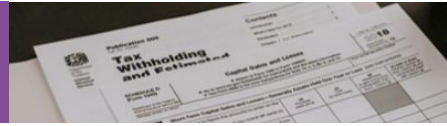


# Business, Marketing, and Finance Career Cluster

The Business, Marketing, and Finance Career Cluster focuses on careers in planning, organizing, directing, and evaluating business functions essential to efficient and productive business operations.

## Accounting and Financial Services Statewide Program of Study



The Accounting and Financial Services program of study teaches CTE learners how to examine, analyze, and interpret financial records. Through this program of study, students will learn the skills necessary to perform financial services, prepare financial statements, interpret accounting records, give advice, or audit and evaluate statements prepared by others. This program of study will also introduce students to mathematical modeling tools.

### Keene High School Accounting and Financial Services Courses

#### Level 1

- Business Information Management 1

#### Level 2

- Financial Mathematics



### Work-Based Learning and Expanded Learning Opportunities

Exploration Activities	Work-Based Learning Activities
<ul style="list-style-type: none"> <li>• Participate in Business Professionals of America, Future Business Leaders of America, or DECA</li> </ul>	<ul style="list-style-type: none"> <li>• Intern with a local accounting firm</li> <li>• Earn Microsoft Office certifications</li> </ul>

### Postsecondary Opportunities

#### Associates Degrees

- Real Estate
- Financial, General
- Financial Planning and Services
- Certified Income Specialist

#### Bachelor's Degrees

- Accounting
- Financial, General
- Financial Planning and Services
- Certified Income Specialist

#### Master's, Doctoral, and Professional Degrees

- Financial Accounting
- Business Administration
- Financial Planning

### Industry-Based Certifications

- Accounting - Basic
- Accounting Foundations
- Intuit QuickBooks Certified User
- MB-920: Microsoft Dynamics 365 Fundamentals Finance and Operations Apps
- Microsoft Office Specialist: Microsoft Office Access and Access 2019 Microsoft Office Specialist: Microsoft Excel Expert (Excel and Excel 2019)
- Volunteer Income Tax Assistance/Tax Counseling Certification: Advanced
- Volunteer Income Tax Assistance/Tax Counseling Certification: Basic
- Volunteer Income Tax Assistance/Tax Counseling Certification: Volunteer for Elderly

### Aligned Occupations

Occupations	Median Wage	Annual Openings	% Growth
Accountants and Auditors	\$71,469	14,436	22%
Loan Officers	\$68,598	2,419	19%
Personal Financial Advisors	\$86,965	1,861	52%
Administrative service Managers	\$96,138	2,277	21%
Insurance Underwriters	\$66,206	594	14%

