalariesBenefits

Books and Supplies

Capital Outlay

Other

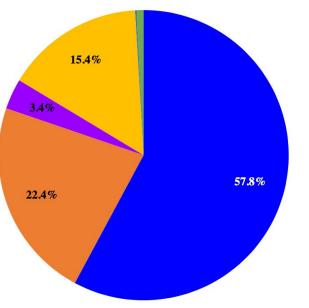
Services, Operating Expenses



Total Expenditures: \$216,716,200

- Salaries and Benefits represents 80.2% of total expenditures
- Includes increased compensation and benefits for 2022/23
- Includes staff right sizing from 2021/22
- Includes increased restricted expenditures from pandemic related funding
- \$8.9M increase in Services and Operating costs
- Increased contribution towards special education and routine maintenance

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2022/23 Unaudited Actuals Expenditures



PLEASANTON UNIFIED SCHOOL DISTRICT

Variance Report - 2022/2023

| Unrestricted & Restricted General Fund | Original Budget | 45-Day Budget | First Interim | Second Interim | Estimated Actuals | Unaudited Actuals | Increase / (Decrease) | Percentage |
|----------------------------------------|-----------------|---------------|---------------|----------------|----------------------|----------------------|--------------------------|------------|
| BEGINNING FUND BALANCE | \$27,885,747 | \$27,885,747 | \$27,885,747 | \$27,885,747 | \$27,885,747 | \$27,885,747 | \$ - | 0.00% |
| REVENUE | 27 23 | | | | | 2 | | |
| LCFF Sources/Property Taxes | 153,037,845 | 0 | 157,888,876 | 157,692,158 | 157,894,764 | 157,919,426 | 24,662 | 0.02% |
| Federal Revenues | 6,055,715 | 0 | 6,913,373 | 7,007,054 | 7,007,059 | 6,915,514 | (91,545) | -1.31% |
| Other State Revenue (1) | 33,558,759 | 0 | 51,592,609 | 52,414,211 | 44,927,404 | 50,471,143 | 5,543,739 | 12.34% |
| Other Local Revenue (2) | 2,912,054 | 0 | 4,128,232 | 4,747,668 | 5,427,669 | 7,860,640 | 2,432,971 | 44.83% |
| TOTAL REVENUE | \$195,564,373 | \$0 | \$220,523,090 | \$221,861,091 | \$215,256,896 | \$223,166,724 | 7,909,828 | 3.67% |
| EXPENDITURES | | | | | | | | |
| Certificated Salaries (3) | 94,738,878 | 0 | 95,921,971 | 96,144,289 | 96,648,855 | 97,919,252 | 1,270,397 | 1.31% |
| Classified Salaries (3) | 26,884,840 | 0 | 26,096,469 | 25,734,933 | 26,592,953 | 27,438,851 | 845,898 | 3.18% |
| Employee Benefits (3) | 50,505,269 | 0 | 50,534,194 | 50,451,539 | 48,833,087 | 48,518,167 | (314,920) | -0.64% |
| Books and Supplies (4) | 6,999,762 | 0 | 10,676,635 | 10,650,030 | 9,656,551 | 7,339,775 | (2,316,776) | -23.99% |
| Services, Operating Expenses (4) | 21,871,863 | 0 | 28,919,345 | 32,477,083 | 34,803,791 | 33,470,169 | (1,333,622) | -3.83% |
| Capital Outlay | 795,500 | 0 | 946,524 | 752,461 | 681,766 | 356,491 | (325,275) | -47.71% |
| Other Outgo | 1,567,527 | 0 | 1,567,527 | 1,567,527 | 1,635,841 | 1,918,398 | 282,557 | 17.27% |
| Direct Support/Indirect Costs | -150,504 | 0 | -150,504 | -262,873 | -262,873 | -244,902 | 17,971 | -6.84% |
| TOTAL EXPENDITURES | 203,213,135 | 0 | 214,512,161 | 217,514,989 | 218,589,971 | 216,716,201 | (1,873,770) | -0.86% |
| OTHER FINANCING SOURCES | | | | | | | | |
| Transfers In | 531,000 | - | 540,278 | 729,218 | 736,158 | 737,979 | 1,821 | 0.25% |
| Contributions | 147). 147) | 2 | - | 2 | 2 | ¥1 | - | |
| Transfers Out and Other Uses | 1.5 | - | | - | - | 5 | 5 | |
| INCOME minus EXPENSES & TRANSFERS | (7,117,762) | - | 6,551,207 | 5,075,320 | (2,596,917) | 7,188,502 | 9,785,419 | 376.81% |
| ENDING FUND BALANCE | \$20,767,985 | \$27,885,747 | \$34,436,954 | \$32,961,067 | \$25,288,830 | \$35,074,249 | 9,785,419 | 38.69% |

1 State revenues are up due to an increase in Lottery and less of a reduction to restricted grant programs

2 Recognize revenue when received

3 Final Staffing adjustments, stipends, and sub costs

4 Less supply and operating expenses resulting in carryover to the resticted program budget

| Unres | tricted General Fund - 2022/23 | Original Budget | 45-Day Budget | First Interim | Second Interim | Estimated Actuals | Unaudited Actuals | Increase / (Decrease) | Percentage |
|-----------|-------------------------------------------------|-----------------|---------------|-----------------|----------------|----------------------|----------------------|--------------------------|------------|
| BEGINNI | NG FUND BALANCE | 16,419,511 | 16,419,511 | 16,419,511 | 16,419,511 | 16,419,511 | 16,419,511 | | 0.00% |
| | | | | | | | | | |
| REVENUE | | 152.005.804 | | 156 856 025 | 156 660 207 | 156 700 457 | 156 702 524 | 2.067 | 0.00% |
| | LCFF Sources/Property Taxes Federal Revenues | 152,005,894 | | 156,856,925 | 156,660,207 | 156,790,457 | 156,792,524 | 2,067 | 0.00% |
| | Other State Revenue | 6,339,237 | | 7,368,995 | 7,619,247 | 7,619,247 | 8,249,580 | 630,333 | 8.27% |
| | Other Local Revenue | 1,418,985 | 1 | 1,507,068 | 1,625,369 | 1,833,423 | 2,264,901 | 431,478 | 23.53% |
| TOTAL RE | | 159,764,116 | - | 165,732,988 | 165,904,823 | 166,243,127 | 167,307,006 | 1,063,879 | 0.64% |
| EXPENDI | TURES | | | | | AU | | | |
| | Certificated Salaries | 75,733,477 | a | 76,556,731 | 77,391,294 | 77,956,369 | 78,477,394 | 521,025 | 0.67% |
| | Classified Salaries | 15,574,058 | | 14,886,207 | 14,723,662 | 15,223,528 | 15,407,103 | 183,575 | 1.21% |
| | Employee Benefits | 28,920,184 | | 28,948,891 | 29,196,234 | 28,104,255 | 27,830,553 | (273,702) | -0.97% |
| | Books and Supplies | 4,647,636 | | 5,716,697 | 4,891,678 | 3,668,700 | 3,144,314 | (524,386) | -14.29% |
| | Services, Operating Expenses | 12,220,487 | | 13,970,814 | 14,280,501 | 15,569,228 | 15,408,514 | (160,714) | -1.03% |
| | Capital Outlay | 195,500 | | 341,300 | 338,223 | 367,233 | 90,151 | (277,082) | -75.45% |
| | Other Outgo | 1,367,527 | | 1,367,527 | 1,367,527 | 1,367,527 | 1,424,163 | 56,636 | 4.14% |
| | Transfers of Indirect Costs | (2,152,972) | | (2,103,974) | (2,294,652) | (2,301,683) | (2,234,364) | 67,319 | -2.92% |
| TOTAL EX | PENDITURES | 136,505,897 | - | 139,684,193 | 139,894,467 | 139,955,157 | 139,547,827 | (407,330) | -0.29% |
| OTHER F | NANCING SOURCES | | | | | | | | |
| | Transfers In/Out | 531.000 | | 540,278 | 729,218 | 736,158 | 737,979 | 1.821 | 0.25% |
| | Other Sources/Uses | | - | 20 ⁵ | 20 1 | 21 | 20 | - | |
| | Contributions | (31,190,606) | | (31,376,626) | (30,989,335) | (31,486,785) | (30,836,092) | 650,693 | -2.07% |
| | Categorical Programs | | | | | at at at | | - | |
| | Special Education | (25,505,692) | | (25,694,982) | (25,304,691) | (25,520,141) | (24,704,452) | 815,689 | -3.20% |
| | Restricted Routine Repair | (5,684,644) | | (5,684,644) | (5,684,644) | (5,984,644) | (6,131,640) | (146,996) | 2.46% |
| | Transfers Out and Other Uses | - | | det ni en | | da is side | | - | |
| TOTAL - C | THER FINANCING | (30,659,606) | - | (30,836,348) | (30,260,117) | (30,750,627) | (30,098,113) | 652,514 | -2.12% |
| INCOME | minus EXPENSES & TRANSFERS | (7,401,387) | - | (4,787,553) | (4,249,761) | (4,462,657) | (2,338,934) | 2,123,723 | |
| ENDING | FUND BALANCE | 9,018,124 | 16,419,511 | 11,631,958 | 12,169,750 | 11,956,854 | 14,080,577 | 2,123,723 | 17.76% |



Variance Reports

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| Restricted General Fund - 2022/23 | Original Budget | 45-Day Budget | First Interim | Second Interim | Estimated Actuals | Unaudited Actuals | Increase / (Decrease) | Percentage |
|-----------------------------------|-----------------|---------------|---------------|----------------|----------------------|----------------------|--------------------------|------------|
| BEGINNING FUND BALANCE | \$11,466,236 | \$11,466,236 | \$11,466,236 | \$11,466,236 | \$11,466,236 | \$11,466,236 | | 0.00% |
| REVENUE | 5N 5 | N NA | | | | | | |
| LCFF Sources/Property Taxes | 1,031,951 | | 1,031,951 | 1,031,951 | 1,104,307 | 1,126,902 | 22,595 | 2.05% |
| Federal Revenues | 6,055,715 | | 6,913,373 | 7,007,054 | 7,007,059 | 6,915,514 | (91,545) | -1.31% |
| Other State Revenue | 27,219,522 | | 44,223,614 | 44,794,964 | 37,308,157 | 42,221,563 | 4,913,406 | 13.17% |
| Other Local Revenue | 1,493,069 | | 2,621,164 | 3,122,299 | 3,594,246 | 5,595,739 | 2,001,493 | 55.69% |
| TOTAL REVENUE | 35,800,257 | | 54,790,102 | 55,956,268 | 49,013,769 | 55,859,718 | 6,845,949 | 13.97% |
| EXPENDITURES | | | | 5 | | | | |
| Certificated Salaries | 19,005,401 | 8 | 19,365,240 | 18,752,995 | 18,692,486 | 19,441,858 | 749,372 | 4.01% |
| Classified Salaries | 11,310,782 | | 11,210,262 | 11,011,271 | 11,369,425 | 12,031,748 | 662,323 | 5.83% |
| Employee Benefits | 21,585,085 | | 21,585,303 | 21,255,305 | 20,728,832 | 20,687,614 | (41,218) | -0.20% |
| Books and Supplies | 2,352,126 | | 4,959,938 | 5,758,352 | 5,987,851 | 4,195,461 | (1,792,390) | -29.93% |
| Services, Operating Expenses | 9,651,376 | | 14,948,531 | 18,196,582 | 19,234,563 | 18,061,655 | (1,172,908) | -6.10% |
| Capital Outlay | 600,000 | | 605,224 | 414,238 | 314,533 | 266,341 | (48,192) | -15.32% |
| Other Outgo | 200,000 | | 200,000 | 200,000 | 268,314 | 494,236 | 225,922 | 84.20% |
| Direct Support/Indirect Costs | 2,002,468 | | 1,953,470 | 2,031,779 | 2,038,810 | 1,989,462 | (49,348) | -2.42% |
| TOTAL EXPENDITURES | 66,707,238 | | 74,827,968 | 77,620,522 | 78,634,814 | 77,168,374 | (1,466,440) | -1.86% |
| OTHER FINANCING SOURCES | | | | | | | | |
| Transfers In | - | | - | | | | - | 4 |
| Contributions | 31,190,606 | | 31,376,626 | 30,989,335 | 31,486,785 | 30,836,092 | (650,693) | -2.07% |
| Categorical Programs* | 14 | 12 | | | | | 2 | |
| Special Education | 25,505,692 | | 25,694,982 | 25,304,691 | 25,502,141 | 24,704,452 | (797,689) | -3.13% |
| Restricted Routine Repair | 5,684,644 | | 5,684,644 | 5,684,644 | 5,984,644 | 6,131,640 | 146,996 | 2.46% |
| Transfers Out and Other Uses | - | | | | | | - | |
| INCOME minus EXPENSES & TRANSFERS | 283,625 | | 11,338,760 | 9,325,081 | 1,865,740 | 9,527,435 | 7,661,695 | |
| ENDING FUND BALANCE | 11,749,861 | 11,466,236 | 22,804,996 | 20,791,317 | 13,331,976 | 20,993,672 | 7,661,695 | 57.47% |







Long list of State Restricted and Categorical Programs

5.62% of GF expenditures, about one month of operating expenses

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Components of the Ending Fund Balance

| Restricted Balances | | \$20,934,072 |
|------------------------------------------------------------|-------------|--------------|
| Expanded Learning Opportunities Program | \$1,331,042 | |
| Other Restricted Federal | \$3,063 | |
| Educator Effectivness | \$1,595,602 | |
| Lottery Instructional Material | \$108,281 | |
| Special Education | \$303,431 | |
| Mental Health Related Services | \$414,311 | |
| Special Education Early Intervention Preschool Grant | \$35,649 | |
| Art, Music, and Instr. Materials Discretionary Block Grant | \$7,534,034 | |
| Child Nutrition: Kitchen Infrastructure Upgrade Funds | \$12,500 | |
| Child Nutrition: Food Service Staff Training Funds | \$36,240 | |
| A-G Access Success Mitigation Grant | \$315,625 | |
| A-G Learning Loss Mitigation Grant | \$61,761 | |
| ELO Grant (Paraprofessional) | \$367,269 | |
| Learning Recovery Emergency Block Grant | \$4,244,383 | |
| Other Restricted State | \$125,114 | |
| Routine Maintenance Account: | \$2,028,100 | |
| Other Restricted Local | \$2,417,668 | |
| Unrestricted Assigned Fund Balances | | \$371,000 |
| Program Carryover | \$371,000 | |
| Reserves | | \$12,170,122 |
| Economic Uncertainty | \$6,501,826 | |
| AR 3100 | \$2,386,491 | |
| Unassigned/Unappropriated | \$3,281,805 | |
| Non-Spendable Cash | 0-018- | \$1,599,055 |
| Total Ending Fund Balance | | \$35,074,250 |

Comparison between 21/22 and 22/23



| Key Indicators | 2021/22 | 2022/23 | % Change |
|--------------------------------------|---------------|---------------|----------|
| Ending Fund Balance | \$27,885,747 | \$35,074,250 | 25.78% |
| Total Reserves | \$13,808,821 | \$12,170,122 | -11.87% |
| Reserves as % of Total Expenditures | 6.94% | 5.62% | -19.07% |
| Total Revenues | \$196,107,328 | \$223,166,724 | 13.80% |
| Revenues from LCFF | \$141,965,796 | \$157,919,426 | 11.24% |
| Other State Revenues | \$41,235,346 | \$50,471,143 | 22.40% |
| Federal Revenues | \$6,319,708 | \$6,915,514 | 9.43% |
| Total Expenditures | \$199,001,286 | \$216,716,201 | 8.90% |
| Total Salaries and Benefits | \$164,938,846 | \$173,876,270 | 5.42% |
| Unrestricted Salaries and Benefits | \$113,242,982 | \$121,715,050 | 7.48% |
| Unrestricted Books and Supplies | \$3,641,832 | \$3,144,314 | -13.66% |
| Unrestricted Services and Operations | \$13,821,222 | \$15,408,514 | 11.48% |
| Restricted Salaries and Benefits | \$51,695,864 | \$52,161,220 | 0.90% |
| Restricted Books and Supplies | \$3,641,832 | \$4,195,461 | 15.20% |
| Restricted Services and Operations | \$13,821,222 | \$18,061,655 | 30.68% |
| Contribution to Special Education | \$22,381,075 | \$24,704,452 | 10.38% |

| Fund | Description | 2021-22 | 2022-23 |
|------|----------------------------------------|---------------|---------------|
| 01 | General Fund (Operating Budget) | \$27,885,747 | \$35,074,249 |
| 11 | Adult Education | \$99,489 | \$194,921 |
| 12 | Child Development | NA | 221,276 |
| 13 | Cafeteria (Child Nutritional Services) | \$2,920,620 | \$5,658,614 |
| 14 | Deferred Maintenance | \$114,378 | \$116,199 |
| 17 | Non-capital | \$579,363 | \$0 |
| 17 | Non-capital (PSEE) | \$80,686 | \$0 |
| 21 | Facility Bond Program (Measure I1) | \$104,672,463 | \$156,623,442 |
| 25 | Capital Facilities (Developer Fees) | \$1,648,921 | \$2,173,175 |
| 40 | Capital | \$4,304,553 | \$7,011,553 |
| 40 | Capital Sycamore | \$7,205,646 | \$7,249,810 |
| 63 | Enterprise (Kids Club, Steam, Horizon) | \$177,464 | \$2,958,887 |
| 71 | Retiree Benefit | \$6,079,347 | \$6,467,474 |



Ending Balance

All Funds

Key:

Blue: funds where revenues come from grants, tuition, reimbursements or sales

Red: facility and maintenance related funds

Next Steps



- Independent financial audit of 2022/23 Unaudited Actuals
- Update 2023/24 Budget based on the Unaudited Actual
- First Interim Report December 2023 Board Meeting
- Monitor enrollment and ADA for 2023/24 and beyond
- Continue work on planning and budgeting to ensure educational needs are met with fiscal stability

Appendix: Budget Calendar



- September 2023: Unaudited Actuals FY 22/23
- December 2023: First Interim Report, as of 10/31/23
- January 2024: Audited Financial Statements for FY 22/23
- January 2024: Governor's Budget Proposal for FY 24/25
- March 2024: Second Interim Report, as of 1/31/24
- March-April 2024: Staff Review and prepare for Budget Development
- May 2024: Governor's May Revise Budget Proposal
- June 2024: Estimated Actuals FY 23/24 & Budget Adoption for FY 24/25