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**MEMORANDUM**

**TO:** All Campuses and Department

**FROM:** Emily Garza, Director of Purchasing

**SUBJECT: REQUEST FOR PROPOSALS (RFP'S) FOR INSTRUCTIONAL & CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068**

The Board of Education on August 26, 2019 awarded the Request for Proposals (RFP's) for Instructional & Curriculum Consultant Services District-Wide # 18-19-068 for the 2019-2020 school year. The bid was awarded to the following consultants:

**Amy Hermansen dba Sign Language Services**  
**CAVI Educational Services, LLC**  
**Emma Saenz**  
**Houghton-Mifflin Harcourt Publishing**  
**Kagan Professional Development**  
**Dual Language Training Institute**  
**Lydia Savedra Consulting**  
**New Teacher Center**  
**Pearlized Mathematics Consulting**  
**Program Evaluation and Educational Research Solutions**  
**Rebecca Sanchez**  
**s3strategies, LLC**  
**Sylvan Learning Center**  
**Teacher Created Materials, Inc.**  
**The Writing Academy, LLC**  
**Voyager Sopris Learning, Inc.**  
**Writer – David Rice**  
**Zumaris Diaz**

Please review tabulations for services offered.

If you have any questions on the approved consultants listed above, please feel free to contact me at (956) 354-2000.

Sincerely,

Director of Purchasing

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**START COLLEGE NOW! COMPLETE EARLY! GO FAR!**

**PHARR - SAN JUAN - ALAMO I.S.D.**  
**REQUEST FOR PROPOSALS (RFP'S) FOR INSTUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068**  
**RFP OPENING: JULY 1, 2019 @ 3:00 P.M.**

<b>Bid Request Number</b>	# 18-19-068	<b>Organization</b>	PSJA ISD Ebids
<b>Title</b>	Request for Proposals (RFP'S) for Instructional and Curriculum Consultant	<b>Bid Creator</b>	Emily Garza
<b>Description</b>		<b>Email</b>	<a href="mailto:emily.garza@psjaisd.us">emily.garza@psjaisd.us</a>
<b>Bid Type</b>	RFP	<b>Phone</b>	
<b>Issue Date</b>	6/17/2019 11:25:48 AM (CT)	<b>Fax</b>	
<b>Close Date</b>	7/1/2019 03:00:00 PM (CT)		

Recommendation: That the Board of Education award the Request for Proposals (RFP's) for Instructional and Curriculum Consultant Services District-Wide # 18-19-068 to the lowest proposers listed below:

Awarded Suppliers

Name	City	State	Lines Awarded	Award Total	Award Reason
Amy Hermansen dba Sign Language Services	San Juan	TX	3	\$49.00	"as needed"
CAVI Educational Services, LLC	SAN ANTONIO	TX	3	\$5,250.00	"as needed"
Emma Saenz	MCALLEN	TX	3	\$1,025.00	"as needed"
Houghton Mifflin Harcourt Publishing Company	Geneva	IL	3	\$4,050.00	"as needed"
Kagan Professional Development	SAN CLEMENTE	NV	3	\$0.00	"as needed"
Lydia Savedra Consulting	McAllen	TX	3	\$1,200.00	"as needed"
New Teacher Center	Santa Cruz	CA	3	\$3,575.00	"as needed"
PEARLIZED MATHEMATICS CONSULTING, LLC	McAllen	TX	1	\$1,966.25	"as needed"
Program Evaluation & Educational Research Solutions	Dallas	TX	2	\$5,500.00	"as needed"
Rebecca Sanchez	San Juan	TX	3	\$1,200.00	"as needed"
s3strategies, LLC	Lubbock	TX	2	\$3,500.00	"as needed"
Sylvan Learning Center	McAllen	TX	3	\$0.00	"as needed"
Teacher Created Materials, Inc.	Huntington Beach	CA	3	\$5,500.00	"as needed"
The Writing Academy, LLC	Kemah	TX	3	\$5,100.00	"as needed"
Voyager Sopris Learning, Inc.	Boston	MA	3	\$4,000.00	"as needed"
Writer	Austin	TX	2	\$2,500.00	"as needed"
Zulmaris Diaz	Edinburg	TX	2	\$1,500.00	"as needed"

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Emily Garza, Director of Purchasing

Charge Budgeted Account Numbers:

One Hundred thirty two (132) invitations were emailed to vendors  
 Forty five (45) Vendors viewed Bid Specifications  
 Twenty two (22) Submitted Bid  
 Five (5) Unsubmitted Bid  
 Six (6) No Bid

**PHARR - SAN JUAN - ALAMO I.S.D.**  
**REQUEST FOR PROPOSALS (RFP'S) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068**  
**RFP OPENING: JULY 1, 2019 @ 3:00 P.M.**

Line	Qty	UOM	Description	Award Response	Award Qty	Awarded Supplier	Award Reason
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$0.00	1	Amy Hermansen dba Sign Language Services	
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$3,000.00	1	CAVI Educational Services, LLC	
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$600.00	1	Emma Saenz	
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$4,050.00	1	Houghton Mifflin Harcourt Publishing Company	
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$0.00	1	Kagan Professional Development	
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$700.00	1	Lydia Savedra Consulting	
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$2,200.00	1	New Teacher Center	
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$1,966.25	1	PEARLIZED MATHEMATICS CONSULTING, LLC	
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$3,500.00	1	Program Evaluation & Educational Research Solutions	
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$700.00	1	Rebecca Sanchez	
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$3,500.00	1	s3strategies, LLC	
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$0.00	1	Sylvan Learning Center	
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$5,500.00	1	Teacher Created Materials, Inc.	
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$2,550.00	1	The Writing Academy, LLC	
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$2,500.00	1	Voyager Sopris Learning, Inc.	
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$1,500.00	1	Writer	
1	1	EA	What is your proposed consultant fee based on a daily rate?	\$1,000.00	1	Zulmaris Diaz	
2	1	EA	What is your proposed consultant fee based on a half-day rate?	\$0.00	1	Amy Hermansen dba Sign Language Services	
2	1	EA	What is your proposed consultant fee based on a half-day rate?	\$1,800.00	1	CAVI Educational Services, LLC	
2	1	EA	What is your proposed consultant fee based on a half-day rate?	\$300.00	1	Emma Saenz	
2	1	EA	What is your proposed consultant fee based on a half-day rate?	\$0.00	1	Houghton Mifflin Harcourt Publishing Company	
2	1	EA	What is your proposed consultant fee based on a half-day rate?	\$0.00	1	Kagan Professional Development	
2	1	EA	What is your proposed consultant fee based on a half-day rate?	\$400.00	1	Lydia Savedra Consulting	
2	1	EA	What is your proposed consultant fee based on a half-day rate?	\$1,100.00	1	New Teacher Center	
2	1	EA	What is your proposed consultant fee based on a half-day rate?	\$2,000.00	1	Program Evaluation & Educational Research Solutions	
2	1	EA	What is your proposed consultant fee based on a half-day rate?	\$400.00	1	Rebecca Sanchez	
2	1	EA	What is your proposed consultant fee based on a half-day rate?	\$0.00	1	s3strategies, LLC	
2	1	EA	What is your proposed consultant fee based on a half-day rate?	\$0.00	1	Sylvan Learning Center	
2	1	EA	What is your proposed consultant fee based on a half-day rate?	\$0.00	1	Teacher Created Materials, Inc.	
2	1	EA	What is your proposed consultant fee based on a half-day rate?	\$2,550.00	1	The Writing Academy, LLC	
2	1	EA	What is your proposed consultant fee based on a half-day rate?	\$1,500.00	1	Voyager Sopris Learning, Inc.	
2	1	EA	What is your proposed consultant fee based on a half-day rate?	\$1,000.00	1	Writer	
2	1	EA	What is your proposed consultant fee based on a half-day rate?	\$500.00	1	Zulmaris Diaz	
3	1	EA	What is your proposed consultant fee based on an hourly rate?	\$49.00	1	Amy Hermansen dba Sign Language Services	
3	1	EA	What is your proposed consultant fee based on an hourly rate?	\$450.00	1	CAVI Educational Services, LLC	
3	1	EA	What is your proposed consultant fee based on an hourly rate?	\$125.00	1	Emma Saenz	
3	1	EA	What is your proposed consultant fee based on an hourly rate?	\$0.00	1	Houghton Mifflin Harcourt Publishing Company	
3	1	EA	What is your proposed consultant fee based on an hourly rate?	\$0.00	1	Kagan Professional Development	
3	1	EA	What is your proposed consultant fee based on an hourly rate?	\$100.00	1	Lydia Savedra Consulting	
3	1	EA	What is your proposed consultant fee based on an hourly rate?	\$275.00	1	New Teacher Center	
3	1	EA	What is your proposed consultant fee based on an hourly rate?	\$100.00	1	Rebecca Sanchez	
3	1	EA	What is your proposed consultant fee based on an hourly rate?	\$0.00	1	Sylvan Learning Center	
3	1	EA	What is your proposed consultant fee based on an hourly rate?	\$0.00	1	Teacher Created Materials, Inc.	
3	1	EA	What is your proposed consultant fee based on an hourly rate?	\$0.00	1	The Writing Academy, LLC	
3	1	EA	What is your proposed consultant fee based on an hourly rate?	\$0.00	1	Voyager Sopris Learning, Inc.	

PHARR - SAN JUAN - ALAMO I.S.D.  
 REQUEST FOR PROPOSALS (RFPS) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068  
 RFP OPENING: JULY 1, 2019 @ 3:00 P.M.

Line #	Description	QTY	UOM	Amy Hermansen dba Sign Language Services		Baiza and Associates Consulting, LLC		CAVI Educational Services, LLC		Cognitive Development and Communication LLC Consulting Services		Emma Saenz (Emma Leona Saenz)	
				Total Price	\$49.00	Total Price	\$0.00	Total Price	\$5,250.00	Total Price	\$975.00	Total Price	\$1,025.00
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	What is your proposed consultant fee based on a daily rate?	1	EA					\$3,000.00	\$3,000.00	\$600.00	\$600.00	\$600.00	\$600.00
2	What is your proposed consultant fee based on a half-day rate?	1	EA					\$1,800.00	\$1,800.00	\$300.00	\$300.00	\$300.00	\$300.00
3	What is your proposed consultant fee based on an hourly rate?	1	EA	\$49.00	\$49.00			\$450.00	\$450.00	\$75.00	\$75.00	\$125.00	\$125.00
	Business/Company Owner Information Please provide complete name of the business/company owner responding to the bid /proposal.			Amy Hermansen dba Sign Language Services		Baiza and Associates Consulting LLC, Melinda Baiza		Consuelo Araceli Avila		Cognitive Development and Communications LLC; Fernando Castillo CEO		Emma Saenz	
	Date of Establishment			January 20, 2011		1/1/2019		7/31/2009		2014		03-30-2019	
	Check if you will be servicing the campus.												
	Carman Anaya			x				x					
	Allen & William Arnold			x				x					
	Arnoldo Cantu, Sr.			x				x					
	Edith & Ethel Carman			x				x					
	Cesar Chavez			x				x					
	Vida N. Clover			x				x					
	John Doedyns			x				x					
	Aida C. Escobar			x				x					
	Zeferino Farias			x				x					
	Henry Ford			x				x					
	Graciela Garcia			x				x					
	Marcia R. Garza			x				x					
	Amanda Garza-Pena			x				x					
	Augusto Guerra			x				x					
	Kelly-Pharr			x				x					
	Santos Livas			x				x					
	Dr. William Long			x				x					
	Raul Longoria			x				x					
	John McKeever			x				x					
	Berta Palacios			x				x					
	Geraldine Palmer			x				x					
	Daniel Ramirez			x				x					
	Drs. Reed & Mock			x				x					
	Alfred Sorensen			x				x					
	Sgt. Leonel Trevino			x				x					
	Early Start Pre-K			x				x					
	Alamo MS			x				x					
	Austin MS			x				x					
	Jamie Escalante MS			x				x					
	Kennedy MS			x				x					
	LBJ MS			x				x					
	Liberty MS			x				x					
	Audie Murphy MS			x				x					

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Line #	Description	QTY	UOM	Amy Hermansen dba Sign Language Services		Baiza and Associates Consulting, LLC		CAVI Educational Services, LLC		Cognitive Development and Communication LLC Consulting Services		Emma Saenz (Emma Leona Saenz)	
				Total Price	\$49.00	Total Price	\$0.00	Total Price	\$5,250.00	Total Price	\$975.00	Total Price	\$1,025.00
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
	R. Yzaguirre MS			x				x					
	PSJA Early College HS			x				x					
	PSJA Memorial Early College HS			x				x					
	PSJA North Early College HS			x				x					
	PSJA Southwest Early College HS			x				x					
	PSJA T. Jefferson Early College HS			x				x					
	Buell Central DAEP			x				x					
	PSJA CC&T Academy			x				x					
	PSJA E. Ballew ECHS			x				x					
	PSJA S. Sotomayor ECHS			x				x					
	Any add'l campuses not stated above that will be serviced in the school district for the 2019-2020 school year.			N/A				N/A					
	Would your fee be the same for all campuses? If no, please explain:			Yes		Yes		Yes		Yes		Yes	
	Have you provided consultant services to a district with student population similar to that of PSJA ISD? If so, name the districts.			Yes. This includes McAllen ISD, Brownsville ISD, Hidalgo County Head Start		Aurora Public Schools, Marshall ISD, Oklahoma City Schools, and many others		Yes, CAVI Educational Services has provided consultant services to districts with a student population similar to that of PSJA ISD. Districts include Brownsville ISD, San Benito CISD, Edinburg CISD, La Feria ISD, Eagle Pass ISD, Judson ISD, Progreso ISD, Crystal City ISD, Azusa USD, Mendota SD, West Aurora SD, and Elko CSD.		yes please see attachments		yes. I have served Liberty MS.	
	How long were your previous contracts with the district? (Provide explanation)			Renewed year after year		range from 1 training to 3 years		The length of the previous contracts with the above stated districts vary from 1 to 9 years. For example, our firm has provided services to Brownsville ISD for 7 years, San Benito CISD for 5 years, Edinburg CISD for 1 year, La Feria ISD for 5 years, Eagle Pass ISD for 5 years, Judson ISD for 9 years, Progreso ISD for 3 years, Crystal City ISD for 1 year, Azusa USD for 4 years, Mendota SD for 2 years, West Aurora SD for 5 years, and Elko CSD for 5 years.		up to a year or and individual districts		3 weeks	
	Describe your educational experience and career.			BA of Education. Eight years providing interpreting services throughout the RGV. TESOL Certificate		Over 23 years of ed experience, former assistant supt, dir of curriculum, instruction, assessment, region 13 state turnaround, principal, asst principal, teacher, coach		Our primary consultant is C. Araceli Avila. She was part of the SIOP National Faculty and is co-author of Navigating the ELPS in the Math Classroom, author of Helping Math Teachers Implement the ELPS and contributing author for The SIOP Model for Teaching Mathematics to English Learners. Areas of training expertise include TEKS/STAAR based K-12 mathematics education, the SIOP Model, needs of English Language Learners, ELPS& TELPAS, sheltered instruction strategies, academic vocabulary development, and instructional coaching. She is a former ESC, Region 20 educational specialist, secondary math teacher and university professor. She is a certified Texas math teacher, school counselor, and principal.		please see attachment		16 years educational experience; 10 years experience with IB/MYP; Masters of Education with an emphasis in ESL	

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				Total Price	\$49.00	Total Price	\$0.00	Total Price	\$5,250.00	Total Price	\$975.00	Total Price	\$1,025.00
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
	Describe your experience as a consultant in public schools.			<i>Working with the public school has been rewarding as we are able to provide the access to equal to communication through our interpreters.</i>		Have over 10 years consulting ad hoc with University of Virginia's Turnaround Program		<i>Our consultants work closely with district administrators, campus principals, administrative teams, and department heads to identify the specific linguistic and academic needs of the district's/campus' English Language Learners. Based on the needs, collectively we devise and implement a short and long range strategic improvement plan focused on TEKS, STAAR, and researched based instructional strategies, which are taught and implemented through theory training, model lessons, co-planning and coaching.</i>		please see attachments		<i>I have successfully provided 3 MYP workshops at Liberty Middle School.</i>	
	How many years have you been providing consultant services to school districts?			<b>Eight years</b>		10 as a consultant and worked over 20 in the ISD sectors		<b>CAVI Educational Services, LLC has been providing consultant services for 10 years.</b>		since 1990		<b>less than 1 year.</b>	
	While under contract with a school district, have you ever been asked to stop providing consultant services?			<b>No, our contracts have been renewed.</b>		Never		<i>No, CAVI Educational Services, LLC has never been asked to stop providing consultant services.</i>		no		<b>no</b>	
	Have you been hired by PSJA ISD in the past to provide consultant services? If so, what was the extent of these services?			<i>Yes, to provide Certified American Sign Language Interpreters.</i>		no		<i>Yes, CAVI Educational Services, LLC has been hired by PSJA ISD in the past. Since 2009, our firm has provided several PSJA ISD elementary, middle school, and high school campuses professional development services. These services have included theory training, modeling and coplanning of TEKS based lessons, and coaching of instructional strategies that address the linguistic, academic, and social &amp; emotional needs of English Language Learners.</i>		yes, please see attachment		<i>Yes. I have successfully provided 3 MYP workshops at Liberty Middle School.</i>	

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				Total Price	\$49.00	Total Price	\$0.00	Total Price	\$5,250.00	Total Price	\$975.00	Total Price	\$1,025.00
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
	Explain briefly why PSJA ISD should consider you as an educational consultant.			We only staff with Certified interpreters for educational settings.		We provide research based high quality training with credentials that reflect best turnaround leaders		PSJA ISD should consider CAVI Educational Services, LLC because our experience and reputation is evidence our commitment to providing Texas educators with the latest theory, instructional strategies, and coaching that support the linguistic, academic, and social & emotional needs of English Language Learners.			please see attachment		The Liberty MS Teachers and Administrators were very happy with the MYP services previously provided. With their upcoming IB Visit/Evaluation, I know that I can provide further help and guidance.
	List the professional development and/or training you have received in the STARR and EOC Assessments.			N/A		Worked at Region 13 and was closely connected with STARR, as an asst supt I oversaw all Pd and school improvement office		CAVI Educational Services, LLC is a San Antonio based firm. Our consultants keep up to date with STAAR/EOC assessments' and ESSA's Title I & Title III accountability and compliance systems by consistently attending a plethora of ESC, Region 20 trainings and other state based trainings and conferences, like CAMT, TEXTESOL, TABE, Texas Assessment Conference, etc.			please see attachment		More than 180+ hours of STAAR trainings, with an emphasis in ESL and ELAR.

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Line #	Description	QTY	UOM	Houghton Mifflin Harcourt Publishing Company		Kagan Professional Development (Armstrong)		Leadership Empowerment Group		Lowman Consulting LLC	
				Total Price	\$4,050.00	Total Price	\$0.00	Total Price	\$3,250.00	Total Price	\$2,000.00
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	What is your proposed consultant fee based on a daily rate?	1	EA		\$4,050.00		\$0.00	\$2,000.00	\$2,000.00	\$1,200.00	\$1,200.00
2	What is your proposed consultant fee based on a half-day rate?	1	EA				\$0.00	\$1,000.00	\$1,000.00	\$800.00	\$800.00
3	What is your proposed consultant fee based on an hourly rate?	1	EA				\$0.00	\$250.00	\$250.00		
	Business/Company Owner Information Please provide complete name of the business/company owner responding to the bid /proposal.			<b>Houghton Mifflin Harcourt Publishing Company</b>		<b>Kagan Professional Development</b>		Dr. Barbara Baggerly-Hinojosa		Lowman Consulting LLC/ John Lowman	
	Date of Establishment			<b>1908</b>		<b>1993</b>		November 11, 2011		December 11, 2017	
	Check if you will be servicing the campus.										
	Carman Anaya				X		.		.		.
	Allen & William Arnold				X		.		.		.
	Arnoldo Cantu, Sr.				X		.		.		.
	Edith & Ethel Carman				X		.		.		.
	Cesar Chavez				X		.		.		.
	Vida N. Clover				X		.		.		.
	John Doedyns				X		.		.		.
	Aida C. Escobar				X		.		.		.
	Zeferino Farias				X		.		.		.
	Henry Ford				X		.		.		.
	Graciela Garcia				X		.		.		.
	Marcia R. Garza				X		.		.		.
	Amanda Garza-Pena				X		.		.		.
	Augusto Guerra				X		.		.		.
	Kelly-Pharr				X		.		.		.
	Santos Livas				X		.		.		.
	Dr. William Long				X		.		.		.
	Raul Longoria				X		.		.		.
	John McKeever				X		.		.		.
	Berta Palacios				X		.		.		.
	Geraldine Palmer				X		.		.		.
	Daniel Ramirez				X		.		.		.
	Drs. Reed & Mock				X		.		.		.
	Alfred Sorensen				X		.		.		.
	Sgt. Leonel Trevino				X		.		.		.
	Early Start Pre-K				X		.		.		.
	Alamo MS				X		.		.		.
	Austin MS				X		.		.		.
	Jamie Escalante MS				X		.		.		.
	Kennedy MS				X		.		.		.
	LBJ MS				X		.		.		.
	Liberty MS				X		.		.		.
	Audie Murphy MS				X		.		.		.



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Line #	Description	QTY	UOM	Houghton Mifflin Harcourt Publishing Company		Kagan Professional Development (Armstrong)		Leadership Empowerment Group		Lowman Consulting LLC	
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
				<b>Total Price</b>	<b>\$4,050.00</b>	<b>Total Price</b>	<b>\$0.00</b>	<b>Total Price</b>	<b>\$3,250.00</b>	<b>Total Price</b>	<b>\$2,000.00</b>
	R. Yzaguirre MS			X		.		.		.	
	PSJA Early College HS			X		.		.		.	
	PSJA Memorial Early College HS			X		.		.		.	
	PSJA North Early College HS			X		.		.		.	
	PSJA Southwest Early College HS			X		.		.		.	
	PSJA T. Jefferson Early College HS			X		.		.		.	
	Buell Central DAEP			X		.		.		.	
	PSJA CC&T Academy			X		.		.		.	
	PSJA E. Ballew ECHS			X		.		.		.	
	PSJA S. Sotomayor ECHS			X		.		.		.	
	Any add'l campuses not stated above that will be serviced in the school district for the 2019-2020 school year.			Houghton Mifflin Harcourt will be happy to work with PSJA ISD to provide professional development services throughout the school district as needed.		N/A		n/a			
	Would your fee be the same for all campuses?			Yes		Yes		Yes		Yes	
	If no, please explain:			N/A		N/A		n/a			
	Have you provided consultant services to a district with student population similar to that of PSJA ISD? If so, name the districts.			Houghton Mifflin Harcourt (HMH) and its specialized services divisions the International Center for Leadership in Education (ICLE), Math Solutions, Literacy Solutions, and Technical Services, have provided consultant services to districts across the country with student populations similar to that of Pharr-San Juan-Alamo Independent School District (PSJAISD). In addition to our work in PSJAISD, we have worked extensively in similar Texas districts such as Socorro Independent School District, Ysleta Independent School District, and Spring Branch Independent School District. For additional information, please refer to the Proposal attachment.		Yes, PSJA ISD itself.		Yes. PSJA ISD, South Texas ISD, Mercedes ISD, Santa Maria ISD, Benavides ISD, Santa Rosa ISD, Raymondville ISD		Mission, Hidalgo, La Feria, Donna, Mission, Rio Grande City, La Joya, Corpus Christi	
	How long were your previous contracts with the district? (Provide explanation)			Our engagement at each of the districts listed below ranges from less than one year to more than five years. For additional information regarding our relationships with Socorro ISD, Spring Branch ISD, and Ysleta ISD please refer to the Proposal attachment.		15 years of workshop history with PSJA. Last contract was from August 2018-2019.		The contracts are all on going.		1 year	
	Describe your educational experience and career.			HMH Professional Services brings together HMH technical and program-based services, along with our specialized practice-based services divisions, Math Solutions and ICLE, to provide unmatched support to school districts in all 50 states and throughout the world. Together, we offer a team of the country's top leadership and instructional specialists, working shoulder-to-shoulder with educators to develop great leaders, foster effective teaching, and transform school performance. HMH provides effective instructional content designed to inspire curiosity in students and teachers alike. We focus on instructional excellence as the driver of student success and forge student-centered partnerships with schools and districts in support of our mission to provide all learners with a quality education and the opportunity for lifelong success. For additional information including success stories, please refer to the Proposal attachment.		See Kagan Professional Development Training & Implementation Plans attachment.		I am a former Migrant Education Director, School Principal, Asst.Principal, Dean Of Instruction, Teacher, and Teacher Assistant with over 15 years of experience in public and private school districts. I hold a PhD in Leadership Studies, MEd in Instructional Supervision, BA in Interdisciplinary Studies, AA in Education		34 years as teacher and Principal in Texas Public Schools	

PHARR - SAN JUAN - ALAMO I.S.D.  
 REQUEST FOR PROPOSALS (RFPs) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068  
 RFP OPENING: JULY 1, 2019 @ 3:00 P.M.

Line #	Description	QTY	UOM	Houghton Mifflin Harcourt Publishing Company		Kagan Professional Development (Armstrong)		Leadership Empowerment Group		Lowman Consulting LLC	
				Total Price	\$4,050.00	Total Price	\$0.00	Total Price	\$3,250.00	Total Price	\$2,000.00
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
	Describe your experience as a consultant in public schools.			<i>HMH has provided decades of teaching experience with knowledge of the most up-to-date research to provide interventions and supports to schools that are identified as low-performing. Many districts and state education agencies have trusted us to help raise student achievement and implement sustainable improvement initiatives. For additional information including success stories, please refer to the Proposal attachment.</i>		<i>See Kagan Professional Development Training &amp; Implementation Plans attachment.</i>		With over 6 years of experience as a consultant, I have worked with numerous public school systems as well as (Region One ESC and Region Twelve ESC) in the areas of board training, strategic planning, leadership development, Student Leadership Academies, Parent Leadership Academies, Teacher training, etc.		My son and I have worked with over 200 schools districts in the State of Texas who have purchased our materials and/or provided professional development for their teachers. We have had positive results from the schools we have worked with.	
	How many years have you been providing consultant services to school districts?			<i>With more than 185 years of experience in the publication and support of high-quality educational products, HMH takes pride in our ability to work closely with a diverse group of customers to provide valid and reliable solutions that lead to increased student achievement. HMH's many years of experience are brought to bear in the provision of innovative products and services to meet the unique educational needs of each customer.</i>		<b>20+ years</b>		6		1 year.	
	While under contract with a school district, have you ever been asked to stop providing consultant services?			<i>HMH has never forfeited or halted past or pending services which could impact the provision of future services in another school district.</i>		<b>No</b>		No		NO	
	Have you been hired by PSJA ISD in the past to provide consultant services? If so, what was the extent of these services?			<i>In 2011, ICLE began providing services to maximize instructional leadership capacity for student achievement to PSJAISD. A three-phase project, ICLE began our work by providing PISA ISD with a comprehensive leadership needs assessment, which provided cohort participants with the tools and resources needed to establish a solid understanding of the needs of the District and gaps in existing plans that would need to be filled. Phase I included a Data Analysis Report and WE Survey Suite. Phase II included a Summer Institute. Phase III included Year Long Capacity Building for Systemwide Change, Leadership Mentoring and Coaching, Professional Growth Opportunities to Reinforce Key Themes, and Virtual Learning and Support. For additional information around the services, please refer to the Proposal attachment.</i>		<b>Yes, Professional Development Services + Coaching</b>		Yes. I have worked with the teachers and staff at Drs. Mock and Reed Elementary to provide professional development in the area of leadership development and teambuilding. Additionally, I have provided Student Leadership Academies at Ballew ECHS.		No	

PHARR - SAN JUAN - ALAMO I.S.D.  
 REQUEST FOR PROPOSALS (RFPS) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068  
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Line #	Description	QTY	UOM	Houghton Mifflin Harcourt Publishing Company		Kagan Professional Development (Armstrong)		Leadership Empowerment Group		Lowman Consulting LLC	
				Total Price	\$4,050.00	Total Price	\$0.00	Total Price	\$3,250.00	Total Price	\$2,000.00
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
	Explain briefly why PSJA ISD should consider you as an educational consultant.				<i>We began a long-term partnership in 2011 with the exploration of the Daggett System for Effective Instruction and the Rigor/Relevance Framework. Together, we worked to build relationships, increase teacher effectiveness, and bring about lasting change. Your teachers and leaders have been moving down the road of rigor/relevance for almost seven years, and now it is time to shift to the next level. Your instructors are familiar with our frameworks. Together, we will build on that knowledge base to extend the RR/F and Collaborative Instructional Review process into data-driven instruction through the use of our Data Teams. We will share our Rigorous Curriculum Design and DT solutions to strengthen instructional processes. We will use our Digital Leadership &amp; Learning solutions to introduce instructional technology into the classroom while keeping the focus on rigor and relevance. For additional information, please refer to the Proposal attachment.</i>		<i>Kagan has worked and is currently working with PSJA ISD. Kagan Professional Development offers workshops in a number of topics relating to active student learning including, cooperative learning, brain-friendly instruction, win-win discipline, classroom management, and more. The central role of Kagan Structures in Kagan's trainings and publications is the firm commitment to and belief that, "It's All About Engagement!" See Kagan Professional Development Training &amp; Implementation Plans attachment.</i>		<i>I am considered the expert in leadership. I believe that our students are missing out on Soft Skills development and it is important that we consider the need for these skills in order to prepare the students for the workforce and/or college.</i>		<i>We have received positive and enthusiastic feedback from our professional development that we have provided throughout the State of Texas. Our training is effective, affordable and meets teachers where they are at.</i>
	List the professional development and/or training you have received in the STARR and EOC Assessments.				<i>HMH consultants have a wealth of knowledge of individual state standards and assessments, including the TEKS standards and STAAR. A deep understanding of state standards and the curricula at PSJAISD, aligned with the District's professional learning goals, is key to success. We have developed a number of courses and training sessions to provide teachers and leaders with insight into the TEKS and STAAR, the ideas of college and career readiness, and a vision for classroom implementation. In addition, many of our coaches are or have been Texas-certified educators. Our experience with TX standards and assessments transferring that experience to TX educators has generated tangible rewards for each of the districts in which we work. Please refer to our previously described work in Birdville ISD and Humble ISD for examples of some of our recent success with assisting schools achieve greater gains on their STAAR assessments. For additional information, please refer to the Proposal attachment.</i>		<i>N/A</i>	<i>I have received numerous trainings offered from regional service centers as well as conferences in the STARR and EOC Assessments.</i>		<i>Primarily through Region X Region XI and LEAD4ORWARD</i>	

PHARR - SAN JUAN - ALAMO I.S.D.  
 REQUEST FOR PROPOSALS (RFPs) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068  
 RFP OPENING: JULY 1, 2019 @ 3:00 P.M.

		<b>Lydia Savedra Consulting</b>		<b>Mentoring Minds, L.P.</b>		<b>New Teacher Center</b>		<b>PEARLIZED MATHEMATICS CONSULTING, LLC</b>		<b>Program Evaluation &amp; Educational Research Solutions</b>	
		<b>Total Price</b>		<b>Total Price</b>		<b>Total Price</b>		<b>Total Price</b>		<b>Total Price</b>	
		<b>\$1,200.00</b>		<b>\$2,800.00</b>		<b>\$3,575.00</b>		<b>\$1,966.25</b>		<b>\$5,500.00</b>	
<b>Line #</b>	<b>Description</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit</b>	<b>Extended</b>	<b>Unit</b>	<b>Extended</b>	<b>Unit</b>	<b>Extended</b>	<b>Unit</b>	<b>Extended</b>
1	What is your proposed consultant fee based on a daily rate?	1	EA	\$700.00	\$700.00	\$0.00	\$0.00	\$2,200.00	\$2,200.00	\$1,966.25	\$1,966.25
2	What is your proposed consultant fee based on a half-day rate?	1	EA	\$400.00	\$400.00	\$2,800.00	\$2,800.00	\$1,100.00	\$1,100.00		
3	What is your proposed consultant fee based on an hourly rate?	1	EA	\$100.00	\$100.00	\$0.00	\$0.00	\$275.00	\$275.00		
Business/Company Owner Information Please provide complete name of the business/company owner responding to the bid /proposal.		<b>Lydia Savedra Consulting/Lydia Savedra</b>		Mentoring Minds, L.P.		<b>New Teacher Center</b>		<b>PEARL I. CANTU</b>		Program Evaluation & Educational Research Solutions / Eleazar Ramirez	
Date of Establishment		<b>July 2018</b>		October 15, 2002		<b>2009</b>		<b>2007</b>		<b>October 2008</b>	
Check if you will be servicing the campus.											
Carman Anaya											
Allen & William Arnold											
Arnoldo Cantu, Sr.											
Edith & Ethel Carman											
Cesar Chavez											
Vida N. Clover											
John Doedyns											
Aida C. Escobar											
Zeferino Farias											
Henry Ford											
Graciela Garcia											
Marcia R. Garza											
Amanda Garza-Pena											
Augusto Guerra											
Kelly-Pharr											
Santos Livas											
Dr. William Long											
Raul Longoria											
John McKeever											
Berta Palacios											
Geraldine Palmer											
Daniel Ramirez											
Drs. Reed & Mock											
Alfred Sorensen											
Sgt. Leonel Trevino											
Early Start Pre-K											
Alamo MS											
Austin MS											
Jamie Escalante MS											
Kennedy MS											
LBJ MS											
Liberty MS											
Audie Murphy MS											

PHARR - SAN JUAN - ALAMO I.S.D.  
 REQUEST FOR PROPOSALS (RFPs) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068  
 RFP OPENING: JULY 1, 2019 @ 3:00 P.M.

Line #	Description	QTY	UOM	Lydia Savedra Consulting		Mentoring Minds, L.P.		New Teacher Center		PEARLIZED MATHEMATICS CONSULTING, LLC		Program Evaluation & Educational Research Solutions	
				Total Price	\$1,200.00	Total Price	\$2,800.00	Total Price	\$3,575.00	Total Price	\$1,966.25	Total Price	\$5,500.00
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
	R. Yzaguirre MS			.				.					
	PSJA Early College HS							.				.	
	PSJA Memorial Early College HS							.				.	
	PSJA North Early College HS							.				.	
	PSJA Southwest Early College HS							.				.	
	PSJA T. Jefferson Early College HS							.				.	
	Buell Central DAEP							.				.	
	PSJA CC&T Academy			.				.				.	
	PSJA E. Ballew ECHS			.				.				.	
	PSJA S. Sotomayor ECHS							.				.	
	Any add'l campuses not stated above that will be serviced in the school district for the 2019-2020 school year.						Mentoring Minds will be able to provide training at any campus.						
	Would your fee be the same for all campuses?			Yes		Yes		Yes		No		Yes	
	If no, please explain:					N/A				See "ATTACHMENTS A & B". Groups were formed by the District Math Coordinator.			
	Have you provided consultant services to a district with student population similar to that of PSJA ISD? If so, name the districts.			La Joya CISD, Edinburg CISD, Mercedes ISD, McAllen ISD		No		The hand-delivered response will state all the information you will be submitting for this RFP.		Yes, Edinburg CISD, McAllen ISD, Corpus Christi ISD, and Eagle Pass ISD		Yes, PSJA ISD, Plano ISD, Weslaco ISD, Sharyland ISD, Bastrop ISD, Richardson ISD, College Station ISD, Brownsville ISD, La Joya ISD	
	How long were your previous contracts with the district? (Provide explanation)			3 years		N/A		The hand-delivered response will state all the information you will be submitting for this RFP.		PSJA ISD has contracted with Pearlized Mathematics Consulting, LLC since the 2014-2015 school year.		PSJA ISD: 2 of a 4 Year TTIPS Grant; Plano ISD 2011-2016 (5 years SPED Evals & PD); Weslaco ISD 3 of a 5 year Texas ACE grant; Sharyland: 4 years (SPED Evals); Richardson ISD 3 years for Texas Literacy Initiative Grant.	
	Describe your educational experience and career.			I retired from the PSJA ISD with 43 years experience. My experience began as a teacher assistant, teacher, Bilingual Education Strategist, ESAA Coordinator, ESAA Director, TX Assessment of Basic Skills (TABs) Coordinator, Assistant Principal (FORD), Principals (James Bowie Elementary - 17 years), Administrator for Elementary Schools (PK-5), Administrator for Vertical Alignment (PK-12), Assistant Superintendent for Curriculum & Instruction		Mentoring Minds, L.P. Professional Development department consists of trainers who are educators who offer a unique combination of successful classroom experience and adult learning expertise.		The hand-delivered response will state all the information you will be submitting for this RFP.		1986: BS Elem. Educ./Math Educ.; 1990: MS C&I/Math Educ.; 1994: Supervisor Cert.; Edinburg CISD 4yrs: Elem. Teacher. McAllen ISD 5yrs: Middle/High School Math Teacher. Mercedes ISD 2yrs: K-12 Math Coord. & Interim Primary Summer School Princ., TEA-TSII: Middle/High School Math Audit Team Member.		Eleazar Ramirez - PhD from Texas A&M in School Psychology; LSSP with the Dallas ISD from 03-08; independent contractor from 08-present conducting professional development, program evaluations, and special education evaluations.; Vittorio Punente: PhD frp, DePaul University in Clinical Psychology. Private Practice and 3 years as lead LSSP in the Dallas ISD Disciplinary Alternative Education Program.	

PHARR - SAN JUAN - ALAMO I.S.D.  
 REQUEST FOR PROPOSALS (RFPs) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068  
 RFP OPENING: JULY 1, 2019 @ 3:00 P.M.

		Lydia Savedra Consulting		Mentoring Minds, L.P.		New Teacher Center		PEARLIZED MATHEMATICS CONSULTING, LLC		Program Evaluation & Educational Research Solutions	
		Total Price		Total Price		Total Price		Total Price		Total Price	
		\$1,200.00		\$2,800.00		\$3,575.00		\$1,966.25		\$5,500.00	
Line #	Description	QTY	UOM	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
	Describe your experience as a consultant in public schools.			<i>My experience as a consultant has been a positive one. I have provided services to schools in Literacy, Teaching Success to English Language Learners, Teaching English as a Second Language, Teacher Expectations, Student Achievement, Teaching to Mastery in All Content Areas, Classroom Management, Classroom Visists to Assess Implementation of Rigor &amp; the Implementation of the Dual Language Program, etc.</i>		Our trainers offer practical insight that teachers can put to use immediately.		<i>The hand-delivered response will state all the information you will be submitting for this RFP.</i>		<i>Serving as a Sharon Wells Consultant (13yrs. K-8th) and Pearlized Math Consulting (12yrs. PreK-5th), have been most rewarding by providing strategies, techniques, and tools through research, writing, integrating, &amp; implementing both curr. programs to TX educators. Hence, enabling students in becoming more proficient, confident, successful, and independent problem solvers.</i>	
	How many years have you been providing consultant services to school districts?			<b>15 years prior to retirement and 3 years after retirement</b>		Approximately 7 years.-- Trainings.		<b>The hand-delivered response will state all the information you will be submitting for this RFP.</b>		<b>I have been providing consulting services to school districts for 12 years.</b>	
	While under contract with a school district, have you ever been asked to stop providing consultant services?			<b>No</b>		No		<i>The hand-delivered response will state all the information you will be submitting for this RFP.</i>		<i>I have never been asked to stop providing consultant services to school districts while under contract.</i>	
	Have you been hired by PSJA ISD in the past to provide consultant services? If so, what was the extent of these services?			<i>Yes. While employed by the District, I conducted trainings on Saturdays and summers in various topics. In 2017-2018, I provided services to CCTA and Ballew ECHS, in 2018-2019, I provided services to CCTA and Ballew ECHS and the Dual Language Program.</i>		No		<i>The hand-delivered response will state all the information you will be submitting for this RFP.</i>		<i>PSJA ISD has contracted my services since 2014; they consisted of professional development for K/1 teachers, emphasizing the implementation of the Pearlized Mathematics - TEKS based Comprehensive Curriculum.</i>	
										<i>Dr. Ramirez worked as an LSSP for the Dallas ISD for 5 years. He was coordinator for the districts initiative in implementing PBIS and oversaw the gang program. He has worked as an independent consultant over the past 10 years. Dr. Puente worked as an LSSP fro Dallas ISD for 3 years and has worked privately as a consultant for ten years. Both have provided consultation and evaluation services for over 30 school districts.</i>	
										<i>We have over forty years of combined exeperience as consultants within school districts and as independent consultants working with the Hispanic community. We have provided services to over thirty school districts and charter schools, as well as present in state and national confernces.</i>	
										<b>No.</b>	
										<i>Yes. To provide professional development workshops and consultation services for the Texas Title 1 Priority Schools (TTIPS) grant.</i>	

PHARR - SAN JUAN - ALAMO I.S.D.  
 REQUEST FOR PROPOSALS (RFPs) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068  
 RFP OPENING: JULY 1, 2019 @ 3:00 P.M.

		<b>Lydia Savedra Consulting</b>		<b>Mentoring Minds, L.P.</b>		<b>New Teacher Center</b>		<b>PEARLIZED MATHEMATICS CONSULTING, LLC</b>		<b>Program Evaluation &amp; Educational Research Solutions</b>		
		<b>Total Price</b>	<b>\$1,200.00</b>	<b>Total Price</b>	<b>\$2,800.00</b>	<b>Total Price</b>	<b>\$3,575.00</b>	<b>Total Price</b>	<b>\$1,966.25</b>	<b>Total Price</b>	<b>\$5,500.00</b>	
<b>Line #</b>	<b>Description</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit</b>	<b>Extended</b>	<b>Unit</b>	<b>Extended</b>	<b>Unit</b>	<b>Extended</b>	<b>Unit</b>	<b>Extended</b>	
	Explain briefly why PSJA ISD should consider you as an educational consultant.			<i>I worked in PSJA ISD for 38 years. The District is dear to my heart; I love my District. My success as a teacher, school administrator, school principal, district level administrator, and expertise as a presenter has provided me with varied experiences and knowledge. I possess excellent communication skills and can build relationships with students, parents, teachers, staff, and administrators. I believe given the right tools, teachers are instruments to deliver the best education to the students. I can provide the teachers with these tools. (Refer to resume).</i>		Mentoring Minds, L.P. Professional Development department consists of trainers who are educators who offer a unique combination of successful classroom experience and adult learning expertise. The superior content of each training showcases research-based practices that promote high-quality instruction. Our trainers offer practical insight that teachers can put to use immediately.		<i>The hand-delivered response will state all the information you will be submitting for this RFP.</i>		<i>I should be considered as an educational consultant as a result of the following services I provide: 1. a variety of fun hands-on workshops for primary teachers, so as to establish a strong &amp; solid math &amp; science foundation for children; 2. an updated SBOE approved, K/1 Math Curr., which emphasizes the Supporting &amp; Readiness Standards in preparation for the 3rd Grade STAAR...COLLEGE! (It also complements your Sharon Wells Math Curr. 2nd-5th grade.) 3. immediate success for ALL STUDENTS! (Quite evident based on assessments, administration, &amp; teachers, because I OFFER THE BEST!)</i>		<i>We have over forty years of combined experience as consultants working with the Hispanic community. We keep current with information important to our clients to provided the best value for our clients. We are well versed in PBIS training, coaching, implementaion, sustainability, and evaluation.</i>
	List the professional development and/or training you have received in the STARR and EOC Assessments.			<i>There are numerous, some of which include Texas Essential Knowledge and Skills (TEKS) Test Blueprint, STAAR Alternate 2, TELPAS, STAAR Performance Reporting, STAAR Scoring and Reporting System, School Improvement Interventions, A-F Accountability, Scaffolding Instruction, Academic Vocabulary, High School Testing Program (EOC) by trainging agents such as the Texas Education Agency, Region One ESC, Lead4ward, Texas Elementsry Principals and Supervisors Association, Assessment Conferences, etc.</i>		Our trainers have had various trainings.		<i>The hand-delivered response will state all the information you will be submitting for this RFP.</i>		<i>-on-going TEA video updates and emails; analysis of the TEA 2018 Released STAAR (Math Assessments) is on-going and also critical in the vertical alignment of the PMC K/1 Curr. - analysis of the updated TEA 2019 Math TEKS Supporting Information booklets - As a Sharon Wells Consultant through 2013, STAAR update trainings were most critical.</i>		<i>None. Our background is in school and clinical psychology that emphasizes social, emotional, and behavioral instruction and interventions that help support academic achievement.</i>

PHARR - SAN JUAN - ALAMO I.S.D.  
 REQUEST FOR PROPOSALS (RFPs) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068  
 RFP OPENING: JULY 1, 2019 @ 3:00 P.M.

Line #	Description	QTY	UOM	Rebecca Sanchez		s3strategies, LLC		Sylvan Learning Center	
				Total Price	\$1,200.00	Total Price	\$3,500.00	Total Price	\$0.00
				Unit	Extended	Unit	Extended	Unit	Extended
1	What is your proposed consultant fee based on a daily rate?	1	EA	\$700.00	\$700.00	\$3,500.00	\$3,500.00		
2	What is your proposed consultant fee based on a half-day rate?	1	EA	\$400.00	\$400.00				
3	What is your proposed consultant fee based on an hourly rate?	1	EA	\$100.00	\$100.00				
	Business/Company Owner Information Please provide complete name of the business/company owner responding to the bid /proposal.			Rebecca Sanchez		Steve Beasley		Fred Sandoval	
	Date of Establishment			July 2018		01/19/2011		6-20-2019	
	Check if you will be servicing the campus.								
	Carman Anaya			.		.		.	
	Allen & William Arnold			.		.		.	
	Arnoldo Cantu, Sr.			.		.		.	
	Edith & Ethel Carman			.		.		.	
	Cesar Chavez			.		.		.	
	Vida N. Clover			.		.		.	
	John Doedyns			.		.		.	
	Aida C. Escobar			.		.		.	
	Zeferino Farias			.		.		.	
	Henry Ford			.		.		.	
	Graciela Garcia			.		.		.	
	Marcia R. Garza			.		.		.	
	Amanda Garza-Pena			.		.		.	
	Augusto Guerra			.		.		.	
	Kelly-Pharr			.		.		.	
	Santos Livas			.		.		.	
	Dr. William Long			.		.		.	
	Raul Longoria			.		.		.	
	John McKeever			.		.		.	
	Berta Palacios			.		.		.	
	Geraldine Palmer			.		.		.	
	Daniel Ramirez			.		.		.	
	Drs. Reed & Mock			.		.		.	
	Alfred Sorensen			.		.		.	
	Sgt. Leonel Trevino			.		.		.	
	Early Start Pre-K			.		.		.	
	Alamo MS			.		.		.	
	Austin MS			.		.		.	
	Jamie Escalante MS			.		.		.	
	Kennedy MS			.		.		.	
	LBJ MS			.		.		.	
	Liberty MS			.		.		.	
	Audie Murphy MS			.		.		.	



PHARR - SAN JUAN - ALAMO I.S.D.  
 REQUEST FOR PROPOSALS (RFPS) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068  
 RFP OPENING: JULY 1, 2019 @ 3:00 P.M.

Line #	Description	QTY	UOM	Rebecca Sanchez		s3strategies, LLC		Sylvan Learning Center	
				Total Price	\$1,200.00	Total Price	\$3,500.00	Total Price	\$0.00
				Unit	Extended	Unit	Extended	Unit	Extended
	R. Yzaguirre MS				.		.		.
	PSJA Early College HS				.		.		.
	PSJA Memorial Early College HS				.		.		.
	PSJA North Early College HS				.		.		.
	PSJA Southwest Early College HS				.		.		.
	PSJA T. Jefferson Early College HS				.		.		.
	Buell Central DAEP				.		.		.
	PSJA CC&T Academy				.		.		.
	PSJA E. Ballew ECHS				.		.		.
	PSJA S. Sotomayor ECHS				.		.		.
	Any add'l campuses not stated above that will be serviced in the school district for the 2019-2020 school year.			No				N/A	
	Would your fee be the same for all campuses? If no, please explain:			Yes		Yes		No	No. Sylvan Learning's fee would not be the same for all campuses because cost varies based on campus needs, program implementation, instructional calendar and the number of students that will be serviced. Sylvan Learning will try to accommodate each campus by working with their individual needs and budget.
	Have you provided consultant services to a district with student population similar to that of PSJA ISD? If so, name the districts.			Edinburg ISD	McAllen ISD, Harlingen CISD, La Joya ISD, Edinburg CISD, Mission CISD, Weslaco ISD, Elsa-Edcouch ISD, Donna ISD, Sharyland ISD, Los Fresnos CISD, Brownsville ISD, San Benito CISD	Sylvan Learning of the Rio Grande Valley has provided consultant services to various districts with student populations similar to that of PSJA ISD. The names of the districts are as follows: IDEA Public Schools, Edinburg CISD and La Joya ISD, Vanguard Academy, McAllen ISD, Brownsville ISD, Weslaco ISD, Harlingen ISD, Rio Grande City CISD, Mission CISD, Sharyland ISD.			
	How long were your previous contracts with the district? (Provide explanation)			I provided services for Edinburg ISD for 2 years.	We work with districts on a per day basis. We have worked with the above districts for several years over the past 9 years.	IDEA Public Schools: Sylvan Learning of the RGV has been a longstanding partner of IDEA Public Schools providing academic services to the district for close to 15 years. (Please see Educational Consultant Qualifications under the attachments tab)			
	Describe your educational experience and career.			I worked for PSJA ISD for 36 years until my retirement and worked in several positions including bilingual teacher, dual language strategist, facilitator, principal, and federal programs coordinator.	See attached resumes of two principals: Sherry Owens and Steve Beasley	Sylvan Learning has over 40 years of experience providing academic support to more than THREE million students across the nation. In the Rio Grande Valley Sylvan has been in business since 2002. The Sylvan strategy for helping all children achieve academic success is based on delivering a personalized learning plan that is focused on the student's individual needs. The Sylvan instructional program is backed by reliable research and best practices. The Sylvan Learning program design goal is to develop a supplemental education system that is both flexible and customizable to ensure that simultaneously, National, State and local academic standards and the individual student's academic goals are fully met. Alignment of Sylvan curriculum with State and local standards is further ensured by Sylvan's years of experience and success as a provider of supplemental instructional services for multiple sites across Texas.			

PHARR - SAN JUAN - ALAMO I.S.D.  
 REQUEST FOR PROPOSALS (RFPs) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068  
 RFP OPENING: JULY 1, 2019 @ 3:00 P.M.

Line #	Description	QTY	UOM	Rebecca Sanchez		s3strategies, LLC		Sylvan Learning Center	
				Total Price	\$1,200.00	Total Price	\$3,500.00	Total Price	\$0.00
				Unit	Extended	Unit	Extended	Unit	Extended
	Describe your experience as a consultant in public schools.			<i>I have conducted sessions with Edinburg and PSJA on various topics related to dual language, biliteracy, and best practices.</i>	<i>We have worked for over 10 years as consultants in public schools. See our attached executive summary for more details.</i>			<i>Sylvan Learning provides research-based instructional strategies to help students make academic gains and perform on grade level. Sylvan Learning will initially schedule consultation meetings with each identified school to ensure all PSJA ISD key stakeholders have an opportunity to share program needs, desired learning outcomes for their eligible student population and teacher professional development services for eligible teachers. Sylvan Learning will provide information about the instructional program(s) and professional development that best align with the stated needs. Based on the outcome of each meeting a plan of action will be established detailing specific program objectives including but not limited to program goals, outreach and communication, responsibilities and timelines.</i>	
	How many years have you been providing consultant services to school districts?			<i>I provided services to Edinburg ISD for 2 years and have conducted sessions for PSJA while employed as a teacher and dual language strategist. Last year was the first year that I worked as a districtwide consultant.</i>	<b>Over 10 years</b>			<i>Sylvan Learning has been providing consultant services to school districts for over 38 years and over 16 years in the Rio Grande Valley area. As mentioned previously, Sylvan has had general experience for over 38 years across the nation, and has been in business since 2002 in the Rio Grande Valley.</i>	
	While under contract with a school district, have you ever been asked to stop providing consultant services?			<b>no</b>	<b>No</b>			<i>Sylvan Learning has never been asked to stop providing consultant services while under a contract with a school district.</i>	
	Have you been hired by PSJA ISD in the past to provide consultant services? If so, what was the extent of these services?			<i>I have conducted sessions as part of the New Teacher Institute and numerous sessions for the PSJA Bilingual Department.</i>	<i>Yes, we have worked with your Social Studies and Science departments to provide high quality professional development over the the past 5 years.</i>			<i>Sylvan Learning of the RGV has had a long standing partnership with PSJA offering consultant services through various grants or district initiatives such as: Cycle 6 - Texas ACE 21st CCLC, Cycle 2 - Texas Title I Priority Schools grant, Hidalgo County Precinct 2 Commissioner Eddie Cantu's ACT Attack Initiative as well as the College Prep and Leadership Initiative spearheaded by Mr. Thomas Garcia. Sylvan RGV consultant services to PSJA ISD have ranged from academic remediation/intervention to enrichment programs. Cycle 6 – Texas ACE 21st CCLC program allowed us to work with TEN Elementary campuses and provide not only a strategic academic intervention program but professional development to campus teachers. Through Cycle 2 – Texas Title I Priority Schools grant we were able to work with THREE Middle School campuses strategizing, developing and implementing programming that was unique to the campus and student needs such as: Ace It! Academic Reading/Math intervention, Study Skills camp,</i>	

PHARR - SAN JUAN - ALAMO I.S.D.  
 REQUEST FOR PROPOSALS (RFPS) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068  
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		<i>Rebecca Sanchez</i>		<i>s3strategies, LLC</i>		<i>Sylvan Learning Center</i>	
		<i>Total Price</i>	<i>\$1,200.00</i>	<i>Total Price</i>	<i>\$3,500.00</i>	<i>Total Price</i>	<i>\$0.00</i>
<b>Line #</b>	<b>Description</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit</b>	<b>Extended</b>	<b>Unit</b>	<b>Extended</b>
	Explain briefly why PSJA ISD should consider you as an educational consultant.			<i>I have extensive knowledge of dual language components and best practices and have conducted sessions at local, state, and national level and will be able to support the district's goal of graduating biliterate students.</i>		<i>Your teachers and administrators absolutely love their s3strategies experiences! We provide high quality student-centered active and engaging teaching strategies-based workshops. We take educational research to the classroom in practical and doable ways.</i>	<i>MaximSylvan Learning has a local team of competent staff that is readily available to answer any questions the district may have regarding this RFP, as well as future questions if awarded the contract. Our organization as a whole undergoes constant quality assurance monitoring by various entities. The Sylvan Learning Center offers high-quality, proven-successful and comprehensive supplemental instruction in all subjects and for all grade levels. We utilize a prescriptive approach to tutoring to ensure that the instruction we provide is customized to address each targeted student's specific skill deficiencies. Sylvan Learning's programs are designed to be flexible to maximize effectiveness with each individual student and to meet the needs of schools. We have the ability to fulfill the needs of a wide spectrum of skill levels, from remediation to enrichment, and the length of services provided is determined by the student's individual academic goals.</i>
	List the professional development and/or training you have received in the STARR and EOC Assessments.			<i>I have attended sessions conducted by Lead4Ward, Data Desegregation, TEKS Analysis, Rigor &amp; Relevance, TEA sessions, and Region One sessions, among others.</i>		<i>We regularly and repeatedly monitor the TEA website. We give EOX and STAAR based trainings numerous times throughout the year to school districts across the state. We also attend as well as present at the Texas Social Studies Supervisor's meetings as well as present at CAST (state science conference).</i>	<i>It is a common practice for all of Sylvan Learning RGV's contract staff to stay on top of the ever-changing educational landscape in the state of Texas. We are part of the Texas Education Agency Updates list. Sylvan's corporate offices do a great job, as well, in notifying local teams with updates/revisions and any information pertaining to not only the US Department of Education but updates regarding our Local Education Agencies. Throughout the years Sylvan RGV team has participated in pertinent Region ONE trainings as well as Education/Workforce summits such as: Region ONE Testing &amp; Accountability Annual Conference which focuses on information regarding STAAR and EOC, RGV Focus Blending Education and the Workforce and Texas Lyceum.</i>

PHARR - SAN JUAN - ALAMO I.S.D.  
 REQUEST FOR PROPOSALS (RFPs) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068  
 RFP OPENING: JULY 1, 2019 @ 3:00 P.M.

Line #	Description	QTY	UOM	Teacher Created Materials, Inc.		The Writing Academy, LLC		Voyager Sopris Learning, Inc.		Writer		Zulmaris Diaz	
				Total Price	\$5,500.00	Total Price	\$5,100.00	Total Price	\$4,000.00	Total Price	\$2,500.00	Total Price	\$1,500.00
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	What is your proposed consultant fee based on a daily rate?	1	EA		\$5,500.00	\$2,550.00	\$2,550.00	\$2,500.00	\$2,500.00	\$1,500.00	\$1,500.00	\$1,000.00	\$1,000.00
2	What is your proposed consultant fee based on a half-day rate?	1	EA			\$2,550.00	\$2,550.00	\$1,500.00	\$1,500.00	\$1,000.00	\$1,000.00	\$500.00	\$500.00
3	What is your proposed consultant fee based on an hourly rate?	1	EA			\$0.00	\$0.00						
	Business/Company Owner Information Please provide complete name of the business/company owner responding to the bid /proposal.			Teacher Created Materials, Inc.		The Writing Academy/ Randi Whitney		Voyager Sopris Learning, Inc.		David Rice author		Zulmaris Diaz	
	Date of Establishment			1977		06/01/1999		1/17/1997		1996		2012	
	Check if you will be servicing the campus.												
	Carman Anaya			.		.		.		.			
	Allen & William Arnold			.		.		.		.			
	Arnoldo Cantu, Sr.			.		.		.		.			
	Edith & Ethel Carman			.		.		.		.			
	Cesar Chavez			.		.		.		.			
	Vida N. Clover			.		.		.		.			
	John Doedyns			.		.		.		.			
	Aida C. Escobar			.		.		.		.			
	Zeferino Farias			.		.		.		.			
	Henry Ford			.		.		.		.			
	Graciela Garcia			.		.		.		.			
	Marcia R. Garza			.		.		.		.			
	Amanda Garza-Pena			.		.		.		.			
	Augusto Guerra			.		.		.		.			
	Kelly-Pharr			.		.		.		.			
	Santos Livas			.		.		.		.			
	Dr. William Long			.		.		.		.			
	Raul Longoria			.		.		.		.			
	John McKeever			.		.		.		.			
	Berta Palacios			.		.		.		.			
	Geraldine Palmer			.		.		.		.			
	Daniel Ramirez			.		.		.		.			
	Drs. Reed & Mock			.		.		.		.			
	Alfred Sorensen			.		.		.		.			
	Sgt. Leonel Trevino			.		.		.		.			
	Early Start Pre-K			.		.		.		.			
	Alamo MS			.		.		.		.			
	Austin MS			.		.		.		.			
	Jamie Escalante MS			.		.		.		.			
	Kennedy MS			.		.		.		.			
	LBJ MS			.		.		.		.			
	Liberty MS			.		.		.		.			
	Audie Murphy MS			.		.		.		.			

PHARR - SAN JUAN - ALAMO I.S.D.  
 REQUEST FOR PROPOSALS (RFPs) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068  
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				Total Price		Total Price	\$5,100.00	Total Price	\$4,000.00	Total Price	\$2,500.00	Total Price	\$1,500.00
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
	R. Yzaguirre MS			.	.	.	.	.	.	.	.	.	.
	PSJA Early College HS			.	.	.	.	.	.	.	.	.	.
	PSJA Memorial Early College HS			.	.	.	.	.	.	.	.	.	.
	PSJA North Early College HS			.	.	.	.	.	.	.	.	.	.
	PSJA Southwest Early College HS			.	.	.	.	.	.	.	.	.	.
	PSJA T. Jefferson Early College HS			.	.	.	.	.	.	.	.	.	.
	Buell Central DAEP			.	.	.	.	.	.	.	.	.	.
	PSJA CC&T Academy			.	.	.	.	.	.	.	.	.	.
	PSJA E. Ballew ECHS			.	.	.	.	.	.	.	.	.	.
	PSJA S. Sotomayor ECHS			.	.	.	.	.	.	.	.	.	.
	Any add'l campuses not stated above that will be serviced in the school district for the 2019-2020 school year.			Yes, all schools within Pharr-San Juan-Alamo Independent School District.		n/a		Any additional campuses requested can be serviced.		N/A			
	Would your fee be the same for all campuses?			Yes		Yes		Yes		Yes		Yes	
	If no, please explain:			N/A				n/a					
	Have you provided consultant services to a district with student population similar to that of PSJA ISD? If so, name the districts.			Yes, Ysleta ISD, Mission CISD, McAllen ISD, Donna ISD, Austin ISD, Houston ISD, Dallas ISD, and La Joya ISD.		Yes.- Los Fresnos CISD, Brownsville ISD, Harlingen CISD, Mission CISD, Mercedes ISD, Roma ISD, Sharyland ISD, See attached evidence of success.		Please refer to Consultant Qualifications within the attached proposal document "TX_PSAISD_RFP 18-19-068_IsntrCurrConsultSvcs_Proposal_06_19"		Yes. Edinburg. Houston. Southside ISD. San Antonio ISD. La Joya. Laredo. San Benito. Rio Grande City CISD.		I have been working with PSJA for more than 5 years. I have also provided services to La Joya, McAllen, Harlingen, and other districts in Texas.	
	How long were your previous contracts with the district? (Provide explanation)			We have had an on-going contract/business relationship with PSJA spanning over many years. We have provided countless Professional Development sessions to campuses and district departments going back to at least the past five years or so. In addition to Professional Development contracts, we are also on other purchasing bids related to instructional materials, etc.		Varied by District		Please refer to Consultant Qualifications within the attached proposal document "TX_PSAISD_RFP 18-19-068_IsntrCurrConsultSvcs_Proposal_06_19"		One day workshops.		5 years or more	
	Describe your educational experience and career.			TCM is a 42-year-old privately-owned company that currently employs over 180 full- or part-time personnel as well as a wide network of authors and educational experts/consultants. For over 30 years, TCM has had extensive experience partnering with districts in providing practice-changing professional development and effective implementation of its research- and standards-based curriculum resources. In addition to the company's experience, TCM consultants represent the highest level of expertise in education. All consultants are current or former classroom teachers, credentialed and certified in various specialty areas including special education, literacy, mathematics, science, social studies, and other disciplines. Many hold master's degrees in education, including focuses on English language learners, curriculum and instruction, early childhood education, and others. For additional information please see "TCM Professional Development Overview and Topics".		See attached Proposal Letter and Consultant Viate		Please refer to Consultant Qualifications within the attached proposal document "TX_PSAISD_RFP 18-19-068_IsntrCurrConsultSvcs_Proposal_06_19"		I've been visiting schools since 1992. Three books of stories. MFA in creative writing.		Ph. D. in Bilingual Education since 2004. Previous years, bilingual elementary teacher.	

PHARR - SAN JUAN - ALAMO I.S.D.  
 REQUEST FOR PROPOSALS (RFPS) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068  
 RFP OPENING: JULY 1, 2019 @ 3:00 P.M.

Line #	Description	QTY	UOM	Teacher Created Materials, Inc.		The Writing Academy, LLC		Voyager Sopris Learning, Inc.		Writer		Zulmaris Diaz	
				Total Price	\$5,500.00	Total Price	\$5,100.00	Total Price	\$4,000.00	Total Price	\$2,500.00	Total Price	\$1,500.00
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
	Describe your experience as a consultant in public schools.			<p><i>TCM offers a broad range of professional consulting services to support PSJAISD's needs and goals. These services include engaging onsite workshops, job-embedded coaching, professional learning communities, and sustained professional learning using webinars. When effectively implemented through the company's systems of change approach, TCM's professional development will foster reflective practitioners who bring about increased student achievement. TCM's relevant experience and technical capabilities to perform the services required by the district is extensive. TCM has worked with urban and rural districts of all sizes across the country. Some examples include Los Angeles Unified School District (CA), Henry County Schools (GA), Miami-Dade County Public Schools (FL), Ector County ISD (TX), and Monongalia Public Schools (WV). Additional experience will be provided upon request. For additional information please see "TCM Professional Development Overview and Topics".</i></p>		<p><b>See attached Proposal Letter and Consultant Viate</b></p>		<p><i>Please refer to Consultant Qualifications within the attached proposal document "TX_PSJAISD_RFP 18-19-068_IsntrCurrConsultSvcs_Proposal_06_19"</i></p>		<p><i>It's been fun and productive. The schools and students I work with are important to me.</i></p>		<p><i>Since 2010, I have been providing teacher training in the area of bilingual education; more specifically Spanish language (writing and reading).</i></p>	
	How many years have you been providing consultant services to school districts?			<p><i>TCM has been providing a variety of professional development and consulting services to school districts across the country for over 30 years.</i></p>		<p><b>20 years</b></p>		<p><b>41</b></p>		<p><b>26 years.</b></p>		<p><b>About 9 years.</b></p>	
	While under contract with a school district, have you ever been asked to stop providing consultant services?			<p><b>No.</b></p>		<p><b>no</b></p>		<p><b>No.</b></p>		<p><b>Nope</b></p>		<p><b>Never</b></p>	
	Have you been hired by PSJA ISD in the past to provide consultant services? If so, what was the extent of these services?			<p><i>Yes, we have been hired by both school sites and district departments. Some of the departments/contacts that have hired us to provide Professional Development are as follows: Celena Hoglund, Middle School Social Studies; Olivia Martinez, Dual Language/Bilingual Education; Nelva Viramontes, Elementary ELAR/Curriculum and Instruction. Topics have varied, but include things such as: Product-focused Professional Development to support product purchases, Strategies for Interactive Notetaking, Reading and Writing Strategies to support ELs, Introduction to the new ELAR TEKS, Social Studies Strategies to support ELs/Struggling Readers.</i></p>		<p><b>no</b></p>		<p><i>Please refer to Consultant Qualifications within the attached proposal document "TX_PSJAISD_RFP 18-19-068_IsntrCurrConsultSvcs_Proposal_06_19"</i></p>		<p><b>Yes. Spring of 2018.</b></p>		<p><b>Yes, I have provided Spanish writing training.</b></p>	

PHARR - SAN JUAN - ALAMO I.S.D.  
 REQUEST FOR PROPOSALS (RFPS) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068  
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				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
	Explain briefly why PSJA ISD should consider you as an educational consultant.			As a provider of professional development services, TCM has worked with districts large and small to increase administrator and teacher effectiveness through a variety of professional development models. TCM believes that research-based pedagogy forms the foundation of effective professional development. Professional development that is ongoing, site-based and led by participating teachers is more effective in changing teachers' instructional methods than the formerly popular approach of teachers attending one-time conferences or workshops. TCM recognizes this and has designed its professional development services based on the work of current and confirmed research and Learning Forward's Standards for Professional Learning. While remaining grounded in sound educational practice, TCM likewise maintains educational vision and an open ear to educators and their changing needs, therefore the sessions can be adapted and customized on demand to meet the District's needs and initiatives.		See Cover Letter and Evidence of Success		Please refer to Consultant Qualifications within the attached proposal document "TX_PSAISD_RFP 18-19-068_IsntrCurrConsultSvcs_Proposal_06_19"		I've written stories about the valley and my books are taught in several courses in colleges and universities.		Associate Professor in the College of Education at UTRGV, with more than 25 years of experience in education. Research focuses on teacher training in the area of bilingual education and the development of children's biliteracy with special focus in Spanish. Lead author of book: Teaching Content to Latino Bilingual-Dual Language Learners: Maximizing their Learning and many articles in the field of education.	
	List the professional development and/or training you have received in the STARR and EOC Assessments.			Member of CREST (Coalition of Reading and English Supervisors of Texas) in which we receive updates from TEA on STAAR and the new TEKS.		shared research from expert consultants, state convention trainings, and extensive state assessment research and analysis		Please refer to Consultant Qualifications within the attached proposal document "TX_PSAISD_RFP 18-19-068_IsntrCurrConsultSvcs_Proposal_06_19"		None.		N/A	

**PHARR - SAN JUAN - ALAMO I.S.D.**  
**REQUEST FOR PROPOSALS (RFPs) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068**  
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<b>Line</b>	<b>Responding Supplier</b>	<b>Supplier Notes</b>
1	Houghton Mifflin Harcourt Publishing Company	Professional Development Services Houghton Mifflin Harcourt offers a sliding scale of costs for professional development services for in-person courses and coaching based on the number of days delivered. Practice-based services price per 0-9 days: \$4,050 per day; 10-49 days: \$3,888 per day; 50-99 days \$3,726 per day; and 100+ days: \$3,402 per day. Online coaching per 4 days is \$3,300. Program-based services start at \$2,800 per day. Please note, pricing for keynote presentations varies per speaker; pricing for our HMH Family Engagement services requires both services and materials;
1	Kagan Professional Development (Armstrong)	See Kagan Fee Structures attachment for school workshop & district event pricing.
1	Lydia Savedra Consulting	This fee is the same for all campuses.
1	New Teacher Center	Includes travel expenses.
1	PEARLIZED MATHEMATICS CONSULTING, LLC	See "ATTACHMENTS A & B". Groups were formed by the District Math Coordinator. Annual Total: \$58,987.50.
1	s3strategies, LLC	\$3500.00 for the first day, \$3000.00 for each additional consecutive day.
1	Voyager Sopris Learning, Inc.	Pricing varies based upon product-specific training and length of training. Please refer to the attached Proposal for full pricing information. File name "TX_PSAISD_RFP 18-19-068_IsntrCurrConsultSvc_Proposal_06_19"
2	Kagan Professional Development (Armstrong)	N/A. See Kagan Fee Structures attachment.
2	Lydia Savedra Consulting	This fee is the same for all campuses.
2	Mentoring Minds, L.P.	On an average, three hour training of up to 75 people with one consultant/presenter. Includes training, course material handouts up to 75 participants, travel and expenses. Does not include support materials.
2	New Teacher Center	Includes travel expenses.
2	Voyager Sopris Learning, Inc.	Pricing varies based upon product-specific training and length of training. Please refer to the attached Proposal for full pricing information. File name "TX_PSAISD_RFP 18-19-068_IsntrCurrConsultSvc_Proposal_06_19"
3	Amy Hermansen dba Sign Language Services	Non-certified \$39.00/hour Basic \$49.00/ hour Advanced \$55.00/hour Master \$64.00/hour Non-Certified Trilingual 1.1 times base rate Certified Trilingual 1.5 times the base rate Overtime (less than 48 hours) 1.5 times the base rate Emergency (less than 24 hours) 2 times the base rate*Note: Some travel will be required depending on location of service
3	Kagan Professional Development (Armstrong)	N/A. See Kagan Fee Structures attachment.
3	Lydia Savedra Consulting	This fee is the same for all campuses.
3	New Teacher Center	Please note hours must be purchased in groups of 8.



**PHARR - SAN JUAN - ALAMO I.S.D.**  
**REQUEST FOR PROPOSALS (RFP'S) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068**  
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**Participation Summary - As of 08/19/2019**

Participant Name	Response		Contact	City	State	Invitation		Owner
	Date	Response Status				Type	Date	
Amy Hermansen dba Sign Language Services	07/01/2019	Submitted	Amy Hermansen	San Juan	TX	Manual	06/17/2019	Amy Hermansen
Baiza and Associates Consulting, LLC	06/19/2019	Submitted	Melinda Baiza	Austin	TX			Melinda Baiza
CAVI Educational Services, LLC	06/29/2019	Submitted	Consuelo A Avila	SAN ANTON	TX			Consuelo Araceli Avila
Cognitive Development and Communication LLC Cons	06/27/2019	Submitted		San Juan	TX			Fernando Castillo
Emma Saenz (Emma Leona Saenz)	07/01/2019	Submitted	Emma L Saenz	MCALLEN	TX	Manual	06/25/2019	Emma Saenz
Houghton Mifflin Harcourt Publishing Company	07/01/2019	Submitted	Shawn Weirather	Geneva	IL	Manual	06/17/2019	John Lynch , CEO
Kagan Professional Development (Armstrong)	06/25/2019	Submitted	Lori Allnutt	SAN CLEMEI	NV	Manual	06/17/2019	Spencer Kagan
Leadership Empowerment Group	07/01/2019	Submitted	Dr. Barbara Baggerly-Hir	MERCEDES	TX	Manual	06/17/2019	Barbara Baggerly-Hinojosa
Lowman Consulting LLC	06/24/2019	Submitted	John Lowman	Sachse	TX	Automatic	06/17/2019	John Lowman
Lydia Savedra Consulting	06/25/2019	Submitted	Lydia Savedra	McAllen	TX	Automatic	06/17/2019	Lydia Savedra
Mentoring Minds, L.P.	07/01/2019	Submitted	Sarah Lindsey	Tyler	TX			Michael Lujan
New Teacher Center	06/27/2019	Submitted		Santa Cruz	CA			Ellen Moir
PEARLIZED MATHEMATICS CONSULTING, LLC	07/01/2019	Submitted	Pearl I. Cantu	McAllen	TX	Manual	06/17/2019	Pearl Cantu
Program Evaluation & Educational Research Solutions	07/01/2019	Submitted	Eleazar Ramirez	Dallas	TX	Manual	06/17/2019	Eleazar Ramirez
Rebecca Sanchez	06/26/2019	Submitted	Rebecca Sanchez	San Juan	TX	Automatic	06/17/2019	Rebecca Sanchez
s3strategies, LLC	06/21/2019	Submitted	Steve Beasley	Lubbock	TX	Automatic	06/17/2019	Steve Beasley
Sylvan Learning Center	06/24/2019	Submitted	Yuko Garcia	McAllen	TX			Fred Sandoval
Teacher Created Materials, Inc.	06/24/2019	Submitted		Huntington	CA			Rachelle Cracchiolo
The Writing Academy, LLC	06/26/2019	Submitted	Kelley Kratky	Kemah	TX	Automatic	06/17/2019	Randi Whitney
Voyager Sopris Learning, Inc.	06/27/2019	Submitted	Accounts Receivable	Boston	MA			Patrick Marcotte
Writer	06/19/2019	Submitted	David Rice	Austin	TX	Manual	06/17/2019	David Rice
Zulmaris Diaz	06/25/2019	Submitted		Edinburg	TX	Manual	06/17/2019	Zulmaris Diaz
Accelerate Learning Inc.		Unsubmitted	LaMonique' Johnson	Houston	TX			
Anna Laura Ruiz		Unsubmitted	AnaLaura Ruiz	Edinburg	TX	Manual	06/17/2019	
Cosenza & Associates, LLC		Unsubmitted	Paul Gray	Dallas	TX	Automatic	06/17/2019	
Mid-Valley Behavioral Health and Psychological Serv		Unsubmitted	Yomeida Medina	Pharr	TX	Automatic	06/17/2019	
Sharon Wells Mathematics Curriculum Inc.		Unsubmitted	Vanessa Hamel	Edinburg	TX			
Lectura Books, DBA The Latino Family Literacy Project	06/27/2019	No Bid	Katherine Del Monte	South Pasac	CA	Automatic	06/17/2019	
n2y LLC	06/20/2019	No Bid	Jennifer Stout	Huron	OH	Automatic	06/17/2019	
dba Stenhouse Publishers and dba Staff Development	06/20/2019	No Bid	Jennifer J. Selby	Portsmouth	NH	Automatic	06/17/2019	
Lakeshore Learning Materials (Lakeshore Equipment	06/19/2019	No Bid	Rafael Muro	CARSON	CA	Automatic	06/17/2019	
Youthlight, Inc.	06/17/2019	No Bid	Sandra C. McCarthy	Chapin	SC			
Trinity3 Technology	06/17/2019	No Bid	Kendell Rickman	Saint Paul	MN	Automatic	06/17/2019	
A Pass Educational Group, LLC		Viewed	Nicole Quigley	Union Lake	MI			
American Institutes for Research		Viewed	Nilva da Silva	Washington	DC	Automatic	06/17/2019	
Amplify Education, Inc.		Viewed		Brooklyn	NY	Automatic	06/17/2019	
Apex Learning Inc.		Viewed	Amy Baird	Seattle	WA	Automatic	06/17/2019	
Benchmark Education Company LLC		Viewed	Nolen S Harris	NEW ROCHI	NY			
BSN Sports, LLC (Varsity Brands Holding Co., Inc.)		Viewed	AR Department	Dallas	TX			
CenterPoint Education Solutions		Viewed	Brendon Bourque	Washington	DC			
Chill Air		Viewed	Armando Pichardo	Weslaco	TX			
Crisis Prevention Institute, Inc.		Viewed	Heather Walters	Milwaukee	WI	Automatic	06/17/2019	
Deltek		Viewed	Source Management	Herndon	VA			
designEDengagement, PBC		Viewed	Marcela Andres	Pflugerville	TX			
Edgenuity Inc.		Viewed		Scottsdale	AZ			
EDUPROJECT ELL, LLC		Viewed	Julie Kaiser	Plano	TX	Automatic	06/17/2019	
engage2learn (Engage! Learning, Inc.)		Viewed	Jaime Cooper	Portland	TX			
Flaghouse Inc		Viewed	John Holt	Hasbrouck	NJ			
Gateway Printing		Viewed	Chris Diaz	Edinburg	TX			
Head To Toes Rehab		Viewed	Erika Limon	Hidalgo	TX	Automatic	06/17/2019	
Heinemann (Greenwood Publishing LLC)		Viewed	Lori Lampert	Portsmouth	NH	Automatic	06/17/2019	
Insight Public Sector (Sawyers)		Viewed		Tempe	AZ			
IXL Learning, Inc.		Viewed	Nektaria Klouvidakis	San Mateo	CA	Automatic	06/17/2019	
Kagan Publishing (Harman)		Viewed	Hannah Harman	San Clemen	CA			
KAMICO Instructional Media (KAMICO Instructional M		Viewed	Kathy Michael	Salado	TX	Automatic	06/17/2019	
Kaplan Early Learning Compnay		Viewed	Terry Floyd	Lewisville	NC	Automatic	06/17/2019	
Little Bright Minds Academy		Viewed		Alamo	TX			
MatlScience Inc.		Viewed	Barbara S. Brown	Dallas	TX			
McGraw-Hill School Education, LLC		Viewed	Kimberly Harvey, Sr. Dir	Columbus	OH	Manual	06/17/2019	
Mercer Technologies Firm		Viewed	Garrett Mercer	Gary	IN	Automatic	06/17/2019	
MJR EDUCATIONAL SUPPLIES		Viewed		Houston	TX			
monique richie		Viewed		pharr	TX			
NRSI, Inc. (National Reading Styles Institute)		Viewed	Bob Foley	Syosset	NY	Automatic	06/17/2019	
Nystrom Education; The Center for Learning; MindSp		Viewed		Culver City	CA			
Pearson K12 Learning LLC		Viewed	Beverly Miller	Hoboken	NJ	Automatic	06/17/2019	
Pencil Ladies, LLC		Viewed	Joan Tolle	Colorado Cit	TX	Automatic	06/17/2019	
Pioneer Valley Books (Pioneer Valley Educational Pres		Viewed	Lauri Yanis	Northhamptc	MA	Automatic	06/17/2019	
Renaissance Learning		Viewed		Wisconsin R	WI	Automatic	06/17/2019	
RYE Consulting (RYE Consulting of Illinois Inc.)		Viewed	rayna yaker	chicago	IL			
Scholastic Inc.		Viewed	Representative	Jefferson Ci	MO	Automatic	06/17/2019	
School-it!, Inc.		Viewed		Mission	TX	Automatic	06/17/2019	
Sonrisas Spanish (Lindner)		Viewed	Brooks Lindner	Pagosa Sprin	CO	Manual	06/17/2019	
ST MICHAELS AMBULANCE LLC		Viewed	Moises Segovia	Edinburg	TX			
Teaching Strategies, LLC		Viewed	Sayra Hughes	Bethesda	MD	Automatic	06/17/2019	

**PHARR - SAN JUAN - ALAMO I.S.D.**  
**REQUEST FOR PROPOSALS (RFP'S) FOR INSTRUCTIONAL AND CURRICULUM CONSULTANT SERVICES DISTRICT-WIDE # 18-19-068**  
**RFP OPENING: JULY 1, 2019 @ 3:00 P.M.**

**Participation Summary - As of 08/19/2019**

Participant Name	Response		Contact	City	State	Invitation	Invitation	Owner
	Date	Response Status				Type	Date	
The College Board		Viewed		Austin	TX	Automatic	06/17/2019	
The Flippen Group		Viewed	Michael Holt	College Stat	TX			
Velazquez Press (Academic Learning Company)		Viewed		El Monte	CA	Manual	06/17/2019	
Virtucom, Inc.		Viewed	Tim Prince	Peachtree C	GA	Automatic	06/17/2019	
2M Lighting RGV			Pete Ostrowski	Pharr	TX	Automatic	06/17/2019	
Acrisure LLC dba Carlisle Insurance			Chase Carlisle	Corpus Chri:	TX	Automatic	06/17/2019	
AISYS Consulting, LLC			Elizabeth Lopez	McAllen	TX	Automatic	06/17/2019	
All American Poly				Piscataway	NJ	Automatic	06/17/2019	
ALPHA CUSTOM SHIRTS				edinburg	TX	Automatic	06/17/2019	
Anzaldua Engineering, PLLC			Omar Anzaldua Jr	Edinburg	TX	Automatic	06/17/2019	
Bocci Engineering			Simone Williams	Houston	TX	Automatic	06/17/2019	
Brewster's Guacamaya Enterprises			Frank Brewster III	Mission	TX	Automatic	06/17/2019	
Brilliant Education (Nancy Barocio)			Nancy Barocio	San Juan	TX	Automatic	06/17/2019	
Burton McCumber & Longoria, LLP			Ricky Longoria	McAllen	TX	Automatic	06/17/2019	
Careington International Corporation			Stacey Morrow	Frisco	TX	Automatic	06/17/2019	
Chanin Engineering, LLC			Miguel Chanin	McAllen	TX	Automatic	06/17/2019	
CHRE / Cindy Hopkins Real Estate			CYNTHIA HOPKINS	Harlingen	TX	Automatic	06/17/2019	
Cobb Pediatric Therapy Services			April Fox	Kennesaw	GA	Automatic	06/17/2019	
Collaborative Classroom			Client Support: Nick/Luq	Alameda	CA	Automatic	06/17/2019	
ConstructConnect				Cincinnati	OH	Automatic	06/17/2019	
Construction Journal LLC			Pamela Exton	Stuart	FL	Automatic	06/17/2019	
CRW Consulting, LLC			Jeffrey W. Harris	Tulsa	OK	Automatic	06/17/2019	
Dannenbaum Engineering Co			Mirna Santana	McAllen	TX	Automatic	06/17/2019	
Del Alma Publications, LLC			Maricia Rodriguez	Zapata	TX	Automatic	06/17/2019	
Devin Distributing & Packaging Inc.			Sandra Salinas	Palmhurst	TX	Automatic	06/17/2019	
ECOEFFECT			Alejandro Alanis	McAllen	TX	Automatic	06/17/2019	
Econ Group, LLC			Gilbert Enriquez	Edinburg	TX	Automatic	06/17/2019	
Education Advanced, Inc.				Tyler	TX	Manual	06/17/2019	
EXPRESS TRAVEL (EXPRESS CRUISE & TOURS INC)			sofia DelToro	McAllen	TX	Automatic	06/17/2019	
Financial Benefit Services			Coby James	RICHARDSO	TX	Automatic	06/17/2019	
FirstIdea			Guillermo Alvarez	Parker	CO	Automatic	06/17/2019	
Floral Park Consulting LLC				Floral Park	NY	Automatic	06/17/2019	
Follett School Solutions, Inc.			Sarah Eisenhauer	McHenry	IL	Automatic	06/17/2019	
Franklin Covey Client Sales Inc.			Tom Osborn	Salt Lake Cit	UT	Automatic	06/17/2019	
Frog Street Press, LLC			Robin Rosen	Southlake	TX	Automatic	06/17/2019	
Gallagher (Gallagher Benefit Service, Inc.)				San Antonio	TX	Automatic	06/17/2019	
GRANDE VALLEY BUILDERS,INC			MANUEL PEREZ	MCALLEN	TX	Automatic	06/17/2019	
Guzman & Muñoz Engineering and Surveying, Inc,			Jose L. Muñoz	Mercedes	TX	Automatic	06/17/2019	
Harry K. Wong Publications, Inc.			Customer Service Repre	Mountain V	CA	Automatic	06/17/2019	
HAZELDEN PUBLISHING (HAZELDEN BETTY FORD FOU			HELEN ALSAID	CENTER CIT	MN	Automatic	06/17/2019	
Heffner Design Team, PLLC			Andrew T. Heffner, Aurc	MCALLEN	TX	Automatic	06/17/2019	
Highlander Financial Services, LLC			Jessica Guerrero	The Woodla	TX	Automatic	06/17/2019	
Hi-LoContractor LLC			Edmundo Carreon	Elsa	TX	Automatic	06/17/2019	
Home Design Center (V&L ENTERPRISES, LLC)			Victor Cantu	McAllen	TX	Automatic	06/17/2019	
Hunt & Woodruff Construction Co LLC			Keith F. Hunt	Laguna Vist:	TX	Automatic	06/17/2019	
Insight			Darak Weaver	McAllen,	TX	Automatic	06/17/2019	
Integral Mathematics, Inc.			Kelli Mallory	Frisco	TX	Automatic	06/17/2019	
Kids Immersion, LLC				Mt. Hood	OR	Automatic	06/17/2019	
lead4ward, LLC			Kim Lehman	PLANO	TX	Automatic	06/17/2019	
Liberty Source			Susan Skaggs	AUSTIN	TX	Automatic	06/17/2019	
Library Video Company d/b/a SAFARI Montage				West Consh	PA	Automatic	06/17/2019	
Little Giants Learning Center				Alamo	TX	Automatic	06/17/2019	
Mariachi Guru Publications (Marcos Garcia)			Marcos Garcia	Edinburg	TX	Automatic	06/17/2019	
Maxim Healthcare Services				Tacoma	WA	Automatic	06/17/2019	
Medicaid Claim Solutions of Texas, Inc.			Kim Harmon	Mansfield	TX	Automatic	06/17/2019	
Medicaid Finance & Consulting Services (Houston Ind			Michael Gonzalez	Houston	TX	Automatic	06/17/2019	
Moore Medical LLC			Devlin Hugh	Chicago	IL	Automatic	06/17/2019	
MSB Consulting				Austin	TX	Automatic	06/17/2019	
Netsync Network Solutions			Xavier Trevino	McAllen	TX	Automatic	06/17/2019	
New Leaders			Karen Skalitzky	New York	NY	Automatic	06/17/2019	
Newkirk & Newkirk, Inc.			Pierre Newkirk	McAllen	TX	Automatic	06/17/2019	
Ortegon Insurance Agency LLC			Yvonne M. Ortegon	Weslaco	TX	Automatic	06/17/2019	
PCMG, Inc.			Elanie Bungay	Los Angeles	CA	Automatic	06/17/2019	
Pediatric Urgent Care			Brian White	Fort Worth	TX	Automatic	06/17/2019	
Perez Consulting Engineers, LLC (Jorge Perez Consulti			Monique Fuentes	McAllen	TX	Automatic	06/17/2019	
Performance Scoring			Michael Terneus	Farmers Bra	TX	Automatic	06/17/2019	
Public Consulting Group Inc			Maureen Farrell	Boston	MA	Automatic	06/17/2019	
Puro Aseguro Inc			Melba Figueroa	Pharr	TX	Automatic	06/17/2019	
QuaverMusic.com (QuaverMusic.com, LLC)				Nashville	TN	Automatic	06/17/2019	
Records Consultants, Inc.			Chris Coryell	San Antonio	TX	Automatic	06/17/2019	
RGV GUARDIAN ENTERPRISES LLC DBA DERTY SPORTS			Rick Romo	PHARR	TX	Automatic	06/17/2019	
RGVCM Group, Consultants & Managers (RGVCM Gro			Jose A. Lopez	Edinburg	TX	Automatic	06/17/2019	
Romo Contractors, LLC			Romo Contractors LLC	Laredo	TX	Automatic	06/17/2019	
SA Benefit Services, LLC			Stephanie Chtata	San Antonio	TX	Automatic	06/17/2019	

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**Participation Summary - As of 08/19/2019**

<u>Participant Name</u>	<u>Response</u>		<u>Contact</u>	<u>City</u>	<u>State</u>	<u>Invitation</u>		<u>Owner</u>
	<u>Date</u>	<u>Response Status</u>				<u>Type</u>	<u>Date</u>	
Say and Tell Therapy, LLC				San Juan	TX	Automatic	06/17/2019	
Solix, Inc				Parsippany	NJ	Automatic	06/17/2019	
SPD Consulting (Marianella Franklin)			Marianella Franklin	Mission	TX	Automatic	06/17/2019	
SRC Solutions, Inc.				Center Valle	PA	Automatic	06/17/2019	
Summit K12 Holdings Inc			John P Kresky	Austin	TX	Manual	06/17/2019	
Sylvan Learning, LLC				Hunt Valley	MD	Automatic	06/17/2019	
TCG Group Holdings (TCG Group Holdings, LLP)				AUSTIN	TX	Automatic	06/17/2019	
TeachTransform, Inc			Cindy Hamilton	AUSTIN	TX	Automatic	06/17/2019	
Texas State Billing Services Inc			Stasia Viator	Kyle	TX	Automatic	06/17/2019	
The Certified Welding and Testing Co.			Richard DePue	Springville	NY	Automatic	06/17/2019	
Trinity Review Services, Inc			Johnny L. Rogers	Desoto	TX	Automatic	06/17/2019	
U.S. Games (Varsity Brands Holding Co., Inc. dba BSN			AR Department	Dallas	TX	Automatic	06/17/2019	
Vertex Marketing			Dr. Sue Bayer	Stafford	TX	Automatic	06/17/2019	
Vision Ed Group			Ernesto Villarreal	Mission	TX	Automatic	06/17/2019	
Wethe & Associates Inc.			Ken Wethe	Dallas	TX	Automatic	06/17/2019	
Xpress Printing and Embroidery LLC			Dayanne Villegas	Edinburg	TX	Automatic	06/17/2019	

**External Invitations**

<u>Invite Email</u>	<u>Auto Approve</u>	<u>Invitation Date</u>	<u>Status</u>
hmh.bids@hnhco.com	Yes	06/17/2019	Approved
ramirez@peers-group.com	Yes	06/17/2019	Approved
amy@signlanguageservices.us	Yes	06/17/2019	Approved
analaauraruzedu@gmail.com	Yes	06/17/2019	Approved
barbara@leadershipempowermentgroup.com	Yes	06/17/2019	Approved
pearlizedmath@yahoo.com	Yes	06/17/2019	Approved
emmaleona@yahoo.com	Yes	06/25/2019	Approved
charlotte@kaganonline.com	Yes	06/17/2019	Approved
drice3@hotmail.com	Yes	06/17/2019	Approved
mdelacruz@academiclearningcompany.com	Yes	06/17/2019	Approved
info@sharonwells.com	Yes	06/17/2019	Invitation Sent
drjac@abydoslearning.org	Yes	06/17/2019	Invitation Sent
atorres@elsaberenterprises.com	Yes	06/17/2019	Invitation Sent
info@lead4ward.com	Yes	06/17/2019	Invitation Sent
georgia@halboman.com	Yes	06/17/2019	Invitation Sent
deborah@louisconcepts.com	Yes	06/17/2019	Invitation Sent
fcastillo14@icloud.com	Yes	06/17/2019	Invitation Sent
rfps@tcmpub.com	Yes	06/17/2019	Invitation Sent
Miguel.gil@cengage.com	Yes	06/17/2019	Invitation Sent
bev.jones@cengage.com	Yes	06/17/2019	Invitation Sent
garland_linkenhoger@yahoo.com	Yes	06/17/2019	Invitation Sent
deborah@louisconcepts.com	Yes	06/17/2019	Invitation Sent
Events@kaganonline-email.com	Yes	06/17/2019	Invitation Sent
hector@ford-ferrier.com	Yes	06/17/2019	Invitation Sent
steve.beasle@s3strategies.net	Yes	06/17/2019	Invitation Sent
idm45@yahoo.com	Yes	06/17/2019	Invitation Sent
simonsilvacreative@gmail.com	Yes	06/17/2019	Invitation Sent
amy.otis@cambiumlearning.com	Yes	06/17/2019	Invitation Sent
ewilson@abydoslearning.org	Yes	06/17/2019	Invitation Sent
vittopuente@yahoo.com	Yes	06/17/2019	Invitation Sent
dianarmz@aol.com	Yes	06/17/2019	Invitation Sent
araceli@caviedu.com	Yes	06/17/2019	Invitation Sent
leo@dltigomez.com	Yes	06/17/2019	Invitation Sent
marco.e.garza@me.com	Yes	06/17/2019	Invitation Sent
alma@sylvan.com	Yes	06/17/2019	Invitation Sent
fperez@teachercreatedmaterials.com	Yes	06/17/2019	Invitation Sent
rogergomez27@foundationstscience.net	Yes	06/17/2019	Invitation Sent