

PHARR-SAN JUAN-ALAMO I.S.D.
PSJA ISD PURCHASE OF NEW HVAC CONTROLS AND SOFTWARE FOR FIVE (5) CAMPUSES BID # 18-19-059
BID OPENING: APRIL 25, 2019 @ 4:00 P.M.

Bid Request Number	# 18-19-059 Addendum 1	Organization	PSJA ISD Ebids
Title	PSJA ISD Purchase of New HVAC Controls & Software for Five (5) Campuses	Bid Creator	Emily Garza
Description		Email	emily.garza@psjaisd.us
Bid Type	Bid	Phone	
Issue Date	4/5/2019 03:26:45 PM (CT)	Fax	
Close Date	4/25/2019 04:00:00 PM (CT)		

Awarded Suppliers

Name	City	State	Classifications	Lines Awarded	Award Total	Award Reason
Automated Logic	McAllen	TX		11	\$200,576.50	

RECOMMENDATION: That the Board of Education award PSJA ISD Purchase of New HVAC Controls and Software for Five (5) Campuses Bid # 18-19-059 to the lowest bidder indicated below:

<u>ITEM:</u>	<u>BIDDER:</u>	
1, 2, 3, 4, 5, 6, 6.1, 6.2, 6.3, 6.4 and 6.5	Automated Logic	\$200,576.50
	Total-	\$200,576.50

Emily Garza, Director of Purchasing

charge Budgeted Account Numbers: If Approved Construction Funds

- Zero (0) vendors picked up plans
- Four (4) viewed the bid
- Three (3) vendors submitted bids
- One (1) vendors unsubmitted bid
- Three (3) No Bids

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Line	Quantity	UOM	Description	Award Response	Award Quantity	Awarded Supplier	Award Reason
1	1	EA	ARNOLD CANTU ELEMENTARY SCHOOL	\$40,115.30	1	Automated Logic	
2	1	EA	CESAR CHAVEZ ELEMENTARY SCHOOL	\$40,115.30	1	Automated Logic	
3	1	EA	JOHN DOEDYNS ELEMENTARY SCHOOL	\$40,115.30	1	Automated Logic	
4	1	EA	REED MOCK ELEMENTARY SCHOOL	\$40,115.30	1	Automated Logic	
5	1	EA	SANTOS LIVAS ELEMENTARY SCHOOL	\$40,115.30	1	Automated Logic	
6	1	EA	INSTALLATION AND PROGRAMMING / SETUP FOR ALL EC	\$0.00	1	Automated Logic	
6.1	1	EA	ARNOLD CANTU ELEMENTARY:	\$0.00	1	Automated Logic	
6.2	1	EA	CESAR CHAVEZ ELEMENTARY SCHOOL:	\$0.00	1	Automated Logic	
6.3	1	EA	JOHN DOEDYNS ELEMENTARY SCHOOL:	\$0.00	1	Automated Logic	
6.4	1	EA	REED MOCK ELEMENTARY SCHOOL:	\$0.00	1	Automated Logic	
6.5	1	EA	SANTOS LIVAS ELEMENTARY SCHOOL:	\$0.00	1	Automated Logic	

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1	ARNOLD CANTU ELEMENTARY SCHOOL		
	Can PSJA ISD purchase controllers / materials from your company and do the programming / setup in-house?	If the response is YES, what is the materials only price, including licences "if required" for fully functionality, for each campus based on quantities and details listed in the specifications?	If the response is NO, what is the material, programing and installation price? Please provide pricing for installation and programming/setup for all the equipment on LINE ITEM # 6 "INSTALLATION AND PROGRAMMING / SETUP FOR ALL EQUIPMENT FOR EACH CAMPUS".

Supplier	QTY	UOM	Price	Extended	Supplier Notes
Automated Logic	1	EA	\$40,115.30	\$40,115.30	YES
Johnson Controls, Inc.	1	EA	\$61,278.40	\$61,278.40	YES

2	CESAR CHAVEZ ELEMENTARY SCHOOL		
	Can PSJA ISD purchase controllers / materials from your company and do the programming / setup in-house?	If the response is YES, what is the materials only price, including licences "if required" for fully functionality, for each campus based on quantities and details listed in the specifications?	If the response is NO, what is the material, programing and installation price? Please provide pricing for installation and programming/setup for all the equipment on LINE ITEM # 6 "INSTALLATION AND PROGRAMMING / SETUP FOR ALL EQUIPMENT FOR EACH CAMPUS".

Supplier	QTY	UOM	Price	Extended	Supplier Notes
Automated Logic	1	EA	\$40,115.30	\$40,115.30	YES
Johnson Controls, Inc.	1	EA	\$61,278.40	\$61,278.40	YES

3	JOHN DOEDYNS ELEMENTARY SCHOOL		
	Can PSJA ISD purchase controllers / materials from your company and do the programming / setup in-house?	If the response is YES, what is the materials only price, including licences "if required" for fully functionality, for each campus based on quantities and details listed in the specifications?	If the response is NO, what is the material, programing and installation price? Please provide pricing for installation and programming/setup for all the equipment on LINE ITEM # 6 "INSTALLATION AND PROGRAMMING / SETUP FOR ALL EQUIPMENT FOR EACH CAMPUS".

Supplier	QTY	UOM	Price	Extended	Supplier Notes
Automated Logic	1	EA	\$40,115.30	\$40,115.30	YES
Johnson Controls, Inc.	1	EA	\$61,278.40	\$61,278.40	YES

4	REED MOCK ELEMENTARY SCHOOL		
	Can PSJA ISD purchase controllers / materials from your company and do the programming / setup in-house?	If the response is YES, what is the materials only price, including licences "if required" for fully functionality, for each campus based on quantities and details listed in the specifications?	If the response is NO, what is the material, programing and installation price? Please provide pricing for installation and programming/setup for all the equipment on LINE ITEM # 6 "INSTALLATION AND PROGRAMMING / SETUP FOR ALL EQUIPMENT FOR EACH CAMPUS".

Supplier	QTY	UOM	Price	Extended	Supplier Notes
Automated Logic	1	EA	\$40,115.30	\$40,115.30	YES

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Johnson Controls, Inc. 1 EA \$61,278.40 \$61,278.40 YES

5	SANTOS LIVAS ELEMENTARY SCHOOL		
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Supplier	QTY	UOM	Price	Extended	Supplier Notes
Automated Logic	1	EA	\$40,115.30	\$40,115.30	
Johnson Controls, Inc.	1	EA	\$61,278.40	\$61,278.40	

		If the response is NO, what is the material, programing and installation price? Please provide pricing for installation and programming/setup for all the equipment on LINE ITEM # 6 "INSTALLATION AND PROGRAMMING / SETUP FOR ALL EQUIPMENT FOR EACH CAMPUS".
Can PSJA ISD purchase controllers / materials from your company and also do the programming / setup in-house?	If the response is YES, what is the materials only price, including licences "if required" for fully functionality, for each campus based on quantities and details listed in the specifications?	
YES	YES	

6	INSTALLATION AND PROGRAMMING / SETUP FOR ALL EQUIPMENT FOR EACH CAMPUS.			
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Supplier	QTY	UOM	Price	Extended	Supplier Notes
Johnson Controls, Inc.	1	EA	\$0.00	\$0.00	Attribute# 3 is \$22,500 per 16 Hours a Month as requested for all 5 schools
Automated Logic	1	EA	\$0.00	\$0.00	
Climatec	1	EA	\$577,500.00	\$577,500.00	

If you currently have your equipment and software installed at any campuses in PSJA ISD, can PSJA ISD access your software/program and do programming and/or modifications as desired?	If the answer is NO, what is your company's hourly service rate for programming/modifications?	List your company's annual service agreement price	List your company's service response time for repairs once the service call have been made?
YES	\$118.00	\$22,500.00	2 Hours
YES	\$98.00	\$26,925.00	24 hours
YES	\$0.00	\$25,854.00	24 hours or less

6.1 ARNOLD CANTU ELEMENTARY:

Supplier	QTY	UOM	Price	Extended	Supplier Notes
Johnson Controls, Inc.	1	EA	\$0.00	\$0.00	If pricing is requested for turn-key installat
Automated Logic	1	EA	\$0.00	\$0.00	
Climatec	1	EA	\$115,500.00	\$115,500.00	

6.2 CESAR CHAVEZ ELEMENTARY SCHOOL:

Supplier	QTY	UOM	Price	Extended	Supplier Notes
Johnson Controls, Inc.	1	EA	\$0.00	\$0.00	If pricing is requested for turn-key installat
Automated Logic	1	EA	\$0.00	\$0.00	
Climatec	1	EA	\$115,500.00	\$115,500.00	

6.3 JOHN DOEDYNS ELEMENTARY SCHOOL:

Supplier	QTY	UOM	Price	Extended	Supplier Notes
Johnson Controls, Inc.	1	EA	\$0.00	\$0.00	If pricing is requested for turn-key installat
Automated Logic	1	EA	\$0.00	\$0.00	
Climatec	1	EA	\$115,500.00	\$115,500.00	

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6.4 REED MOCK ELEMENTARY SCHOOL:					
Supplier	QTY	UOM	Price	Extended	Supplier Notes
Johnson Controls, Inc.	1	EA	\$0.00	\$0.00	If pricing is requested for turn-key installat
Automated Logic	1	EA	\$0.00	\$0.00	
Climatec	1	EA	\$115,500.00	\$115,500.00	

6.5 SANTOS LIVAS ELEMENTARY SCHOOL:					
Supplier	QTY	UOM	Price	Extended	Supplier Notes
Johnson Controls, Inc.	1	EA	\$0.00	\$0.00	If pricing is requested for turn-key installat
Automated Logic	1	EA	\$0.00	\$0.00	
Climatec	1	EA	\$115,500.00	\$115,500.00	

1	ARNOLD CANTU ELEMENTARY :
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Supplier

Automated Logic
Johnson Controls, Inc.

2	CESAR CHAVEZ ELEMENTARY S
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Supplier

Automated Logic
Johnson Controls, Inc.

3	JOHN DOEDYNS ELEMENTARY S
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Supplier

Automated Logic
Johnson Controls, Inc.

4	REED MOCK ELEMENTARY SCH
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Supplier

Automated Logic

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Johnson Controls, Inc.

5	SANTOS LIVAS ELEMENTARY SC
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Supplier
 Automated Logic
 Johnson Controls, Inc.

6	INSTALLATION AND PROGRAM	List your company's hourly rate on service calls for repairs and/or installation	Does your company currently have a Building Automation System in place within PSJA ISD?	If the reponse is YES. Can PSJA ISD access your software/program that are currently installed within the school district to create graphical designs of floor plans and equipment such as RTUs, AHUs, VAVs, FPBs, and chillers and do programming and/or modifications of logic as desired?	If the response is No, what is your company's Building Automation System cost for this project including any required licenses..	Does your BAS allow for the creation of graphical designs of floor plans and equipment such as RTUs, AHUs, VAVs, FPBs and chillers?	Does your company currently have an annual service agreement with PSJA ISD?	If the response is Yes, list the details in the agreement and price below:
Supplier								
	Johnson Controls, Inc.	\$118.00	NO	YES	\$0.00	YES	NO	\$22,500 per 16 Hours a Mor
	Automated Logic	\$98.00	YES	YES	\$98.00	YES	YES	16 hours of monthly service
	Climatec	\$135.00	YES	YES	\$0.00	YES	YES	agreement goes from 2017-

6.1 ARNOLD CANTU ELEMENTARY:
Supplier
 Johnson Controls, Inc.
 Automated Logic
 Climatec

6.2 CESAR CHAVEZ ELEMENTARY S
Supplier
 Johnson Controls, Inc.
 Automated Logic
 Climatec

6.3 JOHN DOEDYNS ELEMENTARY S
Supplier
 Johnson Controls, Inc.
 Automated Logic
 Climatec

6.4 REED MOCK ELEMENTARY SCH

Supplier

Johnson Controls, Inc.
Automated Logic
Climatec

6.5 SANTOS LIVAS ELEMENTARY SC

Supplier

Johnson Controls, Inc.
Automated Logic
Climatec

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Supplier

Automated Logic
Johnson Controls, Inc.

2	CESAR CHAVEZ ELEMENTARY S
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Supplier

Automated Logic
Johnson Controls, Inc.

4	REED MOCK ELEMENTARY SCH
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Supplier

Automated Logic

Johnson Controls, Inc.

5	SANTOS LIVAS ELEMENTARY SC
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Supplier
 Automated Logic
 Johnson Controls, Inc.

6	INSTALLATION AND PROGRAM	If the response is No, what is your company's annual service agreement price based on 16 hours service per month?
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Supplier		
Johnson Controls, Inc.		\$22,500.00
Automated Logic		\$98.00
Climatec		\$25,854.00

6.1 ARNOLD CANTU ELEMENTARY:

Supplier
 Johnson Controls, Inc.
 Automated Logic
 Climatec

6.2 CESAR CHAVEZ ELEMENTARY S

Supplier
 Johnson Controls, Inc.
 Automated Logic
 Climatec

6.3 JOHN DOEDYNS ELEMENTARY S

Supplier
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 Automated Logic
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Climatec

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