

Southeastern Cooperative Educational Programs (SECEP)

Budget for Fiscal Year 2021 – 2022

May 26, 2021

SECEP VISION STATEMENT

As the premier regional special and alternative education program, SECEP builds pathways for students and staff to learn, work, and play their way to success!

SECEP MISSION STATEMENT

In partnership with students, families, and communities, SECEP provides a safe and nurturing environment, focused on meeting individual educational needs and achieving meaningful outcomes for our diverse population of students.

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ALTERNATIVE EDUCATION DIRECTORS
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Special Education**

**Mr. Mike McGee
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Alternative Education**

SECEP ADMINISTRATION

**Mr. David. B. Sadler, M.Ed
Executive Director**

**Mr. Christopher Old, Ed.S., BCBA
Assistant Director Human Resources/Support Services**

**Ms. Laura Armstrong, Ed.S., BCBA
Assistant Director ASP/EBICS/REACH**

**Mr. Greg Jacob, Ed.S., BCBA
Assistant Director ASP/EBICS**

**Mrs. Tamara Barker, Ed.S.
Assistant Director Re-ED/TRAEP**

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May 26, 2021

REVISED BUDGET MESSAGE

Dear Superintendents and Joint Board Members:

The 2020-2021 school year has been a school year of unprecedented challenges and circumstance due to the continued need to respond and address the impact of COVID-19 on our students, their families, and our employees. I applaud the continued hard work our participating school divisions have completed and continue to engage in to address the ongoing needs created by the COVID-19 pandemic. I thank our participating school divisions for their efforts of ensuring SECEP employees are addressed in their response planning. Each division has formed responses, based on the needs of the division and surrounding community, for returning staff and students to in-person instruction throughout the year. Within each of our hosting school divisions, SECEP has followed the hosting division's response plan to the COVID-19 pandemic. I am especially grateful for our hosting school divisions for allowing our SECEP employees, assigned to work in their division, the opportunity to participate in vaccination clinics since the end of January 2021. SECEP employees who wish to receive the vaccine have participated or are scheduled to do so. This has been helpful in providing those employees a level of comfort knowing they are better protected against COVID-19.

I also thank our Committee of Superintendents and our SECEP Joint Board for supporting and approving the utilization of FY2020 unexpended funds during the 2020-2021 school year. These authorizations allowed SECEP to provide needed technology for our SECEP students and staff, as well as bolstering Personal Protective Equipment for our SECEP classrooms. Additionally, SECEP was able to provide a one-time bonus of \$500 to all our SECEP employees in February 2021.

Now, as we look to the 2021-2022 school year, it is a privilege to present to you the SECEP Revised Proposed Fiscal Year 2022 (FY2022) Budget. As I have monitored our participating school divisions in their work creating their proposed FY2022 budgets, I understand the need to ensure the SECEP FY2022 Proposed Budget provides the needed resources, both human and fiscal, that will ensure SECEP continues providing the high quality educational and behavioral instruction and supports designed to meet the unique needs and challenges presented by our diverse students for whom we provide educational services.

Revisions to the SECEP FY2022 Proposed Budget (May 26, 2021):

On May 19, 2021, Norfolk Public Schools (NPS) Board passed its FY2022 annual budget. This budget reflects an increase in NPS employee compensation from what was provided to SECEP after the NPS Board meeting on March 3, 2021. The changes in compensation will be outlined below in the revised portion of this message. The overall impact of the rise in employee compensation has increased the overall SECEP Revised Proposed FY2022 Budget from what was proposed on March 24, 2021

The SECEP FY2022 Revised Proposed Budget is \$57,266,905. This is an increase of 2.69% over the fiscal year 2021 budget of \$55,764,575. SECEP's revenue continues to come primarily from our student tuition revenues received from our participating divisions. The only other revenues in the SECEP FY2022 Revised Proposed Budget come from the Virginia Department of

Education (VDOE) Alternative Education Grant projected. As of March 9, 2021, this amount was projected to be \$658,915 as found in the Virginia Department of Education Budget Calculation Tools and based on the proposed Budget Amendments made by the Virginia General Assembly. SECEP continues to receive from the Virginia Public School Authority (VPSA) Educational Technology Grants for the SECEP special education programs and the SECEP Tidewater Alternative Educational Program projected to be a total of \$52,000 for FY2022.

Norfolk Public Schools (NPS) is the fiscal agent for SECEP and as such, SECEP's FY2022 revised proposed budget reflect the NPS budget salary and fringe benefit changes as passed by the NPS Board on May 19, 2021.

The SECEP Revised Proposed FY2022 Budget reflects the following NPS Salary and Fringe increases for FY2022:

- Norfolk Public Schools (NPS) has raised the Teacher Salary Schedule at Step 1 to \$47,200. This is an increase of 6.74% over the FY21 \$44,220 Step 1 salary. The subsequent steps of the NPS Teacher Salary Schedule will receive an adjustment to provide an average overall teacher salary increase of 6.1% in FY2022. The 6.1% average increase includes a one-step advancement on the NPS Teacher Salary Schedule for FY2022.
- The NPS FY2022 Budget provides classified employees a one-step advancement on the Classified Salary Schedule and adjusts the Classified Salary Schedule to provide an overall proposed salary increase 6.00% for all classified positions for FY2022.
- NPS FY2022 Budget provides a step advancement for all employees on the Administrative Salary Schedule with an overall salary increase for these employees of 4.0% in FY2022.
- NPS has also included in their FY2022 Budget a Teacher Stipend for teachers who concurrently teach students in-person and students virtually during the same class periods. This Teacher Stipend is also included in the SECEP FY2022 Revised Proposed Budget as SECEP anticipates having teachers who will provide instruction to students concurrently in-person and virtually during the same class periods starting in September 2021.
- NPS is has indicated a 6.6% increase in Health Insurance Premium costs to begin in December of FY2022. This will affect both the employer (SECEP) costs as well as the employee's monthly premium cost.
- NPS indicates no changes to Virginia Retirement System (VRS). Cost for FY2022 remain as follows:
 - VRS Retirement –16.62%
 - VRS Group Life –1.34%
 - VRS Health Credit –1.21%

In addition to the above NPS Salary and Fringe Benefit increases, SECEP proposes in this FY2022 Revised Proposed Budget to continue the following benefits which have been provided in previous SECEP Budgets:

- The SECEP Revised Proposed FY2022 Budget continues to provide bonuses to Teachers (\$1,000) and Contract Teacher Assistants (\$1,113) for filling difficult to staff assignments.

- The SECEP Revised Proposed FY2022 Budget continues to provide \$88,000 for Tuition Assistance as part of the overall budget. These funds primarily assist provisionally licensed teachers to complete required course work to gain full licensure. Currently, 30% of our SECEP teachers are provisionally licensed for the 2020-2021 school year.

(End of Revisions for May 26, 2021)

A primary focus on the retention of our teachers and instructional staff continues to be an ongoing goal and focus for FY2022. Additionally, maintaining safe and inviting classroom/center environments is important to both student and staff morale. These two goals have influenced the development of this proposed budget for FY2022.

To continue adequately supporting the 30%-35% of our teachers who are provisionally licensed during any given school year, it remains essential that SECEP maintain the highly skilled and experienced mentor teacher cohort; our veteran teachers, teacher specialists, and educational specialists; and our principal and upper administrator personnel. Through the efforts of these veteran employees, we can provide quality pre-service professional development, high quality ongoing professional development, and provide “hands-on” support and guidance, as needed, to less experienced teachers to ensure fidelity of implementation of the high quality instructional and behavioral programming throughout the SECEP programs.

During the 2020-2021 school year, our student daily enrollment has been slow to increase. The impact of COVID-19 on in-person versus virtual instruction across all our divisions is speculated to be a contributing factor to this slow growth. For comparison purposes, the following chart shows SECEP numbers per program as of March 9, 2021 compared to March 10, 2020:

Count 3/9/2021									Count 3/10/2020								
SECEP Programs									SECEP Programs								
Enrolled/Referred	ASP	EBICS	REACH	REACH-Part	Re-ED	TRAEP Reg	TRAEP Sp	Total	Enrolled/Referred	ASP	EBICS	REACH	REACH-Part	Re-ED	TRAEP Reg	TRAEP Sp	Total
⊕ Enrolled	452	161	69	7	212	29	12	942	⊕ Enrolled	494	183	60	7	256	67	27	1094
⊕ Referral In Progress	2	2	1					5	⊕ Referral In Progress	12	6	1		13	7	2	41
Total	454	163	70	7	212	29	12	947	Total	506	189	61	7	269	74	29	1135

As you can see in the above charts, the majority of SECEP programs have a significant reduction in student enrollment. The other concerning trend is the reduction in the number of student referrals in March 2021 compared to March 2020. The increase in our REACH program is due to students who typically go to school in either Norfolk or Virginia Beach remaining restricted to the St. Mary’s Home facility during the COVID-19 pandemic. SECEP has been including these students in our instruction at St. Mary’s Home during the 2020-2021 school year.

The following information reflects our projected average daily members for the FY2022 Proposed Budget:

In our Autism Spectrum Program (ASP), we are projecting a decrease in membership. The Proposed FY2022 SECEP Budget has an ADM of 496, a 24-student decrease over our FY21 Budgeted ADM of 520. There will be a reduction in teacher positions of five (5) and a reduction in teacher assistant positions of nine (9) for FY2022. These reductions are accomplished through the elimination of unfilled positions from FY21.

With our Re-ED Program, the Guarantees will decrease to 277 for the FY2022 Proposed Budget, a reduction of 16 students from FY21 Proposed Budget of 293. This will result in a reduction of four (4) teacher positions for the FY2022 Proposed Budget. We will increase our teacher assistant positions for the FY2022 Proposed Budget from 23 to 25 positions. This increase will help facilitate a more equitable distribution of teacher assistants across the five SECEP centers. Teacher assistants help with the delivery of instruction, providing behavioral supports, and acting as substitute teachers in the absence of a teacher at the SECEP center.

The SECEP EBICS Program will have a reduction in budgeted student ADM of eight (8) students for the FY2022 Proposed Budget, moving from 207 ADM to 199 ADM for FY 22. This will result in the decrease of two (2) teacher positions in the FY2022 Proposed Budget.

The SECEP TRAEP programs will also have a reduction in Purchased Slots in the TRAEP Regular Education Program for the FY2022 Proposed Budget. TRAEP Regular Education Purchased slots will be reduced to 82 for the FY2022 Proposed Budget, down from the FY21 Budgeted Purchased slots of 114. TRAEP Special Education Purchased Slots will remain at 46 in the FY2022 Proposed Budget representing no decrease from FY21. Because SECEP TRAEP teacher positions cannot be reduced for the FY2022 Proposed Budget as these positions are needed to provide the needed academic instruction across multiple subject areas and grade levels (grades 9-12), the overall rates for TRAEP Regular Education have risen by 27.91% and TRAEP Special Education has risen by 14.00%. There has been the reduction of one (1) education specialist position from SECEP TRAEP for FY2022 Proposed Budget accomplished through personnel retirement.

This Proposed SECEP FY2022 Budget allows SECEP to continue its successful trajectory as a premiere regional special and alternative educational program. By continuing to work and collaborate with our parents, divisions and higher education colleagues, and community partners, we can successfully continue to provide the intensive interventions and supports to meet the unique needs and challenges presented by the diverse student population you have entrusted to our programs.

I look forward to discussing this proposed budget with you at our upcoming meeting.

Respectfully,



David B. Sadler
Executive Director

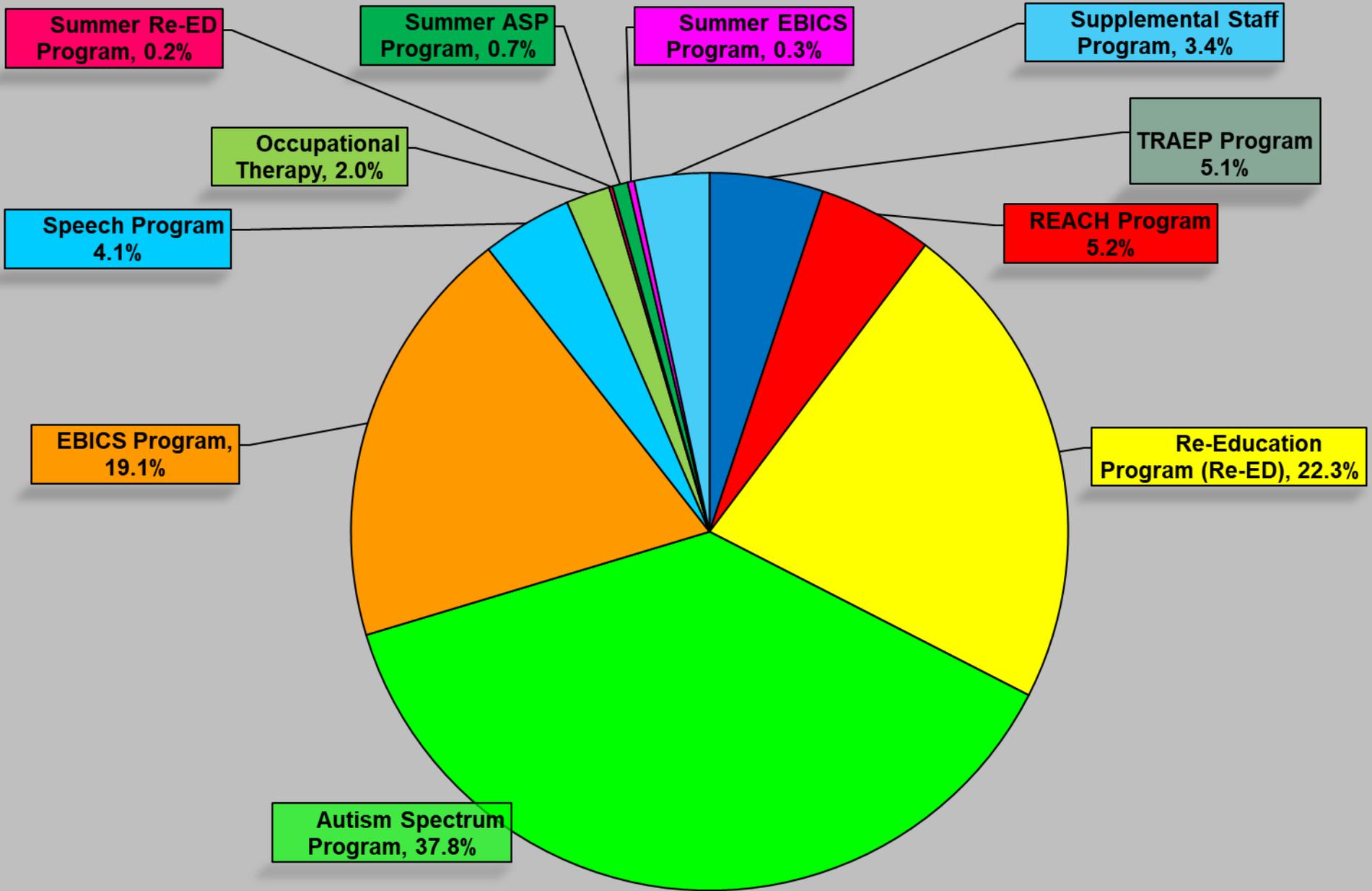
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Summary of Revenue

Program Revenues	Actual 2020	Budgeted 2021	Projected 2021	Budgeted 2022
Tuition Funds				
Chesapeake	\$11,710,034	\$12,155,524	\$11,927,121	\$13,339,331
Franklin	465,358	460,369	464,746	502,576
Isle of Wight	1,077,114	1,035,218	940,131	1,114,062
Norfolk	5,867,206	6,845,038	5,581,097	5,694,110
Portsmouth	4,419,619	4,744,418	4,059,791	4,462,465
Southampton	1,718,487	1,644,007	1,630,844	1,709,909
Suffolk	3,017,387	3,293,563	2,869,287	3,563,016
Virginia Beach	20,996,270	22,651,732	20,340,688	24,681,726
Non-SECEP Divisions	1,301,491	2,246,975	1,235,852	1,488,796
Total Tuition Funds	\$50,572,966	\$55,076,844	\$49,049,557	\$56,555,990
Other Funds				
State Alternative Ed. Grant	\$633,173	\$635,731	\$635,731	\$658,915
Technology and Other	52,000	52,000	52,000	52,000
Total Other Funds	\$685,173	\$687,731	\$687,731	\$710,915
Total Revenues	\$51,258,139	\$55,764,575	\$49,737,288	\$57,266,905

Summary of Expenditures

	Actual 2020	Budget 2021	Budget 2022
Expenditures			
TRAEP	\$ 2,669,589	\$ 2,896,657	\$ 2,929,216
REACH	\$ 2,472,928	\$ 3,163,847	\$ 2,952,661
Re-Education Program (Re-ED)	\$ 11,419,602	\$ 12,130,065	\$ 12,743,754
Autism Spectrum Program	\$ 18,623,290	\$ 21,056,152	\$ 21,661,614
EBICS Program	\$ 8,591,332	\$ 10,483,101	\$ 10,920,443
Speech Program	\$ 2,099,619	\$ 2,403,450	\$ 2,333,750
Occupational Therapy	\$ 998,589	\$ 938,401	\$ 1,135,176
Summer Re-ED Program	\$ 59,993	\$ 90,563	\$ 86,950
Summer ASP Program	\$ 349,285	\$ 356,377	\$ 398,724
Summer EBICS Program	\$ 156,025	\$ 243,057	\$ 171,511
Supplemental Staff Program	\$ 1,933,766	\$2,002,904	\$ 1,933,105
Total Expenditures	\$ 49,374,018	\$ 55,764,575	\$ 57,266,905



Operating Budget by Program

DESCRIPTION	Salaries and Wages	Employee Benefits	Other Expenditures	Total Program Costs	% of Budget
TRAEP	\$1,906,219	\$773,176	\$249,822	\$2,929,216	5.1%
R.E.A.C.H.	2,127,087	565,327	260,247	2,952,661	5.2%
Re-ED Program	8,316,860	3,375,926	1,050,968	12,743,754	22.3%
ASP Program	14,463,179	5,879,770	1,318,666	21,661,614	37.8%
EBICS Program	7,379,115	2,987,663	553,666	10,920,443	19.1%
Speech Program	1,691,786	500,786	141,178	2,333,750	4.1%
Occupational Therapy	899,233	134,563	101,380	1,135,176	2.0%
Summer Re-ED Program	72,406	5,998	8,546	86,950	0.2%
Summer ASP Program	322,757	26,736	49,231	398,724	0.7%
Summer EBICS Program	137,577	11,396	22,538	171,511	0.3%
Supplemental Staff Program	1,328,371	569,302	35,432	1,933,105	3.4%
Total Proposed Operating Budget	\$38,644,589	\$14,830,643	\$3,791,674	\$57,266,906	100.0%

Operating Budget – All SECEP Programs

	Actual 2020	Budget 2021	Budget 2022	% Change From 2021
Wages and Employee Benefits				
Total Wages	\$32,881,915	\$37,538,100	\$38,643,839	2.95%
Employee Benefits	12,717,158	14,407,766	14,743,392	2.33%
Tuition Assistance	67,094	88,000	88,000	0.00%
Total Wages/Benefits	\$45,666,167	\$52,033,866	\$53,475,231	2.77%
Other Expenditures				
H.R./Medical/Security	116,270	130,000	140,001	7.69%
Audit	29,802	25,950	27,000	4.05%
Maintenance/Repairs	4,043	19,000	24,000	26.32%
Utilities (Elec/Heat/Water/Garb)	4,522	49,355	49,355	0.00%
Postage	27,526	35,500	35,500	0.00%
Communications	118,786	126,460	126,460	0.00%
Insurance	487,205	633,250	612,250	-3.32%
Rent	680,243	772,985	772,985	0.00%
Staff Development	37,496	64,550	64,550	0.00%
Local Travel	27,728	94,790	59,999	-36.70%
Organizational Membership	0	1,500	1,500	0.00%
Supplies	802,608	901,950	950,000	5.33%
Equipment	195,099	76,200	78,000	2.36%
Technology	571,865	246,144	296,999	20.66%
Fiscal/Accounting Services	604,657	553,075	553,075	0.00%
Total Other Expenditures	\$3,707,850	\$3,730,709	\$3,791,674	1.63%
Total Proposed Operating Budget	\$49,374,018	\$55,764,575	\$57,266,905	2.69%

Staffing Summary by Position Operating – Budgeted Positions

Positions	Number of Positions		Change From 2021
	Budgeted 2021	Budgeted 2022	
Position Titles:			
Administrative	7.0	7.0	-
Principals	17.0	17.0	-
Assistant Principals	3.0	3.0	-
Educational Specialists	45.0	43.0	(2.0)
Teachers	251.0	241.0	(10.0)
School Counselors	2.0	2.0	-
Speech Therapists	21.0	17.0	(4.0)
Occupational Therapists	8.5	2.0	(6.5)
Certified OT Assistant	2.0	2.5	0.5
School/Community Trainers	25.0	25.0	-
Teacher Assistants	324.5	318.0	(6.5)
Custodians	1.0	-	(1.0)
Office Support	16.0	16.0	-
Operations Support			
Professional	12.0	12.0	-
Classified	10.0	10.0	-
Total Employees	745.0	715.5	(29.5)

Summary of Tuition Revenue by School Division

Division	Actual Revenue 2020	Budgeted Revenue 2021	Projected Revenue 2021	Budgeted Revenue 2022
<u>Chesapeake</u>				
TRAEP	\$ 438,942	\$ 447,000	\$ 447,000	\$ 562,197
R.E.A.C.H.	454,571	473,576	466,161	480,654
Re-ED	3,206,020	3,331,152	3,331,152	3,676,752
ASP	3,716,553	3,844,422	3,911,716	4,146,408
EBICS	2,593,630	2,734,722	2,463,298	2,963,336
SPEECH	512,679	529,200	642,020	672,120
OCCUP. THERAPY	275,049	298,080	361,322	360,585
SUMMER	218,177	195,258	37,305	192,999
SUPP STAFF	294,413	302,114	267,147	284,280
TOTAL	\$ 11,710,034	\$ 12,155,524	\$ 11,927,121	\$ 13,339,331
<u>Franklin</u>				
TRAEP	\$ -	\$ -	\$ -	\$ -
Re-ED	149,006	166,558	149,006	183,838
ASP	159,356	161,870	161,870	174,586
EBICS	96,816	101,286	99,010	109,753
SPEECH	23,264	23,814	22,539	23,338
OCCUP. THERAPY	-	-	-	-
SUMMER	8,964	6,841	3,805	11,062
SUPP STAFF	27,952	-	28,516	-
TOTAL	\$ 465,358	\$ 460,369	\$ 464,746	\$ 502,576

Note: All tuition totals are based on a 180 day school year.

Summary of Tuition Revenue by School Division

Division	Actual Revenue 2020	Budgeted Revenue 2021	Projected Revenue 2021	Budgeted Revenue 2022
<u>Isle of Wight</u>				
TRAEP	\$ 73,146	\$ 80,094	\$ 80,094	\$ 93,839
Re-ED	312,782	333,115	333,115	367,675
ASP	291,382	283,273	231,893	305,525
EBICS	198,046	202,572	97,872	219,506
R.E.A.C.H.	83,977	86,076	124,223	91,537
SPEECH	43,636	41,895	23,950	25,205
OCCUP. THERAPY	-	-	-	-
SUMMER	9,027	8,193	3,676	10,775
SUPP STAFF	65,118		45,308	
TOTAL	\$ 1,077,114	\$ 1,035,218	\$ 940,131	\$ 1,114,062
<u>Norfolk</u>				
TRAEP	\$ 516,486	\$ 353,273	\$ 353,273	\$ 96,640
R.E.A.C.H.	173,771	193,750	325,309	389,117
Re-ED	1,563,912	1,665,576	1,665,576	1,378,782
ASP	1,799,868	2,225,718	1,754,362	1,964,088
EBICS	1,243,993	1,823,148	1,087,674	1,371,915
SPEECH	261,799	264,600	248,370	261,380
OCCUP. THERAPY	77,709	88,320	76,311	106,840
SUMMER	75,934	68,406	7,095	56,647
SUPP STAFF	153,734	162,246	63,127	68,701
TOTAL	\$ 5,867,206	\$ 6,845,038	\$ 5,581,097	\$ 5,694,110

Note: All tuition totals are based on a 180 day school year.

Summary of Tuition Revenue by School Division

Division	Actual Revenue 2020	Budgeted Revenue 2021	Projected Revenue 2021	Budgeted Revenue 2022
<u>Portsmouth</u>				
TRAEP	\$ 177,756	\$ 173,821	\$ 173,821	\$ 212,329
R.E.A.C.H.	372,999	387,342	368,268	411,917
Re-ED	1,172,934	1,332,461	1,172,934	1,194,944
ASP	1,340,534	1,537,769	1,046,701	1,222,099
EBICS	970,922	911,574	1,019,119	1,097,532
SPEECH	149,584	157,878	140,733	144,693
OCCUP. THERAPY	22,636	27,600	26,282	33,388
SUMMER	54,988	48,132	10,126	34,220
SUPP STAFF	157,266	167,841	101,807	111,343
TOTAL	\$ 4,419,619	\$ 4,744,418	\$ 4,059,791	\$ 4,462,465
<u>Southampton</u>				
TRAEP	\$ 15,360	\$ 12,818	\$ 12,818	\$ -
Re-ED	197,661	83,279	197,661	183,838
ASP	945,339	1,011,690	865,172	916,574
EBICS	275,003	253,215	307,234	329,260
SPEECH	115,228	119,070	104,487	110,153
OCCUP. THERAPY	-	-	-	-
SUMMER	31,674	24,068	6,614	22,021
SUPP STAFF	138,222	139,868	136,858	148,063
TOTAL	\$ 1,718,487	\$ 1,644,007	\$ 1,630,844	\$ 1,709,909

Note: All tuition totals are based on a 180 day school year.

Summary of Tuition Revenue by School Division

Division	Actual Revenue 2020	Budgeted Revenue 2021	Projected Revenue 2021	Budgeted Revenue 2022
<u>Suffolk</u>				
TRAEP	\$ 174,102	\$ 190,640	\$ 190,640	\$ 231,657
R.E.A.C.H.	80,763	107,674	86,348	91,537
Re-ED	977,445	1,040,985	1,040,985	1,148,985
ASP	990,743	1,052,158	860,396	1,134,806
EBICS	608,205	709,002	555,922	768,272
SPEECH	122,990	132,300	102,539	112,020
OCCUP. THERAPY	-	-	-	-
SUMMER	63,139	60,804	18,678	57,971
SUPP STAFF	-		13,779	17,768
TOTAL	\$ 3,017,387	\$ 3,293,563	\$ 2,869,287	\$ 3,563,016
<u>Virginia Beach</u>				
TRAEP	\$ 815,700	\$ 977,280	\$ 977,280	\$ 1,047,640
R.E.A.C.H.	207,984	215,348	485,803	595,159
Re-ED	3,909,780	4,163,940	4,163,940	4,595,940
ASP	9,975,316	10,723,914	9,364,653	11,566,296
EBICS	3,019,787	3,545,010	2,630,060	3,841,362
SPEECH	1,093,648	1,133,811	940,442	980,175
OCCUP. THERAPY	471,717	496,800	461,246	600,975
SUMMER	322,076	276,689	233,077	269,679
SUPP STAFF	1,180,262	1,118,940	1,084,187	1,184,500
TOTAL	\$ 20,996,270	\$ 22,651,732	\$ 20,340,688	\$ 24,681,726

Note: All tuition totals are based on a 180 day school year.

Summary of Tuition Revenue by School Division

Division	Actual Revenue 2020	Budgeted Revenue 2021	Projected Revenue 2021	Budgeted Revenue 2022
<u>Others</u>				
R.E.A.C.H.	\$ 1,237,487	\$ 1,700,081	\$ 1,174,657	\$ 892,739
Re-ED (Growth)	-	-	-	-
ASP	39,674	202,338	40,928	218,232
EBICS	-	202,572	-	219,506
SPEECH	3,185	882	3,185	4,668
SUMMER	1,487	1,605	505	1,812
SUPP STAFF	19,658	111,895	16,577	118,451
OCCUP. THERAPY	-	27,602	-	33,389
TOTAL	\$ 1,301,491	\$ 2,246,975	\$ 1,235,852	\$ 1,488,797
Tuition Funds	\$ 50,572,966	\$ 55,076,844	\$ 49,049,557	\$ 56,555,991

Note: All tuition totals are based on a 180 day school year.

Rate Comparisons

<u>SECEP Programs</u>	<u>2021 Actual</u>	<u>2022 Budgeted</u>	<u>Rate Period</u>	<u>Percent Increase</u>
TRAEP - Regular Education	\$12,818.00	\$16,527.00	yearly	28.94%
TRAEP - Special Education	\$16,819.00	\$19,328.00	yearly	14.92%
R.E.A.C.H (Includes Summer)*	\$239.10	\$254.27	daily	6.34%
R.E.A.C.H - Partial Day	\$119.99	\$127.60	daily	6.34%
Re-ED Program	\$231.33	\$255.33	daily	10.37%
Autism Spectrum Program	\$224.82	\$242.48	daily	7.86%
EBICS Program	\$281.35	\$304.87	daily	8.36%
Speech Program	\$88.20	\$93.35	hourly	5.84%
Occupational Therapy	\$110.40	\$133.55	hourly	20.97%
Summer Re-ED Program	\$20.11	\$22.70	hourly	12.88%
Summer ASP Program	\$23.89	\$26.97	hourly	12.89%
Summer EBICS Program	\$30.14	\$34.03	hourly	12.91%
Supplemental Staff Program	\$22.38	\$23.69	hourly	5.85%

* REACH daily rate is paid over 180 days and includes summer and related services.

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**TIDEWATER REGIONAL
ALTERNATIVE EDUCATION
PROGRAM
(TRAEP)**

TRAEP Budgeted Positions

TRAEP	Number of Positions		Change From 2021
	2021	2022	
Position Titles:			
Administrative	0.40	0.40	0.00
Principals	0.50	0.50	0.00
Assistant Principals	1.00	1.00	0.00
Educational Specialists	5.00	4.00	-1.00
Teachers	16.00	16.00	0.00
Teacher Assistants	11.00	11.00	0.00
Office Support	1.00	1.00	0.00
Custodians	0.50	0.00	-0.50
Operations Support			
Professional	0.50	0.50	0.00
Classified	0.50	0.50	0.00
Total Employee	36.40	34.90	-1.50

TRAEP Budgeted Slots

TRAEP Division	Purchased	Purchased	Purchased
	Slots 2020	Slots 2021	Slots 2022
Chesapeake			
Regular Slots	27	27	27
Special Slots	8	6	6
Franklin			
Regular Slots	0	0	0
Special Slots	0	0	0
Isle of Wight			
Regular Slots	1	1	1
Special Slots	4	4	4
Norfolk			
Regular Slots	31	21	0
Special Slots	10	5	5
Portsmouth			
Regular Slots	6	7	7
Special Slots	7	5	5
Southampton			
Regular Slots	0	1	0
Special Slots	1	0	0
Suffolk			
Regular Slots	7	7	7
Special Slots	6	6	6
Virginia Beach			
Regular Slots	50	50	40
Special Slots	15	20	20
Total Regular Slots	122	114	82
Total Special Slots	51	46	46

TRAEP Operating Expenses

	Actual 2020	Budget 2021	Budget 2022	% Change From 2021
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 1,763,977	1,889,154	1,906,219	0.9%
Employee Benefits	697,668	762,290	769,176	0.9%
Tuition Assistance	1,208	4,000	4,000	0.0%
Total Wages and Benefits	2,462,853	2,655,444	2,679,394	0.9%
<u>Other Expenditures</u>				
H.R./Medical/Security	6,882	5,000	5,385	7.7%
Audit	1,764	1,475	1,535	4.1%
Maintenance/Repairs	754	3,000	3,789	26.3%
Utilities (Elec/Heat/Water)	843	21,855	21,855	0.0%
Postage	1,629	2,650	2,650	0.0%
Telephone	7,031	6,500	6,500	0.0%
Insurance	28,839	15,058	15,058	0.0%
Rent	39,690	55,000	55,000	0.0%
Staff Development	2,219	2,250	2,250	0.0%
Local Travel	1,641	1,250	791	-36.7%
Organizational Membership	-	500	500	0.0%
Supplies	36,656	67,100	70,675	5.3%
Equipment	11,075	5,400	5,528	2.4%
Technology	33,850	20,000	24,131	20.7%
Fiscal & accounting services	33,863	34,175	34,175	0.0%
Total Other Expenditures	206,736	241,213	249,822	3.6%
Total Operating Budget	\$ 2,669,589	2,896,657	2,929,216	1.1%

TRAEP-EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects an 6.0 % **increase** in wages with an increase in Health care costs.

Note: Most other costs were unchanged from prior year amounts.

TRAEP Operating Revenue

Regular Education				Special Education			
School	Projected			School	Projected		
<u>Year</u>	<u>Revenue</u>	<u>Slots</u>	<u>Rate</u>	<u>Year</u>	<u>Revenue</u>	<u>Slots</u>	<u>Rate</u>
2020-2021	\$1,461,252	114	\$12,818	2020-2021	\$773,674	46	\$16,819
2021-2022	\$1,355,214	82	\$16,527	2021-2022	\$889,088	46	\$19,328

<u>TRAEP</u>	Actual Revenue 2020	Budgeted Revenue 2021	Projected Revenue 2021	Budgeted Revenue 2022	% Change from 2021
Tuition Funds	\$2,211,492	\$2,234,926	\$2,234,926	\$2,244,301	0.4%
State Alternative Ed.	\$633,173	\$635,731	\$635,731	\$658,915	3.6%
Grant Funds					
Other Funds	\$26,000	\$26,000	\$26,000	\$26,000	0.0%
Total Revenues	\$2,870,665	\$2,896,657	\$2,896,657	\$2,929,216	1.1%

Rate: The yearly rate for each alternative education program (Regular and Special Slots) equals the program budget less the grant and other funds, divided by the number of purchased slots.

**RAISING EXPECTATIONS AND
ABILITIES FOR CHILDREN WITH
COMPLEX HEALTH NEEDS
PROGRAM (REACH)**

REACH Budgeted Positions

<u>REACH</u>	<u>Number of Positions</u>		<u>Change</u>
	<u>2021</u>	<u>2022</u>	<u>From 2021</u>
Position Titles:			
Administrative	1.00	1.00	0.00
Principals	1.00	1.00	0.00
Educational Specialists	3.00	2.00	-1.00
Occupational Therapist	1.00	0.00	-1.00
Speech Therapist	1.00	1.00	0.00
Teachers	8.00	10.00	2.00
Teacher Assistants	17.50	19.00	1.50
Office Support	1.00	1.00	0.00
Operations Support			
Professional	1.50	1.50	0.00
Classified	1.00	1.00	0.00
Total Employees	36.00	37.50	1.50

Budgeted ADM

<u>REACH</u>	<u>Actual</u>	<u>Estimated</u>	<u>Budgeted</u>
	<u>ADM</u>	<u>ADM</u>	<u>ADM</u>
<u>Division</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>
Chesapeake	12	12	11
Norfolk	5	8	9
Portsmouth	9	9	9
Suffolk	2	2	2
Virginia Beach	6	14	14
Isle of Wight	2	3	2
Others	30	33	21
TOTAL ADM	66	81	68

REACH Operating Expenses

	Actual 2020	Budget 2021	Budget 2022	% Change From 2021
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 1,326,089	1,545,480	1,387,087	-10.2%
Employee Benefits	575,498	623,615	559,702	-10.2%
Contracted Services	382,076	740,000	740,000	0.0%
Tuition Assistance	1,189	5,625	5,625	0.0%
Total Wages and Benefits	2,284,852	2,914,720	2,692,414	-7.6%
<u>Other Expenditures</u>				
H.R./Medical/Security	6,261	14,700	15,831	7.7%
Audit	1,605	2,600	2,705	4.0%
Postage	1,482	4,500	4,500	0.0%
Telephone	6,397	9,000	9,000	0.0%
Insurance	26,236	24,422	24,422	0.0%
Rent	36,875	57,235	57,235	0.0%
Staff Development	2,019	3,750	3,750	0.0%
Local Travel	1,493	1,200	760	-36.7%
Supplies	34,033	48,500	51,084	5.3%
Equipment	10,075	6,500	6,654	2.4%
Technology	30,795	36,720	44,306	20.7%
Fiscal & accounting services	30,805	40,000	40,000	0.0%
Total Other Expenditures	188,076	249,127	260,247	4.5%
Total Operating Budget	\$ 2,472,928	3,163,847	2,952,661	-6.7%

REACH-EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects a 6.0% **increase** in wages along with an increase in Health care costs.

Note: Most other costs were unchanged from prior year amounts.

REACH Operating Revenue

<u>REACH</u>	Actual Revenue 2020	Budgeted Revenue 2021	Projected Revenue 2021	Budgeted Revenue 2022	% Change from 2021
Tuition Funds	\$2,611,552	\$3,163,847	\$3,030,770	\$2,952,661	-6.7%
Other Funds	\$0	\$0	\$0	\$0	0.0%
Total Revenues	\$2,611,552	\$3,163,847	\$3,030,770	\$2,952,661	-6.7%

Daily Tuition Rate:

Tuition Rate equals the Total Program Budget minus other funds divided by 180 days and the projected ADM.
Rate includes Summer Program participation.

<u>Status</u>	<u>School Year</u>	<u>Budgeted Revenue</u>	<u>Budgeted Enrollment</u>	<u>School Days</u>	<u>Daily Rate</u>
Full-Time	2020-2021	\$3,012,660	70	180	\$239.10
Full-Time	2021-2022	\$2,791,885	61	180	\$254.27
Part-Time	2020-2021	\$151,187	7	180	\$119.99
Part-Time	2021-2022	\$160,776	7	180	\$127.60

Re-EDUCATION PROGRAM (Re-ED)

Re-ED Budgeted Positions

RE-ED	Number of Positions		Change
	2021	2022	From 2021
Position Titles:			
Administrative	2.00	2.00	0.00
Principals	4.50	4.50	0.00
Assistant Principals	2.00	2.00	0.00
Educational Specialists	13.00	13.00	0.00
Teachers	72.00	69.00	-3.00
School Counselors	2.00	2.00	0.00
Physical Education Teachers	6.00	6.00	0.00
School Community Trainers	2.00	2.00	0.00
Teacher Assistants	26.00	30.00	4.00
Custodians	0.50	0.00	-0.50
Office Support	7.00	7.00	0.00
Operations Support			
Professional	3.00	3.00	0.00
Classified	2.50	2.50	0.00
Total Employee	142.50	143.00	0.50

Budgeted ADM

RE-ED	Guaranteed	Guaranteed	Guaranteed
	ADM	ADM	ADM
Division	2020	2021	2022
Chesapeake	82	80	80
Franklin	1	4	4
Isle of Wight	8	8	8
Norfolk	40	40	30
Portsmouth	30	32	26
Southampton	5	2	4
Suffolk	25	25	25
Virginia Beach	100	100	100
TOTAL ADM	291	291	277

Re- ED Operating Expenses

	Actual 2020	Budget 2021	Budget 2022	% Change From 2021
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 7,533,593	7,902,711	8,316,860	5.2%
Employee Benefits	2,956,552	3,188,813	3,355,926	5.2%
Tuition Assistance	10,990	20,000	20,000	0.0%
Total Wages and Benefits	10,501,135	11,111,524	11,692,786	5.2%
<u>Other Expenditures</u>				
H.R./Medical/Security	30,035	32,234	34,714	7.7%
Audit	7,698	7,300	7,595	4.0%
Maintenance/Repairs-Veh.	3,289	16,000	20,211	26.3%
Utilities (Elec/Heat/Water/Garbage)	3,679	27,500	27,500	0.0%
Postage	7,111	10,000	10,000	0.0%
Telephone	30,685	37,600	37,600	0.0%
Insurance	125,855	171,019	171,019	0.0%
Rent	173,210	214,250	214,250	0.0%
Staff Development	9,686	16,575	16,575	0.0%
Local Travel	7,163	10,340	6,545	-36.7%
Organizational Membership	-	1,000	1,000	0.0%
Supplies	176,225	242,800	255,735	5.3%
Equipment	48,330	26,000	26,614	2.4%
Technology	147,725	75,924	91,610	20.7%
Fiscal & accounting services	147,776	130,000	130,000	0.0%
Total Other Expenditures	918,467	1,018,542	1,050,968	3.2%
Total Operating Budget	\$ 11,419,602	12,130,065	12,743,754	5.1%

Re-ED-EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects a **6.0 % increase** in wages with an increase in Health care costs.

Note: Most other costs were unchanged from prior year amounts.

Re-ED Operating Revenue

<u>RE-ED</u>	<u>Actual Revenue</u> 2020	<u>Budgeted</u> Revenue 2021	<u>Projected</u> Revenue 2021	<u>Budgeted</u> Revenue 2022	<u>% Change</u> from 2021
Tuition Funds	\$11,489,540	\$12,117,065	\$12,248,065	\$12,730,754	5.1%
Other Funds	\$13,000	\$13,000	\$13,000	\$13,000	0.0%
Total Revenues	\$11,502,540	\$12,130,065	\$12,261,065	\$12,743,754	5.1%

Daily Tuition Rate:

Tuition Rate equals the Total Program Budget minus State/Federal/Other Revenue divided by 180 days and the projected ADM.

<u>School</u> <u>Year</u>	<u>Budgeted</u> <u>Revenue</u>	<u>Budgeted</u> <u>Enrollment</u>	<u>School</u> <u>Days</u>	<u>Daily</u> <u>Rate</u>
2020-2021	\$12,117,065	291.0	180	\$231.33
2021-2022	\$12,730,754	277.0	180	\$255.33

**AUTISM SPECTRUM
PROGRAM
(ASP)**

ASP Budgeted Positions

<u>ASP</u> Position Titles:	<u>Number of Positions</u>		<u>Change</u>
	<u>2021</u>	<u>2022</u>	<u>From 2021</u>
Administrative	2.40	2.40	0.00
Principals	6.00	6.00	0.00
Educational Specialists	16.00	16.00	0.00
Teachers	103.00	96.00	-7.00
Teacher Assistants	196.00	187.00	-9.00
Office Support	4.00	4.00	0.00
Custodians	0.00	0.00	0.00
Operations Support			
Professional	4.00	4.00	0.00
Classified	3.50	3.50	0.00
Total Employee	334.90	318.90	-16.00

Budgeted ADM

<u>ASP</u> Division	<u>Actual</u> <u>ADM</u> <u>2020</u>	<u>Estimated</u> <u>ADM</u> <u>2021</u>	<u>Budgeted</u> <u>ADM</u> <u>2022</u>
Chesapeake	94	97	95
Franklin	4	4	4
Isle of Wight	7	6	7
Norfolk	45	44	45
Portsmouth	34	26	28
Southampton	24	21	21
Suffolk	25	22	26
Virginia Beach	251	229	265
Others-Growth	1	1	5
TOTAL ADM	485	450	496

ASP Operating Expenses

	Actual 2020	Budget 2021	Budget 2022	% Change From 2021
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 11,897,693	14,027,260	14,463,179	3.1%
Employee Benefits	5,118,274	5,660,122	5,836,020	3.1%
Tuition Assistance	34,708	43,750	43,750	0.0%
Total Wages and Benefits	17,050,675	19,731,132	20,342,948	3.1%
<u>Other Expenditures</u>				
H.R./Medical/Security	52,353	52,640	56,689	7.7%
Audit	13,419	8,900	9,260	4.0%
Postage	12,395	11,750	11,750	0.0%
Telephone	53,486	46,260	46,260	0.0%
Insurance	219,374	286,470	265,470	-7.3%
Rent	308,330	260,500	260,500	0.0%
Staff Development	16,884	25,000	25,000	0.0%
Local Travel	12,485	48,500	30,699	-36.7%
Supplies	278,834	303,400	319,563	5.3%
Equipment	89,976	21,600	22,110	2.4%
Technology	257,494	55,000	66,365	20.7%
Fiscal & accounting services	257,585	205,000	205,000	0.0%
Total Other Expenditures	1,572,615	1,325,020	1,318,666	-0.5%
Total Operating Budget	\$ 18,623,290	21,056,152	21,661,614	2.9%

ASP-EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects a **6.0 % increase** in wages with an increase in Health care costs.

Note: Most other costs were unchanged from prior year amounts.

ASP Operating Revenue

<u>ASP</u>	Actual Revenue 2020	Budgeted Revenue 2021	Projected Revenue 2021	Budgeted Revenue 2022	% Change from 2021
Tuition Funds	\$19,258,765	\$21,043,152	\$18,210,420	\$21,648,614	2.9%
Other Funds	\$13,000	\$13,000	\$13,000	\$13,000	0.0%
Total Revenues	\$19,271,765	\$21,056,152	\$18,223,420	\$21,661,614	2.9%

Daily Tuition Rate:

Tuition Rate equals the Total Program Budget minus State/Federal/Other Revenue divided by 180 days and the projected ADM.

<u>School Year</u>	<u>Budgeted Revenue</u>	<u>Budgeted Enrollment</u>	<u>School Days</u>	<u>Daily Rate</u>
2020-2021	\$21,043,152	520	180	\$224.82
2021-2022	\$21,648,614	496	180	\$242.48

**EDUCATIONAL AND
BEHAVIORAL INTERVENTIONS
FOR CHALLENGING
STUDENTS PROGRAM
(EBICS)**

EBICS Budgeted Positions

EBICS	Number of Positions		Change
	2021	2022	From 2021
Position Titles:			
Administrative	1.00	1.00	0.00
Principals	5.00	5.00	0.00
Educational Specialists	8.00	8.00	0.00
Teachers	46.00	44.00	-2.00
School/Community Trainer	23.00	23.00	0.00
Teacher Assistants	74.00	71.00	-3.00
Custodians	0.00	0.00	0.00
Office Support	2.00	2.00	0.00
Operations Support			
Professional	2.00	2.00	0.00
Classified	1.50	1.50	0.00
Total Employee	162.50	157.50	-5.00

Budgeted ADM

EBICS	Actual	Estimated	Budgeted
	ADM	ADM	ADM
Division	2020	2021	2022
Chesapeake	52	49	54
Franklin	2	2	2
Isle of Wight	4	2	4
Norfolk	25	22	25
Portsmouth	20	20	20
Southampton	6	6	6
Suffolk	12	11	14
Virginia Beach	60	51	70
Others-Growth	0	0	4
TOTAL ADM	181	163	199

EBICS Operating Expenses

	Actual 2020	Budget 2021	Budget 2022	% Change From 2021
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 5,579,309	7,073,867	7,379,115	4.3%
Employee Benefits	2,606,272	2,854,367	2,977,538	4.3%
Tuition Assistance	15,550	10,125	10,125	0.0%
Total Wages and Benefits	8,201,131	9,938,359	10,366,777	4.3%
<u>Other Expenditures</u>				
H.R./Medical/Security	12,990	19,256	20,737	7.7%
Audit	3,330	4,000	4,162	4.1%
Postage	3,075	5,000	5,000	0.0%
Telephone	13,271	20,000	20,000	0.0%
Insurance	54,432	117,236	117,236	0.0%
Rent	76,504	128,000	128,000	0.0%
Staff Development	4,189	12,750	12,750	0.0%
Local Travel	3,098	16,500	10,444	-36.7%
Supplies	69,185	91,400	96,269	5.3%
Equipment	22,325	8,600	8,803	2.4%
Technology	63,890	40,000	48,265	20.7%
Fiscal & accounting services	63,912	82,000	82,000	0.0%
Total Other Expenditures	390,201	544,742	553,666	1.6%
Total Operating Budget	\$ 8,591,332	10,483,101	10,920,443	4.2%

EBICS-EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects a **6.0 % increase** in wages with an increase in Health care costs.

Note: Most other costs were unchanged from prior year amounts.

EBICS-Operating Revenue

<u>EBICS</u>	Actual Revenue 2020	Budgeted Revenue 2021	Projected Revenue 2021	Budgeted Revenue 2022	% Change from 2021
Tuition Funds	\$9,006,401	\$10,483,101	\$8,254,809	\$10,920,443	4.2%
Other Funds	\$0	\$0	\$0	\$0	0.0%
Total Revenues	\$9,006,401	\$10,483,101	\$8,254,809	\$10,920,443	4.2%

Daily Tuition Rate:

Tuition Rate equals the Total Program Budget minus State/Federal/Other Revenue divided by 180 days and the projected ADM.

<u>School Year</u>	<u>Budgeted Revenue</u>	<u>Budgeted Enrollment</u>	<u>School Days</u>	<u>Daily Rate</u>
2020-2021	\$10,483,101	207	180	\$281.35
2021-2022	\$10,920,443	199	180	\$304.87

SPEECH PROGRAM

SPEECH Budgeted Positions

<u>SPEECH</u>	<u>Number of Positions</u>		<u>Change</u>
	<u>2021</u>	<u>2022</u>	<u>From 2021</u>
Position Titles:			
Administrative	0.16	0.16	0.00
Principal	0.00	0.00	0.00
Speech Therapists	20.00	16.00	-4.00
Operations Support			
Professional	0.50	0.50	0.00
Classified	0.50	0.50	0.00
Total Employee	21.16	17.16	-4.00

Budgeted Hours

<u>SPEECH</u>	<u>Actual</u>	<u>Estimated</u>	<u>Budgeted</u>
	<u>Hours</u>	<u>Hours</u>	<u>Hours</u>
<u>Division</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>
Chesapeake	5,813	7,319	7,200
Franklin	264	266	250
Isle of Wight	495	282	270
Norfolk	2,968	2,830	2,800
Portsmouth	1,696	1,608	1,550
Southampton	1,306	1,194	1,180
Suffolk	1,394	1,201	1,200
Virginia Beach	12,400	10,849	10,500
Others-Growth	36	36	50
TOTAL HOURS	26,372	25,585	25,000

SPEECH Operating Expenses

	Actual 2020	Budget 2021	Budget 2022	% Change From 2021
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 1,312,764	1,305,378	1,231,786	-5.6%
Employee Benefits	435,565	526,732	497,036	-5.6%
Contracted Services	176,281	425,000	460,000	0.0%
Tuition Assistance	3,290	3,750	3,750	0.0%
Total Wages and Benefits	1,927,900	2,260,860	2,192,572	-3.0%
<u>Other Expenditures</u>				
H.R./Medical/Security	5,717	4,000	4,308	7.7%
Audit	1,465	1,125	1,171	4.1%
Postage	1,353	1,000	1,000	0.0%
Telephone	5,840	4,500	4,500	0.0%
Insurance	23,954	14,490	14,490	0.0%
Rent	33,667	38,000	38,000	0.0%
Staff Development	1,844	1,975	1,975	0.0%
Local Travel	1,363	12,500	7,912	-36.7%
Supplies	30,447	28,700	30,229	5.3%
Equipment	9,825	2,300	2,354	2.3%
Technology	28,117	6,000	7,239	20.7%
Fiscal & accounting services	28,127	28,000	28,000	0.0%
Total Other Expenditures	171,719	142,590	141,178	-1.0%
Total Operating Budget	\$ 2,099,619	2,403,450	2,333,750	-2.9%

SPEECH-EXPLANATION OF SIGNIFICANT CHANGES

Employee Wages & Benefits: Reflects a **6.0 % increase** in wages with an increase in Health care costs.

Note: Most other costs were unchanged from prior year amounts.

SPEECH Operating Revenue

<u>SPEECH</u>	Actual Revenue 2020	Budgeted Revenue 2021	Projected Revenue 2021	Budgeted Revenue 2022	% Change from 2021
Tuition Funds	\$2,384,422	\$2,403,450	\$2,388,360	\$2,333,750	-2.9%
Other Funds	\$0	\$0	\$0	\$0	0.0%
Total Revenues	\$2,384,422	\$2,403,450	\$2,388,360	\$2,333,750	-2.9%

Hourly Rate:

Hourly Rate equals the Total Program Budget divided by total proposed hours of service.

School Year	Budgeted Revenue	Budgeted Hours	Hourly Rate
2020-2021	\$2,403,450	27,250	\$88.20
2021-2022	\$2,333,750	25,000	\$93.35

OCCUPATIONAL THERAPY PROGRAM

OT Budgeted Positions

<u>Occupational Therapy</u>	<u>Number of Positions</u>		<u>Change</u>
	<u>2021</u>	<u>2022</u>	<u>From 2021</u>
Position Titles:			
Administrative	0.07	0.07	0.00
Therapists	7.50	2.00	-5.50
Certified OT Assistant	2.00	2.50	0.50
Operations Support			
Professional	0.50	0.50	0.00
Classified	0.50	0.50	0.00
Total Employee	10.57	5.57	-5.00

Budgeted Hours

<u>Occupational Therapy</u>	<u>Actual Hours</u>	<u>Estimated Hours</u>	<u>Budgeted Hours</u>
<u>Division</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>
Chesapeake	2,560	3,273	2,700
Franklin	0	0	0
Isle of Wight	0	0	0
Norfolk	723	691	800
Portsmouth	211	238	250
Southampton	0	0	0
Suffolk	0	0	0
Virginia Beach	4,390	4,178	4,500
Others-Growth	0	5	250
TOTAL HOURS	7,884	8,385	8,500

OT Operating Expenses

<u>Occupational Therapy</u>	<u>Actual</u> <u>2020</u>	<u>Budget</u> <u>2021</u>	<u>Budget</u> <u>2022</u>	<u>% Change</u> <u>From 2021</u>
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 373,480	382,346	333,483	-12.8%
Employee Benefits	141,341	154,280	134,563	-12.8%
Contracted Services	422,570	302,500	565,000	86.8%
Tuition Assistance	160	750	750	0.0%
Total Wages and Benefits	937,551	839,876	1,033,796	23.1%
<u>Other Expenditures</u>				
H.R./Medical/Security	2,032	2,170	2,337	7.7%
Audit	521	550	572	4.0%
Postage	481	600	600	0.0%
Telephone	2,076	2,600	2,600	0.0%
Insurance	8,515	4,555	4,555	0.0%
Rent	11,967	20,000	20,000	0.0%
Staff Development	655	2,250	2,250	0.0%
Local Travel	485	4,500	2,848	-36.7%
Supplies	10,822	30,000	31,598	5.3%
Equipment	3,493	5,800	5,937	2.4%
Technology	9,994	12,500	15,083	20.7%
Fiscal & accounting services	9,997	13,000	13,000	0.0%
Total Other Expenditures	61,038	98,525	101,380	2.9%
Total Operating Budget	\$ 998,589	938,401	1,135,176	21.0%

OT Operating Revenue

<u>Occupational Therapy</u>	<u>Actual Revenue 2020</u>	<u>Budgeted Revenue 2021</u>	<u>Projected Revenue 2021</u>	<u>Budgeted Revenue 2022</u>	<u>% Change from 2021</u>
Tuition Funds	\$847,546	\$938,401	\$925,704	\$1,135,176	21.0%
Other Funds	\$0	\$0	\$0	\$0	0.0%
Total Revenues	\$847,546	\$938,401	\$925,704	\$1,135,176	21.0%

Hourly Rate:

Hourly rate equals the Total Program Budget divided by the proposed hours of service.

<u>School Year</u>	<u>Budgeted Revenue</u>	<u>Average # Hours</u>	<u>Hourly Rate</u>
2020-2021	\$938,401	8,500	\$110.40
2021-2022	\$1,135,176	8,500	\$133.55

Re-ED Summer Budgeted Positions

<u>Re-ED</u>	<u>Number of Positions</u>		<u>Change</u>
	<u>2021</u>	<u>2022</u>	<u>From 2021</u>
Position Titles:			
Principals	2.00	2.00	0.00
Program Support	3.00	3.00	0.00
Teachers	16.00	16.00	0.00
Teacher Assistants	4.00	4.00	0.00
Total Employee	25.00	25.00	0.00

Budgeted ADM

<u>Re-Ed Summer</u>	Actual ADM 2020	Actual ADM 2021	Budgeted ADM 2022
Division			
Chesapeake	16	19	19
Franklin	0	1	1
Isle of Wight	1	2	2
Norfolk	5	5	5
Portsmouth	12	3	3
Southampton	2	1	1
Suffolk	8	7	7
Virginia Beach	23	19	19
TOTAL ADM	67	57	57

Re-ED Summer Operating Expenses

	Actual 2020	Budget 2021	Budget 2022	% Change From 2021
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 48,231	76,062	72,406	-4.8%
Employee Benefits	5,362	6,301	5,998	-4.8%
Total Wages and Benefits	53,593	82,363	78,404	-4.8%
<u>Other Expenditures</u>				
Supplies	5,352	6,500	6,846	5.3%
Fiscal and accounting services	1,048	1,700	1,700	0.0%
Total Other Expenditures	6,400	8,200	8,546	4.2%
Total Proposed Operating Budget	\$ 59,993	90,563	86,950	-4.0%

Re-ED Summer Operating Revenue

<u>Re-Ed Summer</u>	Actual Revenue 2020	Budgeted Revenue 2021	Projected Revenue 2021	Budgeted Revenue 2022	% Change from 2021
Tuition Funds	\$88,868	\$90,563	\$36,681	\$86,950	-4.0%
Other Funds	\$0	\$0	\$0	\$0	0.0%
Total Revenues	\$88,868	\$90,563	\$36,681	\$86,950	-4.0%

Daily Tuition Rate:

Hourly Rate = Budgeted amount divided by ADM divided by average number of days divided by average numbers of hours.

<u>School Year</u>	<u>Budgeted Revenue</u>	<u>Budgeted Enrollment</u>	<u>School Days</u>	<u>Average # Hours</u>	<u>Hourly Rate</u>
2020-2021	\$90,563	67	21	3.20	\$20.11
2021-2022	\$86,950	57	21	3.20	\$22.70

AUTISM SPECTRUM SUMMER PROGRAM

ASP Summer Budgeted Positions

<u>ASP</u>	<u>Number of Positions</u>		<u>Change</u>
	<u>2021</u>	<u>2022</u>	<u>From 2021</u>
Position Titles:			
Principals	6.50	6.50	0.00
Program Support	10.50	10.50	0.00
Teachers	63.00	63.00	0.00
Teacher Assistants	107.00	107.00	0.00
Office Support	1.00	1.00	0.00
Total Employee	188.00	188.00	0.00

Budgeted ADM

<u>ASP Summer</u>	<u>Actual</u> <u>ADM</u> <u>2020</u>	<u>Actual</u> <u>ADM</u> <u>2021</u>	<u>Budgeted</u> <u>ADM</u> <u>2022</u>
Division			
Chesapeake	64	45	64
Franklin	3	4	4
Isle of Wight	3	3	3
Norfolk	22	3	22
Portsmouth	6	5	5
Southampton	7	5	5
Suffolk	16	16	16
Virginia Beach	100	88	100
Other	1	1	1
TOTAL ADM	222	170	220

ASP Summer Operating Expenses

	Actual 2020	Budget 2021	Budget 2022	% Change From 2021
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 293,565	285,617	322,757	13.0%
Employee Benefits	30,524	23,660	26,736	13.0%
Total Wages and Benefits	324,089	309,277	349,493	13.0%
<u>Other Expenditures</u>				
Supplies	21,069	40,000	42,131	5.3%
Fiscal and accounting services	4,127	7,100	7,100	0.0%
Total Other Expenditures	25,196	47,100	49,231	4.5%
Total Proposed Operating Budget	\$ 349,285	356,377	398,724	11.9%

ASP Summer Operating Revenue

<u>ASP Summer</u>	Actual Revenue 2020	Budgeted Revenue 2021	Projected Revenue 2021	Budgeted Revenue 2022	% Change from 2021
Tuition Funds	\$349,860	\$356,377	\$161,019	\$398,724	11.9%
Other Funds	\$0	\$0	\$0	\$0	0.0%
Total Revenues	\$349,860	\$356,377	\$161,019	\$398,724	11.9%

Daily Tuition Rate:

Hourly Rate = Budgeted amount divided by ADM divided by average number of days divided by average numbers of hours.

<u>School Year</u>	<u>Budgeted Revenue</u>	<u>Budgeted Enrollment</u>	<u>School Days</u>	<u>Average # Hours</u>	<u>Hourly Rate</u>
2020-2021	\$356,377	222	21	3.20	\$23.89
2021-2022	\$398,724	220	21	3.20	\$26.97

**EDUCATIONAL AND
BEHAVIORAL INTERVENTIONS
FOR CHALLENGING
STUDENTS SUMMER PROGRAM**

EBICS Summer Budgeted Positions

<u>EBICS</u>	<u>Number of Positions</u>		<u>Change</u>
	<u>2021</u>	<u>2022</u>	<u>From 2021</u>
Position Titles:			
Principals	3.00	3.00	0.00
Program Support	5.00	5.00	0.00
Teachers	28.00	28.00	0.00
School/Community Trainers	18.00	18.00	0.00
Teacher Assistants	24.00	24.00	0.00
Total Employee	78.00	78.00	0.00

Budgeted ADM

<u>EBICS Summer</u>	<u>Actual</u> <u>ADM</u> <u>2020</u>	<u>Actual</u> <u>ADM</u> <u>2021</u>	<u>Budgeted</u> <u>ADM</u> <u>2022</u>
Division			
Chesapeake	35	21	21
Franklin	1	1	1
Isle of Wight	1	1	1
Norfolk	13	4	4
Portsmouth	11	9	9
Southampton	5	5	5
Suffolk	12	8	8
Virginia Beach	42	26	26
TOTAL ADM	120	75	75

EBICS Summer Operating Expenses

	Actual 2020	Budget 2021	Budget 2022	% Change From 2021
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 124,756	204,562	137,577	-32.7%
Employee Benefits	14,109	16,945	11,396	-32.7%
Total Wages and Benefits	138,865	221,507	148,973	-32.7%
<u>Other Expenditures</u>				
Supplies	14,349	18,550	19,538	5.3%
Fiscal and accounting services	2,811	3,000	3,000	0.0%
Total Other Expenditures	17,160	21,550	22,538	4.6%
Total Proposed Operating Budget	\$ 156,025	243,057	171,511	-29.4%

EBICS Summer Operating Revenue

<u>EBICS</u> <u>Summer</u>	Actual Revenue 2020	Budgeted Revenue 2021	Projected Revenue 2021	Budgeted Revenue 2022	% Change from 2021
Tuition Funds	\$238,276	\$243,057	\$74,024	\$171,511	-29.4%
Other Funds	\$0	\$0	\$0	\$0	0.0%
Total Revenues	\$238,276	\$243,057	\$74,024	\$171,511	-29.4%

Daily Tuition Rate:

Hourly Rate = Budgeted amount divided by ADM divided by average number of days divided by average numbers of hours.

<u>School</u> <u>Year</u>	<u>Budgeted</u> <u>Revenue</u>	<u>Budgeted</u> <u>Enrollment</u>	<u>School</u> <u>Days</u>	<u>Average #</u> <u>Hours</u>	<u>Hourly</u> <u>Rate</u>
2020-2021	\$243,057	120	21	3.20	\$30.14
2021-2022	\$171,511	75	21	3.20	\$34.03

SUPPLEMENTAL STAFF PROGRAM

SUPPLEMENTAL Budgeted Positions

<u>Supplemental</u>	<u>Number of Positions</u>		<u>Change</u>
	<u>2021</u>	<u>2022</u>	<u>From 2021</u>
Districts			
Chesapeake	11.00	11.00	0.00
Norfolk	6.00	6.00	0.00
Portsmouth	6.00	6.00	0.00
Southampton	5.00	5.00	0.00
Suffolk	0.00	0.00	0.00
Virginia Beach	43.00	43.00	0.00
Growth	1.00	1.00	0.00
Total All Districts	72.00	72.00	0.00

Budgeted Hours

<u>Supplemental</u>	<u>Actual</u>	<u>Estimated</u>	<u>Budgeted</u>
<u>Division</u>	<u>Hours</u>	<u>Hours</u>	<u>Hours</u>
	<u>2020</u>	<u>2021</u>	<u>2022</u>
Chesapeake	13,155	11,937	12,000
Norfolk	6,869	2,821	2,900
Portsmouth	7,027	4,549	4,700
Southampton	6,176	6,115	6,250
Suffolk	0	616	750
Virginia Beach	52,737	48,444	50,000
Others-Growth	5,038	4,940	5,000
TOTAL HOURS	91,002	79,422	81,600

SUPPLEMENTAL Operating Expenses

	Actual 2020	Budget 2021	Budget 2022	% Change From 2021
<u>Wages and Employee Benefits</u>				
Total Wages	\$ 1,647,528	1,378,163	1,328,371	-3.6%
Employee Benefits	135,993	590,641	569,302	-3.6%
Total Wages and Benefits	1,783,521	1,968,804	1,897,673	-3.6%
<u>Other Expenditures</u>				
Supplies	125,636	25,000	26,332	0.0%
Fiscal & Accounting Services	24,609	9,100	9,100	0.0%
Total Other Expenditures	150,245	34,100	35,432	3.9%
Total Proposed Operating Budget	\$ 1,933,766	2,002,904	1,933,105	-3.5%

SUPPLEMENTAL Operating Revenue

<u>Supplemental</u>	Actual Revenue 2020	Budgeted Revenue 2021	Projected Revenue 2021	Budgeted Revenue 2022	% Change from 2021
Tuition Funds	\$2,086,242	\$2,002,904	\$1,777,464	\$1,933,105	-3.5%
Other Funds	\$0	\$0	\$0	\$0	0.0%
Total Revenues	\$2,086,242	\$2,002,904	\$1,777,464	\$1,933,105	-3.5%

Daily Tuition Rate:

Hourly Rate = Budgeted amount divided by total hours.

School Year	Budgeted Revenue	Average # Hours	Hourly Rate
2020-2021	\$2,002,904	89,500	\$22.38
2021-2022	\$1,933,105	81,600	\$23.69

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DIVISION COST FOR SECEP PLACEMENT

<u>SECEP PROGRAM</u>	DAILY RATE	PER STUDENT YEARLY COST *
Re-ED Program	\$255.33	\$45,959.40
Autism Program	\$242.48	\$43,646.40
EBICS Program	\$304.87	\$54,876.60
REACH Program	\$254.27	\$45,768.60
*Note: Based on 180 day schedule		

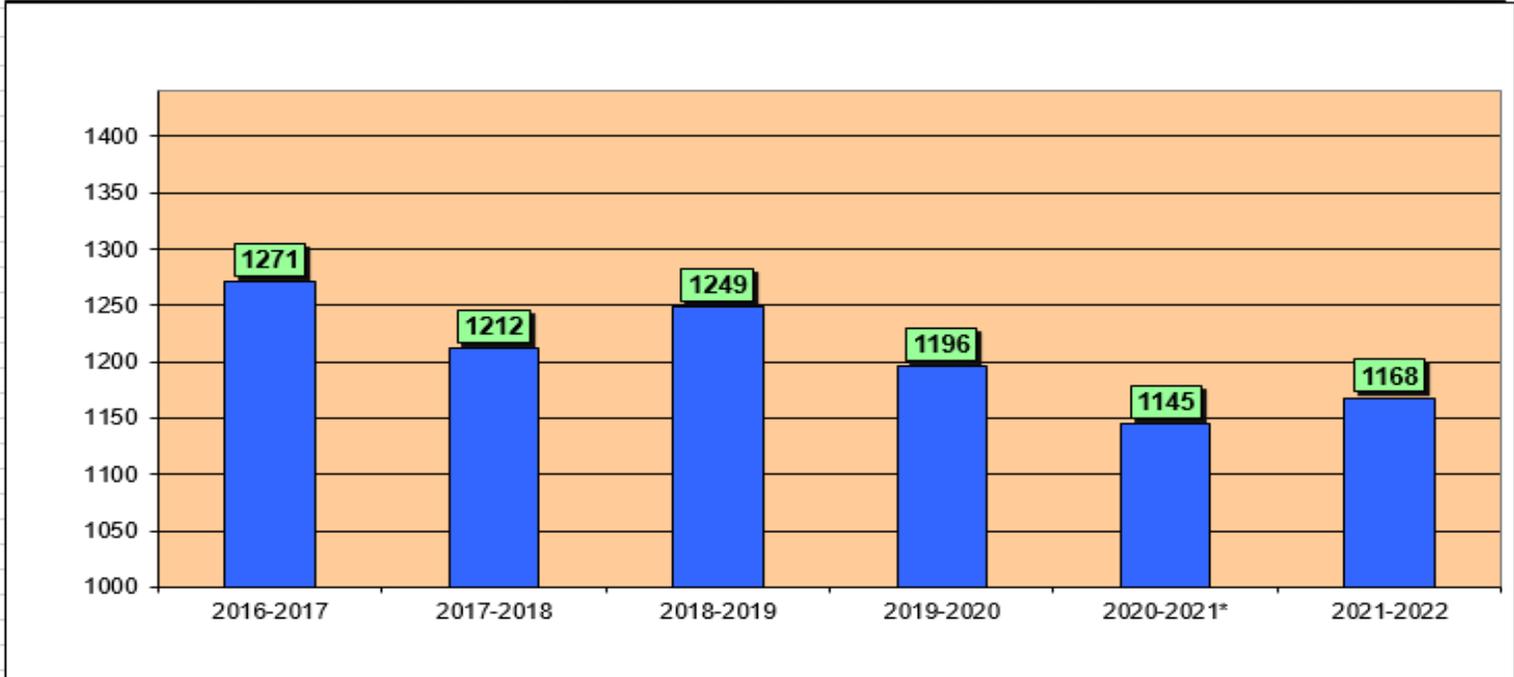
LONG-TERM CAPITAL PROJECT STATEMENT
Board Approved as of March 24, 2021

Secep Site School Division	"Unaudited" Funds As of 6/30/2020	"UNAUDITED" Funds Available For Allocations	Current FY-2021 Disbursements	"UNAUDITED" Funds Available as of April 22, 2021
Chesapeake	\$1,149,014	\$276,029	(\$1,144,700)	\$280,343
Norfolk	\$1,157,139	\$138,302	\$0	\$1,295,441
Portsmouth	\$570,206	\$104,179	\$0	\$674,385
Virginia Beach	\$3,279,417	\$494,926	\$0	\$3,774,343
Suffolk	\$667,620	\$71,126	(\$350,000)	\$388,746
Franklin	\$121,234	\$10,969	\$0	\$132,203
Isle of Wight	\$95,800	\$25,390	\$0	\$121,190
Southampton	\$294,398	\$40,508	\$0	\$334,906
TOTAL	\$7,334,828	\$1,161,429	(\$1,494,700)	\$7,001,557

Note: Unexpended funds from the 2020-2021 School Year will be added to the above balances by action of the Joint Board in the 2021-2022 School Year.

ENROLLMENT HISTORY - OVERALL PROGRAM

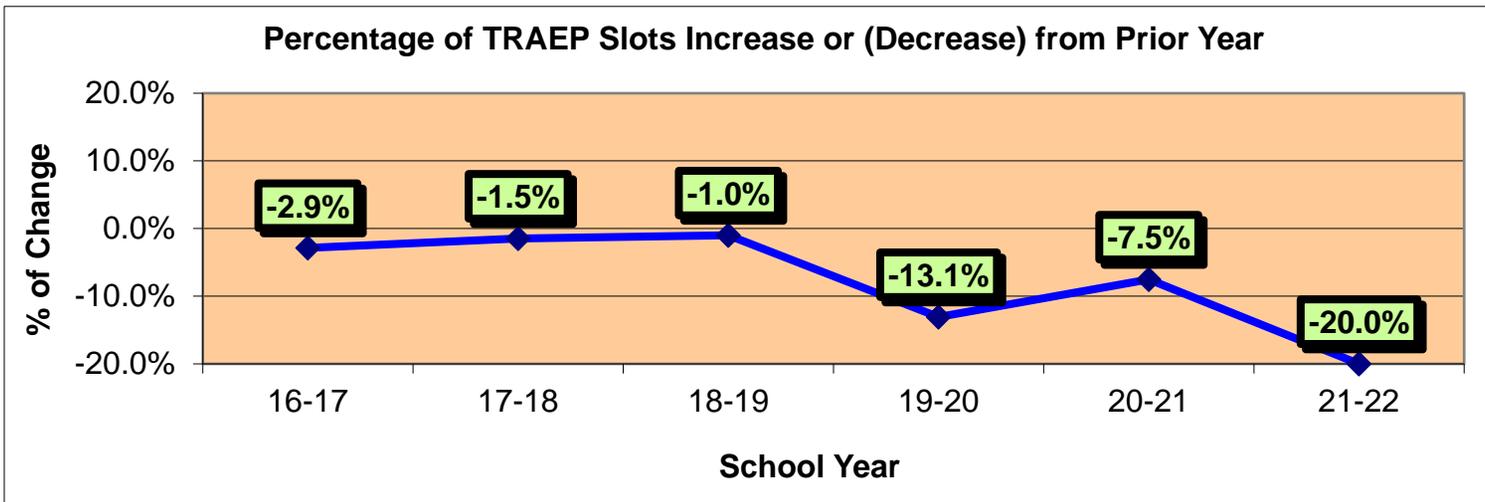
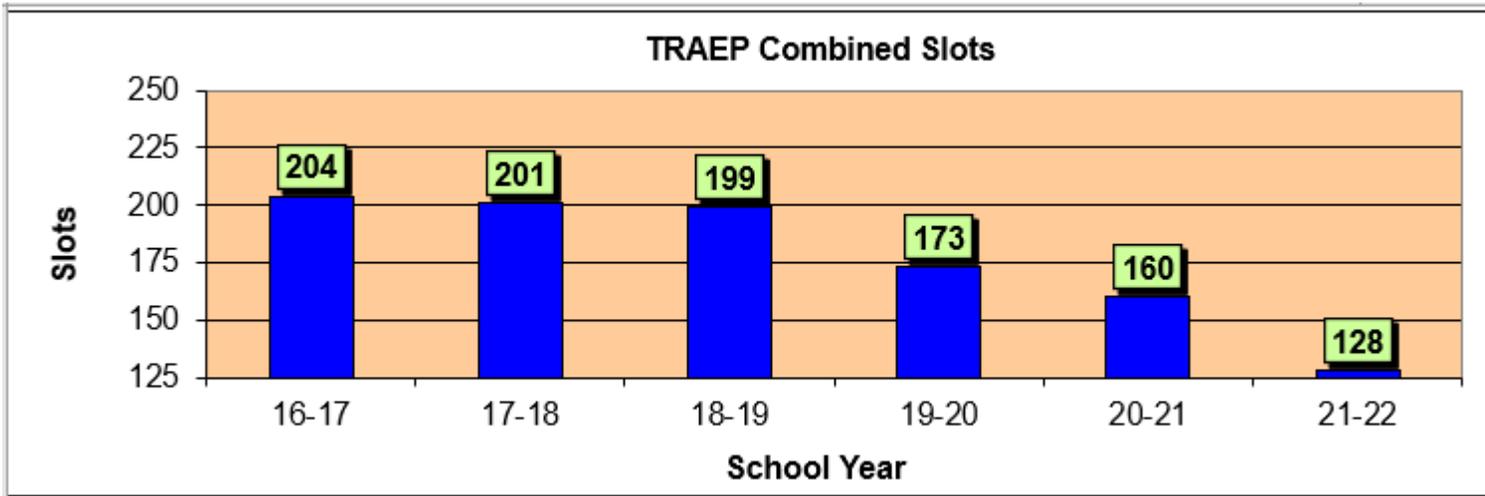
TOTAL – ALL PROGRAMS



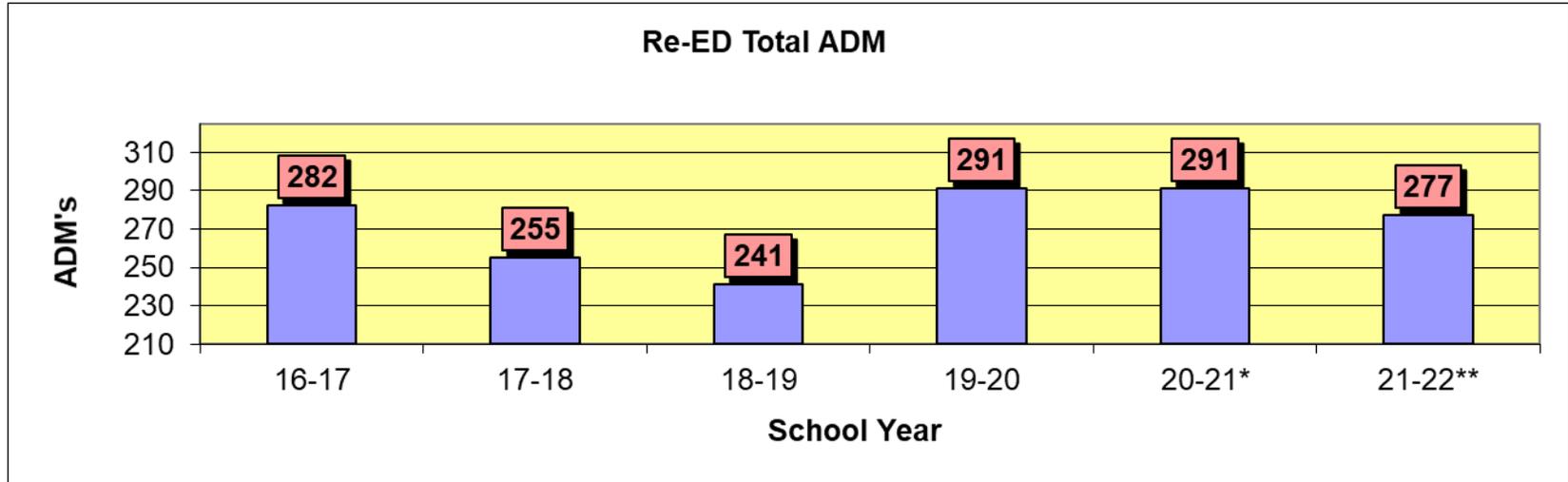
*Note: Projected Enrollment

SCHOOL YEAR	ADM / TRAEP SLOTS
2016-2017	1271
2017-2018	1212
2018-2019	1249
2019-2020	1196
2020-2021* Projected	1145
202-2022 Budgeted	1168

TIDEWATER REGIONAL ALTERNATIVE EDUCATION PROGRAM (TRAEP) GROWTH CHART

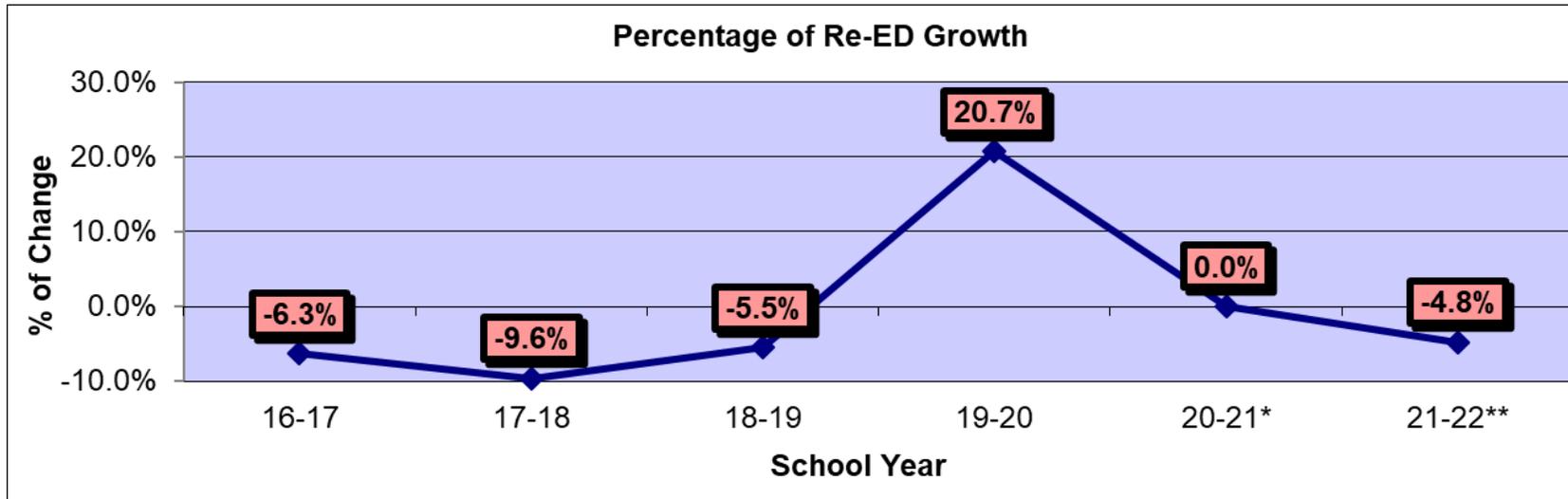


Re-EDUCATION PROGRAM GROWTH CHART

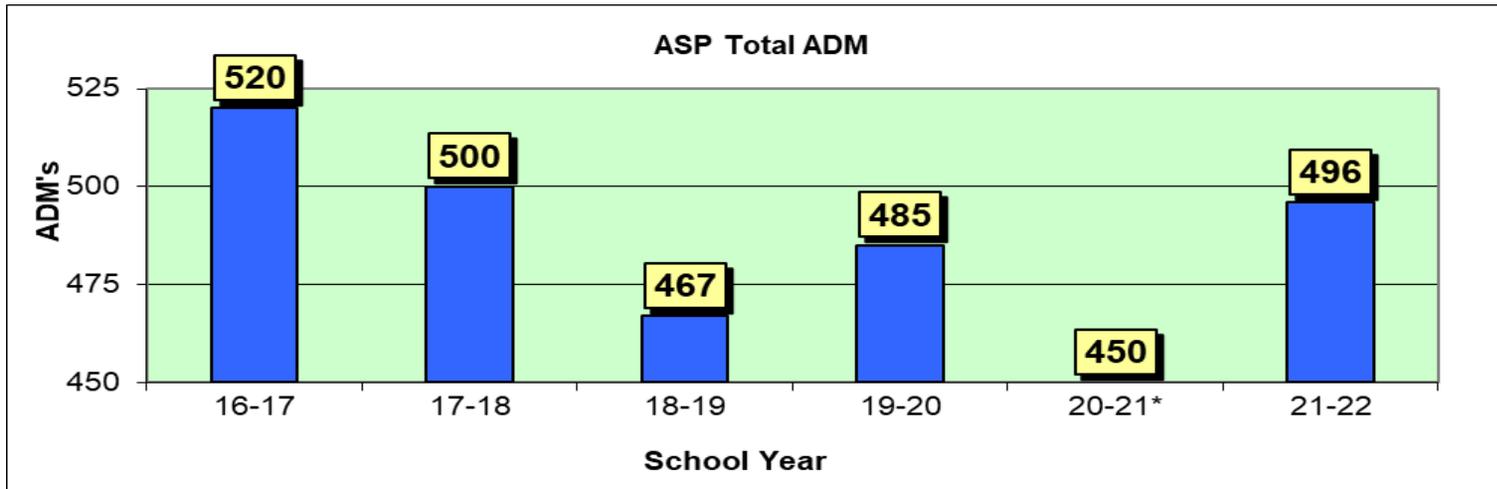


*Note: Projected Enrollment

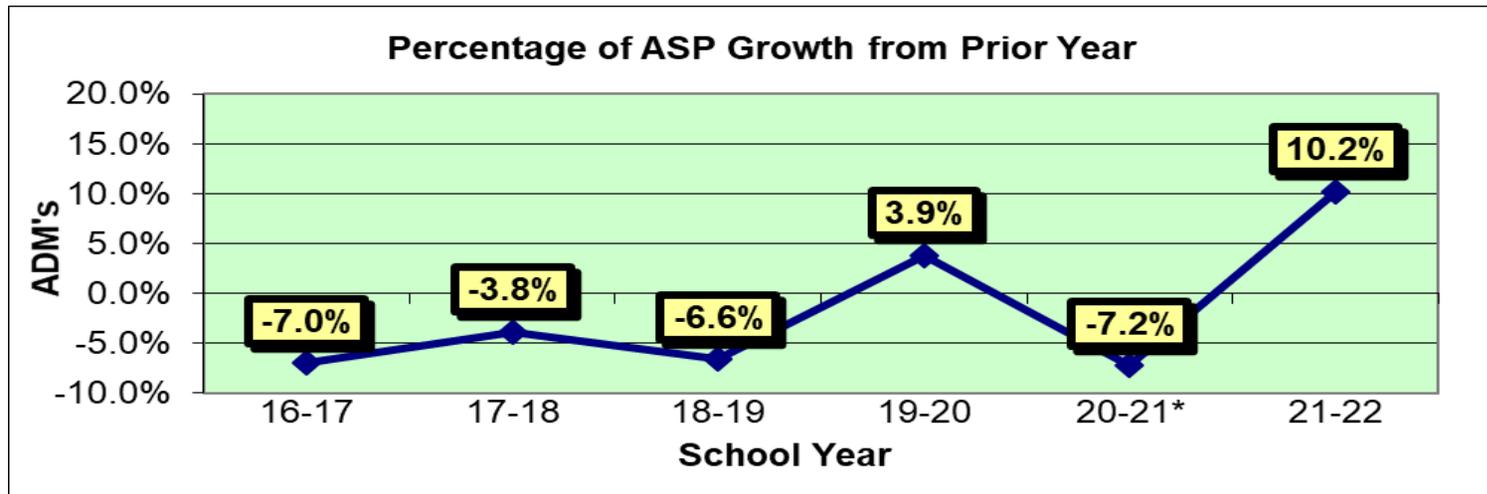
**Note: Guarantee



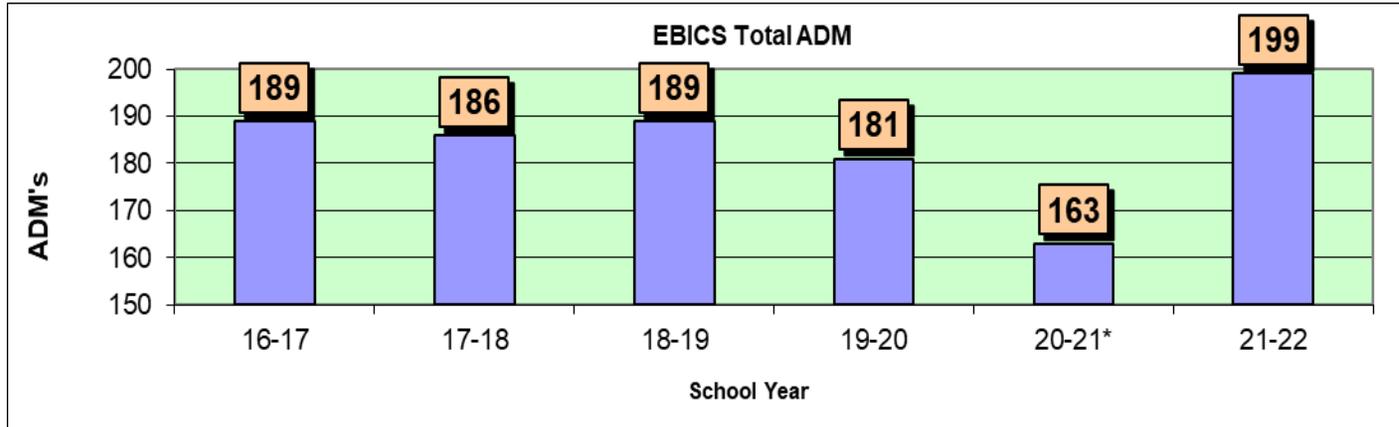
AUTISM SPECTRUM PROGRAM GROWTH CHART



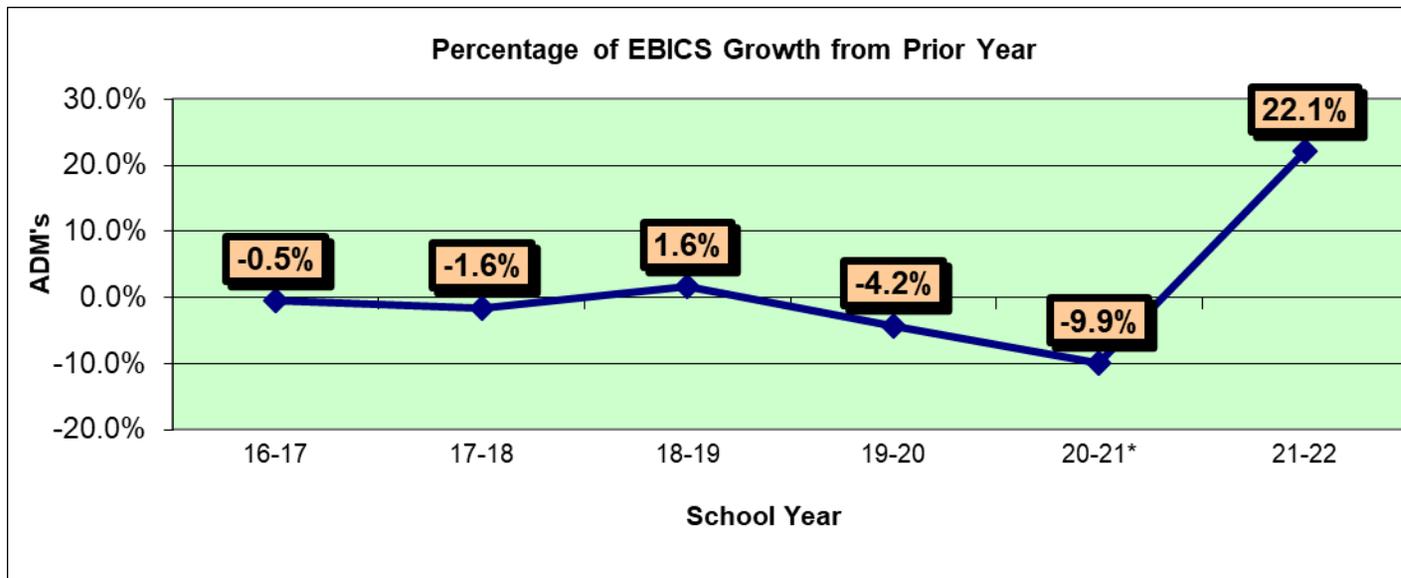
*Note: Projected Enrollment



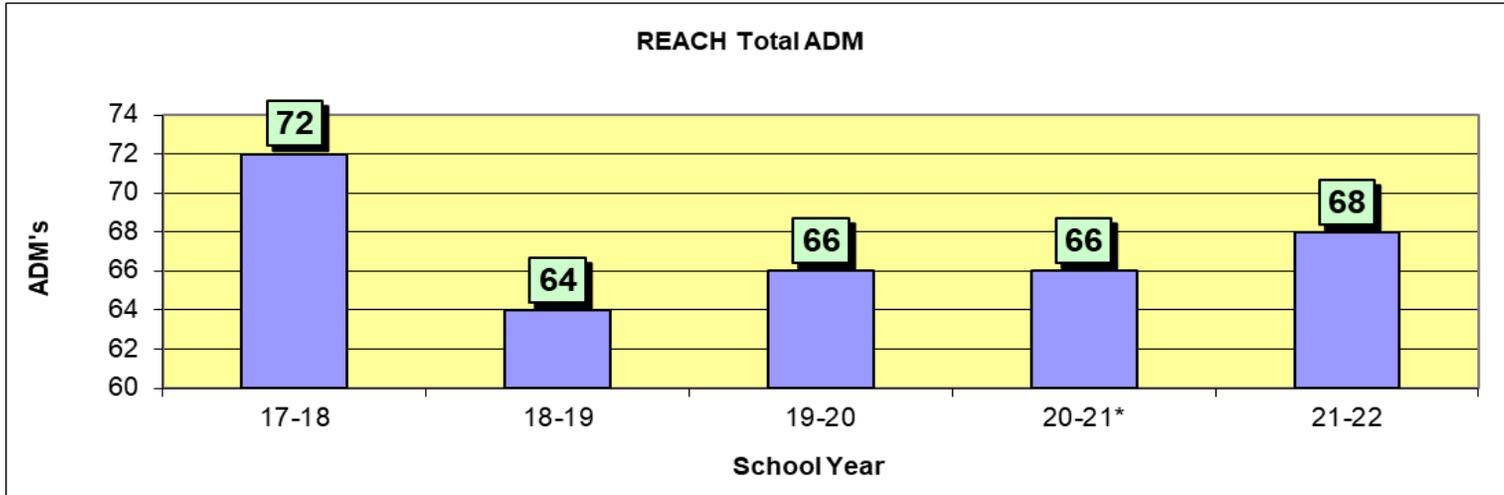
EDUCATIONAL AND BEHAVIORAL INTERVENTIONS FOR CHALLENGING STUDENTS PROGRAM GROWTH CHART



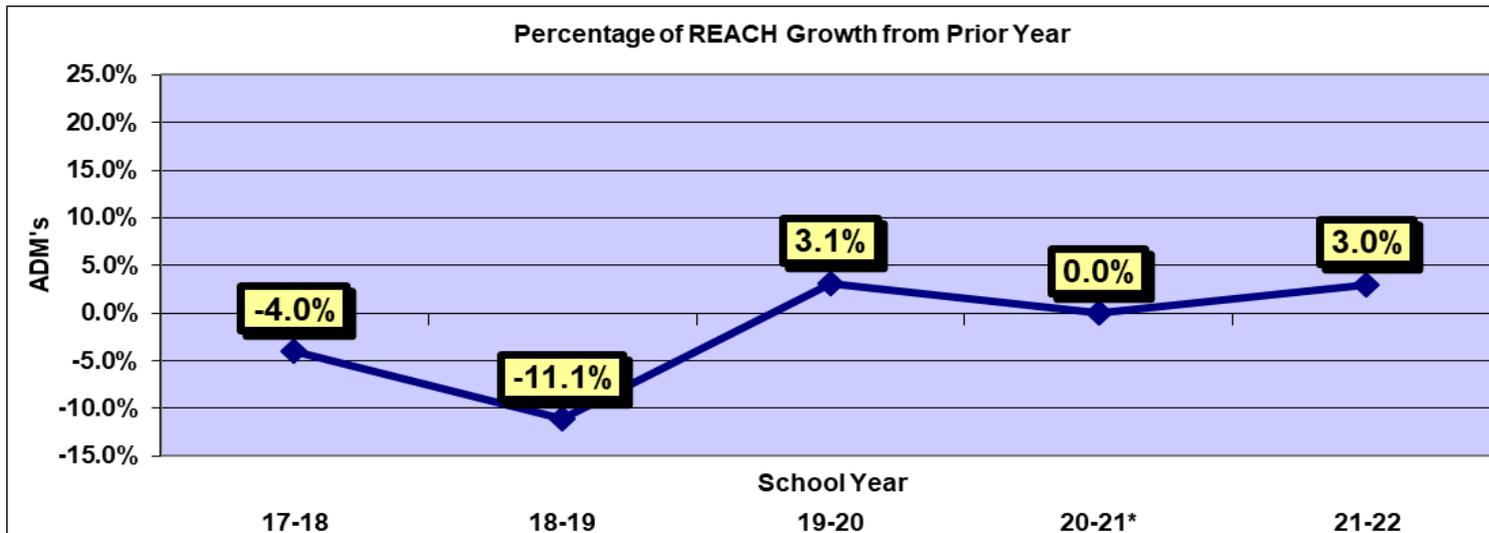
*Note: Projected Enrollment



RAISING EXPECTATIONS AND ABILITIES FOR CHILDREN WITH COMPLEX HEALTH NEEDS PROGRAM (REACH)



*Note: Projected Enrollment



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