

**Southeastern Cooperative
Educational Programs
(SECEP)
Proposed
Budget for Fiscal Year
2012 – 2013**

March 28, 2012

MISSION STATEMENT

Guided by a solid commitment to the growth of children, we provide comprehensive educational programming for a diverse population of students with challenging needs through high quality instruction within a safe and nurturing environment.

BELIEF STATEMENTS

All children can learn.

Teamwork increases the possibility of achieving positive outcomes.

Joy is essential to emotional well-being.

All people should be treated with dignity and respect.

People are best served when their individual needs are met.

SECEP is committed to providing appropriate educational services in a safe environment.

Students are best served when there is collaboration between home, school and community.

Professional growth and development is essential to providing quality services.

Leadership is a shared commitment.

SECEP JOINT BOARD

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Superintendent
Chesapeake Public Schools**

**Dr. David Stuckwisch
Executive Officer – SECEP
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Portsmouth Public Schools**

**Dr. Michelle Belle
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Franklin City Public Schools**

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Isle of Wight Public Schools**

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Interim Superintendent
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Superintendent
Virginia Beach Public Schools**

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AND
ALTERNATIVE EDUCATION DIRECTORS
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Chesapeake Public Schools
Special Education**

**Mr. Wayne Martin
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Virginia Beach Public Schools
Special Education**

**Mr. Mike McGee
Virginia Beach Public Schools
Alternative Education**

SECEP ADMINISTRATION

**Mr. Donald R. Fairheart, MBA
Executive Director**

**Dr. Priscilla P. Hawkins
Associate Director
ACP, EBICS & REACH Programs**

**Mr. Randolph M. Fiery, MSW
Associate Director
Re-ED & TRAEP Programs**

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March 28, 2012

BUDGET MESSAGE

Dear Superintendents and Joint Board Members:

Again this year, school divisions across Virginia are faced with unparalleled budget challenges and financial constraints. With this in mind, SECEP's budget has been developed as a framework for preserving high quality educational programming, while simultaneously minimizing additional costs to our participating school divisions. Our financial planning team carefully reviewed all areas of instructional programming and operations to ensure we are maximizing all available resources. For the fifth consecutive year, no compensation increases are included for our staff. All SECEP revenue, with the exception of the Virginia Department of Education grants for TRAEP and technology, is generated from the students and school divisions we serve. The Proposed Budget for 2012-13 is \$47,349,270, a 2.8% increase from the 2011-12 Budget.

SECEP's 2012-13 Budget reflects membership that has fluctuated across our programs. Overall enrollment projections for the 2012-13 Budget are slightly lower than the current year. The number of students projected in EBICS and our program for students on the Autism Spectrum is slightly higher, projected enrollment in our REACH program remains stable, while enrollment projections have decreased in our Re-ED and TRAEP Programs. Accordingly, program specific staffing requests have been modified to maintain desired ratios and minimize program costs.

An increase in VRS rates and an 8.5% per employee increase in health insurance premiums had a significant impact on this budget. As a result, rates for Re-ED, TRAEP, EBICS, Speech and our program for students on the Autism Spectrum have increased; rates for REACH, occupational therapy, summer programs, and supplemental staff remained the same. We were able to avoid passing on all of the cost to our participating school divisions by reducing staffing levels in various programs and reducing other categorical expenditures. Overall, this budget proposal includes 14.5 fewer positions than the current year, while projecting to provide services to only 5 fewer students.

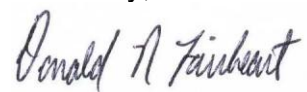
Despite ongoing economic challenges, SECEP looks forward to the 2012-13 year and plans to continue enhancing the services we provide for children, their families, and our participating school divisions. No new initiatives are built into the budget. Next year we are:

- Excited to continue our collaboration with Chesapeake and Portsmouth regarding future facility locations and development.
- Continuing our collaboration with school divisions, as they develop capacity to serve students with autism within their schools. As this capacity grows, SECEP can focus more specifically on the students with the most severe challenges.
- Expanding our career and technical education programs to our Norfolk Re-Ed and TRAEP site.
- Providing leadership in autism best practices, including Applied Behavior Analysis competencies. This involves increasing the number of SECEP staff who are licensed in this area.

The continued success of SECEP is directly related to quality program development and high quality staff. Our staff possesses the energy, expertise, and dedication that allow SECEP to continually achieve positive educational outcomes for challenging and complex students. With ongoing support and collaboration from our participating school divisions, we will continue to provide high quality programs and outstanding educational opportunities for our students.

I look forward to discussing this budget with you at our March 28, 2012 meeting.

Sincerely,



Executive Director

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Summary of Revenue

| | Actual 2011 | Budgeted 2012 | Projected 2012 | Proposed 2013 |
|--|---------------------|---------------------|---------------------|---------------------|
| Program Revenues | | | | |
| Tuition Funds | | | | |
| Chesapeake | \$9,030,413 | \$9,263,080 | \$8,906,581 | \$8,976,131 |
| Franklin | 699,583 | 749,529 | 698,800 | 681,963 |
| Isle of Wight | 962,617 | 972,415 | 1,050,645 | 1,075,217 |
| Norfolk | 6,632,648 | 6,662,589 | 6,994,606 | 7,018,234 |
| Portsmouth | 4,161,890 | 4,163,601 | 4,090,781 | 4,203,171 |
| Southampton | 1,162,460 | 1,045,635 | 1,332,819 | 1,298,242 |
| Suffolk | 2,699,541 | 2,714,950 | 2,906,728 | 3,044,815 |
| Virginia Beach | 17,078,219 | 16,763,765 | 17,417,233 | 17,823,786 |
| Non-SECEP Divisions | 1,479,947 | 3,203,950 | 1,383,444 | 2,669,481 |
| Total Tuition Funds | \$43,907,318 | \$45,539,516 | \$44,781,637 | \$46,791,040 |
| Other Funds | | | | |
| State Alternative Ed. Grant | \$442,910 | \$457,386 | \$457,386 | \$506,229 |
| Technology and Other | 55,000 | 52,000 | 52,000 | 52,000 |
| Total Other Funds | \$497,910 | \$509,386 | \$509,386 | \$558,229 |
| Total Revenues | \$44,405,228 | \$46,048,902 | \$45,291,023 | \$47,349,270 |
| | | | | |
| Projected Interest Contribution to Long-Term Project Fund | 0 | 7,000 | 0 | 0 |
| Total | \$0 | \$7,000 | \$0 | \$0 |

(Note: Balance of Long-Term Project Funds appear on page D-9)

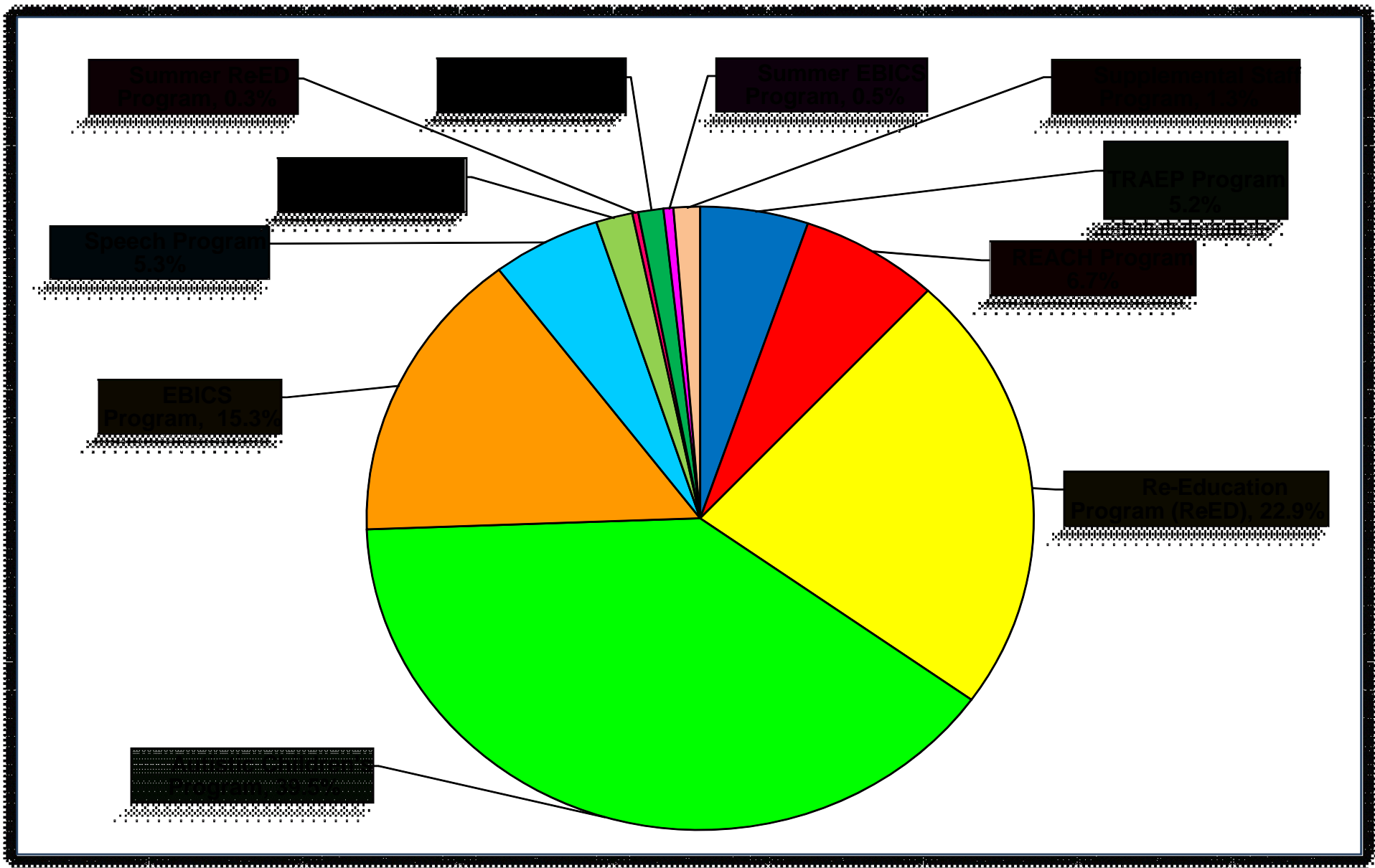
Summary of Expenditures

| | Actual | Budget | Budget |
|-------------------------------------|----------------------|----------------------|----------------------|
| | 2011 | 2012 | 2013 |
| Expenditures | | | |
| TRAEP | \$ 2,620,807 | \$ 2,714,714 | \$ 2,478,815 |
| REACH | \$ 3,039,837 | \$ 3,266,271 | \$ 3,184,362 |
| Re-Education Program (Re-ED) | \$ 10,433,895 | \$ 10,877,161 | \$ 10,856,146 |
| Autistic Children's Program | \$ 16,911,359 | \$ 17,633,740 | \$ 18,724,018 |
| EBICS Program | \$ 6,328,185 | \$ 6,864,858 | \$ 7,226,323 |
| Speech Program | \$ 2,307,685 | \$ 2,338,438 | \$ 2,494,598 |
| Occupational Therapy | \$ 567,276 | \$ 801,780 | \$ 840,000 |
| Summer Re-ED Program | \$ 98,597 | \$ 122,720 | \$ 135,826 |
| Summer ACP Program | \$ 563,167 | \$ 560,698 | \$ 574,857 |
| Summer EBICS Program | \$ 223,533 | \$ 228,631 | \$ 228,631 |
| Supplemental Staff Program | \$ 926,694 | \$639,893 | \$ 605,694 |
| Total Expenditures | \$ 44,021,035 | \$ 46,048,903 | \$ 47,349,270 |

Proposed Operating Budget- All SECEP Programs

| | Actual 2011 | Budget 2012 | Proposed 2013 | % Increase Over 2012 |
|---|------------------------|------------------------|--------------------------|---------------------------------|
| Wages and Employee Benefits | | | | |
| Total Wages | \$31,279,818 | \$32,249,147 | \$31,646,855 | -1.87% |
| Employee Benefits | 8,429,095 | 10,161,855 | 12,055,642 | 18.64% |
| Substitutes - Daily | 279,530 | 144,340 | 219,340 | 51.96% |
| Tuition Assistance | 174,910 | 95,875 | 95,875 | 0.00% |
| Total Wages/Benefits | \$40,163,352 | \$42,651,217 | \$44,017,712 | 3.20% |
| Other Expenditures | | | | |
| H.R./Medical/Security | 115,380 | 70,855 | 111,870 | 57.89% |
| Audit | 19,307 | 22,000 | 22,900 | 4.09% |
| Maintenance/Repairs | 24,697 | 7,500 | 19,000 | 153.33% |
| Utilities (Elec/Heat/Water/Garb) | 43,960 | 78,150 | 49,355 | -36.85% |
| Postage | 32,945 | 34,400 | 34,150 | -0.73% |
| Communications | 112,645 | 130,620 | 115,260 | -11.76% |
| Insurance | 238,582 | 360,307 | 274,175 | -23.91% |
| Rent | 690,450 | 838,900 | 730,235 | -12.95% |
| Staff Development | 86,678 | 45,225 | 45,225 | 0.00% |
| Local Travel | 100,000 | 115,500 | 106,450 | -7.84% |
| Organizational Membership | 0 | 2,500 | 2,500 | 0.00% |
| Supplies | 1,057,749 | 664,600 | 797,050 | 19.93% |
| Equipment | 340,241 | 225,000 | 235,000 | 4.44% |
| Technology | 450,548 | 231,619 | 255,990 | 10.52% |
| Fiscal/Accounting Services | 544,502 | 570,510 | 532,396 | -6.68% |
| Total Other Expenditures | \$3,857,684 | \$3,397,686 | \$3,331,556 | -1.95% |
| Total Proposed Operating Budget | \$44,021,037 | \$46,048,903 | \$47,349,270 | 2.82% |

SECEP Individual Programs as a Percentage of Total Expenses



Proposed Operating Budget by Program

| DESCRIPTION | Salaries and Wages | Employee Benefits | Other Expenditures | Total Program Costs | % of Budget |
|--|-----------------------|----------------------|-----------------------|------------------------|----------------|
| TRAEP | \$1,475,341 | \$764,444 | \$239,030 | \$2,478,815 | 5.2% |
| R.E.A.C.H. | 2,186,973 | 755,884 | 241,505 | 3,184,362 | 6.7% |
| Re-ED Program | 7,138,813 | 2,809,313 | 908,020 | 10,856,146 | 22.9% |
| ACP Program | 12,693,126 | 4,921,632 | 1,109,260 | 18,724,018 | 39.5% |
| EBICS Program | 4,653,753 | 2,082,970 | 489,600 | 7,226,323 | 15.3% |
| Speech Program | 1,791,459 | 563,139 | 140,000 | 2,494,598 | 5.3% |
| Occupational Therapy | 609,834 | 134,996 | 95,170 | 840,000 | 1.8% |
| Summer Re-ED Program | 117,917 | 9,809 | 8,100 | 135,826 | 0.3% |
| Summer ACP Program | 481,870 | 46,236 | 46,750 | 574,856 | 1.2% |
| Summer EBICS Program | 188,581 | 18,500 | 21,550 | 228,631 | 0.5% |
| Supplemental Staff Program | 529,278 | 43,844 | 32,571 | 605,695 | 1.3% |
| Total Proposed Operating Budget | \$31,866,945 | \$12,150,767 | \$3,331,556 | \$47,349,270 | 100.0% |

Staffing Summary by Position Operating – Budgeted Positions

| Positions | <u>Number of Positions</u> | | |
|--|-----------------------------------|--------------------------|-------------------------------|
| | Budgeted 2012 | Proposed 2013 | Increase Over 2012 |
| Position Titles: | | | |
| Administrative | 8.0 | 8.0 | - |
| Principals | 25.0 | 25.0 | - |
| Educational Specialists, Liaisons, Counselors | 57.5 | 55.5 | (2.0) |
| Teachers, Teacher/Counselors | 244.0 | 240.0 | (4.0) |
| Speech Therapists | 28.0 | 28.5 | 0.5 |
| Occupational Therapists | 6.0 | 6.0 | - |
| Certified OT Assistant | - | 2.0 | 2.0 |
| Associate Teacher/Counselors | 33.0 | 33.0 | - |
| School/Community Trainers | 38.0 | 37.0 | (1.0) |
| Teacher Assistants | 291.0 | 282.0 | (9.0) |
| Custodians | 3.0 | 3.0 | - |
| Office Support | 21.0 | 20.0 | (1.0) |
| Operations Support | | | |
| Professional | 9.0 | 9.0 | - |
| Classified | 11.0 | 11.0 | - |
| Total Employees | 774.5 | 760.0 | (14.5) |

Operating Budgeted Tuition Revenue by School Division

| Division | Actual Revenue 2011 | Budgeted Revenue 2012 | Projected Revenue 2012 | Proposed Revenue 2013 |
|-------------------|---------------------------|-----------------------------|------------------------------|-----------------------------|
| Chesapeake | | | | |
| TRAEP | \$ 412,426 | \$ 416,576 | \$ 416,576 | \$ 383,184 |
| R.E.A.C.H. | 294,429 | 275,054 | 234,751 | 206,291 |
| Re-ED | 2,768,302 | 2,962,953 | 2,962,953 | 2,930,580 |
| ACP | 2,548,630 | 2,572,155 | 2,681,381 | 2,821,990 |
| EBICS | 1,954,650 | 1,999,107 | 1,665,294 | 1,709,453 |
| SPEECH | 458,220 | 448,980 | 416,793 | 439,992 |
| OCCUP. THERAPY | 194,561 | 208,320 | 177,417 | 178,500 |
| SUMMER | 235,426 | 207,942 | 241,093 | 194,840 |
| SUPP STAFF | 163,769 | 171,992 | 110,323 | 111,301 |
| TOTAL | \$ 9,030,413 | \$ 9,263,080 | \$ 8,906,581 | \$ 8,976,131 |
| Franklin | | | | |
| TRAEP | \$ 54,483 | \$ 55,032 | \$ 43,128 | \$ 57,153 |
| Re-ED | 93,896 | 112,874 | 197,530 | 146,529 |
| ACP | 202,537 | 206,955 | 172,627 | 184,043 |
| EBICS | 276,183 | 301,752 | 226,314 | 233,107 |
| SPEECH | 43,942 | 45,646 | 37,269 | 41,249 |
| OCCUP. THERAPY | 6,524 | 6,720 | 11,182 | 10,500 |
| SUMMER | 22,018 | 20,550 | 10,750 | 9,382 |
| TOTAL | \$ 699,583 | \$ 749,529 | \$ 698,800 | \$ 681,963 |

Note: All tuition totals are based on a 180 day school year.

Operating Budgeted Tuition Revenue by School Division

| Division | Actual Revenue 2011 | Budgeted Revenue 2012 | Projected Revenue 2012 | Proposed Revenue 2013 |
|-----------------------------|---------------------------|-----------------------------|------------------------------|-----------------------------|
| <u>Isle of Wight</u> | | | | |
| TRAEP | \$ 87,842 | \$ 88,728 | \$ 88,728 | \$ 92,147 |
| Re-ED | 265,392 | 282,186 | 282,186 | 263,752 |
| ACP | 437,130 | 443,475 | 544,160 | 582,802 |
| EBICS | 87,980 | 75,438 | 37,719 | 38,851 |
| SPEECH | 44,543 | 44,150 | 46,366 | 49,106 |
| OCCUP. THERAPY | 19,696 | 19,740 | 26,913 | 26,880 |
| SUMMER | 20,034 | 18,698 | 24,573 | 21,678 |
| TOTAL | \$ 962,617 | \$ 972,415 | \$ 1,050,645 | \$ 1,075,216 |
| <u>Norfolk</u> | | | | |
| TRAEP | \$ 646,971 | \$ 653,488 | \$ 497,368 | \$ 335,758 |
| R.E.A.C.H. | 884,220 | 893,927 | 718,243 | 825,163 |
| Re-ED | 1,062,810 | 1,100,525 | 1,269,837 | 1,201,538 |
| ACP | 2,490,022 | 2,513,025 | 2,480,339 | 2,576,599 |
| EBICS | 988,323 | 980,694 | 1,378,839 | 1,437,494 |
| SPEECH | 353,858 | 336,735 | 363,766 | 384,993 |
| OCCUP. THERAPY | 44,248 | 55,020 | 102,919 | 100,800 |
| SUMMER | 154,426 | 129,175 | 183,295 | 142,659 |
| SUPP STAFF | 7,770 | - | - | 13,230 |
| TOTAL | \$ 6,632,648 | \$ 6,662,589 | \$ 6,994,606 | \$ 7,018,234 |

Note: All tuition totals are based on a 180 day school year.

Operating Budgeted Tuition Revenue by School Division

| Division | Actual Revenue 2011 | Budgeted Revenue 2012 | Projected Revenue 2012 | Proposed Revenue 2013 |
|---------------------------|---------------------------|-----------------------------|------------------------------|-----------------------------|
| <u>Portsmouth</u> | | | | |
| TRAEP | \$ 103,040 | \$ 104,080 | \$ 104,080 | \$ 108,090 |
| R.E.A.C.H. | 217,075 | 206,291 | 282,254 | 275,054 |
| Re-ED | 1,023,699 | 959,432 | 959,432 | 937,786 |
| ACP | 1,802,109 | 1,833,030 | 1,754,354 | 1,840,428 |
| EBICS | 574,568 | 603,504 | 549,650 | 582,768 |
| SPEECH | 259,890 | 254,422 | 249,013 | 267,138 |
| OCCUP. THERAPY | 41,893 | 48,720 | 46,063 | 46,200 |
| SUMMER | 78,023 | 87,972 | 79,785 | 79,557 |
| SUPP STAFF | 61,593 | 66,150 | 66,150 | 66,150 |
| TOTAL | \$ 4,161,890 | \$ 4,163,601 | \$ 4,090,781 | \$ 4,203,171 |
| <u>Southampton</u> | | | | |
| TRAEP | \$ 36,322 | \$ 36,688 | \$ 36,688 | \$ 38,102 |
| R.E.A.C.H. | - | - | - | - |
| Re-ED | 325,610 | 225,749 | 310,405 | 234,446 |
| ACP | 476,633 | 473,040 | 557,793 | 582,802 |
| EBICS | 198,993 | 188,595 | 260,889 | 271,958 |
| SPEECH | 63,459 | 59,864 | 74,235 | 82,499 |
| OCCUP. THERAPY | 32,730 | 34,020 | 38,936 | 37,800 |
| SUMMER | 15,483 | 14,451 | 28,516 | 25,172 |
| SUPP STAFF | 13,230 | 13,230 | 25,357 | 25,463 |
| TOTAL | \$ 1,162,460 | \$ 1,045,635 | \$ 1,332,819 | \$ 1,298,242 |

Note: All tuition totals are based on a 180 day school year.

Operating Budgeted Tuition Revenue by School Division

| Division | Actual Revenue 2011 | Budgeted Revenue 2012 | Projected Revenue 2012 | Proposed Revenue 2013 |
|------------------------------|---------------------------|-----------------------------|------------------------------|-----------------------------|
| <u>Suffolk</u> | | | | |
| TRAEP | \$ 96,215 | \$ 97,184 | \$ 97,184 | \$ 122,548 |
| R.E.A.C.H. | 36,888 | 34,382 | 34,382 | 34,382 |
| Re-ED | 795,245 | 846,558 | 846,558 | 908,480 |
| ACP | 1,163,413 | 1,153,035 | 1,151,557 | 1,196,278 |
| EBICS | 312,910 | 301,752 | 459,543 | 466,214 |
| SPEECH | 145,729 | 142,177 | 143,173 | 153,212 |
| OCCUP. THERAPY | 59,319 | 58,800 | 64,471 | 63,840 |
| SUMMER | 58,574 | 54,603 | 70,170 | 59,961 |
| SUPP STAFF | 31,248 | 26,460 | 39,690 | 39,900 |
| TOTAL | \$ 2,699,541 | \$ 2,714,950 | \$ 2,906,728 | \$ 3,044,815 |
| <u>Virginia Beach</u> | | | | |
| TRAEP | \$ 823,304 | \$ 779,552 | \$ 779,552 | \$ 809,604 |
| R.E.A.C.H. | 324,496 | 309,436 | 337,509 | 343,818 |
| Re-ED | 4,112,645 | 3,950,604 | 4,016,447 | 4,102,812 |
| ACP | 7,863,159 | 7,805,160 | 8,202,316 | 8,435,295 |
| EBICS | 1,950,293 | 1,961,388 | 2,001,622 | 2,020,262 |
| SPEECH | 985,922 | 927,892 | 1,001,461 | 1,056,767 |
| OCCUP. THERAPY | 347,373 | 356,580 | 367,661 | 367,080 |
| SUMMER | 370,265 | 377,241 | 429,381 | 404,648 |
| SUPP STAFF | 300,762 | 295,911 | 281,284 | 283,500 |
| TOTAL | \$ 17,078,219 | \$ 16,763,765 | \$ 17,417,233 | \$ 17,823,786 |

Note: All tuition totals are based on a 180 day school year.

Operating Budgeted Tuition Revenue by School Division

| Division | Actual Revenue 2011 | Budgeted Revenue 2012 | Projected Revenue 2012 | Proposed Revenue 2013 |
|----------------------|---------------------------|-----------------------------|------------------------------|-----------------------------|
| Others | | | | |
| R.E.A.C.H. | \$ 1,406,715 | \$ 1,547,181 | \$ 1,337,284 | \$ 1,499,654 |
| Re-ED (Growth) | - | 423,279 | - | 117,223 |
| ACP | 29,142 | 620,865 | - | 490,781 |
| EBICS | 37,350 | 452,628 | 37,719 | 466,214 |
| SPEECH | 5,022 | 78,572 | 1,842 | 19,643 |
| SUMMER | 1,517 | 1,416 | 3,257 | 1,416 |
| SUPP STAFF | - | 66,150 | - | 66,150 |
| OCCUP. THERAPY | 201 | 13,860 | 3,342 | 8,400 |
| TOTAL | \$ 1,479,947 | \$ 3,203,950 | \$ 1,383,444 | \$ 2,669,481 |
| Tuition Funds | \$ 43,907,318 | \$ 45,539,516 | \$ 44,781,637 | \$ 46,791,040 |

Note: All tuition totals are based on a 180 day school year.

Rate Comparisons

| SECEP Programs | 2011-2012 Actual | 2012-2013 Budgeted |
|-------------------------------------|-----------------------------|-------------------------------|
| TRAEP - Regular Education | \$7,936.00 yearly | \$8,242.00 yearly |
| TRAEP - Special Education | \$10,408.00 yearly | \$10,809.00 yearly |
| R.E.A.C.H (Includes Summer)* | \$191.01 daily | \$191.01 daily |
| R.E.A.C.H - Partial Day | \$100.00 daily | \$100.00 daily |
| Re-ED Program | \$156.77 daily | \$162.81 daily |
| Autistic Children's Program | \$164.25 daily | \$170.41 daily |
| EBICS Program | \$209.55 daily | \$215.84 daily |
| Speech Program | \$74.83 hourly | \$78.57 hourly |
| Occupational Therapy | \$84.00 hourly | \$84.00 hourly |
| Summer Re-ED Program | \$17.73 hourly | \$17.73 hourly |
| Summer ACP Program | \$21.07 hourly | \$21.07 hourly |
| Summer EBICS Program | \$26.58 hourly | \$26.58 hourly |
| Supplemental Staff Program | \$10.50 hourly | \$10.50 hourly |

* REACH daily rate is paid over 180 days and includes summer and related services.

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**TIDEWATER REGIONAL
ALTERNATIVE EDUCATION
PROGRAM
(TRAEP)**

TRAEP Budgeted Positions

| Position Titles: | Number of Positions | | Change |
|-----------------------|---------------------|--------------|--------------|
| | 2012 | 2013 | From 2012 |
| Administrative | 0.44 | 0.44 | 0.00 |
| Principals | 2.50 | 2.50 | 0.00 |
| Counselors | 5.00 | 4.00 | -1.00 |
| Teachers | 20.00 | 17.00 | -3.00 |
| Teacher Assistants | 12.00 | 12.00 | 0.00 |
| Office Support | 2.75 | 1.75 | -1.00 |
| Custodians | 1.00 | 1.00 | 0.00 |
| Operations Support | | | |
| Professional | 0.63 | 0.63 | 0.00 |
| Classified | 0.50 | 0.50 | 0.00 |
| Total Employee | 44.82 | 44.82 | -5.00 |

TRAEP Budgeted Slots

| Division | TRAEP Purchased Slots | Actual Slots 2011 | Actual Slots 2012 | Actual Slots 2013 |
|----------------------------|-----------------------|-------------------|-------------------|-------------------|
| Chesapeake | | | | |
| Regular Slots | | 42 | 42 | 36 |
| Special Slots | | 8 | 8 | 8 |
| Franklin | | | | |
| Regular Slots | | 3 | 3 | 3 |
| Special Slots | | 3 | 3 | 3 |
| Isle of Wight | | | | |
| Regular Slots | | 2 | 2 | 2 |
| Special Slots | | 7 | 7 | 7 |
| Norfolk | | | | |
| Regular Slots | | 43 | 43 | 25 |
| Special Slots | | 30 | 30 | 12 |
| Portsmouth | | | | |
| Regular Slots | | 0 | 0 | 0 |
| Special Slots | | 10 | 10 | 10 |
| Southampton | | | | |
| Regular Slots | | 2 | 2 | 2 |
| Special Slots | | 2 | 2 | 2 |
| Suffolk | | | | |
| Regular Slots | | 7 | 7 | 7 |
| Special Slots | | 4 | 4 | 6 |
| Virginia Beach | | | | |
| Regular Slots | | 72 | 72 | 72 |
| Special Slots | | 25 | 20 | 20 |
| Total Regular Slots | | 171 | 171 | 147 |
| Total Special Slots | | 89 | 84 | 68 |

TRAEP Operating Expenses

| | Actual 2011 | Budget 2012 | Proposed 2013 | % Increase Over 2012 |
|---|----------------|----------------|------------------|-------------------------|
| Wages and Employee Benefits | | | | |
| Total Wages | \$ 1,835,416 | 1,853,134 | 1,473,001 | -20.5% |
| Employee Benefits | 546,573 | 614,585 | 758,819 | 23.5% |
| Substitutes - Daily | - | 2,340 | 2,340 | 0.0% |
| Tuition Assistance | 8,388 | 5,625 | 5,625 | 0.0% |
| Total Wages and Benefits | 2,390,377 | 2,475,684 | 2,239,785 | -9.5% |
| Other Expenditures | | | | |
| H.R./Medical/Security | 7,045 | 3,040 | 5,000 | 64.5% |
| Audit | 1,229 | 1,250 | 1,300 | 4.0% |
| Maintenance/Repairs | 2,958 | 1,500 | 3,000 | 100.0% |
| Utilities (Elec/Heat/Water) | 18,877 | 24,650 | 21,855 | -11.3% |
| Postage | 2,252 | 2,650 | 2,650 | 0.0% |
| Telephone | 6,531 | 6,000 | 6,500 | 8.3% |
| Insurance | 15,190 | 25,425 | 20,000 | -21.3% |
| Rent | 43,960 | 56,750 | 48,000 | -15.4% |
| Staff Development | 9,952 | 2,250 | 2,250 | 0.0% |
| Local Travel | 1,303 | 1,000 | 1,250 | 25.0% |
| Organizational Membership | - | 500 | 500 | 0.0% |
| Supplies | 52,564 | 37,500 | 50,000 | 33.3% |
| Equipment | 7,500 | 17,500 | 17,500 | 0.0% |
| Technology | 27,599 | 24,790 | 25,000 | 0.8% |
| Fiscal & accounting services | 33,470 | 34,225 | 34,225 | 0.0% |
| Total Other Expenditures | 230,430 | 239,030 | 239,030 | 0.0% |
| Total Operating Budget | \$ 2,620,807 | 2,714,714 | 2,478,815 | -8.7% |

TRAEP - EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects no increase in salaries with an increase in VRS and health costs.
Also, decrease of 5 positions due to reduction in slots.

Note: All other costs were adjusted to more accurately represent actual expenses without increasing the overall amount of "Other Expenditures".

TRAEP Operating Revenue

| <u>TRAEP</u> | Actual Revenue 2011 | Budgeted Revenue 2012 | Projected Revenue 2012 | Budgeted Revenue 2013 | % Increase Over 2012 |
|------------------------------|--------------------------------|----------------------------------|-----------------------------------|----------------------------------|---------------------------------|
| Tuition Funds | \$2,260,603 | \$2,231,328 | \$2,231,328 | \$1,946,586 | -12.8% |
| State Alternative Ed. | \$442,910 | \$457,386 | \$457,386 | \$506,229 | 10.7% |
| Grant Funds | | | | | |
| Other Funds | \$26,000 | \$26,000 | \$26,000 | \$26,000 | 0.0% |
| Total Revenues | \$2,729,513 | \$2,714,714 | \$2,714,714 | \$2,478,815 | -8.7% |

Rate: The yearly rate for each alternative education program (Regular and Special Slots) equals the program budget less the grant and other funds, divided by the number of purchased slots.

| REGULAR EDUCATION | | | | SPECIAL EDUCATION | | | |
|-------------------|-------------|-----------------|---------|-------------------|-----------|-----------------|----------|
| SCHOOL YEAR | | PROJECTED SLOTS | RATE | SCHOOL YEAR | | PROJECTED SLOTS | RATE |
| 2011-2012 | \$1,357,056 | 171 | \$7,936 | 2011-2012 | \$874,272 | 84 | \$10,408 |
| 2012-2013 | \$1,211,574 | 147 | \$8,242 | 2012-2013 | \$735,012 | 68 | \$10,809 |

**RAISING EXPECTATIONS AND
ABILITIES FOR CHILDREN WITH
COMPLEX HEALTH NEEDS
PROGRAM (REACH)**

REACH Budgeted Positions

| <u>REACH</u> | <u>Number of Positions</u> | | <u>Change From 2012</u> |
|-----------------------------------|----------------------------|--------------|-----------------------------|
| | <u>2012</u> | <u>2013</u> | |
| Position Titles: | | | |
| Administrative | 1.35 | 1.35 | 0.00 |
| Principals | 1.00 | 1.00 | 0.00 |
| Educational Specialists, Liaisons | 2.50 | 2.00 | -0.50 |
| Occupational Therapist | 1.00 | 1.00 | 0.00 |
| Teachers | 13.00 | 12.00 | -1.00 |
| Teacher Assistants | 31.00 | 27.00 | -4.00 |
| Office Support | 1.00 | 1.00 | 0.00 |
| Operations Support | | | |
| Professional | 0.90 | 0.90 | 0.00 |
| Classified | 1.00 | 1.00 | 0.00 |
| Total Employees | 52.75 | 47.25 | -5.50 |

Budgeted ADM

| <u>REACH</u> | <u>Actual ADM 2011</u> | <u>Estimated ADM 2012</u> | <u>Budgeted ADM 2013</u> |
|------------------|--------------------------------|-----------------------------------|----------------------------------|
| Division | | | |
| Chesapeake | 9 | 6 | 6 |
| Norfolk | 26 | 22 | 24 |
| Portsmouth | 6 | 9 | 8 |
| Suffolk | 1 | 1 | 1 |
| Virginia Beach | 10 | 9 | 10 |
| Others | 41 | 40 | 41 |
| TOTAL ADM | 93 | 87 | 90 |

REACH Operating Expenses

| | Actual 2011 | Budget 2012 | Proposed 2013 | % Increase Over 2012 |
|---|------------------------|------------------------|--------------------------|---------------------------------|
| <u>Wages and Employee Benefits</u> | | | | |
| Total Wages | \$ 1,712,221 | 1,836,511 | 1,676,973 | -8.7% |
| Employee Benefits | 523,959 | 636,840 | 750,259 | 17.8% |
| Contracted Services | 434,058 | 535,790 | 500,000 | -6.7% |
| Substitutes | - | 10,000 | 10,000 | 0.0% |
| Tuition Assistance | 8,470 | 5,625 | 5,625 | 0.0% |
| Total Wages and Benefits | <u>2,678,708</u> | <u>3,024,766</u> | <u>2,942,857</u> | <u>-2.7%</u> |
| <u>Other Expenditures</u> | | | | |
| H.R./Medical/Security | 15,109 | 21,315 | 14,700 | -31.0% |
| Audit | 2,466 | 1,550 | 2,400 | 54.8% |
| Maintenance/Repairs | 5,935 | - | - | 0.0% |
| Postage | 4,518 | 7,750 | 4,500 | -41.9% |
| Telephone | 11,252 | 4,120 | 9,000 | 118.4% |
| Insurance | 30,474 | 29,700 | 30,000 | 1.0% |
| Rent | 88,190 | 36,400 | 44,235 | 21.5% |
| Staff Development | 12,035 | 3,750 | 3,750 | 0.0% |
| Local Travel | 1,187 | 1,000 | 1,200 | 20.0% |
| Supplies | 52,403 | 40,000 | 40,000 | 0.0% |
| Equipment | 15,046 | 15,000 | 15,000 | 0.0% |
| Technology | 55,368 | 36,720 | 36,720 | 0.0% |
| Fiscal & accounting services | 67,146 | 44,200 | 40,000 | -9.5% |
| Total Other Expenditures | <u>361,129</u> | <u>241,505</u> | <u>241,505</u> | <u>0.0%</u> |
| Total Operating Budget | <u>\$ 3,039,837</u> | <u>3,266,271</u> | <u>3,184,362</u> | <u>-2.5%</u> |

REACH-EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects no increase in salaries with an increase in VRS and health costs.

Note: All other costs were adjusted to more accurately represent actual expenses without increasing the overall amount of "Other Expenditures".

REACH Operating Revenue

| <u>REACH</u> | Actual Revenue 2011 | Budgeted Revenue 2012 | Projected Revenue 2012 | Budgeted Revenue 2013 | % Increase Over 2012 |
|-----------------------|------------------------|--------------------------|---------------------------|--------------------------|-------------------------|
| Tuition Funds | \$3,149,271 | \$3,266,271 | \$2,891,308 | \$3,184,362 | -2.5% |
| Other Funds | \$0 | \$0 | \$0 | \$0 | 0.0% |
| Total Revenues | \$3,149,271 | \$3,266,271 | \$2,891,308 | \$3,184,362 | -2.5% |

Daily Tuition Rate:

Tuition Rate equals the Total Program Budget minus other funds divided by 180 days and the projected ADM.

Rate includes Summer Program participation.

| School Year | Budgeted Revenue | Budgeted Enrollment | School Days | Daily Rate |
|-------------|------------------|------------------------|-------------|------------|
| 2011-2012 | \$3,266,271 | 95 | 180 | \$191.01 |
| 2012-2013 | \$3,094,362 | 90 | 180 | \$191.01 |

Re-EDUCATION PROGRAM (Re-ED)

Re-ED Budgeted Positions

| <u>RE-ED</u> Position Titles: | <u>Number of Positions</u> | | |
|-----------------------------------|----------------------------|---------------|------------------|
| | <u>2012</u> | <u>2013</u> | <u>From 2012</u> |
| Administrative | 2.24 | 2.24 | 0.00 |
| Principals | 4.50 | 4.50 | 0.00 |
| Educational Specialists, Liaisons | 21.00 | 20.00 | -1.00 |
| Teachers | 52.00 | 49.00 | -3.00 |
| Physical Education Teachers | 5.00 | 5.00 | 0.00 |
| Associate Teacher/Counselors | 33.00 | 33.00 | 0.00 |
| School Community Trainers | 11.00 | 10.00 | -1.00 |
| Teacher Assistants | 25.00 | 23.00 | -2.00 |
| Custodians | 0.50 | 0.50 | 0.00 |
| Office Support | 7.40 | 7.40 | 0.00 |
| Operations Support | | | |
| Professional | 2.43 | 2.43 | 0.00 |
| Classified | 3.00 | 3.00 | 0.00 |
| Total Employee | 167.07 | 160.07 | -7.00 |

Budgeted ADM

| <u>RE-ED</u> Division | <u>Actual</u> <u>ADM</u> <u>2011</u> | <u>Projected</u> <u>ADM</u> <u>2012</u> | <u>Guaranteed</u> <u>& Growth ADM</u> <u>2013</u> |
|--------------------------|--|---|---|
| Chesapeake | 99 | 93 | 100 |
| Franklin | 3 | 8 | 5 |
| Isle of Wight | 9 | 8 | 9 |
| Norfolk | 38 | 46 | 41 |
| Portsmouth | 37 | 31 | 32 |
| Southampton | 12 | 11 | 8 |
| Suffolk | 29 | 27 | 31 |
| Virginia Beach | 145 | 140 | 140 |
| Others-Growth | 0 | 0 | 4 |
| TOTAL ADM | 372 | 364 | 370 |

Re- ED Operating Expenses

| | 2011 | 2012 | 2013 | Over 2012 |
|--|---------------|------------|------------|-----------|
| <u>Wages and Employee Benefits</u> | | | | |
| Total Wages | \$ 7,326,500 | 7,300,642 | 7,123,813 | -2.4% |
| Employee Benefits | 2,091,520 | 2,445,999 | 2,783,063 | 13.8% |
| Substitutes | 6,340 | 15,000 | 15,000 | 0.0% |
| Tuition Assistance | 28,771 | 26,250 | 26,250 | 0.0% |
| Total Wages and Benefits | 9,453,131 | 9,787,891 | 9,948,126 | 1.6% |
| <u>Other Expenditures</u> | | | | |
| H.R./Medical/Security | 27,094 | 14,000 | 27,500 | 96.4% |
| Audit | 4,711 | 6,000 | 6,000 | 0.0% |
| Maintenance/Repairs-Veh. | 15,804 | 6,000 | 16,000 | 166.7% |
| Utilities (Elec/Heat/Water/Garbage) | 25,083 | 53,500 | 27,500 | -48.6% |
| Postage | 8,769 | 10,000 | 10,000 | 0.0% |
| Telephone | 37,440 | 72,500 | 40,000 | -44.8% |
| Insurance | 58,214 | 108,250 | 65,750 | -39.3% |
| Rent | 168,471 | 329,250 | 205,000 | -37.7% |
| Staff Development | 11,738 | 11,250 | 11,250 | 0.0% |
| Local Travel | 9,176 | 15,000 | 12,500 | -16.7% |
| Organizational Membership | - | 2,000 | 2,000 | 0.0% |
| Supplies | 290,459 | 170,000 | 190,000 | 11.8% |
| Equipment | 74,050 | 80,000 | 80,000 | 0.0% |
| Technology | 121,485 | 77,770 | 80,770 | 3.9% |
| Fiscal & accounting services | 128,269 | 133,750 | 133,750 | 0.0% |
| Total Other Expenditures | 980,764 | 1,089,270 | 908,020 | -16.6% |
| Total Operating Budget | \$ 10,433,895 | 10,877,161 | 10,856,146 | -0.2% |

Re-ED-EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects no increase in salaries with an increase in VRS and health costs.

Note: All other costs were adjusted to more accurately represent actual expenses without increasing the overall amount of “Other Expenditures”.

Also, staffing was reduced in accordance with the declining enrollment projection.

Re-ED Operating Revenue

| <u>RE-ED</u> | Actual Revenue 2011 | Budgeted Revenue 2012 | Projected Revenue 2012 | Budgeted Revenue 2013 | % Increase Over 2012 |
|-----------------------|--------------------------------|----------------------------------|-----------------------------------|----------------------------------|---------------------------------|
| Tuition Funds | \$10,447,598 | \$10,864,161 | \$10,440,882 | \$10,843,146 | -0.2% |
| Other Funds | \$13,000 | \$13,000 | \$13,000 | \$13,000 | 0.0% |
| Total Revenues | \$10,460,598 | \$10,877,161 | \$10,453,882 | \$10,856,146 | -0.2% |

Daily Tuition Rate:

Tuition Rate equals the Total Program Budget minus State/Federal/Other Revenue divided by 180 days and the projected ADM.

| School Year | Budgeted Revenue | Budgeted Enrollment | School Days | Daily Rate |
|-------------|------------------|---------------------|-------------|------------|
| 2011-2012 | \$10,864,161 | 385.0 | 180 | \$156.77 |
| 2012-2013 | \$10,843,146 | 370.0 | 180 | \$162.81 |

AUTISTIC CHILDREN'S PROGRAM (ACP)

ACP Budgeted Positions

| <u>ACP</u> Position Titles: | <u>Number of Positions</u> | | <u>Change</u> |
|-----------------------------------|----------------------------|---------------|------------------|
| | <u>2012</u> | <u>2013</u> | <u>From 2012</u> |
| Administrative | 2.67 | 2.67 | 0.00 |
| Principals | 12.00 | 12.00 | 0.00 |
| Educational Specialists, Liaisons | 21.00 | 21.50 | 0.50 |
| Teachers | 110.00 | 112.00 | 2.00 |
| Teacher Assistants | 187.00 | 187.00 | 0.00 |
| Office Support | 5.60 | 5.60 | 0.00 |
| Custodians | 0.50 | 0.50 | 0.00 |
| Operations Support | | | |
| Professional | 3.24 | 3.24 | 0.00 |
| Classified | 4.00 | 4.00 | 0.00 |
| Total Employee | 346.01 | 348.51 | 2.50 |

Budgeted ADM

| <u>ACP</u> Division | <u>Actual</u> <u>ADM</u> <u>2011</u> | <u>Estimated</u> <u>ADM</u> <u>2012</u> | <u>Budgeted</u> <u>ADM</u> <u>2013</u> |
|------------------------|--|---|--|
| Chesapeake | 88 | 92 | 92 |
| Franklin | 7 | 6 | 6 |
| Isle of Wight | 15 | 19 | 19 |
| Norfolk | 85 | 84 | 84 |
| Portsmouth | 61 | 60 | 60 |
| Southampton | 16 | 19 | 19 |
| Suffolk | 40 | 39 | 39 |
| Virginia Beach | 266 | 275 | 275 |
| Others-Growth | 1 | 1 | 16 |
| TOTAL ADM | 579 | 595 | 610 |

ACP Operating Expenses

| | 2011 | 2012 | 2013 | Over 2012 |
|---|---------------|------------|------------|-----------|
| <u>Wages and Employee Benefits</u> | | | | |
| Total Wages | \$ 11,948,854 | 12,253,073 | 12,543,126 | 2.4% |
| Employee Benefits | 3,275,536 | 4,127,657 | 4,877,882 | 18.2% |
| Substitutes - Daily | 206,486 | 100,000 | 150,000 | 50.0% |
| Tuition Assistance | 90,126 | 43,750 | 43,750 | 0.0% |
| Total Wages and Benefits | 15,521,002 | 16,524,480 | 17,614,758 | 6.6% |
| <u>Other Expenditures</u> | | | | |
| H.R./Medical/Security | 41,408 | 14,500 | 42,000 | 189.7% |
| Audit | 6,628 | 7,500 | 7,500 | 0.0% |
| Postage | 12,141 | 9,000 | 12,000 | 33.3% |
| Telephone | 42,532 | 38,000 | 44,760 | 17.8% |
| Insurance | 81,900 | 108,650 | 95,000 | -12.6% |
| Rent | 237,016 | 276,400 | 253,000 | -8.5% |
| Staff Development | 23,273 | 15,000 | 15,000 | 0.0% |
| Local Travel | 47,839 | 50,000 | 50,000 | 0.0% |
| Supplies | 404,124 | 250,000 | 275,000 | 10.0% |
| Equipment | 162,881 | 75,000 | 75,000 | 0.0% |
| Technology | 150,157 | 48,960 | 55,000 | 12.3% |
| Fiscal & accounting services | 180,458 | 216,250 | 185,000 | -14.5% |
| Total Other Expenditures | 1,390,357 | 1,109,260 | 1,109,260 | 0.0% |
| Total Operating Budget | \$ 16,911,359 | 17,633,740 | 18,724,018 | 6.2% |

ACP - EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects no increase in salaries with an increase in VRS and health costs.

Note: All other costs were adjusted to more accurately represent actual expenses without increasing the overall amount of "Other Expenditures".

ACP Operating Revenue

| <u>ACP</u> | Actual Revenue 2011 | Budgeted Revenue 2012 | Projected Revenue 2012 | Budgeted Revenue 2013 | % Increase Over 2012 |
|-----------------------|--------------------------------|----------------------------------|-----------------------------------|----------------------------------|---------------------------------|
| Tuition Funds | \$17,012,776 | \$17,620,740 | \$17,591,175 | \$18,711,018 | 6.2% |
| Other Funds | \$13,000 | \$13,000 | \$13,000 | \$13,000 | 0.0% |
| Total Revenues | \$17,025,776 | \$17,633,740 | \$17,604,175 | \$18,724,018 | 6.2% |

Daily Tuition Rate:

Tuition Rate equals the Total Program Budget minus State/Federal/Other Revenue divided by 180 days and the projected ADM.

| School Year | Budgeted Revenue | Budgeted Enrollment | School Days | Daily Rate |
|-------------|------------------|---------------------|-------------|------------|
| 2011-2012 | \$17,620,740 | 596 | 180 | \$164.25 |
| 2012-2013 | \$18,711,018 | 610 | 180 | \$170.41 |

**EDUCATIONAL AND
BEHAVIORAL INTERVENTIONS
FOR CHALLENGING
STUDENTS PROGRAM
(EBICS)**

EBICS Budgeted Positions

| <u>EBICS</u> Position Titles: | <u>Number of Positions</u> | | <u>Change</u> |
|---|----------------------------|-------------|------------------|
| | <u>2012</u> | <u>2013</u> | <u>From 2012</u> |
| Administrative | 1.07 | 1.07 | 0.00 |
| Principals | 4.00 | 4.00 | 0.00 |
| Educational Specialist, Liaisons | 8.00 | 8.00 | 0.00 |
| Teachers | 44.00 | 45.00 | 1.00 |
| School/Community Trainer | 27.00 | 27.00 | 0.00 |
| Teacher Assistants | 36.00 | 36.00 | 0.00 |
| Custodians | 1.00 | 1.00 | 0.00 |
| Office Support | 3.25 | 3.25 | 0.00 |
| Operations Support | | | |
| Professional | 1.44 | 1.44 | 0.00 |
| Classified | 2.00 | 2.00 | 0.00 |
| Total Employee | 127.76 | 128.76 | 1.00 |

Budgeted ADM

| <u>EBICS</u> Division | <u>Actual</u> <u>ADM</u> <u>2011</u> | <u>Estimated</u> <u>ADM</u> <u>2012</u> | <u>Budgeted</u> <u>ADM</u> <u>2013</u> |
|--------------------------|--|---|--|
| Chesapeake | 53 | 44 | 44 |
| Franklin | 7 | 6 | 6 |
| Isle of Wight | 2 | 1 | 1 |
| Norfolk | 27 | 37 | 37 |
| Portsmouth | 16 | 15 | 15 |
| Southampton | 5 | 7 | 7 |
| Suffolk | 8 | 12 | 12 |
| Virginia Beach | 52 | 52 | 52 |
| Others-Growth | 1 | 1 | 12 |
| TOTAL ADM | 171 | 175 | 186 |

EBICS Operating Expenses

| | Actual 2011 | Budget 2012 | Proposed 2013 | % Increase Over 2012 |
|---|---------------------|------------------|------------------|-------------------------|
| <u>Wages and Employee Benefits</u> | | | | |
| Total Wages | \$ 4,403,075 | 4,752,614 | 4,613,753 | -2.9% |
| Employee Benefits | 1,278,423 | 1,597,519 | 2,072,845 | 29.8% |
| Substitutes - Daily | 66,704 | 15,000 | 40,000 | 166.7% |
| Tuition Assistance | 28,975 | 10,125 | 10,125 | 0.0% |
| Total Wages and Benefits | 5,777,177 | 6,375,258 | 6,736,723 | 5.7% |
| <u>Other Expenditures</u> | | | | |
| H.R./Medical/Security | 16,455 | 9,500 | 15,000 | 57.9% |
| Audit | 2,874 | 3,200 | 3,200 | 0.0% |
| Postage | 5,265 | 5,000 | 5,000 | 0.0% |
| Telephone | 14,890 | 10,000 | 15,000 | 50.0% |
| Insurance | 35,512 | 66,950 | 43,650 | -34.8% |
| Rent | 102,772 | 127,200 | 125,000 | -1.7% |
| Staff Development | 25,931 | 8,750 | 8,750 | 0.0% |
| Local Travel | 23,507 | 24,000 | 24,000 | 0.0% |
| Supplies | 114,009 | 100,000 | 100,000 | 0.0% |
| Equipment | 67,023 | 20,000 | 30,000 | 50.0% |
| Technology | 64,522 | 30,000 | 40,000 | 33.3% |
| Fiscal & accounting services | 78,248 | 85,000 | 80,000 | -5.9% |
| Total Other Expenditures | 551,008 | 489,600 | 489,600 | 0.0% |
| Total Operating Budget | \$ 6,328,185 | 6,864,858 | 7,226,323 | 5.3% |

EBICS - EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects no increase in salaries with an increase in VRS and health costs.

Note: All other costs were adjusted to more accurately represent actual expenses without increasing the overall amount of "Other Expenditures".

EBICS-Operating Revenue

| <u>EBICS</u> | Actual Revenue 2011 | Budgeted Revenue 2012 | Projected Revenue 2012 | Budgeted Revenue 2013 | % Increase Over 2012 |
|-----------------------|--------------------------------|----------------------------------|-----------------------------------|----------------------------------|---------------------------------|
| Tuition Funds | \$6,381,248 | \$6,864,858 | \$6,600,825 | \$7,226,323 | 5.3% |
| Other Funds | \$0 | \$0 | \$0 | \$0 | 0.0% |
| Total Revenues | \$6,381,248 | \$6,864,858 | \$6,600,825 | \$7,226,323 | 5.3% |

Daily Tuition Rate:

Tuition Rate equals the Total Program Budget minus State/Federal/Other Revenue divided by 180 days and the projected ADM.

| School Year | Budgeted Revenue | Budgeted Enrollment | School Days | Daily Rate |
|-------------|------------------|---------------------|-------------|------------|
| 2011-2012 | \$6,864,858 | 182 | 180 | \$209.55 |
| 2012-2013 | \$7,226,323 | 186 | 180 | \$215.84 |

SPEECH PROGRAM

SPEECH Budgeted Positions

| <u>SPEECH</u> | <u>Number of Positions</u> | | <u>Change</u> |
|---------------------------|----------------------------|--------------|------------------|
| | <u>2012</u> | <u>2013</u> | <u>From 2012</u> |
| Position Titles: | | | |
| Administrative | 0.16 | 0.16 | 0.00 |
| Principal | 1.00 | 1.00 | 0.00 |
| Speech Therapists | 28.00 | 28.50 | 0.50 |
| Operations Support | | | |
| Professional | 0.25 | 0.25 | 0.00 |
| Classified | 0.30 | 0.30 | 0.00 |
| Total Employee | 29.71 | 30.21 | 0.50 |

Budgeted Hours

| <u>SPEECH</u> | <u>Actual</u> | <u>Estimated</u> | <u>Budgeted</u> |
|-----------------------|---------------|------------------|-----------------|
| | <u>Hours</u> | <u>Hours</u> | <u>Hours</u> |
| <u>Division</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> |
| Chesapeake | 6,123 | 5,570 | 5,600 |
| Franklin | 587 | 500 | 525 |
| Isle of Wight | 595 | 620 | 625 |
| Norfolk | 4,729 | 4,870 | 4,900 |
| Portsmouth | 3,473 | 3,330 | 3,400 |
| Southampton | 848 | 1,000 | 1,050 |
| Suffolk | 1,947 | 1,920 | 1,950 |
| Virginia Beach | 13,176 | 13,390 | 13,450 |
| Others-Growth | 68 | 30 | 250 |
| TOTAL HOURS | 31,546 | 31,230 | 31,750 |

SPEECH Operating Expenses

| | Actual 2011 | Budget 2012 | Proposed 2013 | % Increase Over 2012 |
|---|---------------------|------------------|------------------|-------------------------|
| <u>Wages and Employee Benefits</u> | | | | |
| Total Wages | \$ 1,537,229 | 1,483,212 | 1,539,459 | 3.8% |
| Employee Benefits | 391,319 | 511,424 | 559,389 | 9.4% |
| Contracted Services | 196,528 | 240,000 | 250,000 | 4.2% |
| Substitutes | - | 2,000 | 2,000 | 0.0% |
| Tuition Assistance | 10,180 | 3,750 | 3,750 | 0.0% |
| Total Wages and Benefits | 2,135,256 | 2,240,386 | 2,354,598 | 5.1% |
| <u>Other Expenditures</u> | | | | |
| H.R./Medical/Security | 6,344 | 7,000 | 5,500 | -21.4% |
| Audit | 1,063 | 750 | 1,500 | 100.0% |
| Insurance | 13,137 | 14,932 | 13,025 | -12.8% |
| Rent | 38,018 | - | 39,000 | 0.0% |
| Staff Development | 2,918 | 1,975 | 1,975 | 0.0% |
| Local Travel | 14,147 | 12,000 | 13,000 | 8.3% |
| Supplies | 34,689 | 25,000 | 27,000 | 8.0% |
| Equipment | 9,299 | 5,000 | 5,000 | 0.0% |
| Technology | 23,868 | 2,760 | 6,000 | 117.4% |
| Fiscal & accounting services | 28,946 | 28,635 | 28,000 | -2.2% |
| Total Other Expenditures | 172,429 | 98,052 | 140,000 | 42.8% |
| Total Operating Budget | \$ 2,307,685 | 2,338,438 | 2,494,598 | 6.7% |

SPEECH - EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects no increase in salaries with an increase in VRS and health costs.

Note: All other costs were adjusted to more accurately represent actual expenses without increasing the overall amount of "Other Expenditures".

SPEECH Operating Revenue

| <u>SPEECH</u> | Actual Revenue 2011 | Budgeted Revenue 2012 | Projected Revenue 2012 | Budgeted Revenue 2013 | % Increase Over 2012 |
|-----------------------|------------------------|--------------------------|---------------------------|--------------------------|-------------------------|
| Tuition Funds | \$2,360,587 | \$2,338,438 | \$2,336,941 | \$2,494,598 | 6.7% |
| Other Funds | \$0 | \$0 | \$0 | \$0 | 0.0% |
| Total Revenues | \$2,360,587 | \$2,338,438 | \$2,336,941 | \$2,494,598 | 6.7% |

Hourly Rate:

Hourly Rate equals the Total Program Budget divided by total proposed hours of service.

| SCHOOL YEAR | BUDGETED REVENUE | BUDGETED HOURS | HOURLY RATE |
|-------------|------------------|----------------|-------------|
| 2011-2012 | \$2,338,438 | 31,250 | \$74.83 |
| 2012-2013 | \$2,494,598 | 31,750 | \$78.57 |

OCCUPATIONAL THERAPY PROGRAM

OT Budgeted Positions

| <u>Occupational Therapy</u> | <u>Number of Positions</u> | | <u>Change</u> |
|-----------------------------|----------------------------|-------------|------------------|
| | <u>2012</u> | <u>2013</u> | <u>From 2012</u> |
| Position Titles: | | | |
| Administrative | 0.07 | 0.07 | 0.00 |
| Therapists | 6.00 | 6.00 | 0.00 |
| Certified OT Assistant | 0.00 | 2.00 | 2.00 |
| Operations Support | | | |
| Professional | 0.11 | 0.11 | 0.00 |
| Classified | 0.20 | 0.20 | 0.00 |
| Total Employee | 6.38 | 8.38 | 2.00 |

Budgeted Hours

| <u>Occupational Therapy</u> | <u>Actual</u> | <u>Estimated</u> | <u>Budgeted</u> |
|-----------------------------|---------------|------------------|-----------------|
| <u>Division</u> | <u>Hours</u> | <u>Hours</u> | <u>Hours</u> |
| | <u>2011</u> | <u>2012</u> | <u>2013</u> |
| Chesapeake | 2,316 | 2,112 | 2,125 |
| Franklin | 78 | 133 | 125 |
| Isle of Wight | 234 | 320 | 320 |
| Norfolk | 527 | 1,225 | 1,200 |
| Portsmouth | 499 | 548 | 550 |
| Southampton | 390 | 464 | 450 |
| Suffolk | 706 | 768 | 760 |
| Virginia Beach | 4,137 | 4,377 | 4,370 |
| Others-Growth | 2 | 40 | 100 |
| TOTAL HOURS | 8,887 | 9,987 | 10,000 |

OT Operating Expenses

| <u>Occupational Therapy</u> | Actual | Budget | Proposed | % Increase |
|---|-------------------|----------------|-----------------|-------------------|
| | 2011 | 2012 | 2013 | Over 2012 |
| <u>Wages and Employee Benefits</u> | | | | |
| Total Wages | \$ 204,328 | 329,959 | 274,084 | -16.9% |
| Employee Benefits | 56,649 | 115,901 | 134,996 | 16.5% |
| Contracted Services | 246,274 | 260,000 | 335,000 | 28.8% |
| Tuition Assistance | - | 750 | 750 | 0.0% |
| Total Wages and Benefits | 507,251 | 706,610 | 744,830 | 5.4% |
| <u>Other Expenditures</u> | | | | |
| H.R./Medical/Security | 1,925 | 1,500 | 2,170 | 44.7% |
| Audit | 336 | 1,750 | 1,000 | -42.9% |
| Insurance | 4,155 | 6,400 | 6,750 | 5.5% |
| Rent | 12,023 | 12,900 | 16,000 | 24.0% |
| Staff Development | 831 | 2,250 | 2,250 | 0.0% |
| Local Travel | 2,841 | 12,500 | 4,500 | -64.0% |
| Supplies | 16,769 | 25,000 | 25,000 | 0.0% |
| Equipment | 4,442 | 12,500 | 12,500 | 0.0% |
| Technology | 7,549 | 10,620 | 12,500 | 17.7% |
| Fiscal & accounting services | 9,154 | 9,750 | 12,500 | 28.2% |
| Total Other Expenditures | 60,025 | 95,170 | 95,170 | 0.0% |
| Total Operating Budget | \$ 567,276 | 801,780 | 840,000 | 4.8% |

OT Operating Revenue

| <u>Occupational Therapy</u> | <u>Actual Revenue 2011</u> | <u>Budgeted Revenue 2012</u> | <u>Projected Revenue 2012</u> | <u>Budgeted Revenue 2013</u> |
|---------------------------------|--------------------------------|----------------------------------|-----------------------------------|----------------------------------|
| Tuition Funds | \$746,546 | \$801,780 | \$838,908 | \$840,000 |
| Other Funds | \$0 | \$0 | \$0 | \$0 |
| Total Revenues | \$746,546 | \$801,780 | \$838,908 | \$840,000 |

Hourly Rate:

Hourly rate equals the Total Program Budget divided by the proposed hours of service.

| SCHOOL YEAR | BUDGETED REVENUE | AVERAGE # OF HOURS | HOURLY RATE |
|-------------|------------------|--------------------|-------------|
| 2011-2012 | \$801,780 | 9,545 | \$84.00 |
| 2012-2013 | \$840,000 | 10,000 | \$84.00 |

Re-EDUCATION SUMMER PROGRAM

Re-ED Summer Budgeted Positions

| <u>Re-ED</u> | <u>Number of Positions</u> | | <u>Change</u> |
|------------------------------|----------------------------|-------------|------------------|
| | <u>2012</u> | <u>2013</u> | <u>From 2012</u> |
| Position Titles: | | | |
| Principals | 2.00 | 2.00 | 0.00 |
| Program Support | 3.00 | 3.00 | 0.00 |
| Teachers | 7.00 | 7.00 | 0.00 |
| Associate Teacher/Counselors | 9.00 | 9.00 | 0.00 |
| Teacher Assistants | 4.00 | 4.00 | 0.00 |

Budgeted ADM

| <u>Re-Ed Summer</u> | <u>Actual</u> <u>ADM</u> | <u>Actual</u> <u>ADM</u> | <u>Budgeted</u> <u>ADM</u> |
|---------------------|-----------------------------|-----------------------------|-------------------------------|
| <u>Division</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> |
| Chesapeake | 26 | 21 | 21 |
| Franklin | 2 | 1 | 1 |
| Isle of Wight | 2 | 6 | 6 |
| Norfolk | 3 | 3 | 3 |
| Portsmouth | 8 | 9 | 9 |
| Southampton | 2 | 8 | 8 |
| Suffolk | 11 | 11 | 11 |
| Virginia Beach | 49 | 55 | 55 |
| TOTAL ADM | 103 | 114 | 114 |

Re-ED Summer Operating Expenses

| | Actual 2011 | Budget 2012 | Proposed 2013 | % Increase Over 2012 |
|---|------------------|----------------|------------------|-------------------------|
| <u>Wages and Employee Benefits</u> | | | | |
| Total Wages | \$ 81,822 | 110,658 | 117,917 | 6.6% |
| Employee Benefits | 8,552 | 8,473 | 9,809 | 15.8% |
| Total Wages and Benefits | 90,374 | 119,131 | 127,726 | 7.2% |
| <u>Other Expenditures</u> | | | | |
| Supplies | 6,630 | 2,100 | 6,500 | 209.5% |
| Fiscal and accounting services | 1,593 | 1,489 | 1,600 | 7.4% |
| Total Other Expenditures | 8,223 | 3,589 | 8,100 | 125.7% |
| Total Proposed Operating Budget | \$ 98,597 | 122,720 | 135,826 | 10.7% |

Re-ED Summer Operating Revenue

| <u>Re-Ed Summer</u> | Actual Revenue 2011 | Budgeted Revenue 2012 | Projected Revenue 2012 | Budgeted Revenue 2013 | % Increase Over 2012 |
|-----------------------|--------------------------------|----------------------------------|-----------------------------------|----------------------------------|---------------------------------|
| Tuition Funds | \$129,943 | \$122,720 | \$139,606 | \$135,826 | 10.7% |
| Other Funds | \$0 | \$0 | \$0 | \$0 | 0.0% |
| Total Revenues | \$129,943 | \$122,720 | \$139,606 | \$135,826 | 10.7% |

Daily Tuition Rate:

Hourly Rate = Budgeted amount divided by ADM divided by average number of days divided by average numbers of hours.

| SCHOOL YEAR | BUDGETED REVENUE | BUDGETED ENROLLMENT | SCHOOL DAYS | AVERAGE # OF HOURS | HOURLY RATE |
|-------------|------------------|---------------------|-------------|--------------------|-------------|
| 2011-2012 | \$122,720 | 103 | 21 | 320 | \$17.73 |
| 2012-2013 | \$135,826 | 114 | 21 | 320 | \$17.73 |

AUTISTIC CHILDREN'S SUMMER PROGRAM

ACP Summer Budgeted Positions

| <u>ACP</u> | <u>Number of Positions</u> | | <u>Change</u> |
|---------------------------|----------------------------|-------------|------------------|
| | <u>2012</u> | <u>2013</u> | <u>From 2012</u> |
| Position Titles: | | | |
| Principals | 6.50 | 6.50 | 0.00 |
| Program Support | 10.50 | 10.50 | 0.00 |
| Teachers | 63.00 | 63.00 | 0.00 |
| Teacher Assistants | 107.00 | 107.00 | 0.00 |
| Office Support | 1.00 | 1.00 | 0.00 |

Budgeted ADM

| <u>ACP Summer</u> | <u>Actual</u> | <u>Actual</u> | <u>Budgeted</u> |
|-----------------------|---------------|---------------|-----------------|
| <u>Division</u> | <u>ADM</u> | <u>ADM</u> | <u>ADM</u> |
| | <u>2011</u> | <u>2012</u> | <u>2013</u> |
| Chesapeake | 72 | 72 | 72 |
| Franklin | 4 | 2 | 2 |
| Isle of Wight | 9 | 9 | 9 |
| Norfolk | 66 | 73 | 73 |
| Portsmouth | 39 | 36 | 36 |
| Southampton | 6 | 6 | 6 |
| Suffolk | 23 | 23 | 23 |
| Virginia Beach | 176 | 184 | 184 |
| Other | 1 | 1 | 1 |
| TOTAL ADM | 396 | 406 | 406 |

ACP Summer Operating Expenses

| | Actual 2011 | Budget 2012 | Proposed 2013 | % Increase Over 2012 |
|---|----------------|----------------|------------------|-------------------------|
| <u>Wages and Employee Benefits</u> | | | | |
| Total Wages | \$ 468,384 | 504,000 | 481,870 | -4.4% |
| Employee Benefits | 45,926 | 39,058 | 46,236 | 18.4% |
| Total Wages and Benefits | 514,310 | 543,059 | 528,106 | -2.8% |
| <u>Other Expenditures</u> | | | | |
| Supplies | 41,684 | 11,250 | 40,000 | 255.6% |
| Fiscal and accounting services | 7,173 | 6,389 | 6,750 | 5.7% |
| Total Other Expenditures | 48,857 | 17,639 | 46,750 | 165.0% |
| Total Proposed Operating Budget | \$ 563,167 | 560,698 | 574,856 | 2.5% |

ACP Summer Operating Revenue

| <u>ACP Summer</u> | <u>Actual Revenue</u> 2011 | <u>Budgeted</u> Revenue 2012 | <u>Projected</u> Revenue 2012 | <u>Budgeted</u> Revenue 2013 | <u>% Increase</u> Over 2012 |
|-----------------------|-------------------------------|---------------------------------|----------------------------------|---------------------------------|--------------------------------|
| Tuition Funds | \$585,009 | \$560,698 | \$589,560 | \$574,856 | 2.5% |
| Other Funds | \$0 | \$0 | \$0 | \$0 | 0.0% |
| Total Revenues | \$585,009 | \$560,698 | \$589,560 | \$574,856 | 2.5% |

Daily Tuition Rate:

Hourly Rate = Budgeted amount divided by ADM divided by average number of days divided by average numbers of hours.

| SCHOOL YEAR | BUDGETED REVENUE | BUDGETED ENROLLMENT | SCHOOL DAYS | AVERAGE # OF HOURS | HOURLY RATE |
|-------------|------------------|---------------------|-------------|--------------------|-------------|
| 2011-2012 | \$560,698 | 396 | 21 | 320 | \$21.07 |
| 2012-2013 | \$574,857 | 406 | 21 | 320 | \$21.07 |

**EDUCATIONAL AND
BEHAVIORAL INTERVENTIONS
FOR CHALLENGING
STUDENTS SUMMER PROGRAM**

EBICS Summer Budgeted Positions

| <u>EBICS</u> | <u>Number of Positions</u> | | <u>Change</u> |
|---------------------------|----------------------------|-------------|------------------|
| | <u>2012</u> | <u>2013</u> | <u>From 2012</u> |
| Position Titles: | | | |
| Principals | 3.00 | 3.00 | 0.00 |
| Program Support | 5.00 | 5.00 | 0.00 |
| Teachers | 28.00 | 28.00 | 0.00 |
| School/Community Trainers | 18.00 | 18.00 | 0.00 |
| Teacher Assistants | 24.00 | 24.00 | 0.00 |

Budgeted ADM

| <u>EBICS Summer</u> | <u>Actual</u> <u>ADM</u> | <u>Actual</u> <u>ADM</u> | <u>Budgeted</u> <u>ADM</u> |
|---------------------|-----------------------------|-----------------------------|-------------------------------|
| <u>Division</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> |
| Chesapeake | 42 | 38 | 38 |
| Franklin | 7 | 3 | 3 |
| Isle of Wight | 2 | 1 | 1 |
| Norfolk | 18 | 20 | 20 |
| Portsmouth | 13 | 10 | 10 |
| Southampton | 2 | 4 | 4 |
| Suffolk | 5 | 8 | 8 |
| Virginia Beach | 39 | 44 | 44 |
| TOTAL ADM | 128 | 128 | 128 |

EBICS Summer Operating Expenses

| | Actual 2011 | Budget 2012 | Proposed 2013 | % Increase Over 2012 |
|---|----------------|----------------|------------------|-------------------------|
| <u>Wages and Employee Benefits</u> | | | | |
| Total Wages | \$ 183,934 | 206,000 | 188,581 | -8.5% |
| Employee Benefits | 18,177 | 16,058 | 18,500 | 15.2% |
| Total Wages and Benefits | 202,111 | 222,058 | 207,081 | -6.7% |
| <u>Other Expenditures</u> | | | | |
| Supplies | 18,469 | 3,750 | 18,550 | 394.7% |
| Fiscal and accounting services | 2,953 | 2,823 | 3,000 | 6.3% |
| Total Other Expenditures | 21,422 | 6,573 | 21,550 | 227.9% |
| Total Proposed Operating Budget | \$ 223,533 | 228,631 | 228,631 | 0.0% |

EBICS Summer Operating Revenue

| <u>EBICS</u> <u>Summer</u> | <u>Actual Revenue</u> <u>2011</u> | <u>Budgeted</u> <u>Revenue 2012</u> | <u>Projected</u> <u>Revenue 2012</u> | <u>Budgeted</u> <u>Revenue 2013</u> | <u>% Increase</u> <u>Over 2012</u> |
|-------------------------------|--------------------------------------|--|---|--|---------------------------------------|
| Tuition Funds | \$240,815 | \$228,631 | \$239,831 | \$228,631 | 0.0% |
| Other Funds | \$0 | \$0 | \$0 | \$0 | 0.0% |
| Total Revenues | \$240,815 | \$228,631 | \$239,831 | \$228,631 | 0.0% |

Daily Tuition Rate:

Hourly Rate = Budgeted amount divided by ADM divided by average number of days divided by average numbers of hours.

| SCHOOL YEAR | BUDGETED REVENUE | BUDGETED ENROLLMENT | SCHOOL DAYS | AVERAGE # OF HOURS | HOURLY RATE |
|-------------|------------------|---------------------|-------------|--------------------|-------------|
| 2011-2012 | \$228,631 | 128 | 21 | 320 | \$26.58 |
| 2012-2013 | \$228,631 | 128 | 21 | 320 | \$26.58 |

SUPPLEMENTAL STAFF PROGRAM

SUPPLEMENTAL Budgeted Positions

| <u>Supplemental</u> | <u>Number of Positions</u> | | <u>Change From 2012</u> |
|---------------------|----------------------------|-------------|-----------------------------|
| | <u>2012</u> | <u>2013</u> | |
| Districts | | | |
| Chesapeake | 13.00 | 9.00 | -4.00 |
| Norfolk | 0.00 | 1.00 | 1.00 |
| Portsmouth | 5.00 | 5.00 | 0.00 |
| Southampton | 1.00 | 0.00 | -1.00 |
| Suffolk | 2.00 | 4.00 | 2.00 |
| Virginia Beach | 22.00 | 21.00 | -1.00 |
| Growth | 5.00 | 5.00 | 0.00 |

Budgeted Hours

| <u>Supplemental</u> | <u>Actual Hours 2011</u> | <u>Budgeted Hours 2012</u> | <u>Budgeted Hours 2013</u> |
|---------------------|----------------------------------|------------------------------------|------------------------------------|
| Division | | | |
| Chesapeake | 15,597 | 16,380 | 10,600 |
| Norfolk | 740 | 0 | 1,260 |
| Portsmouth | 5,866 | 6,300 | 6,300 |
| Southampton | 1,260 | 1,260 | 2,425 |
| Suffolk | 2,976 | 2,520 | 3,800 |
| Virginia Beach | 28,644 | 28,182 | 27,000 |
| Others-Growth | 0 | 6,300 | 6,300 |
| TOTAL HOURS | 55,083 | 60,942 | 57,685 |

SUPPLEMENTAL Operating Expenses

| | Actual 2011 | Budget 2012 | Proposed 2013 | % Increase Over 2012 |
|---|----------------|------------------|------------------|-------------------------|
| <u>Wages and Employee Benefits</u> | | | | |
| Total Wages | \$ 701,192 | \$583,555 | 529,278 | -9.3% |
| Employee Benefits | 192,461 | 48,340 | 43,844 | -9.3% |
| Total Wages and Benefits | 893,653 | \$631,894 | 573,122 | -9.3% |
| <u>Other Expenditures</u> | | | | |
| Supplies | 25,949 | - | 25,000 | 0.0% |
| Fiscal & Accounting Services | 7,092 | 7,999 | 7,571 | -5.3% |
| Total Other Expenditures | 33,041 | 7,999 | 32,571 | 307.2% |
| Total Proposed Operating Budget \$ | 926,694 | \$639,892 | 605,693 | -5.3% |

SUPPLEMENTAL Operating Revenue

| <u>Supplemental</u> | <u>Actual Revenue 2011</u> | <u>Budgeted Revenue 2012</u> | <u>Projected Revenue 2012</u> | <u>Budgeted Revenue 2013</u> | <u>% Increase Over 2012</u> |
|-----------------------|--------------------------------|----------------------------------|-----------------------------------|----------------------------------|---------------------------------|
| Tuition Funds | \$578,372 | \$639,891 | \$525,000 | \$605,693 | -5.3% |
| Other Funds | \$0 | \$0 | \$0 | \$0 | 0.0% |
| Total Revenues | \$578,372 | \$639,891 | \$525,000 | \$605,693 | -5.3% |

Daily Tuition Rate:

Hourly Rate = Budgeted amount divided by total hours.

| SCHOOL YEAR | BUDGETED REVENUE | AVERAGE # OF HOURS | HOURLY RATE |
|-------------|------------------|--------------------|-------------|
| 2011-2012 | \$639,891 | 60,942 | \$10.50 |
| 2012-2013 | \$605,694 | 57,685 | \$10.50 |

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| Reimbursement Rates | | |
|---|-------------------------|------------------------------|
| School Division | Composite Index* | Rate of Reimbursement |
| Chesapeake | 0.3678 | 0.6322 |
| Franklin | 0.3276 | 0.6724 |
| Isle of Wight | 0.4258 | 0.5742 |
| Norfolk | 0.3102 | 0.6898 |
| Portsmouth | 0.2755 | 0.7245 |
| Southampton | 0.3171 | 0.6829 |
| Suffolk | 0.3530 | 0.6470 |
| Virginia Beach | 0.4110 | 0.5890 |
| *Taken from Regulatory Superintendent's Memo #306-11 Dated Nov. 2011. | | |

REIMBURSEMENT RATES

SECEP is a State approved regional program. The school systems request reimbursement from the State three times a year for student tuition costs from State approved regional programs. Tuition costs for students who attend SECEP's REACH, Re-ED, ACP, and EBICS Programs are eligible for reimbursement. The rate of reimbursement is based on the school system's composite index established by the State. The following chart shows the percentage of SECEP tuition costs which are reimbursed by the State. Students who attend TRAEP are counted in the school divisions ADM report and reimbursed accordingly.

DIVISION COST FOR SECEP PLACEMENT

| | | | | | |
|-------------------------------------|-------------------|--------------------------------------|----------------------------------|------------------------------------|----------------------------------|
| Chesapeake Public Schools | DAILY RATE | PER STUDENT YEARLY COST * | % STATE REIMBURSEMENT | AMOUNT OF REIMBURSEMENT | DIVISIONS ACTUAL COST |
| Re-ED Program | \$162.81 | \$29,305.80 | 63.22% | \$18,527.13 | \$10,778.67 |
| Autistic Program | \$170.41 | \$30,673.80 | 63.22% | \$19,391.98 | \$11,281.82 |
| EBICS Program | \$215.84 | \$38,851.20 | 63.22% | \$24,561.73 | \$14,289.47 |
| REACH Program | \$191.01 | \$34,381.80 | 63.22% | \$21,736.17 | \$12,645.63 |
| *Note: Based on 180 day schedule | | | | | |
| Franklin Public Schools | DAILY RATE | PER STUDENT YEARLY COST * | % STATE REIMBURSEMENT | AMOUNT OF REIMBURSEMENT | DIVISIONS ACTUAL COST |
| Re-ED Program | \$162.81 | \$29,305.80 | 67.24% | \$19,705.22 | \$9,600.58 |
| Autistic Program | \$170.41 | \$30,673.80 | 67.24% | \$20,625.06 | \$10,048.74 |
| EBICS Program | \$215.84 | \$38,851.20 | 67.24% | \$26,123.55 | \$12,727.65 |
| *Note: Based on 180 day schedule | | | | | |
| Isle of Wight Public Schools | DAILY RATE | PER STUDENT YEARLY COST * | % STATE REIMBURSEMENT | AMOUNT OF REIMBURSEMENT | DIVISIONS ACTUAL COST |
| Re-ED Program | \$162.81 | \$29,305.80 | 57.42% | \$16,827.39 | \$12,478.41 |
| Autistic Program | \$170.41 | \$30,673.80 | 57.42% | \$17,612.90 | \$13,060.90 |
| EBICS Program | \$215.84 | \$38,851.20 | 57.42% | \$22,308.36 | \$16,542.84 |
| *Note: Based on 180 day schedule | | | | | |
| Norfolk Public Schools | DAILY RATE | PER STUDENT YEARLY COST * | % STATE REIMBURSEMENT | AMOUNT OF REIMBURSEMENT | DIVISIONS ACTUAL COST |
| Re-ED Program | \$162.81 | \$29,305.80 | 68.98% | \$20,215.14 | \$9,090.66 |
| Autistic Program | \$170.41 | \$30,673.80 | 68.98% | \$21,158.79 | \$9,515.01 |
| EBICS Program | \$215.84 | \$38,851.20 | 68.98% | \$26,799.56 | \$12,051.64 |
| REACH Program | \$191.01 | \$34,381.80 | 68.98% | \$23,716.57 | \$10,665.23 |

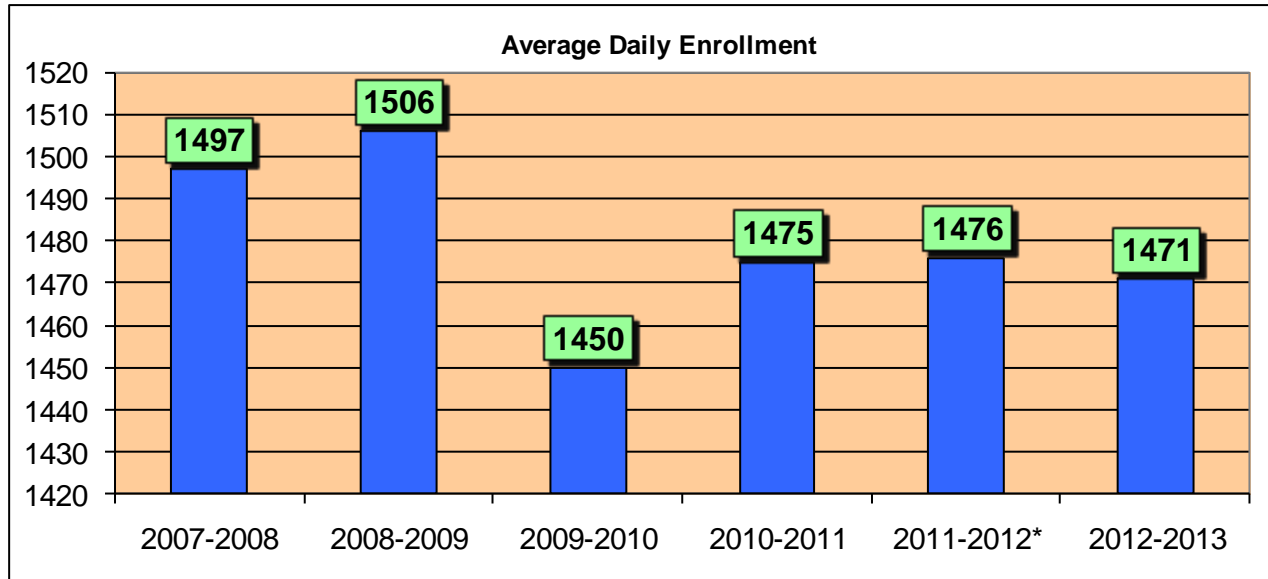
| Portsmouth Public Schools | DAILY RATE | PER STUDENT YEARLY COST * | % STATE REIMBURSEMENT | AMOUNT OF REIMBURSEMENT | DIVISIONS ACTUAL COST |
|--------------------------------------|-------------------|--------------------------------------|----------------------------------|------------------------------------|----------------------------------|
| Re-ED Program | \$162.81 | \$29,305.80 | 72.45% | \$21,232.05 | \$8,073.75 |
| Autistic Program | \$170.41 | \$30,673.80 | 72.45% | \$22,223.17 | \$8,450.63 |
| EBICS Program | \$215.84 | \$38,851.20 | 72.45% | \$28,147.69 | \$10,703.51 |
| REACH Program | \$191.01 | \$34,381.80 | 72.45% | \$24,909.61 | \$9,472.19 |
| *Note: Based on 180 day schedule | | | | | |
| Southampton Public Schools | DAILY RATE | PER STUDENT YEARLY COST * | % STATE REIMBURSEMENT | AMOUNT OF REIMBURSEMENT | DIVISIONS ACTUAL COST |
| Re-ED Program | \$162.81 | \$29,305.80 | 68.29% | \$20,012.93 | \$9,292.87 |
| Autistic Program | \$170.41 | \$30,673.80 | 68.29% | \$20,947.14 | \$9,726.66 |
| EBICS Program | \$215.84 | \$38,851.20 | 68.29% | \$26,531.48 | \$12,319.72 |
| REACH Program | \$191.01 | \$34,381.80 | 68.29% | \$23,479.33 | \$10,902.47 |
| *Note: Based on 180 day schedule | | | | | |
| Suffolk Public Schools | DAILY RATE | PER STUDENT YEARLY COST * | % STATE REIMBURSEMENT | AMOUNT OF REIMBURSEMENT | DIVISIONS ACTUAL COST |
| Re-ED Program | \$162.81 | \$29,305.80 | 64.70% | \$18,960.85 | \$10,344.95 |
| Autistic Program | \$170.41 | \$30,673.80 | 64.70% | \$19,845.95 | \$10,827.85 |
| EBICS Program | \$215.84 | \$38,851.20 | 64.70% | \$25,136.73 | \$13,714.47 |
| REACH Program | \$191.01 | \$34,381.80 | 64.70% | \$22,245.02 | \$12,136.78 |
| *Note: Based on 180 day schedule | | | | | |
| Virginia Beach Public Schools | DAILY RATE | PER STUDENT YEARLY COST * | % STATE REIMBURSEMENT | AMOUNT OF REIMBURSEMENT | DIVISIONS ACTUAL COST |
| Re-ED Program | \$162.81 | \$29,305.80 | 58.90% | \$17,261.12 | \$12,044.68 |
| Autistic Program | \$170.41 | \$30,673.80 | 58.90% | \$18,066.87 | \$12,606.93 |
| EBICS Program | \$215.84 | \$38,851.20 | 58.90% | \$22,883.36 | \$15,967.84 |
| REACH Program | \$191.01 | \$34,381.80 | 58.90% | \$20,250.88 | \$14,130.92 |

**LONG-TERM CAPITAL PROJECT STATEMENT
AS OF AUDIT**

| Secep Site School Division | Funds Available At 6/30/2010 | Funds Returned or (Expended) in FY11 | Board Approved Additions | Funds Available At 6/30/2011 |
|---------------------------------------|---|---|-------------------------------------|---|
| Chesapeake | \$338,633 | | \$177,316 | \$515,949 |
| Norfolk | \$301,884 | (\$200,000) | \$132,274 | \$234,158 |
| Portsmouth | \$133,753 | \$0 | \$78,771 | \$212,524 |
| Virginia Beach | \$825,058 | \$0 | \$288,854 | \$1,113,912 |
| Suffolk | \$130,014 | \$0 | \$51,904 | \$181,918 |
| Franklin | \$25,990 | \$0 | \$14,971 | \$40,961 |
| Isle of Wight | \$52,850 | \$0 | \$19,697 | \$72,547 |
| Southampton | \$48,132 | \$0 | \$17,723 | \$65,855 |
| TOTAL | \$1,856,314 | (\$200,000) | \$781,510 | \$2,437,824 |

Note: Unexpended funds from the 2010-2011 School Year will be added to the above balances by action of the Joint Board.

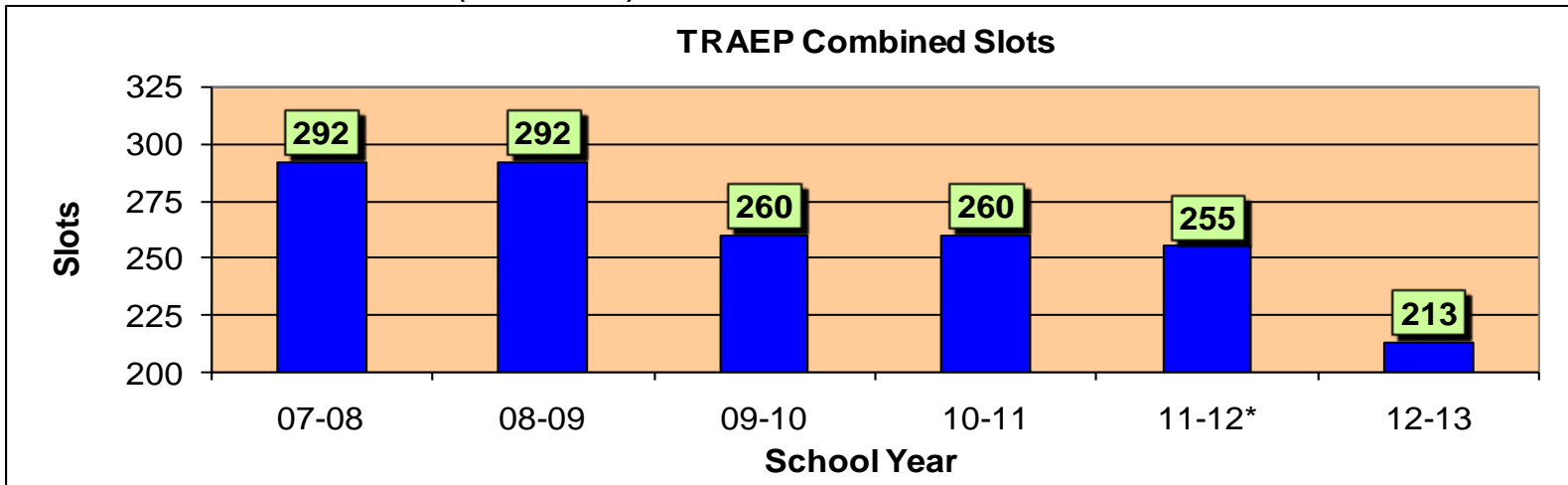
ENROLLMENT HISTORY - OVERALL PROGRAM



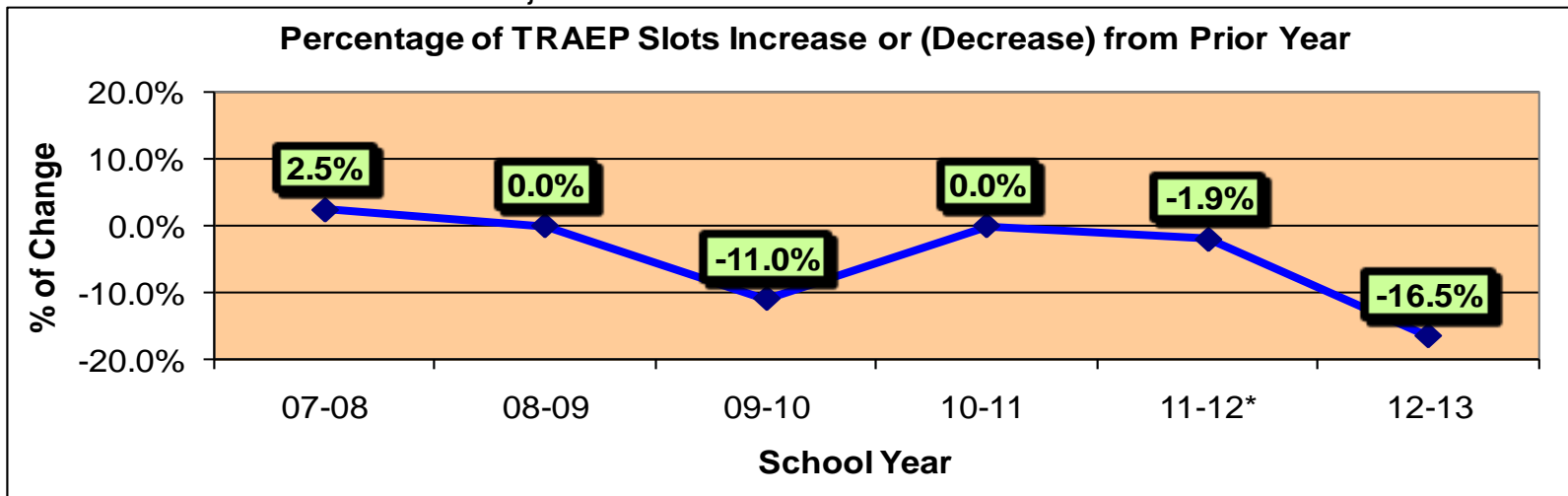
*Note: Projected Enrollment

| SCHOOL YEAR | ADM/TRAEP SLOTS |
|---------------------|-----------------|
| 2007-2008 | 1497 |
| 2008-2009 | 1506 |
| 2009-2010 | 1450 |
| 2010-2011 | 1475 |
| 2011-2012 PROJECTED | 1476 |
| 2012-2013 BUDGETED | 1471 |

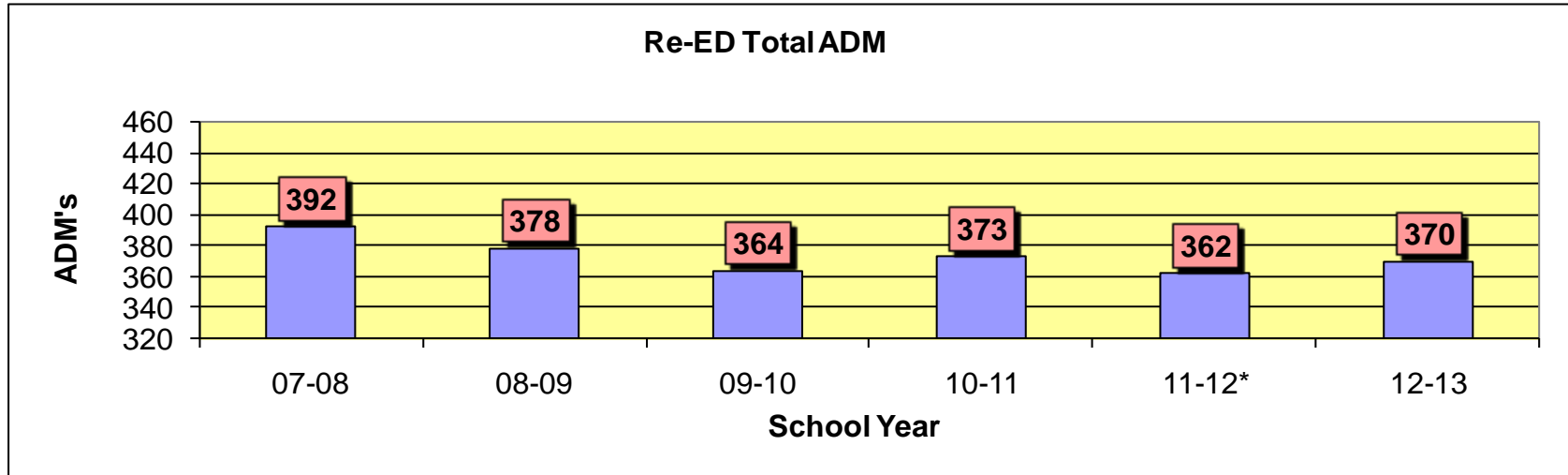
TIDEWATER REGIONAL ALTERNATIVE EDUCATION PROGRAM (TRAEP) GROWTH CHART



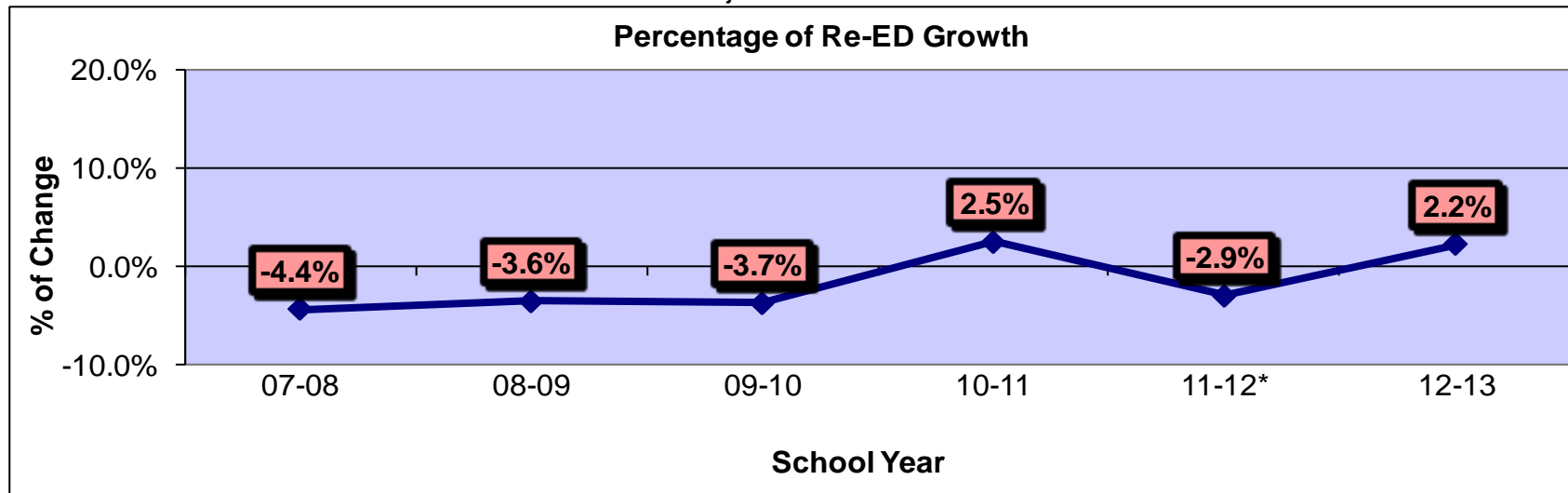
*Note: Projected Enrollment



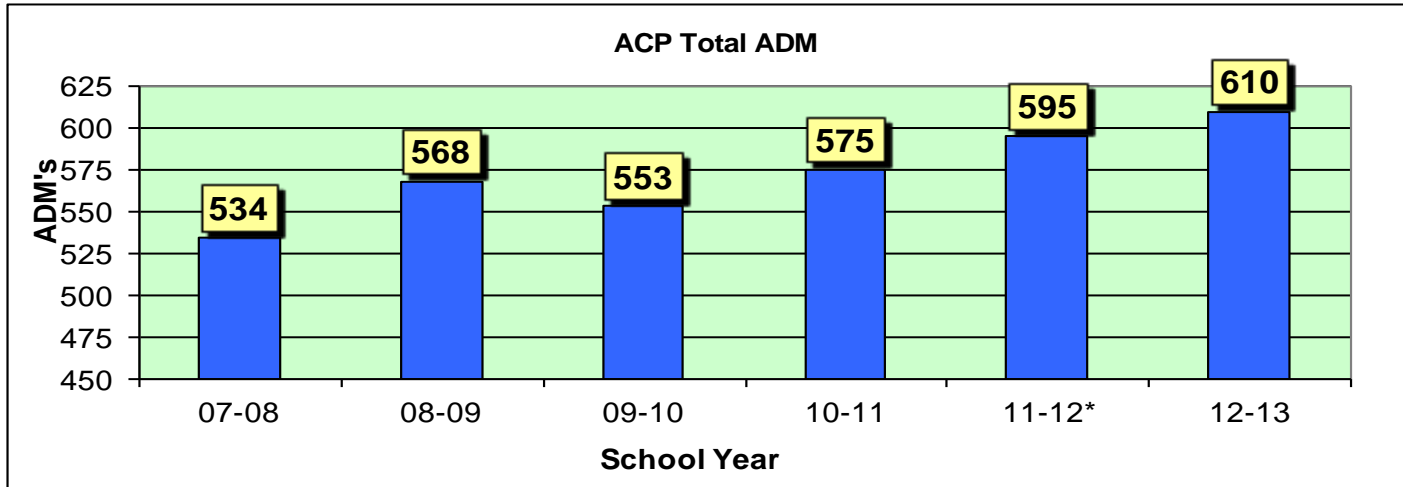
Re-EDUCATION PROGRAM GROWTH CHART



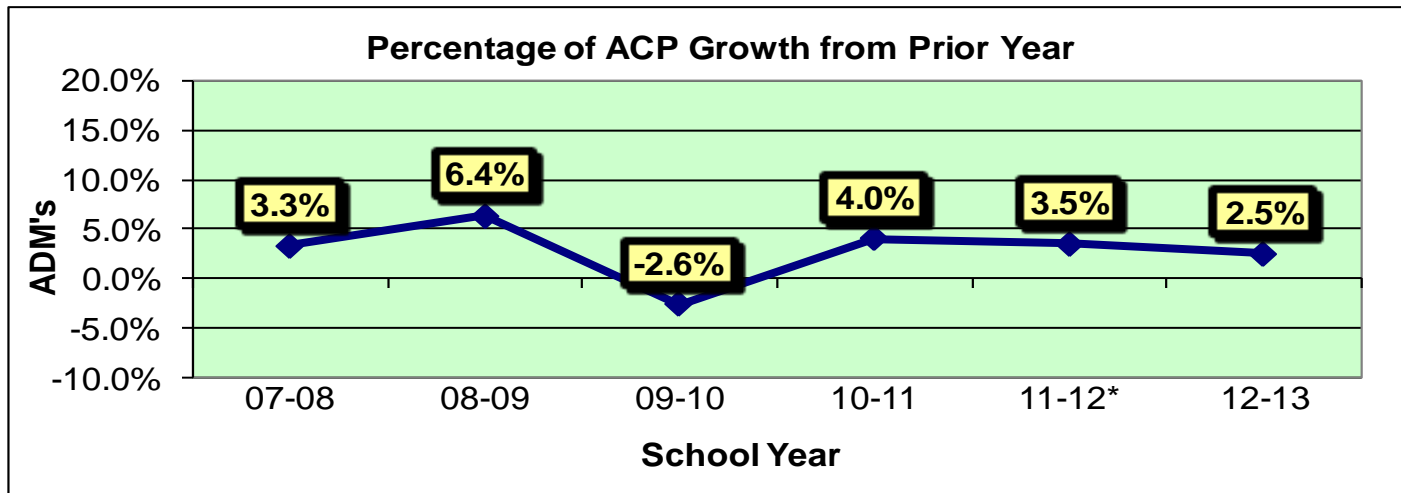
*Note: Projected Enrollment



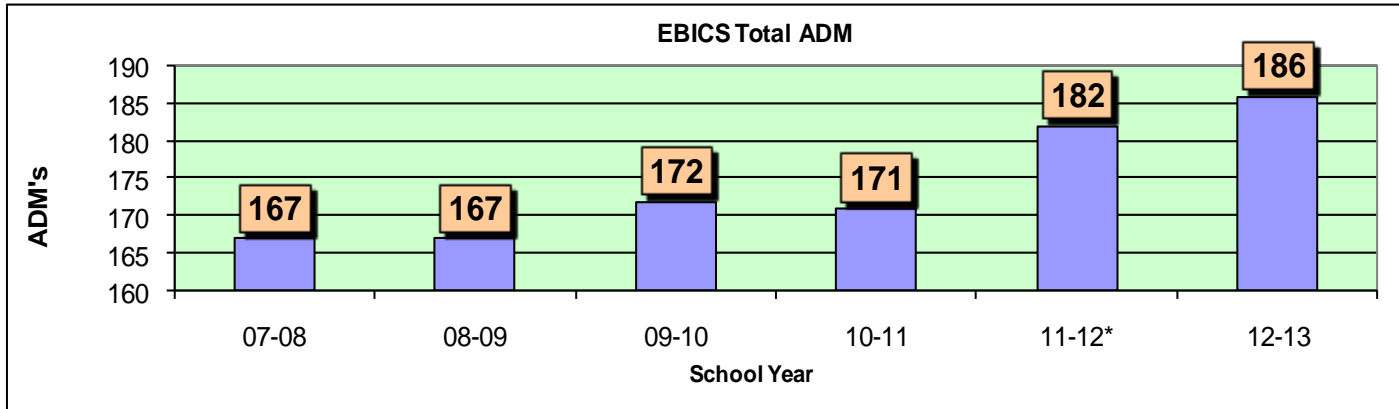
AUTISTIC CHILDREN'S PROGRAM GROWTH CHART



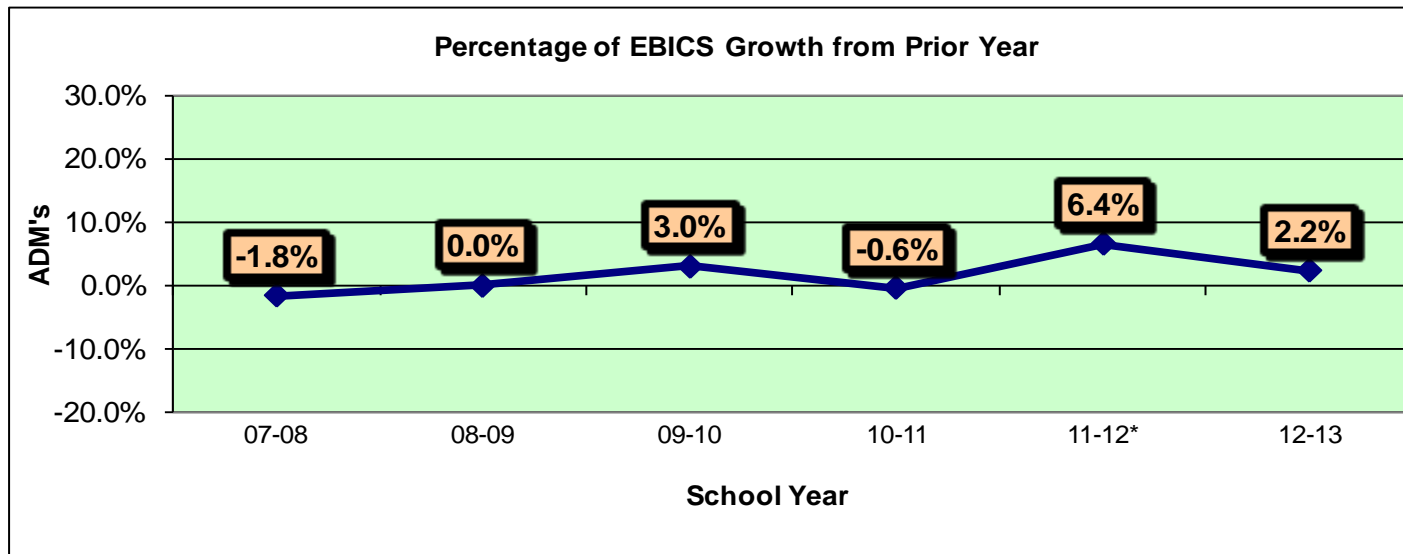
*Note: Projected Enrollment



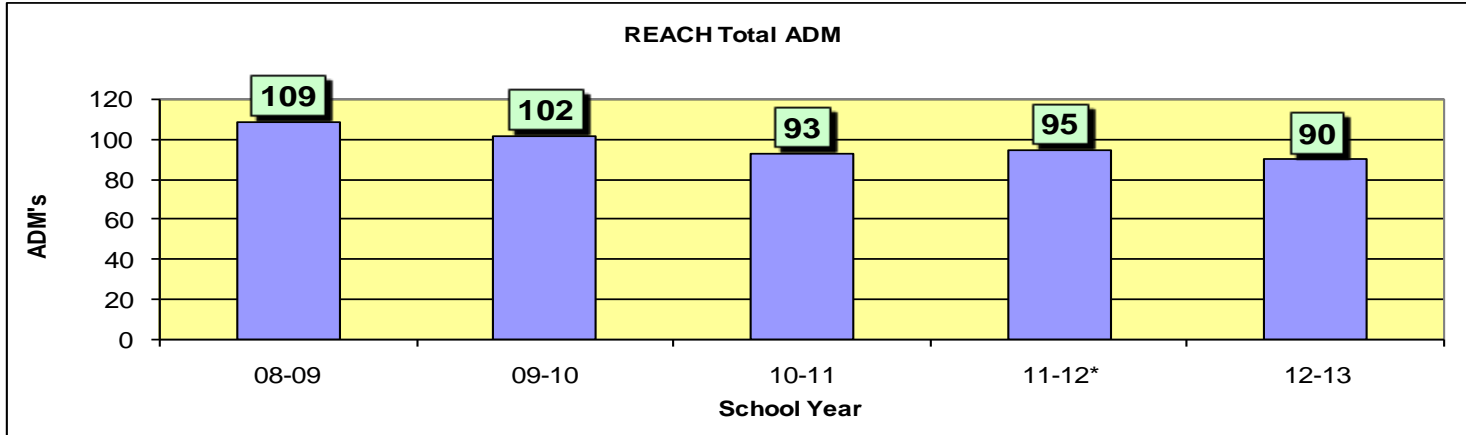
EDUCATIONAL AND BEHAVIORAL INTERVENTIONS FOR CHALLENGING STUDENTS PROGRAM GROWTH CHART



***Note: Projected Enrollment**



RAISING EXPECTATIONS AND ABILITIES FOR CHILDREN WITH COMPLEX HEALTH NEEDS PROGRAM (REACH)



*Note: Projected Enrollment

