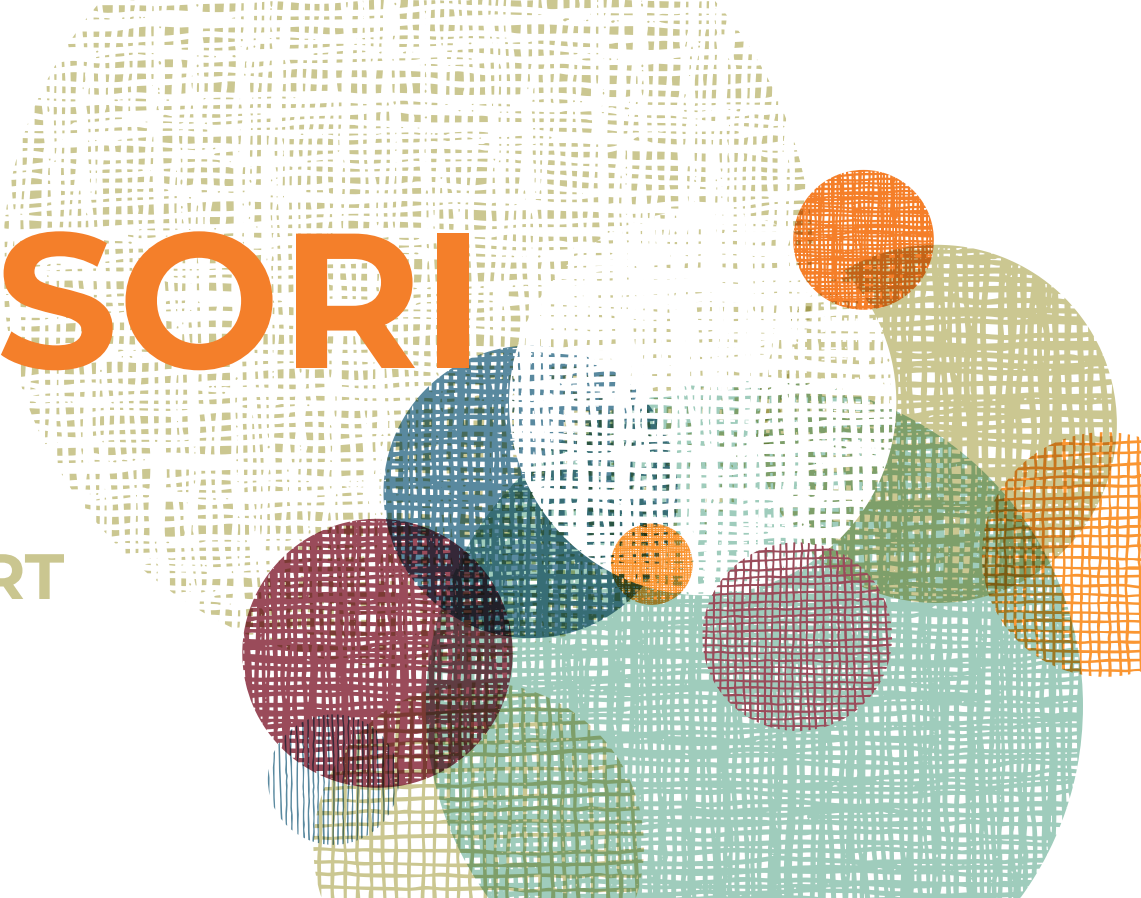




MARIN MONTESSORI SCHOOL

2022-2023 ANNUAL REPORT

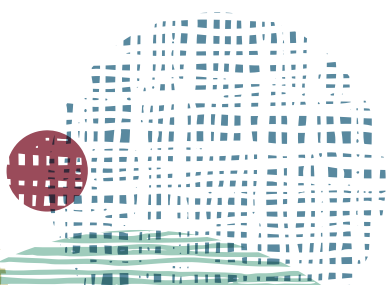




GUIDE TO GIVING & ENGAGEMENT

Since its founding six decades ago, by a close-knit group of parents and educators, Marin Montessori School has been built in partnership with our parent community. Through this incredible collaboration, MMS has blossomed from a modest single classroom into the esteemed AMI Montessori School we are today.

In the current landscape, brimming with new challenges and possibilities, we wholeheartedly welcome your ideas, questions, and support as we venture into the next sixty years.



For more information on the volunteer opportunities available, please go to marinmontessori.org/parents/parents-association or contact Shree Starkman, Director of Development and Community Engagement, at ss Starkman@marinmontessori.org.

VOLUNTEER LEADERSHIP

At Marin Montessori School, our community is at the heart of everything we do. We believe in the power of collaboration and shared efforts to create an enriching and nurturing environment for our students. That's why we're inviting you to become an essential part of our mission by volunteering with us. Whether you have a few hours to spare or are looking for more extensive involvement, there's a place for you in our volunteer community. Here are just some of the ways you can get involved:

BOARD OF TRUSTEES

The Board of Trustees' objective is to safeguard and advance the mission of Marin Montessori School. The Board consists of current and alumni parents, alumni, grandparents, and key community representatives, all of whom share a deep commitment to MMS.

PARENTS' ASSOCIATION

The Parents' Association (PA) is run by a dedicated group of current parents who coordinate volunteer work and special events that promote a vibrant MMS community.

ADMISSIONS AMBASSADORS

Admissions Ambassadors support MMS by volunteering at admissions events and tours. Ambassadors support prospective families by making themselves available for questions as families navigate the admissions process. Ambassadors also participate in our “Stewards” program, welcoming new MMS families into our community.

ANNUAL FUND CLASS CAPTAINS

During the Annual Fund, Class Captains are available for questions and conversations regarding the impact of giving and encourage 100 percent participation from their class.

ROOM PARENTS/JUNIOR HIGH PARENT AMBASSADORS

Room Parents and Junior High Parent Ambassadors play a key role in supporting their child's teacher/ the Junior High Director in event planning, communications, and a range of other activities for their class.

THE CALENDAR OF GIVING

FALL

THE ANNUAL FUND CAMPAIGN

The Annual Fund is a donation-based campaign to support the school's yearly operating budget. These tax-deductible contributions play a pivotal role in sustaining all facets of the school's operations. This includes providing an exceptional standard of AMI Montessori education across all classrooms, cultivating inspiring indoor and outdoor learning environments, and underwriting our tuition assistance program.

Just like other independent schools, tuition covers a substantial portion of our operational expenses, but not all of them. While MMS could raise tuition, our strategic approach of budgeting for a fundraising gap aids in maintaining an affordable tuition structure to welcome a more diverse range of students and families.

Every contribution to the Annual Fund supports MMS' operating budget to bridge the tuition gap per student. Donors have the opportunity to allow the school to apply the funds to the area of greatest need or direct their gift to an area that most aligns with their interests and values.

- Extend Access & Affordability
- Enrich Academic Programs
- Beautify & Expand Campuses & Classrooms
- Retain & Elevate World Class Faculty

We wholeheartedly urge each community member to consider giving as generously as possible. Your contributions are instrumental in fortifying the enduring financial well-being of our beloved school.

ANNUAL FUND GIVING LEVELS

\$50,000 and above	Century Circle
\$25,000 - \$49,999	Visionaries
\$15,000 - \$24,999	Innovators
\$10,000 - \$14,999	Explorers
\$5,000 - \$9,999	Scholars
\$2,500 - \$4,999	Builders
\$1,000 - \$2,499	Mentors
up to \$999	Friends

ALL YEAR

CAPITAL GIVING

Gifts that support costly improvements to the school's programs and campus can be discussed at any time throughout the year. We welcome parent engagement and vision for developing mission-aligned projects that support our short and long-term strategic plan as outlined by the campus planning committee.

ENDOWMENT GIVING

Gifts to the endowment strengthen our long-term financial health and sustainability. The principal of an endowment gift is invested, and the income generated becomes a source of revenue for general or targeted support. These funds enable MMS to ensure mission continuity throughout economic fluctuations and take advantage of timely opportunities to expand, strengthen, and innovate.

PLANNED GIVING

Planned gifts are a way to meet your philanthropic and financial goals while leaving a legacy that supports a Marin Montessori education for future children. Planned giving can be as simple as including a bequest to MMS in your will or a gift that can secure income for life through a remainder trust.

MATCHING GIFTS

Don't miss the opportunity to double your gift! Many employers offer to match employee gifts to charitable organizations up to 200 percent. Please check with your company to see if it offers matching gifts, or let us know if we can assist you with this process. Remember that gifts from spouses and retirees may also be eligible.

SPRING

Since MMS' inception 60 years ago, parents, faculty, and staff have been contributing their creative energies to curate an evening of fun and community building to fund important initiatives for our school.

In 2019-2020 we reimagined our annual event and launched a distinguished speaker series titled "The Gather for Good." This event serves as an opportunity for our community to unite in celebrating our shared values, strengths, and passions as we delve into the topics that matter most.

Since The Gather launched, we have been privileged to host former Vice President, Al Gore; leading "Edible Education" advocate, Alice Waters; acclaimed actor, Joel de la Fuente, who brought American history to life for us on Angel Island; and founder of Pixar, Dr. Ed Catmull, in conversation with our own poised and thoughtful MMS students on the power of creativity.



We look forward to announcing this year's theme soon and welcome your ideas and support as we prepare for another incredible evening. Volunteer opportunities range from event planning to community partnerships, and night-of support.



For more information, contact:
Carolyn Woolf,
Assistant Head of School
cwoolf@marinmontessori.org
or
Shree Starkman,
Director of Development &
Community Engagement
starkman@marinmontessori.org

ANNUAL REPORT



ANNUAL FUND DONORS 2022-2023 (AS OF JUNE 28, 2023)

CENTURY CIRCLE (\$50,000+)

Lisa and Colin le Duc
Theresa and Tom Preston-Werner

VISIONARIES (\$25,000-\$49,999)

Dorlon and Dylan Simonds

INNOVATORS (\$15,000-\$24,999)

Susan and Doug Aley
Janet Barnes and Thomas Weisel
Pia DeLeon and William Chuang

EXPLORERS (\$10,000-\$14,999)

Lynwen and Patrick Brennan
Jackie and Michael Crown
Erin and Patrick Flynn
Jillian and Matt Hochstetler
Kathryn and Reid Menge
Allyson Peracca and Michael Strohl
Courtney and Greg Smith
Amy Soper
Anonymous (2)

SCHOLARS (\$5,000-\$9,999)

Jenny Arden and Erik Peña
Christy and Darel Baer
Katie Benson and Adam Haley
Corinne and Justin Boggs
Erin and Andy Brewster
Alexandra Buldrini and David Havlek
Talia and Nick Carter
Kathy Chan
Verity Chegar and Andrew Mastropietro
Charmaine Chow and Saul Peña
Renee and David Cullinan
Desiree and Justin Dorfman
Michelle and Thomas Durgy
Teresa Federer and Peter Levinson
Kate Greer and Peter Fenton
Lily and John Harrington
Ashley Harris and Jon Fougner
Nicole Hollis and Lewis Heathcote
Natasha and Marco Innocenti
Juliet Lea Hillman Simonds Foundation
Darrin Lim and Jim Wayand
Kathleen and David Martens
Monica Mehra and Clay Armistead
Alice Nguyen and Alistair Roberts
Haley and Eric Nusbaum
Francesca and Brian Pokorny
Frannie Pope-Hohman
and Robert Hohman
Elizabeth and Patrick Quigney
Heidi Robinson and Tyler Rosengren
Kelsey and Matthew Robinson
Brooke and David Rusenko
Jeannette and Reid Schar
Kathy and Neal Schear
Maggie and Daniel Schear
Natalie and Thomas Schnuck
Gita and Nick Stiritz
Mika Street and Daniel Gluck
Janice Toebben
April Underwood and Matt Herrero
Annie Wright and Brian Galdorisi
Anonymous (1)

BUILDERS (\$2,500-\$4,999)

Robyn and Robb Baer
Ali and Bobby Bassman
Maryanne and Patrick Caughey
Nancy and Steve Crown
Madison and Andre DeRussy
Nancy and Randy Hecht
Ira and Leonore S. Gershwin
Philanthropic Fund
Kate and Erik Larson
Kelly and Martin Lauber
Kristine and Jeff Pinner
Gaargi Ramakrishnan and Rishi Desai

Chloe Ryan and David Posner
& The Posner Foundation
Aditi and Jay Sivachelvan
Julia and Andrew Toebben
Julie and Tim Van Voris
Anonymous (2)

MENTORS (\$1,000-\$2,499)

Stella Beale
Lori and Paul Bergeron
Arlene and Edward Carney
Kate and Philippe Cayanni
Sarah Charlton and Andrew Braithwaite
Jenaca and Shane Cox
Micky and Chris Doner
Kecia and Ryan Donnelly
Elizabeth Eliades
George Eliades
Elizabeth and Samuel Epstein
Marla and Dan Esdorn
Felicia and Robert Ferguson
Lucy Gibson and Anthony Woolf
Ingrid Guivar and Kendrick Shunk
Michelle Hobson
Steve Hobson
Sascha and John Michael Humphrey
Ana Lacaze Jordan and Ben Jordan
Dr. and Mrs. Andrew Kayser
Sarah Labieniec and Ryan Meis
Chelsea Lindman and Ryan Newman
Whitney and Neil Littman
Eva Madrid and Terry Lynch
Kristin and Rob Maguire
Amanda Mason
Patricia Morales and Andrew Miller
Sarah and Scott Niehaus
Sydney and Chase Overlie
Jim Roth
Carla Rummo and Paul Williams
Melissa and Josh Schiller
Miloni Shah and Gautam Malhotra
Lindsay and Ryan Shane
Rekha Skantharaja and Michael Schipper
Stacey Sprenkel and Ryan Hassanein
Tilda Thompson
Aarti and Deap Ubhi
Kaitlin and Danny Van Acker

FRIENDS (UP TO \$999)

Tara Acree
Ashley Anderson
Meenal Balar and Arjun Lall
Malak and Mike Barash
Whitney and Peter Bardwick
Charlie Barracrough-Byron
and Jack Byron
Kendra Bolt and Karl Reichstetter
Amy Brees
Victoria and Jason Bridge
Emily Brockman
Ali Canter
Shree and Damien Carney
Jeannot Cayanni
Bora Chae and John Kim
Jeannie Chan
Cheryl and Lee Chretien
Chelsea and Daniel Church
Alyssa and Chris Conklin-Moore
Chelsea Coxon
Daphne Crocker-White
Victoria and Sean Daily
Kathryn and Jason Day
Kristina DePizzol
Travis Deuel
Maria Diaz
Denise Dodge
Amy and Derek Dowsett
Terry Dubow
Roshini Fernando
Carol Finnegan-Pisetsky
Lori Friedman and Bill Sneed
Matt Godfrey
NJ Han and Dedalus Hyde

Desiree and Nathan Harbacek
Marta Harrington
Angela and Aaron Hecht
Marje and Tony Helfet
Gary Holsten
MaryStarr Hope and Matthew Gaughan
Vivian and Jack Humphrey
Talia and Jeffrey Ida
Ashley Johnson and Marshall Butler
Leslie and Andrew Kastner
Steven Kelly
Kathryn Kennedy
Michele and Matthew King
Liesbeth Koning
Leila Bijan Kuehr and Steffen Kuehr
Melissa and Omar Lari
Susan Larson
Jules Layman
Kevin Lechner
Susan Lloyd
Rose and Brent Martin
Aurore Martinez and Mikael Audry
Colleen McAree and Brendan Egan
Minnie McBride and Mike Monti
Kelly and Michael Mekonenn
Anna Mitchell
Sara and Jamal Modir
Amy and Tim Moffet
Emily Morell and Edmund Burke
Marlyn and Glenn Morimoto
Lauren and John Mullenholz
Jennifer Murphy
Heidi Newell and James Vaughan
Sarah and Scott Niehaus
Neve Nolan and Gabe Paulson
Shellie Occhipinti
Siri and Satyam Panday
Gloria Pastor
Meredith Pavia and David Bercovich
Dilrukshi Perera
and Lahiru Malinda Weeraratne
Tasmin Pessio
Alicia and Tom Pflueger
Cathy and Michael Preston
Maryam Rabbanifard and Fabien Vives
Maria and Jeffrey Ralph
Deepa Ramchandran and Kunal Kaul
Elizabeth Reynolds
Greer Rivera
Crystal Rolon
Samuel Ruff
Diego Salinas
Sommer Schafer-AuYeung
and Felix AuYeung
Diana Schaffner and Timothy Jolis
Kate and Alexander Schmitz
Laura Seligsohn and Rich Williams
Elaine Shahbaz and Lee Druxman
Ketut and Sam Shapiro
Lisa and John Shearman
Marwa Shoeb and Peter Sottile
Adeline Shrout Fray
Jessica and Michael Siegel
Marit Sivertsen
Madeleine Smyth
Haowei Song and Lisheng Wang
Robin Stallard
James Stone
Kate Stout
Kaitlin and Matt Stratton
LJ Strunsky and James Steinle
Marrianne and Ramin Taleghani
Jean-Claude Tarbe
Deirdre and Chris Thomas
Thea Thompson
Maysie Tift and Nyles Lannon
Rocio Vasquez
Ina Von Wunsch and Dotto Ngongoseke
Minnie and Victor Wales
Angela Webster
Jamie Whittington and Peter Pastriech
Amy Wilhem and Jeff Gossett
Jenevie Willes and Alexander Shoykhet

Whitney and Tom Williams
Sarah and Jason Wilson
Kathy Winkler
Carolyn and Trevor Woolf
Colin Xu
Nicole Yoon and Le Nguyen
Tiseme Zegeye and Anahad O'Connor
Anonymous (11)

MATCHING GIFTS/
SUPPORTING ORGANIZATION

Airbnb
AmazonSmile
Autodesk Foundation
BlackRock
The Boston Consulting Group
Box Tops for Education/General Mills
Chubb Charitable Foundation
Constellation Brands
Docusign
Dodge and Cox
Dylan Todd Simonds Foundation
Electronic Arts
Good Earth
Google
Hyman and Bessie Passman Family
Charitable Foundation
LinkedIn
Loomis Sayles and Co.
Microsoft
Morgan Stanley Gift Fund
Nugget Markets
Ohana Foundation
Premier Nutrition
Salesforce Foundation
Versik Analytics
The Walt Disney Company Foundation

GIFTS MADE IN HONOR/MEMORY OF

Andreis, Gian-Paul, Noah
and Roman Bergeron
(Lori and Paul Bergeron)
Buckley Crown
(Nancy and Steve Crown)
Michael Meis
(Sarah Labieniec and Ryan Meis)
Nancy Lurmann
(Kaitlin and Danny Van Acker)
Hanns Joerg Dirk
their childhood memories as best
of friends (Ina Von Wunsch and
Dotto Ngongoseke)

MATH WORKSHOP

Anonymous (1)

MMS CARES

Meenal Balar and Arjun Lall
Michelle and Thomas Durgy
Sascha and John Humphrey
Taylor and Sean Kramer
Sarah Labieniec and Ryan Meis
Jenna and Thomas Moore
Marlyn and Glenn Morimoto
Jennifer Murphy
Haley and Eric Nusbaum
Francesca and Brian Pokorny
Theresa and Tom Preston-Werner
Maria and Jeffrey Ralph
Dorlon and Dylan Simonds
Anonymous (5)



THANK YOU TO OUR
EXTRAORDINARY CO-CHAIRS

Kelly Lauber
Amy Soper

THANK YOU TO OUR
VERY GENEROUS SPONSORS

JUNIOR HIGH KITCHEN SPONSORS

Renee and David Cullinan

INTEGRATED ARTS SPONSOR

Lisa and Colin le Duc

PRESENTING SPONSOR

Francesca and Brian Pokorny
Anonymous (1)

GATHER GIVING CIRCLE

Amy Soper

GATHER SOCIETY

Christy and Darel Baer
Jackie and Michael Crown
Pia DeLeon and William Chuang
Erin and Patrick Flynn
Nicole Hollis and Lewis Heathcote
Taylor and Sean Kramer
Kelly and Martin Lauber
Kristin and Rob Maguire
Frannie Pope-Hohman
and Robert Hohman
Theresa and Tom Preston-Werner
The Schear Family
Dorlon and Dylan Simonds
Courtney and Greg Smith
April Underwood and Matt Herrero

THEATER SPONSORSHIP

Lynwen and Patrick Brennan & Lucasfilm

COMMUNITY UNDERWRITER

Susan and Doug Aley
Robyn and Robb Baer
Erica and Joseph Bernstein
Talia and Nick Carter
Kate and Philippe Cayanni
Michelle and Tom Durgy
Christa and Alex Gurevich
Kate and Erik Larson
Mika Street and Daniel Gluck
Julie and Tim Van Voris
Anonymous (1)

FRIENDS OF THE GATHER

Verity Chegar & Andrew Mastropietro
Alice Nguyen & Alistair Roberts
Jordan Shields
Anonymous (1)

WINE DONATION

Anonymous (1)

GIFTS MADE IN HONOR/MEMORY OF

Jackie & Drew Smith, Natalie & Annabel
Baer (*Christy & Darel Baer*)

MATCHING GIFTS/
SUPPORTING ORGANIZATIONS

Autodesk
Dylan Todd Simonds Foundation
Flower Casita
Hudson Grace
Kirkland & Ellis LLP
LinkedIn
The Meinig Family Foundation
Nugget Markets
Ohana Foundation
PayPal

Safeway
Salesforce Foundation
Toast
Trader Joe's
The Walt Disney Company Foundation
Woodlands Market
World Wrapps

FUND-THE-CHILDREN

Ashley Anderson
Jenny Arden and Erik Peña
Christy and Darel Baer
Robyn and Robb Baer
Meenal Balar and Arjun Lall
Kendra Bolt and Karl Reichstetter
Lynwen and Patrick Brennan
Talia and Nick Carter
Bora Chae and John Kim
Kathy Chan
Charmaine Chow and Saul Peña
Kelly and Michelle Coffey
Jenaca and Shane Cox
Susan and Steve Crane
Jackie and Michael Crown
Pia DeLeon and William Chuang
Madison and Andre DeRussy
Denise Dodge
Micky and Chris Doner
Linda Drabik and Steve Dekorte
Julia and Elliott Dumville
Roshini Fernando
Erin and Patrick Flynn
Kelli and Chase Fontaine
Tabitha Gaffney and Matthew Coyne
Michele Gogliucci
Desiree and Nathan Harbacek
Lily and John Harrington
Ashley Harris and Jon Fougner
Michelle Hobson
Steve Hobson
Jillian and Matt Hochstetler

Kristin Horton
Ana Lacaze Jordan and Ben Jordan
Swati Khandelwal and Ayush Agarwal
Leila Bijan Kuehr and Steffen Kuehr
Melissa and Omar Lari
Kate and Erik Larson
Masha and Francisco LePort
Whitney and Neil Littman
Marcia Lucas
Amanda Mason
Tasha McVeigh
Anna Mitchell
Sara and Jamal Modir
Lauren and John Mullenholz
Haley and Eric Nusbaum
Siri and Satyam Panday
Karolin and Mark Phillips
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Carla Rummo and Paul Williams
Sommer Schafer-AuYeung and
Felix AuYeung
Laura Seligsohn and Rich Williams
Ketut and Sam Shapiro
Jessica and Michael Siegel
Dorlon and Dylan Simonds
Marit Sivertsen
Courtney and Greg Smith
Sally and Jeff Snipes
Amy Soper
Robin Stallard
Angelika Steinberg
Kaitlin and Matthew Stratton
Janice Toebben
Aarti and Deap Ubhi
Kaitlin and Danny Van Acker
Minnie and Victor Wales
Angela Webster
Amy Wilhem and Jeff Gossett
Jenevie Willes and Alexander Shoykhet
Sylphiel Yip and Will Hench
Anonymous (1)

NONPROFIT/CORPORATE PARTNERS



FISCAL YEAR 2022-2023 FINANCIAL REVIEW

Twelve months ended June 30, 2023

REVENUE

Tuition and Fees	\$ 9,502,113
Development	\$ 1,057,595
Other	\$ 395,917
Total Revenue	\$ 10,955,625

EXPENSES

Payroll	\$ 5,019,001
Benefits	\$ 1,127,781
Administrative & General	\$ 860,089
Program	\$ 215,430
Tuition Assistance	\$ 1,456,055
Auction	\$ 116,710
Parents' Association	\$ 7,552
Transportation	\$ 41,211
Occupancy	\$ 801,574
Bond Interest and Depreciation	\$ 698,335

Total Expenses **\$ 10,343,737**

Change in Net Assets **\$ 611,888**

The numbers reflect the unaudited financials.
The final audit will be made available in late fall 2023.