

PHARR - SAN JUAN - ALAMO I.S.D.
PAPER TOWELS AND DISPENSER FOR USE DISTRICT-WIDE BID # 20-21-030
BID OPENING: JANUARY 13, 2021 @ 4:30 P.M.

Event Number	# 20-21-030 Addendum 1	Organization	PSJA ISD Ebids
Event Title	Paper Towels and Dispenser for use District-Wide	Workgroup	Purchasing
Event Description		Event Owner	Emily Garza
Event Type	Bid	Email	emily.garza@psjaisd.us
Issue Date	12/8/2020 10:29:17 AM (CT)	Phone	
Close Date	1/13/2021 04:30:00 PM (CT)	Fax	

RECOMMENDATION: That the Board of Education Reject and and Approve to Re-Advertise the Paper Towels and Dispenser for use District-Wide Bid # 20-21-030 due to specification corrections and service to better address the Districts' needs.

Awarded Suppliers

Name	City	State	Classifications	Lines Awarded	Response Total	Award Reason
All Valley Restaurant Equipment	McAllen	TX		0	\$30,960.00	REJECT
CENTRAL POLY-BAG CORP.	Linden	NJ		0	\$253,440.00	REJECT
Ferguson Facilities Supply	San Anotnio	TX		0	\$119,358.00	REJECT
Gulf Coast Paper	Brownsville	TX		0	\$207,702.00	REJECT
Safeway Supply Inc (Hunte)	San Antonio	TX		0	\$165,720.00	REJECT
Yanitor Paper and Supplies, LLC	Pharr	TX		0	\$77,880.00	REJECT

Emily Garza, Director of Purchasing

Efren Araiza, Operations Logistics Coordinator

Charge Budgeted Account Numbers: 199-131301

Three Hundred Fifteen (315) invitations were emailed to vendors
Eleven (11) Vendors viewed Bid Specifications
Six (6) Submitted Bid
Six (6) Unsubmitted Bid
Twelve (12) No Bid

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1 Roll Hand Towel								
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
Yanitor Paper and Supplies, LLC	6600	CASE	\$11.80	\$77,880.00	Manufacturer: Comfort Institucionales Manufacturer #: C2018-1 Item Notes: 6 rolls per case, 600 feet per roll, one-ply, natural, embossed paper. 100% recycled fiber and 50% post-consumer content	Comfort Institucionales	C2018-1	
[ALT1] Ferguson Facilities Supply	4950	CASE	\$16.82	\$83,259.00	Roses #209. This is an 800ft roll towel packed 6 rolls per case. As delivered sample in our dispenser	Roses Southwest	RS-209	
Ferguson Facilities Supply	6600	CASE	\$12.63	\$83,358.00	Pricing is 600ft equivalent of our Roses #209. The bid system wasn't registering the alternate total we submitted. Roses #209 is still an 800ft brown towel packed 6 per case at a cost of \$16.82, so you would only need to purchase 4,950 cases to equal the same amount of paper requested.	Comfort Institucionales	C2018-1	
Safeway Supply Inc (Hunte)	6600	CASE	\$21.40	\$141,240.00	MORSOFT KRAFT HARDWOUND TOWEL 12/600' R12600. ORDER FULL TRUCK QUANTITY OF 1176 CASES OER PO.	Comfort Institucionales	C2018-1	
CENTRAL POLY-BAG CORP.	6600	CASE	\$30.00	\$198,000.00	MARCAL #P726N; 12 ROLLS/CASE	Comfort Institucionales	C2018-1	
Gulf Coast Paper	6600	CASE	\$31.47	\$207,702.00		Comfort Institucionales	C2018-1	
All Valley Restaurant Equipment	6600	CASE	No Bid			Comfort Institucionales	C2018-1	

2 Auto-Cut Towel Dispenser								
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
Safeway Supply Inc (Hunte)	720	EA	\$34.00	\$24,480.00	QUOTING AS SPEC HF-108-03 DISPENSING DYNAMICS	Dispensing Dynamics International	HF108-03 (smoke)	
All Valley Restaurant Equipment	720	EA	\$43.00	\$30,960.00		Dispensing Dynamics International	HF108-03 (smoke)	
Ferguson Facilities Supply	720	EA	\$50.00	\$36,000.00		Dispensing Dynamics International	HF108-03 (smoke)	
[ALT1] Ferguson Facilities Supply	720	EA	\$50.00	\$36,000.00	KC-09990	Kimberly Clark	KC-09990	
CENTRAL POLY-BAG CORP.	720	EA	\$77.00	\$55,440.00	MARCAL #07100	Dispensing Dynamics International	HF108-03 (smoke)	
Gulf Coast Paper	720	EA	No Bid			Dispensing Dynamics International	HF108-03 (smoke)	
Yanitor Paper and Supplies, LLC	720	EA	No Bid			Dispensing Dynamics International	HF108-03 (smoke)	

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Att #	Attribute Name	All VALley Restaurant Equipment	CENTRAL POLY-BAG CORP.	Ferguson Facilities Supply	Gulf Coast Paper	Safeway Supply Inc (Hunte)	Yanitor Paper and Supplies, LLC
93	Business/Company Owner Name	All Valley Restaurant Equipment	ANDREW SERHOFER	Ferguson Facilities Supply	GULF COAST PAPER COMPANY	Johnny Hunte	Jorge E. Garza
94	Date of Establishment	05/08/2013	JUNE 23, 1993	1957	8/24/1965	2004	3/21/2012
95	Will the bid/proposal deviate from specifications?	No	No	Yes	No	No	No
96	If no please state "No deviation", if yes, please specify deviations:	No Deviation	N/A	See item notes/alternatives identified	NO DEVIATION	No Deviations	No deviation

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Responding Supplier	Signature Full Name	Signature Email	Supplier Notes
All Valley Restaurant Equipment	Javier Garcia	javier@restaurantequipmentrgv.com	
CENTRAL POLY-BAG CORP.	ANDREW SERHOFER	BIDS@CENTRALPOLY.COM	DELIVERY WITHIN 30 DAYS ARO. REFERENCE # 175142
Ferguson Facilities Supply	Michael Boehnke	michael.boehnke@ferguson.com	Prices submitted are for delivery to a single-point destination. We believe that PSJA ISD could significantly reduce its expenses by going to a campus-delivery model. In this way, PSJA reduces its delivery expenses and labor, but also reduces its usage on custodial products. When a purchasing/custodial department has the ability to audit usage by campus, usage always is reduced. Once we deliver to a campus, that data is stored and can be analyzed by custodial supervisors or purchasing staff to identify over-usage. We can find theft, address honest over-use with custodial training, and help eliminate hoarding by custodial staff that happens all to often. We can offer next day delivery to your schools for 5% more than bid pricing on orders that total \$300 or more. Or, we can offer next-day delivery without a minimum for bid pricing plus 10%. Please review the attachments provided, and contact Michael Boehnke with any questions that you may have. We see total spend by districts reduced all the time when consistent deliveries are made by campus and information is able to be audited by custodial/purchasing staff by campus.
Gulf Coast Paper	JESSICA CAVAZOS	JESSICA.CAVAZOS@EMPERIALDADE.COM	
Safeway Supply Inc (Hunte)	Layla Berlanga	layla.b@safewaysupply.com	
Yanitor Paper and Supplies, LLC	Carlos Manuel Franco Meza	pharr@yanitor.com	We are submitting only price for Item #1. (Manufacturer: Comfort Institucionales Manufacturer #: C2018-1 Item Notes: 6 rolls per case, 600 feet per roll, one-ply, natural, embossed paper. 100% recycled fiber and 50% post-consumer content). We are not participating on Item #2.