

Southeastern Cooperative Educational Programs (SECEP)

Budget for Fiscal Year 2016 – 2017

June 1, 2016

MISSION STATEMENT

Guided by a solid commitment to the growth of children, we provide comprehensive educational programming for a diverse population of students with challenging needs through high quality instruction within a safe and nurturing environment.

BELIEF STATEMENTS

All children can learn.

Teamwork increases the possibility of achieving positive outcomes.

Joy is essential to emotional well-being.

All people should be treated with dignity and respect.

People are best served when their individual needs are met.

SECEP is committed to providing appropriate educational services in a safe environment.

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SECEP ADMINISTRATION

**Mr. Donald R. Fairheart, MBA
Executive Director**

**Mr. David. B. Sadler, M.Ed
Associate Director**

CONTENTS

Section	Page
<u>BUDGET MESSAGE</u>	
Executive Director's Message to the Superintendents and Joint Board	A-1
<u>OPERATING BUDGET</u>	
Summary of Revenues	B-1
Summary of Expenditures by Program	B-2
Chart: Proposed Operating Budget – All SECEP Programs	B-3
Proposed Operating Budget by Program	B-4
Proposed Operating Budget by Expenditure Category	B-5
Staffing Summary by Position	B-6
Operating Budgeted Revenue by Division	B-7
Rate Comparisons	B-12
<u>PROGRAM BUDGETS</u>	
Tidewater Regional Alternative Education Program (TRAEP) Total Program	
Staffing Summary by Position & Slot Distribution	C-1
Operating Budget – TRAEP – Expenditures	C-2
Explanation of Significant Changes	C-3
Operating Budget – TRAEP – Revenues	C-4

**Raising Expectations and Abilities for Children with
Complex Health Needs Program (REACH)**

Staffing Summary by Position & ADM Projections	C-6
Operating Budget – REACH – Expenditures	C-7
Explanation of Significant Changes	C-8
Operating Budget – REACH – Revenues	C-9

Re-Education Program (Re-ED)

Staffing Summary by Position & ADM Projections	C-11
Operating Budget – Re-ED – Expenditures	C-12
Explanation of Significant Changes	C-13
Operating Budget – Re-ED – Revenues	C-14

Autism Spectrum Program (ASP)

Staffing Summary by Position & ADM Projections	C-16
Operating Budget – ASP – Expenditures	C-17
Explanation of Significant Changes	C-18
Operating Budget – ASP – Revenues	C-19

**Educational and Behavioral Interventions for Challenging
Students Program (EBICS)**

Staffing Summary by Position & ADM Projections	C-21
Operating Budget – EBICS – Expenditures	C-22
Explanation of Significant Changes	C-23
Operating Budget – EBICS – Revenues	C-24

Speech Program	
Staffing Summary by Position & ADM Projections	C-26
Operating Budget – Speech – Expenditures	C-27
Explanation of Significant Changes	C-28
Operating Budget – Speech – Revenues	C-29
Occupational Therapy (OT)	
Staffing Summary by Position & ADM Projections	C-31
Operating Budget – OT – Expenditures	C-32
Operating Budget – OT – Revenues	C-33
Re-Education Summer Program (Re-ED)	
Staffing Summary by Position & ADM Projections	C-35
Operating Budget – Re-ED Summer – Expenditures	C-36
Operating Budget – Re-ED Summer – Revenues	C-37
Autism Summer Program (ASP)	
Staffing Summary by Position & ADM Projections	C-39
Operating Budget – ASP Summer – Expenditures	C-40
Operating Budget – ASP Summer – Revenues	C-41
Educational & Behavioral Interventions for Challenging Students Summer Program (EBICS)	
Staffing Summary by Position & ADM Projections	C-43
Operating Budget – EBICS Summer – Expenditures	C-44
Operating Budget – EBICS Summer – Revenues	C-45
Supplemental Staff Program	
Staffing Summary by Position & ADM Projections	C-47
Operating Budget – Supplemental Staff – Expenditures	C-48

Supplemental Staff Program (continued)

Operating Budget – Supplemental Staff – Revenues

C-49

GENERAL/STATISTICAL INFORMATION

Reimbursement Rates

D-1

Division Cost for SECEP

D-2/3

Long-Term Capital Project Statement

D-4

Enrollment History – Overall Program

D-5

Tidewater Regional Alternative Education Program (TRAEP)

ADM History and Growth Chart

D-6

Re-Education Program ADM History and Growth Chart

D-7

Autism Spectrum Program ADM History and Growth Chart

D-8

Educational & Behavioral Interventions for Challenging

Students ADM History and Growth Chart

D-9

Raising Expectations and Abilities for Children with

Complex Health needs Program (REACH)

Students ADM History and Growth Chart

D-10

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June 1, 2016

BUDGET MESSAGE

Dear Superintendents and Joint Board Members:

Thank you for your continued support of our programs, our staff, our students, and their families! Our staff feels fortunate to work with such a collaborative and supportive consortium. As we develop our operating budget for the 2016-2017 School Year, we remain focused on providing the resources necessary to provide high quality individualized educational services, attract and retain high quality personnel, and maximizing our operating efficiency. Our revenue structure remains unchanged; with the exception of the Virginia Department of Education grants for the Tidewater Regional Alternative Education Program (TRAEP) and technology, all revenue is derived from student tuition funded by our participating school divisions and other school divisions across the commonwealth. The proposed budget for 2016-2017 is \$51,459,683 a 1.5% increase from the current years' operating budget.

SECEP's proposed budget reflects a slight decrease in projected participation rates in three of our programs and slight increases in our other two programs. Consequently, overall enrollment projections for the 2016-2017 School Year are projected to be slightly lower than the current school year. The number of students projected to be served in our TRAEP (-6), Re-ED (-3), and ASP (-5) programs are slightly lower than current participation levels, while projected enrollment in our REACH (+1) and EBICS (+3) programs is slightly higher than enrollment for the current school year. Based on our individual program enrollment projections and guaranteed commitments for our Re-ED and TRAEP programs, we have adjusted our program specific staffing requests and other program associated expenses to maintain desired ratios and minimize program costs.

In collaboration with our fiscal agent (Norfolk Public Schools) our budget proposal includes a 2.5% compensation increase for all employees. Additionally, the proposal reflects a slight increase to the employer's contribution rate for Virginia Retirement System (VRS and other associated benefits) and a 3% percent increase in health insurance premiums. These increases have resulted in slightly higher tuition rates for all services and program areas except supplemental staff and summer programs, which remain unchanged. Proposed tuition rate increases range from 1.8% in our REACH program to 2.1% in TRAEP. As in years past, we have been able to absorb some of the increased costs by reducing staffing levels and other categorical expenditures within individual programs. Overall, this budget proposal includes 8 fewer positions

while projecting to provide services to 10 fewer students. Positions eliminated in our budget proposal will be through attrition, reassignment, and retirement.

Our leadership team and instructional staff looks forward to the 2016-2017 School Year and plans to continue enhancing the services we provide for children, their families, and our participating school divisions.

During the 2016-2017 School Year we plan to:

- Expand Standards Based Grading to all K-5 classrooms
- Implement our formalized a systematic mentoring and teacher development program
- Implement and monitor our newly developed strategic plan
- Begin the final year of our Project SEARCH research project with VCU
- Continue to monitor and implement our VDOE Corrective Action Plan

SECEP's leadership team is convinced that our proposed budget supports our mission and beliefs, and aligns with our identified priorities. Our future success is dependent upon continuous innovation and improvement, high quality staff, and stakeholder collaboration. With the ongoing support and collaboration of our participating school divisions, SECEP will continue to provide high quality educational services and strive to maximize the potential of each of our students.

I look forward to discussing this budget proposal with you during our upcoming meeting.

Sincerely,

Ronald A. Fairbairn

Executive Director

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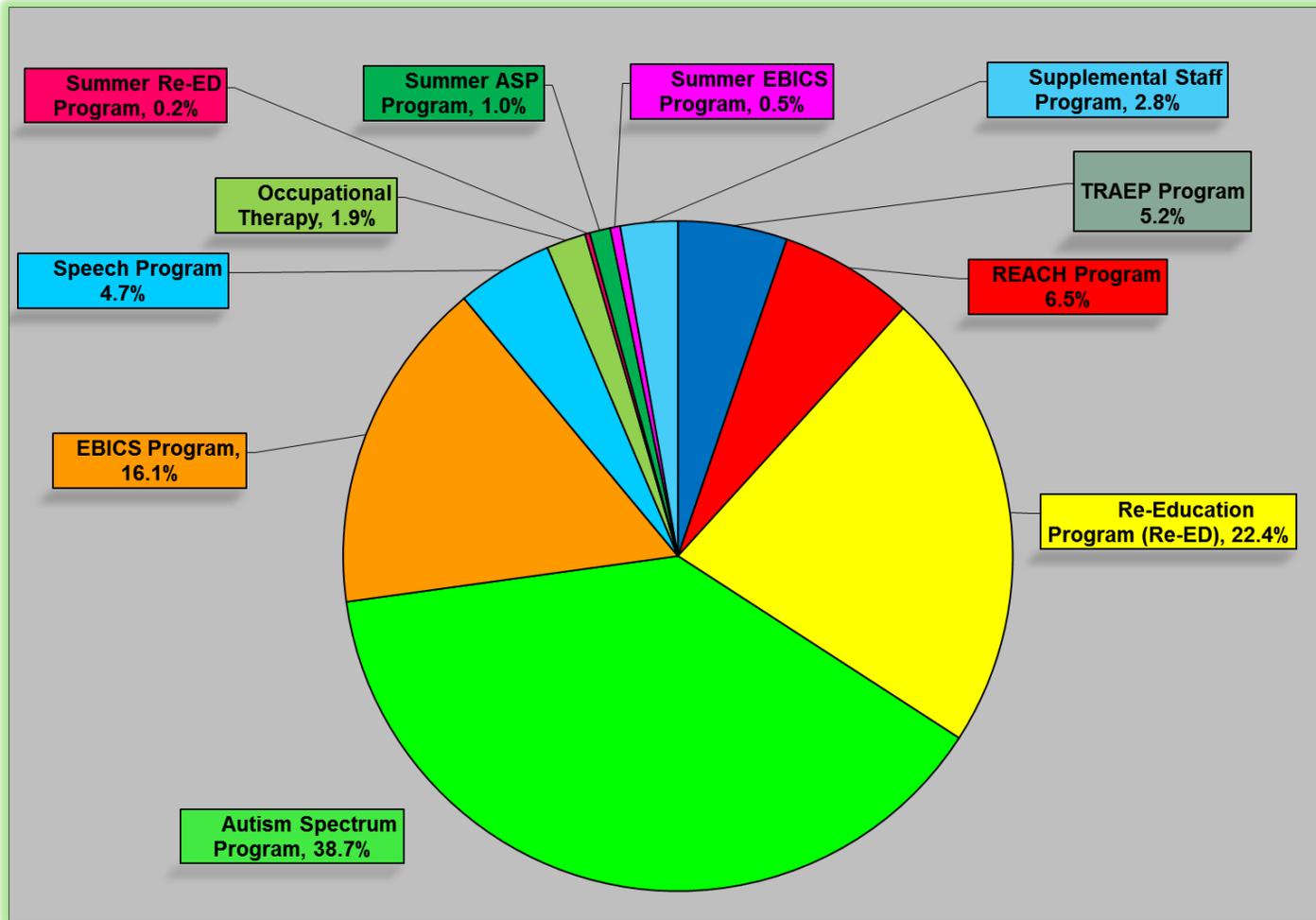
Summary of Revenue

Program Revenues	Actual 2015	Budgeted 2016	Projected 2016	Budgeted 2017
Tuition Funds				
Chesapeake	\$11,190,056	\$11,187,299	\$11,214,657	\$10,924,664
Franklin	660,299	706,924	429,696	385,248
Isle of Wight	1,241,499	1,182,172	1,283,165	1,313,727
Norfolk	5,962,850	6,174,182	6,400,096	6,351,975
Portsmouth	4,062,362	4,383,751	4,106,411	4,135,660
Southampton	1,589,916	1,352,944	1,556,243	1,737,618
Suffolk	3,250,816	3,285,828	3,516,070	3,604,922
Virginia Beach	19,070,695	18,600,743	19,050,838	19,406,279
Non-SECEP Divisions	1,633,999	3,242,821	1,588,533	2,966,217
Total Tuition Funds	\$48,662,492	\$50,116,664	\$49,145,709	\$50,826,310
Other Funds				
State Alternative Ed. Grant	\$532,180	\$530,043	\$530,043	\$581,373
Technology and Other	52,000	52,000	52,000	52,000
Total Other Funds	\$584,180	\$582,043	\$582,043	\$633,373
Total Revenues	\$49,246,672	\$50,698,707	\$49,727,752	\$51,459,683
 Projected Interest Contribution to Long-Term Project Fund				
	0	0	0	0
Total	\$0	\$0	\$0	\$0

(Note: Balance of Long-Term Project Funds appear on page D-4)

Summary of Expenditures

	Actual 2015	Budget 2016	Budget 2017
Expenditures			
TRAEP	\$ 2,648,859	\$ 2,674,601	\$ 2,714,141
REACH	\$ 3,076,016	\$ 3,460,716	\$ 3,332,574
Re-Education Program (Re-ED)	\$ 11,299,199	\$ 11,386,390	\$ 11,520,006
Autism Spectrum Program	\$ 18,501,252	\$ 19,691,464	\$ 19,904,332
EBICS Program	\$ 7,753,961	\$ 8,026,510	\$ 8,309,302
Speech Program	\$ 2,525,020	\$ 2,389,647	\$ 2,397,640
Occupational Therapy	\$ 774,896	\$ 934,500	\$ 979,497
Summer Re-ED Program	\$ 87,947	\$ 126,294	\$ 114,380
Summer ASP Program	\$ 528,955	\$ 519,637	\$ 515,389
Summer EBICS Program	\$ 193,163	\$ 253,637	\$ 250,065
Supplemental Staff Program	\$ 1,244,260	\$1,235,311	\$ 1,422,357
Total Expenditures	\$ 48,633,528	\$ 50,698,707	\$ 51,459,683



Operating Budget by Program

DESCRIPTION	Salaries and Wages	Employee Benefits	Other Expenditures	Total Program Costs	% of Budget
TRAEP	\$1,778,390	\$721,596	\$214,155	\$2,714,141	5.2%
R.E.A.C.H.	2,388,655	702,214	241,705	3,332,574	6.5%
Re-ED Program	7,569,683	3,074,434	875,889	11,520,006	22.4%
ASP Program	13,365,604	5,428,818	1,109,910	19,904,332	38.7%
EBICS Program	5,564,110	2,255,292	489,900	8,309,302	16.1%
Speech Program	1,606,400	651,140	140,100	2,397,640	4.7%
Occupational Therapy	717,232	167,045	95,220	979,497	1.9%
Summer Re-ED Program	98,057	8,123	8,200	114,380	0.2%
Summer ASP Program	432,465	35,824	47,100	515,389	1.0%
Summer EBICS Program	211,033	17,481	21,550	250,065	0.5%
Supplemental Staff Program	971,780	416,477	34,100	1,422,357	2.8%
Total Proposed Operating Budget	\$34,703,410	\$13,478,444	\$3,277,829	\$51,459,683	100.0%

Operating Budget – All SECEP Programs

	Actual 2015	Budget 2016	Budget 2017	% Change From 2016
Wages and Employee Benefits				
Total Wages	\$33,164,875	\$34,012,894	\$34,680,660	1.96%
Employee Benefits	11,560,082	13,112,619	13,391,194	2.12%
Substitutes - Daily	18,288	209,340	22,000	-89.49%
Tuition Assistance	58,683	88,000	88,000	0.00%
Total Wages/Benefits	\$44,801,928	\$47,422,853	\$48,181,854	1.60%
Other Expenditures				
H.R./Medical/Security	119,885	108,720	108,720	0.00%
Audit	21,604	23,975	25,950	8.24%
Maintenance/Repairs	13,526	19,000	19,000	0.00%
Utilities (Elec/Heat/Water/Garb)	21,621	49,355	49,355	0.00%
Postage	16,145	35,500	35,500	0.00%
Communications	145,195	126,460	126,460	0.00%
Insurance	185,344	229,150	229,150	0.00%
Rent	717,684	770,485	770,485	0.00%
Staff Development	75,979	44,550	44,550	0.00%
Local Travel	87,446	94,790	94,790	0.00%
Organizational Membership	0	1,500	1,500	0.00%
Supplies	918,657	766,950	766,950	0.00%
Equipment	286,661	226,200	226,200	0.00%
Technology	625,714	246,144	246,144	0.00%
Fiscal/Accounting Services	596,138	533,075	533,075	0.00%
Total Other Expenditures	\$3,831,599	\$3,275,854	\$3,277,829	0.06%
Total Proposed Operating Budget	\$48,633,528	\$50,698,707	\$51,459,683	1.50%

Staffing Summary by Position Operating – Budgeted Positions

Positions	<u>Number of Positions</u>		Change From 2016
	Budgeted 2016	Budgeted 2017	
Position Titles:			
Administrative	8.0	7.0	(1.0)
Principals	23.0	20.0	(3.0)
Assistant Principals	2.0	4.0	2.0
Educational Specialists	52.0	50.0	(2.0)
Teachers	267.0	264.0	(3.0)
Speech Therapists	26.5	26.5	-
Occupational Therapists	6.0	6.0	-
Certified OT Assistant	2.0	2.0	-
School/Community Trainers	28.0	28.0	-
Teacher Assistants	292.5	293.5	1.0
Custodians	1.0	1.0	-
Office Support	18.0	16.0	(2.0)
Operations Support			
Professional	9.0	10.0	1.0
Classified	11.0	10.0	(1.0)
Total Employees	746.0	738.0	(8.0)

Summary of Tuition Revenue by School Division

Division	Actual Revenue 2015	Budgeted Revenue 2016	Projected Revenue 2016	Budgeted Revenue 2017
<u>Chesapeake</u>				
TRAEP	\$ 363,870	\$ 326,115	\$ 326,115	\$ 332,964
R.E.A.C.H.	252,854	261,866	293,872	304,661
Re-ED	3,190,500	3,249,540	\$ 3,249,540	3,084,010
ASP	3,692,025	3,801,139	3,675,743	3,738,199
EBICS	2,305,096	2,177,404	2,316,872	2,088,202
SPEECH	516,347	544,867	500,358	530,906
OCCUP. THERAPY	297,065	307,050	282,557	286,099
SUMMER	267,747	217,631	217,631	213,689
SUPP STAFF	304,552	301,688	351,969	345,935
TOTAL	\$ 11,190,056	\$ 11,187,299	\$ 11,214,657	\$ 10,924,664
<u>Franklin</u>				
TRAEP	\$ 62,325	\$ 39,616	\$ 39,616	\$ -
Re-ED	191,430	194,972	32,495	33,161
ASP	200,217	235,469	160,904	205,772
EBICS	143,312	170,777	127,371	87,008
SPEECH	29,568	33,764	23,484	34,252
OCCUP. THERAPY	17,331	16,910	30,410	12,615
SUMMER	16,116	15,416	15,416	12,438
TOTAL	\$ 660,299	\$ 706,924	\$ 429,696	\$ 385,248

Note: All tuition totals are based on a 180 day school year.

Summary of Tuition Revenue by School Division

Division	Actual Revenue 2015	Budgeted Revenue 2016	Projected Revenue 2016	Budgeted Revenue 2017
<u>Isle of Wight</u>				
TRAEP	\$ 100,500	\$ 102,759	\$ 102,759	\$ 95,536
Re-ED	287,145	357,449	357,449	397,937
ASP	395,649	302,746	368,714	377,249
EBICS	295,233	256,165	295,776	304,529
R.E.A.C.H.	66,423	74,819	37,409	38,083
SPEECH	53,539	51,068	61,151	53,519
OCCUP. THERAPY	22,653	17,355	40,096	30,637
SUMMER	20,357	19,811	19,811	16,237
TOTAL	\$ 1,241,499	\$ 1,182,172	\$ 1,283,165	\$ 1,313,727
<u>Norfolk</u>				
TRAEP	\$ 580,605	\$ 533,382	\$ 533,382	\$ 544,584
R.E.A.C.H.	553,090	561,141	510,015	495,074
Re-ED	1,340,010	1,624,770	1,624,770	1,658,070
ASP	1,937,804	1,850,112	1,952,522	1,989,133
EBICS	978,293	1,024,661	1,152,506	1,044,101
SPEECH	264,807	283,196	276,278	288,145
OCCUP. THERAPY	69,714	72,535	79,109	80,198
SUMMER	125,559	111,354	111,354	99,816
SUPP STAFF	112,968	113,032	160,160	152,855
TOTAL	\$ 5,962,850	\$ 6,174,182	\$ 6,400,096	\$ 6,351,975

Note: All tuition totals are based on a 180 day school year.

Summary of Tuition Revenue by School Division

Division	Actual Revenue 2015	Budgeted Revenue 2016	Projected Revenue 2016	Budgeted Revenue 2017
<u>Portsmouth</u>				
TRAEP	\$ 117,900	\$ 175,672	\$ 175,672	\$ 179,360
R.E.A.C.H.	269,969	299,275	228,821	228,496
Re-ED	1,084,770	1,104,844	1,110,982	1,061,165
ASP	1,415,664	1,614,643	1,293,023	1,337,521
EBICS	752,855	768,496	852,698	870,084
SPEECH	191,701	205,960	189,303	208,937
OCCUP. THERAPY	34,862	28,480	33,168	33,791
SUMMER	68,946	64,499	64,499	63,451
SUPP STAFF	125,695	121,882	158,245	152,855
TOTAL	\$ 4,062,362	\$ 4,383,751	\$ 4,106,411	\$ 4,135,660
<u>Southampton</u>				
TRAEP	\$ 23,580	\$ 12,055	\$ 12,055	\$ 24,616
Re-ED	255,240	129,982	227,468	331,614
ASP	877,019	807,322	876,841	891,680
EBICS	185,422	128,083	170,302	217,521
SPEECH	88,299	94,961	90,496	96,334
OCCUP. THERAPY	34,416	35,600	40,576	40,550
SUMMER	17,928	17,428	17,428	16,237
SUPP STAFF	108,012	127,513	121,077	119,066
TOTAL	\$ 1,589,916	\$ 1,352,944	\$ 1,556,243	\$ 1,737,618

Note: All tuition totals are based on a 180 day school year.

Summary of Tuition Revenue by School Division

Division	Actual Revenue 2015	Budgeted Revenue 2016	Projected Revenue 2016	Budgeted Revenue 2017
<u>Suffolk</u>				
TRAEP	\$ 133,635	\$ 136,639	\$ 136,639	\$ 139,508
R.E.A.C.H.	36,675	37,409	107,655	114,248
Re-ED	989,055	1,007,357	1,137,339	1,160,649
ASP	1,040,245	1,076,429	1,113,618	1,166,044
EBICS	713,538	683,107	688,088	696,067
SPEECH	135,410	139,699	143,314	141,718
OCCUP. THERAPY	54,783	53,400	47,846	49,561
SUMMER	62,215	60,477	60,477	56,678
SUPP STAFF	85,260	91,311	81,094	80,450
TOTAL	\$ 3,250,816	\$ 3,285,828	\$ 3,516,070	\$ 3,604,922
<u>Virginia Beach</u>				
TRAEP	\$ 866,415	\$ 792,320	\$ 792,320	\$ 790,200
R.E.A.C.H.	452,393	448,913	457,434	533,156
Re-ED	4,147,650	3,574,494	3,634,069	3,647,754
ASP	9,068,212	9,149,645	9,502,100	9,499,826
EBICS	2,368,610	2,433,569	2,382,573	2,610,252
SPEECH	961,276	1,015,030	994,760	1,027,560
OCCUP. THERAPY	375,514	400,500	438,221	443,792
SUMMER	414,345	378,793	378,793	387,129
SUPP STAFF	416,280	407,479	470,568	466,610
TOTAL	\$ 19,070,695	\$ 18,600,743	\$ 19,050,838	\$ 19,406,279

Note: All tuition totals are based on a 180 day school year.

Summary of Tuition Revenue by School Division

Division	Actual Revenue 2015	Budgeted Revenue 2016	Projected Revenue 2016	Budgeted Revenue 2017
Others				
R.E.A.C.H.	\$ 1,527,445	\$ 1,777,293	\$ 1,493,160	\$ 1,618,857
Re-ED (Growth)	-	129,982	-	132,646
ASP	33,195	840,960	33,195	685,908
EBICS	33,734	384,248	34,665	391,538
SPEECH	3,346	21,103	3,395	16,270
SUMMER	-	14,159	-	14,159
SUPP STAFF	34,129	72,405	22,413	104,586
OCCUP. THERAPY	2,150	2,671	1,705	2,255
TOTAL	\$ 1,633,999	\$ 3,242,821	\$ 1,588,533	\$ 2,966,217
Tuition Funds	\$ 48,662,492	\$ 50,116,664	\$ 49,145,709	\$ 50,826,310

Note: All tuition totals are based on a 180 day school year.

Rate Comparisons

<u>SECEP Programs</u>	<u>2016 Actual</u>	<u>2017 Budgeted</u>	<u>Rate Period</u>	<u>Percent Increase</u>
TRAEP - Regular Education	\$9,187.00	\$9,380.00	yearly	2.10%
TRAEP - Special Education	\$12,055.00	\$12,308.00	yearly	2.10%
R.E.A.C.H (Includes Summer)*	\$207.83	\$211.57	daily	1.80%
R.E.A.C.H - Partial Day	\$104.30	\$106.17	daily	1.79%
Re-ED Program	\$180.53	\$184.23	daily	2.05%
Autism Spectrum Program	\$186.88	\$190.53	daily	1.95%
EBICS Program	\$237.19	\$241.69	daily	1.90%
Speech Program	\$84.41	\$85.63	hourly	1.45%
Occupational Therapy	\$89.00	\$90.11	hourly	1.25%
Summer Re-ED Program	\$17.73	\$17.73	hourly	0.00%
Summer ASP Program	\$21.07	\$21.07	hourly	0.00%
Summer EBICS Program	\$26.58	\$26.58	hourly	0.00%
Supplemental Staff Program	\$16.09	\$16.09	hourly	0.00%

* REACH daily rate is paid over 180 days and includes summer and related services.

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**TIDEWATER REGIONAL
ALTERNATIVE EDUCATION
PROGRAM
(TRAEP)**

TRAEP Budgeted Positions

Position Titles:	Number of Positions		Change
	2016	2017	From 2016
Administrative	0.44	0.40	-0.04
Principals	1.50	0.50	-1.00
Assistant Principals	0.00	1.00	1.00
Educational Specialists	5.00	5.00	0.00
Teachers	18.00	18.00	0.00
Teacher Assistants	12.00	11.00	-1.00
Office Support	1.75	1.00	-0.75
Custodians	0.50	0.50	0.00
Operations Support			
Professional	0.63	0.50	-0.13
Classified	0.50	0.50	0.00
Total Employee	40.32	38.40	-1.92

TRAEP Budgeted Slots

Division	TRAEP Purchased Slots	Actual Slots 2015	Actual Slots 2016	Actual Slots 2017
Chesapeake				
Regular Slots		30	25	25
Special Slots		8	8	8
Franklin				
Regular Slots		3	3	0
Special Slots		3	1	0
Isle of Wight				
Regular Slots		2	2	1
Special Slots		7	7	7
Norfolk				
Regular Slots		41	41	41
Special Slots		18	13	13
Portsmouth				
Regular Slots		0	6	6
Special Slots		10	10	10
Southampton				
Regular Slots		0	0	0
Special Slots		2	1	2
Suffolk				
Regular Slots		7	7	7
Special Slots		6	6	6
Virginia Beach				
Regular Slots		61	60	58
Special Slots		27	20	20
Total Regular Slots		144	144	138
Total Special Slots		81	66	66

TRAEP Operating Expenses

	Actual 2015	Budget 2016	Budget 2017	% Change From 2016
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 1,838,214	1,748,640	1,778,390	1.7%
Employee Benefits	660,046	705,592	717,596	1.7%
Substitutes - Daily	-	2,340	-	-100.0%
Tuition Assistance	1,447	4,000	4,000	0.0%
Total Wages and Benefits	2,499,707	2,460,571	2,499,986	1.6%
<u>Other Expenditures</u>				
H.R./Medical/Security	4,735	5,000	5,000	0.0%
Audit	836	1,350	1,475	9.3%
Maintenance/Repairs	-	3,000	3,000	0.0%
Utilities (Elec/Heat/Water)	2,662	21,855	21,855	0.0%
Postage	625	2,650	2,650	0.0%
Telephone	5,617	6,500	6,500	0.0%
Insurance	7,170	13,000	13,000	0.0%
Rent	26,142	55,000	55,000	0.0%
Staff Development	2,912	2,250	2,250	0.0%
Local Travel	909	1,250	1,250	0.0%
Organizational Membership	-	500	500	0.0%
Supplies	38,205	35,000	35,000	0.0%
Equipment	12,632	12,500	12,500	0.0%
Technology	24,650	20,000	20,000	0.0%
Fiscal & accounting services	22,057	34,175	34,175	0.0%
Total Other Expenditures	149,152	214,030	214,155	0.1%
Total Operating Budget	\$ 2,648,859	2,674,601	2,714,141	1.5%

TRAEP-EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects 2.5% increase in wages along with an increase in health care costs.

Note: All other costs were adjusted to more accurately represent actual expenses **without** increasing the overall amount of "Other Expenditures" except audit expenditures.

TRAEP Operating Revenue

<u>TRAEP</u>	Actual Revenue 2015	Budgeted Revenue 2016	Projected Revenue 2016	Budgeted Revenue 2017	% Change from 2016
Tuition Funds	\$2,248,830	\$2,118,558	\$2,118,558	\$2,106,768	-0.6%
State Alternative Ed. Grant Funds	\$532,180	\$530,043	\$530,043	\$581,373	9.7%
Other Funds	\$26,000	\$26,000	\$26,000	\$26,000	0.0%
Total Revenues	\$2,807,010	\$2,674,601	\$2,674,601	\$2,714,141	1.5%

Rate: The yearly rate for each alternative education program (Regular and Special Slots) equals the program budget less the grant and other funds, divided by the number of purchased slots.

Regular Education				Special Education			
School	Projected			School	Projected		
<u>Year</u>	Slots	Rate		<u>Year</u>	Slots	Rate	
2015-2016	\$1,322,928	144	\$9,187	2015-2016	\$795,630	66	\$12,055
2016-2017	\$1,294,440	138	\$9,380	2016-2017	\$812,328	66	\$12,308

**RAISING EXPECTATIONS AND
ABILITIES FOR CHILDREN WITH
COMPLEX HEALTH NEEDS
PROGRAM (REACH)**

REACH Budgeted Positions

<u>REACH</u>	<u>Number of Positions</u>		<u>Change From 2016</u>
	<u>2016</u>	<u>2017</u>	
Position Titles:			
Administrative	1.35	1.00	-0.35
Principals	1.00	1.00	0.00
Educational Specialists	3.00	3.00	0.00
Occupational Therapist	0.00	0.00	0.00
Speech Therapist	1.00	1.00	0.00
Teachers	11.00	10.00	-1.00
Teacher Assistants	25.00	22.00	-3.00
Office Support	1.00	1.00	0.00
Operations Support			
Professional	0.90	1.00	0.10
Classified	1.00	1.00	0.00
Total Employees	45.25	41.00	-4.25

Budgeted ADM

<u>REACH</u>	<u>Actual ADM 2015</u>	<u>Estimated ADM 2016</u>	<u>Budgeted ADM 2017</u>
Division			
Chesapeake	7	8	8
Norfolk	15	14	13
Portsmouth	7	6	6
Suffolk	1	3	3
Virginia Beach	12	13	14
Isle of Wight	2	2	1
Others	42	38	40
TOTAL ADM	86	84	85

REACH Operating Expenses

	Actual 2015	Budget 2016	Budget 2017	% Change From 2016
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 1,636,211	1,810,647	1,726,328	-4.7%
Employee Benefits	614,781	730,612	696,589	-4.7%
Contracted Services	547,757	662,327	662,327	0.0%
Substitutes	157	10,000	-	-100.0%
Tuition Assistance	2,948	5,625	5,625	0.0%
Total Wages and Benefits	2,801,854	3,219,211	3,090,869	-4.0%
<u>Other Expenditures</u>				
H.R./Medical/Security	14,182	14,700	14,700	0.0%
Audit	1,675	2,400	2,600	8.3%
Postage	1,251	4,500	4,500	0.0%
Telephone	11,255	9,000	9,000	0.0%
Insurance	14,367	17,000	17,000	0.0%
Rent	52,387	57,235	57,235	0.0%
Staff Development	6,343	3,750	3,750	0.0%
Local Travel	1,347	1,200	1,200	0.0%
Supplies	55,883	40,000	40,000	0.0%
Equipment	21,874	15,000	15,000	0.0%
Technology	49,398	36,720	36,720	0.0%
Fiscal & accounting services	44,200	40,000	40,000	0.0%
Total Other Expenditures	274,162	241,505	241,705	0.1%
Total Operating Budget	\$ 3,076,016	3,460,716	3,332,574	-3.7%

REACH-EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects **2.5%** increase in wages along with an increase in health care costs.

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Note: All other costs were adjusted to more accurately represent actual expenses **without** increasing the overall amount of "Other Expenditures" except audit expenditures.

REACH Operating Revenue

<u>REACH</u>	Actual Revenue 2015	Budgeted Revenue 2016	Projected Revenue 2016	Budgeted Revenue 2017	% Change from 2016
Tuition Funds	\$3,158,848	\$3,460,716	\$3,073,087	\$3,332,574	-3.7%
Other Funds	\$0	\$0	\$0	\$0	0.0%
Total Revenues	\$3,158,848	\$3,460,716	\$3,073,087	\$3,332,574	-3.7%

Daily Tuition Rate:

Tuition Rate equals the Total Program Budget minus other funds divided by 180 days and the projected ADM.

Rate includes Summer Program participation.

<u>Status</u>	<u>School Year</u>	<u>Budgeted Revenue</u>	<u>Budgeted Enrollment</u>	<u>School Days</u>	<u>Daily Rate</u>
Full-Time	2015-2016	\$3,366,846	90	180	\$207.83
Full-Time	2016-2017	\$3,237,021	85	180	\$211.57
Part-Time	2015-2016	\$93,870	5	180	\$104.30
Part-Time	2016-2017	\$95,553	5	180	\$106.17

Re-EDUCATION PROGRAM

(Re-ED)

Re-ED Budgeted Positions

<u>RE-ED</u> Position Titles:	<u>Number of Positions</u>		<u>Change</u>
	<u>2016</u>	<u>2017</u>	<u>From 2016</u>
Administrative	2.24	2.00	-0.24
Principals	4.50	3.50	-1.00
Assistant Principals	2.00	3.00	1.00
Educational Specialists	16.00	15.00	-1.00
Teachers	83.00	82.00	-1.00
Physical Education Teachers	5.00	5.00	0.00
School Community Trainers	2.00	2.00	0.00
Teacher Assistants	25.50	26.00	0.50
Custodians	0.50	0.50	0.00
Office Support	7.40	7.00	-0.40
Operations Support			
Professional	2.43	2.50	0.07
Classified	3.00	2.50	-0.50
Total Employee	153.57	151.00	-2.57

Budgeted ADM

<u>RE-ED</u> Division	<u>Actual</u> <u>ADM</u> <u>2015</u>	<u>Projected</u> <u>ADM</u> <u>2016</u>	<u>Guaranteed</u> <u>& Growth ADM</u> <u>2017</u>
Chesapeake	93	94	93
Franklin	4	0	1
Isle of Wight	9	12	12
Norfolk	39	36	50
Portsmouth	30	29	32
Southampton	6	6	10
Suffolk	34	30	35
Virginia Beach	96	98	110
Others-Growth	0	0	4
TOTAL ADM	311	305	347

Re- ED Operating Expenses

	Actual 2015	Budget 2016	Budget 2017	% Change From 2016
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 7,457,437	7,471,311	7,569,683	1.3%
Employee Benefits	2,845,104	3,014,740	3,054,434	1.3%
Substitutes	-	5,000	-	-100.0%
Tuition Assistance	14,932	20,000	20,000	0.0%
Total Wages and Benefits	10,317,473	10,511,051	10,644,117	1.3%
<u>Other Expenditures</u>				
H.R./Medical/Security	31,446	25,850	25,850	0.0%
Audit	5,951	6,750	7,300	8.1%
Maintenance/Repairs-Veh.	13,526	16,000	16,000	0.0%
Utilities (Elec/Heat/Water/Garbage)	18,959	27,500	27,500	0.0%
Postage	4,448	10,000	10,000	0.0%
Telephone	39,997	37,600	37,600	0.0%
Insurance	51,059	55,750	55,750	0.0%
Rent	186,175	214,250	214,250	0.0%
Staff Development	20,736	10,575	10,575	0.0%
Local Travel	5,842	10,340	10,340	0.0%
Organizational Membership	-	1,000	1,000	0.0%
Supplies	202,891	178,600	178,600	0.0%
Equipment	79,606	75,200	75,200	0.0%
Technology	164,011	75,924	75,924	0.0%
Fiscal & accounting services	157,079	130,000	130,000	0.0%
Total Other Expenditures	981,726	875,339	875,889	0.1%
Total Operating Budget	\$ 11,299,199	11,386,390	11,520,006	1.2%

Re-ED-EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects **2.5%** increase in wages along with an increase in health care costs.

Note: All other costs were adjusted to more accurately represent actual expenses **without** increasing the overall amount of "Other Expenditures" except audit expenditures.

Re-ED Operating Revenue

<u>RE-ED</u>	Actual Revenue 2015	Budgeted Revenue 2016	Projected Revenue 2016	Budgeted Revenue 2017	% Change from 2016
Tuition Funds	\$11,485,800	\$11,373,390	\$11,374,112	\$11,507,006	1.2%
Other Funds	\$13,000	\$13,000	\$13,000	\$13,000	0.0%
Total Revenues	\$11,498,800	\$11,386,390	\$11,387,112	\$11,520,006	1.2%

Daily Tuition Rate:

Tuition Rate equals the Total Program Budget minus State/Federal/Other Revenue divided by 180 days and the projected ADM.

<u>School Year</u>	<u>Budgeted Revenue</u>	<u>Budgeted Enrollment</u>	<u>School Days</u>	<u>Daily Rate</u>
2015-2016	\$11,373,390	350.0	180	\$180.53
2016-2017	\$11,507,006	347.0	180	\$184.23

**AUTISM SPECTRUM
PROGRAM
(ASP)**

ASP Budgeted Positions

<u>ASP</u> Position Titles:	<u>Number of Positions</u>		<u>Change</u>
	<u>2016</u>	<u>2017</u>	<u>From 2016</u>
Administrative	2.67	2.40	-0.27
Principals	10.00	10.00	0.00
Educational Specialists	20.00	19.00	-1.00
Teachers	106.00	105.00	-1.00
Teacher Assistants	194.00	196.00	2.00
Office Support	4.60	4.00	-0.60
Custodians	0.00	0.00	0.00
Operations Support			
Professional	3.24	3.50	0.26
Classified	4.00	3.50	-0.50
Total Employee	344.51	343.40	-1.11

Budgeted ADM

<u>ASP</u> Division	<u>Actual</u> <u>ADM</u> <u>2015</u>	<u>Estimated</u> <u>ADM</u> <u>2016</u>	<u>Budgeted</u> <u>ADM</u> <u>2017</u>
Chesapeake	112	109	109
Franklin	6	5	6
Isle of Wight	11	11	11
Norfolk	59	58	58
Portsmouth	42	38	39
Southampton	26	26	26
Suffolk	32	33	34
Virginia Beach	275	279	277
Others-Growth	1	2	20
TOTAL ADM	564	561	580

ASP Operating Expenses

	Actual 2015	Budget 2016	Budget 2017	% Change From 2016
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 12,584,650	13,101,773	13,345,604	1.9%
Employee Benefits	4,617,341	5,286,681	5,385,068	1.9%
Substitutes - Daily	18,131	150,000	20,000	-86.7%
Tuition Assistance	25,907	43,750	43,750	0.0%
Total Wages and Benefits	17,246,029	18,582,204	18,794,422	1.1%
<u>Other Expenditures</u>				
H.R./Medical/Security	38,075	42,000	42,000	0.0%
Audit	7,190	8,250	8,900	7.9%
Postage	5,373	11,750	11,750	0.0%
Telephone	48,323	46,260	46,260	0.0%
Insurance	61,685	87,000	87,000	0.0%
Rent	247,828	260,500	260,500	0.0%
Staff Development	25,051	15,000	15,000	0.0%
Local Travel	40,854	48,500	48,500	0.0%
Supplies	285,072	275,000	275,000	0.0%
Equipment	93,915	75,000	75,000	0.0%
Technology	212,087	55,000	55,000	0.0%
Fiscal & accounting services	189,770	185,000	185,000	0.0%
Total Other Expenditures	1,255,223	1,109,260	1,109,910	0.1%
Total Operating Budget	\$ 18,501,252	19,691,464	19,904,332	1.1%

ASP-EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects 2.5% increase in wages along with an increase in health care costs.

Note: All other costs were adjusted to more accurately represent actual expenses **without** increasing the overall amount of "Other Expenditures" except audit expenditures.

ASP Operating Revenue

<u>ASP</u>	Actual Revenue 2015	Budgeted Revenue 2016	Projected Revenue 2016	Budgeted Revenue 2017	% Change from 2016
Tuition Funds	\$18,618,585	\$19,678,464	\$18,977,477	\$19,891,332	1.1%
Other Funds	\$13,000	\$13,000	\$13,000	\$13,000	0.0%
Total Revenues	\$18,631,585	\$19,691,464	\$18,990,477	\$19,904,332	1.1%

Daily Tuition Rate:

Tuition Rate equals the Total Program Budget minus State/Federal/Other Revenue divided by 180 days and the projected ADM.

<u>School Year</u>	<u>Budgeted Revenue</u>	<u>Budgeted Enrollment</u>	<u>School Days</u>	<u>Daily Rate</u>
2015-2016	\$19,678,464	585	180	\$186.88
2016-2017	\$19,891,332	580	180	\$190.53

**EDUCATIONAL AND
BEHAVIORAL
INTERVENTIONS
FOR CHALLENGING
STUDENTS PROGRAM**

EBICS Budgeted Positions

<u>EBICS</u> Position Titles:	<u>Number of Positions</u>		<u>Change</u>
	<u>2016</u>	<u>2017</u>	<u>From 2016</u>
Administrative	1.07	1.00	-0.07
Principals	5.00	5.00	0.00
Educational Specialists	8.00	8.00	0.00
Teachers	44.00	44.00	0.00
School/Community Trainer	26.00	26.00	0.00
Teacher Assistants	36.00	38.50	2.50
Custodians	0.00	0.00	0.00
Office Support	2.25	2.00	-0.25
Operations Support			
Professional	1.44	1.50	0.06
Classified	2.00	1.50	-0.50
Total Employee	125.76	127.50	1.74

Budgeted ADM

<u>EBICS</u> Division	<u>Actual</u> <u>ADM</u> <u>2015</u>	<u>Estimated</u> <u>ADM</u> <u>2016</u>	<u>Budgeted</u> <u>ADM</u> <u>2017</u>
Chesapeake	55	55	48
Franklin	4	3	2
Isle of Wight	7	7	7
Norfolk	23	27	24
Portsmouth	18	20	20
Southampton	4	4	5
Suffolk	17	16	16
Virginia Beach	57	55	60
Others-Growth	1	1	9
TOTAL ADM	186	188	191

EBICS Operating Expenses

	Actual 2015	Budget 2016	Budget 2017	% Change From 2016
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 5,114,968	5,334,334	5,564,110	4.3%
Employee Benefits	1,882,473	2,152,451	2,245,167	4.3%
Substitutes - Daily	-	40,000	-	-100.0%
Tuition Assistance	5,348	10,125	10,125	0.0%
Total Wages and Benefits	7,002,789	7,536,910	7,819,402	3.7%
<u>Other Expenditures</u>				
H.R./Medical/Security	23,618	15,000	15,000	0.0%
Audit	4,470	3,700	4,000	8.1%
Postage	3,340	5,000	5,000	0.0%
Telephone	30,042	20,000	20,000	0.0%
Insurance	38,348	40,650	40,650	0.0%
Rent	154,069	128,000	128,000	0.0%
Staff Development	15,574	8,750	8,750	0.0%
Local Travel	17,009	16,500	16,500	0.0%
Supplies	155,631	100,000	100,000	0.0%
Equipment	59,243	30,000	30,000	0.0%
Technology	131,851	40,000	40,000	0.0%
Fiscal & accounting services	117,977	82,000	82,000	0.0%
Total Other Expenditures	751,172	489,600	489,900	0.1%
Total Operating Budget	\$ 7,753,961	8,026,510	8,309,302	3.5%

EBICS-EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects 2.5% increase in wages along with an increase in health care costs.

Note: All other costs were adjusted to more accurately represent actual expenses **without** increasing the overall amount of "Other Expenditures" except audit expenditures.

EBICS-Operating Revenue

<u>EBICS</u>	Actual Revenue 2015	Budgeted Revenue 2016	Projected Revenue 2016	Budgeted Revenue 2017	% Change from 2016
Tuition Funds	\$7,776,094	\$8,026,510	\$8,028,510	\$8,309,302	3.5%
Other Funds	\$0	\$0	\$0	\$0	0.0%
Total Revenues	\$7,776,094	\$8,026,510	\$8,028,510	\$8,309,302	3.5%

Daily Tuition Rate:

Tuition Rate equals the Total Program Budget minus State/Federal/Other Revenue divided by 180 days and the projected ADM.

<u>School Year</u>	<u>Budgeted Revenue</u>	<u>Budgeted Enrollment</u>	<u>School Days</u>	<u>Daily Rate</u>
2015-2016	\$8,026,510	188	180	\$237.19
2016-2017	\$8,309,302	191	180	\$241.69

SPEECH PROGRAM

SPEECH Budgeted Positions

<u>SPEECH</u>	<u>Number of Positions</u>		<u>Change</u>
	<u>2016</u>	<u>2017</u>	<u>From 2016</u>
Position Titles:			
Administrative	0.16	0.16	0.00
Principal	1.00	0.00	-1.00
Speech Therapists	25.50	25.50	0.00
Operations Support			
Professional	0.25	0.50	0.25
Classified	0.30	0.50	0.20
Total Employee	27.21	26.66	-0.55

Budgeted Hours

<u>SPEECH</u>	<u>Actual</u>	<u>Estimated</u>	<u>Budgeted</u>
	<u>Hours</u>	<u>Hours</u>	<u>Hours</u>
<u>Division</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
Chesapeake	6,466	6,109	6,200
Franklin	374	283	400
Isle of Wight	665	748	625
Norfolk	3,316	3,366	3,365
Portsmouth	2,390	2,317	2,440
Southampton	1,084	1,085	1,125
Suffolk	1,689	1,748	1,655
Virginia Beach	12,038	12,169	12,000
Others-Growth	40	40	190
TOTAL HOURS	28,062	27,865	28,000

SPEECH Operating Expenses

	Actual 2015	Budget 2016	Budget 2017	% Change From 2016
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 1,763,926	1,598,777	1,604,400	0.4%
Employee Benefits	563,853	645,120	647,390	0.4%
Contracted Services	-	-	-	0.0%
Substitutes	-	2,000	2,000	0.0%
Tuition Assistance	8,102	3,750	3,750	0.0%
Total Wages and Benefits	2,335,881	2,249,647	2,257,540	0.4%
<u>Other Expenditures</u>				
H.R./Medical/Security	5,626	4,000	4,000	0.0%
Audit	1,065	1,025	1,125	9.8%
Postage	796	1,000	1,000	0.0%
Telephone	7,158	4,500	4,500	0.0%
Insurance	9,137	12,000	12,000	0.0%
Rent	36,710	38,000	38,000	0.0%
Staff Development	3,910	1,975	1,975	0.0%
Local Travel	17,921	12,500	12,500	0.0%
Supplies	33,346	26,000	26,000	0.0%
Equipment	13,944	5,000	5,000	0.0%
Technology	31,416	6,000	6,000	0.0%
Fiscal & accounting services	28,110	28,000	28,000	0.0%
Total Other Expenditures	189,139	140,000	140,100	0.1%
Total Operating Budget	\$ 2,525,020	2,389,647	2,397,640	0.3%

SPEECH-EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects **2.5%** increase in wages along with an increase in health care costs.

Note: All other costs were adjusted to more accurately represent actual expenses **without** increasing the overall amount of "Other Expenditures" except audit expenditures.

SPEECH Operating Revenue

<u>SPEECH</u>	Actual Revenue 2015	Budgeted Revenue 2016	Projected Revenue 2016	Budgeted Revenue 2017	% Change from 2016
Tuition Funds	\$2,322,132	\$2,389,647	\$2,386,080	\$2,397,640	0.3%
Other Funds	\$0	\$0	\$0	\$0	0.0%
Total Revenues	\$2,322,132	\$2,389,647	\$2,386,080	\$2,397,640	0.3%

Hourly Rate:

Hourly Rate equals the Total Program Budget divided by total proposed hours of service.

School Year	Budgeted Revenue	Budgeted Hours	Hourly Rate
2015-2016	\$2,389,647	28,310	\$84.41
2016-2017	\$2,397,640	28,000	\$85.63

OCCUPATIONAL THERAPY PROGRAM

OT Budgeted Positions

<u>Occupational Therapy</u>	<u>Number of Positions</u>		<u>Change</u>
	<u>2016</u>	<u>2017</u>	<u>From 2016</u>
Position Titles:			
Administrative	0.07	0.07	0.00
Therapists	6.00	6.00	0.00
Certified OT Assistant	2.00	2.00	0.00
Operations Support			
Professional	0.11	0.50	0.39
Classified	0.20	0.50	0.30
Total Employee	8.38	9.07	0.69

Budgeted Hours

<u>Occupational Therapy</u>	<u>Actual</u> <u>Hours</u>	<u>Estimated</u> <u>Hours</u>	<u>Budgeted</u> <u>Hours</u>
Division	2015	2016	2017
Chesapeake	3,408	3,175	3,175
Franklin	199	143	140
Isle of Wight	260	338	340
Norfolk	801	889	890
Portsmouth	400	373	375
Southampton	394	456	450
Suffolk	628	538	550
Virginia Beach	4,309	4,924	4,925
Others-Growth	22	19	25
TOTAL HOURS	10,421	10,855	10,870

OT Operating Expenses

<u>Occupational Therapy</u>	<u>Actual</u>	<u>Budget</u>	<u>Budget</u>	<u>% Change</u>
	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>From 2016</u>
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 277,237	381,957	413,982	8.4%
Employee Benefits	89,947	154,123	167,045	8.4%
Contracted Services	333,112	302,500	302,500	0.0%
Tuition Assistance	-	750	750	0.0%
Total Wages and Benefits	700,296	839,330	884,277	5.4%
<u>Other Expenditures</u>				
H.R./Medical/Security	2,203	2,170	2,170	0.0%
Audit	417	500	550	10.0%
Postage	312	600	600	0.0%
Telephone	2,803	2,600	2,600	0.0%
Insurance	3,578	3,750	3,750	0.0%
Rent	14,373	17,500	17,500	0.0%
Staff Development	1,453	2,250	2,250	0.0%
Local Travel	3,564	4,500	4,500	0.0%
Supplies	17,142	22,300	22,300	0.0%
Equipment	5,447	13,500	13,500	0.0%
Technology	12,301	12,500	12,500	0.0%
Fiscal & accounting services	11,007	13,000	13,000	0.0%
Total Other Expenditures	74,600	95,170	95,220	0.1%
Total Operating Budget	\$ 774,896	934,500	979,497	4.8%

OT Operating Revenue

<u>Occupational Therapy</u>	Actual Revenue 2015	Budgeted Revenue 2016	Projected Revenue 2016	Budgeted Revenue 2017	% Change from 2016
Tuition Funds	\$909,251	\$934,500	\$966,095	\$979,497	4.8%
Other Funds	\$0	\$0	\$0	\$0	0.0%
Total Revenues	\$909,251	\$934,500	\$966,095	\$979,497	4.8%

Hourly Rate:

Hourly rate equals the Total Program Budget divided by the proposed hours of service.

School Year	Budgeted Revenue	Average # Hours	Hourly Rate
2015-2016	\$934,500	10,500	\$89.00
2016-2017	\$979,497	10,870	\$90.11

Re-EDUCATION SUMMER PROGRAM

Re-ED Summer Budgeted Positions

<u>Re-ED</u>	<u>Number of Positions</u>		<u>Change</u>
	2016	2017	From 2016
Position Titles:			
Principals	2.00	2.00	0.00
Program Support	3.00	3.00	0.00
Teachers	16.00	16.00	0.00
Teacher Assistants	4.00	4.00	0.00
Total Employee	25.00	25.00	0.00

Budgeted ADM

<u>Re-Ed Summer</u>	Actual ADM 2015	Actual ADM 2016	Budgeted ADM 2017
Division			
Chesapeake	32	27	30
Franklin	1	0	0
Isle of Wight	5	2	2
Norfolk	10	8	9
Portsmouth	8	6	7
Southampton	2	2	2
Suffolk	10	10	10
Virginia Beach	32	36	36
TOTAL ADM	100	91	96

Re-ED Summer Operating Expenses

	Actual 2015	Budget 2016	Budget 2017	% Change From 2016
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 71,978	109,060	98,057	-10.1%
Employee Benefits	7,348	9,034	8,123	-10.1%
Total Wages and Benefits	79,326	118,094	106,180	-10.1%
<u>Other Expenditures</u>				
Supplies	7,182	6,500	6,500	0.0%
Fiscal and accounting services	1,439	1,700	1,700	0.0%
Total Other Expenditures	8,621	8,200	8,200	0.0%
Total Proposed Operating Budget	\$ 87,947	126,294	114,380	-9.4%

Re-ED Summer Operating Revenue

<u>Re-Ed Summer</u>	<u>Actual Revenue</u> 2015	<u>Budgeted</u> Revenue 2016	<u>Projected</u> Revenue 2016	<u>Budgeted</u> Revenue 2017	<u>% Change</u> from 2016
Tuition Funds	\$118,862	\$126,294	\$107,012	\$114,380	-9.4%
Other Funds	\$0	\$0	\$0	\$0	0.0%
Total Revenues	\$118,862	\$126,294	\$107,012	\$114,380	-9.4%

Daily Tuition Rate:

Hourly Rate = Budgeted amount divided by ADM divided by average number of days divided by average numbers of hours.

<u>School</u> <u>Year</u>	<u>Budgeted</u> <u>Revenue</u>	<u>Budgeted</u> <u>Enrollment</u>	<u>School</u> <u>Days</u>	<u>Average #</u> <u>Hours</u>	<u>Hourly</u> <u>Rate</u>
2015-2016	\$126,294	106	21	3.20	\$17.73
2016-2017	\$114,380	96	21	3.20	\$17.73

AUTISM SPECTRUM SUMMER PROGRAM

ASP Summer Budgeted Positions

<u>ASP</u>	<u>Number of Positions</u>		<u>Change</u>
	<u>2016</u>	<u>2017</u>	<u>From 2016</u>
Position Titles:			
Principals	6.50	6.50	0.00
Program Support	10.50	10.50	0.00
Teachers	63.00	63.00	0.00
Teacher Assistants	107.00	107.00	0.00
Office Support	1.00	1.00	0.00
Total Employee	188.00	188.00	0.00

Budgeted ADM

<u>ASP Summer</u>	<u>Actual</u> <u>ADM</u> <u>2015</u>	<u>Actual</u> <u>ADM</u> <u>2016</u>	<u>Budgeted</u> <u>ADM</u> <u>2017</u>
Division			
Chesapeake	87	71	79
Franklin	5	2	5
Isle of Wight	6	6	6
Norfolk	47	38	44
Portsmouth	21	19	20
Southampton	6	5	6
Suffolk	17	18	19
Virginia Beach	170	181	175
Other	0	0	10
TOTAL ADM	359	340	364

ASP Summer Operating Expenses

	Actual 2015	Budget 2016	Budget 2017	% Change From 2016
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 449,888	436,388	432,465	-0.9%
Employee Benefits	42,273	36,149	35,824	-0.9%
Total Wages and Benefits	492,161	472,537	468,289	-0.9%
<u>Other Expenditures</u>				
Supplies	30,653	40,000	40,000	0.0%
Fiscal and accounting services	6,141	7,100	7,100	0.0%
Total Other Expenditures	36,794	47,100	47,100	0.0%
Total Proposed Operating Budget	\$ 528,955	519,637	515,389	-0.8%

ASP Summer Operating Revenue

<u>ASP Summer</u>	Actual Revenue 2015	Budgeted Revenue 2016	Projected Revenue 2016	Budgeted Revenue 2017	% Change from 2016
Tuition Funds	\$507,281	\$519,637	\$481,446	\$515,389	-0.8%
Other Funds	\$0	\$0	\$0	\$0	0.0%
Total Revenues	\$507,281	\$519,637	\$481,446	\$515,389	-0.8%

Daily Tuition Rate:

Hourly Rate = Budgeted amount divided by ADM divided by average number of days divided by average numbers of hours.

<u>School Year</u>	<u>Budgeted Revenue</u>	<u>Budgeted Enrollment</u>	<u>School Days</u>	<u>Average # Hours</u>	<u>Hourly Rate</u>
2015-2016	\$519,637	367	21	3.20	\$21.07
2016-2017	\$515,389	364	21	3.20	\$21.07

**EDUCATIONAL AND
BEHAVIORAL
INTERVENTIONS
FOR CHALLENGING
STUDENTS SUMMER
PROGRAM**

EBICS Summer Budgeted Positions

<u>EBICS</u>	<u>Number of Positions</u>		<u>Change</u>
	<u>2016</u>	<u>2017</u>	<u>From 2016</u>
Position Titles:			
Principals	3.00	3.00	0.00
Program Support	5.00	5.00	0.00
Teachers	28.00	28.00	0.00
School/Community Trainers	18.00	18.00	0.00
Teacher Assistants	24.00	24.00	0.00
Total Employee	78.00	78.00	0.00

Budgeted ADM

<u>EBICS Summer</u>	<u>Actual</u> <u>ADM</u> <u>2015</u>	<u>Actual</u> <u>ADM</u> <u>2016</u>	<u>Budgeted</u> <u>ADM</u> <u>2017</u>
Division			
Chesapeake	43	34	37
Franklin	4	2	3
Isle of Wight	3	3	3
Norfolk	19	13	15
Portsmouth	12	15	15
Southampton	3	2	3
Suffolk	10	9	10
Virginia Beach	46	53	54
TOTAL ADM	140	131	140

EBICS Summer Operating Expenses

	Actual 2015	Budget 2016	Budget 2017	% Change From 2016
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 158,253	214,332	211,033	-1.5%
Employee Benefits	15,913	17,755	17,481	-1.5%
Total Wages and Benefits	174,166	232,087	228,515	-1.5%
<u>Other Expenditures</u>				
Supplies	15,993	18,550	18,550	0.0%
Fiscal and accounting services	3,004	3,000	3,000	0.0%
Total Other Expenditures	18,997	21,550	21,550	0.0%
Total Proposed Operating Budget	\$ 193,163	253,637	250,065	-1.4%

EBICS Summer Operating Revenue

<u>EBICS</u> <u>Summer</u>	Actual Revenue 2015	Budgeted Revenue 2016	Projected Revenue 2016	Budgeted Revenue 2017	% Change from 2016
Tuition Funds	\$248,177	\$253,637	\$233,064	\$250,065	-1.4%
Other Funds	\$0	\$0	\$0	\$0	0.0%
Total Revenues	\$248,177	\$253,637	\$233,064	\$250,065	-1.4%

Daily Tuition Rate:

Hourly Rate = Budgeted amount divided by ADM divided by average number of days divided by average numbers of hours.

<u>School</u> <u>Year</u>	<u>Budgeted</u> <u>Revenue</u>	<u>Budgeted</u> <u>Enrollment</u>	<u>School</u> <u>Days</u>	<u>Average #</u> <u>Hours</u>	<u>Hourly</u> <u>Rate</u>
2015-2016	\$253,637	142	21	3.20	\$26.58
2016-2017	\$250,065	140	21	3.20	\$26.58

SUPPLEMENTAL STAFF PROGRAM

SUPPLEMENTAL Budgeted Positions

<u>Supplemental</u>	<u>Number of Positions</u>		<u>Change</u>
	<u>2016</u>	<u>2017</u>	<u>From 2016</u>
Districts			
Chesapeake	15.00	15.00	0.00
Norfolk	5.00	5.00	0.00
Portsmouth	6.00	6.00	0.00
Southampton	6.00	6.00	0.00
Suffolk	4.00	4.00	0.00
Virginia Beach	20.00	20.00	0.00
Growth	4.00	4.00	0.00
Total All Districts	60.00	60.00	0.00

Budgeted Hours

<u>Supplemental</u>	<u>Actual</u>	<u>Estimated</u>	<u>Budgeted</u>
<u>Division</u>	<u>Hours</u>	<u>Hours</u>	<u>Hours</u>
	<u>2015</u>	<u>2016</u>	<u>2017</u>
Chesapeake	19,612	21,875	21,500
Norfolk	7,237	9,954	9,500
Portsmouth	7,992	9,835	9,500
Southampton	6,777	7,525	7,400
Suffolk	5,555	5,040	5,000
Virginia Beach	26,976	29,246	29,000
Others-Growth	4,697	5,775	6,500
TOTAL HOURS	78,846	89,250	88,400

SUPPLEMENTAL Operating Expenses

	Actual 2015	Budget 2016	Budget 2017	% Change From 2016
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 931,241	840,848	971,780	15.6%
Employee Benefits	221,003	360,363	416,477	15.6%
Total Wages and Benefits	1,152,244	1,201,211	1,388,257	15.6%
<u>Other Expenditures</u>				
Supplies	76,659	25,000	25,000	0.0%
Fiscal & Accounting Services	15,357	9,100	9,100	0.0%
Total Other Expenditures	92,016	34,100	34,100	0.0%
Total Proposed Operating Budget	\$ 1,244,260	1,235,311	1,422,357	15.1%

SUPPLEMENTAL Operating Revenue

<u>Supplemental</u>	Actual Revenue 2015	Budgeted Revenue 2016	Projected Revenue 2016	Budgeted Revenue 2017	% Change from 2016
Tuition Funds	\$1,268,632	\$1,235,311	\$1,436,033	\$1,422,357	15.1%
Other Funds	\$0	\$0	\$0	\$0	0.0%
Total Revenues	\$1,268,632	\$1,235,311	\$1,436,033	\$1,422,357	15.1%

Daily Tuition Rate:

Hourly Rate = Budgeted amount divided by total hours.

School Year	Budgeted Revenue	Average # Hours	Hourly Rate
2015-2016	\$1,235,311	76,775	\$16.09
2016-2017	\$1,422,357	88,400	\$16.09

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Reimbursement Rates		
School Division	Composite Index*	Rate of Reimbursement
Chesapeake	0.3439	0.6561
Franklin	0.2930	0.7070
Isle of Wight	0.4011	0.5989
Norfolk	0.2988	0.7012
Portsmouth	0.2506	0.7494
Southampton	0.2856	0.7144
Suffolk	0.3409	0.6591
Virginia Beach	0.3925	0.6075
* 2016-2018 Composite Index of Local Ability to Pay-Updated December, 2015.		

REIMBURSEMENT RATES

SECEP is a State approved regional program. The school systems request reimbursement from the State three times a year for student tuition costs from State approved regional programs. Tuition costs for students who attend SECEP's REACH, Re-ED, ASP, and EBICS Programs are eligible for reimbursement. The rate of reimbursement is based on the school system's composite index established by the State. The following chart shows the percentage of SECEP tuition costs which are reimbursed by the State. Students who attend TRAEP are counted in the school divisions ADM report and funded accordingly.

DIVISION COST FOR SECEP PLACEMENT

Chesapeake Public Schools		DAILY RATE	PER STUDENT YEARLY COST *	% STATE REIMBURSEMENT	AMOUNT OF REIMBURSEMENT	DIVISIONS ACTUAL COST
	Re-ED Program	\$184.23	\$33,161.40	65.61%	\$21,757.19	\$11,404.21
	Autism Program	\$190.53	\$34,295.40	65.61%	\$22,501.21	\$11,794.19
	EBICS Program	\$241.69	\$43,504.20	65.61%	\$28,543.11	\$14,961.09
	REACH Program	\$211.57	\$38,082.60	65.61%	\$24,985.99	\$13,096.61
*Note: Based on 180 day schedule						
Franklin Public Schools		DAILY RATE	PER STUDENT YEARLY COST *	% STATE REIMBURSEMENT	AMOUNT OF REIMBURSEMENT	DIVISIONS ACTUAL COST
	Re-ED Program	\$184.23	\$33,161.40	70.70%	\$23,445.11	\$9,716.29
	Autism Program	\$190.53	\$34,295.40	70.70%	\$24,246.85	\$10,048.55
	EBICS Program	\$241.69	\$43,504.20	70.70%	\$30,757.47	\$12,746.73
*Note: Based on 180 day schedule						
Isle of Wight Public Schools		DAILY RATE	PER STUDENT YEARLY COST *	% STATE REIMBURSEMENT	AMOUNT OF REIMBURSEMENT	DIVISIONS ACTUAL COST
	Re-ED Program	\$184.23	\$33,161.40	59.89%	\$19,860.36	\$13,301.04
	Autism Program	\$190.53	\$34,295.40	59.89%	\$20,539.52	\$13,755.88
	EBICS Program	\$241.69	\$43,504.20	59.89%	\$26,054.67	\$17,449.53
	REACH Program	\$211.57	\$38,082.60	59.89%	\$22,807.67	\$15,274.93
*Note: Based on 180 day schedule						
Norfolk Public Schools		DAILY RATE	PER STUDENT YEARLY COST *	% STATE REIMBURSEMENT	AMOUNT OF REIMBURSEMENT	DIVISIONS ACTUAL COST
	Re-ED Program	\$184.23	\$33,161.40	70.12%	\$23,252.77	\$9,908.63
	Autism Program	\$190.53	\$34,295.40	70.12%	\$24,047.93	\$10,247.47
	EBICS Program	\$241.69	\$43,504.20	70.12%	\$30,505.15	\$12,999.05
	REACH Program	\$211.57	\$38,082.60	70.12%	\$26,703.52	\$11,379.08
*Note: Based on 180 day schedule						

DIVISION COST FOR SECEP PLACEMENT

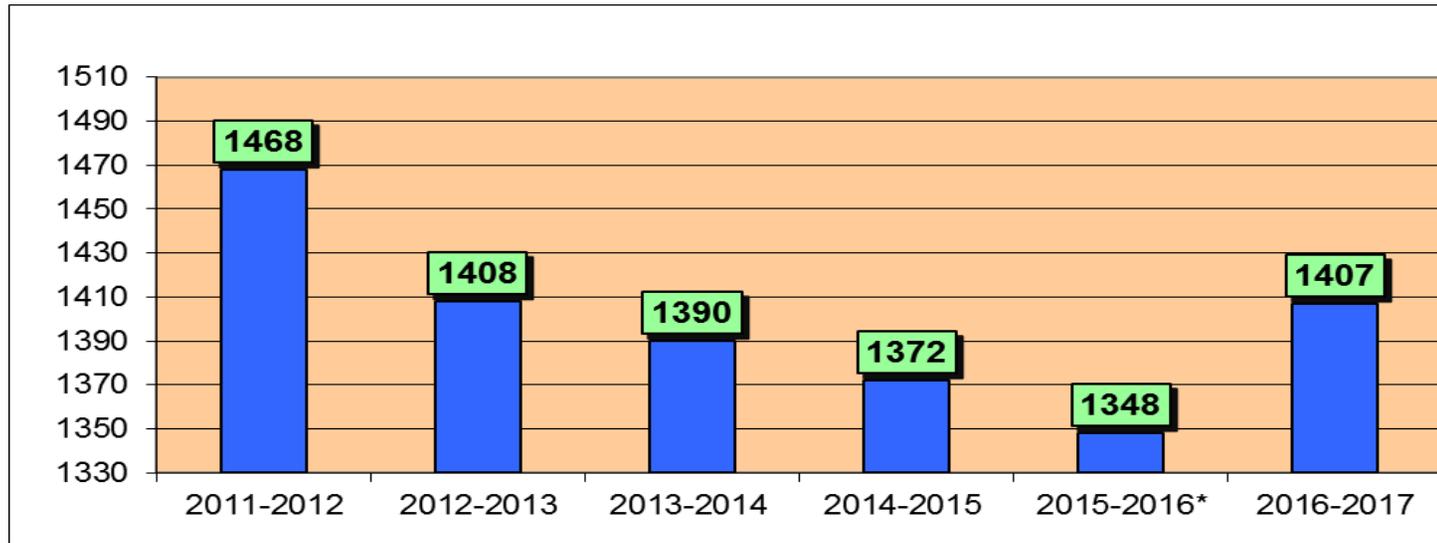
Portsmouth Public Schools		DAILY RATE	PER STUDENT YEARLY COST *	% STATE REIMBURSEMENT	AMOUNT OF REIMBURSEMENT	DIVISIONS ACTUAL COST
	Re-ED Program	\$184.23	\$33,161.40	74.94%	\$24,851.15	\$8,310.25
	Autism Program	\$190.53	\$34,295.40	74.94%	\$25,700.97	\$8,594.43
	EBICS Program	\$241.69	\$43,504.20	74.94%	\$32,602.05	\$10,902.15
	REACH Program	\$211.57	\$38,082.60	74.94%	\$28,539.10	\$9,543.50
*Note: Based on 180 day schedule						
Southampton Public Schools		DAILY RATE	PER STUDENT YEARLY COST *	% STATE REIMBURSEMENT	AMOUNT OF REIMBURSEMENT	DIVISIONS ACTUAL COST
	Re-ED Program	\$184.23	\$33,161.40	71.44%	\$23,690.50	\$9,470.90
	Autism Program	\$190.53	\$34,295.40	71.44%	\$24,500.63	\$9,794.77
	EBICS Program	\$241.69	\$43,504.20	71.44%	\$31,079.40	\$12,424.80
	REACH Program	\$211.57	\$38,082.60	71.44%	\$27,206.21	\$10,876.39
*Note: Based on 180 day schedule						
Suffolk Public Schools		DAILY RATE	PER STUDENT YEARLY COST *	% STATE REIMBURSEMENT	AMOUNT OF REIMBURSEMENT	DIVISIONS ACTUAL COST
	Re-ED Program	\$184.23	\$33,161.40	65.91%	\$21,856.68	\$11,304.72
	Autism Program	\$190.53	\$34,295.40	65.91%	\$22,604.10	\$11,691.30
	EBICS Program	\$241.69	\$43,504.20	65.91%	\$28,673.62	\$14,830.58
	REACH Program	\$211.57	\$38,082.60	65.91%	\$25,100.24	\$12,982.36
*Note: Based on 180 day schedule						
Virginia Beach Public Schools		DAILY RATE	PER STUDENT YEARLY COST *	% STATE REIMBURSEMENT	AMOUNT OF REIMBURSEMENT	DIVISIONS ACTUAL COST
	Re-ED Program	\$184.23	\$33,161.40	60.75%	\$20,145.55	\$13,015.85
	Autism Program	\$190.53	\$34,295.40	60.75%	\$20,834.46	\$13,460.94
	EBICS Program	\$241.69	\$43,504.20	60.75%	\$26,428.80	\$17,075.40
	REACH Program	\$211.57	\$38,082.60	60.75%	\$23,135.18	\$14,947.42
*Note: Based on 180 day schedule						

LONG-TERM CAPITAL PROJECT STATEMENT
as of 3/16/2016

Secep Site School Division	"Audited" Funds At 6/30/2015	"PENDING"	Current FY-2016 Disbursements	"PENDING"
		Board Approval March 16, 2016		Funds Available At 3/31/2016
Chesapeake	\$157,939	\$140,959	\$0	\$298,898
Norfolk	\$602,313	\$75,113	\$0	\$677,426
Portsmouth	\$325,825	\$51,173	\$0	\$376,998
Virginia Beach	\$2,209,023	\$240,230	\$0	\$2,449,253
Suffolk	\$367,891	\$40,950	\$0	\$408,841
Franklin	\$87,634	\$8,318	\$0	\$95,952
Isle of Wight	\$38,830	\$15,639	\$0	\$54,469
Southampton	\$152,309	\$20,028	\$0	\$172,337
TOTAL	\$3,941,764	\$592,410	\$0	\$4,534,174

Note: Unexpended funds from the 2015-2016 School Year will be added to the above balances by action of the Joint Board.

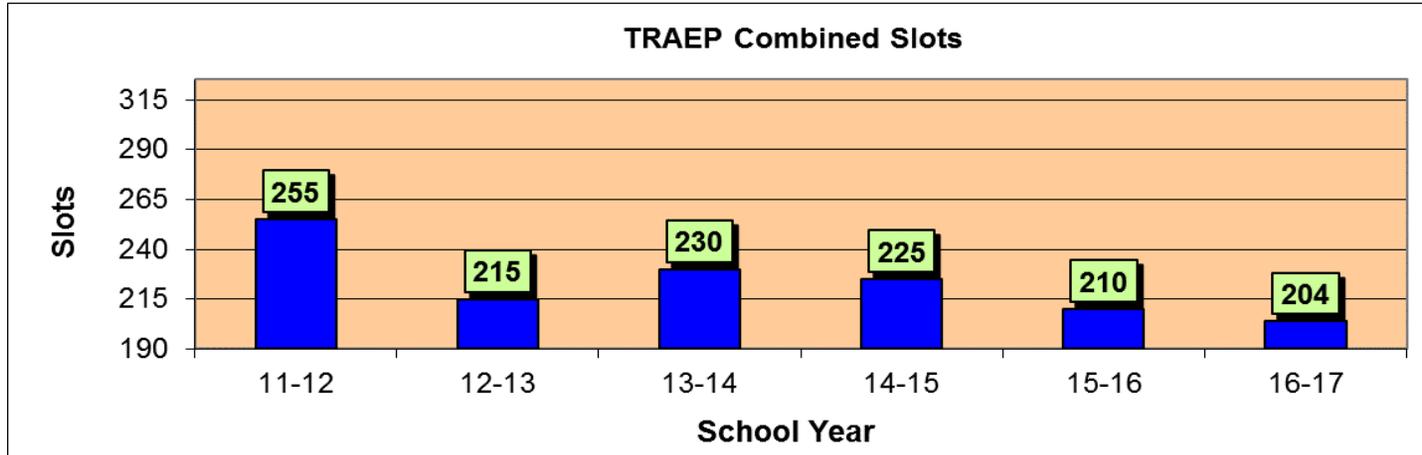
ENROLLMENT HISTORY - OVERALL PROGRAM



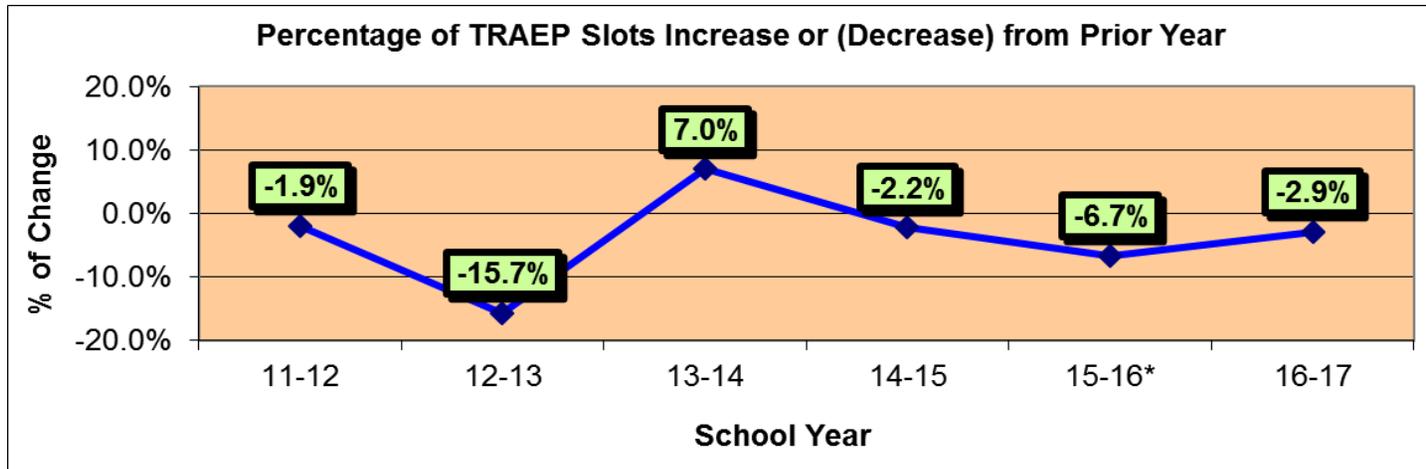
*Note: Projected Enrollment

SCHOOL YEAR	ADM / TRAEP SLOTS
2011-2012	1468
2012-2013	1408
2013-2014	1390
2014-2015	1372
2015-2016* Projected	1348
2016-2017 Budgeted	1407

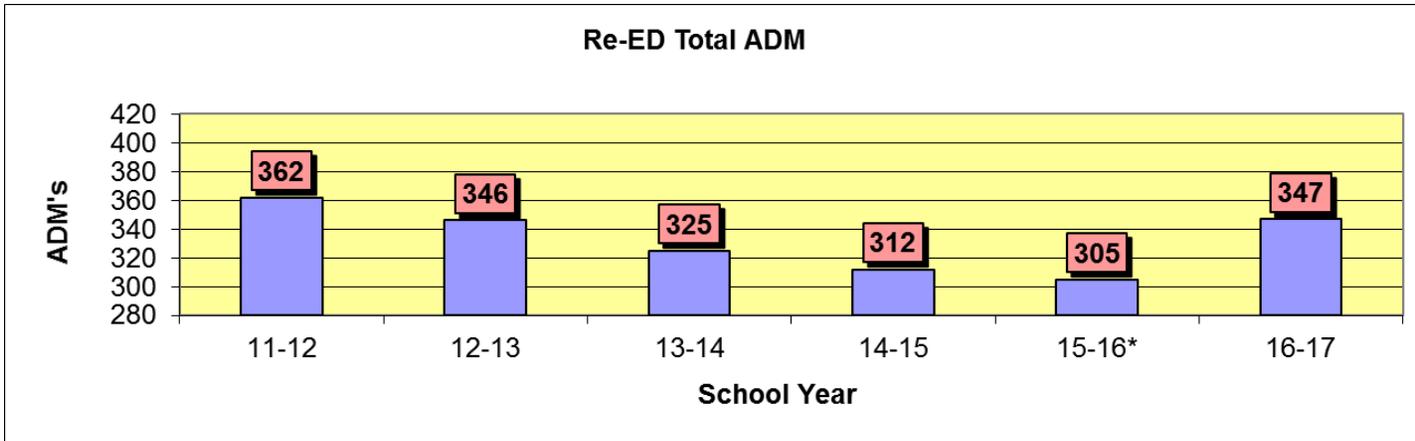
TIDEWATER REGIONAL ALTERNATIVE EDUCATION PROGRAM (TRAEP) GROWTH CHART



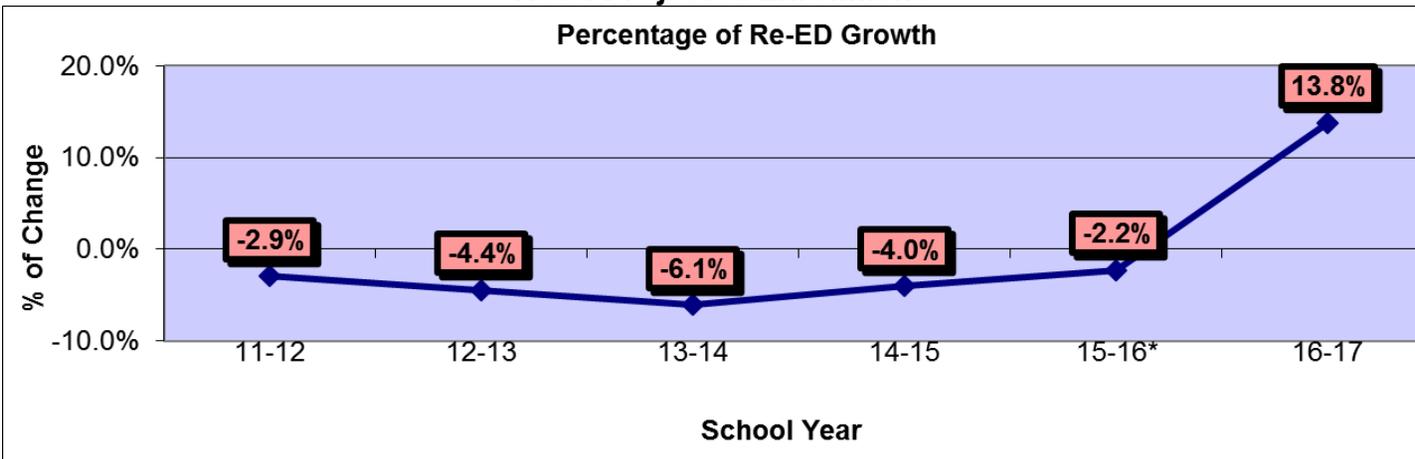
*Note: Projected Enrollment



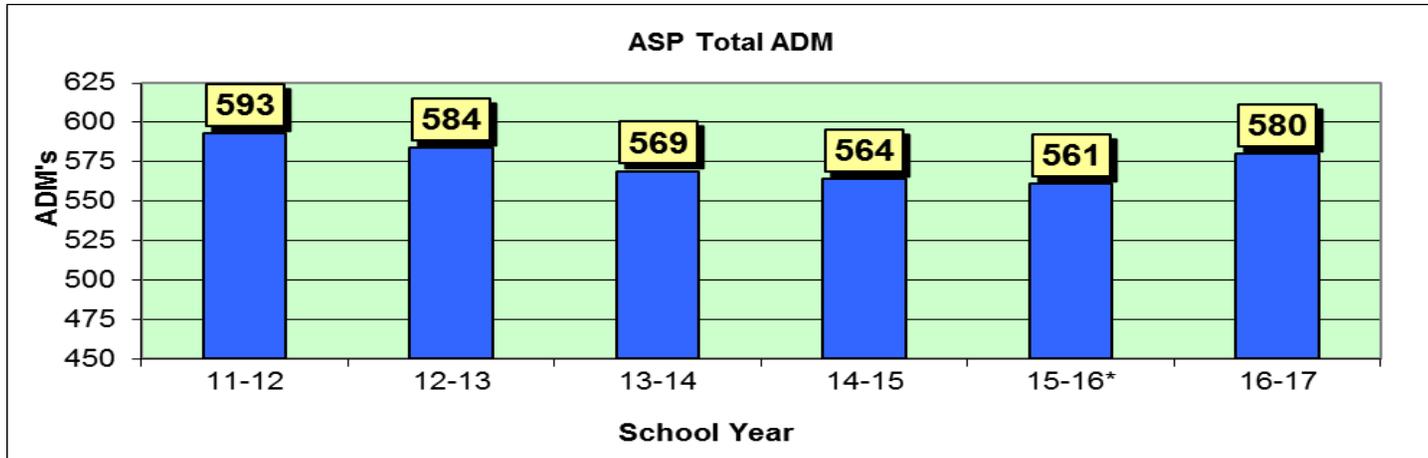
Re-EDUCATION PROGRAM GROWTH CHART



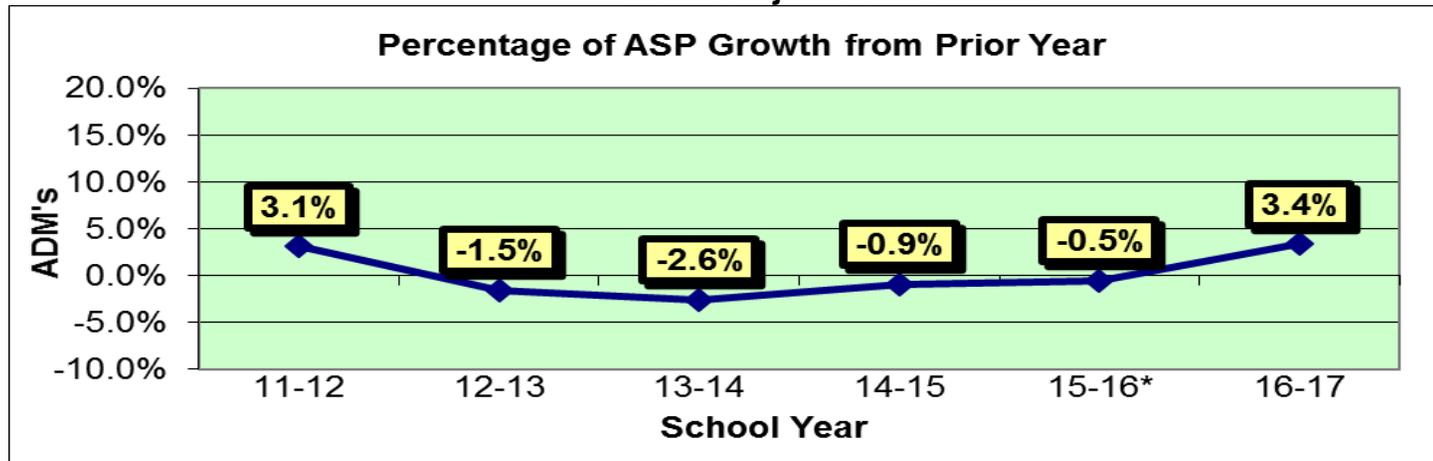
*Note: Projected Enrollment



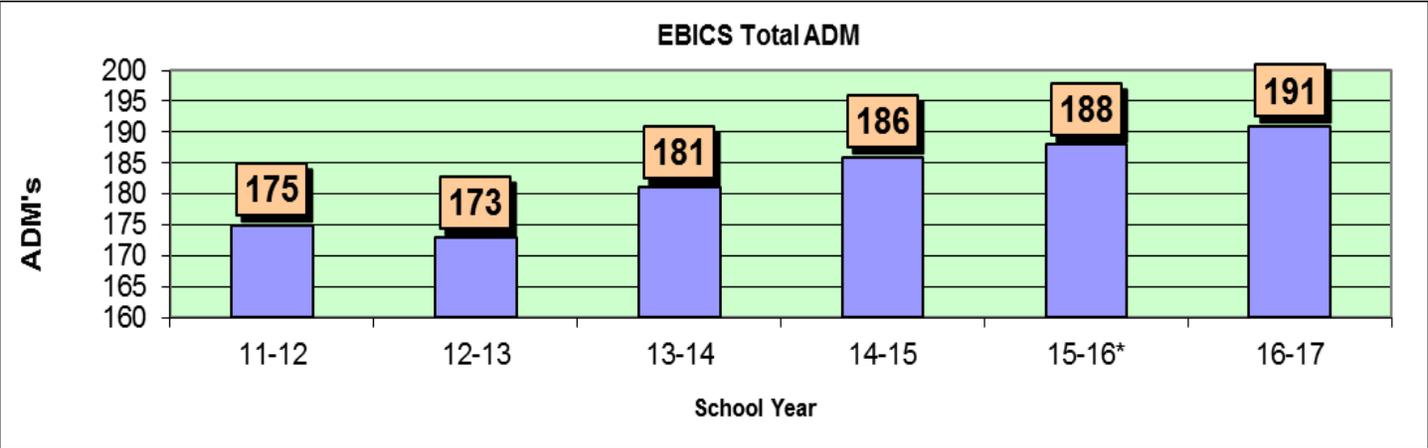
AUTISM SPECTRUM PROGRAM GROWTH CHART



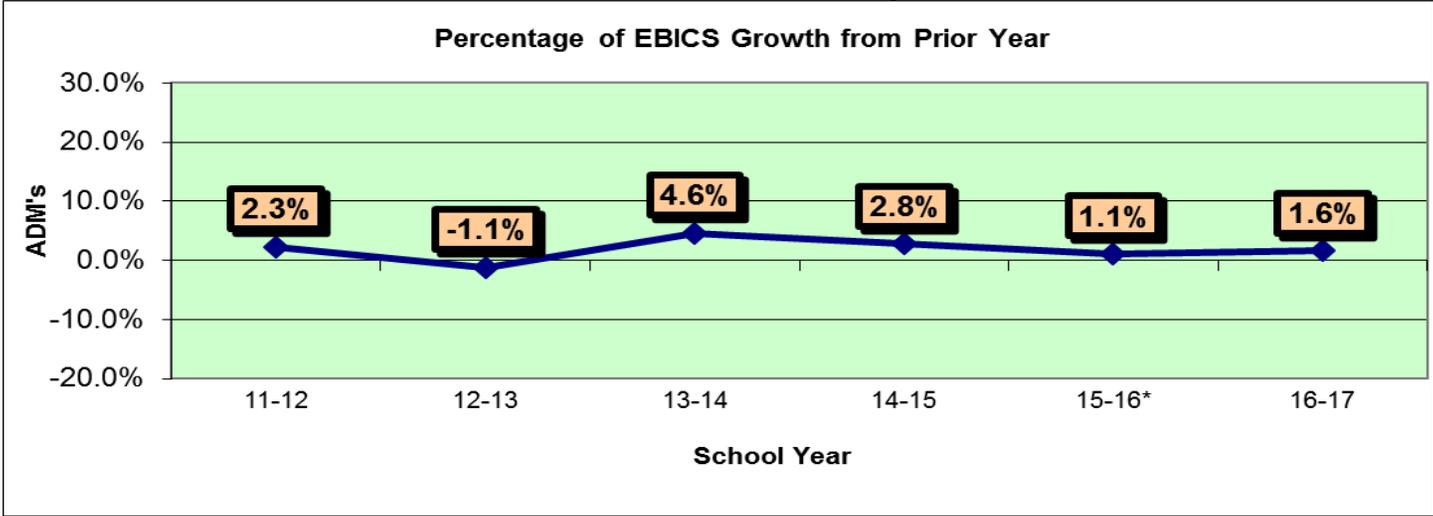
*Note: Projected Enrollment



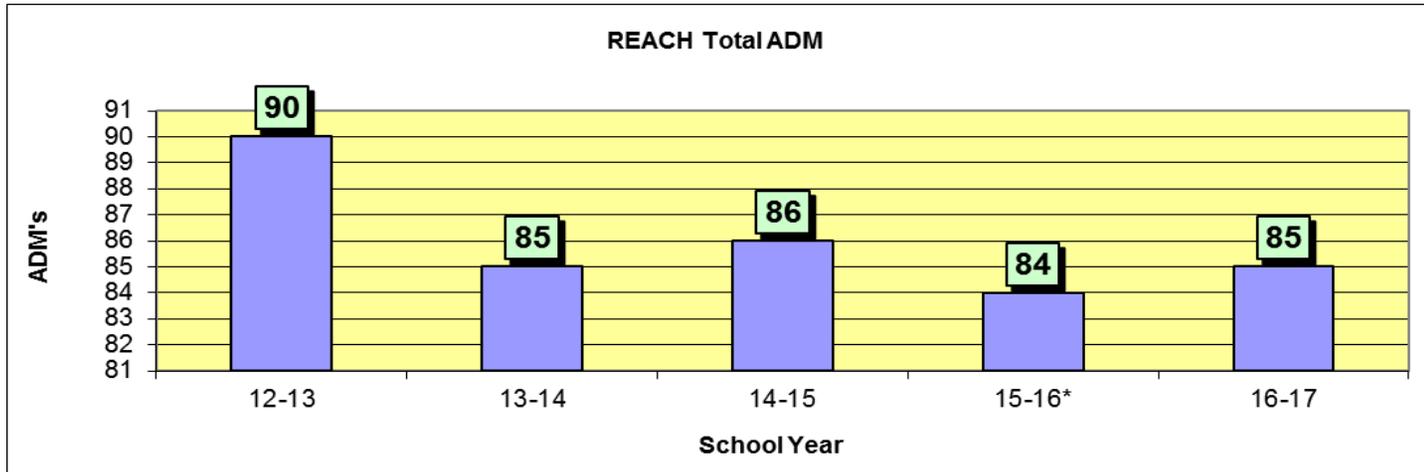
EDUCATIONAL AND BEHAVIORAL INTERVENTIONS FOR CHALLENGING STUDENTS PROGRAM GROWTH CHART



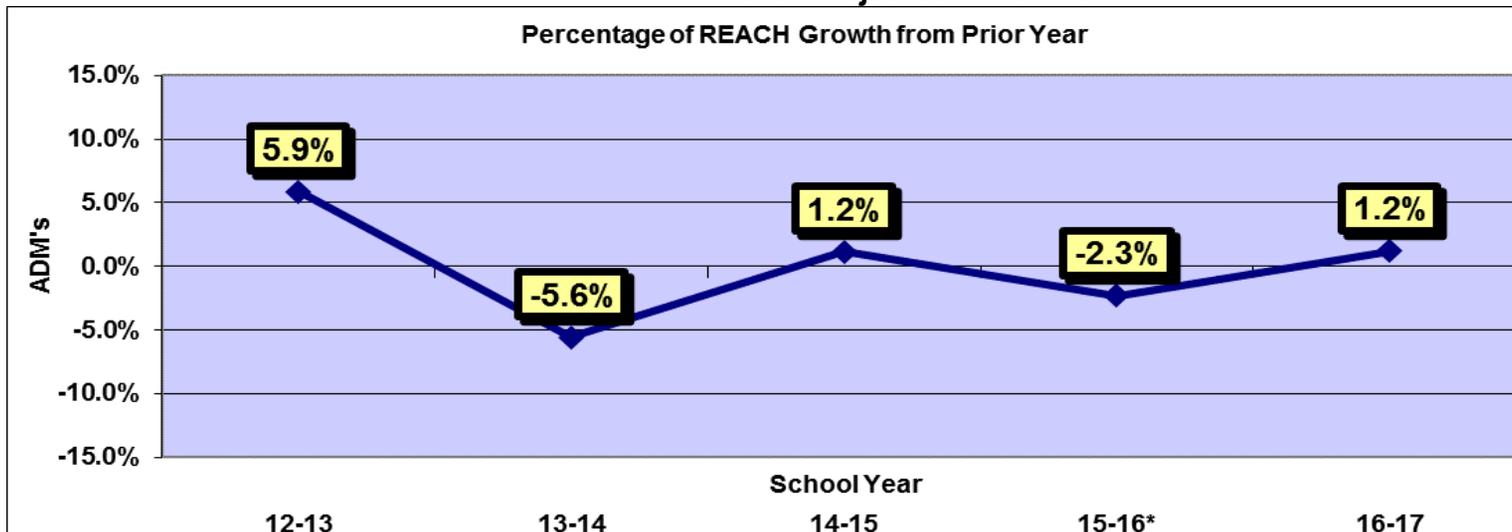
*Note: Projected Enrollment



RAISING EXPECTATIONS AND ABILITIES FOR CHILDREN WITH COMPLEX HEALTH NEEDS PROGRAM (REACH)



***Note: Projected Enrollment**



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