

E-Rate 2023 - 2024: Category 2 (Network Infrastructure)
Bid # 23-007 Score Sheet

	Max Points	Insight	Sequel Data Systems	Sequel Data Systems
Address:		2525 Brockton Dr., Suite 390 Austin, TX 78758	11824 Jollyville Rd. Suite 400 Austin, TX 78759	11824 Jollyville Rd. Suite 400 Austin, TX 78759
Contact Person:		Christine Ricker (512) 663-8960	Jonathan Clifton (512) 918-8841	Jonathan Clifton (512) 918-8841
Total Price Submitted		\$552,673.42	\$475,851.65	\$492,430.11
Total Price of ERate Eligible Items		\$540,824.87	\$475,851.65	\$492,430.11
Potential ERate Funding (80% of the cost)		\$432,659.90	\$380,681.32	\$393,944.09
SAISD Matching Funds Requirement (20% of the cost) + performance bond + any components that are not ERate eligible		\$120,013.52	\$95,170.33	\$98,486.02
Manufacturer		Cisco with onsite wireless controllers	ARUBA with onsite wireless controllers	ARUBA with cloud based wireless controllers
Notes:		This solution includes a network management tool that would assist the SAISD staff with the management of existing network equipment as well as equipment in this quote. While it is not eligible for ERate funding, vendor has discounted the cost to \$7734.36 if purchased at the same time as the ERate equipment purchase. Vendor included performance bond costs on quote, which are not ERate eligible.	Quote did not include the network management tool in their quote as it is a Cisco mgmt. tool Vendor did not include performance bond costs on quote, which are not ERate eligible.	Quote did not include the network management tool in their quote as it is a Cisco mgmt. tool Vendor did not include performance bond costs on quote, which are not ERate eligible.
Total	100	95	78	77