

PHARR - SAN JUAN - ALAMO I.S.D.
REQUEST FOR PROPOSALS (RFP'S) FOR STUDENT ATHLETIC/ ACCIDENT INSURANCE # 18-19-072
RFP OPENING: JUNE 12, 2019 @ 2:30 P.M.

Event Number	# 18-19-072	Organization	PSJA ISD Ebids
Event Title	Request for Proposals (RFP's) for Student Athletic / Accident Insurance	Workgroup	Purchasing
Event Description		Event Owner	Emily Garza
Event Type	RFP	Email	emily.garza@psjaisd.us
Issue Date	5/31/2019 06:06:53 PM (CT)	Phone	
Close Date	6/12/2019 02:30:00 PM (CT)	Fax	

Responding Supplier	City	State	Response Submitted	Lines Responded	Response Total
Texas Insurance Service Center	Harlingen	TX	6/12/2019 11:08:43 AM (CT)	2	\$296,992.00
SIP-Student Insurance Plans	Frisco	TX	6/12/2019 10:49:30 AM (CT)	2	\$297,475.00

RECOMMENDATION: That the Board of Education award Request for Proposals (RFP's) for Student Athletic / Accident Insurance # 18-19-072 to the lowest proposer as indicated below:

<u>ITEMS</u>	<u>SUPPLIER</u>	<u>TOTAL</u>
1 and 2	Texas Insurance Service Center	\$296,992.00
	TOTAL:	\$296,992.00

Emily Garza, Director of Purchasing

Account Number: 181-36-869-099ATH-6429-00

Seventy-four (74) invitations were emailed to vendors
 Sixteen (16) Vendors viewed Bid Specification
 Two (2) Submitted Bid
 Four (4) Vendors NO BID
 Zero (0) Non-responsive/Non-conforming

PHARR - SAN JUAN - ALAMO I.S.D.
 REQUEST FOR PROPOSALS (RFP'S) FOR STUDENT ATHLETIC/ ACCIDENT INSURANCE # 18-19-072
 RFP OPENING: JUNE 12, 2019 @ 2:30 P.M.

1 Group UIL Premium (2019-2020 school year)						Group UIL Coverage Plan Provider:
Supplier	QTY	UOM	Price	Extended	Supplier Notes	
Texas Insurance Service Center	1	EA	\$285,000.00	\$285,000.00		National Guardian Life Texas Star Plan
SIP-Student Insurance Plans	1	EA	\$290,000.00	\$290,000.00		Pan American Life Insurance Company

2 Group Catastrophic Premium (2019-2020 school year)						Group Catastrophic Coverage Plan Provider:
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	
SIP-Student Insurance Plans	1	EA	\$7,475.00	\$7,475.00		Pan American Life Insurance Company
[ALT1] SIP-Student Insurance Plans	1	EA	\$10,904.00	\$10,904.00	Group Catastrophic Coverage Plan with \$500,000 cash benefit	Pan American Life Insurance Company
Texas Insurance Service Center	1	EA	\$11,992.00	\$11,992.00		Zurich American Catastrophic Insurance and Cat Cash Benefit

PHARR - SAN JUAN - ALAMO I.S.D.
REQUEST FOR PROPOSALS (RFPs) FOR STUDENT ATHLETIC / ACCIDENT INSURANCE # 15-19-072
RFP OPENING: JUNE 12, 2019 @ 2:30 P.M.

Participation Summary - As of 06/13/2019

<u>Participant Name</u>	<u>Response Date</u>	<u>Response Status</u>	<u>Contact</u>	<u>Address</u>	<u>City</u>	<u>State</u>
Texas Insurance Service Center	06/12/2019	Submitted	Albert Salinas	521 S. 77 Sunshine Strip	Harlingen	TX
SIP-Student Insurance Plans	06/12/2019	Submitted		PO Box 1447	Frisco	TX
Southern Accounting Systems, Inc	06/12/2019	No Bid	Julie Pruettt	509 Hwy 43 South	Tuscumbia	AL
TASB Risk Management Fund	06/07/2019	No Bid	Trina Herbst	PO Box 301	Austin	TX
D. Wilson Construction (D. Wilson	06/04/2019	No Bid	Norma Lerma	1207 E. Pecan Blvd.	McAllen	TX
Kemper Benefits (Reserve Nationa	06/04/2019	No Bid		601 East Britton Road	Oklahoma City	OK
5Star Life Insurance Company			John Sachs	909 N Washington St	Alexandria	VA
Acrisure LLC dba Carlisle Insurance			Chase Carlisle	500 N. Water, Suite 900	Corpus Christi	TX
Aetna				151 Farmington Ave	Hartford	CT
Aetna Life Insurance Company			Bel Jackson	151 Farmington Avenue	Hartford	CT
Aflac Group (Continental Americar				1600 Williams St.	Columbia	SC
Alamo Insurance				3201 Cherry Ridge Dr.	San Antonio	TX
All American Poly				40 Turner Place	Piscataway	NJ
Allstate Benefits dba American Hei			Candace Coker-Deckard	5400 LBJ Freeway, Suite 120	Dallas	TX
ALPHA CUSTOM SHIRTS				4413 melody lane	edburg	TX
Anchor Risk and Claims Managemen			Mike Barber	14785 Preston Road, Suite 350	Dallas	TX
AssetGenie, Inc. DBA AGiRepair an			Tina Covalesky	220 Huff Ave, Suite 400	Greensburg	PA
Assurity Life Insurance			Steve Wilson	2000 Q Street	Lincoln	NE
Beazley Insurance Company, Inc.				30 Batterson Park Rd	Farmington	CT
Blue Cross Blue Shield of TX				1001 East Lookout Drive	Richarson	TX
BM Benchmark Construction, LLC				P.O. Box 720083	McAllen	TX
Bob Trevino Insurance			Omar Carrasco	819 North Veterans Blvd	Pharr	TX
Carlos Tamez			Carlos Tamez	1022 South Texas Blvd.	Weslaco	TX
Chubb Workplace Benefits				8750 W Bryn Mawr Avenue	Chicago	IL
Cigna (Life Insurance Company of I				1601 Chestnut St.	Philadelphia	PA
Colonial Life & Accident Insurance				1200 Colonial Life Blvd.	Columbia	SC
Combined Insurance				8750 Bryn Mawr Avenue	Chicago	IL
Companion Life Insurance Group				7909 Parklane Road, Suite 200	Columbia	SC
David K. Young Consulting LLC			Randi Allen	11118 Wurzbach Rd., Ste 300	San Antonio	TX
Delta Dental Insurance Company			Proposal-TX	1701 Shoal Creek, Suite 240	Highland Village	TX
Dennis Carruth & Associates				PO Drawer 4768	McAllen	TX
Devin Distributing & Packaging Inc.			Sandra Salinas	4109 N. Conway	Palmhurst	TX
EXPRESS TRAVEL (EXPRESS CRUISE			sofia DelToro	1001 s 10th ste P	McAllen	TX
Eyetopia TPA, LLC			Julie Newton	1387 SATTTLER ROAD	New Braunfels	TX
Financial Benefit Services	Viewed		Coby James	2175 N GLENVILLE DR	RICHARDSON	TX
First Financial Group of America	Viewed		Cynthia Leal-McClure	11811 N. Fwy Service Rd Ste 900	Houston	TX
Floral Park Consulting LLC	Viewed			30, Irving Ave	Floral Park	NY
Francis L. Dean & Associates, LLC	Viewed			6900 Daniels Parkway, Ste 29-303	Fort Myers	FL
Gallagher (Gallagher Benefit Servic	Viewed			70 NE Loop 410, Ste 325	San Antonio	TX
GARY INSURANCE AND TAX INC	Viewed		Girish Talati	5675 Jimmy Carter Blvd, Ste 597	Norcross	GA
Guardian Life Insurance Company			Cashundra Fletcher	10333 Richmond Avenue, Ste 1050	Houston	TX
Harding-Conley-Drawert-Tinch Ins	Unsubmitted		Jeremy Diller	2161 NW Military Hwy	San Antonio	TX
Highlander Financial Services, LLC	Viewed		Jessica Guerrero	25227 Grogans Mill Road, Ste 230	The Woodlands	TX
Horizon Benefits			Shawn Osborne	9385 Miller Lane	Garden Ridge	TX
Keith and Keith Insurance (MBTE E			Billy Keith	2211 N 23rd	McAllen	TX
Lincoln Financial Group				8801 Indian hill	Omaha	NE
Linked Insurance Advisors			Joe Cantu	721 Onyx Road	Pharr	TX
Little Giants Learning Center				1027 W Austin Ave	Alamo	TX
Lockton Dunning Benefits (Locktor			Clint Jackson	2100 Ross Avenue, Ste 1200	Dallas	TX
Lone Star Insurance Services			Ruben Garza	520 E. Nolana Ste. 110	McAllen	TX
ManhattanLife			Dan Robson	10777 Northwest Fwy	Houston	TX
MassMutual				1295 State St	Springfield	MA
Mercer Technologies Firm	Viewed		Garrett Mercer	1501 E. 15th Ave # 115	Gary	IN
Metropolitan Life Insurance Comp.				200 Park Ave	New York	NY
MGM Benefits Group			Eddie Martinez	2121 N. Glenville Dr.	Richardson	TX
MOntalvo Insurance Agency			ramon Montalvo	PO Box 2	weslaco	TX
National Benefit Services			Gary W Southern	8523 S Redwood Road	West Jordan	UT
Newkirk & Newkirk, Inc.			Pierre Newkirk	3101 N Jackson	McAllen	TX
OneAmerica				One American Square	Indianapolis	IN
Opes One			Chris Forton	8911 N. Capital of TX Hwy	Austin	TX
Ortegon Insurance Agency LLC	Viewed		Yvonne M. Ortegon	505 S Texas Blvd	Weslaco	TX
Puro Aseguro Inc			Melba Figueroa	514 S Veterans Blvd, Ste A	Pharr	TX
Romo Contractors, LLC			Romo Contractors LLC	2710 Zacatecas St.	Laredo	TX
SA Benefit Services, LLC			Stephanie Chтата	5616 Lone Star Pkwy, Ste 102	San Antonio	TX
Sandra Dee Valdez			Sandra Valdez	2816 Upas Ave.	McAllen	TX
SCOGGINS CONSTRUCTION CO., IN	Viewed		Jeffrey Scoggins	17862 Graham Rd	Harlingen	TX
Securian Financial	Viewed			400 Robert Street N	St. Paul	MN
Shepard Walton King Ins. Group (C	Viewed		Arnetta Oropeza, CIC, CRM	121 Pecan Blvd.	McAllen	TX
Solix, Inc				30 Lanidex Plaza West	Parsippany	NJ
Sun Life				One Sun Life Executive Park	Wellesley Hills	MA
Symetra Life Insurance Company				740 East Campbell Road, Ste 560	Richardson	TX
Texas Kids First (Texas Kids First , L	Viewed		Ted Evans	13931 Quail Pointe Drive	Oklahoma City	OK
Texas Life Insurance Company			Melanie Cook	900 Washington Ave	Waco	TX
The Halal Guys (S&S Valley Foods)	Viewed		Gerardo Higareda	101 E Expy 83 #190	McAllen	TX
The Hartford	Viewed			One Hartford PLaza	Hartford	CT
Trinity Review Services, Inc			Johnny L. Rogers	Po.box 143	Desoto	TX
UnitedHealthcare			Carolina Walker	2000 West Loop South, Ste 900	Houston	TX

PHARR - SAN JUAN - ALAMO I.S.D.
REQUEST FOR PROPOSALS (RFPS) FOR STUDENT ATHLETIC / ACCIDENT INSURANCE # 15-19-072
RFP OPENING: JUNE 12, 2019 @ 2:30 P.M.

<u>Participant Name</u>	<u>Response Date</u>	<u>Response Status</u>	<u>Contact</u>	<u>Address</u>	<u>City</u>	<u>State</u>
Unum Life Insurance Co. of Americ				1 Fountain Square	Chattanooga	TN
Unum Life Insurance Company				1 Fountain Square	Chattanooga	TN
USI Southwest, Inc.		Viewed	Jim Brundage	2505 E. Missouri	El Paso	TX
Vera Whole Health, Inc.			Bianca Lopez	1511 6th Ave, Ste 260	Seattle	WA
Vertex Marketing			Dr. Sue Bayer	523 N Marathon Way	Stafford	TX
Voya Financial (ReliasStar Life Insu				20 S Washington Ave	Minneapolis	MN