

PHARR - SAN JUAN - ALAMO I.S.D.
REQUEST FOR PROPOSALS (RFPs) FOR ENHANCEMENT OF NETWORK INFRASTRUCTURE / ERATE ROUND 24 # 20-21-037
RFP OPENING: FEBRUARY 4, 2021 @ 2:30 P.M.

Event Number	# 20-21-037	Organization	PSJA ISD Ebids
Event Title	Request for Proposals (RFPs) for Enhancement of Network Infrastructure/ERate Round 24	Workgroup	Purchasing
Event Type	RFP	Event Owner	Emily Garza
Issue Date	12/21/2020 07:14:59 PM (CT)	Email	emily.garza@psjaisd.us
Close Date	2/4/2021 02:30:00 PM (CT)	Phone	
		Fax	

Recommendation: That the Board of Education award the Request for Proposals (RFPs) for Enhancement for Network Infrastructure / Erate Round 24 # 20-21-037 to the lowest proposer listed below:

Responding Supplier	City	State	Response Submitted	Lines Responded	Response Total	
Netsync Network Solutions	McAllen	TX	2/4/2021 01:49:12 PM (CT)	0	\$5,642,836.51	Award
DISYS Solutions, Inc.	Ashburn	VA	2/4/2021 09:08:08 AM (CT)	0	\$6,537,539.64	
CDW Government LLC	Vernon Hills	IL	2/4/2021 02:15:27 PM (CT)	0	\$7,128,490.43	
Perez Technologies	Mission	TX	1/25/2021 02:11:00 PM (CT)	0	\$29,818,701.98	

Emily Garza, Director of Purchasing

Daniel Saenz, Director of Information Technology

Charge Budgeted Account Numbers: Funding will be subsidized via the E-rate program. The district local portion will be 15% of the total amount. Funding for the district portion will come from locally allocated funds for E-rate.

Three hundred seventy five (375) invitations were emailed to vendors
 Thirty four (34) vendors viewed bid specifications
 Four (4) submitted bid
 Zero (0) unsubmitted bid
 Eleven (11) no bid

PSJA ISD E-RATE Funding Year 2021 RFP # 20-21-037						
Project #	Location	CDWG	DISYS	NETSYNC NETWORK SOLUTIONS	PEREZ TECHNOLOGIES	
1	Anaya ES		\$ 151,702.26	\$ 130,583.16	\$ 651,743.50	
2	Cantu ES		\$ 116,611.94	\$ 115,141.53	\$ 535,125.48	
3	Carman ES		\$ 132,198.26	\$ 113,177.96	\$ 584,876.00	
4	Chavez ES		\$ 141,838.48	\$ 121,334.61	\$ 624,132.62	
5	Clover ES		\$ 127,209.74	\$ 109,474.44	\$ 569,624.17	
6	Doedyns ES		\$ 153,954.02	\$ 131,849.32	\$ 668,375.34	
7	Dr. Long ES		\$ 166,336.40	\$ 144,378.55	\$ 710,424.78	
8	Garcia ES		\$ 158,097.44	\$ 136,679.62	\$ 678,425.40	
9	Guerra ES		\$ 144,730.12	\$ 125,433.54	\$ 644,664.60	
10	Kelly Pharr ES		\$ 140,921.96	\$ 121,437.17	\$ 621,055.80	
11	Livas ES		\$ 127,488.68	\$ 109,116.44	\$ 565,777.15	
12	Palmer ES		\$ 154,374.02	\$ 132,531.05	\$ 669,400.92	
13	ReedMock ES		\$ 127,572.68	\$ 109,270.02	\$ 572,374.55	
14	Kennedy MS		\$ 177,834.38	\$ 154,049.02	\$ 812,067.68	
15	Buell HS		\$ 107,554.30	\$ 92,336.09	\$ 450,922.44	
16	Arnold ES		\$ 89,428.28	\$ 76,233.37	\$ 438,692.39	
17	Escobar ES		\$ 126,981.32	\$ 108,603.93	\$ 568,647.75	
18	Farias ES		\$ 109,497.28	\$ 93,387.09	\$ 508,308.80	
19	Ford ES		\$ 121,964.80	\$ 103,318.43	\$ 549,125.52	
20	Garza-Pena ES		\$ 106,886.52	\$ 91,364.33	\$ 509,430.21	
21	Marcia Garza ES		\$ 89,633.96	\$ 76,233.37	\$ 438,692.63	
22	McKeever Es		\$ 112,505.04	\$ 96,047.19	\$ 526,574.34	
23	Sorensen ES		\$ 89,633.96	\$ 76,677.97	\$ 438,692.63	
24	Trevino ES		\$ 101,268.00	\$ 86,680.93	\$ 592,281.46	
25	Alamo MS		\$ 123,911.36	\$ 106,793.91	\$ 614,660.29	
26	Austin MS		\$ 135,545.40	\$ 116,797.29	\$ 668,199.12	
27	Escalante MS		\$ 132,537.64	\$ 114,136.81	\$ 650,029.08	
28	Liberty MS		\$ 127,295.36	\$ 109,471.00	\$ 618,119.27	
29	Murphy MS		\$ 130,281.82	\$ 112,141.42	\$ 636,351.55	
30	Yzaguirre MS		\$ 137,049.28	\$ 118,127.05	\$ 677,334.14	
31	Memorial HS		\$ 288,801.80	\$ 248,214.09	\$ 1,355,703.81	
32	North HS		\$ 260,931.52	\$ 225,053.09	\$ 1,263,200.61	
33	PSJA HS		\$ 308,232.62	\$ 264,671.31	\$ 1,440,610.53	
34	Sotomayor HS		\$ 82,842.88	\$ 69,669.19	\$ 352,810.95	
35	Southwest HS		\$ 309,558.76	\$ 267,919.24	\$ 1,473,809.14	
36	TSTEM HS		\$ 200,302.35	\$ 172,036.08	\$ 865,795.23	
37	Collegiate HS		\$ 262,668.92	\$ 237,051.79	\$ 1,294,598.32	
38	Longoria ES		\$ 165,719.32	\$ 142,781.72	\$ 721,957.40	
39	Palacios ES		\$ 156,972.30	\$ 135,907.61	\$ 685,392.53	
40	Ramirez ES		\$ 165,669.66	\$ 142,046.51	\$ 717,100.31	
41	LBJ MS		\$ 216,244.14	\$ 186,476.46	\$ 906,806.83	
42	Ballew HS		\$ 157,517.44	\$ 136,262.54	\$ 671,011.33	
43	District WLC		\$ 63,031.74	\$ 53,829.60	\$ 160,777.08	
44	PSJA ISD AG Farm		\$ 36,201.49	\$ 28,110.67	\$ 114,998.30	
Grand Total			\$ 7,128,490.43	\$ 6,537,539.64	\$ 5,642,836.51	\$ 29,818,701.98

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Att #	Attribute Name	CDW Government LLC	DISYS Solutions, Inc.	Netsync Network Solutions	Perez Technologies
93	Business/Company Owner Name	CDW Government LLC Michael Kransny	DISYS Solutions, Inc./ Vinu Luthra	Diane Gonzales-President-51%, Khalid Abunaja-VP of Operations-49%	Perez Technologies LLC / Mario Perez
94	Date of Establishment	CDW Government LLC established on 12/31/2009, originally incorporated 5/28/1998 as CDW Government, Inc., CDW as a whole was founded in 1984	May 20, 2010	09/09/2002	08/27/2007
95	Will the bid/proposal deviate from specifications?	Yes	No	No	No
96	If no please state "No deviation", if yes, please specify deviations:	See attached E-Rate Agreement	No deviation	No deviation	No deviation
97	Vendors SPIN Number	143005588	143022163	143028685	0

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Responding Supplier	Signature Full Name	Signature Email	Supplier Notes
CDW Government LLC	Stephanie Santander	stephanie.santander@cdw.com	
DISYS Solutions, Inc.	Vinu Luthra	bidsdistribution@dsitech.com	Please note: Since several cells were locked in Tab/Worksheet 41 (LBJ MS), our primary pricing spreadsheet does not include pricing for 6 line items that were locked for LBJ MS. The pricing for LBJ MS was uploaded via a separate Excel file and includes pricing only for the 6 line items that were locked.
Netsync Network Solutions	Angela Melone	proposals@netsync.com	
Perez Technologies	Mario Perez	mperez@pereztechnologies.net	

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Supplier Scoring Summary

20-21-037 - Request for Proposals (RFPs) for Enhancement of Network Infrastructure/ERate Round 24

Supplier	Rank	Score	Evaluation Criteria						
			Price	Vendor's prior experience	Personnel qualifications	Project management capabilities	Vendor met RFP specifications	Meeting the overall PSJA ISD objectives	Vendor/Manufacturer prior experience with the District
		100	40	10	10	5	20	5	10
Netsync Network Solutions	1	100	40.0	10.0	10.0	5.0	20.0	5.0	10.0
DISYS Solutions, Inc.	2	80.0	30.0	10.0	10.0	5.0	20.0	5.0	0.0
CDW Government LLC	3	70.0	20.0	10.0	10.0	5.0	15.0	2.0	8.0
Perez Technologies	4	60.0	10.0	10.0	10.0	5.0	20.0	5.0	0.0
		77.5	25.0	10.0	10.0	5.0	18.8	4.3	4.5