

**PHARR-SAN JUAN-ALAMO I.S.D.**  
**CHARTER BUS SERVICES BID # 17-18-073**  
**BID OPENED: JULY 16, 2018 @ 4:30 P.M.**

Company Name					All Valley Charters, LLC		Cougar Bus Lines, Ltd.		Discovery Charter Buses, LLC		Escamilla Tour Buses, LLC.	
Telephone Number					956-213-1180		956-726-9978		956-627-2260		956-994-1169	
Item #	Description	Category	Qty	Unit	Bid Price	Extended	Bid Price	Extended	Bid Price	Extended	Bid Price	Extended
1	Hourly Rate	Fifty-eight (58) Passenger	1	Hour	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1a	Minimum hours per trip:	Fifty-eight (58) Passenger	-	Hours	N/A		N/A		N/A		N/A	
2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Fifty-eight (58) Passenger	1	Daily	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
3	Mileage Rate	Fifty-eight (58) Passenger	1	Per Mile	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
3a	Indicate when mileage rate charge will apply:	Fifty-eight (58) Passenger	-	-	N/A		N/A		N/A		N/A	
4	Hourly Rate	Fifty-seven (57) Passenger	1	Hour	N/A	N/A	N/A	N/A	\$ 100.00	\$ 100.00	N/A	N/A
4a	Minimum hours per trip:	Fifty-seven (57) Passenger	-	Hours	N/A		N/A		4 Hours		N/A	
5	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Fifty-seven (57) Passenger	1	Daily	N/A	N/A	N/A	N/A	\$ 900.00	\$ 900.00	N/A	N/A
6	Mileage Rate	Fifty-seven (57) Passenger	1	Per Mile	N/A	N/A	N/A	N/A	\$ 3.00	\$ 3.00	N/A	N/A
6a	Indicate when mileage rate charge will apply:	Fifty-seven (57) Passenger	-	-	N/A		N/A		After 30 miles.		N/A	
7	Hourly Rate	Fifty-six (56) Passenger	1	Hour	\$200 / in State NA - Out of State	\$200 / in State NA - Out of State	\$ 150.00	\$ 150.00	\$ 100.00	\$ 100.00	NR	NR
7a	Minimum hours per trip:	Fifty-six (56) Passenger	-	Hours	4 Hours		5 Hours		4 Hours		8 Hours	
8	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Fifty-six (56) Passenger	1	Daily	\$1,750 in State \$2,200 out of State	\$1,750 in State \$2,200 out of State	\$ 1,850.00	\$ 1,850.00	\$ 900.00	\$ 900.00	\$ 1,150.00	\$ 1,150.00
9	Mileage Rate	Fifty-six (56) Passenger	1	Per Mile	\$4.25 in State \$5.25 out of State	\$4.25 in State \$5.25 out of State	\$ 3.25	\$ 3.25	\$ 3.00	\$ 3.00	\$ 3.90	\$ 3.90
9a	Indicate when mileage rate charge will apply:	Fifty-six (56) Passenger	-	-	When greater than hourly or day rate		When miles are greater than daily rate.		After 30 miles.		When the mileage rate exceeds the daily rate.	
10	Hourly Rate	Fifty-five (55) Passenger	1	Hour	\$200 / in State NA - Out of State	\$200 / in State NA - Out of State	\$ 150.00	\$ 150.00	\$ 100.00	\$ 100.00	N/A	N/A
10a	Minimum hours per trip:	Fifty-five (55) Passenger	-	Hours	4 Hours		5 Hours		4 Hours		N/A	
11	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Fifty-five (55) Passenger	1	Daily	\$1,750 in State \$2,200 out of State	\$1,750 in State \$2,200 out of State	\$ 1,850.00	\$ 1,850.00	\$ 500.00	\$ 500.00	N/A	N/A
12	Mileage Rate	Fifty-five (55) Passenger	1	Per Mile	\$4.25 in State \$5.25 out of State	\$4.25 in State \$5.25 out of State	\$ 3.25	\$ 3.25	\$ 3.00	\$ 3.00	N/A	N/A
12a	Indicate when mileage rate charge will apply:	Fifty-five (55) Passenger	-	-	When greater than hourly or day rate		When miles are greater than daily rate.		After 30 miles.		N/A	

**PHARR-SAN JUAN-ALAMO I.S.D.**  
**CHARTER BUS SERVICES BID # 17-18-073**  
**BID OPENED: JULY 16, 2018 @ 4:30 P.M.**

Company Name					All Valley Chaters, LLC		Cougar Bus Lines, Ltd.		Discovery Charter Buses, LLC		Escamilla Tour Buses, LLC.	
Item #	Description	Category	Qty	Unit	Bid Price	Extended	Bid Price	Extended	Bid Price	Extended	Bid Price	Extended
13	Hourly Rate	Fifty-four (54) Passenger	1	Hour	N/A	N/A	\$ 150.00	\$ 150.00	\$ 100.00	\$ 100.00	N/A	N/A
13a	Minimum hours per trip:	Fifty-four (54) Passenger	-	Hours	N/A		5 Hours		4 Hours		N/A	
14	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Fifty-four (54) Passenger	1	Daily	N/A	N/A	\$ 1,850.00	\$ 1,850.00	\$ 500.00	\$ 500.00	N/A	N/A
15	Mileage Rate	Fifty-four (54) Passenger	1	Per Mile	N/A	N/A	\$ 3.25	\$ 3.25	\$ 3.00	\$ 3.00	N/A	N/A
15a	Indicate when mileage rate charge will apply:	Fifty-four (54) Passenger	-	-	N/A		When miles are greater than daily rate.		After 30 miles.		N/A	
16	Hourly Rate	Fifty-three (53) Passenger	1	Hour	N/A	N/A	\$ 150.00	\$ 150.00	\$ 100.00	\$ 100.00	N/A	N/A
16a	Minimum hours per trip:	Fifty-three (53) Passenger	-	Hours	N/A		5 Hours		4 Hours		N/A	
17	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Fifty-three (53) Passenger	1	Daily	N/A	N/A	\$ 1,850.00	\$ 1,850.00	\$ 500.00	\$ 500.00	N/A	N/A
18	Mileage Rate	Fifty-three (53) Passenger	1	Per Mile	N/A	N/A	\$ 3.25	\$ 3.25	\$ 3.00	\$ 3.00	N/A	N/A
18a	Indicate when mileage rate charge will apply:	Fifty-three (53) Passenger	-	-	N/A		When miles are greater than daily rate.		After 30 miles.		N/A	
19	Hourly Rate	Fifty-two (52) Passenger	1	Hour	N/A	N/A	\$ 150.00	\$ 150.00	\$ 100.00	\$ 100.00	N/A	N/A
19a	Minimum hours per trip:	Fifty-two (52) Passenger	-	Hours	N/A		5 Hours		4 Hours		N/A	
20	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Fifty-two (52) Passenger	1	Daily	N/A	N/A	\$ 1,850.00	\$ 1,850.00	\$ 500.00	\$ 500.00	N/A	N/A
21	Mileage Rate	Fifty-two (52) Passenger	1	Per Mile	N/A	N/A	\$ 3.25	\$ 3.25	\$ 3.00	\$ 3.00	N/A	N/A
21a	Indicate when mileage rate charge will apply:	Fifty-two (52) Passenger	-	-	N/A		When miles are greater than daily rate.		After 30 miles.		N/A	
22	Hourly Rate	Fifty (50) Passenger	1	Hour	N/A	N/A	\$ 150.00	\$ 150.00	N/A	N/A	N/A	N/A
22a	Minimum hours per trip:	Fifty (50) Passenger	-	Hours	N/A		5 Hours		N/A		N/A	
23	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Fifty (50) Passenger	1	Daily	N/A	N/A	\$ 1,850.00	\$ 1,850.00	N/A	N/A	N/A	N/A
24	Mileage Rate	Fifty (50) Passenger	1	Per Mile	N/A	N/A	\$ 3.25	\$ 3.25	N/A	N/A	N/A	N/A
24a	Indicate when mileage rate charge will apply:	Fifty (50) Passenger	-	-	N/A		When miles are greater than daily rate.		N/A		N/A	

**PHARR-SAN JUAN-ALAMO I.S.D.  
 CHARTER BUS SERVICES BID # 17-18-073  
 BID OPENED: JULY 16, 2018 @ 4:30 P.M.**

Company Name					All Valley Charters, LLC		Cougar Bus Lines, Ltd.		Discovery Charter Buses, LLC		Escamilla Tour Buses, LLC.	
Item #	Description	Category	Qty	Unit	Bid Price	Extended	Bid Price	Extended	Bid Price	Extended	Bid Price	Extended
25	Hourly Rate	Forty-seven (47) Passenger	1	Hour	\$175 in State NA - Out of State	\$175 in State NA - Out of State	\$ 150.00	\$ 150.00	N/A	N/A	N/A	N/A
25a	Minimum hours per trip:	Forty-seven (47) Passenger	-	Hours	4 Hours		5 Hours		N/A		N/A	
26	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Forty-seven (47) Passenger	1	Daily	\$1,725 in State \$2,000 out of State	\$1,725 in State \$2,000 out of State	\$ 1,850.00	\$ 1,850.00	N/A	N/A	N/A	N/A
27	Mileage Rate	Forty-seven (47) Passenger	1	Per Mile	\$4.00 in State \$5.00 out of State	\$4.00 in State \$5.00 out of State	\$ 3.25	\$ 3.25	N/A	N/A	N/A	N/A
27a	Indicate when mileage rate charge will apply:	Forty-seven (47) Passenger	-	-	When greater than hourly or day rate		When miles are greater than daily rate.		N/A		N/A	
28	Second driver fee:	Additional Charges	1	Total	\$400 Sun-Wed \$800 Thurs-Sat	\$400 Sun-Wed \$800 Thurs-Sat	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$200 - \$600	\$200 - \$600
28a	Indicate when a second driver fee would apply:	Additional Charges	-	-	When charter exceeds the 15 hour rule and driver has not been off duty 8 undisturbed hours.		If charter services exceeds 10 hours of driving for 1 driver		Trips over 15 hrs / day		A second bus driver fee will apply after 10 hours of consecutive driving for 15 hours on duty.	
29	Overnight Rate - any trip over 24 hours	Additional Charges	1	Total	TBD Non-smoking room per driver + Meals	TBD Non-smoking room per driver + Meals	\$ 650.00	\$650.00	\$ 300.00	\$300.00	\$750.00	\$750.00
30	Cancellation Fee	Additional Charges	1	Total	<ul style="list-style-type: none"> <li>• Cancellations must be in writing during working hours.</li> <li>• A \$50 service fee for each bus.</li> </ul> Cancellation fee per bus: <ul style="list-style-type: none"> <li>•31+ days - no fee (except service fee)</li> <li>•30 to 11 days - \$600</li> <li>•10 days or less - 100% of charter order</li> </ul>		\$ 925.00	\$ 925.00	<ul style="list-style-type: none"> <li>• Thirty (30) calendar days or more prior to departure date: a service fee of \$50 will be applied per cancelled bus.</li> <li>•Fifteen (15) calendar days prior to the departure date: 50% of total charter cost will be charged.</li> <li>•Seven (7) calendar days prior to the departure date: 100% of total charter cost will be charged.</li> </ul>		100% within 24 hours	100% within 24 hours
31	Fuel Surcharge - if applicable	Additional Charges	1	Rate	Should diesel prices increase by 7%		NR		10%		5%	
Additional Comments / Notes					<b>Damages to Bus -</b> <i>Excessive and unusual clean up \$250 minimum fee per bus.            Charter party will be held responsible for any damages incurred during their trip which includes spills, burns, rips or tears, damage to monitors dvd/radio, arm rest, curtains or shades. The chartering party agrees to pay for any damages, cleaning or replacement of parts + 25% when damage was caused by charter party.            The cost of will be fully absorbed by the chartering party for any acts of its members. In such a case, repairs will be assessed and due to All Valley Charters, LLC immediately. Not permitted on bus: Gum, fast food cups, glass containers, sticky candy, sunflower seeds or nuts requiring shelling. No restaurant food may be brought onto bus unless chaperones will be responsible for travelers placing items into trash bags.</i>				<b>**CLEANING FEE**</b> <i>A cleaning fee of \$200 minimum fee per bus will be charged if necessary, for any trash left behind on the bus(es) or spills and stains made on the seats or floor and/or any cleaning brought on by an illness of any cause. It is permitted to consume food and beverages while on the bus.</i>  <b>**FOOD NOT ALLOWED**</b> <i>Bubble gum, sticky dandies, sunflower seeds, popcorn, ice cream, or alcoholic beverages. Cups with lids and straws, glass containers or cans.</i>			

**PHARR-SAN JUAN-ALAMO I.S.D.**  
**CHARTER BUS SERVICES BID # 17-18-073**  
**BID OPENED: JULY 16, 2018 @ 4:30 P.M.**

Company Name					Kerrville Bus Co. (Coach USA)		OK Tours LLC		Santa Rosa Express, LLC	
Telephone Number					800-256-2757 210-226-7371		210-222-8880		956-227-2490	
Item #	Description	Category	Qty	Unit	Bid Price	Extended	Bid Price	Extended	Bid Price	Extended
1	Hourly Rate	Fifty-eight (58) Passenger	1	Hour	N/A	N/A	N/A	N/A	N/A	N/A
1a	Minimum hours per trip:	Fifty-eight (58) Passenger	-	Hours	N/A		N/A		N/A	
2	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Fifty-eight (58) Passenger	1	Daily	N/A	N/A	N/A	N/A	N/A	N/A
3	Mileage Rate	Fifty-eight (58) Passenger	1	Per Mile	N/A	N/A	N/A	N/A	N/A	N/A
3a	Indicate when mileage rate charge will apply:	Fifty-eight (58) Passenger	-	-	N/A		N/A		N/A	
4	Hourly Rate	Fifty-seven (57) Passenger	1	Hour	N/A	N/A	N/A	N/A	\$ 80.00	\$ 80.00
4a	Minimum hours per trip:	Fifty-seven (57) Passenger	-	Hours	N/A		N/A		6 Hours	
5	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Fifty-seven (57) Passenger	1	Daily	N/A	N/A	N/A	N/A	\$ 700.00	\$ 700.00
6	Mileage Rate	Fifty-seven (57) Passenger	1	Per Mile	N/A	N/A	N/A	N/A	\$ 2.80	\$ 2.80
6a	Indicate when mileage rate charge will apply:	Fifty-seven (57) Passenger	-	-	N/A		N/A		NR	
7	Hourly Rate	Fifty-six (56) Passenger	1	Hour	N/A	N/A	\$ 150.00	\$ 150.00	\$ 80.00	\$ 80.00
7a	Minimum hours per trip:	Fifty-six (56) Passenger	-	Hours	N/A		12 Hours		6 Hours	
8	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Fifty-six (56) Passenger	1	Daily	N/A	N/A	\$ 1,750.00	\$ 1,750.00	\$ 700.00	\$ 700.00
9	Mileage Rate	Fifty-six (56) Passenger	1	Per Mile	N/A	N/A	\$ 3.85	\$ 3.85	\$ 2.80	\$ 2.80
9a	Indicate when mileage rate charge will apply:	Fifty-six (56) Passenger	-	-	N/A		N/A		NR	
10	Hourly Rate	Fifty-five (55) Passenger	1	Hour	\$ 275.00	\$ 275.00	\$ 150.00	\$ 150.00	\$ 80.00	\$ 80.00
10a	Minimum hours per trip:	Fifty-five (55) Passenger	-	Hours	12 Hours		12 Hours		6 Hours	
11	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Fifty-five (55) Passenger	1	Daily	\$ 3,300.00	\$ 3,300.00	\$ 1,750.00	\$ 1,750.00	\$ 700.00	\$ 700.00
12	Mileage Rate	Fifty-five (55) Passenger	1	Per Mile	\$ 4.50	\$ 4.50	\$ 3.85	\$ 3.85	\$ 2.80	\$ 2.80
12a	Indicate when mileage rate charge will apply:	Fifty-five (55) Passenger	-	-	When charter total estimate exceeds service hours vs travel miles.		NR		NR	

**PHARR-SAN JUAN-ALAMO I.S.D.**  
**CHARTER BUS SERVICES BID # 17-18-073**  
**BID OPENED: JULY 16, 2018 @ 4:30 P.M.**

Company Name					Kerrville Bus Co. (Coach USA)		OK Tours LLC		Santa Rosa Express, LLC	
Item #	Description	Category	Qty	Unit	Bid Price	Extended	Bid Price	Extended	Bid Price	Extended
13	Hourly Rate	Fifty-four (54) Passenger	1	Hour	N/A	N/A	\$ 150.00	\$ 150.00	\$ 80.00	\$ 80.00
13a	Minimum hours per trip:	Fifty-four (54) Passenger	-	Hours	N/A		12 Hours		6 Hours	
14	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Fifty-four (54) Passenger	1	Daily	N/A	N/A	\$ 1,750.00	\$ 1,750.00	\$ 700.00	\$ 700.00
15	Mileage Rate	Fifty-four (54) Passenger	1	Per Mile	N/A	N/A	\$ 3.85	\$ 3.85	\$ 2.80	\$ 2.80
15a	Indicate when mileage rate charge will apply:	Fifty-four (54) Passenger	-	-	N/A		N/A		NR	
16	Hourly Rate	Fifty-three (53) Passenger	1	Hour	N/A	N/A	\$ 150.00	\$ 150.00	\$ 80.00	\$ 80.00
16a	Minimum hours per trip:	Fifty-three (53) Passenger	-	Hours	N/A		12 Hours		6 Hours	
17	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Fifty-three (53) Passenger	1	Daily	N/A	N/A	\$ 1,750.00	\$ 1,750.00	\$ 700.00	\$ 700.00
18	Mileage Rate	Fifty-three (53) Passenger	1	Per Mile	N/A	N/A	\$ 3.85	\$ 3.85	\$ 2.80	\$ 2.80
18a	Indicate when mileage rate charge will apply:	Fifty-three (53) Passenger	-	-	N/A		N/A		NR	
19	Hourly Rate	Fifty-two (52) Passenger	1	Hour	N/A	N/A	\$ 150.00	\$ 150.00	\$ 80.00	\$ 80.00
19a	Minimum hours per trip:	Fifty-two (52) Passenger	-	Hours	N/A		12 Hours		6 Hours	
20	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Fifty-two (52) Passenger	1	Daily	N/A	N/A	\$ 1,750.00	\$ 1,750.00	\$ 700.00	\$ 700.00
21	Mileage Rate	Fifty-two (52) Passenger	1	Per Mile	N/A	N/A	\$ 3.85	\$ 3.85	\$ 2.80	\$ 2.80
21a	Indicate when mileage rate charge will apply:	Fifty-two (52) Passenger	-	-	N/A		N/A		NR	
22	Hourly Rate	Fifty (50) Passenger	1	Hour	N/A	N/A	\$ 150.00	\$ 150.00	\$ 80.00	\$ 80.00
22a	Minimum hours per trip:	Fifty (50) Passenger	-	Hours	N/A		12 Hours		6 Hours	
23	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Fifty (50) Passenger	1	Daily	N/A	N/A	\$ 1,750.00	\$ 1,750.00	\$ 700.00	\$ 700.00
24	Mileage Rate	Fifty (50) Passenger	1	Per Mile	N/A	N/A	\$ 3.85	\$ 3.85	\$ 2.80	\$ 2.80
24a	Indicate when mileage rate charge will apply:	Fifty (50) Passenger	-	-	N/A		N/A		NR	

**PHARR-SAN JUAN-ALAMO I.S.D.  
 CHARTER BUS SERVICES BID # 17-18-073  
 BID OPENED: JULY 16, 2018 @ 4:30 P.M.**

Company Name					Kerrville Bus Co. (Coach USA)		OK Tours LLC		Santa Rosa Express, LLC	
Item #	Description	Category	Qty	Unit	Bid Price	Extended	Bid Price	Extended	Bid Price	Extended
25	Hourly Rate	Forty-seven (47) Passenger	1	Hour	N/A	N/A	N/A	N/A	\$ 80.00	\$ 80.00
25a	Minimum hours per trip:	Forty-seven (47) Passenger	-	Hours	N/A		N/A		6 Hours	
26	Daily Rate - between minimum hour for Hourly Rate and up to 24 hours	Forty-seven (47) Passenger	1	Daily	N/A	N/A	N/A	N/A	\$ 700.00	\$ 700.00
27	Mileage Rate	Forty-seven (47) Passenger	1	Per Mile	N/A	N/A	N/A	N/A	\$ 2.80	\$ 2.80
27a	Indicate when mileage rate charge will apply:	Forty-seven (47) Passenger	-	-	N/A		N/A		NR	
28	Second driver fee:	Additional Charges	1	Total	\$ 500.00	\$ 500.00	N/A	N/A	\$ 300.00	
28a	Indicate when a second driver fee would apply:	Additional Charges	-	-	NR		N/A		Per day	
29	Overnight Rate - any trip over 24 hours	Additional Charges	1	Total	TBD	TBD	N/A	N/A	NR	
30	Cancellation Fee	Additional Charges	1	Total	\$ 850.00	\$ 850.00	N/A	N/A	NR	NR
31	Fuel Surcharge - if applicable	Additional Charges	1	Rate	10%		N/A		NR	

RECOMMENDATION: That the Board of Education award Charter Bus Services Bid # 17-18-073 to the lowest bidders indicated below:

ITEMS:	BIDDER:	TOTALS:
Charter Buses	All Valley Charters, LLC	Purchased on "as needed basis"
Charter Buses	Cougar Bus Lines, Ltd.	Purchased on "as needed basis"
Charter Buses	Discovery Charter Buses, LLC	Purchased on "as needed basis"
Charter Buses	Escamilla Tour Buses, LLC.	Purchased on "as needed basis"
Charter Buses	Kerrville Bus Co. / Coach USA	Purchased on "as needed basis"
Charter Buses	OK Tours LLC	Purchased on "as needed basis"
Charter Buses	Santa Rosa Express, LLC	Purchased on "as needed basis"

Emily Garza / Director of Purchasing

Charge Various Budgeted Account Numbers District-Wide.

Fifty-seven (57) vendors were mailed letter of invitation to submit bid  
 Eleven (11) vendors downloaded bid specifications  
 Seven (7) vendors submitted bids  
 Zero (0) NO BID  
 Zero (0) Non-Responsive / Non-Responsive