

PHARR - SAN JUAN - ALAMO I.S.D.
HVAC REFRIGERANTS FOR CENTRAL SUPPLY WAREHOUSE BID # 20-21-028
BID OPENING: JANUARY 13, 2021 @ 3:30 P.M.

Event Number # 20-21-028
Event Title HVAC Refrigerants for Central Supply Warehouse
Event Description
Event Type Bid
Issue Date 12/8/2020 10:26:43 AM (CT)
Close Date 1/13/2021 03:30:00 PM (CT)

Organization PSJA ISD Ebids
Workgroup Purchasing
Event Owner Emily Garza
Email emily.garza@psjaisd.us
Phone
Fax

RECOMMENDATION: That the Board of Education Reject and Approve to Re-Advertise the HVAC Refrigerants for Central Supply Warehouse Bid # 20-21-028 due to specification corrections and service to better address the Districts' needs.

Awarded Suppliers

| Name | City | State | Classifications | Lines Awarded | Response Totals | Award Reason |
|---|------------------|-------|-----------------|---------------|-----------------|--------------|
| ASPEN Refrigerants, Inc. | Long Island City | NY | | 0 | \$47,862.25 | REJECT |
| Daikin Applied (Daikin Applied Americas Inc.) | Minneapolis | MN | | 0 | \$61,578.00 | REJECT |
| Ferguson Facilities Supply | San Antonio | TX | | 0 | \$29,764.80 | REJECT |
| johnstone supply | PHARR | TX | | 0 | \$43,380.35 | REJECT |

Emily Garza, Director of Purchasing

Efren Araiza, Operations Logistics Coordinator

Charge Budgeted Account Numbers: 199-131301

One Hundred Twenty Four (124) invitations were emailed to vendors
Ten (10) Vendors viewed Bid Specifications
Four (4) Submitted Bid
One (1) Unsubmitted Bid
Three (3) No Bid

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| 1 Refrigerant, 25 lb. Cyl. | | | | | | | |
|--|-----|------|----------|-------------|--|-------------------|-------------------|
| Supplier | QTY | UOM | Price | Extended | Supplier Notes | Manufacturer | Manufacturer # |
| johnstone supply | 80 | Cyl | \$69.50 | \$5,560.00 | | Cool Gas or equal | R-410A or equal |
| Ferguson Facilities Supply | 80 | Cyl | \$80.00 | \$6,400.00 | Due to the significant volatility in refrigerant prices, the current pricing is subject to change in the future. We will, however, apply this level of profit to whatever the current market rate is upon ordering. | Cool Gas or equal | R-410A or equal |
| ASPEN Refrigerants, Inc. | 80 | Cyl | \$93.90 | \$7,512.00 | Please see attached ARI policy. Please note we offer free delivery 1-3 days A.R.O. | Cool Gas or equal | R-410A or equal |
| Daikin Applied (Daikin Applied Americas Inc.) | 80 | Cyl | \$165.00 | \$13,200.00 | | Cool Gas or equal | R-410A or equal |
| 2 Refrigerant. 30 lb. Cyl. | | | | | | | |
| Supplier | QTY | UOM | Price | Extended | Supplier Notes | Manufacturer | Manufacturer # |
| Ferguson Facilities Supply | 80 | Cyl | \$91.76 | \$7,340.80 | Due to the significant volatility in refrigerant prices, the current pricing is subject to change in the future. We will, however, apply this level of profit to whatever the current market rate is upon ordering. | Cool Gas or equal | R-134 or equal |
| johnstone supply | 80 | Cyl | \$95.00 | \$7,600.00 | | Cool Gas or equal | R-134 or equal |
| ASPEN Refrigerants, Inc. | 80 | Cyl | \$118.50 | \$9,480.00 | Please see attached ARI policy. Please note we offer free delivery 1-3 days A.R.O. | Cool Gas or equal | R-134 or equal |
| Daikin Applied (Daikin Applied Americas Inc.) | 80 | Cyl | \$131.00 | \$10,480.00 | | Cool Gas or equal | R-134 or equal |
| 3 Refrigerant. 30 lb. Cyl with automotive fill valve. | | | | | | | |
| Supplier | QTY | UOM | Price | Extended | Supplier Notes | Manufacturer | Manufacturer # |
| johnstone supply | 80 | Cyl | \$95.00 | \$7,600.00 | | Cool Gas or equal | R-134 or equal |
| ASPEN Refrigerants, Inc. | 80 | Cyl | \$113.70 | \$9,096.00 | Please see attached ARI policy. Please note we offer free delivery 1-3 days A.R.O. | Cool Gas or equal | R-134 or equal |
| Daikin Applied (Daikin Applied Americas Inc.) | 80 | Cyl | No Bid | | | Cool Gas or equal | R-134 or equal |
| Ferguson Facilities Supply | 80 | Cyl | No Bid | | | Cool Gas or equal | R-134 or equal |
| 4 Refrigerant.125 lb. Cyl. | | | | | | | |
| Supplier | QTY | UOM | Price | Extended | Supplier Notes | Manufacturer | Manufacturer # |
| ASPEN Refrigerants, Inc. | 15 | Cyl | \$423.75 | \$6,356.25 | Please be advised that an additional 100% refundable deposit of \$200 will be charged for every Cyl size of 125 lbs., which will be credited back when you return the empties freight-free upon our instructions. Please see attached ARI policy. Please note we offer free delivery 1-3 days A.R.O. | Cool Gas or equal | R-134 or equal |
| johnstone supply | 15 | Cyl | \$467.69 | \$7,015.35 | ON THESE PURCHASES OF THESE R134A-125 TANKS THERE IS A \$200.00 CORE CHARGE FOR EACH TANK PURCHASED. BUT ONCE TANKS OR TANK IS RETURNED YOU WILL GET THAT \$200.00 CORE CREDIT BACK TO YOUR ACCOUNT | Cool Gas or equal | R-134 or equal |
| Daikin Applied (Daikin Applied Americas Inc.) | 15 | Cyl | \$930.00 | \$13,950.00 | | Cool Gas or equal | R-134 or equal |
| Ferguson Facilities Supply | 15 | Cyl | No Bid | | | Cool Gas or equal | R-134 or equal |
| 5 Refrigerant.24 lb. Cyl. | | | | | | | |
| Supplier | QTY | UOM | Price | Extended | Supplier Notes | Manufacturer | Manufacturer # |
| johnstone supply | 20 | Cyl | \$89.00 | \$1,780.00 | | Cool Gas or equal | R-404A or equal |
| ASPEN Refrigerants, Inc. | 20 | Cyl | \$91.90 | \$1,838.00 | Please see attached ARI policy. Please note we offer free delivery 1-3 days A.R.O. | Cool Gas or equal | R-404A or equal |
| Ferguson Facilities Supply | 20 | Cyl | \$100.00 | \$2,000.00 | Due to the significant volatility in refrigerant prices, the current pricing is subject to change in the future. We will, however, apply this level of profit to whatever the current market rate is upon ordering. | Cool Gas or equal | R-404A or equal |
| Daikin Applied (Daikin Applied Americas Inc.) | 20 | Cyl | \$148.50 | \$2,970.00 | | Cool Gas or equal | R-404A or equal |
| 6 Refrigerant.25 lb. Cyl. | | | | | | | |
| Supplier | QTY | UOM | Price | Extended | Supplier Notes | Manufacturer | Manufacturer # |
| johnstone supply | 80 | Cyl | \$165.00 | \$13,200.00 | | Cool Gas or equal | R-427A or equal |
| ASPEN Refrigerants, Inc. | 80 | Cyl | \$169.75 | \$13,580.00 | Please see attached ARI policy. Please note we offer free delivery 1-3 days A.R.O. | Cool Gas or equal | R-427A or equal |
| Ferguson Facilities Supply | 80 | Cyl | \$175.30 | \$14,024.00 | Due to the significant volatility in refrigerant prices, the current pricing is subject to change in the future. We will, however, apply this level of profit to whatever the current market rate is upon ordering. | Cool Gas or equal | R-427A or equal |
| Daikin Applied (Daikin Applied Americas Inc.) | 80 | Cyl | \$250.00 | \$20,000.00 | | Cool Gas or equal | R-427A or equal |
| 7 Odor Neutralizer, 1/2 lb. Tube. | | | | | | | |
| Supplier | QTY | UOM | Price | Extended | Supplier Notes | Manufacturer | Manufacturer # |
| johnstone supply | 100 | Each | \$6.25 | \$625.00 | | Cool Gas or equal | Clen/Air or equal |
| Daikin Applied (Daikin Applied Americas Inc.) | 100 | Each | \$9.78 | \$978.00 | | Cool Gas or equal | Clen/Air or equal |
| Ferguson Facilities Supply | 100 | Each | No Bid | | | Cool Gas or equal | Clen/Air or equal |
| ASPEN Refrigerants, Inc. | 100 | Each | No Bid | | | Cool Gas or equal | Clen/Air or equal |

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| Att # | Attribute Name | Ferguson Facilities Supply | johnstone supply | ASPEN Refrigerants, Inc. | Daikin Applied (Daikin Applied Americas Inc.) |
|-------|---|----------------------------|------------------------------------|--------------------------|--|
| 93 | Business/Company Owner Name | Ferguson Facilities Supply | JOHNSTONE SUPPLY / TIM STEPHENS | Jay Kestenbaum | Daikin Applied Americas Inc. d/b/a Daikin Applied |
| 94 | Date of Establishment | 1957 | 1995 | 4/25/2008 | March 9, 1992 |
| 95 | Will the bid/proposal deviate from specifications? | No | No | No | Yes |
| 96 | If no please state "No deviation", if yes, please specify deviations: | No deviation | "NO DEVIATION" | No Deviation | 30 pound R134A cylinders with auto fill valves will not be bid |

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| Responding Supplier | Signature Full Name | Signature Email | Supplier Notes |
|---|----------------------------|--|---|
| ASPEN Refrigerants, Inc. | Peter Bertuccio | Contracts.Department@aspenrefrigerants.com | |
| Daikin Applied (Daikin Applied Americas Inc.) | Jorge Reza | jorge.reza@daikinapplied.com | |
| Ferguson Facilities Supply | Michael Boehnke | michael.boehnke@ferguson.com | Due to the significant volatility in refrigerant prices, the current pricing is subject to change in the future. We will, however, apply this level of profit to whatever the current market rate is upon ordering. |
| johnstone supply | RICK GARCIA | rick.garcia@johnstonesoutx.com | LEAD TIME WOULD BE 2-3 DAYS FOR REFRIGERANT ORDERS, NO FREIGHT CHARGES. WE OFFER FREE DELIVERY'S. |